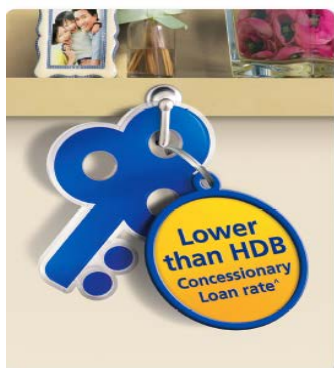


Appendix A: POSB HDB Loan



Enjoy interest rate savings for 10 years



<u>Loan Tenor</u>	<u>POSB HDB Loan</u>
First 10 Years	3M SIBOR + 1.38%; capped at the CPF Ordinary Account rate
Thereafter	3M SIBOR + 1.48%

- Enjoy interest rates as low as 1.76% p.a. and capped at 2.50% p.a. for 10 years
- Guaranteed lower interest rates compared to HDB Concessionary Loan
- No prepayment fee

Market Survey on POSB HDB Loan indicates that:

- 82% of the respondents prefer POSB HDB Loan to a home loan from HDB.
- 45% are likely to take up POSB HDB Loan
- 41% will consider POSB HDB Loan when the need arise
- Top reasons for choosing POSB HDB Loan:
 - 0.10% below the HDB Concessionary Loan
 - Based on floating rates
 - Interest rates are capped for 10 years

<u>HDB Loan of \$320,000 and loan tenor of 30 years</u>	<u>Interest Payable</u>
HDB Concessionary Loan @ 2.60% p.a.	\$141,191
POSB HDB Loan @ 1.76% p.a.	\$92,109
Savings with POSB HDB Loan	\$49,082

<u>HDB loan of \$320,000</u>	<u>Monthly Instalment</u>	<u>Loan Tenor</u>
HDB Concessionary Loan @ 2.60% p.a.	\$1,281	30 years
POSB HDB Loan @ 1.76% p.a.	\$1,279	26 years



Appendix B: DBS/POSB Mortgage Innovations

- 2013 – POSB HDB Loan
- 2012 – DBS 2+2 Home Loan
DBS 2+2, the first-of-its-kind in Singapore, is a fixed rate programme suitable for customers who prefer more stability in their repayments. DBS 2+2 allows customer to move on to floating rates after two years if interest rates go down or exercise the option to enjoy the same fixed rates for another two years.
- 2011 – DBS Mortgage Rate Protector
Pegged to the 3-month SIBOR, the Mortgage Rate Protector allows customers to benefit from the current low interest while remaining protected by a cap on the interest rate, in the event that interest rates go up.
- 2009 – POSB HDB loan with child education benefits
- 2008 – HDB loan with a 7 day free-look
- 2007 – Full transparency with home loans pegged to SIBOR
- 2006 – POSB Home Ideal
The original home loan pegged to CPFOA