Investor Presentation

DBS Group Holdings Ltd July 2018

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Agenda

Franchise highlights

- Balance sheet and capital adequacy
- Wholesale funding
- Appendices



DBS – leading Asian banking group

- Aa1 / AA- / AA- ^{1/}, largest banking group in Southeast Asia by assets
 S\$530b (US\$404b) as at 31 Mar 18
- Listed and headquartered in Singapore, only AAA/Aaa-rated sovereign in region
- Temasek ^{2/} the largest shareholder, 29.3% stake as at 31 Mar 18
- Proven earnings track record, focused on sustainable growth in Asia
 1Q18 net profit ^{3/} of S\$1.5b (US\$1.2b), ROE ^{3/} of 13.1%
- Digital strategy
 - Asia's Best Digital bank (Euromoney 2017)
 - World's Best Digital bank (Euromoney 2016)

Proven earnings track record



Among the strongest banks regionally in terms of funding, liquidity and capital:

- Leading market share of low cost and stable SGD retail deposits
- ▶ LCR of 125% ^{4/}, NSFR of 110%
 - ▶ CET1 of 14.0% on a Basel III fully phased-in basis vs. MAS's 2019 requirement of 9% 5/
 - Leverage ratio at 7.6% vs. MAS 3% minimum requirement

Balance

sheet strengths

Franchise

^{1/} Ratings for DBS Bank Ltd.

^{2/} Temasek Holdings is wholly owned by the Singapore Minister for Finance. The Minister for Finance is a body corporate under the Singapore Minister for Finance (Incorporation) Act (Chapter 183)

^{3/} Excludes one-time items comprising ANZ integration cost of S\$12m, and tax on one-time items of S\$2m

^{4/} Average all-currency liquidity coverage ratio for 1Q18

^{5/} Including capital conservation buffer; excluding countercyclical buffer

Consistent financial performance reflecting successful execution of strategic priorities and strength of franchise









Net profit 1/ has more than doubled



1/ Excluding one-time items

2/ Excluding one-time items. "Other non-interest income" includes "share of profit of associates" with effect from 2016, and 2015 comparatives have been aligned to the current presentation



Committed to building an Asia-centric commercial bank

- 83% of total income from Singapore and Hong Kong, the two highest-rated jurisdictions in Asia
- Unique pan-Asia footprint Growing presence in rest of Greater China, India and Indonesia
 - Focused on intermediating trade and investment flows between Asia's key axes of growth – Greater China, South Asia and SEA



Quarterly average total income of selected segments



Retail / Wealth and Institutional Banking contribute over 80% of total income

In Singapore, DBS is a universal bank

Strategy

delivering growth in targeted segments

serving all customer segments

 In other markets, DBS seeks to build regional franchises in specific segments

1/ Basis of calculation for Corporates and Retail segments from 2009-2014 may differ slightly from the subsequent years computation (i.e., from 2015 onwards)



7

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Strong liquidity position supported by leading market share in stable low-cost SGD retail deposits

As at 31 Mar 18



1/ Debt issued includes medium term notes, commercial papers, certificates of deposit and other debt securities, and excludes subordinated debt

2/ Average all-currency liquidity coverage ratio for 1Q18



Well-diversified loan portfolio

Loan mix by industry

Loan mix by geography ^{1/}



31 Mar 2018



Asset quality remains sound overall, allowance coverage prudent



1/ Excluding one-time items 2/ Stages 1 and 2 ECL only

11

Strong capital adequacy



1/ Includes 2% higher loss absorbency requirement as DBS Bank is a domestic systemically important bank

2/ Singapore Pillar 2 requirements are undisclosed and must be met with CET1 capital. MAS has not indicated any further loss absorbency requirements



Agenda

Franchise highlights

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Wholesale funding

Appendices



Wholesale funding: Diversifying for business stability



1/ Including deposits related to fund management activities from 2012 onwards. Prior to 2012, these deposits were classified as "Due to banks" 2/ Excluding €600m Tier 2 issued in Apr 2018, RMB 950m Tier 2 issued in May 2018, as well as USD 750m and JPY 7,300m Tier 2 issued in Jun 2018



Expanding debt investor bases beyond Singapore

Selected public issuances since 2013 1/:



Capital

- US\$750m T2 Subordinated Notes in Jun 2018
- US\$750m AT1 Perpetual Capital Securities in Sep 2016

Senior

- US\$500m Senior Notes in Jul 2017 (Green)
- US\$750m Senior Notes in Jun 2017
- US\$1.25b Senior Notes in Jul 2014

Covered

US\$1b Covered Bonds in Aug 2015



Capital

▶ €600m T2 Subordinated Notes in Apr 2018

Covered

- ▶ €500m Covered Bonds in Nov 2017
- ▶ €750m Covered Bonds in Jan 2017

Capital

A\$750m T2 Subordinated Notes in Mar 2018

Senior

A\$300m Senior Notes in Mar 2017

Covered

- A\$900m Covered Bonds in Sep 2017
- A\$750m Covered Bonds in Jun 2016









1/ By issuance date



Corporate structure and issuing entities

Straightforward balance sheet with DBS Bank as the sole directly-held operating subsidiary	DBS Group Holdings Aa2 / - / AA- (Moody's / S&P / Fitch)	 DBS Group Holdings Additional Tier 1, Tier 2 and senior MTNs 144A / Reg S GMTN programme Public benchmarks and private placements
	100% ownership	
DBS Bank holds other subsidiaries of the group		DBS Bank
	DBS Bank Aa1 / AA- / AA- (Moody's / S&P / Fitch)	Senior MTNs and covered bonds
		 144A / Reg S GMTN & Global Covered Bond programmes
		 Public benchmarks (covered and senior) and private placements (senior)
		Commercial paper
		 USD: USCP programme
Main banking subsidiaries		 Multi-currency: ECP programme
		DBS Bank subsidiaries
	DBS Bank (Hong Kong)	Certificates of deposit
	DBS Bank (China) ^{1/}	 Hong Kong: Multi-currency programme
		 Taiwan: Local currency programme
	DBS Bank (Taiwan)	 Indonesia: Stand-alone issuances
		Senior MTNs
	PT Bank DBS Indonesia	 Stand-alone documentation
		 Local currency public benchmarks and private placements

Senior unsecured ratings shown



Agenda

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Appendix 1: Capital – outstanding issuances

Notiona	al Outstanding	Description	Issue Date	First Call Date	Maturity Date
Additie	onal Tier 1				
Issued	by DBS Group H	loldings (Basel III Instruments)			
USD	750 million	3.60% Perpetual Capital Securities	Sep 2016	Sep 2021	n/a
SGD	805 million	4.70% Perpetual Capital Securities	Dec 2013	Jun 2019	n/a
Issued	by DBS Bank or	DBS Bank's SPV ("Old-style" Instrumen	its)		
SGD	800 million	4.70% Preference Shares	Nov 2010	Nov 2020	n/a
Tier 2					
Issued	by DBS Group H	loldings (Basel III Instruments)			
JPY	7,300 million	0.85% Subordinated Notes	Jun 2018	Jun 2023	Jun 2028
USD	750 million	4.52% Subordinated Noes	Jun 2018	Dec 2023	Dec 2028
RMB	950 million	5.25% Subordinated Notes	May 2018	May 2023	May 2028
EUR	600 million	1.50% Subordinated Notes	Apr 2018	Apr 2023	Apr 2028
AUD	750 million	Floating Rate Subordinated Notes	Mar 2018	Mar 2023	Mar 2028
HKD	1,500 million	3.24% Subordinated Notes	Apr 2016	Apr 2021	Apr 2026
JPY	10,000 million	0.918% Subordinated Notes	Mar 2016	n/a	Mar 2026
SGD	250 million	3.80% Subordinated Notes	Jan 2016	Jan 2023	Jan 2028



Appendix 2: Capital – Singapore non-viability loss absorbency regime

Excerpt from MAS Notice 637 on Risk Based Capital Adequacy Requirements for Banks Incorporated in Singapore 1/

Annex 6B: Requirements to ensure loss absorbency at the point of non-viability (p. 6-43)

- 1.1 [...] AT1 capital instruments and Tier 2 capital instruments contain provisions which ensure their loss absorbency at the point of non-viability. In this regard, the terms and conditions of all AT1 capital instruments and Tier 2 capital instruments issued by the Reporting Bank shall have a provision that requires such instruments, at the option of the Authority, to either be partially or fully written off [...] upon the occurrence of the trigger event⁸⁵.
- 1.4 The trigger event shall be the earlier of:
 - a) the Authority notifying the Reporting Bank in writing that the Authority is of the opinion that a write-off or conversion is necessary, without which the Reporting Bank would become non-viable; and
 - b) the Authority's decision to make a public sector injection of capital, or equivalent support, without which the Reporting Bank would have become non-viable, as determined by the Authority.
- 1.5 The Authority may take into account, among other considerations, the following^{85B} in assessing a Reporting Bank's viability
 - a) whether the assets of the Reporting Bank are, in the Authority's opinion, sufficient to provide adequate protection to the Reporting Bank's depositors and creditors;
 - b) whether the Reporting Bank has lost the confidence of depositors, other creditors or the public. This may be characterised by ongoing increased difficulty of the Reporting Bank in obtaining or rolling over short-term funding;
 - c) whether the Reporting Bank's regulatory capital has, in the Authority's opinion, reached a level, or is eroding in a manner, that may detrimentally affect its depositors or creditors;
 - whether the Reporting Bank failed to pay any liability that has become due and payable or, in the Authority's opinion, will not be able to pay its liabilities as they become due and payable;
 - e) whether the Reporting Bank failed to comply with an order of the Authority to increase its capital;
 - f) whether in the Authority's opinion, any other state of affairs exists in respect of the Reporting Bank that may be materially prejudicial to the interests of the Reporting Bank's depositors or creditors or the owners of any assets under the Reporting Bank's administration; and
 - g) whether the Reporting Bank is able to recapitalise on its own through the issuance of ordinary shares or other forms of regulatory capital.

Footnotes:

A write-off or conversion shall not constitute an event of default for the capital instruments.

85B In its assessment, the Authority will bear in mind the aim of the requirements above, which is to ensure loss absorbency at the point of non-viability. The Authority will also have full discretion to not trigger the provision under paragraph 1.1 of Annex 6B even if the Reporting Bank is assessed to have ceased, or is about to cease, to be viable.



1/ Last revised on 28 December 2017

Appendix 3: Singapore resolution regime

Resolution of financial institutions (**FIs**) in Singapore is governed by the Monetary Authority of Singapore Act (**MAS Act**). On 1 August 2017, the Monetary Authority of Singapore (Amendment) Act 2017 (**MAS Amendment Act**) was gazetted to strengthen the resolution regime in line with the Financial Stability Board's *Key Attributes of Effective Resolution Regimes for Financial Institutions* ¹/. Certain aspects of the resolution framework will be implemented by way of regulations which have yet to be released

Resolution Authority	 Monetary Authority of Singapore 				
In-scope Entities	 All FIs in Singapore, including branches of foreign banks 				
Trigger conditions for exercise of resolution powers	 With regards entry into resolution, MAS may have regard to: Whether a failure of the FI would have a widespread adverse effect on the financial system in Singapore and/or the economy of Singapore; Whether it is in the public interest to do so; and Any other matter that MAS considers relevant 				
Resolution Tools, Powers and Approach	 Tools: transfer of business or shares to a private sector acquirer, transfer of business to a bridge entity, transfer of assets to an asset management company, bail-in, run-off ^{2/}, liquidation Powers: statutory bail-in, temporary stays and suspensions of shareholders' and creditors' rights, compulsory transfer of shares, cross-border recognition of resolution actions Approach: MAS' resolution approach will be guided primarily by its resolution objectives and other considerations. Among the other considerations (e.g., preference for private sector resolution, systemic importance of the non-viable FI, achieving cooperative solutions with foreign authorities, cost-efficiency, timeliness and expediency of resolution, creditor hierarchy etc.), MAS will, as far as possible, seek private sector solutions before exploring resolution strategies that involve government or public sector support 				

Sources: The MAS Act (Ch. 186), MAS (Amendment) Bill 2017 and MAS "Monograph on Approach to Resolution of Financial Institutions in Singapore" dated 23 August 2017 1/ While the MAS Amendment Act has partially commenced operation, the relevant amendments relating to the resolution framework are not yet in force (other than MAS' powers relating to recovery and resolution planning which has come into force on 5 June 2018), as certain aspects of the framework will be implemented by way of regulations which have not been released

Appendix 3: Singapore resolution regime (Cont'd)

Bail-in Regime	 MAS will be granted statutory powers to bail-in liabilities of a non-viable FI under resolution: Bail-in liabilities for Singapore-incorporated banks and bank holding companies Unsecured subordinated debt and loans (including equity instruments that are not in the form of shares) issued after the effective date of the bail-in regime; Contingent convertible instruments and contractual bail-in instruments (whose terms have not been triggered prior to entry into resolution) issued after the effective date of the bail-in regime
Creditor Safeguards in a resolution	 No Creditor Worse Off Than in Liquidation (NCWOL) provision entitling shareholders and creditors to receive under resolution at least what they would have received under liquidation of the FI Protection of Financial Arrangements. The integrity of protected financial arrangements will be preserved when MAS exercises its resolution powers Secured liabilities: MAS will ensure that secured creditors' claims are not separated from the assets securing the liabilities Set-off and netting arrangements: In relation to financial contracts, such as derivatives and commodities contracts, MAS will ensure that individual contracts with a particular counterparty that are subject to the same set-off or netting arrangements will be transferred in their entirety (or not transferred at all) to protect the interests of the counterparties An independent valuation will be carried out to ascertain if NCWOL principle is adhered to, and to determine the potential amount of compensation payable (if any) Rights to appeal to the High Court and Court of Appeal of Singapore if dissatisfied with eligibility for compensation or compensation amount

