

# DBS BANK (HONG KONG) LIMITED (FORMERLY KNOWN AS DAO HENG BANK LIMITED)

# UNAUDITED PRO FORMA FINANCIAL STATEMENTS

FOR THE YEAR ENDED

**31ST DECEMBER 2003** 

The Directors of DBS Bank (Hong Kong) Limited (the "Bank") are pleased to provide additional unaudited information relating to the consolidated results of the Bank and its subsidiaries (the "Group") for the year ended 31st December 2003 as follows:

#### **Basis of Presentation**

By virtue of the Dao Heng Bank Limited (Merger) Ordinance, the audited accounts of the Bank for the year ended 31st December 2003 were prepared as if the undertakings of Overseas Trust Bank Limited ("OTB") and DBS Kwong On Bank Limited ("DKOB") had vested in the Bank on 1st January 2003. As a result, the comparative balances for the profit and loss account, the balance sheet and related notes will not be comparable.

In order to provide more meaningful comparative balances, the following unaudited information was prepared as if the undertakings of OTB and DKOB had already been vested in the Group on 1st January 2002.

#### **Pro forma Consolidated Profit and Loss Account**

	Note	2003 HK\$'000	2002 HK\$'000	Change %
Interest income		5,331,490	6,391,498	-16.6%
Interest expense		(1,681,330)	(2,689,498)	-37.5%
Net interest income		3,650,160	3,702,000	-1.4%
Other operating income	1	1,755,111	1,247,751	40.7%
Operating income		5,405,271	4,949,751	9.2%
Operating expenses	2	(2,171,454)	(2,237,113)	-2.9%
Impairment of fixed assets		(25,236)	(241,136)	-89.5%
Operating profit before provisions		3,208,581	2,471,502	29.8%
Charge for bad and doubtful debts	3	(821,003)	(750,005)	9.5%
Operating profit		2,387,578	1,721,497	38.7%
Net (loss)/gain on disposal of fixed assets		(21,374)	16,482	
Net gain on disposal of non-trading securities and held-to-maturity securities		10,338	19,064	-45.8%
Impairment loss on non-trading securities			(13,998)	
		2,376,542	1,743,045	36.3%
Share of profit of a jointly controlled entity		10,022	3,509	185.6%
Profit before taxation		2,386,564	1,746,554	36.6%
Taxation		(379,154)	(249,632)	51.9%
Profit attributable to shareholders		2,007,410	1,496,922	34.1%

# **Pro forma Consolidated Balance Sheet**

	Note	2003 HK\$'000	2002 HK\$'000	Change %
Assets				
Cash and short-term funds Placements with banks and other financial institutions maturing between one		23,274,188	26,912,693	-13.5%
and twelve months		4,794,928	8,523,654	-43.7%
Certificates of deposit held		1,216,013	1,536,884	-20.9%
Trading securities		1,147,080	2,078,229	-44.8%
Held-to-maturity securities		24,719,284	18,768,297	31.7%
Advances less provisions	4	92,722,726	91,615,437	1.2%
Non-trading securities		5,789,244	2,199,470	163.2%
Interest in a jointly controlled entity		80,481	72,471	11.1%
Fixed assets		4,734,347	5,196,802	-8.9%
Other assets		4,226,391	4,567,520	-7.5%
Total assets		162,704,682	161,471,457	0.8%
Liabilities				
Deposits and balances of banks				
and other financial institutions		1,070,642	1,869,092	-42.7%
Deposits from customers	5	121,604,354	119,732,900	1.6%
Certificates of deposit issued		7,865,776	6,018,942	30.7%
Other liabilities		13,020,057	13,086,048	-0.5%
Amount due to a jointly controlled entity		1,122,438	1,103,780	1.7%
7.75% fixed rate subordinated notes		2,030,956	2,040,278	-0.5%
Deferred tax liabilities		134,243	142,827	-6.0%
Total liabilities		146,848,466	143,993,867	2.0%
Shareholders' funds				
Share capital		5,200,000	5,200,000	
Reserves	6	10,656,216	12,277,590	-13.2%
		15,856,216	17,477,590	-9.3%
Total liabilities and shareholders' funds		162,704,682	161,471,457	0.8%

## UNAUDITED NOTES TO THE ACCOUNTS

# 1. Other operating income

	2003 HK\$'000	2002 HK\$'000	Change %
Net fees and commission income	859,519	889,185	-3.3%
Dividend and rental income	24,736	24,162	2.4%
Net gain on treasury activities (Note)	833,988	267,284	212.0%
Others	36,868	67,120	-45.1%
	1,755,111	1,247,751	40.7%

Note: Net gain on treasury activities comprise of gains and losses from foreign exchange operation, trading securities and other dealing activities including sales of treasury and treasury investment products.

# 2. Operating expenses

		2003	2002	Change
		HK\$'000	HK\$'000	%
	Staff costs	1,162,295	1,216,660	-4.5%
	Premises and equipment expenses excluding depreciation	224,995	265,045	-15.1%
	Depreciation	244,884	250,973	-2.4%
	Other operating expenses	539,280	504,435	6.9%
		2,171,454	2,237,113	-2.9%
3.	Charge for bad and doubtful debts			
		2003	2002	Change
		HK\$'000	HK\$'000	%
	Specific provisions			
	<ul> <li>New provisions</li> </ul>	1,193,252	1,365,056	-12.6%
	– Releases	(315,157)	(483,373)	-34.8%
	– Recoveries	(84,223)	(47,913)	75.8%
		793,872	833,770	-4.8%
	General provisions			
	<ul> <li>Advances to customers</li> </ul>	11,253	(85,951)	
	– Debts securities	15,878	2,186	626.3%
	Charge for bad and doubtful debts	821,003	750,005	9.5%

# 4. Advances less provisions

		2003 HK\$'000	2002 HK\$'000	Change %
	Advances to customers Provisions for bad and doubtful debts	94,126,595	93,138,754	1.1%
	- General - Specific	(919,072) (770,328)	(911,505) (899,636)	0.8% -14.4%
	Advances to banks and other financial institutions	92,437,195 285,531	91,327,613 287,824	1.2% -0.8%
		92,722,726	91,615,437	1.2%
	Included in advances to customers are: Trade bills General provisions	1,255,317 (9,211)	1,065,113 (6,093)	17.9% 51.2%
		1,246,106	1,059,020	17.7%
5.	Deposits from customers			
		2003 HK\$'000	2002 HK\$'000	Change %
	Demand deposits and current accounts Savings deposits Time, call and notice deposits	8,484,415 35,075,148 78,044,791 121,604,354	6,073,629 17,876,826 95,782,445 119,732,900	39.7% 96.2% -18.5%
6.	Reserves	121,004,334	119,732,900	1.0 %
		2003 HK\$'000	2002 HK\$'000	Change %
	Share premium Capital reserve Premises revaluation reserve	595,503 11,636 979,509	595,503 11,636 1,153,284	- -15.1%
	Investment properties revaluation reserve Investment revaluation reserve General reserve Retained earnings	81,500 48,817 2,398,792 6,540,459	81,752 (3,650) 2,398,792 8,040,273	-0.3% - -18.7%
	-	10,656,216	12,277,590	-13.2%

#### 7. Off-balance sheet exposures

#### (a) Contingent liabilities and commitments

The following is a summary of the contractual amounts of each significant class of contingent liability and commitment:

			2003	2002
			HK\$'000	HK\$'000
		Direct credit substitutes	899,191	690,391
		Transaction-related contingencies	444,189	461,415
		Trade-related contingencies	4,758,968	3,547,264
		Other commitments with an original maturity of under 1 year	, ,	, ,
		or which are unconditionally cancellable	47,256,608	46,978,964
			53,358,956	51,678,034
	<b>(b)</b>	Derivatives		
			2003	2002
			HK\$'000	HK\$'000
			πφ σσσ	πης σσο
		Equity contracts	19,367,462	4,350,002
		Exchange rates contracts	82,586,379	68,199,068
		Interest rate contracts	192,024,949	188,706,988
			293,978,790	261,256,058
8.	Car	oital adequacy and liquidity ratios		
		1		
			2003	2002
	Cap	ital adequacy ratio	19.47%	21.48%
	Adj	usted capital adequacy ratio	19.05%	20.53%
	Ave	erage liquidity ratio	45.26%	38.90%

The capital adequacy ratio represents the consolidated ratio of the Bank as required by the Hong Kong Monetary Authority for its regulatory purposes, and is computed in accordance with the Third Schedule of the Banking Ordinance.

The adjusted capital adequacy ratio represents the capital adequacy ratio adjusted to take into account market risk at the balance sheet date computed in accordance with the guideline "Maintenance of Adequate Capital against Market Risks" issued by the Hong Kong Monetary Authority.

The average liquidity ratio is the simple average of each calendar month's average liquidity ratio for the period calculated for the Bank, and is in accordance with the Fourth Schedule of the Banking Ordinance.

# 9. Components of capital base after deductions

The capital base after deductions used in the calculation of the above capital adequacy ratios as at 31st December and reported to the Hong Kong Monetary Authority is analysed as follows:

	2003 HK\$'000	2002 HK\$'000
Core capital		
Paid up ordinary share capital	5,200,000	5,200,000
Share premium	595,503	595,503
Reserves (eligible for inclusion in core capital)	8,792,694	9,191,141
	14,588,197	14,986,644
Supplementary capital		
Reserve on revaluation of land and interests in land Reserve on revaluation of holding of securities not held	742,706	864,525
for trading purposes	34,172	(3,650)
General provisions for doubtful debts	937,135	913,691
Term subordinated debt	1,624,765	2,040,278
Gross and eligible value of supplementary capital	3,338,778	3,814,844
Total capital base before deductions	17,926,975	18,801,488
Deductions from total capital base	(617,194)	(463,441)
Total capital base after deductions	17,309,781	18,338,047

The capital base represents the combined capital base of the Bank as at period end computed in accordance with the Third Schedule of the Banking Ordinance.

## 10. Advances to customers - By industry sectors

The information concerning gross advances to customers by industry sectors has been classified according to the usage of the loan and is stated gross of any provisions.

	2003 HK\$'000	2002 HK\$'000
Loans for use in Hong Kong	11114 000	Πη
Industrial, commercial and financial		
- Property development	162,640	149,613
– Property investment	10,766,258	10,530,497
– Financial concerns	1,039,712	1,171,064
- Stockbrokers	141,876	149,809
<ul> <li>Wholesale and retail trade</li> </ul>	2,231,798	2,339,847
- Manufacturing	5,666,365	4,603,386
<ul> <li>Transport and transport equipment</li> </ul>	7,864,913	7,532,020
– Others	3,330,415	3,343,628
Individuals		
- Loans for the purchase of flats in the Home Ownership Scheme,		
Private Sector Participation Scheme and Tenants Purchase Scheme	3,470,608	4,043,253
<ul> <li>Loans for the purchase of other residential properties</li> </ul>	36,143,250	37,051,250
<ul> <li>Credit card advances</li> </ul>	5,185,788	5,321,807
– Others	4,046,157	4,276,285
	80,049,780	80,512,459
Trade finance	12,874,033	11,404,357
Loans for use outside Hong Kong	1,202,782	1,221,938
	94,126,595	93,138,754

## 11. Non-performing advances to customers and provisions

The gross amount of non-performing advances, net of suspended interest, which represent advances on which interest is being placed in suspense or on which interest accrual has ceased, and specific provisions attributable to such advances are as follows:

	2003		2002	
	HK\$'000	% of total advances to customers	HK\$'000	% of total advances to customers
Gross non-performing advances Specific provisions made in respect	2,228,288	2.37	2,168,407	2.33
of such advances	(727,047)		(764,552)	
	1,501,241		1,403,855	
Suspended interest	266,611		283,913	

#### 12. Overdue and rescheduled advances to customers

#### (a) Overdue advances to customers

The gross amount of advances, net of accrued interest that has been capitalised but accrued to a suspense account, which have been overdue for:

	2003		20	002
	HK\$'000	% of total advances to customers	HK\$'000	% of total advances to customers
Six months or less but over				
three months	385,890	0.41	625,921	0.67
One year or less but over six months	418,878	0.44	295,266	0.32
Over one year	561,400	0.60	735,574	0.79
	1,366,168	1.45	1,656,761	1.78

#### (b) Rescheduled advances

The rescheduled advances (net of those which have been overdue for over three months and reported in item (a) above):

	item (a) above):	20	003	20	002
			% of total advances		% of total advances
		HK\$'000	to customers	HK\$'000	to customers
	Performing loans	57,889		157,727	
	Non-performing loans	304,999		157,092	
	Rescheduled advances	362,888	0.39	314,819	0.34
(c)	Reconciliation of overdue advance	s to non-perfo	rming advances		
				2003	2002
				HK\$'000	HK\$'000
	Overdue advances to customers as pe Less: Advances which are overdue for	` '	ree months	1,366,168	1,656,761
	and on which interest is still	•		(61,651)	(158,156)
	Add: Advances which are overdue for which are not yet overdue placed in suspense or on which	e, and on which	interest is being		
	- included in rescheduled			304,999	157,092
	– others			618,772	512,710
	Non-performing loans			2,228,288	2,168,407