

CEO Observations

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Observations

- 3Q loan growth slow due to global and country-specific factors
- Three rate cuts will lead to full-year NIM below guidance
- DBS Hong Kong performance resilient
- Some positives
 - US resilient
 - China/US trade deal?



2020 outlook

- Loan growth: similar to 2019
- NIM: expect decline by ~7bps
- Income: low-single-digit growth
- Expenses: manage efficiently without compromising investment agenda
- Credit costs similar to 2019

