

Delivering results across businesses, geography

April 30, 2004

DBS Group Holdings 1Q 2004 Financial Results Presentation to Media and Analysts

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Delivering results across businesses, geography

- Achieving top line growth, highest ever quarterly net profit**
- Stronger operating profit on better non interest income**
- Regional investment producing results**
- Better asset quality, stronger capital adequacy**

Net profit expands 80.1%

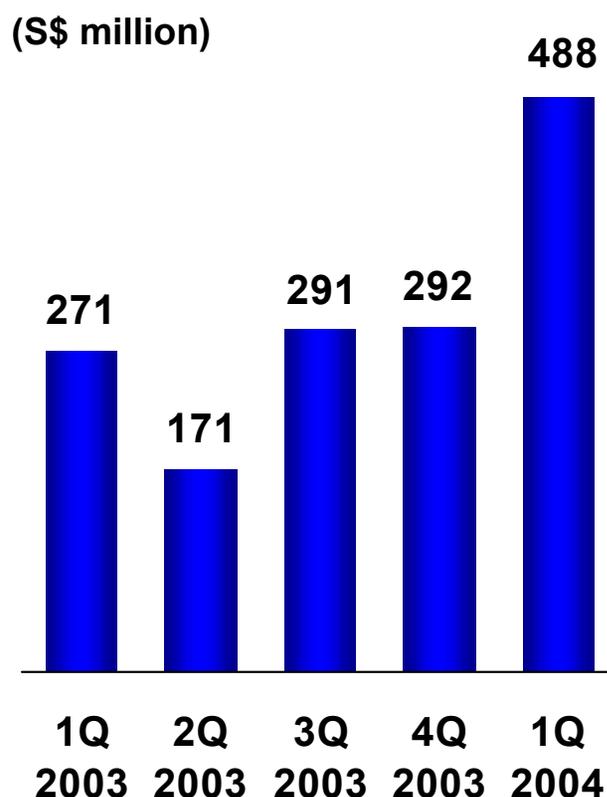
(S\$ million)	1Q 2004	1Q 2003	% change	4Q 2003	% change
Net interest income	634	599	5.8	628	1.0
Non-interest income	632	448	41.1	425	48.7
Operating income	1,266	1,047	20.9	1,053	20.2
Staff costs	250	219	14.2	217	15.2
Other operating expenses	253	223	13.5	265	(4.5)
Operating expenses	503	442	13.8	482	4.4
Operating profit ^(a)	763	605	26.1	571	33.6
Goodwill amortization	110	107	2.8	110	nm
Provisions	50	118	(57.6)	82	(39.0)
NPAM	488	271	80.1	292	67.1
Cash NPAM ^(b)	598	378	58.2	402	48.8

nm : not meaningful

(a) Operating profit before goodwill amortization and provisions

(b) NPAM before goodwill amortization

DBS achieves the highest ever quarterly net profit, and stronger key operating ratios



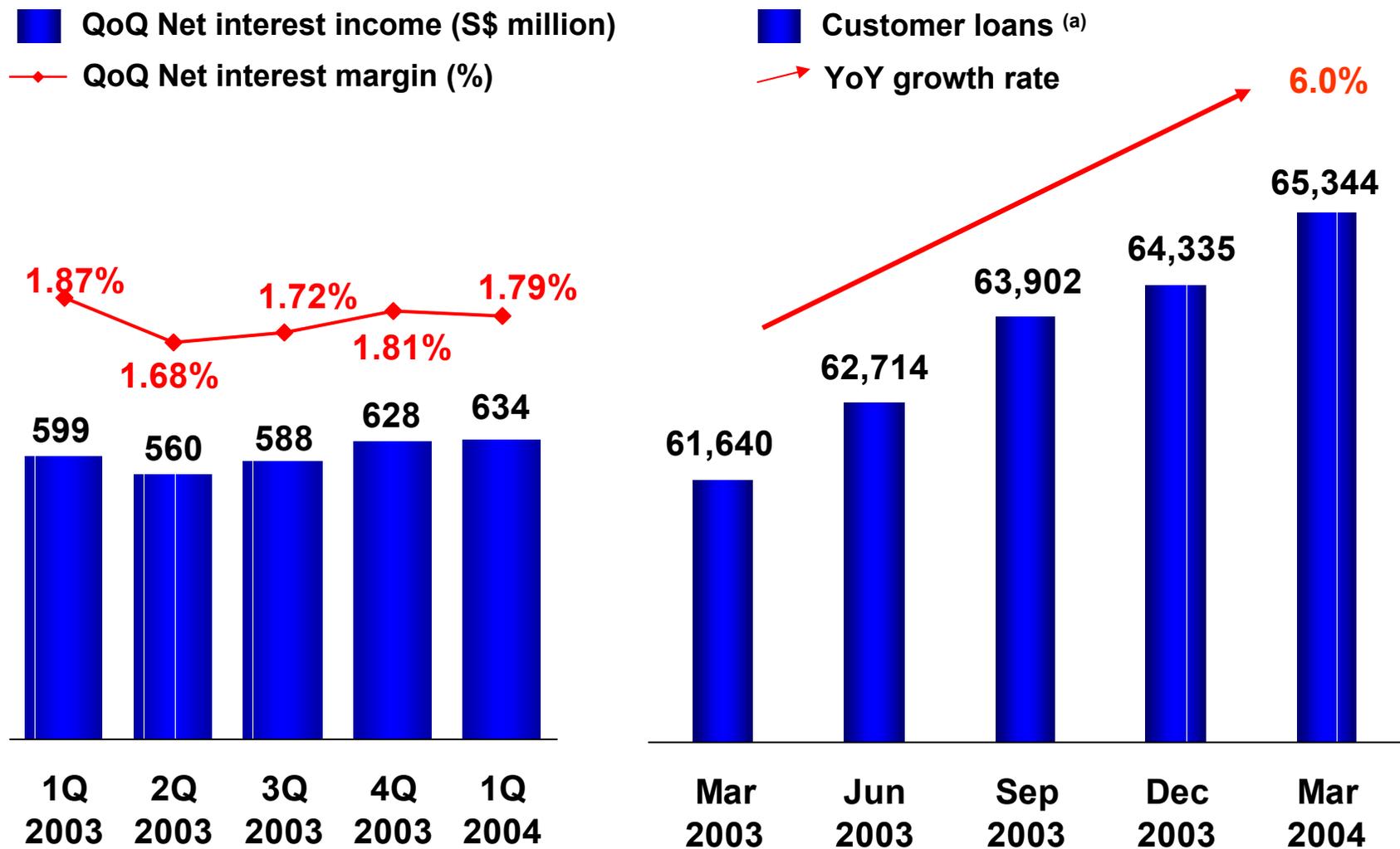
DBS Group Holdings Ltd	1Q 2004	1Q 2003	4Q 2003
Net interest margin	1.79%	1.87%	1.81%
Non-interest inc. / operating inc.	49.9%	42.8%	40.4%
Cost-to-income ratio ^(a)	39.7%	42.2%	45.8%
Cash ROA ^(b)	1.42%	0.99%	1.01%
Cash ROE ^(b)	15.80%	10.52%	10.91%
NPL ratio	4.6%	5.9%	5.2%
Cash EPS (S\$) ^(c)	1.60	1.02	1.08

- (a) Excludes goodwill amortization
 (b) Excludes goodwill amortization, annualized
 (c) Earnings per share before goodwill amortization, annualized

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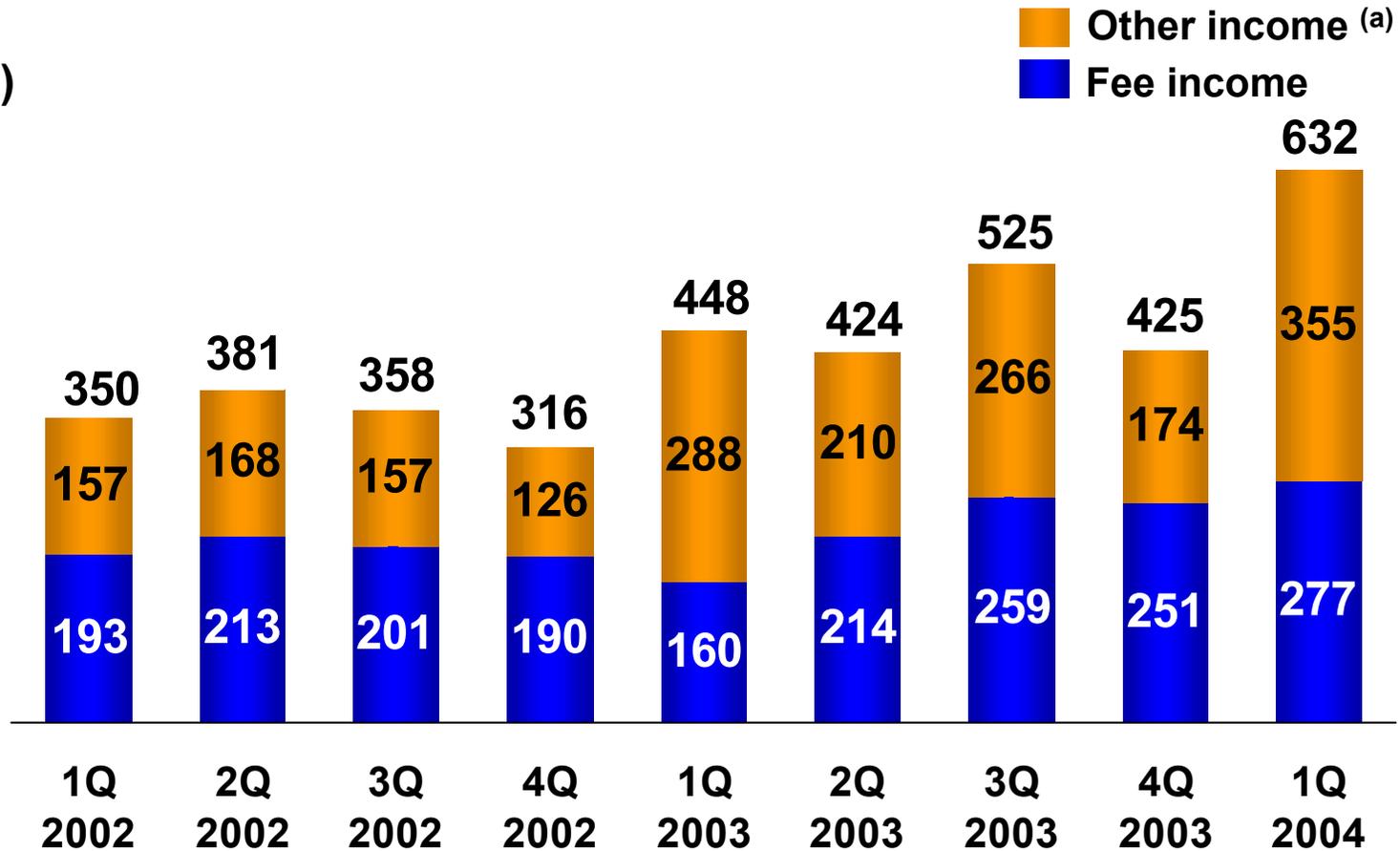
Net interest income, customer loans grow



(a) After deducting cumulative provisions

Fee income and other income rise

(S\$ million)



Non-interest income contribution (%)

As a % of total income	1Q 2002	2Q 2002	3Q 2002	4Q 2002	1Q 2003	2Q 2003	3Q 2003	4Q 2003	1Q 2004
	34.3	36.5	34.8	33.0	42.8	43.1	47.2	40.4	49.9

(a) Other income defined as non interest income less fee and commission income and excluded gains from sale of non-core assets. Figures have been restated to reflect the changes in accounting policy

Fee income grows on sequential rebound in market-related activities and wealth management

(S\$ million)

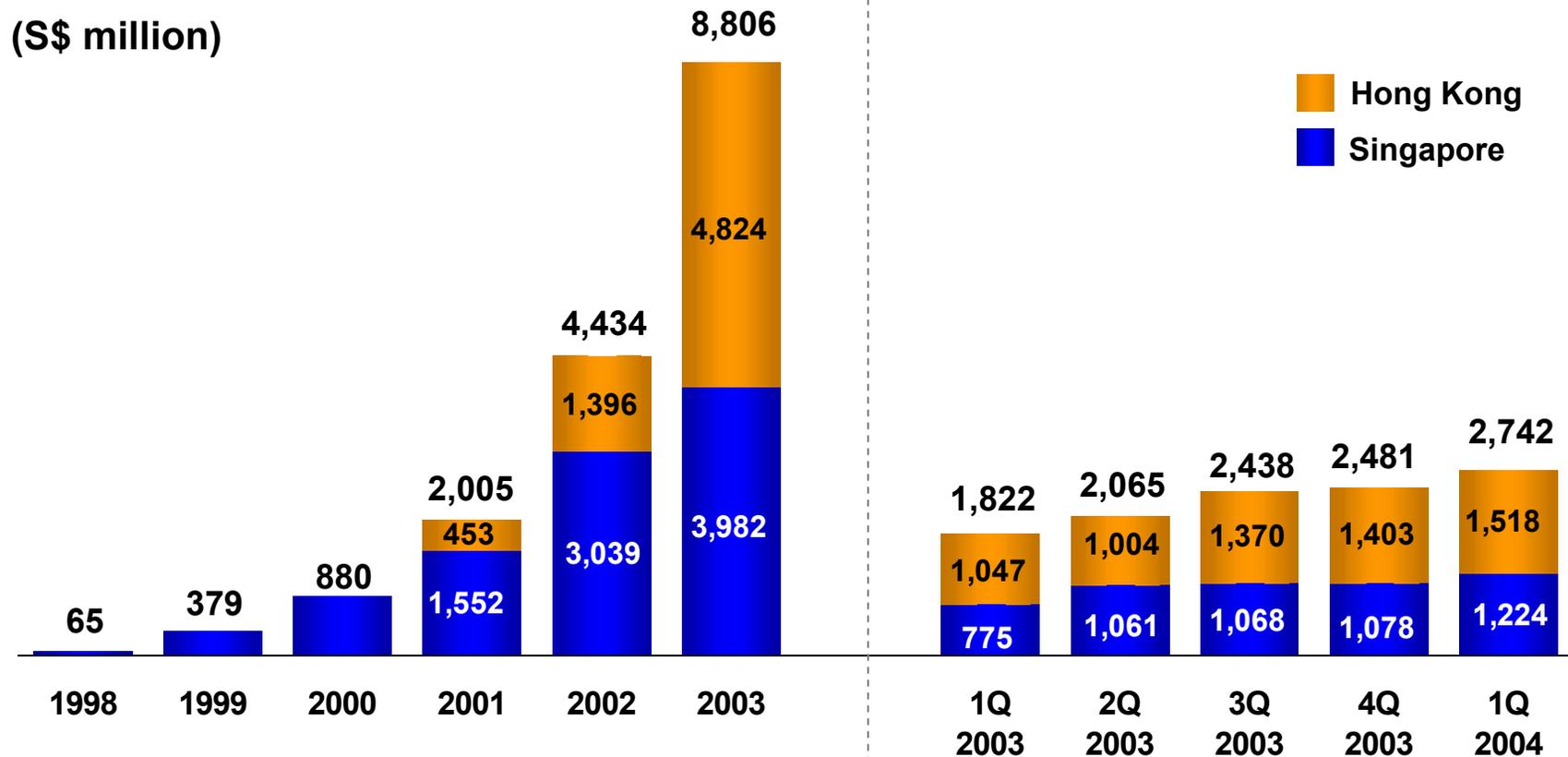
	1Q 2004	1Q 2003	% change	4Q 2003	% change
Stockbroking	69	18	283.3	60	15.0
Investment banking	26	7	271.4	24	8.3
Trade and remittances	30	27	11.1	29	3.4
Loan related	52	36	44.4	43	20.9
Deposit related	25	26	(3.8)	26	(3.8)
Credit card	22	20	10.0	24	(8.3)
Fund management	11	7	57.1	9	22.2
Wealth management ^(a)	34	13	161.5	23	47.8
Others	8	6	33.3	13	(38.5)
Total	277	160	73.1	251	10.4
Fee-to-income (%) ^(b)	21.9	15.3		23.8	

(a) Unit trust distribution and bancassurance

(b) Fee and commission income as a % of total operating income

Retail wealth management sales rises every quarter

Sales Volume of Investment Products (a)



(a) Includes unit trusts (such as Horizon, Ei8ht, Up! and other DBSAM programmes) and treasury investment products (such as Growth, Surf, medium-term equity linked notes and structured notes)

Revenue-related costs up, but cost to income down

(S\$ million)	1Q 2004	1Q 2003	% change	4Q 2003	% change
Group operating expenses					
Staff costs	250	219	14.2	217	15.2
Occupancy expenses	46	48	(4.2)	54	(14.8)
Technology-related	77	71	8.5	74	4.1
Revenue-related	54	33	63.6	53	1.9
Others	76	71	7.0	84	(9.5)
Total operating expenses	503	442	13.8	482	4.4
Operating income	1,266	1,047	20.9	1,053	20.2
Cost-to-income ratio ^(a) (%)	39.7	42.2		45.8	

(a) Excludes goodwill amortization

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DBS Hong Kong shows results again, net profit up 52%

(S\$ million) (a)	1Q 2004	1Q 2003	% change	4Q 2003	% change
Net interest income	213	190	12.1	208	2.4
Non-interest income	107	80	33.8	104	2.9
Operating income	320	270	18.5	312	2.6
Operating expenses	122	109	11.9	121	0.8
Impairment of fixed assets	-	1	nm	-	-
Operating profit (b)	198	160	23.8	191	3.7
Provisions	24	41	(41.5)	25	(4.0)
Net profit after tax	149	98	52.0	144	3.5

nm : not meaningful

(a) Assumes exchange rate of HK\$1 to S\$0.2154. Based on Hong Kong GAAP

(b) Operating profit before provisions

DBS Hong Kong key ratios continue to support Group results

DBS Bank (Hong Kong) Limited	1Q 2004	1Q 2003	4Q 2003
Net interest margin	2.49%	2.35%	2.45%
Cost-to-income ratio ^(a)	38.1%	40.4%	38.8%
Non-interest inc. / operating inc.	33.4%	29.6%	33.3%
Loan-to-deposit ratio	77.1%	75.7%	76.0%
NPL ratio	2.2%	2.6%	2.4%
CAR ratio	18.7%	21.6%	19.0%
ROE	16.7%	10.1%	16.4%
ROA	1.65%	1.15%	1.59%

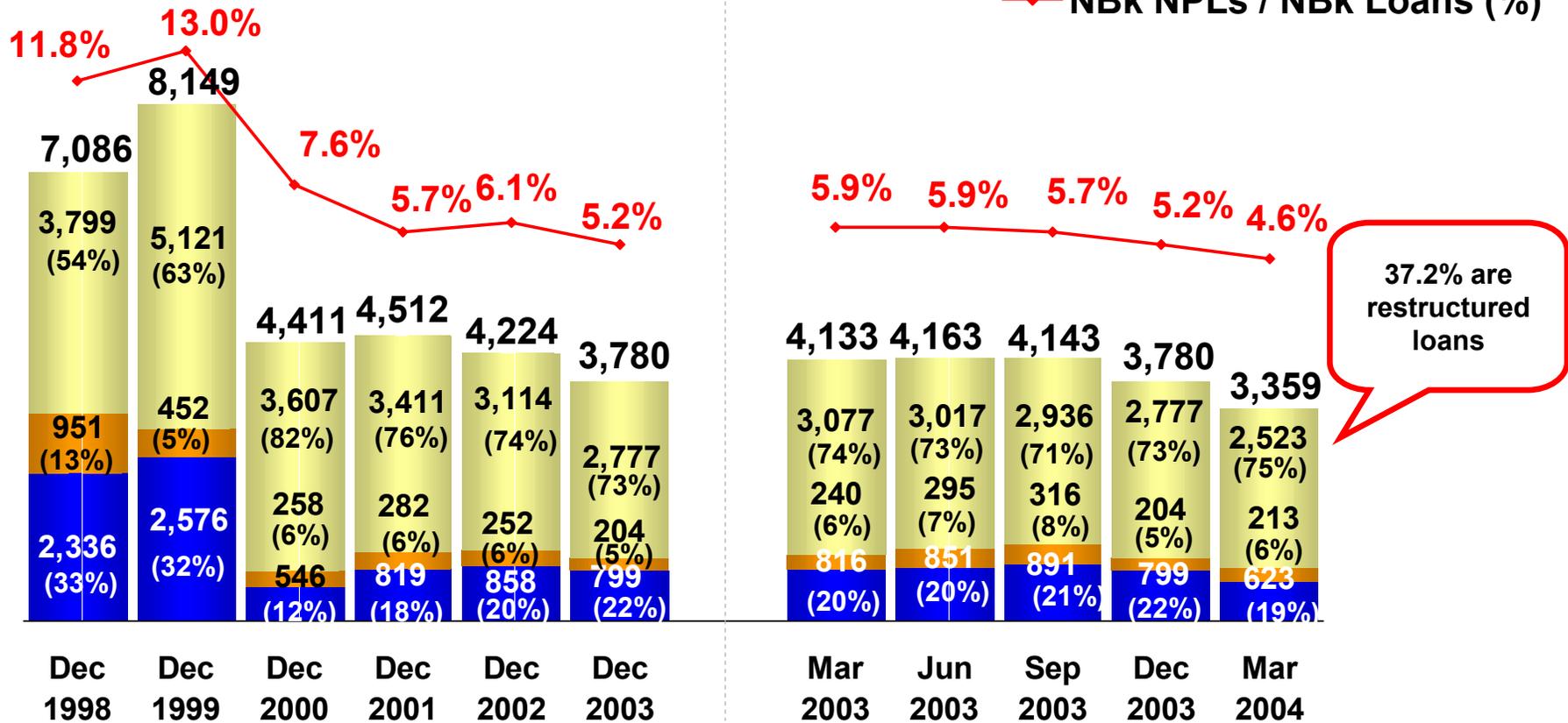
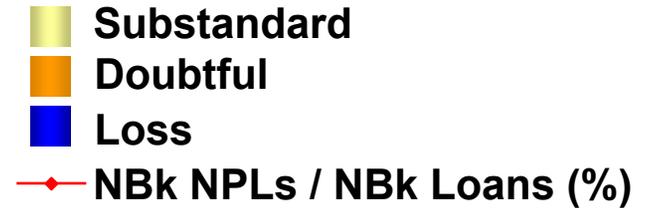
(a) Excludes impairment loss on properties

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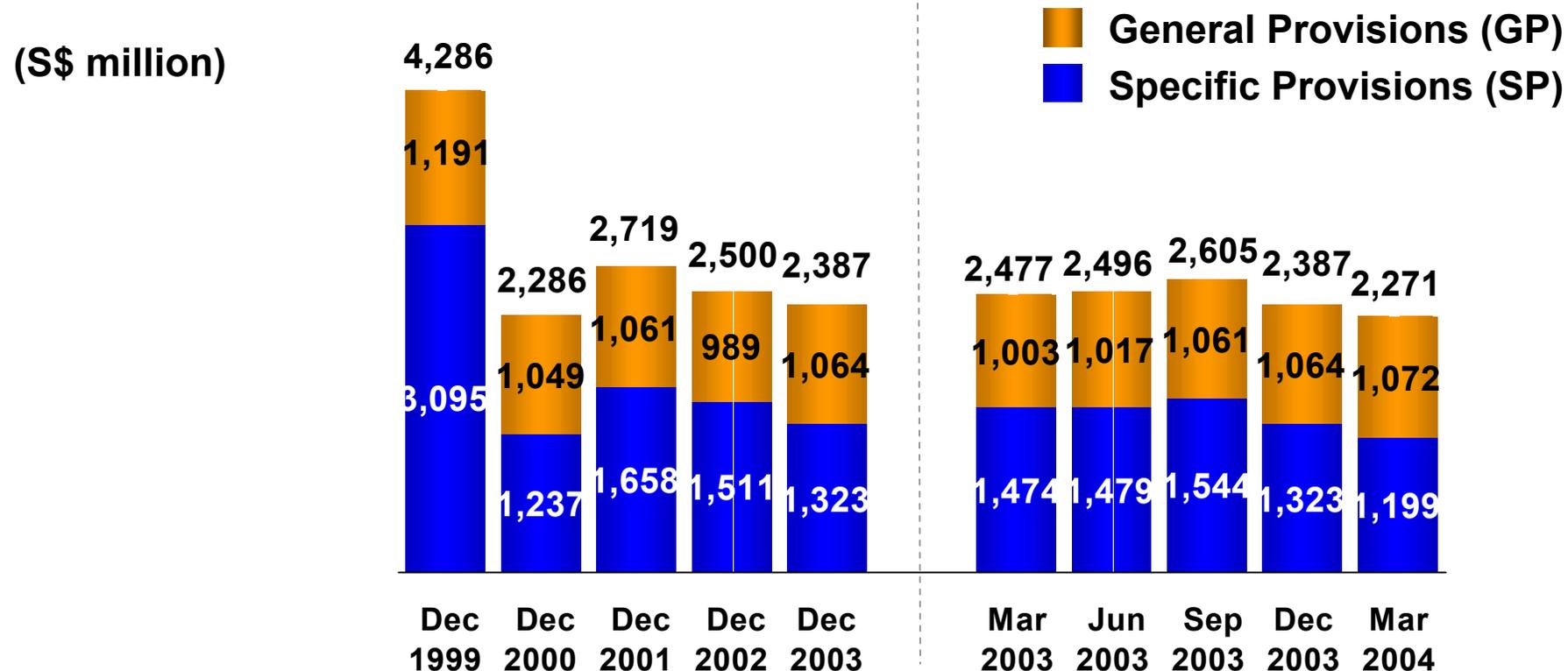
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NPL rate trending down, the lowest since post 1997 Asian financial crisis

(\$ million)



Provision coverage levels improve to 67.6%



Coverage ratios (%)

SP+GP / Unsec NPLs	118.4	129.9	142.5	120.7	124.0	120.9	118.8	121.7	124.0	132.4
SP+GP / NPLs	52.6	51.8	60.3	59.2	63.2	59.9	60.0	62.9	63.2	67.6

Specific provision charges significantly down

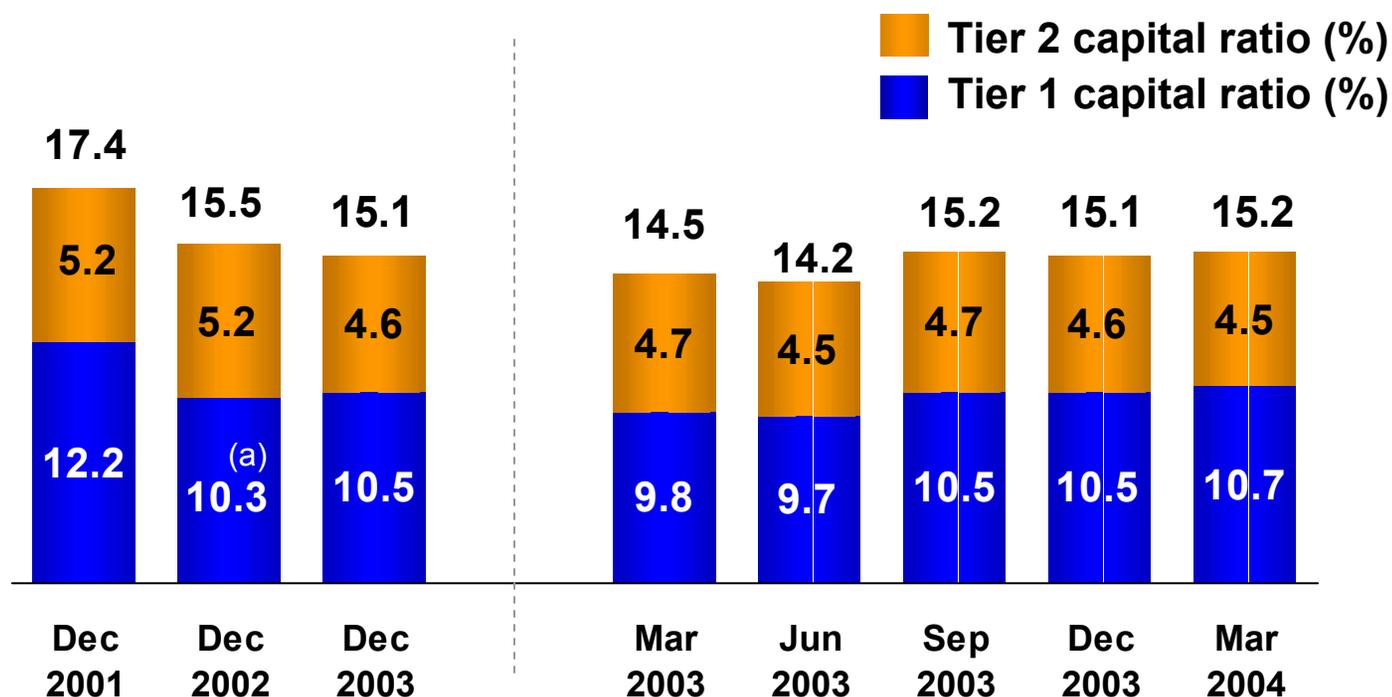
(S\$ million)

	1Q 2004	1Q 2003	% Change	4Q 2003	% Change
Loans	29	79	(63.3)	78	(62.8)
Singapore	17	18	(5.6)	53	(67.9)
Hong Kong	17	45	(62.2)	24	(29.2)
Others	(5)	16	nm	1	nm
Securities, properties and other assets	1	24	(95.8)	(7)	nm
Specific provision	30	103	(70.9)	71	(57.7)
General provision	20	15	33.3	11	81.8
Total	50	118	(57.6)	82	(39.0)
SP + GP (loans) / average loans (bps)	25	56		52	

nm: not meaningful

Continued strong capital position

BIS capital adequacy ratio



Group Capital (in S\$ million)								
Tier-1 Capital	10,474	8,393	9,624	8,891	9,068	9,463	9,624	10,235
RWA	85,892	81,239	92,067	90,836	93,865	90,542	92,067	95,490

(a) Compared to end December 2001, the reduction in the Tier 1 CAR ratio was primarily due to the reduction of additional goodwill with DBS' purchase of the DBS Diamond Holdings Limited minority interest

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□ Supplemental information

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Continuing compression in the mortgage business, favorable shift in the business mix affect 1Q 2004 margin

(S\$ million)

	1Q 2004			4Q 2003		
	Average Bal.	Interest	Average rate %	Average Bal.	Interest	Average rate %
Interest bearing assets						
Customer loans and advances	65,631	560	3.43	63,965	575	3.57
Interbank items	33,821	90	1.07	34,542	88	1.01
Securities ^(a)	42,744	302	2.84	38,876	262	2.67
Total interest bearing assets	142,196	952	2.69	137,383	925	2.67
Total interest bearing liabilities	134,388	318	0.95	129,029	297	0.91
Net interest income/margin		634	1.79		628	1.81

(a) Refers to Singapore Government securities and treasury bills, trading and investment debt securities

Other income shows a robust growth, up 24.4%

(S\$ million)

	1Q 2004	1Q 2003	% change	4Q 2003	% change
Net gain on treasury activities ^(a)	252	155	62.6	120	110.0
Net gain on investment securities	86	119	(27.7)	28	207.1
Net gain on fixed assets	2	(1)	nm	3	(33.3)
Others	2	2	nm	2	nm
Total	342	275	24.4	153	123.5

nm : not meaningful

(a) Includes structured investment products

DBS Thai Danu's net profit returned to a positive territory, net profit up 271%

(S\$ million) ^(a)

	1Q 2004	1Q 2003	% change	4Q 2003	% change
Net interest income ^(b)	25	26	(1.0)	29	(10.9)
Non-interest income	12	12	(5.6)	14	(19.1)
Operating income	37	38	(2.5)	43	(13.7)
Operating expenses	22	25	(11.9)	24	(11.8)
Operating profit ^(c)	16	14	14.6	19	(16.2)
Provisions	-	9	(100.0)	5	(100.0)
Net profit / (loss) after tax	16	4	271.0	13	15.7

(a) Assumes exchange rate of THB1=S\$0.0425

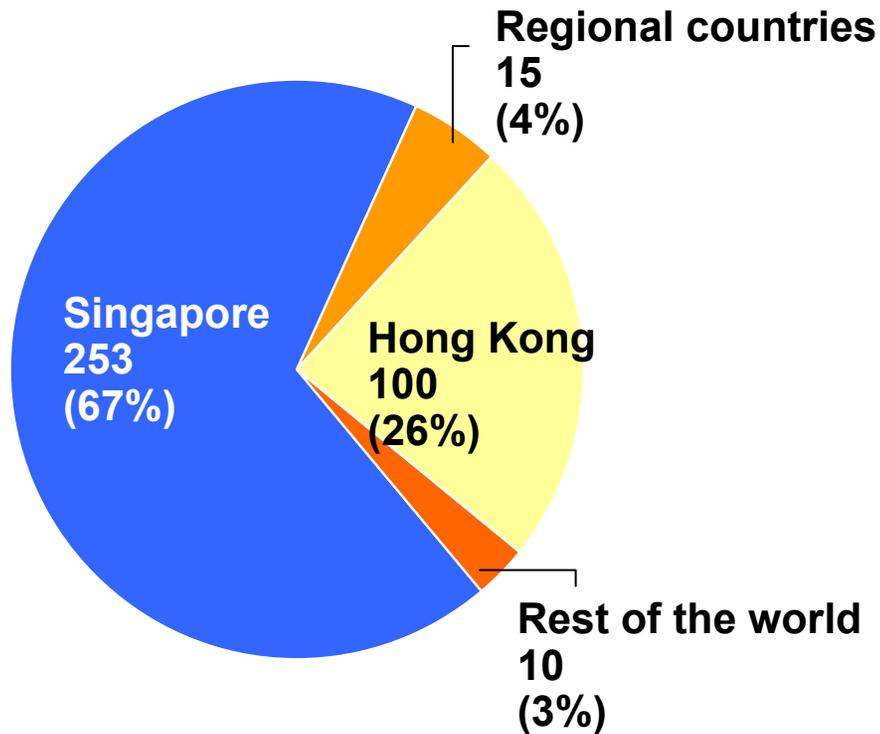
(b) Includes dividend income

(c) Operating profit before provisions

Group net profit balanced

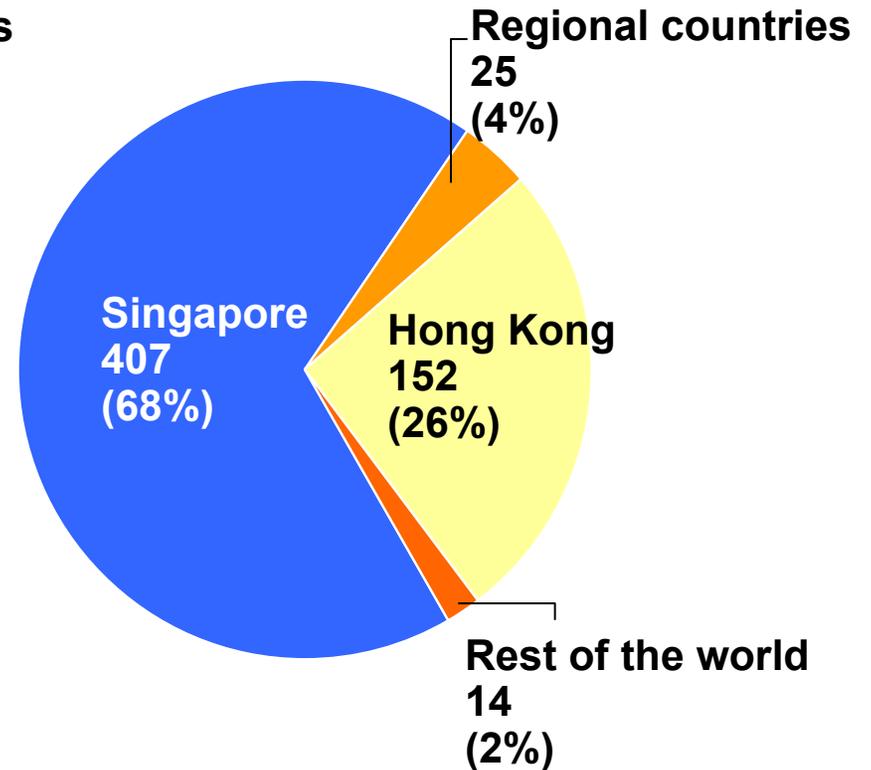
1Q 2003 Net Profit
S\$378 million (a)

(S\$ million)



1Q 2004 Net Profit
S\$598 million (a)

(S\$ million)

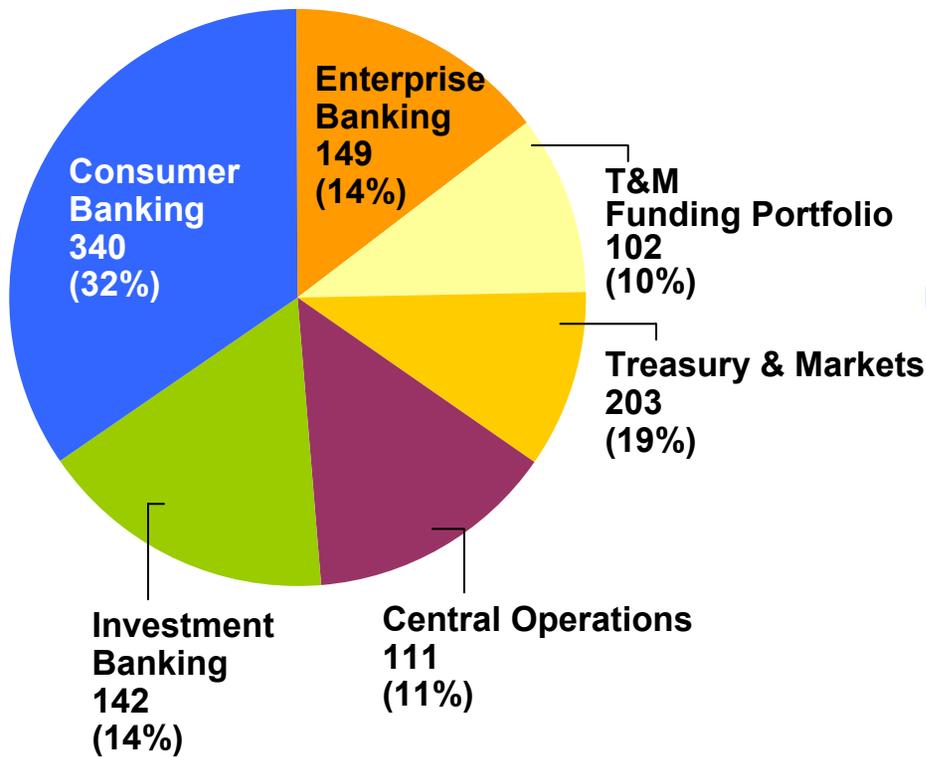


(a) Excludes goodwill amortization

DBS' earnings diversified

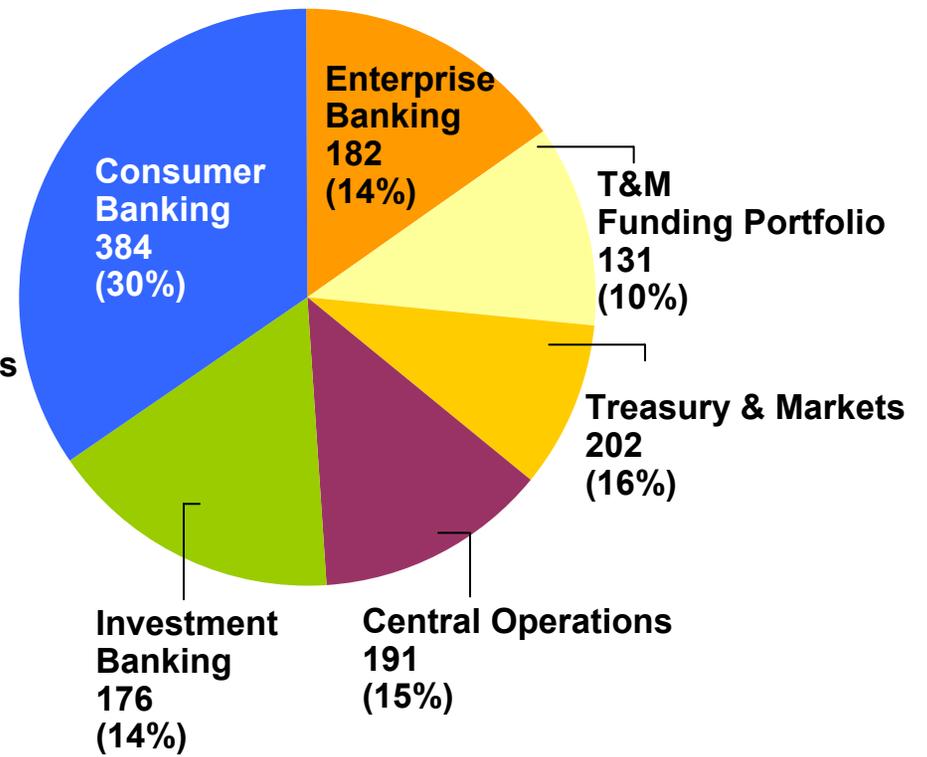
1Q 2003 Revenues
S\$1,047 million (a)

(S\$ million)



1Q 2004 Revenues
S\$1,266 million (a)

(S\$ million)



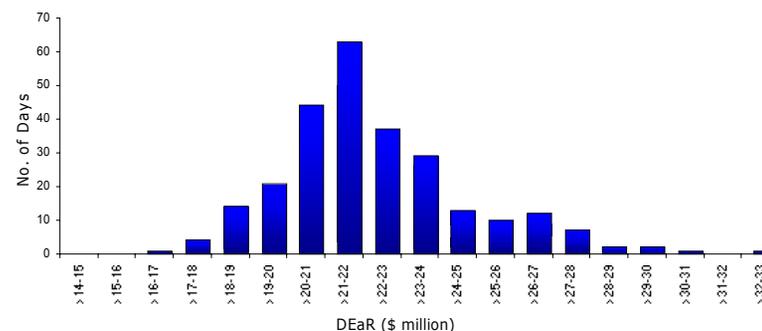
(a) Totals may not sum exactly due to rounding

Daily earnings at risk and trading income

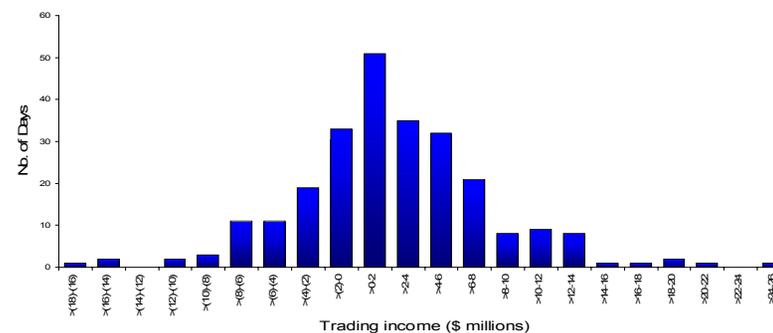
DEaR for Trading Book (April 1, 2003 to March 31, 2004)

(\$ million)	At 31 Mar	Average	High ^(a)	Low ^(a)
Interest rate	24.3	24.5	33.7	19.6
FX	9.4	6.9	18.2	2.3
Equity	4.1	3.8	7.3	1.3
Diversification effect	(12.8)	(12.9)	-	-
Total	25.0	22.3	32.0	16.5

DBSH Group DEaR for Trading Book



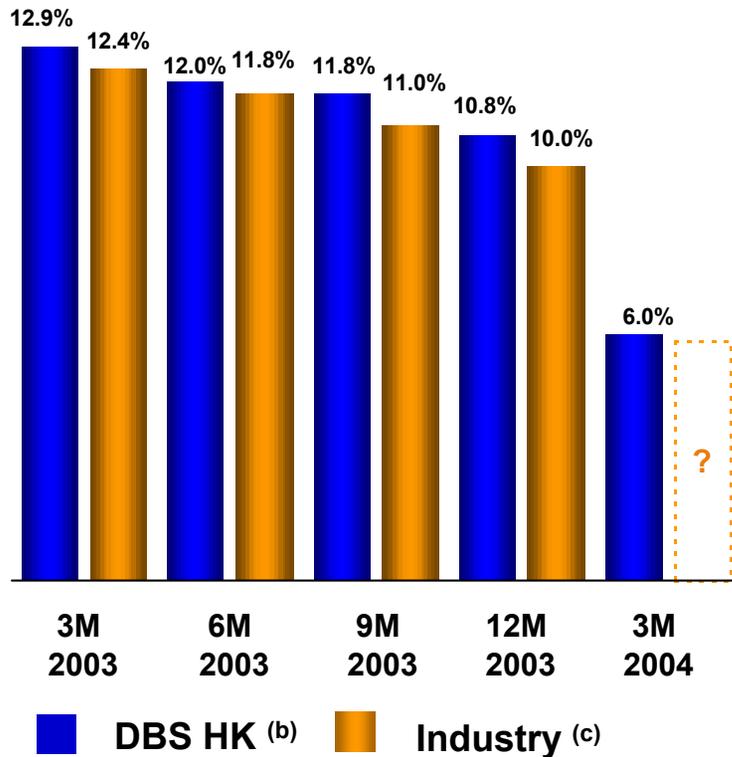
DBSH Group Daily Distribution of Trading Income



(a) The high (and low) DEaR figures reported for each risk class did not necessarily occur on the same day as the high (and low) reported for total. A corresponding diversification effect cannot be calculated and is therefore omitted from the table.

DBS Hong Kong Consumer Banking asset quality

Credit card charge-off rates



Credit card delinquency rates

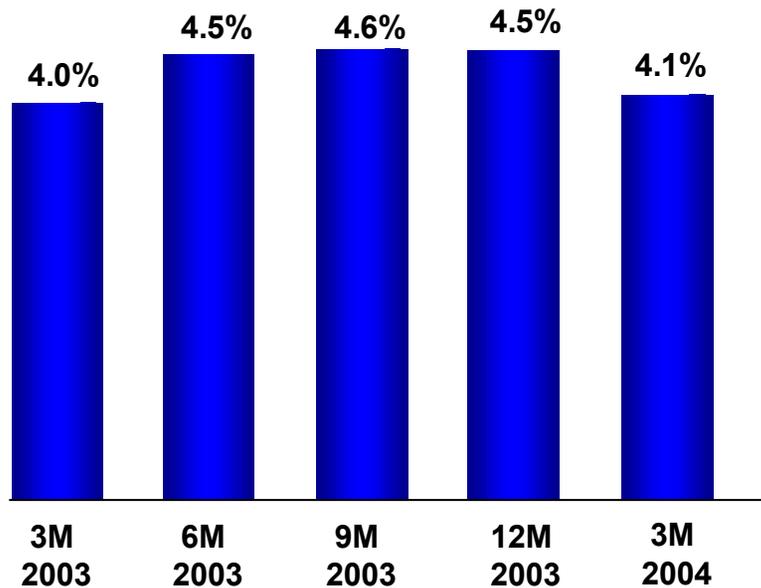
90 days past due	1Q03	2Q03	3Q03	4Q03	1Q04
DBS (HK) (a)	1.1%	1.5%	1.8%	1.5%	n.a.
0.6% Industry (c)	1.3%	1.3%	1.2%	0.9%	n.a.

n.a : not available

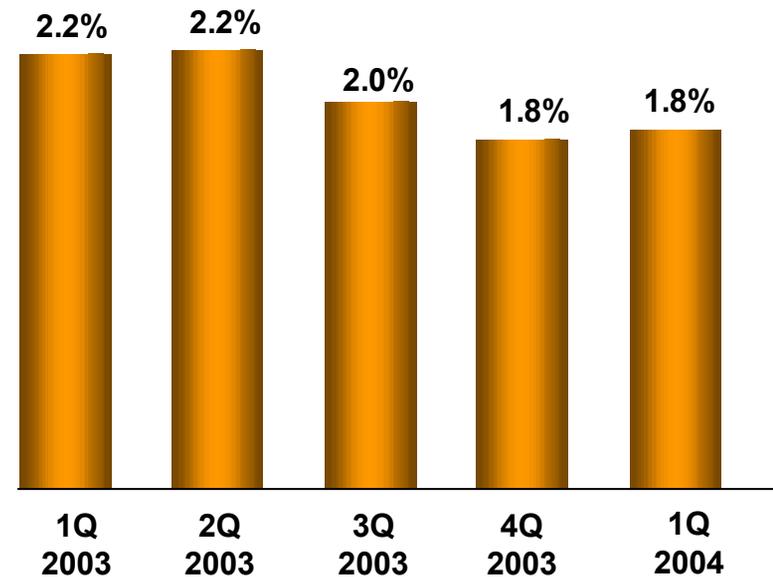
- (a) Delinquency rates as at period end
- (b) YTD, annualized Credit card charge off rates using HKMA basis
- (c) Source: Hong Kong Monetary Authority

DBS Singapore Consumer Banking asset quality

Credit card charge-off rates



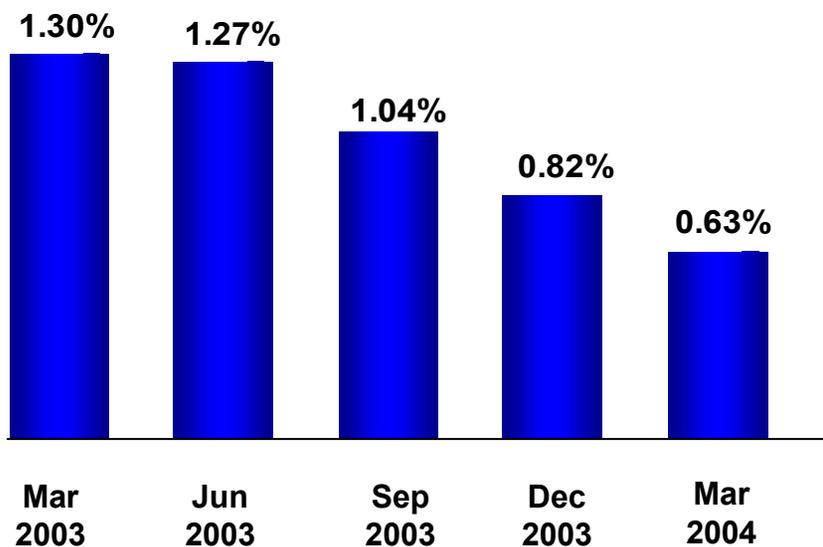
Credit Card Delinquency Rates ^(a)



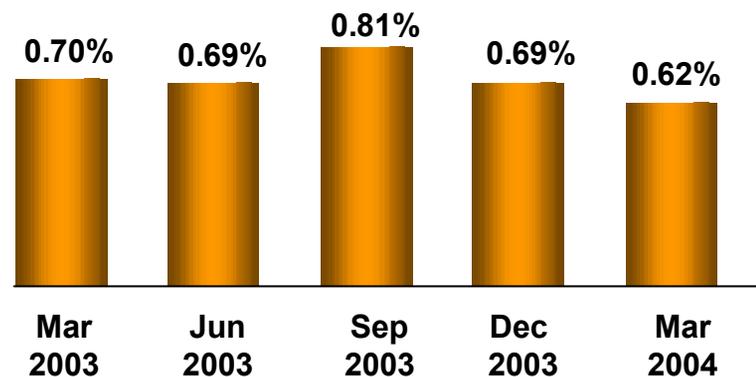
(a) 90 days past due delinquency rates as at period end

Residential mortgage delinquency rates (a)

DBS Bank (Hong Kong) Ltd.

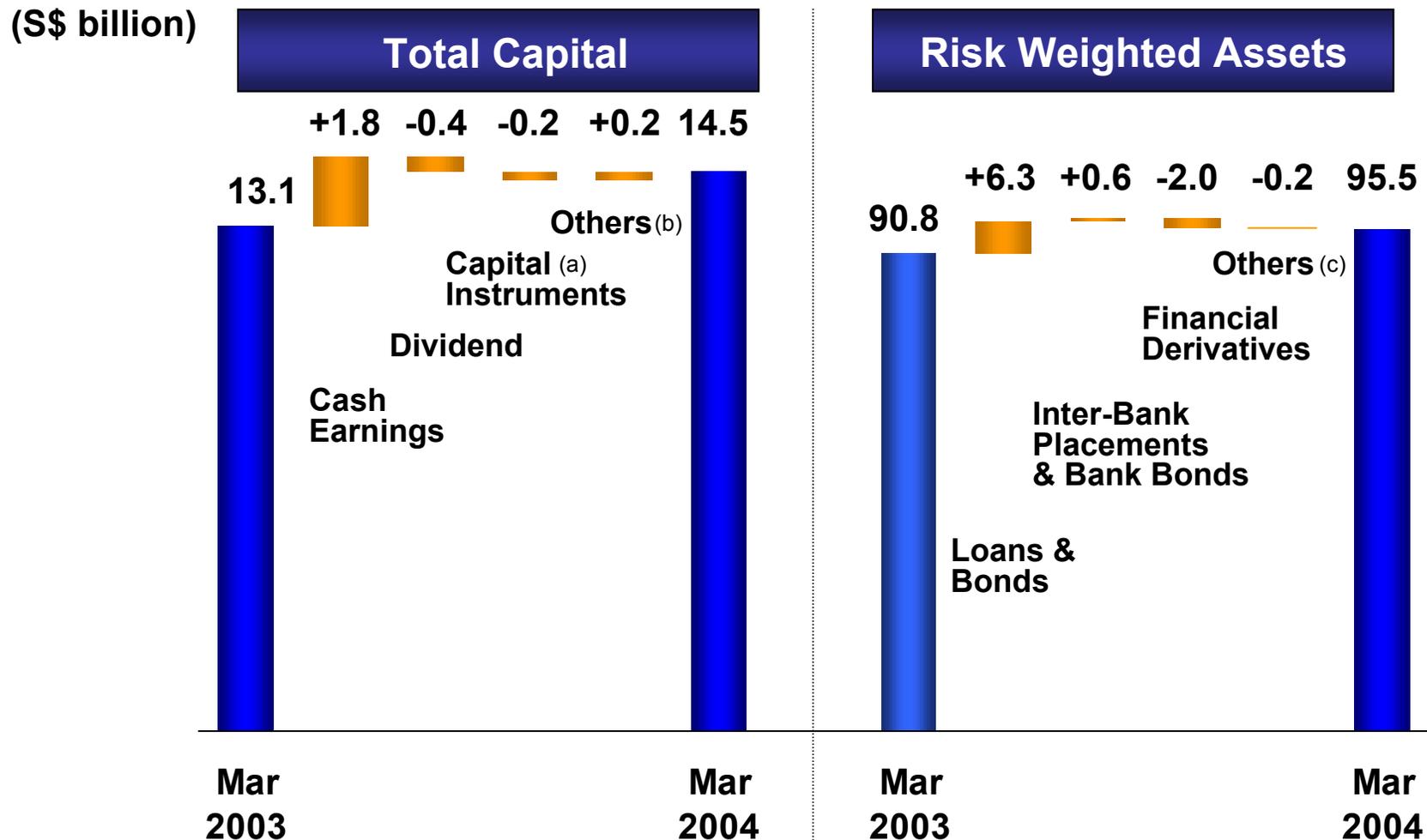


DBS Singapore Consumer Banking



(a) Residential mortgage 90 days past due delinquency rates

Total capital versus RWA

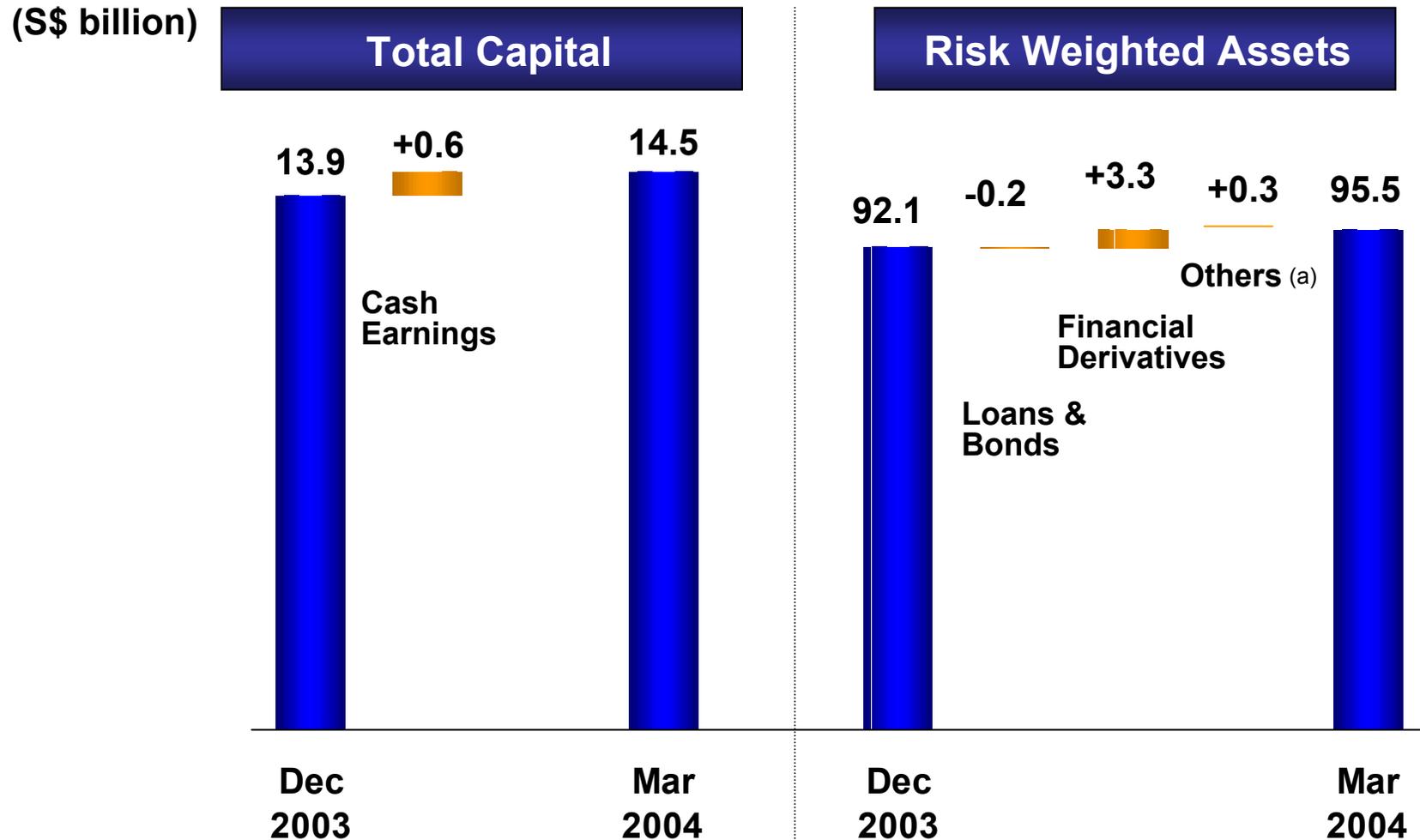


(a) USD-denominated capital instruments decreased as USD weakened against SGD

(b) Includes asset revaluation reserves for equities and general provisions

(c) Decrease mainly due to drop in financial guarantees, offset by increase in accounts receivables and trade receivables from DBSV

Total capital versus RWA



(a) Includes accounts receivables and other assets

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