

## **DBS Group Holdings Ltd**

## **Fixed Income Investor Presentation**

2023 Financial Results

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## Agenda

**Franchise highlights** 

- Balance sheet and capital adequacy
- Wholesale funding
- Appendices



## DBS – leading Asian banking group

- Aa1 / AA- / AA- <sup>1/</sup>, largest banking group in Southeast Asia by assets
   S\$739b (US\$561b) as at 31 Dec 23
- Listed and headquartered in Singapore
   Only AAA/Aaa-rated sovereign in region
- Temasek <sup>2/</sup> the largest shareholder 28.8% stake as at 31 Dec 23
- Proven earnings track record, focused on sustainable growth in Asia
   FY23 net profit <sup>3/</sup> of S\$10.29b (US\$7.81b)
   ROE <sup>3/</sup> of 18.0%

RUE <sup>©</sup> 01 10.0%

- Among the strongest banks regionally in terms of funding, liquidity and capital
  - Leading market share of low cost and stable SGD retail deposits
  - LCR of 144%, NSFR of 118% 4/
  - CET1 CAR of 14.6%
  - Leverage ratio of 6.6%

#### Accolades

- Best Bank in the World (Global Finance 2022, 2020, 2018)
- World's Best Bank (Euromoney 2021, 2019)
- Global Bank of the Year (The Banker 2021, 2018)
- World's Best Digital Bank (Euromoney 2021, 2018, 2016)
- Globally Most Innovative in Digital Banking (The Banker 2021)
- World's Best Bank for Corporate Responsibility (Euromoney 2023)
- Asia's Safest Bank (Global Finance 2009 2023)

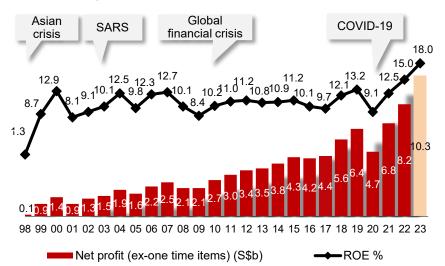
#### 1/ Ratings for DBS Bank Ltd.

2/ Temasek Holdings is wholly owned by the Singapore Minister for Finance. The Minister for Finance is a body corporate under the Singapore Minister for Finance (Incorporation) Act 1959 of Singapore

3/ Net profit attributable to shareholders and excludes one-time items

4/ LCR and NSFR are reported for DBS Bank Group pursuant to regulatory requirements. In addition, LCR is the average all-currency liquidity coverage ratio for FY23

#### Proven earnings track record



## Committed to building an Asia-centric commercial bank

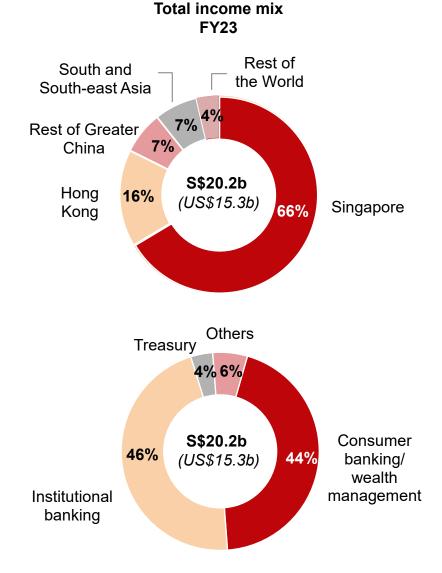
 82% of total income from Singapore and Hong Kong, the two highest-rated jurisdictions in Asia

Unique pan-Asia footprint

- Growing presence in rest of Greater China, India and Indonesia
- Focused on intermediating trade and investment flows between Asia's key axes of growth – Greater China, South Asia and SEA
- Consumer and Institutional Banking contribute 90% of total income

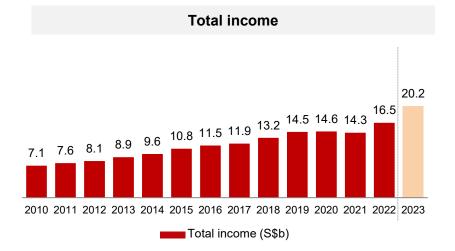
Strategy delivering growth in targeted segments

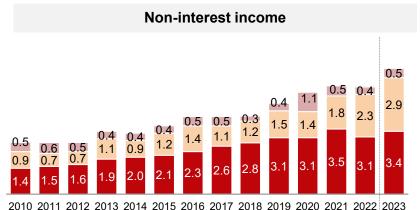
- In Singapore, DBS is a universal bank serving all customer segments
- In other markets, DBS seeks to build regional franchises in specific segments





## Consistent financial performance reflecting successful execution of strategic priorities and strength of franchise

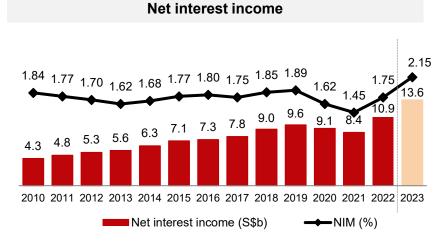




- Other non-interest income (S\$b)
- Net trading income (S\$b)
- Net fee and commission income (S\$b)



1/ Net profit attributable to shareholders and excludes one-time items





-ROE (%)

## DBS approach to sustainability

#### Our approach to sustainability

Our commitment to embed sustainability is strategically centred around our three sustainability pillars weaving environmental and social considerations into the fabric of our business

| Responsible  | Responsible   | Impact   |
|--|---|--|
| Banking  | Business Practice   | Beyond Banking   |
| <ul> <li>Supporting our<br/>customers' transition<br/>towards lower carbon<br/>business models</li> <li>Enhancing access to<br/>ESG investments</li> <li>Delivering customised<br/>retail solutions</li> </ul> | <ul> <li>Doing the right thing by<br/>our people and<br/>embedding<br/>environmental and<br/>societal factors in our<br/>business operations</li> </ul> | <ul> <li>Be a force for good by<br/>championing social<br/>enterprises – business<br/>with triple bottom line</li> <li>Support voluntary efforts<br/>focussed on elderly,<br/>education and<br/>environment</li> </ul> |

#### Strong ESG performance<sup>1/</sup>

- Our annual sustainability report details our strategy and progress around sustainability
   Read our latest sustainability report here
- We also respond to ESG assessments by rating agencies and indices See our latest performance on ratings and indices <u>here</u>





Our three sustainability pillars include Environmental (E), Social (S) and Governance (G) matters:

| _   |        |  |
|-----|--------|--|
| Env | ironme |  |
|     |        |  |

- Established science-informed decarbonisation pathways, and interim 2030 decarbonisation targets for a large number of sectors; Most comprehensive and ambitious sets of decarbonisation targets among banks globally
- ESG integration in credit risk policy and sector specific lending policies (e.g., palm oil); ESG-related prohibited transactions
- Active contributor of sustainable financing deployed through loans (SGD 20.5b in 2022), and ESG bonds (SGD 23.9bn in 2022). Committed to sustainable finance target of SGD 50bn by 2024
- Launched world's first Sustainable and Transition
   Finance Framework by a bank
- Achieved carbon neutrality in our own operations by 2022, and committed 100% renewable energy use in Singapore operations by 2030

**Supporting SMEs:** Approved over 5,000 loans totalling SGD 900 million to SMEs in Singapore in 2022, with over 98% of the loans going to micro and small businesses

Social (S)

- Creating an enabling environment for the underserved such as the young, seniors, national servicemen, migrant workers and those under public assistance schemes
- Human Rights, Diversity, Equity & Inclusion (DEI) policies established to formalized our consistent efforts to respect human rights and build an equitable and inclusive workforce
- **Developing our people** through employee talent management and availing multiple career growth opportunities through iGrow, an AI/ML driven personalized career companion
- New Community Impact chapter established under DBS Foundation, with SGD 5.6m funding committed towards equipping communities with future ready skills

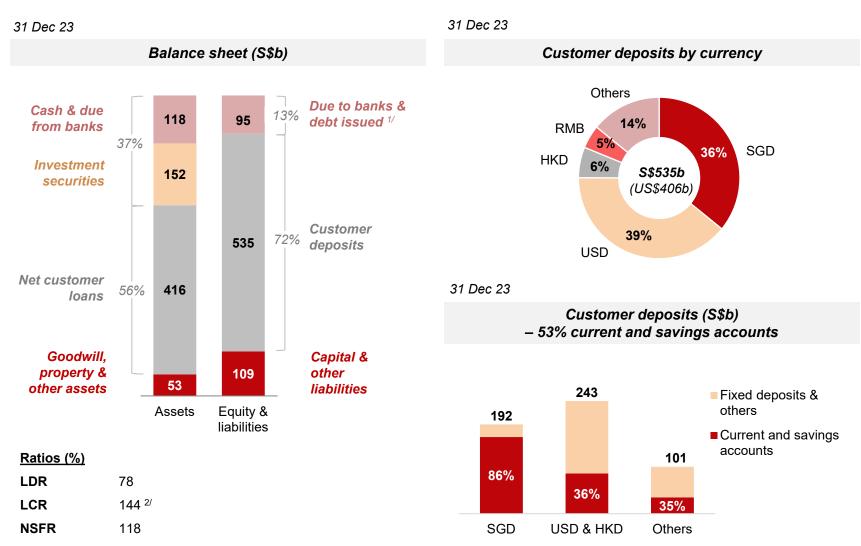
- High standards of corporate governance (anchored on competent leadership, effective internal controls, strong risk culture and accountability to shareholders)
- Won Best Managed Board and Best Risk Management at the Singapore Corporate Awards in 2022

Governance (G)

- Robust cyber security, financial crime prevention and privacy policies (no material instances of customer data loss, non-compliance with laws and regulations in financial crime or customer privacy breaches)
- New Board Sustainability Committee established in February 2022 which is chaired by the CEO and will oversee DBS' overall strategic plans in relation to climate change and broader ESG matters

1/ DBS' sustainability approach has been recognised by numerous ratings, indices and awards including: Bloomberg Gender-Equality Index, FTSE4Good Index, Euromoney Region's Best Bank for CSR 2020, Social Enterprise Champion of the Year award at the President's Challenge Social Enterprise Awards, Securities Investors Association (Singapore) Sustainability Award, Singapore Environmental Achievement Awards and SGX ESG Indices "Leaders Index and Transparency Index"

# Strong liquidity position supported by leading market share in stable low-cost SGD retail deposits





1/ Debt issued includes medium term notes, commercial papers, certificates of deposit and other debt securities, and excludes subordinated debt 2/ Average all-currency liquidity coverage ratio for FY23

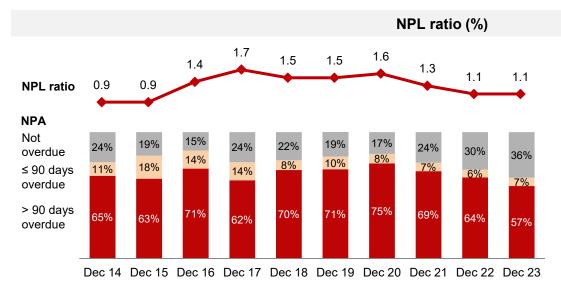
## Well-diversified loan portfolio

Loan mix by industry Loan mix by geography <sup>1/</sup> General Financial Others institutions, commerce Rest of the World investment & holding companies 8% 9% 17% 9% Transportation, South and South-Housing storage & east Asia 21% loans communications 7% 7% 46% S\$422b S\$422b Singapore Professionals & (US\$320b) (US\$320b) private 9% individuals (excl. 14% housing loans) Rest of Greater China 10% 27% 16% Manufacturing Building and Hong Kong construction

> Gross customer loans 31 Dec 23

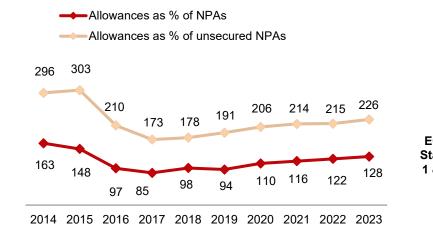


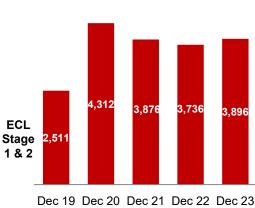
## **Resilient asset quality and prudent allowance reserves**



- NPL ratio increased from 0.9% in 2015 to 1.7% in 2017 due to NPLs from the oil and gas support services sector. If the oil and gas support services sector was omitted, the NPL rate in 2017 would have been at 0.9%
- NPL ratio remained relatively stable in 2020 despite the onset of Covid-19, as asset quality remained resilient despite S\$1.7bn of general allowances set aside to fortify the balance sheet
- For FY23, ECL Stage 3 (SP) charges were 11bp<sup>1/</sup> of loans

NPA coverage <sup>2/</sup> (%)





#### Expected Credit Loss (S\$m)

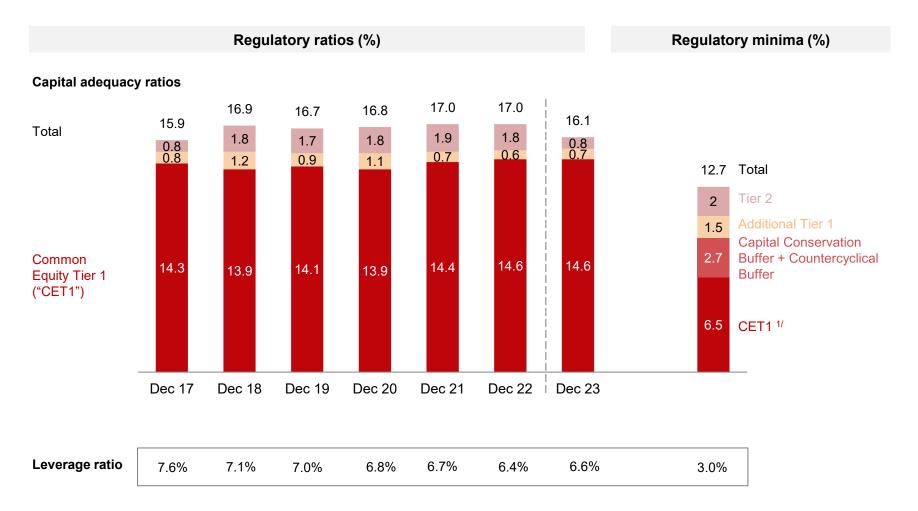
- For Singapore D-SIBs:
  - a. Expected Credit Loss ("ECL") requirement
  - b. MAS requirement for noncredit impaired exposures: 1% of exposures net of collaterals
- Difference between ECL and MAS requirement is transferred to a non-distributable regulatory loss allowance reserve ("RLAR") 3/
- \$1.7bn of GP (ECL 1 & 2) were set aside in 2020 to fortify the balance sheet against the Covid pandemic



1/ ECL Stage 3 (SP) for loans / average loans

2/ Computations from 1 Jan 2018 onwards include RLAR as part of allowances. Values are at end of period 3/ General allowance reserves exceeded the minimum regulatory requirement in 1Q20 and RLAR are no longer needed

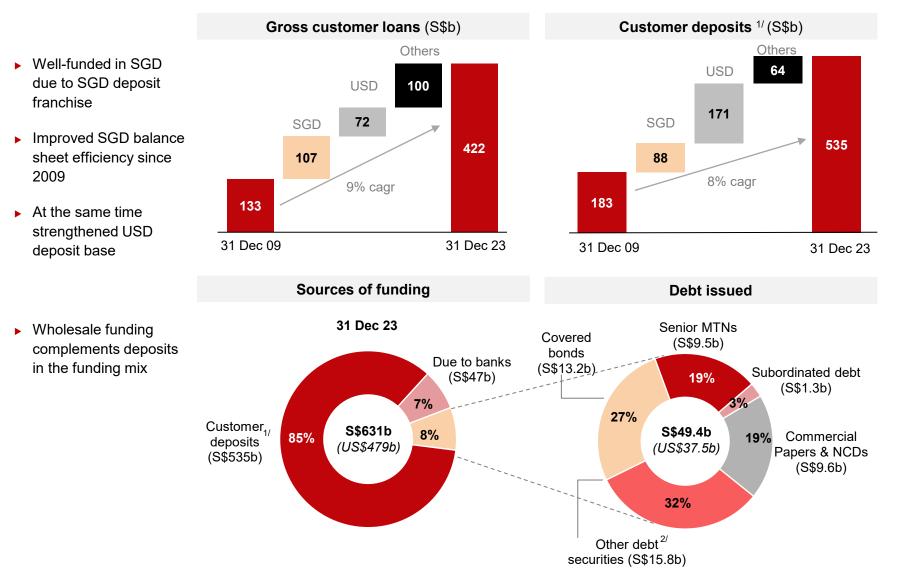
## Strong capital adequacy





1/ Includes 2% higher loss absorbency requirement as DBS Bank is a domestic systemically important bank. Singapore Pillar 2 requirements are undisclosed and must be met with CET1 capital. MAS has not indicated any further loss absorption requirements

## Wholesale funding: Diversifying for business stability





Including deposits related to fund management activities from 2012 onwards. Prior to 2012, these deposits were classified as "Due to banks"
 Including interest linked notes, credit linked notes and equity linked notes

## Expanding debt investor bases beyond Singapore

#### Selected public issuances since 2013 1/:



#### Capital

- US\$500m T2 Subordinated Notes in Mar 2021
- US\$1b AT1 Perpetual Capital Securities in Feb 2020
- US\$750m T2 Subordinated Notes in Jun 2018
- US\$750m AT1 Perpetual Capital Securities in Sep 2016

#### Senior

- US\$1.5b Senior Notes in Sep 2023
- US\$1b Senior Notes in Nov 2021
- US\$800m Senior Notes in Sep 2021
- US\$750m Senior Notes in Apr 2019
- US\$500m Senior Notes in Jul 2017 (Green)
- US\$750m Senior Notes in Jun 2017
- US\$1.25b Senior Notes in Jul 2014

#### Covered

- US\$900m Covered Bonds in Mar 2023
- US\$1.5b Covered Bonds in Mar 2022
- US\$1.25b Covered Bonds in Nov 2018
- US\$1b Covered Bonds in Aug 2015



#### Covered

- £500m Covered Bonds in Nov 2023
- £1b Covered Bonds in Nov 2021

#### Covered

CHF250m Covered Bonds in Dec 2022

#### Capital

▶ €600m T2 Subordinated Notes in Apr 2018

#### Covered

- ▶ €750m Covered Bonds in Oct 2022
- €750m Covered Bonds in Oct 2021
- €500m Covered Bonds in Nov 2017
- €750m Covered Bonds in Jan 2017

#### Capital

- A\$300m T2 Subordinated Notes in Oct 2020
- A\$750m T2 Subordinated Notes in Mar 2018

#### Senior

- A\$1b Senior Notes in Feb 2023
- A\$1b Senior Notes in Jun 2022
- A\$750m Senior Notes in Jul 2020
- A\$700m Senior Notes in Sep 2019
- A\$600m Senior Notes in Aug 2018
- A\$300m Senior Notes in Mar 2017

#### Covered

CNH

- A\$1.5b Covered Bonds in Aug 2023
- A\$1b Covered Bonds in Jun 2023
- A\$750m Covered Bonds in Oct 2019
- A\$900m Covered Bonds in Sep 2017
- A\$750m Covered Bonds in Jun 2016







EUR

## **Corporate structure and issuing entities**

**DBS Group Holdings** Straightforward balance Additional Tier 1, Tier 2 and senior MTNs sheet with DBS Bank as **DBS Group Holdings Ltd** 144A / Reg S GMTN programme Aa2/-/AA-1/ the sole directly-held (Moody's / S&P / Fitch) operating subsidiary Public benchmarks and private placements Commercial paper USD: USCP programme 100% ownership **DBS Bank** Senior MTNs and covered bonds DBS Bank holds other 144A / Reg S GMTN & Global Covered Bond programmes subsidiaries of the group **DBS Bank Ltd.** Public benchmarks (covered and senior) and private Aa1 / AA- / AA- 1/ placements (senior) (Moody's / S&P / Fitch) Commercial paper USD: USCP programme Multi-currency: ECP programme DBS Bank subsidiaries **DBS Bank (Hong Kong) Limited** Certificates of deposit Main banking subsidiaries DBS Bank (China) Limited <sup>2/</sup> Hong Kong: Multi-currency programme • Taiwan: Local currency programme **DBS Bank (Taiwan) Ltd** Indonesia: Stand-alone issuances Senior MTNs PT Bank DBS Indonesia Stand-alone documentation Local currency public benchmarks and private **DBS Bank India Limited** placements



## Agenda

**Franchise highlights** 

- Balance sheet and capital adequacy
- Wholesale funding

Appendices



## Appendix 1: Capital – outstanding issuances

| Notion            | al Outstanding | Description                        | Issue Date | First Call Date | Maturity Date |
|-------------------|----------------|------------------------------------|------------|-----------------|---------------|
| Additional Tier 1 |                |                                    |            |                 |               |
| USD               | 1,000 million  | 3.30% Perpetual Capital Securities | Feb 2020   | Feb 2025        | n/a           |
| SGD               | 1,000 million  | 3.98% Perpetual Capital Securities | Sep 2018   | Sep 2025        | n/a           |
| Tier 2            |                |                                    |            |                 |               |
| USD               | 500 million    | 1.822% Subordinated Notes          | Mar 2021   | Mar 2026        | Mar 2031      |
| CNH               | 1,600 million  | 3.7% Subordinated Notes            | Mar 2021   | Mar 2026        | Mar 2031      |
| AUD               | 300 million    | Floating Rate Subordinated Notes   | Oct 2020   | Apr 2026        | Apr 2031      |
| JPY               | 10,000 million | 0.918% Subordinated Notes          | Mar 2016   | n/a             | Mar 2026      |



## Appendix 2: Capital – Singapore non-viability loss absorbency regime

#### Excerpt from MAS Notice 637 on Risk Based Capital Adequacy Requirements for Banks Incorporated in Singapore 1/

Annex 6B: Requirements to ensure loss absorbency at the point of non-viability (p. 6-47)

- 1.1 [...] AT1 capital instruments and Tier 2 capital instruments contain provisions which ensure their loss absorbency at the point of non-viability. In this regard, the terms and conditions of all AT1 capital instruments and Tier 2 capital instruments issued by the Reporting Bank shall have a provision that requires such instruments, at the option of the Authority, to either be partially or fully written off<sup>84</sup> ... upon the occurrence of the trigger event<sup>85</sup>.
- 1.4 The trigger event shall be the earlier of:
  - a) the Authority notifying the Reporting Bank in writing that the Authority is of the opinion that a write-off or conversion is necessary, without which the Reporting Bank would become non-viable; and
  - b) the Authority's decision to make a public sector injection of capital, or equivalent support, without which the Reporting Bank would have become non-viable, as determined by the Authority.

1.5 The Authority may take into account, among other considerations, the following<sup>85B</sup> in assessing a Reporting Bank's viability-

- a) whether the assets of the Reporting Bank are, in the Authority's opinion, sufficient to provide adequate protection to the Reporting Bank's depositors and creditors;
- b) whether the Reporting Bank has lost the confidence of depositors, other creditors or the public. This may be characterised by ongoing increased difficulty of the Reporting Bank in obtaining or rolling over short-term funding;
- c) whether the Reporting Bank's regulatory capital has, in the Authority's opinion, reached a level, or is eroding in a manner, that may detrimentally affect its depositors or creditors;
- d) whether the Reporting Bank failed to pay any liability that has become due and payable or, in the Authority's opinion, will not be able to pay its liabilities as they become due and payable;
- e) whether the Reporting Bank failed to comply with an order of the Authority to increase its capital;
- f) whether in the Authority's opinion, any other state of affairs exists in respect of the Reporting Bank that may be materially prejudicial to the interests of the Reporting Bank's depositors or creditors or the owners of any assets under the Reporting Bank's administration; and
- g) whether the Reporting Bank is able to recapitalise on its own through the issuance of ordinary shares or other forms of regulatory capital.

#### Footnotes:

- 84 The write-off of any capital instruments issued via an SPE to investors shall mirror the write-off of capital instruments issued by the Reporting Bank to the SPE. The Reporting Bank shall consult the Authority on such arrangements in advance, to allow adequate time for review.
- 85 A write-off or conversion shall not constitute an event of default for the capital instruments.

85B In its assessment, the Authority will bear in mind the aim of the requirements above, which is to ensure loss absorbency at the point of non-viability. **The Authority will also have full discretion to not trigger the provision under paragraph 1.1 of Annex 6B even if the Reporting Bank is assessed to have ceased, or is about to cease, to be viable.** 



## **Appendix 3: Singapore resolution regime**

"Resolution of financial institutions ("**FIs**") in Singapore is governed by the Monetary Authority of Singapore Act. The resolution regime<sup>1</sup> has been strengthened in line with the Financial Stability Board's *Key Attributes of Effective Resolution Regimes for Financial Institutions.*"

| <b>Resolution Authority</b>              | <ul> <li>Monetary Authority of Singapore</li> </ul>   |
|--|---|
| In-scope Entities                        | <ul> <li>All FIs in Singapore, including branches of foreign banks</li> </ul>   |
|  | With regards to entry into resolution, MAS would consider the viability of an FI and:   |
| Trigger Conditions for<br>Exercise of    | <ul> <li>The impact of a deterioration in the FI's financial condition on the financial system<br/>and/or economy of Singapore, including the effectiveness and impact of recovery measures;</li> </ul>   |
| <b>Resolution Powers</b>                 | <ul> <li>The ability of the FI to continue meeting regulatory and licensing requirements; and</li> </ul>  |
|  | The public's interest and confidence in the FI  |
|  | <ul> <li>Tools: transfer of business or shares to a private sector acquirer, transfer of business to a bridge<br/>entity, transfer of assets to an asset management company, bail-in, run-off<sup>2/</sup>, liquidation</li> </ul>  |
| Peopletion Toolo                         | <ul> <li>Powers: statutory bail-in, temporary stays and suspensions of shareholders' and creditors'<br/>rights, compulsory transfer of shares, cross-border recognition of resolution actions</li> </ul>  |
| Resolution Tools,<br>Powers and Approach | Approach: MAS' resolution approach will be guided primarily by its resolution objectives and<br>other considerations such as preference for private sector solution, systemic importance of the<br>non-viable FI, achieving cooperative solutions with foreign authorities, cost-efficiency, timeliness<br>and expediency of resolution, creditor hierarchy, etc. MAS will, as far as possible, seek private<br>sector solutions before exploring resolution strategies that involve government or public sector<br>support |



## Appendix 3: Singapore resolution regime (Cont'd)

| Bail-in Regime                            | <ul> <li>MAS has been granted statutory powers to bail-in liabilities of a non-viable FI under resolution:</li> <li>Bail-in liabilities<sup>1/</sup> for Singapore-incorporated banks and bank holding companies</li> <li>Equity or other instruments that confer a legal or beneficial ownership, except an ordinary share</li> <li>Unsecured liabilities or debt instruments subordinated to unsecured creditors' claims</li> <li>Contingent convertible instruments and contractual bail-in instruments</li> </ul>  |
|---|--|
| Creditor<br>Safeguards in a<br>Resolution | <ul> <li>No Creditor Worse Off Than in Liquidation ("NCWOL") provision entitling shareholders and creditors to receive under resolution at least what they would have received under liquidation of the FI</li> <li><i>An independent valuation</i> will be carried out to ascertain if NCWOL principle is adhered to, and to determine the potential amount of compensation payable (if any)</li> <li><i>Rights to appeal</i> to the High Court and Court of Appeal of Singapore if dissatisfied with eligibility for compensation or compensation amount</li> <li>Protection of Financial Arrangements. The integrity of protected financial arrangements will be preserved when MAS exercises its resolution powers</li> <li><i>Secured liabilities</i>: MAS will ensure that secured creditors' claims are not separated from the assets securing the liabilities</li> <li><i>Set-off and netting arrangements</i>: In relation to financial contracts, such as derivatives and commodities contracts, MAS will ensure that individual contracts with a particular counterparty that are subject to the same set-off or netting arrangements will be transferred in their entirety (or not transferred at all) to protect the interests of the counterparties</li> </ul> |

