

DBS Group Holdings Annual General Meeting Financial Review

Chng Sok Hui, Chief Financial Officer
April 25, 2012

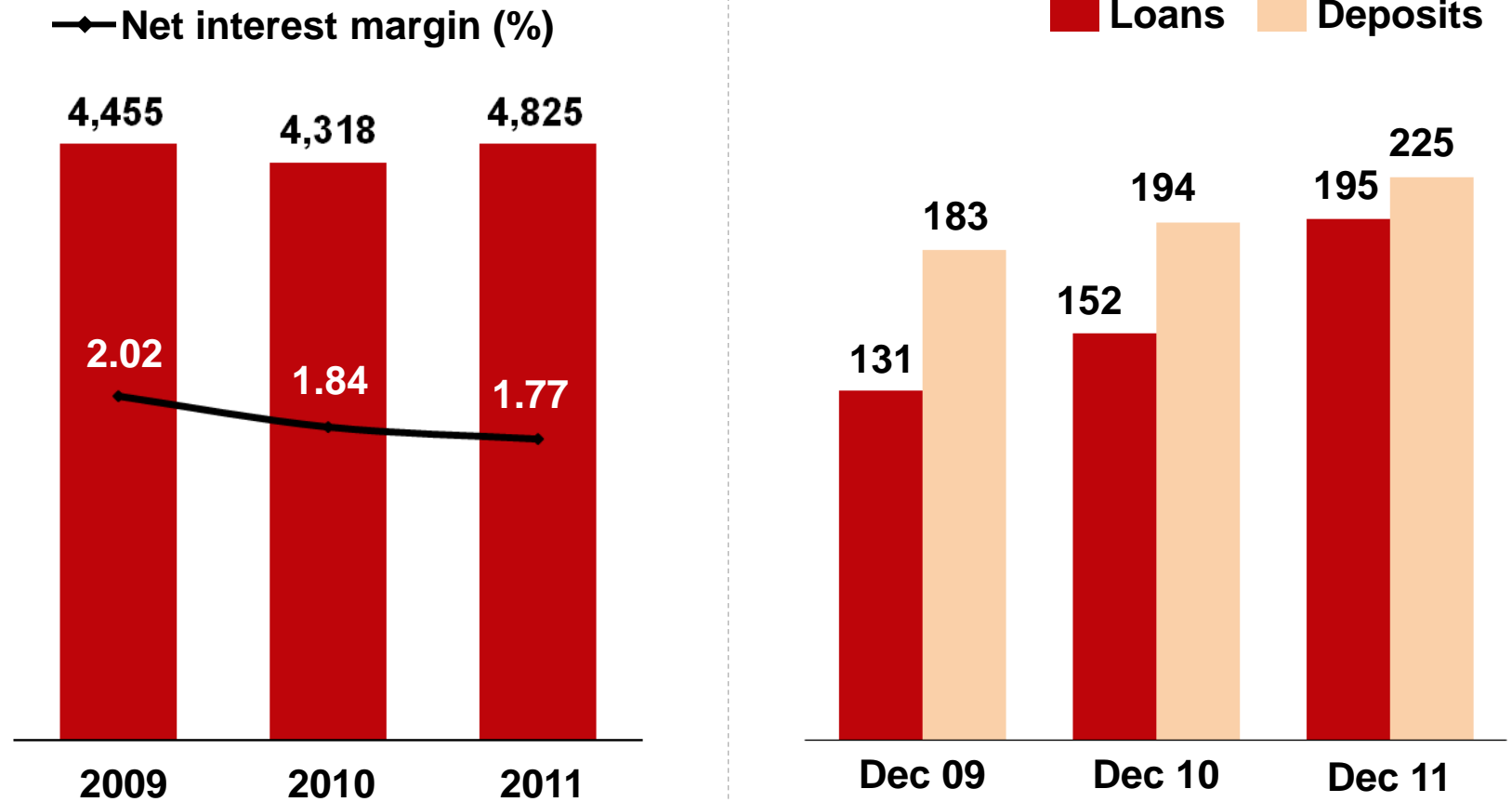
Earnings rise 15% to cross \$3 billion

(S\$m)	FY 2011	FY 2010	YoY %
Net interest income	4,825	4,318	12
Fee income	1,542	1,397	10
Trading income	680	895	(24)
Other income	584	456	28
Non-interest income	2,806	2,748	2
Total income	7,631	7,066	8
Staff expenses	1,712	1,422	20
Other expenses	1,591	1,503	6
Expenses	3,303	2,925	13
Profit before allowances	4,328	4,141	5
General allowances	478	232	>100
Specific allowances	244	679	(64)
Allowances	722	911	(21)
Net profit	3,035	2,650	15

Excluding one-time items

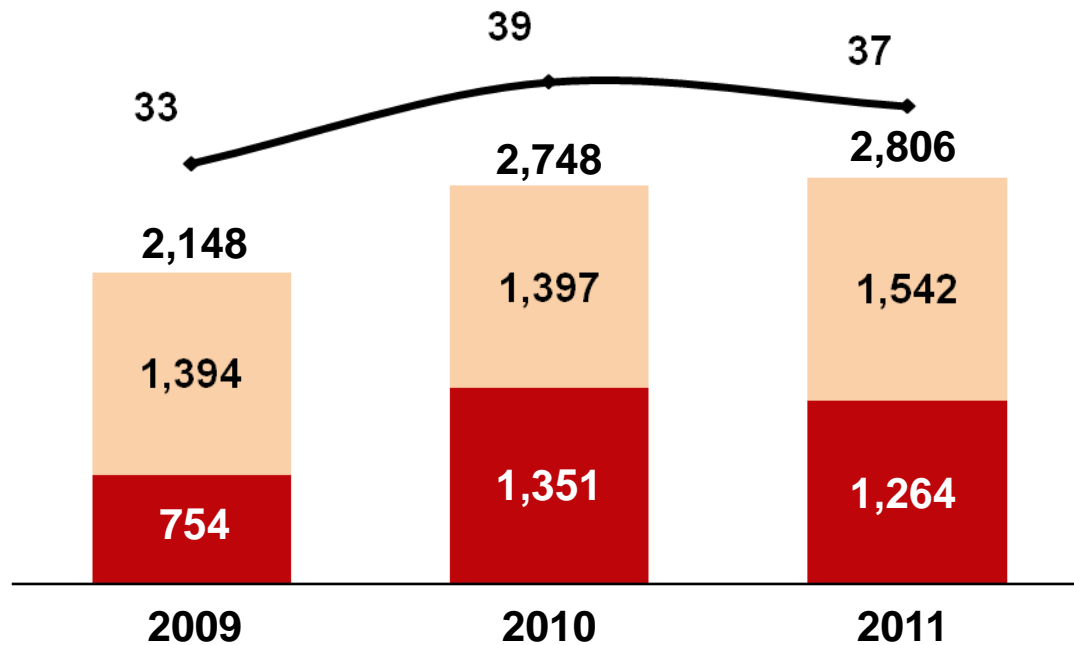
Net interest income up 12% to record

(S\$m)



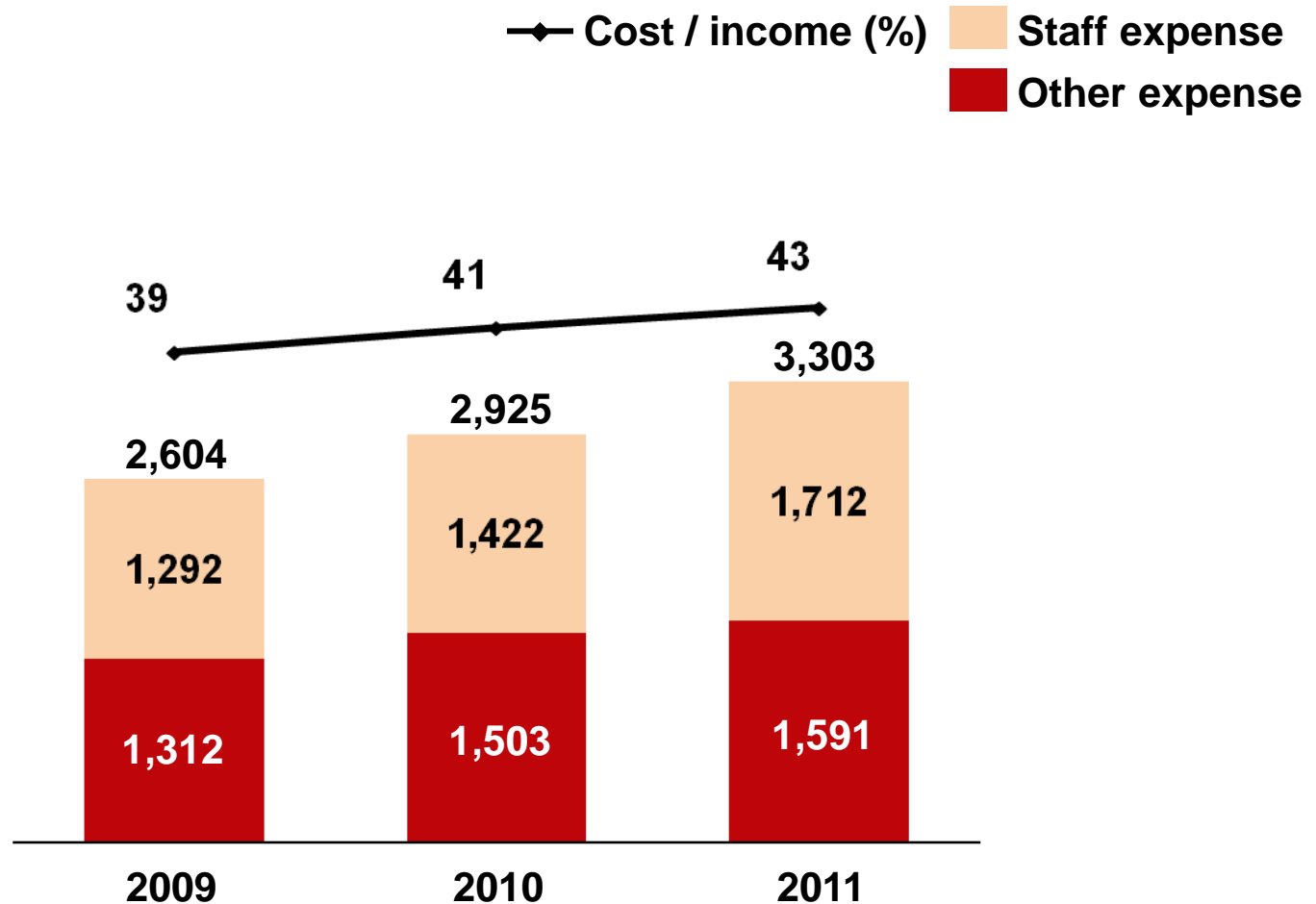
Fee income rises 10%

(S\$m) —◆— Non-interest income / total income (%) ■ Fee income
 ■ Trading + other income



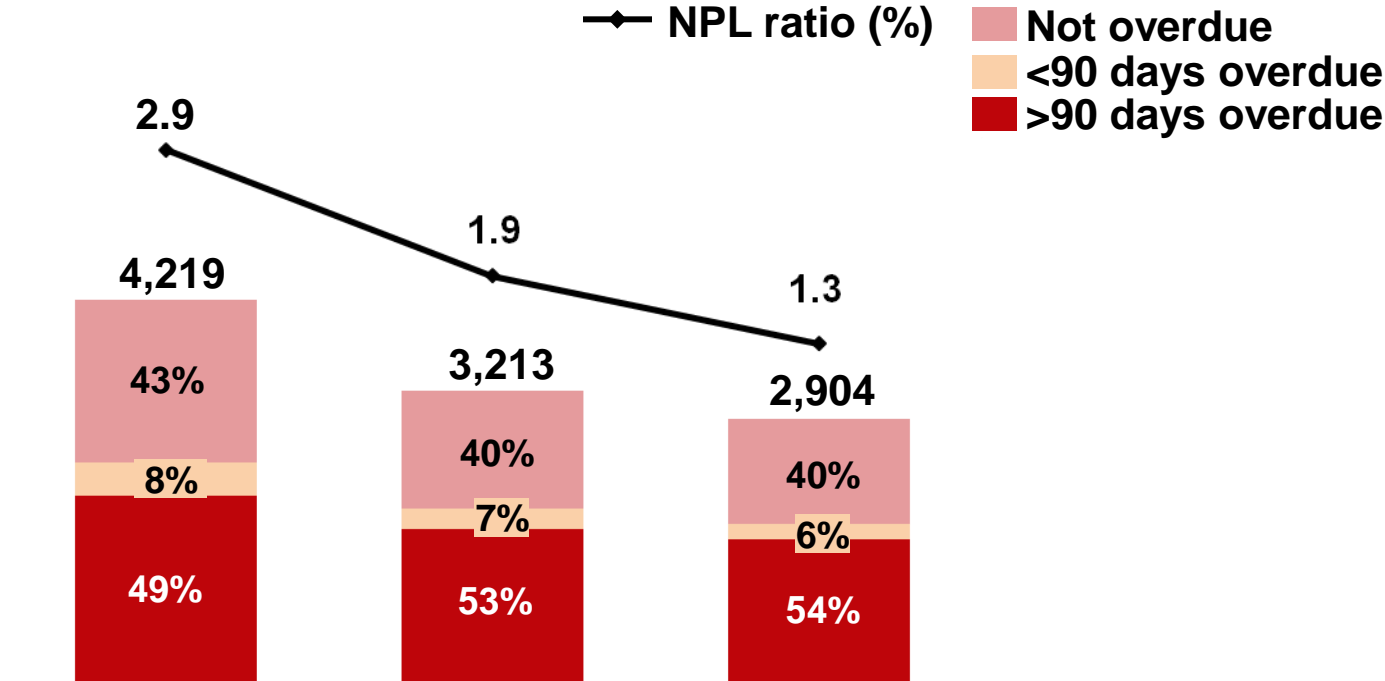
Continued investments to support higher business volumes and build capacity for growth

(S\$m)



Asset quality improves as NPLs decline to 1.3%

(S\$m)



SP/loans (bp)

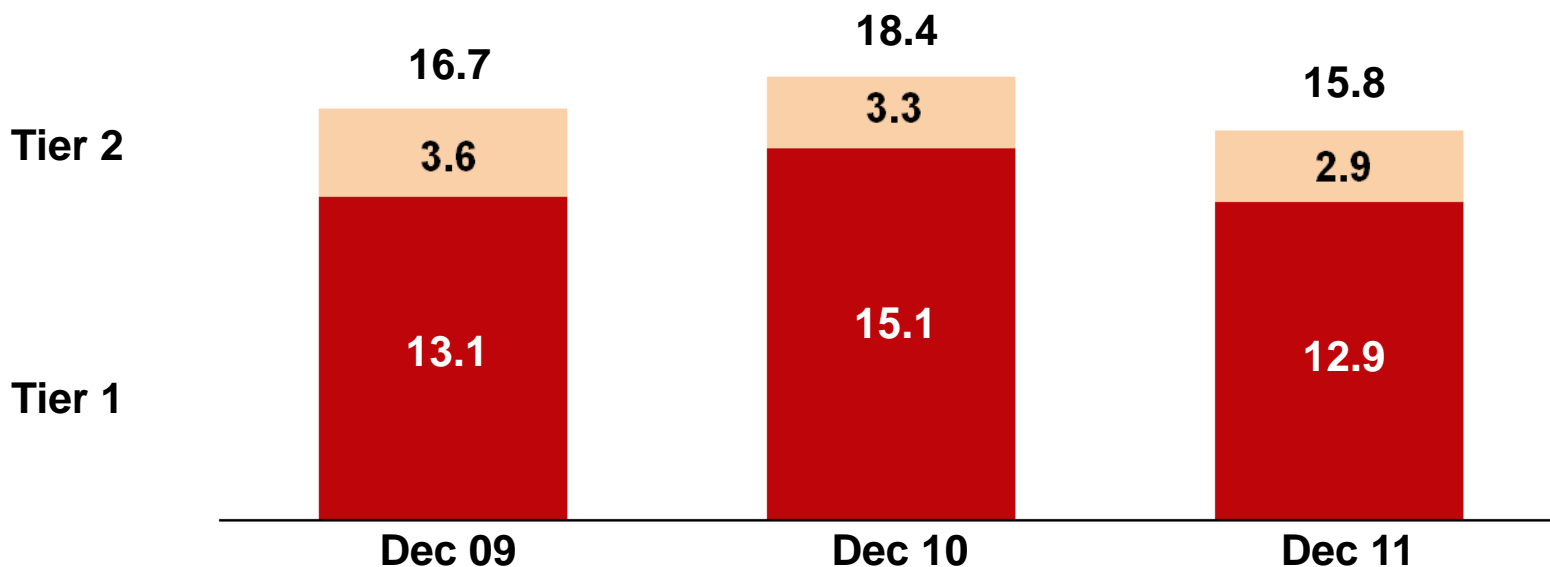
Year	2009	2010	2011
SP/loans (bp)	85	43	11

Cumulative general and specific allowances as % of:

Year	2009	2010	2011
NPAs	83	100	126
Unsecured NPAs	108	127	165

Capital ratios remain strong

(%)



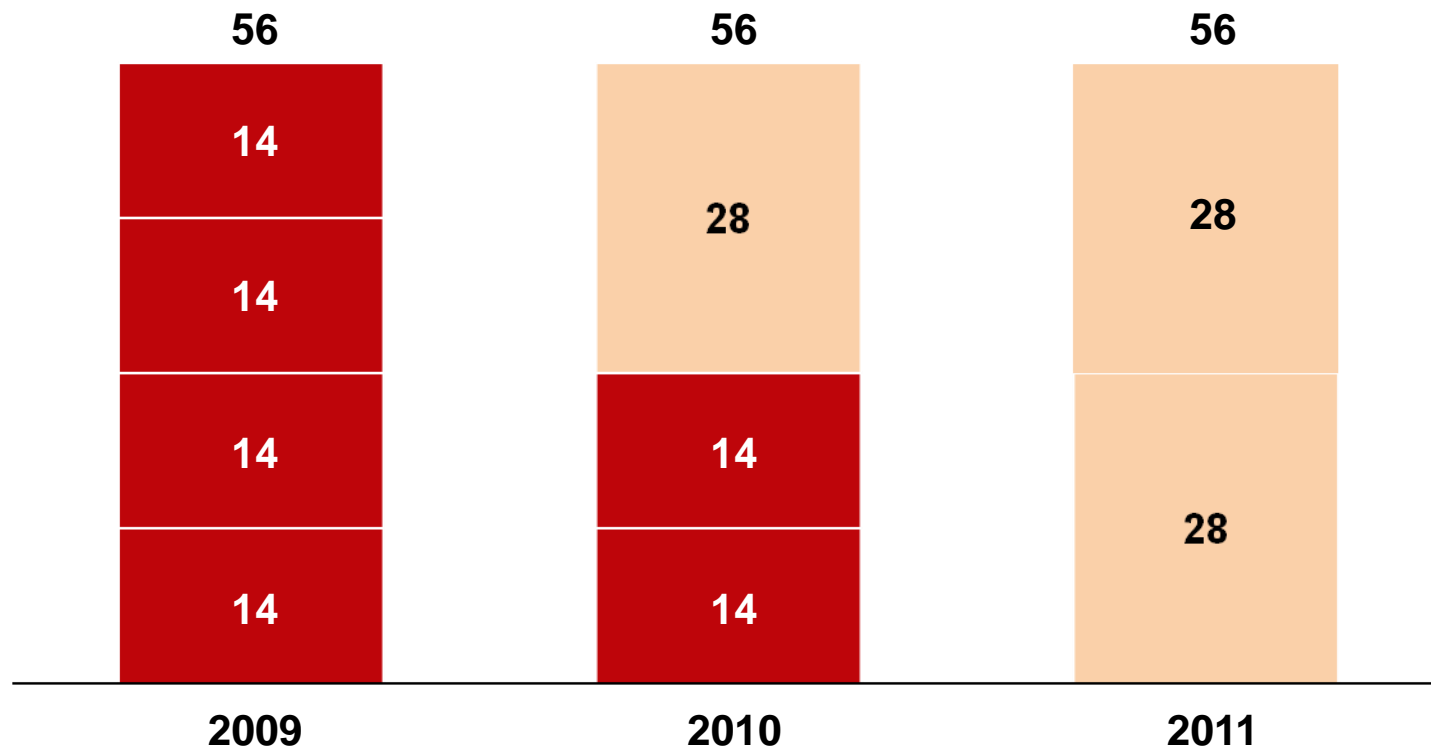
Core Tier 1 (%) based on deductions that are:

Phased in	13.1	14.5	12.9
Full	11.0	11.8	11.0
RWA (S\$bn)	177	183	214

Final dividend of 28 cents per share for full-year payout of 56 cents per share

(S¢ per share)

Half yearly
Quarterly



In summary – record full-year earnings from focused execution and strong balance sheet

Record earnings from focused execution of strategic initiatives, prudent risk management and strong balance sheet

Liquidity, asset quality and capital remain strong

We are well positioned to capture growth opportunities across the region

DBS's proposed acquisition of Bank Danamon



S\$ billion; FY2011 ⁽¹⁾⁽²⁾			Pro forma	Danamon contribution
Balance sheet				
Total assets	341	19	366	5%
Net loans	195	14	208	6%
Customer deposits	225	12	237	5%
Income statement				
Total income	7.63	2.00	9.50	21%
Net earnings	3.04	0.46	3.36	14%

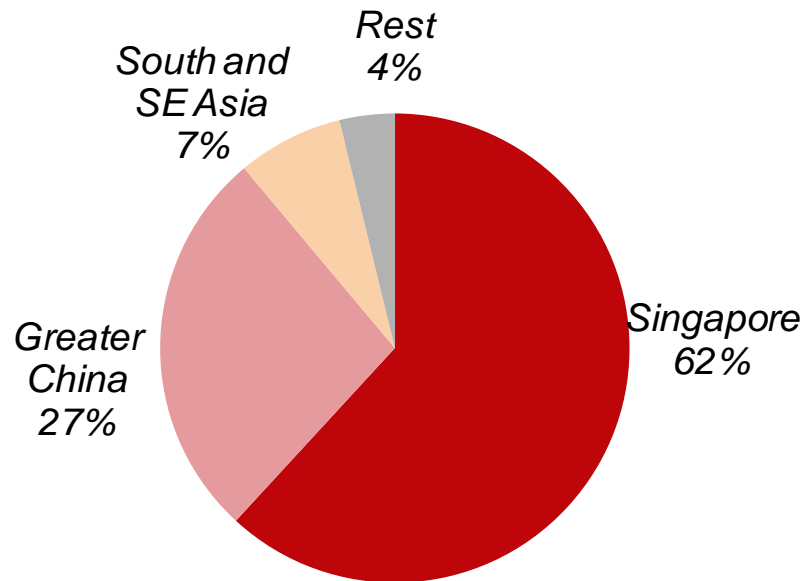
1. Based on S\$ / IDR exchange rate of 7,318

2. Assumptions: (i) final stake of 99% stake in Danamon (ii) any financial effect from transaction (e.g. goodwill) is attributed to DBS



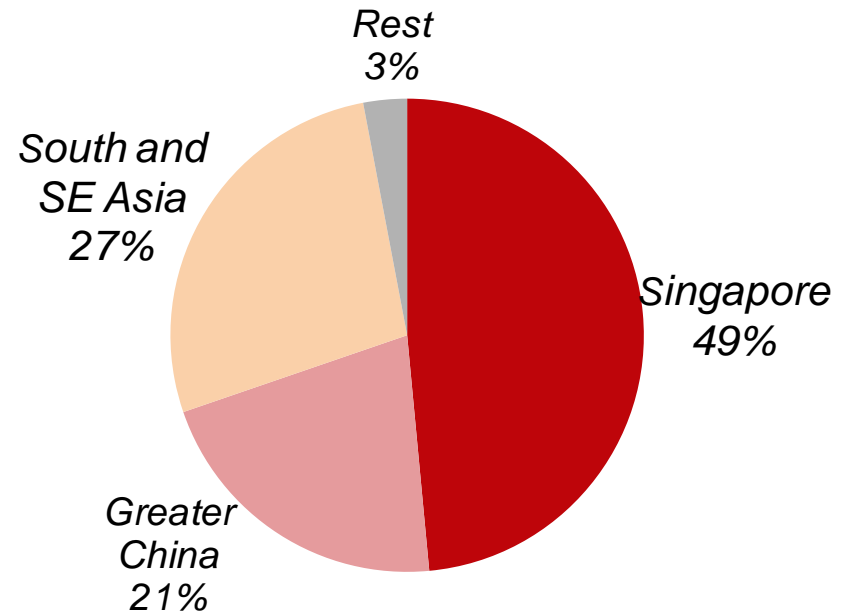
1 Diversifies geographic mix

**2011 actual
Pre-transaction income**



Total income: S\$7.6 billion

**2011 pro-forma
Post-transaction income**

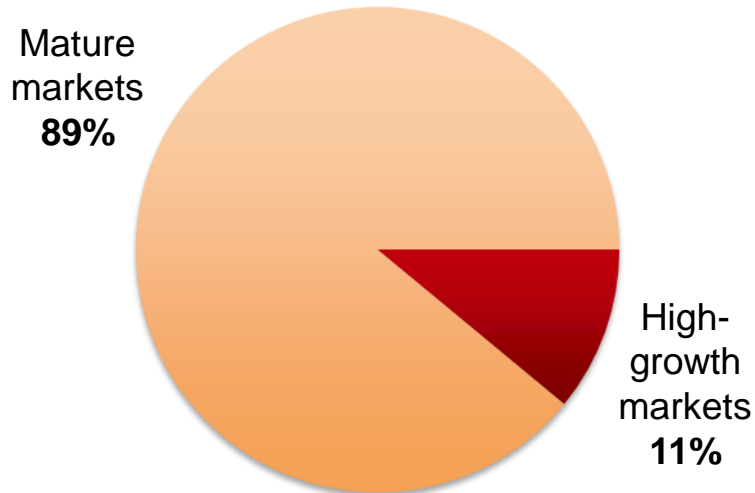


Total income: S\$9.6 billion

2 Significantly increases presence in high-growth markets

Transforming DBS from a player in mature markets...

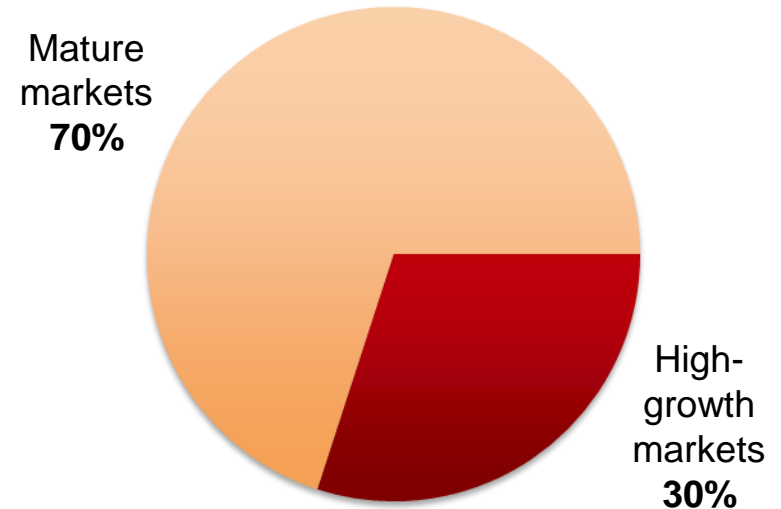
Pre-transaction income mix



Total income: S\$7.6 billion

...to one with good exposure to high-growth markets

Post-transaction income mix



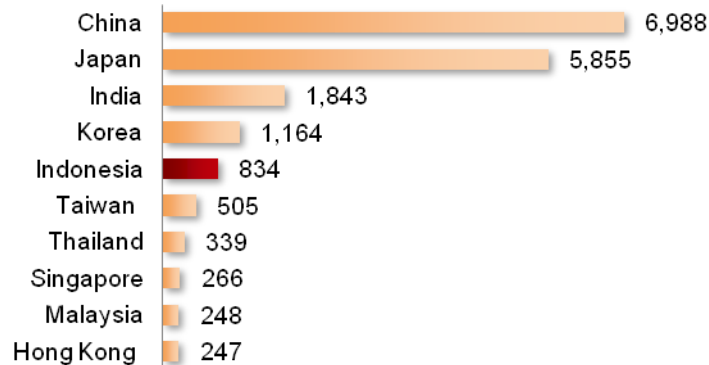
Total income: S\$9.6 billion

Mature markets include Singapore, Hong Kong, Taiwan and others, while growth markets are China, India and Indonesia

3 Extends DBS' universal banking presence to Indonesia

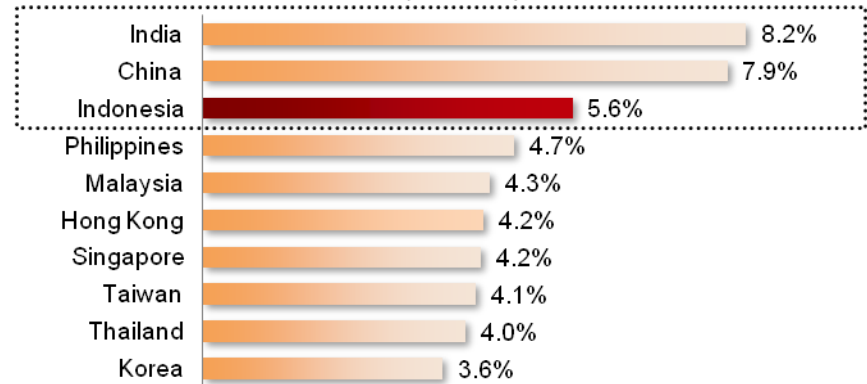
The fifth largest economy in Asia ...

2011E GDP at Current Price (US\$ billion)



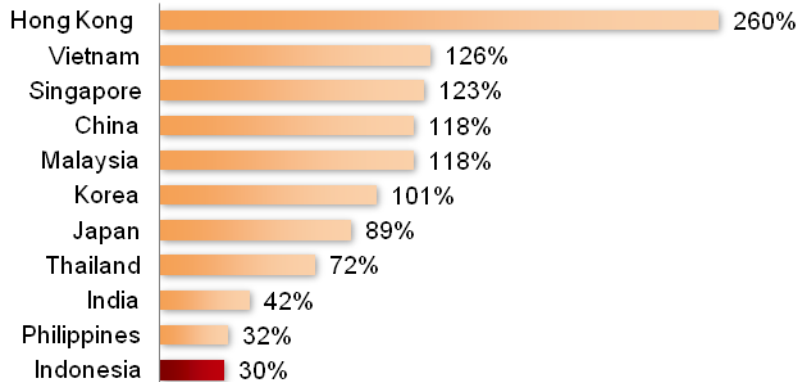
... and one of the fastest growing

2010-2020E Real GDP Growth (CAGR%)



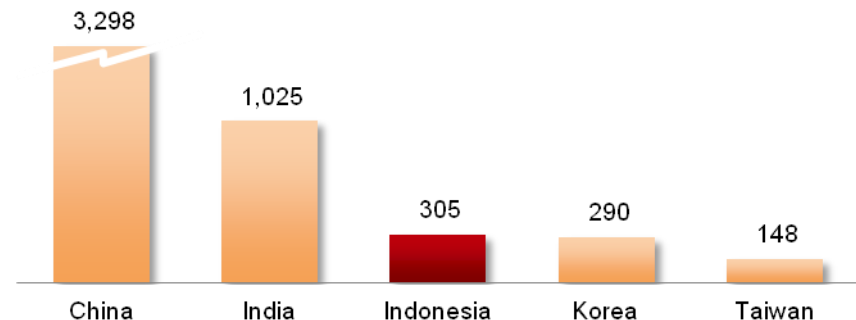
Lowest credit penetration among peers

2011 Loan / GDP Ratio (%)



Key contributor to increasing consumption

2010-2020E Growth in Private Consumption Expenditure (Constant 2010 US\$ billion)



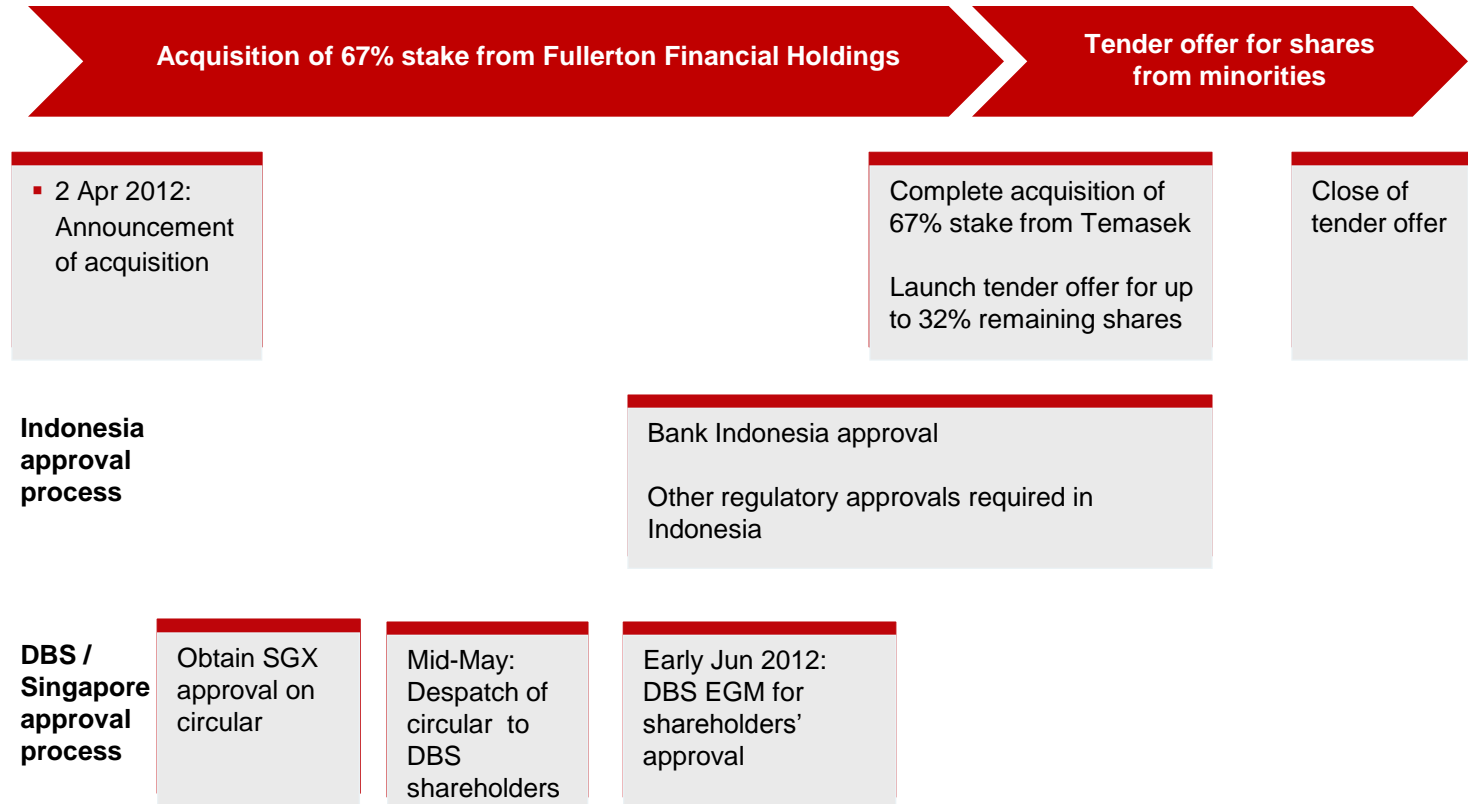
4 Leverages complementary strengths of combined entity



- Links DBS' regional clients to Danamon's extensive Indonesian distribution network
- Bolsters Danamon's funding franchise to support growth of its businesses
- Enhances consumer proposition using DBS' product expertise
- Adds value in corporate segment especially in terms of capturing regional trade flows
- Grows treasury and markets platform

Transaction process

- DBS will work closely with various regulators in Singapore and Indonesia to obtain the necessary approvals



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