**DBS Foundation Impact Beyond Award**

**Application Form**

*Please note that the purpose of this pdf document is for you to prepare the information offline if necessary. Application to the Impact Beyond Award will only be accepted via the online form.*

Before you begin this form, here are some important information and tips to know:

* BE sure to read the eligibility and evaluation criteria before applying to this award.
* Only one application will be accepted per entity. If multiple applications are submitted for the same entity, only the most recent submission will be considered before the closing date.
* Organise your **responses offline and save a separate working copy** for your own record before loading answers to the form online.
* Set aside uninterrupted time of 30 minutes to complete.
* Only submissions made via our official online application form will be accepted.
* For best user experience, please use a laptop or a desktop instead of a mobile phone.

Important materials to have in hand:

* Company pitch deck
* Latest financial statements (latest 3 years)
* Videos to help us understand your work better
* 3 letters of recommendation
* Supporting document for your expansion plans (projections)

This application form has 8 parts:

1. Key Information
2. Creating Transformative Impact
3. Innovative Business Model
4. Collaborative Approach to Scaling Impact
5. Ambitious and Actionable plans for Scaling Up
6. Leadership and Team
7. Upload Documents and Declaration

**PART A: Key Information**

|  |  |
| --- | --- |
| **Registered business name**Indicate business name in English as per official registration document |  |
| **Registered business name (Local Language)**Optional field to indicate local language business name as per official registration |  |
| **Business registration number** Company registration number as per official registration document. |  |
| **Registered address of the company** |  |
| **Date of incorporation** |  |
| **Type of legal entity** | Choose an Option* Limited Liability Company
* Partnership
* Private Limited
 |
| **Places of incorporation**Please select country of incorporation according to official business registration documents. | Choose an Option (Only one answer allowed)* China
* Hong Kong
* India
* Indonesia
* Singapore
* Taiwan
* Others

*If ‘Others’ is selected*Please specify |
| **Place of operations** | Choose an Option (multiple answers allowed)* China
* Hong Kong
* India
* Indonesia
* Singapore
* Taiwan
* Others

*If ‘Others’ is selected*Please specify |
| I**ndustry**  | Choose an Option* Agriculture
* Arts, Culture & Entertainment
* Education
* Energy & Power
* Environment & Waste Management
* Food & Beverage
* Financial Services
* General Consultancy
* Healthcare & Social Services
* Housing & Accommodation
* Information & Communications
* Manufacturing
* Materials & Packaging
* Retail & Consumer Goods
* Supply Chain, Logistics & Trading
* Technology
* Tourism Services
* Transportation & Automotives
* Water Supply
* Others

*If ‘Others’ is selected*Please specify |
| **Link to Company Website**  |  |
| **Link to Facebook**  |  |
| **Link to Instagram**  |  |
| **Link to LinkedIn**  |  |
| **Any other links** |  |
| **Introduction Videos**Videos will help us to understand what you are doing better. You may also share video links about your business, products or beneficiaries impacted. | Video URL 1Video URL 2Video URL 3 |
| **Accreditation, awards and recognition** Include any significant awards, recognitions, along with the year awarded.  |  |
| **Has your business been awarded a DBS Foundation Grant in the past?**  | 1. Yes
2. No

If ‘Yes’ is selected Please select year of grant award *(Able to select more than one option)*1. 2023
2. 2022
3. 2021
4. 2020
5. 2019
6. 2018
7. 2017
8. 2016
9. 2015
 |
| **First Name** |  |
| **Last Name** |  |
| **Designation** e.g. founder, chief operating officer, etc. |  |
| **Email address** |  |
| **Phone Number**Country Code (e.g. +65)Mobile Number  |  |
| **How did you hear about this award?**  | Choose an Option* DBS relationship manager/ employee
* DBS emailer
* DBS events / website
* DBS Foundation grant awardee (specify below name of grant awardee)
* DBS social media channels
* Social Impact network / Start-up network/ Associations (specify name of network/ association)
* Word of mouth
* Online search
* Others (specify below)

 *If ‘DBS* relationship manager/ *employee’ is selected*Please state the email address of the DBS employee*If ‘Social Impact network / Start-up network/ Associations’ is selected* Please state which network*If ‘DBS Foundation grant awardee’ is selected* Please state the grant awardee *If ‘Others’ is selected* Please state how did you hear about this programme  |

**PART B: Creating Transformative Impact**

|  |  |
| --- | --- |
| **What challenges related to an ageing society does your business address?** Explain who the target beneficiaries are, and what challenges they face.*Max characters (including spaces:1,000)* |  |
| **How does your business address these challenges to create transformative impact in an ageing society? Using detailed examples, please share how your business helps the target beneficiary group and the types of outcome you hope to see in the short term and long term. Please also share any impact indicators you would track.** *Max characters (including spaces: 2,500)* |  |
| **How can your solution also cater to vulnerable communities?** *Max characters (including spaces: 2,500)* |  |
| **Total number beneficiaries impacted to date** | [To input numerical value only] |

**PART C: Innovative Business model**

|  |  |
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| **Elevator pitch of your business**1. What is the unique value proposition of your business? How does it differ from competitors?
2. What is your business model (please include revenue drivers, customer segment, cost structure, channels)?
3. What is the market size and who are your competitors?

*Max characters (including spaces: 2,500)* | *Share how your approach challenges the status quo and offer fresh perspectives. We seek out-of-the-box solutions that can build a better society for healthier, longer lives. Is there an inflexion point in the industry that you are poised to capture?* |
| **Share your company’s growth journey, including key milestones, achievements and challenges.***Max characters (including spaces: 2,500)* |  |
| **What are the key risks (including ESG risks) of your business and your plans for mitigating these risks?** *Max characters (1,000)* |  |
| **Financial data for the most recent three years** If your business’ currency is not listed in the options below, please use USD using reasonable currency conversion rates. For example (using the conversion rate as of 31 Dec 2023 for the financial year ending 2023). Operating revenue refers to the money a company generates from its primary business activities and does not include grant funds and other income | Financial Year Ending (to choose between 2023, 2024)* Currency
* Total revenue
* Operating revenue
* Y-o-y operating revenue growth (%)
* Gross profit (+) / loss (-)
* Gross margin (gross profit (+) or loss (-) /operating revenue)
* Net profit (+) / loss (-)
* Net profit margin (net profit (+) or loss (-) /operating revenue)

Financial Year Ending (to choose between 2022, 2023)* Currency
* Total revenue
* Operating revenue
* Y-o-y operating revenue growth (%)
* Gross profit (+) / loss (-)
* Gross margin (gross profit (+) or loss (-) /operating revenue)
* Net profit (+) / loss (-)
* Profit margin (net profit (+) or loss (-) /operating revenue)

Financial Year Ending (to choose between 2021, 2022)* Currency
* Total revenue
* Operating revenue
* Y-o-y operating revenue growth (%)
* Gross profit (+) / loss (-)
* Gross margin (gross profit (+) or loss (-) /operating revenue)
* Net profit (+) / loss (-)
* Profit margin (net profit (+) or loss (-) /operating revenue)
 |
| **Number of years until your business breaks even**Please input 0 if your business has already reached break-evenBriefly describe what is required for your business to break-even, and your plans to achieve it (if applicable)*Max characters (including spaces: 1,000)* | * One numerical field
* One text field
 |
| **Has the business received any financial awards, bank loans, or investments?**Examples include prize monies, grants, VC investments, philanthropic donations, working capital loans, etc.  | 1. Yes
2. No

If ‘Yes’ is selected Please provide details on: Source of funds, Amount (SGD), Date that funds were received  |

**PART D: Collaborative Approach to Scaling Impact**

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| --- | --- |
| **How are you working with the broader ecosystem to amplify impact through collective efforts?** *Max characters (including spaces: 1,500)* | *Share how you are working with the broader ecosystem, amplifying the impact through collective efforts. To truly address deep rooted social challenges, you can't do it alone - having the support of multiple stakeholders including governments, NGOs and the local communities is critical.* |

**PART E: Ambitious and Actionable plans for Scaling Up**

|  |  |
| --- | --- |
| **What is your strategic vision for growth?** *Max characters (including spaces: 2,000)* |  |
| **What are the key enablers to achieve your strategic vision?** **Describe specific plans you have and the steps that you have taken to achieve this goal.** Please clearly outline your expansion plans with clear supporting data and information.*Max characters (including spaces: 2,000)* |  |
| **Details of award funding usage**How will the award funding be used to scale your business and impact? Please provide a detailed breakdown of how the award funding will be used.*Max characters (including spaces: 2,000)* |  |
| **What is the target number of beneficiaries you can reach with the award funding?** | *[Numerical input only]* |

**PART F: Leadership and Team**

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| --- | --- |
| **What inspired you to start this business, and how have your personal and professional experiences shaped your vision for its impact?***Max characters (including spaces: 2,500)* |  |
| **How has your team contributed to your company’s success?** **Highlight their expertise and collective strengths that has helped your company achieved its goals.** *Max characters (including spaces: 1,500)* |  |
| **Who are your core team members?**1. Briefly describe the industry, business and impact-related experience, skill sets, and network of the management team and any advisors.
2. What’s your company size (headcount)

*Max characters (including spaces: 1,500)* |  |
| **Insert LinkedIn profile URLs** |  |

**PART G: Upload Documents and Declaration**

**Documents**

When uploading all documents:

* 1. Strictly adhere to the file size limit
	2. Keep the file name short and do not include any special characters

|  |  |
| --- | --- |
| **Submit your pitch deck**Upload PDF (<4MB)You may download the pitch deck template as a guide for preparing your presentation. Only PDF format smaller than 4 MB in size is accepted.  |  |
| **Financial statements**Upload the most recent three years financial statements*(place to upload 3 docs)* | * Financial Year Ending (to choose between 2023, 2024)
* Financial Year Ending (to choose between 2022, 2023)
* Financial Year Ending (to choose between 2021, 2022)
 |
| **Submit 3 letters of recommendation** Upload PDF (<1MB)You may download the letter of recommendation template as a guide. Only PDF format smaller than 1 MB in size is accepted.  | (3 input fields – *all 3 mandatory*) |
| **Supporting document for your expansion plans**Upload Document (<1MB)To include your financial and impact projections for the next 3-5 years |  |

**Declaration**

I/We

* declare that all the facts stated in this form and the accompanying information are true and correct to the best of our knowledge and that we have not withheld/distorted any material facts.
* declare that I/we do not have any political or religious agenda and/or affiliations.
* represent, warrant and undertake that our submission of the award application set out herein is compliant to applicable laws and will not result in a breach of any agreement(s) with any third party and/or infringe any third party’s right(s).
* understand that if we obtain funding by false/misleading statements/partial disclosure not in line with the funding intent, DBS Foundation reserves the right to immediately withdraw the grant and recover from our organisation any amount of the funding or the full amount of funds that DBS Foundation may have disbursed to us.
* am/are willing to provide any additional supporting documentation and/or evidence that may be required to verify the information provided above herein.
* understand that this is an application to be assessed for possible funding by DBS Foundation and I/We consent to the use and processing of information provided herein for said purpose, including but not limited to sharing of such information within DBS Foundation and/or DBS Bank Ltd. Some of the information provided in the document could be sensitive and shall remain confidential unless I/we agree to its release.
* agree that DBS Foundation retains full discretion in deciding which business it wishes to award grant toward and its reasons for doing so.

By submitting this form and subsequent related articles, pictures and/or videos to DBS Foundation, I/we hereby give consent to DBS Foundation for the purpose of collection, use and disclosure of the Applicant’s personal data for the Grant application.

[ ]  I/We have read and understood the terms and conditions of the application.

**Additional Declaration for entities incorporated in India ONLY.**

*Foreign Contribution Regulation Act (FCRA)*

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
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| --- | --- |
| Is the entity applying for this grant FCRA registered or in the process of registering for FCRA?  | ☐Yes. Please provide proof of FCRA registration as a supporting document. ☐ No. Please answer the following questions. |
| Is the profitability of entity applying for this grant dependent solely on the sales revenue and not on account of the income receivable by way of grants and/or awards?  | ☐ Yes☐ No |
| Does the entity applying for this grant have a definite cultural, economic, educational, religious or social (“CEERS”) programme?  | ☐ Yes☐ No |
| Will this grant be used towards funding any other persons and/or entities which require FCRA registration or approval?  | ☐ Yes☐ No |

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**END OF APPLICATION FORM**