



Live more,
Bank less

DBS EXPORT FINANCING SOLUTIONS

GLOBAL FINANCE
BEST BANK
IN THE WORLD

2020

EUROMONEY
WORLD'S
BEST BANK

2019

THE BANKER
BANK
OF THE YEAR

2018

GLOBAL FINANCE
BEST BANK
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DBS Bank's export financing offers a comprehensive, end-to-end financing solutions that is aimed at supporting exporters throughout the entire export lifecycle. Be it financing to purchase raw materials (pre-shipment financing) or financing after the goods have been shipped (post shipment financing) and even provision of discounting of LC post acceptance (EBLC), DBS Export Financing Solutions have you covered.

Key Highlights

- Finance to procure raw materials and convert your receivables to cash
- Improve cash flow with Letter of Credit (LC) Discounting by receiving immediate credit instead of waiting for payment from the issuing bank.
- Enable customers to do advance sales prior to purchase of raw materials.
- Pre-shipment financing for the purchase of raw materials to help you execute the export orders
- Option to convert assets to cash as soon as goods are shipped by the buyer using post shipment financing.

Benefits

A

Finance manufacturing process

Pre-shipment to help you purchase raw materials for export.

B

Enhance working capital

Bundle this solution with Letter of Credit Discounting, so that the proceeds can be used to repay the pre-shipment financing.

C

Improve liquidity

Short term payment solution where the proceeds of sales will be used to settle the financing for raw materials.

1

How it works

Digitised solution with DBS IDEAL

How it helps you

IDEAL enables you to manage your trading needs seamlessly across the various stages of your trade cycle – delivery and settlement.

2

How it works

End-to-end trade financing solution from pre-shipment, in-transit to post-shipment financing

How it helps you

Help bridge working capital gaps and improve cash flow for both importers and exporters.

3

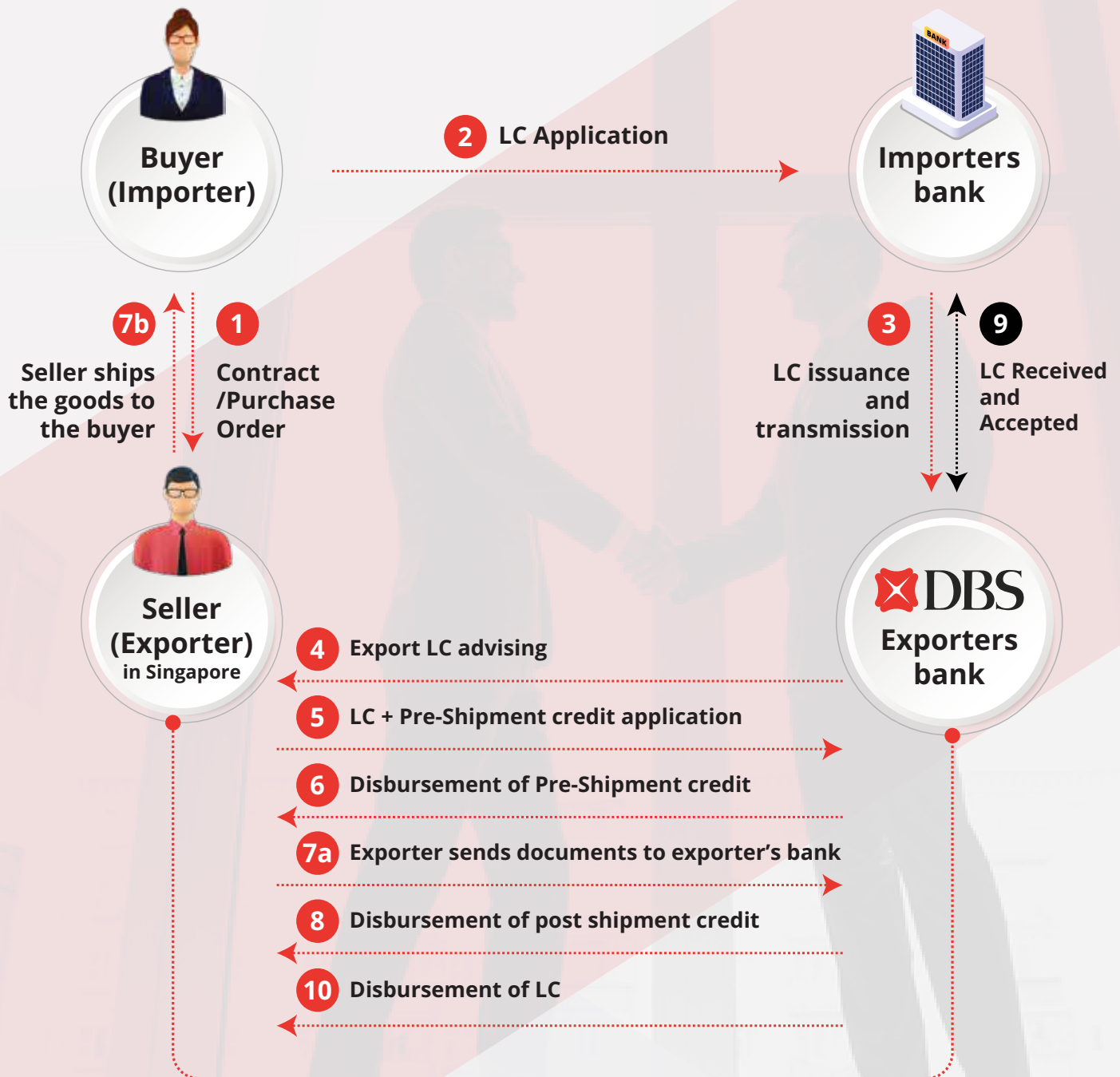
How it works

Extensive branch network in 18 countries and established relationships with 283 financial institutions from 42 countries of incorporation.


How it helps you

Enable you to trade with counterparties across a wide geographical network.

How does DBS Export Financing Solutions Against Export Letter of Credit work?



1. Importer buys from Exporter under contract.
2. Importer obtains Letter of Credit (LC) from his bank.
3. Importer's bank issues LC to DBS (Exporter's bank).
4. DBS advises the Export LC for Exporter.
5. Exporter applies for pre-shipment financing supported by Export LC.
6. DBS disburses funds to the Exporter's account.
7. 7.a Seller ships the goods to the buyer.
7.b Exporter sends documents to exporter's bank.
8. Conversion of pre shipment credit to post or disbursement of post shipment credit.
9. Exporter's bank will send the LC documents to importer's bank and receive acceptance from importer's bank.
10. Conversion post-shipment to LC discounting or disbursement of LC.



DBS Bank has garnered the trust to deliver fast, responsive, flexible solutions.

Backed by an extensive network in and around Asia, we are ready to provide timely insights and in-depth expertise to keep your business growing from strength to strength.



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*DBS Bank India Limited is a wholly owned subsidiary of DBS Bank Ltd., Singapore.

For more information, please contact DBS Business Care at 1800 103 6500 / 1800 419 9500 or (+91) 44 6632 8000 (from overseas) from Monday to Saturday (excluding public holidays), 10.00 am to 7.00 pm or you can email at businesscarein@dbs.com



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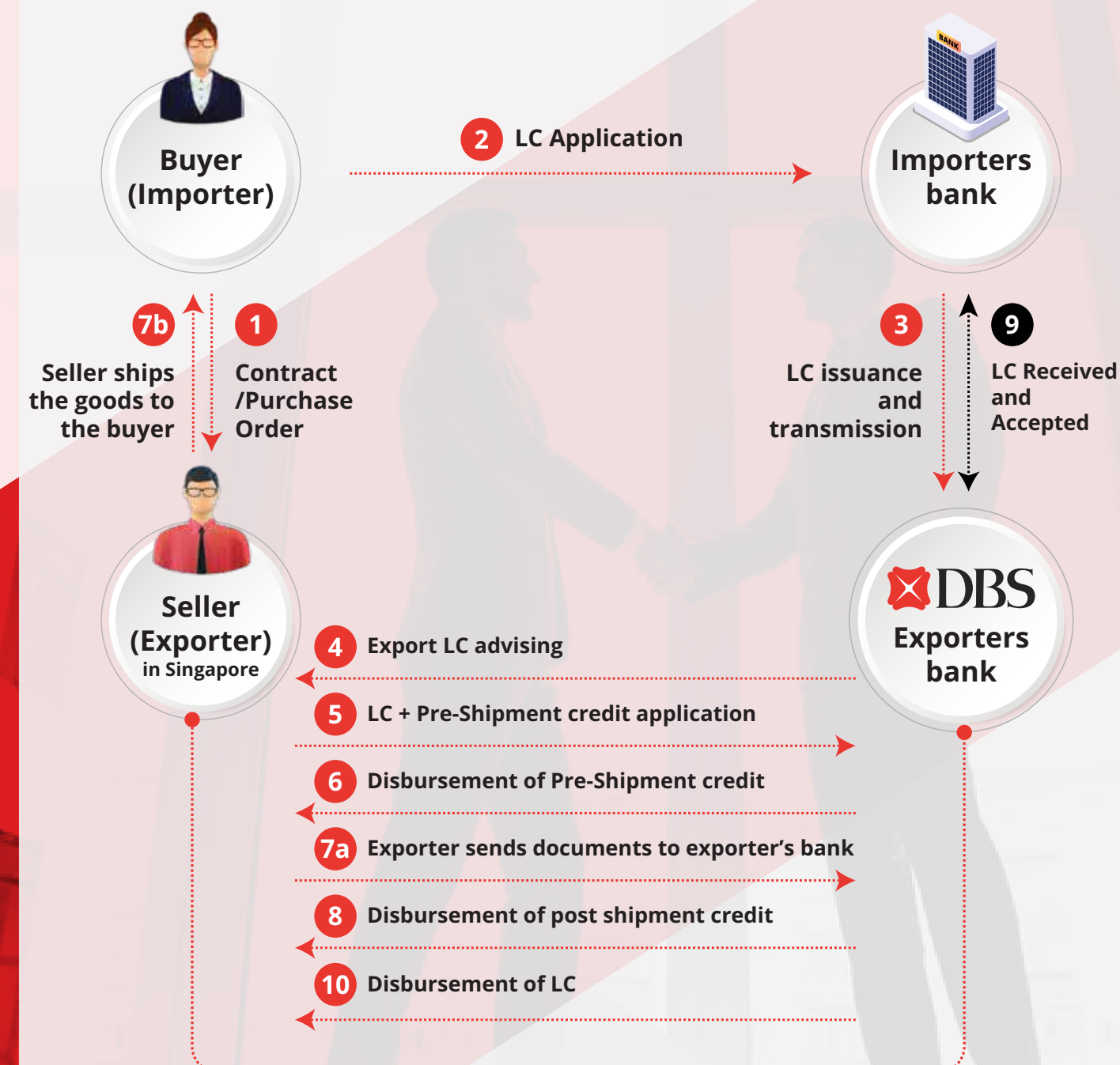
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