

DBS Group Holdings Ltd Annual Report 2016

# Reimagine Banking

World's Best Digital Bank



Living, Breathing Asia



# Reimagine Banking World's Best Digital Bank

## What makes DBS the World's Best Digital Bank?

It starts with reimagining banking.

From Singapore's favourite mobile wallet to India's first paperless, branchless, signatureless mobile-only bank. A first-in-its-class social network for SMEs to hackathons across Asia and fintech internships in DBS.

These are just some of the reasons we have been recognised as the World's Best Digital Bank.

Our digital transformation pervades every part of the bank. We are driven by one relentless purpose, which is to live and breathe innovation to Make Banking Joyful.

### About us

DBS is a leading financial services group in Asia, with over 280 branches across 18 markets. Headquartered and listed in Singapore, we have a growing presence in the three key Asian axes of growth: Greater China, Southeast Asia and South Asia. Our "AA-" and "Aa1" credit ratings are among the highest in the world. We have also been recognised for our leadership in the region, having been named "Asia's Best Bank" by several publications including The Banker, Global Finance, IFR Asia and Euromoney since 2012.

In addition, we have been named "Safest Bank in Asia" by Global Finance for eight consecutive years from 2009 to 2016.



#### View our report online

Our Annual Report, accounts and other information about DBS can be found at [www.dbs.com](http://www.dbs.com)

### About this report

The Board is responsible for the preparation of this Annual Report. It is prepared in accordance with the following regulations, frameworks and guidelines:

- The Banking (Corporate Governance) Regulations 2005, and all material aspects of the Guidelines on Corporate Governance for Financial Holding Companies, Banks, Direct Insurers, Reinsurers and Captive Insurers issued on 3 April 2013 by the Monetary Authority of Singapore.
- The International Integrated Reporting <IR> Framework issued in December 2014.
- The Global Reporting Initiative (GRI) G4 Sustainability Reporting Guidelines issued in May 2013. This positions us well to meet the Singapore Exchange sustainability reporting requirements as well as The Association of Banks in Singapore Guidelines on Responsible Financing that will take effect in 2017.
- The Enhanced Disclosure Task Force recommendations to enhance banks' risk disclosures issued in October 2012. We have implemented most of the recommendations, including those pertaining to expected credit loss approaches issued in November 2015.



## Overview

This section provides information on who we are and our leadership team. It also contains messages from the Chairman and CEO.

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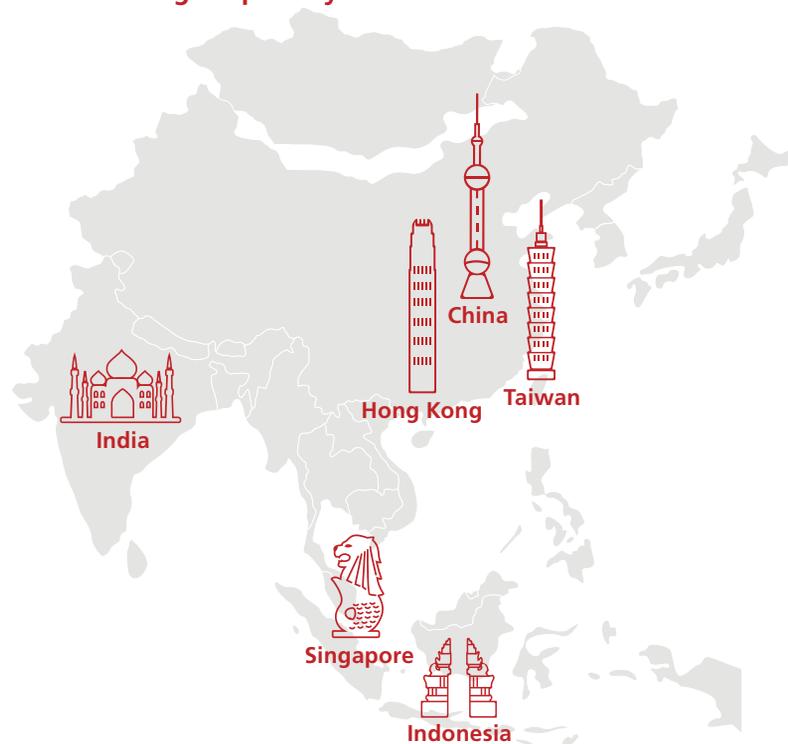
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# Who we are

DBS is a commercial bank headquartered and listed in Singapore. As one of Asia's leading banks, we understand the intricacies of the region's markets, and provide a full range of services in consumer banking, wealth management and institutional banking. To continue staying at the forefront of the industry, we are reimagining banking, using digital technology and innovation to extend our reach, enhance our efficiencies and create tomorrow's solutions. We are proud to be recognised not only as Asia's Safest and Best Bank, but also World's Best Digital Bank.

Present in 18 markets globally,  
including six priority markets in Asia



Total Assets (SGD)

**482 bn**

Income (SGD)

**11.5 bn**

Net Profit (SGD)

**4.24 bn**

\* As at February 2017

Over

**200,000**

Institutional Banking Customers

Over

**7 mil\***

Consumer Banking/Wealth Management Customers

Over

**22,000**

Employees

Singapore

**66%**

of group income

Greater China

**25%**

of group income

South, Southeast Asia  
and Rest of the World

**9%**

of group income

# World's Best Digital Bank

Euromoney Awards for Excellence 2016

“Leaders in digital banking talk about the difference between digitising aspects of a bank and creating a truly digital financial institution. DBS is doing this better than any other bank. It is demonstrably the case that digital innovation pervades every part of DBS, from consumer to corporate, SMEs to transaction banking and even the DBS Foundation.”

Clive Horwood  
Editor of Euromoney Magazine



## Asia's Safest, Asia's Best

### Safest Bank in Asia

by Global Finance 2016

### Asia's Best Bank

by Euromoney 2016

### Most Valuable Banking Brand

in ASEAN and Singapore  
by Brand Finance 2016

# Board of Directors

The Board is committed to helping the bank achieve long-term success. The Board provides direction to management by setting the Group's strategy and overseeing its implementation. It ensures risks and rewards are appropriately balanced.



## Deep banking knowledge and experience

Two-thirds of the Board are seasoned bankers, while the rest have extensive industry experience ranging from consumer goods to accounting.



## Board independence

A majority of our directors including the Chairman are non-executive and independent directors.



## Gender diversity

Two of nine directors are female.



Peter Seah



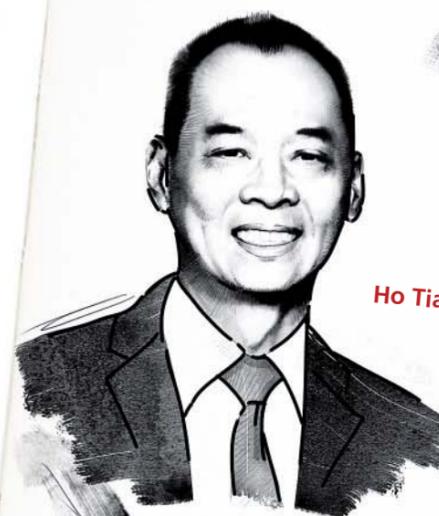
Piyush Gupta



Bart Broadman



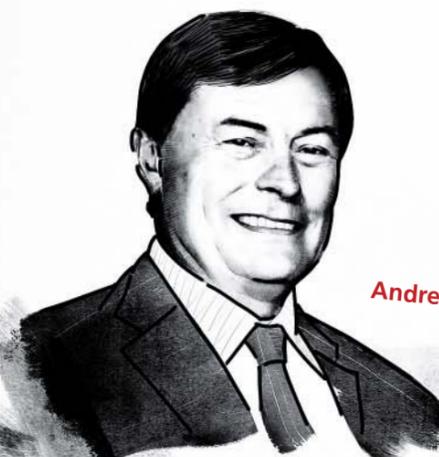
Euleen Goh



Ho Tian Yee



Nihal Kaviratne



Andre Sekulic



Ow Foong Pheng



Danny Teoh

# Group Management Committee

The Group Management Committee executes the strategy and long-term goals of the Group. It drives business performance and organisational synergies. It is also responsible for protecting and enhancing our brand and reputation.

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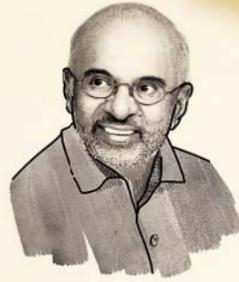
Average years of experience of the Group Management Committee.



About one-third of our Group Management Committee members are women.

Those marked by \* are also in the Group Executive Committee.

For more information on the Group Management Committee, please refer to pages 199 to 200.



**Piyush Gupta\***  
Chief Executive Officer



**Jerry Chen**  
Taiwan



**Chng Sok Hui\***  
Finance



**Eng-Kwok Seat Moey**  
Capital Markets



**Neil Ge**  
China



**David Gledhill\***  
Technology & Operations



**Lam Chee Kin**  
Legal, Compliance & Secretariat



**Lee Yan Hong**  
Human Resources



**Sim S Lim\***  
Singapore



**Andrew Ng\***  
Treasury & Markets



**Jimmy Ng**  
Audit



**Karen Ngui**  
Strategic Marketing & Communications



**Sebastian Paredes\***  
Hong Kong



**Elbert Pattijn\***  
Risk Management



**Shee Tse Koon**  
Strategy & Planning



**Surojit Shome**  
India



**Paulus Sutisna**  
Indonesia



**Tan Su Shan\***  
Consumer Banking/  
Wealth Management



**Jeanette Wong\***  
Institutional Banking

# Letter from the Chairman and CEO

**“We made good progress on our strategy, delivering strong operating performance and cost efficiencies, as well as solid returns.”**

**Chairman Peter Seah**



## An eventful year

In 2016, the global economy registered tepid growth for the sixth year. Markets were volatile, exacerbated by political shocks such as Brexit and the results of the US presidential elections. Across the globe, a rising tide of populism and discontent reared its head, adding to the uncertainty. Technology disruption also continued to force rapid change upon businesses and whole industries.

Against this backdrop, we made good progress on our strategy, delivering strong operating performance and cost efficiencies, as well as solid returns. These results are commendable given China headwinds which reduced customer activity, as well as the collapse of oil prices which caused stress in the offshore oil support services sector. We increased our credit allowances substantially, and our provision coverage ratios remain strong.

## A strong, resilient franchise

We delivered record total income of SGD 11.5 billion, while profit before allowances increased 10% to a new high of SGD 6.52 billion. Despite the higher allowances, net profit fell only marginally, down 2% to SGD 4.24 billion.

DBS' earnings resilience is the payoff from investments made in recent years to build multiple business engines and to digitalise the bank.

With China slowing, trade finance came under pressure. However, weakness in trade was offset by broad-based growth in consumer banking, investment banking, cash management and non-trade corporate loans.

Digitalisation also improved the efficiency of the bank, with our cost-income ratio falling two percentage points to 43%.

During the year, we completed two milestone transactions, which will further strengthen our franchise and cement our ambitions in the wealth and digital space:

- Acquired ANZ's wealth and consumer banking business in five markets – Singapore, Hong Kong, China, Taiwan and Indonesia. The transaction adds SGD 17 billion in deposits, SGD 11 billion in loans and 1.3 million customers, of which over 100,000 are in the affluent/private wealth segment, to our franchise. Not only does this solidify our position as Asia's fifth-largest private bank, it also enables rapid scale-up of our digital strategy in Indonesia and Taiwan. We expect the deal to be ROE and earnings accretive one year after completion.

- Officially launched a 15-year regional distribution agreement with Manulife covering Singapore, Hong Kong, China and Indonesia. The partnership combines DBS' Asian banking franchise with the insurance and wealth management expertise of Manulife.

## World's Best Digital Bank

Since 2009, DBS has executed well against strategy, doubling both top-line and bottom-line. Many of our regional priorities including becoming a leading regional wealth and transaction banking player, as well as growing outside Singapore, remain relevant and continue to have a lot of headroom. At the same time, we have also been making progress in driving a digital agenda.

Our vision in the next phase of growth is to “Make Banking Joyful”. We seek to act like a 22,000-person start-up, able to respond and innovate quickly to deliver simple, fast and contextual banking in the digital age.

Our three-pronged approach involves:

### Embracing digital

To be truly digital involves a complete transformation of the bank. This goes beyond customer interfaces, such as digital apps or mobile/ Internet banking on the front end.

Much of the heavy lifting is at the back end, where the bank has spent the past few years re-architecting our technology infrastructure. Today, we have a common platform of services and APIs which enables us to integrate best-in-breed technologies, allowing us to move faster on the front end. As we move forward, we aim to adopt the practices of global technology companies known for their ability to constantly experiment, automatically scale and rapidly bring new features to market. Like them, the bank is embracing microservices and cloud technology, which will enable us to be nimbler and more fintech-like.

### Embedding ourselves in the customer's journey

To become more customer-centric, we have made it a priority to embed ourselves in the customer's journey. This means thinking about banking not as a separate activity, but as one that should be seamlessly interwoven into a customer's everyday life. To do so, we need to have a relentless focus on customers' true “jobs-to-be-done”.

As an example, in the past, a home-buyer might have interacted with us only when he or she had identified a dream home, and was in need of a mortgage. Today, we seek to understand customers' needs from the start, beginning with the house-hunting process, identifying pain-points and addressing these long before any banking is done.

To be effective, journey thinking involves research and interviews, business case development, conducting experiments and prototyping, before a new product or process is rolled out.

Many of our employees have been trained in journey thinking and human-centred design. Today, over 300 journeys are being run across the bank. These journeys involve collaborations across business and support units, as well as across geographies, engaging a large part of the organisation.

### Creating a start-up mindset

Finally, we are re-wiring the organisation to have a “start-up” culture and mindset. In addition to being familiar with technology, every employee needs to embrace experimentation, entrepreneurship and innovation.

We encourage this by creating immersion programmes which involve experiential learning and experimentation, such as hackathons, where employees from across the bank work with start-ups to develop solutions to business challenges. Since 2015, we have also run over 1,000 experiments in the bank.

We also conduct our own incubator/ accelerator programmes, where digital start-ups turn their concepts into prototypes. Over 400 start-ups were engaged in 2016 as part of these programmes.

We have invested in creating the supporting infrastructure for a start-up culture. Many of our offices regionally have been designed to help foster innovation. This is done through an open office concept and dedicated spaces such as social hubs for networking as well as innovation and journey “laboratories”. In 2015, we established DBS Academy learning centres in Singapore, Indonesia and Taiwan to conduct immersive programmes. In 2016, we launched DBS Asia X – a 16,000 sq ft space at Fusionopolis in Singapore, dedicated to designing iconic customer experiences and fostering greater collaboration with the fintech ecosystem.

All these allow employees to be immersed in new technologies, a start-up culture, agile methodology and other digital working concepts.

### Producing results

Having invested time and resources in digitalising the bank, we have seen visible results in a number of areas:

- Expanded customer reach and acquisition. In 2016, 25% of wealth customers and more than 60% of Singapore SME customers were acquired via digital channels. In India, DBS launched digibank, the country's first mobile-only bank, a groundbreaking proposition, to penetrate the retail banking segment. The bank has acquired more than 840,000 digibank customers in just 10 months.
- Efficiency of the bank. Our cost-income ratio improved two percentage points to 43%, due in part to improved productivity arising from digitalisation initiatives. In particular, fewer manual processes have enabled the bank to support higher

# SGD 11.5 bn

### Total income

Our total income rose to a record on higher loan volumes, improved net interest margin and broad-based non-interest income growth.

# 43%

### Cost-income ratio

Our cost-income ratio fell from 45% to 43% as past investments to digitalise the bank together with cost management initiatives yielded faster productivity gains.

# 60 cents

### Dividends

We proposed full-year dividends of 60 cents per share, unchanged from 2015.



business volumes with the same level of resources. For example, digibank India uses one-fifth of the resources required in a traditional bank set-up.

- Harnessing the power of analytics. We have leveraged analytics for various purposes; for example, providing contextual offers and advice to customers, reducing ATM downtime, predicting and preventing trade fraud, and lowering employee attrition.

DBS' digital transformation has won us external validation not just in Asia but globally – DBS was named World's Best Digital Bank by Euromoney and recognised as being best in the world for digital distribution at the Ema Accenture Innovation Awards.

### Sustainability

Sustainability has always been at the core of our purpose-driven DNA. We recognise that not all returns can be found in financial statements and that our responsibility to shareholders is complemented by responsibility to society at large.

In serving our customers, we are committed to a culture that is sensitive to regulations and suitability of transactions, and we hold ourselves accountable at every level, starting at the very top.

Both DBS and POSB were established with strong social mandates – DBS was formed to finance Singapore's industrialisation, while POSB as the "People's Bank" had a mission

of promoting the nation's savings habit and facilitating home ownership. Today, DBS and POSB continue to uphold our responsibility to the communities we operate in across Asia, whether through providing inclusive and subsidised banking, supporting SMEs or championing social entrepreneurship.

We also recognise that our lending practices play an influential role in shaping the behaviours of our customers towards sustainable development, and are committed to supporting and implementing responsible banking in line with The Association of Banks in Singapore Guidelines on Responsible Financing. To this end, we have expanded our Core Credit Risk Policy to incorporate the principles and approach to managing environmental, social and governance (ESG) issues in our lending practices and capital market activities. We have also launched a new Responsible Financing Standard which sets out our overarching approach to responsible financing.

We are on a journey, and in the coming years, will continue to work on integrating ESG, including climate change considerations, into our business processes to more fully live our ethos of "Making Banking Joyful".

### Dividends

The Board has proposed a final dividend of 30 cents per share for approval at the forthcoming annual general meeting. This will bring the full-year dividend to 60 cents per share, unchanged from the previous year.

**“We will further our digital agenda in the coming year by continuing to roll out digibank, pressing ahead with customer journeys and becoming more data-driven. These initiatives will enable us to forge ahead in our quest to reimagine banking.”**

**CEO Piyush Gupta**

### Going forward

We expect 2017 to continue to be challenging. Our base case is that the global economy will be somewhat better, backed by stronger growth in the US economy. However, there is tremendous geopolitical uncertainty, both in the US and Europe. There could also be continuing sectoral weaknesses, which will pose problems for our clients.

Nevertheless, our core business should be stable, helped by additional revenues from the ANZ deal, as well as a potential pickup in interest rates.

In awarding DBS the World's Best Digital Bank accolade, Euromoney had said this of the bank:

*“Leaders in digital banking talk about the difference between digitising aspects of a bank and creating a truly digital financial institution. DBS is doing this better than any other bank. It is demonstrably the case that digital innovation pervades every part of DBS, from consumer to corporate, SMEs to transaction banking and even the DBS Foundation.”*

We will further our digital agenda in the coming year by continuing to roll out digibank, pressing ahead with customer journeys and becoming more data-driven. These initiatives will enable us to forge ahead in our quest to reimagine banking.

**Peter Seah Lim Huat**  
Chairman  
DBS Group Holdings

**Piyush Gupta**  
CEO  
DBS Group Holdings

From left to right:

1. DBS Asia X, the bank's new innovation facility, is a space where employees come together to design iconic customer experiences as well as collaborate with fintechs.
2. DBS acquires ANZ's wealth and consumer banking business in five Asian markets.
3. Launch of digibank, India's first mobile-only bank.

## Re-architecting the back end

We have invested more than SGD 5 billion in the past few years to develop a platform which enables us to be faster to market. We can now “plug and play” technologies from partners using Application Programming Interfaces (APIs) and have started to leverage cloud technology and microservices to be even more agile, scalable and fintech-like.

## Digital to the core

From re-architecting our technology infrastructure to transforming our front end, DBS is seeking to become digital to the core. Whether it is credit cards, wealth or SME, we make it simple and easy for customers to engage with us digitally. Coupled with a focus on agile methodology and journey thinking, we have been able to improve speed to market and the customer experience. This translates to more digitally-engaged customers, as well as higher returns per customer. In particular, consumer banking and SME customers who engage with us digitally account for 2x more revenue, on average, than other customers.

## Transforming the front end

Today, customers – individuals and corporates alike – are increasingly starting relationships, transacting or engaging with us online or via mobile. A growing number of customers are online and mobile banking users – over 3 million and 2.2 million respectively.

### Online wealth

DBS iWealth clients can conduct their banking transactions, manage their wealth and trade on a single platform – a first in Singapore. More than 70% of DBS wealth clients are online and mobile banking users.

### Online SME

More than 60% of SME customers in Singapore start their relationships with us digitally, opening their accounts online.

### Online payments

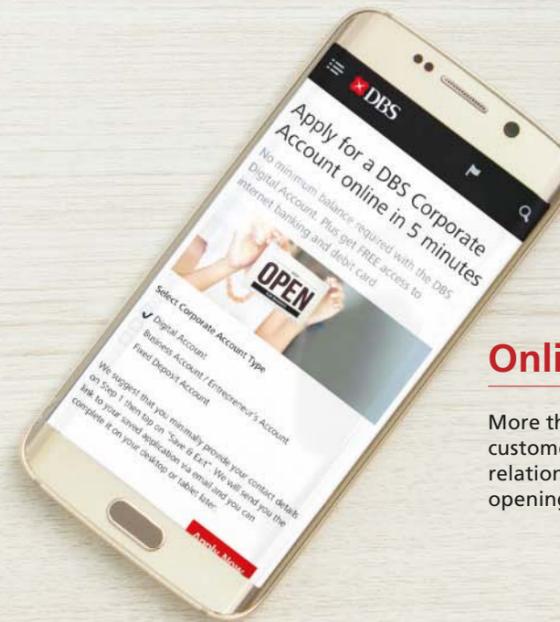
POSB Smart Buddy, a global first, allows school children to pay for their food using wearable tech.

With DBS Remit, customers can remit funds online to nine countries including China, India and USA, without incurring any charges in most cases.

DBS PayLah! has become the fastest-growing personal mobile wallet in Singapore, with more than 450,000 users.

### Online cards

About 140,000 customers use DBS Omni, a first-of-its-kind credit card app in Hong Kong, to instantly verify card transactions, track personal finances and redeem cash rebates. DBS Omni users spent 2.8x more than other card-holders.





### A bank that signs you up in just 90 seconds

To open a digibank e-wallet and become a customer takes only 90 seconds.

### A bank created for mobile that travels with you

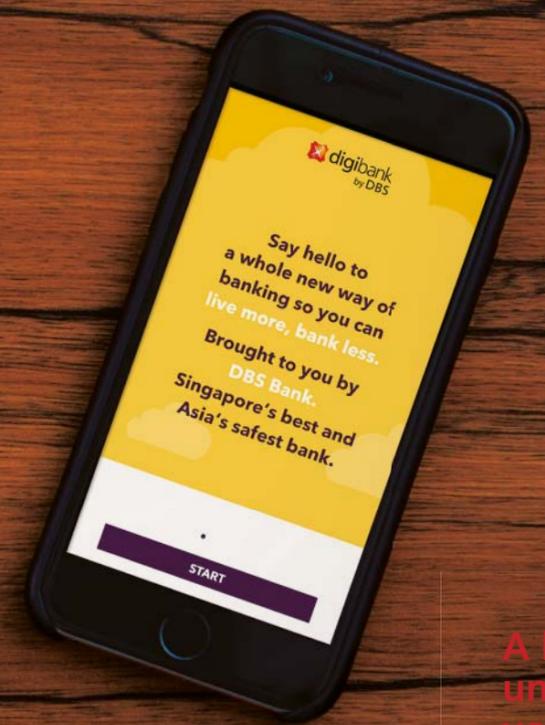
Bye bye branches. Instead of having to go to a bank branch, customers open a savings account at any designated outlet. Thereafter, digibank is a whole bank in a mobile phone.

### A bank with no paper, no forms, no signature

Bye bye form-filling and paperwork. Customers open an account with just their thumbprint and Aadhaar ID card. Aadhaar is the world's largest biometric identification programme.

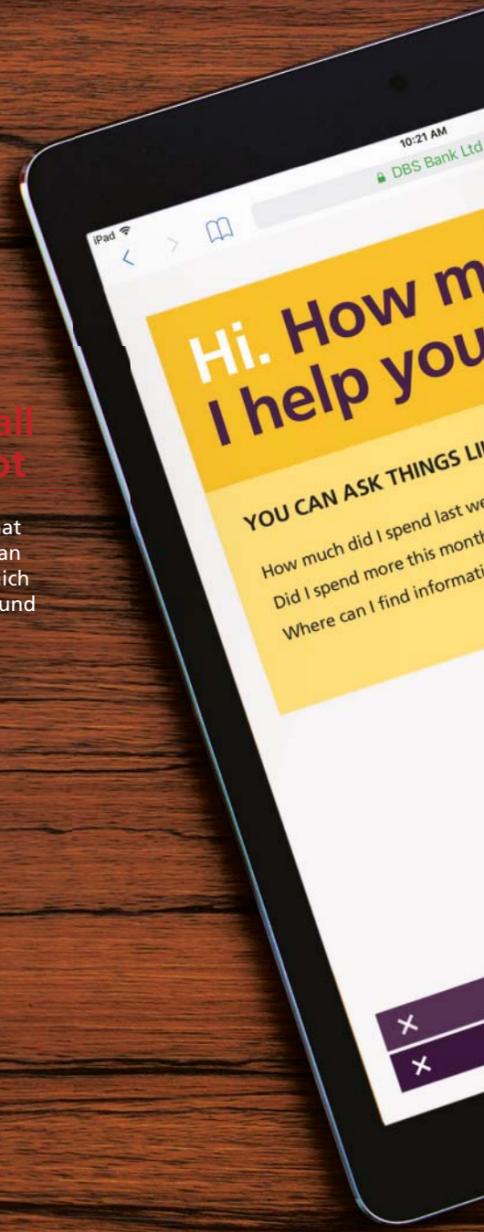
# Reimagining banking

Launched in April, digibank by DBS is all about reimagining banking. As India's first mobile-only bank, it turns banking on its head by doing away with branches, forms, signatures and call agents. Instead, front and centre are biometrics, artificial intelligence (AI), analytics and dynamic security. With digibank, DBS has penetrated India's retail banking market, acquiring more than 840,000 customers in 10 months. Plans are underway to introduce it in other markets.



### A bank whose call agent is an AI bot

Bye bye humans. Customers chat not with call agents, but with an AI-driven Virtual Assistant, which today successfully answers around 80% of queries.



### A bank that understands your interests

Digibank leverages customer data, including spending patterns and savings habits, to better understand clients, so as to provide recommendations aligned to their preferences.

### A bank with tremendous security

Security is enhanced through dynamic inbuilt security, which is safer than a one-time password.

### A bank that learns as it goes along

As time goes by, digibank's AI function gets to know customers better and better.





# Building a start-up culture

To reimagine banking, we are re-wiring the organisation to have a start-up culture and mindset. We have established experiential learning platforms, introduced new ways of working, re-designed office spaces and fostered ecosystem partnerships to encourage our people to embrace a spirit of experimentation and innovation. This is part of our larger vision of creating a 22,000-person start-up.

## ECOSYSTEMS AND SPACES

### Industry partnerships

We have over 50 industry partnerships, including with universities, government agencies and knowledge partners, to leverage best-in-class research and thinking.

### DBS HotSpot

We are actively engaging the start-up community with initiatives such as DBS HotSpot, a pre-accelerator programme created and wholly run by an Asian bank.

### Dedicated spaces

An open office concept, social hubs for networking and dedicated spaces for immersive learning encourage collaboration and ideation. DBS Asia X is our newest space where employees create iconic customer experiences and foster partnerships with the fintech ecosystem.



## FUTURE-READY WORKFORCE

### Immersion through experiential learning

Our people, through a broad-based digital curriculum, hackathons, incubators/accelerators and fintech partnerships, have embraced experimentation and innovation. We also deploy digital champions to build digital quotient among our staff.

### Adding digital skillsets

We augmented our digital capabilities by hiring user experience designers, coders, software engineers and data analysts.

## PLATFORMS AND TOOLS

### 1,000 experiments

Since 2015, we have run over 1,000 experiments, signifying a culture of innovation that goes broader and runs deeper than at many organisations. Employees are encouraged to be intrapreneurs, and with mentorship and funding from the bank, a number have established start-ups while pursuing their day jobs.

### Using cloud in a major way

DBS was the first Singapore bank to adopt Office 365, a cloud-based productivity technology, in the workplace. This is part of our efforts to build a fintech-like workforce, enabling employees to work collaboratively from anywhere, conduct meetings remotely, and form closer communities online.



A stack of colorful children's books is on the left. One book has the title '我爱生' (I Love Life) and a cartoon character. To the right, a smartphone displays an app interface with the text 'OUR PROCESS GETTING HOMAGE IS FAST AND EASY' and 'Manage Health care services you need at home'.

Provides education to latchkey children of migrant workers and low-income families in large cities of China.

# Supporting social innovators

Social enterprises (SEs) offer innovative and sustainable solutions to address social challenges in a rapidly growing Asia. The DBS Foundation supports social entrepreneurs across Asia by:

- Building awareness and advocacy for SEs.
- Catalysing growth of promising SEs through incubation programmes, skilled mentorship and funding.
- Growing high potential SEs through customised support, advisory and financing.

To date, DBS has reached out to more than 5,000 SEs, and supported over 100 SEs in the region with more than SGD 4 million in grant funding through various initiatives.

## LongGood – Taiwan

Uses Kinect technology for patients to conduct their rehabilitation programmes at home, saving time and costs.

## Homage – Singapore

Matches healthcare workers with seniors through an online marketplace, giving these elders appropriate and cost-effective care at home.

## Siam Organic – Thailand

Helps to alleviate farmers' poverty in Thailand by paying them fair prices for innovative organic products. Its Jasberry™ rice is a variety of GMO-free, antioxidant-rich, organic purple rice grown by farmers in Northeast Thailand.

## WaterROAM – Singapore

Designs water filtration systems that provide clean water instantly in rural regions and disaster relief zones.

## Greensole Footwear – India

Manufactures low-cost footwear made from discarded shoes, saving on carbon emissions by recycling while providing employment opportunities to marginalised communities in India.

# CEO reflections

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## Piyush Gupta shares his thoughts on asset quality and the outlook for 2017.

### Asset quality was the biggest headwind DBS faced in 2016. The increase in NPLs from 0.9% to 1.4% and doubling of allowances to SGD 1.4 billion were higher than the guidance provided at the beginning of 2016. What caused the worse-than-expected deterioration?

The headwinds were related to two key areas.

First, over the past five years, we built up capabilities to provide risk management and hedging solutions for our exporter clients in Greater China. In essence, exporters tend to be disadvantaged when their home currency strengthens versus the dollar, so they were hedging against a consistent appreciation of the RMB.

For the vast majority of our customers, the hedge worked as it was meant to. However, in some cases, the benefit of the hedges did not accrue as intended because of two reasons – either the importer (our client's counterparty) forced a renegotiation of terms, so that the benefits of the currency weakness

did not pass on to the exporter, or the tenor of the hedges did not foresee and factor the reversal of the business cycle.

Overall, over the five-year period, this business has proven to be beneficial for our clients. However, we have learnt the need to have a better understanding of the dynamics of the contract between the buyer and seller, and perhaps hedging at a transaction level rather than at a portfolio level for certain segments of our customer base.

Second, our biggest challenge was undoubtedly in the oil and gas support services sector. This is a big industry for Singapore, in which we have a meaningful market share. Exposures had built up in the 2012-2014 period, when consistently rising oil prices caused several of our clients to take an expansionary view of their business. The crash in prices from USD 130 to USD 30 per barrel in the second half of 2014 put strain on the sector, which was to be expected. We took comfort in the fact that our customers generally had long-term contracts with their counter-parties, our exposures were generally well secured against vessels and the loan-to-value was conservative.

In hindsight, the extent of the liquidity squeeze on the industry was unexpected, as major oil companies renegotiated contracts and new contracts dried up. This had the

### **“Overall, I believe that the management of our portfolio continues to be quite robust.”**

biggest impact on a small sub-segment of our portfolio – the contractors. We have taken away several lessons from this episode, including revisiting our credit policies for contractor financing.

Overall, I believe that the management of our portfolio continues to be quite robust. Our more recent target market selection, customer origination, and credit underwriting have not been cause for concern. In fact, we have strengthened our industry framework, so that industry experts now participate in the selection and underwriting process more consistently. We have reviewed our approval authority matrix, with clearer accountability in both origination and credit teams. The one area in which we could do better is that of early warning triggers. By and large, banks still tend to be driven by financials that they obtain from clients periodically.

Unfortunately, these tend to be lagging indicators. Our forward looking assessment tends to be very judgmental, leaving too much scope for variance in quality. I think

that we could do much better using a big data driven approach to this. This is something DBS has started experimenting with.

## **What do you think will be the outlook for Asia in 2017 given the uncertainties related to a Trump administration in the US, a more complex geopolitical situation globally and a slowing China?**

While 2017 will continue to be challenging, my base case is that the global economy may well surprise on the upside, backed by stronger growth in the US economy. This positive momentum should spill over to Asia, benefitting the region.

I base my views on two broad considerations.

First, the US economy has a lot more momentum and strength than is currently being forecasted, and contrary to popular belief, growth is not a zero sum game.

A strong US economy lifts a lot of boats around the world. This is further coupled with short-term resilience in Europe (Germany in particular is quite strong), and a degree of stability in China, where there is every incentive to cushion the economy going into the year-end Standing Committee elections.

US President Donald Trump has inherited an economy that is looking pretty good. In recent quarters, consumption has improved notably. Consumer confidence is at a high. Retail sales continue to move upwards, and housing prices in many large

**“While 2017 will continue to be challenging, my base case is that the global economy may well surprise on the upside, backed by stronger growth in the US economy.”**

cities have rebounded to pre-financial crisis levels. This has a wealth effect, so despite the deleveraging in some areas, consumers feel wealthier and this should support consumption.

The labour market is near full employment. This is showing up in rising wages, which is a catalyst for continued robustness in consumer demand.

So far, the only fly in the ointment is business investment. This is likely to get positive impetus if President Trump does end up pushing through tax reforms, which will spur domestic investments. Fiscal stimulus, albeit small, should also create investment in the economy. Taking all this into account, the US economy may finally break through the shackles of the 2% GDP growth we've seen for the past four to five years. We're likely to see a GDP growth rate this year of 2.5% to 3%. Historically, a strengthening US economy also eventually results in significant outbound investments, which will benefit Asia. The correlation between a higher USD and Asian equity is very positive, for example.

Second, while President Trump has been difficult to predict, and markets will likely see-saw through the year in reaction to his tweets, many of the officials that he has appointed so far are pragmatic and business friendly. His team's early engagement with Europe and Asia has been encouraging. It is more balanced and constructive than was expected.

## **Uncertainty will be a main driver in 2017**

What could go wrong?

- **Trade protectionism.** A general border tax, if implemented, will have significant implications on Asia. But trade protectionism hurts the US more than many people think, and my own bias is that a pragmatic view will eventually prevail, and any controls implemented will likely be on selected industries.

**“The risks, however, are real. We will need to be very careful and thoughtful.”**

- **A much faster interest rate hike cycle in the US** than people are taking into account right now. This could create liquidity and credit challenges in Asia.
- **Geopolitics.** Europe faces growing uncertainties in 2017, with upcoming elections in France, Germany and the Netherlands. In the face of China's increased regional interests in Asia, there could also be rising tensions with the US.

On balance, however, I believe we will see the US economy continue to gain momentum, and if so, this year will offer opportunities for us in Asia. The risks, however, are real. We will need to be very careful and thoughtful.

# How we create value – our business model

**Our business model seeks to create value for stakeholders in a sustainable way.**

Our strategy is clear and simple. It defines the businesses that we will do and will not do. We use our resources to build competitive advantages. We have put in place a governance framework to ensure effective execution and risk management.

Further, we have a balanced scorecard to measure our performance and align compensation to desired behaviours.

*Read more about “How we use our resources” on page 24.*

## Our resources

-  **Brand**
-  **Customer relationships**
-  **Innovation and digital banking**
-  **Capital**
-  **Funding**
-  **Employees**
-  **Society and other relationships**
-  **Technology and physical infrastructure**
-  **Natural resources**

## How we create value

### Our strategy

**Asian-focused strategy**  
Our strategy is predicated on Asia’s megatrends, including the rising middle class, growing intra-regional trade, urbanisation, and the rapid adoption of technology that is fuelling new innovations.

We seek to intermediate trade and capital flows as well as support wealth creation in Asia. Our established and growing presence in Greater China, South Asia and Southeast Asia makes us a compelling Asian bank of choice.

In Singapore, we serve all customer segments. Outside Singapore, we traditionally focus on affluent individuals, corporates and institutional investors.

**Making Banking Joyful**  
Going forward, we hope to leverage digital technologies to extend our reach to individuals and SMEs outside Singapore.

Our vision in the next phase of growth is to “Make Banking Joyful”. We seek to transform ourselves into a 22,000-person start-up, able to respond and innovate quickly to deliver simple, fast and contextual banking in the digital age.

*Read about our digital transformation journey from pages 8 to 10.*

We periodically review our strategy, taking into account emerging megatrends, the operating environment and what our stakeholders are telling us. These are material matters that can impact our ability to create value.

*Read about our stakeholders and material matters on pages 28 and 30.*

### Our businesses

**We have 3 core business segments:**

- Institutional Banking
- Consumer Banking/ Wealth Management
- Treasury

*Read about our businesses from pages 42 to 47 and 174 to 175.*

### Differentiating ourselves

**Banking the Asian Way**  
We marry the professionalism of a best-in-class bank with an understanding of Asia’s cultural nuances.

**Asian relationships**  
We recognise that relationships have swings and roundabouts, and stay by our clients through down cycles.

**Asian service**  
Our service ethos is to be **R**espectful, **E**asy to deal with and **D**ependable.

**Asian insights**  
We know Asia better; we provide unique Asian insights and create bespoke Asian products.

**Asian innovation**  
We constantly innovate new ways of banking as we strive to make banking faster and simpler, while delivering contextualised and relevant Asian products and services.

**Asian connectivity**  
We work in a collaborative manner across geographies and businesses, supporting our customers as they expand across Asia.

**Technology and infrastructure**  
Over the years, we have built a solid technological backbone that is standardised, resilient and scalable. Today, we have a common platform of services and APIs that enables us to integrate best-in-breed technologies, including open source systems. We have embraced the practices of global technology companies in design and technology – adopting agile methodology, user interface and human-centred designs to develop front-end applications.

The bank is leveraging microservices, cloud technology and automation of technology development, which will enable us to be nimbler, more fintech-like and faster to market in delivering cutting-edge solutions.

**Nimbleness and agility**  
We are of a “goldilocks” size – big enough to have meaningful scale yet nimble enough to quickly identify and act on opportunities. We are also creating a start-up culture to embed customer centricity and drive internal collaboration by embracing experimentation, entrepreneurship and innovation.

### Governing ourselves

**Competent leadership**  
A strong, well-informed and fully engaged board provides strategic direction to management. Management executes on strategy and drives performance and organisational synergies. A matrix reporting structure drives joint ownership between regional function heads and local country heads.

*Read about our leaders from pages 4 to 7.*

**Effective internal controls**  
Three lines of defence guard our operational excellence: identification and management of risks by units, corporate oversight exercised by control functions and independent assurance by Group Audit.

*Read about our internal controls from pages 59 to 60.*

**Values-led culture**  
Our PRIDE! values shape the way we do business and work with each other: **P**urpose-driven, **R**elationship-led, **I**nnovative, **D**ecisive, **E**verything Fun!

Rooted in our DNA is a role beyond short-term profit maximisation: doing real things for real people to create social value in the long run, while ensuring that DBS is a joy to deal with.

*Read about our sustainability efforts on page 108.*

### Measuring ourselves

We use a balanced scorecard approach to assess our performance, track the progress we have made in executing our strategy and determine remuneration.

*Read about our balanced scorecard on page 38.*

## Our stakeholders

-  **Shareholders**
-  **Customers**
-  **Employees**
-  **Regulators**
-  **Society**

# How we use our resources

**We use our resources<sup>(1)</sup> to differentiate ourselves and maximise value creation for our stakeholders in the long run.**

We seek to strike a balance between using our resources in the current period and enhancing and retaining them for future periods.

While the monetary value of many of our resources is difficult to quantify, we provide quantitative indicators as proxies and explain how we have utilised or enhanced our resources during the year.

Resources	Indicators	2015	2016	How we manage our resources
 <p><b>Brand</b> Our well-recognised name</p>	Brand value <sup>(2)</sup>	USD 4.40 bn	USD 5.31 bn	<p>Our brand value in 2016 reached another record of USD 5.31 billion, and DBS continues to be recognised as the most valuable brand in ASEAN and Singapore.</p> <p>The increase in brand value is a testament to our efforts over the past few years to create multiple engines of growth and to reimagine banking. It also reflects our belief in a higher purpose that goes beyond banking, recognising the role we play in benefitting society at large and the communities we are present in.</p>
 <p><b>Customer relationships</b> Our loyal customer base</p>	<p>Customers</p> <ul style="list-style-type: none"> <li>– IBG</li> <li>– CBG/Wealth Management</li> </ul> <p>Customer engagement measures<sup>(3)</sup> (1=worst, 5=best)</p> <ul style="list-style-type: none"> <li>– SME</li> <li>– CBG</li> <li>– Wealth Management</li> <li>– Large corporates market penetration ranking</li> </ul>	<p>&gt; 200,000</p> <p>&gt; 6.2 m</p> <p>4.13</p> <p>3.97</p> <p>4.10</p> <p>5<sup>th</sup></p>	<p>&gt; 200,000</p> <p>&gt; 6.9 m</p> <p>4.10</p> <p>4.09</p> <p>4.17</p> <p>4<sup>th</sup></p>	<p><b>Our customer relationships provide us with an understanding of Asia’s cultural nuances, helping us to Bank the Asian Way.</b></p> <p>We continue to embed ourselves in the customer’s journey, with a relentless focus on their true “jobs to be done”. We leverage technology to deliver simple, fast and contextual banking to our customers.</p> <p>Our insights in the region have helped us foster deeper conversations and relationships with IBG clients, deepening our wallet share. In 2016, we continued to make investments in product capabilities, such as in cash management, and developed our industry knowledge, networks and cross-border expertise to drive initiatives that add value to our customers.</p> <p>In the CBG segment, we continued to focus on delivering seamless solutions for customers’ investment and protection needs.</p> <p>Our satisfactory customers scores are a testament to their ongoing loyalty and trust in DBS.</p> <p><i>Read more about our customer initiatives on page 42 “Institutional Banking”, page 44 “Consumer Banking/Wealth Management” and page 46 “POSB”.</i></p>
 <p><b>Innovation and digital banking</b> Our intellectual capital</p>	<p>Customer journeys since 2015</p> <p>CBG/Wealth Management customers using</p> <ul style="list-style-type: none"> <li>– Internet platform</li> <li>– mobile platform</li> </ul>	<p>&gt; 100</p> <p>&gt; 2.9 m</p> <p>&gt; 1.3m</p>	<p>&gt; 300</p> <p>&gt; 3.0 m</p> <p>&gt; 2.2 m</p>	<p><b>A thriving innovation culture enables us to deliver simple, fast and contextual banking solutions to our customers more quickly than competitors.</b></p> <p>Since 2015, we have run over 1,000 experiments across the bank, signifying a culture of innovation that goes broad and runs deep. We embrace agile methodology and have embarked on over 300 customer journeys to explore ways to make banking more joyful for our customers.</p> <p>In April, we launched digibank, India’s first mobile-only bank that is completely paperless, signatureless and branchless. We continued to enhance our existing digital offerings, including adding advisory services to our state-of-the-art digital platform IDEAL™. For our mobile wallet PayLah!, new features such as bill payments and unique payment links or QR codes for online sellers to request payments were added during the year.</p>

Resources	Indicators	2015	2016	How we manage our resources
<b>(continued) Innovation and digital banking</b>	CBG customers using DBS PayLah!	> 300,000	> 450,000	<p>Today, customers – individuals and corporates alike – are increasingly starting relationships, transacting or engaging with us online or via mobile. The increases in CBG customers using Internet and mobile platforms and in corporate transactions and enquiries on IDEAL™ are a testament to the strength of our innovative offerings.</p> <p>We received worldwide recognition for our innovation efforts, becoming the first bank to be named World's Best Digital Bank at the Euromoney Awards for Excellence in 2016.</p> <p><i>Read more about our digital transformation from pages 12 to 17.</i></p>
	Transactions on DBS IDEAL™(4)	> 89.7m	> 102.2m	
	Enquiries on DBS IDEAL™(4)	> 9.2m	> 10.6m	
 <b>Capital</b> Our strong capital base	Shareholders' funds	SGD 40 bn	SGD 45 bn	<p><b>Our capital base allows us to support our customers through good and difficult times.</b></p> <p>We created distributable financial value of SGD 5.80 billion in 2016 and retained SGD 2.80 billion for reinvestment in our resources and future business growth. Our CET1 CAR strengthened to 13.3%, well above the final regulatory requirement of 9%. Our first Basel III-compliant USD Additional Tier 1 perpetual capital securities issued by DBSH during the year was the lowest coupon paid by any issuer globally for similar instruments<sup>(5)</sup>.</p> <p>Our strong capital base and attractive funding position continue to allow us to support our customers' funding needs through economic cycles. This enables us to build long-term relationships with our customers.</p> <p><i>Refer to page 103 for more information on our capital management and planning.</i></p>
	Basel III fully phased-in Common Equity Tier 1 Capital Adequacy Ratio (CET1 CAR)	12.4%	13.3%	
 <b>Funding</b> Our diversified funding base	Customer deposits	SGD 320 bn	SGD 347 bn	<p><b>Our diversified funding base enables us to provide banking solutions to our customers competitively.</b></p> <p>Our funding strategy remains anchored on strengthening our core deposit franchise. We grew our customer deposits by SGD 27 billion in 2016 due to, among other initiatives, a focused effort to grow current and savings deposits, which are favourable for the liquidity coverage ratio.</p> <p><i>Refer to page 91 for more information on our liquidity management and funding strategy.</i></p>
	Wholesale funding	SGD 38 bn	SGD 28 bn	
 <b>Employees</b> Our people	Employees	22,017	22,194	<p><b>A 22,000-person start-up workforce will help us to be nimble and agile and quickly act on opportunities.</b></p> <p>We continue to develop our people to their full potential through structured talent development, future-proofing their skills and providing more options for career growth at their own pace.</p> <p>Our talent development initiatives are built upon the "triple-E" framework – experience, exposure and education. In place of formal classroom training, we are increasingly placing our employees in immersion programmes to expose them to journey thinking, human-centred design and agile project management.</p> <p>Our strong employer value proposition is validated through the improvement in our employee engagement score and the reduction in the voluntary attrition rate.</p> <p>In 2016, we were awarded Asia's Best Employer by Aon Hewitt. We also received country Best Employer awards for Singapore, Hong Kong, Taiwan and Indonesia.</p> <p><i>Read more about our employee initiatives on page 113 "Employer of Choice".</i></p>
	Employee engagement score	79%	81%	
	Voluntary attrition rate	13.2%	11.8%	
	Training Days per employee	6.4	5.2	

Resources	Indicators	2015	2016	How we manage our resources
 <p><b>Society and other relationships</b> Our relationship with stakeholders</p>	Customers under Social Enterprise (SE) Package	398	459	<p>As a leading regional bank, we recognise the impact our lending practices have on society and the environment. In 2016, we significantly enhanced our responsible financing policies. We also proactively engaged with regulators in Singapore and standard setters globally on developments relating to sustainability and climate change reporting. With a representative on the GRI Stakeholder Council, we have further shown our commitment to enhancing these agendas.</p> <p>Through DBS Foundation, we awarded SGD 1 million in grants in 2016 to support the growth of 12 social enterprises in six markets to encourage social innovation in areas such as healthcare, education and environmental sustainability.</p> <p>Our subsidised banking packages for social enterprises remain popular, with an increase of 61 customers in 2016.</p> <p>Our staff contributed 37,000 man-hours of volunteer work regionally during the year.</p> <p><i>Read more about our sustainability initiatives on page 108.</i></p>
	SEs awarded grants via DBS Foundation	16	12	
	Volunteer hours	27,000	37,000	
 <p><b>Technology and physical infrastructure</b> Our IT infrastructure and customer touch points</p>	Cumulative expenditure in IT – rolling 5 years <sup>(6)</sup>	SGD 4.6 bn	SGD 5.0 bn	<p><b>Our continual investments in best-in-class technology and physical infrastructure allow us to be nimble and resilient.</b></p> <p>We have spent the past few years re-architecting our technology infrastructure. Today, we have a common platform of services and APIs which enables us to integrate best-in-breed technologies, allowing us to move faster on the front end.</p> <p>We are now leveraging microservices, cloud technology and automation of technology development, which will enable us to be nimbler, more fintech-like and faster to market in delivering cutting-edge solutions.</p> <p><i>Read more on page 12 “Digital to the Core”.</i></p>
	Of which relating to specific IT initiatives <sup>(7)</sup>	SGD 1.7 bn	SGD 1.9 bn	
	Branches	>280	>280	
 <p><b>Natural resources</b> The natural resources used for our operations</p>	Carbon emissions from purchased electricity (tCO <sub>2</sub> )	47,205	45,307	<p>Recognising that everyone has a role to play in combating climate change, we continue to undertake initiatives to reduce our environmental footprint.</p> <p>In Singapore, DBS was the first bank to achieve the Building and Construction Authority Green Mark certification for over 20 branches. Endorsed by the National Environment Agency, the award recognises efforts to achieve a sustainable built environment by incorporating best practices in environmental design and construction, as well as by the adoption of green building technologies, with some branches reducing as much as 50% of their carbon emissions.</p> <p><i>Read more about our initiatives to manage our environmental footprint on page 110.</i></p>
	Energy consumption (mWh)	79,202	77,612	
	Paper recycled (tonnes) <sup>(8)</sup>	462	456	

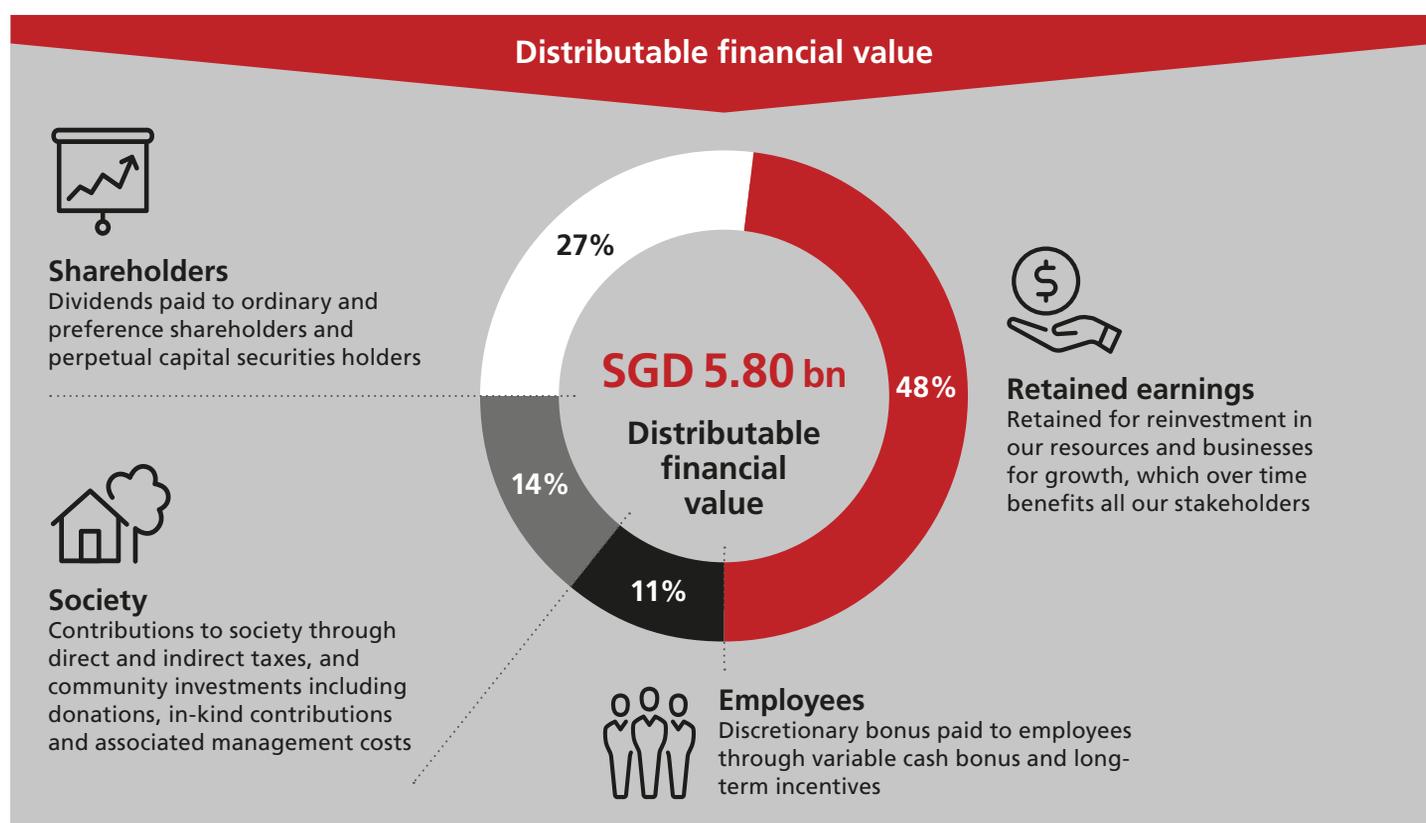
**Through the enhancements of our resources, value is created.**  
We distribute this value to our stakeholders in several ways.  
*Read more on page 27.*

- (1) Resources are referred to as “Capitals” in the International Integrated Reporting <IR> Framework. We have classified our resources differently from the Framework to better reflect how we manage our resources
- (2) Source: Brand Finance Global 500 - League Table Report 2016
- (3) Customer engagement scores based on Nielsen SME Survey, Scorpio Partnership Customer Satisfaction Survey (CSS) for CBG and Ipsos CSS for Wealth Management. Large corporate penetration ranking based on Greenwich survey of large corporate banking relationships
- (4) DBS IDEAL™ is our corporate Internet platform
- (5) Source: Dealogic
- (6) The amount represents the rolling 5-year cumulative amount of capitalised and expensed cost relating to outsourcing and professional fees, software, hardware and relevant related staff cost for IT. It excludes depreciation
- (7) The amount represents the rolling 5-year cumulative amount of capitalised and expensed cost relating to specific IT initiatives such as digital channels and mobile banking and is a subset of our cumulative expenditure in IT. It includes an estimated apportionment of relevant related staff costs
- (8) Comparative figures have been restated to include recycled confidential waste in Singapore

# How we distribute value created

**We distribute value to our stakeholders in several ways. Some manifest themselves in financial value while others bring about intangible benefits.**

We define distributable financial value as net profit before discretionary bonus, taxes (direct and indirect) and community investments. In 2016, the distributable financial value amounted to SGD 5.80 billion (2015: SGD 6.03 billion).



We also distribute non-financial value to our stakeholders in the following ways.



**Customers**  
Delivering suitable products in an innovative, easily accessible and responsible way.  
*For more information, see pages 42 to 47.*



**Society**  
Supporting social enterprises, promoting financial inclusion, investing in and implementing environmentally-friendly practices.  
*For more information, see pages 109 to 112.*



**Employees**  
Training, enhanced learning experiences as well as health and other benefits for our employees.  
*For more information, see pages 113 to 114.*



**Regulators**  
Active engagement with local and global regulators and policy makers on reforms and new initiatives that help to build a prudent banking industry.  
*For more information, see page 30.*

# Material matters

**Material matters have the most impact on our ability to create long-term value. These matters influence how the Board and senior management steer the bank.**

The matters that are material to us are similar to last year, with environmental matters becoming more prominent on our agenda. This is reflected in the inclusion of climate change as a material matter.

**Identify**



We identify matters that may impact the execution of our strategy. This is a group-wide effort involving inputs from all business and support units, and takes into account feedback from stakeholders.

*Read more about our stakeholder engagement on page 30.*

**Prioritise**



From the list of identified matters, we prioritise those that most significantly impact our ability to successfully execute our strategy and deliver long-term value to our stakeholders.

**Integrate**



Those matters most material to value creation are integrated into our balanced scorecard.

*Read more about our balanced scorecard on page 38.*

Balanced scorecard indicator	Material matters	What are the risks?	Where do we see the opportunities?	What are we doing about it?
Shareholders	Challenging macroeconomic trends	The macroeconomic environment, characterised by a global and regional slowdown, oil price weakness and market volatility exacerbated by political shocks such as Brexit and the outcome of the US presidential elections, gives rise to business and credit risks.	Our multiple business lines, nimble execution and strong balance sheet enable us to capture opportunities in a challenging environment.	<i>Refer to "CEO reflections" on page 20, "CFO statement" on page 32 and "CRO statement" on page 74.</i>
Employees	Talent management and retention	Failure to attract and retain talent impedes succession planning and expansion into new areas such as digital. Employees risk obsolescence if they are not well-equipped with changing skillsets required in this new digital age.	We see the opportunity to transform our workforce into an innovative and tech-savvy 22,000-person start-up. This will enable us to be nimble and agile in responding to changes in our operating environment.	<i>Refer to "Employer of Choice" on page 113.</i>
Digital transformation	Digital disruption and changing consumer behaviour	Technology and mobility are increasingly shaping consumer behaviour. Traditional banks risk losing relevance to platform companies and fintechs.	A successful digital transformation will allow us to respond and innovate quickly to deliver simple, fast and contextual banking to our customers.  This will help us protect our position in core markets as well as extend our reach into larger geographies.	<i>Refer to "World's Best Digital Bank" on page 12.</i>

Balanced scorecard indicator	Material matters	What are the risks?	Where do we see the opportunities?	What are we doing about it?
Enablers	Cyber security	The prevalent threat of cyber attacks on financial institutions remains one of our top concerns.	A well-defined cyber security strategy that is well executed gives confidence to customers and can differentiate us.	Refer to "CRO statement" on page 74 and "Customer privacy and cyber security" on page 109.
	Combating financial crime	Financial crime, including money laundering and corruption, has corrosive effects on society and gives rise to compliance and reputational risks.	A reputation for being clean and trustworthy can help us attract and retain customers and investors.	Refer to "CRO statement" on page 74 and "Combating financial crime" on page 109.
	Fair dealing	Failure to observe fair dealing guidelines gives rise to compliance and reputational risks.	Customers are more likely to do business with us if they believe that we are fair and transparent.	Refer to "Fair dealing" on page 74.
Regulators	Evolving regulatory and reporting landscape	The evolving regulatory and reporting landscape, including Basel reforms, overhaul of accounting standards such as FRS 109 and tax measures to counter base erosion and profit shifting, may affect banks' existing business models and gives rise to compliance risks.	With capital well above regulatory requirements, we are in a strong position to serve existing and new customers. We also have greater flexibility for capital and liquidity planning.	Refer to "CRO statement" on page 74, "Capital management and planning" on page 103 and "New impairment methodology" on page 102.
Society	Responsible financing	The public demands that banks lend only for appropriate corporate activities. Failure to do so gives rise to reputational and credit risks.	We have an opportunity to make a positive impact on society and the environment through our lending practices. Investors are increasingly looking to invest in sustainable companies.	Refer to "Responsible financing" on page 109.
	Climate change	Climate change poses serious threats to the global economy and can give rise to reputational, credit and operational risks.	Banks can play an influential role in shaping the transition to a low carbon economy, which in turn brings new areas of opportunity and business growth.	Climate change is a wide topic addressed in various parts of our business, including "Responsible financing", "Managing our environmental footprint" and "Sustainable sourcing".  Refer to pages 109 to 111 for more information.
	Financial inclusion	While Asia's rapid economic growth and development have led to an improvement in living standards across the region, certain marginalised segments remain underserved in financial services. Developing niche products for such segments may come at relatively high operating and credit costs for banks and erode shareholder value.	With technological advancements, we see opportunities to drive costs down and develop a more inclusive financial system. This resonates with our digital agenda.	Refer to "Financial inclusion" on page 110.

# What our stakeholders are telling us

## Dialogue and collaboration with our key stakeholders provide insights into the matters of relevance to them.

Our key stakeholders are those who most materially impact our strategy, or are directly impacted by it. They comprise our shareholders, customers, employees, regulators and society at large.

Engagement with stakeholders provides us with an understanding of the matters they are most concerned with. These matters help us define our strategic priorities and guide our initiatives.

	 <b>Shareholders</b>	 <b>Customers</b>	 <b>Employees</b>	 <b>Society</b>	 <b>Regulators and policy makers</b>
<b>How did we engage?</b>	<p>We provide investors with relevant information to make informed investment decisions about DBS as well as seek their perspectives on our financial performance and strategy.</p> <p>We engage shareholders through detailed quarterly briefings of our financial performance as well as regular one-on-one or group meetings with top management and senior business heads. We also conduct roadshows and participate in investor conferences.</p>	<p>We interact with customers to better understand their requirements so that we can propose the right financial solutions for them.</p> <p>We interact with our customers in multiple ways – through digital banking, call centres, branches, relationship managers and senior management.</p> <p>We continually push the envelope in designing the best digital experience for our customers with social media as a key focus. We are active on Twitter, Facebook and LinkedIn, and respond to almost 100% of all queries/ feedback through these platforms within one hour.</p> <p>We conduct annual surveys to identify areas for improving our value proposition to customers.</p> <p>Customer engagement is integral to the more than 300 customer journeys we have undertaken to date to redesign our processes.</p>	<p>We communicate with our employees using multiple channels to ensure they are aligned with our strategic priorities. This also allows us to be up to date with their concerns.</p> <p>We communicate with our people using multiple channels throughout the year. CEO Piyush Gupta chairs quarterly group-wide townhalls. In 2016, these became fully digital with real-time webcasts across the region.</p> <p>Piyush also engages and interacts with employees through Yammer – our digital community platform – and receives employee queries and suggestions through his online blog “Tell Piyush”.</p> <p>In addition, senior management hold regular department townhalls and events to engage their teams on business plans, performance goals and other areas of interest.</p> <p>The results of engagement can be seen in the improvement in engagement scores through an employee survey conducted by Aon Hewitt, which named us Asia’s Best Employer in 2016.</p>	<p>We engage the community to better understand the role we can play to address the needs of society.</p> <p>We work with social enterprises (SEs) across our key markets to understand their needs and help them become commercially viable while pursuing their social objectives.</p> <p>In Singapore, we partner the Community Development Council and People’s Association to further our outreach to the community.</p> <p>In 2016, more than 5,000 staff contributed to the community through 37,000 hours of volunteering activities.</p>	<p>We strive to be a good corporate citizen and a long-term participant in our markets by providing input to and implementing public policies. More broadly, we seek to be a strong representative voice for Asia in industry and global forums.</p> <p>Led by our country chief executives and supported by their respective heads of legal and compliance, we develop and maintain strong relationships with governments, regulators and other public policy agencies.</p> <p>In addition to frequent meetings and consultations, we provide data and thought leadership in support of their efforts for ensuring financial stability.</p> <p>In 2016, we actively participated in various industry forums, such as the Bank for International Settlements annual roundtable and the inaugural EU-Asia Forum on Financial Regulation.</p>
<b>What were the key topics and concerns raised?</b>	<p>The key concerns raised by shareholders in 2016 related to credit risks of our oil and gas sector exposures and asset quality in general. They were also concerned about business growth prospects.</p> <p>A greater number of shareholders showed interest in how we are embedding sustainability considerations into our business practices.</p>	<p>We continued to see improved customer satisfaction scores across markets and segments.</p> <p>Positive feedback was received for our customer service across all channels, particularly for call centres, which benefitted from our initiative to empower customer service officers to resolve customer issues with minimal escalation.</p> <p>Through customer journeys, customers provided insights on how we could make banking simpler, more intuitive and faster.</p>	<p>In 2016, 192 questions and comments covering topics such as strategy and business, DBS culture, customer service, human resource, technology and operations and workplace management were raised by employees through “Tell Piyush”.</p> <p>In our engagement survey, we scored well for our customer focus and branding. Areas we need to continue working on include performance management and our enterprise enabling infrastructure.</p>	<p>Sustainability and climate change are matters of increasing importance to our societal constituents. The public is demanding that banks exert greater influence on their customers and employees to act responsibly in environmental, social and governance matters.</p> <p>Through our engagement with SEs, we identified the challenges they face, including a lack of funding and commercial expertise, as well as an inability to attract talent. SEs also suffer from inadequate public awareness about the work they do.</p>	<p>During the year, key regulatory and reporting issues surrounding the banking industry included:</p> <ul style="list-style-type: none"> <li>Financial crime</li> <li>Cyber security</li> <li>Data governance and data privacy</li> <li>Customer suitability</li> <li>Credit risk management</li> <li>Suite of regulatory reforms that the industry has termed “Basel IV”</li> <li>Implementation of new major accounting standard IFRS 9</li> <li>Tax reforms including base erosion and profit shifting (BEPS)</li> </ul> <p><i>We elaborate on some of these issues in “Sustainability” on page 108.</i></p>
<b>How did we respond?</b>	<p>We provided detailed disclosures on the asset quality and stress test results of portfolios that were of concern to shareholders.</p> <p>Additionally, we undertook various initiatives to embed sustainability considerations into our business model. In 2016, we responded to the CDP (formerly the Carbon Disclosure Project) Climate Change Information Request for the first time, demonstrating our commitment to measuring and managing our environmental impact.</p> <p><i>For more information, see “CEO reflections” on page 20, “CRO statement” on page 74 and “Sustainability” on page 108.</i></p>	<p>We incorporated customer feedback sought as part of our customer journeys in the design of our products and services.</p> <p>We refined our customer communications to be contextual and relevant, equipped our relationship managers with improved tools to better engage customers on their retirement and financial planning needs, and revamped our iWealth online platform.</p> <p><i>For more information, see “Institutional Banking” on page 42, “Consumer Banking/Wealth Management” on page 44 and “POSB” on page 46.</i></p>	<p>Piyush personally responded to all the questions and comments raised on “Tell Piyush” to address employees’ concerns. Where applicable, issues or suggestions were directed to the relevant departments for follow-up. Examples of initiatives implemented include the roll-out of contactless payment vending machines in our premises, improvements to the staff loans application process and an annual refresh of staff uniforms.</p> <p>Results from the employee survey were analysed and taskforces set up to address specific areas of concern. Each department is accountable for devising and implementing a plan for improving their engagement results.</p> <p><i>For more information, see “Employer of choice” on page 113.</i></p>	<p>During the year, we significantly enhanced our responsible financing policies in line with the Guidelines on Responsible Financing issued by The Association of Banks in Singapore to support sustainable development across our key markets.</p> <p>We have applied the GRI G4 Sustainability Reporting Guidelines in the preparation of our Sustainability Report, which provides further clarity around our impact on society and the environment.</p> <p>We strive to generate awareness and advocacy for SEs in our key markets through digital outreach and signature events.</p> <p><i>For more information, see “Sustainability” on page 108.</i></p>	<p>We participated in the following regulatory initiatives in 2016:</p> <ul style="list-style-type: none"> <li>Improving capabilities to counter financial crime, including the mutualisation of “Know Your Client” processes among banks</li> <li>Improving information-sharing on criminal typologies within the financial sector</li> <li>Analysing risks and opportunities related to fintech, particularly the issue of data privacy laws in an increasingly ubiquitous digital world</li> <li>Contributing to the development of best practices in foreign exchange markets</li> <li>Contributing responses to Basel IV consultations, some of which are in partnership with peer banks</li> </ul>

# CFO statement

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**We reported another set of strong operating results, which enabled us to absorb an increase in allowance charges. CFO Chng Sok Hui highlights the year's financial performance and the factors behind it.**

## **A resilient franchise in a challenging year**

We achieved another year of strong operating performance. Total income rose 6% to a record SGD 11.5 billion from sustained growth in a wide range of businesses. Our concerted efforts to digitalise the bank as well as our strategic cost management efforts yielded faster productivity gains, containing expense growth to 1% and improving the cost-income ratio by two percentage points. As a result, profit before allowances increased 10% to a new high of SGD 6.52 billion.

The performance was particularly satisfying because the operating environment was challenging. Unlike the previous year, we did not benefit materially from interest rate and currency movements in 2016. China continued to affect our performance, causing a drag of four percentage points to total income. Our performance was the result of double-digit growth from other businesses as we nimbly captured opportunities in an environment of slower economic growth.

The strong operating results enabled us to absorb a doubling of total allowances as the non-performing loan rate rose from 0.9% to 1.4%, due largely to stresses in the oil and gas support services sector. The higher allowances offset the improved operating performance, resulting in a 2% decline in net profit to SGD 4.24 billion.

## **Past investments and nimble execution pay off**

The factors contributing to our strong operating performance had one common theme: they were payoffs from investments we had the foresight to make in earlier years and from executing our plans well.

At home, our share of housing loans rose another two percentage points – the same as the previous year – as we offered more stable and attractive pricing packages than competitors could. What enabled us to do so was our stable-cost current and savings deposit base; lacking such a strength, competitors seeking to match our packages would have had to take undue interest rate risks. Despite stiff competition, we maintained our leading share of savings deposits because of the investments we made to enhance the convenience of cash withdrawals and electronic payments for our five million retail customers in Singapore. We captured the increasing prevalence of digital payments as debit and credit card fees rose 11% to SGD 483 million.

Bancassurance income growth accelerated to 60% as we embarked on our regional partnership with Manulife. The 15-year agreement included a payment by Manulife to DBS of SGD 1.6 billion accrued over the period in addition to sales commissions, performance-related commissions and marketing expenses. The attractive terms reflected the potential of the regional bancassurance distribution franchise we built up with investments in technology and headcount. Our share of bancassurance sales in Singapore rose two percentage points

from the previous year to 32%, making us the market leader for the first time as we overtook the longstanding incumbent. The strong performance more than offset a decline in unit trust fees from a high year-ago base, enabling wealth management fee income to grow 19% to SGD 714 million.

Total cash management income grew 25% to SGD 835 million. The number of new customer mandates accelerated as we progressively added products, including advisory services, to our state-of-the-art digital platform, IDEAL™, and invested in headcount to provide service excellence. Cash management was a major contributor to the growth of our institutional investor and western MNC customer base, which are target segments.

Investment banking was another growth area as fees rose 15% to SGD 189 million. We maintained our leadership in the Singapore equity and fixed income markets as well as the regional REITs market. We also won several strategic advisory mandates from customers around the region.

Non-trade corporate loans grew 8% to SGD 168 billion. The growth was broad-based across sectors. It included loans to Singapore as well as China companies that were making acquisitions or purchasing assets in developed markets as part of their overseas expansion.

These sources of growth more than offset weakness related to China. Trade loans contracted 5% to SGD 39 billion due to the absence of onshore-offshore RMB arbitrage opportunities. (Trade loans excluding China were stable.) Uncertainty over the direction

of the RMB depressed demand for currency hedging products from China and Hong Kong exporters. (We were largely able to make up for the shortfall in other areas, which limited the decline in overall treasury customer income to 3%.)

Interest rate and currency movements provided less benefit than the previous year. Domestic benchmark interest rates used for pricing SGD loans peaked in the first quarter, putting pressure on net interest margin in the second half. As a result, full-year net interest margin rose three basis points to 1.80%, compared to a nine basis point increase in 2015. The USD-SGD exchange rate was stable compared to the positive impact that a 7% depreciation of the SGD had in the previous year.

Our past investments did not only boost the top line: they were instrumental in enabling us to contain expense growth to 1%. Our progress in digitalising the bank and managing costs yielded faster productivity gains during the year. Underlying headcount (excluding staff in certain technology functions that were previously outsourced) fell by 300 staff or 1% as process improvements enabled us to support higher business volumes with fewer resources. The cost-income ratio improved from 45% to 43%.

Our operating performance was better than peer banks. The 6% total income growth we achieved was significantly higher. At the same time, the cost-income ratio was the lowest and the only one to show an improvement.

## Headroom to absorb higher allowances

The resulting 10% rise in profit before allowances provided us with a buffer to absorb a doubling of total allowances. The increase in allowances was due largely to a handful of exposures in the oil and gas support services sector, which was experiencing stresses. In addition, we set aside allowances for several SME customers in Hong Kong and China that had taken hedging positions on the expectation of RMB appreciation.

We continued to maintain a healthy allowance coverage of non-performing assets. On 10 February 2017, we announced that we had sold our stake in DBS China Square Ltd, a subsidiary whose main asset is PWC Building in Singapore. The divestment gains of SGD 350 million, which will be recorded in the first quarter 2017 results,

will be set aside as general allowances, raising general allowance reserves to SGD 3.52 billion and allowance coverage to 104%. If collateral was considered, allowance coverage would be at 226%.

## Liquidity and capital remain strong

We had adequate liquidity to support growth and, during parts of the year, built up additional buffers to meet possible contingencies arising from external circumstances. The loan-deposit ratio was comfortable at 87%. Deposits rose 9% to SGD 347 billion and were supplemented by wholesale funding across a range of tenors. The liquidity coverage ratio in the fourth quarter of the year was 133%, well above the final regulatory requirement of 100% effective 2019. We also met the net stable funding ratio requirement of 100% effective 2018.

Our Basel III fully-phased in Common Equity Tier 1 capital adequacy ratio was 13.3%, well above the final regulatory requirement of 9%, which is more stringent than Basel requirements. Our leverage ratio of 7.7% was more than twice the requirement of 3.0% envisaged by the Basel Committee.

There are changes to the regulatory capital adequacy framework that will be adopted in the near future. They include changes in the standardised approach for measuring counterparty credit risk exposures and the revised market risk framework, which are not expected to increase our risk-weighted assets significantly. The Basel Committee is considering further rule changes but they have yet to be finalised. We will continue to assess the impact of the outstanding regulatory reforms and, if necessary, will manage exposures within our strategy, to help mitigate that impact.

We intend to maintain our existing dividend policy, which is to pay sustainable dividends over time, consistent with our capital management objective, long term growth prospects and the need to maintain prudent capital levels in view of the uncertain impact of regulatory change.

Net book value per share increased 7% to SGD 16.87. The increase was in line with total shareholder returns for the year, comprising a 4% appreciation in the share price and a dividend payout of 60 cents per share. DBS had a market capitalisation of SGD 44.0 billion at 31 December 2016.

## New methodology for allowances

Last year, I outlined the preparations we were making for implementing Financial Reporting Standard (FRS) 109, which will take effect in 2018. Among other things, the new accounting standard governs how Singapore reporting entities take allowance charges. At present, Singapore banks comply with MAS Notice 612, under which they maintain, in addition to specific allowances, a prudent level of general allowances of at least 1% of uncollateralised credit exposures. This is an intended departure from the incurred loss approach prescribed under FRS 39.

We will be able to quantify the impact of FRS 109, including its effect on capital requirements, when there is clarity on changes to current regulatory specifications. We expect to be able to do so by next year's annual report. At this juncture, our view remains that any such changes are unlikely to result in additional allowance charges for DBS at the point of adoption.

*Read more about FRS 109 in the Risk Management report on page 102.*

## Outlook

The coming year is likely to continue to be challenging. Geopolitical uncertainty and policy direction of the US and China will have a bearing on Asia's economic growth. At the same time, although we are not seeing signs of stress in our portfolio outside of oil and gas support services, we remain vigilant on asset quality.

We have strong foundations to meet the challenges. The financial discipline we exercised over the years in building up buffers for capital, liquidity and allowance reserves has ensured that our balance sheet remains resilient. We have continued momentum in a broad range of businesses from cash management to wealth management. Higher interest rates will be a net positive for us. While stresses in the oil and gas support services sector could persist, new NPL formation and specific allowances for the sector are expected to be lower than in 2016. Finally, the speedy integration of the retail and wealth management businesses of ANZ announced in October 2016 will provide additional support to income and earnings in 2017.

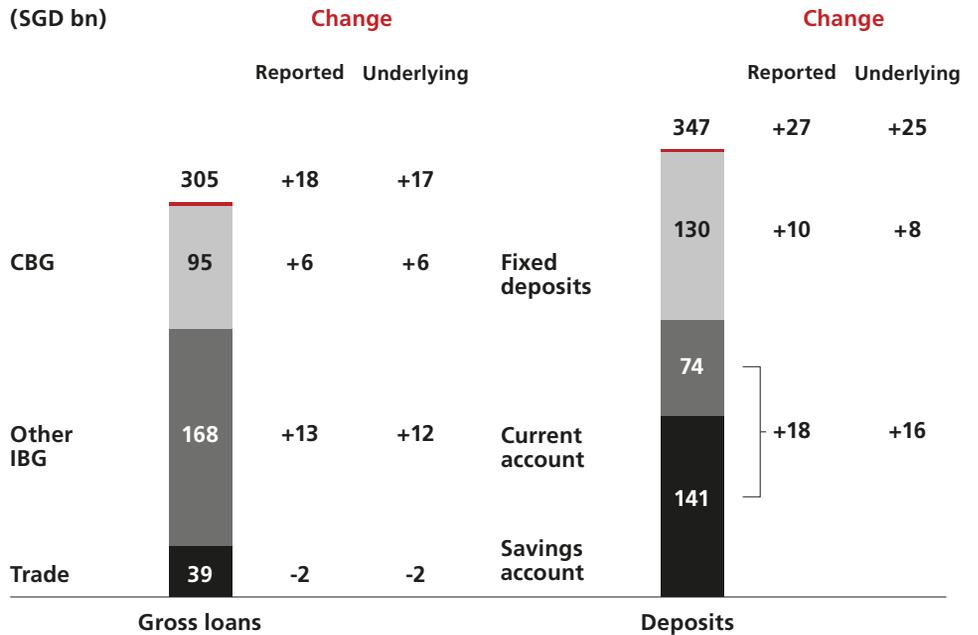
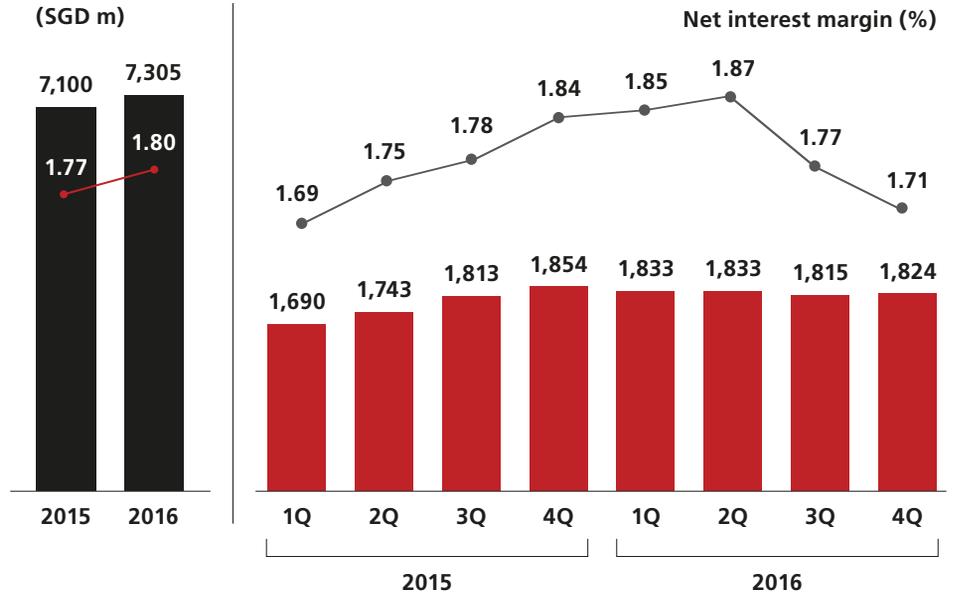
## Net interest income

Net interest income increased 3% to a record SGD 7.31 billion.

Net interest margin was three basis points higher at 1.80%. Higher domestic interbank and swap offer rates in the first quarter boosted Singapore-dollar loan yields. These benefits were largely offset by a decline in benchmark Singapore-dollar interest rates from the second quarter. As a result, a rising net interest margin in the first half gave way to a decline in the second half.

Gross loans grew 6% to SGD 305 billion. Non-trade corporate loans expanded 8% as customers from across the region borrowed for a wide range of activities. Market share gains resulted in an 11% growth in Singapore housing loans. These increases more than offset a 5% decline in trade loans due to China. Trade loans excluding China were stable.

Deposits rose 9% to SGD 347 billion. Savings and current accounts accounted for the majority of the increase in line with efforts to grow transactional accounts.



## Non-interest income

Net fee income increased 9% to a new high of SGD 2.33 billion. The growth was broad-based. Wealth management fees rose 19% as a 60% increase in bancassurance fees more than offset a decline in fees from unit trusts due to a high year-ago base. Card fees grew 11% from increased credit and debit card transactions in Singapore. Investment banking fees were 15% higher from stronger advisory and equity underwriting activities. A 12% increase in cash management fees more than offset a decline in trade finance fees, resulting in a 5% increase in transaction banking fees.

Other non-interest income grew 19% to SGD 1.85 billion. Trading income rose 13% as an increase in trading gains and wealth management customer treasury income was partially offset by lower corporate customer treasury income. An increase in net gain on investment securities was partially offset by lower gains on fixed assets.

## Business unit and geography performance

By business unit, total income from Consumer Banking / Wealth Management rose 21% to SGD 4.28 billion. The growth was broad-based across loans, deposits, bancassurance and cards. Income from the Wealth Management customer segment increased 19% to SGD 1.68 billion as assets under management grew 14% to SGD 166 billion, putting DBS among the top five banks in the Asia Pacific. Institutional Banking income was little changed at SGD 5.22 billion. Growth in income from cash management, loan activities and capital markets was offset by declines in trade finance and treasury customer income due to uncertainty related to China and the RMB. Treasury segment income was also stable at SGD 1.13 billion.

By geography, Singapore total income increased 13% to SGD 7.54 billion from higher net interest income and from a wide range of non-interest income activities. Hong Kong income declined 8% to SGD 2.10 billion as uncertainty related to China affected trade and treasury customer income. Rest of Greater China income fell 19% to SGD 834 million from a lower net interest margin and lower treasury customer income. South and Southeast Asia income increased 28% to SGD 717 million. Net interest income rose from loan growth, while fee and trading income were also higher.

## Fee income

(SGD m)	2016	2015	% chg
Brokerage	155	180	(14)
Investment banking	189	165	15
Transaction services <sup>(1)</sup>	585	556	5
Loan-related	434	442	(2)
Cards <sup>(2)</sup>	483	434	11
Wealth management	714	599	19
Others	86	76	13
<b>Fee and commission income</b>	<b>2,646</b>	2,452	8
Less: Fee and commission expense	315	308	2
<b>Total</b>	<b>2,331</b>	2,144	9

(1) Includes trade and remittances, guarantees and deposit-related fees

(2) Net of interchange fees paid

## Other non-interest income

(SGD m)	2016	2015	% chg
Net trading income	1,357	1,204	13
Net income from investment securities	330	203	63
Net gain on fixed assets	54	90	(40)
Others <sup>(1)</sup>	112	60	87
<b>Total</b>	<b>1,853</b>	1,557	19

(1) Includes share of profits or losses of associates

## Total income

(SGD m)	2016	2015	% chg
<b>By business unit</b>			
Consumer Banking/ Wealth Management (CBG)	4,279	3,547	21
Retail	2,598	2,131	22
Wealth Management	1,681	1,416	19
Institutional Banking (IBG)	5,216	5,290	(1)
Corporate	3,670	3,759	(2)
SME	1,546	1,531	1
Treasury	1,129	1,140	(1)
Others	865	824	5
<b>Total</b>	<b>11,489</b>	10,801	6

### By country

Singapore	7,540	6,673	13
Hong Kong	2,102	2,289	(8)
Rest of Greater China	834	1,032	(19)
South and Southeast Asia	717	561	28
Rest of the World	296	246	20
<b>Total</b>	<b>11,489</b>	10,801	6

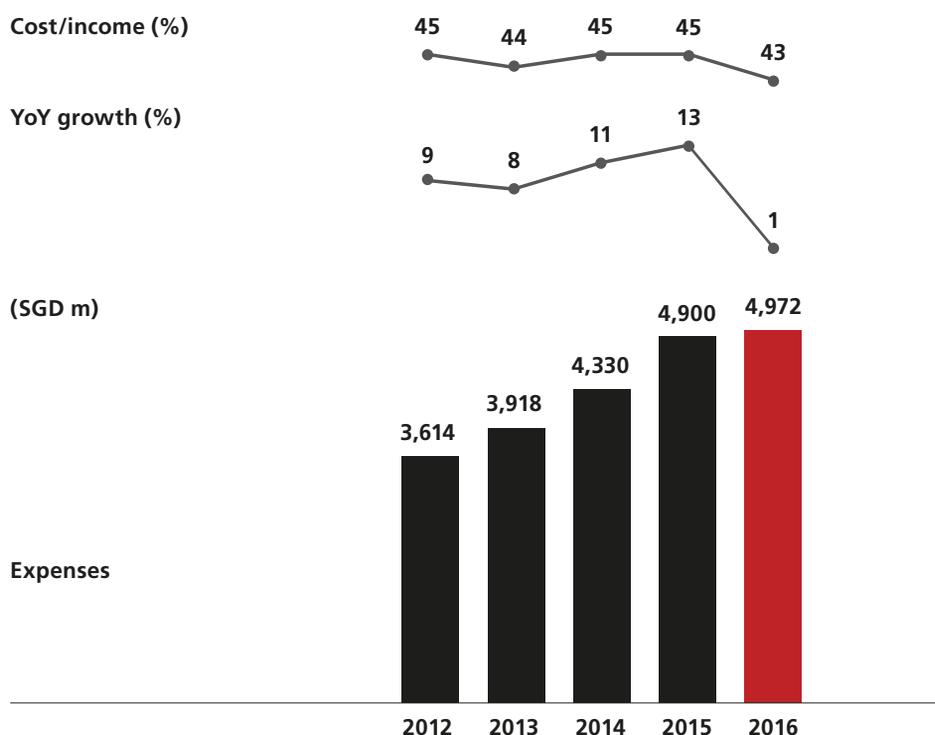
## Expenses

Expenses increased 1% to SGD 4.97 billion. The cost-income ratio improved from 45% to 43% as we yielded faster productivity gains from digitalisation and strategic cost management.

There was strong growth in the digital acquisition of customers at lower unit costs. We also drove more transactions and execution towards digital channels, which had lower cost to serve compared to traditional channels. We had higher straight-through processing, which reduced or eliminated the amount of manual inputs and paperwork for an increasing number of mid- and back-office functions. This enabled us to process higher business volumes with fewer resources, improving operating leverage as additional income earned flowed to the bottom line.

At the same time, a strategic cost management programme initiated in 2012 continued to deliver savings by identifying new ways to streamline more processes, leverage new technology and manage sourcing costs.

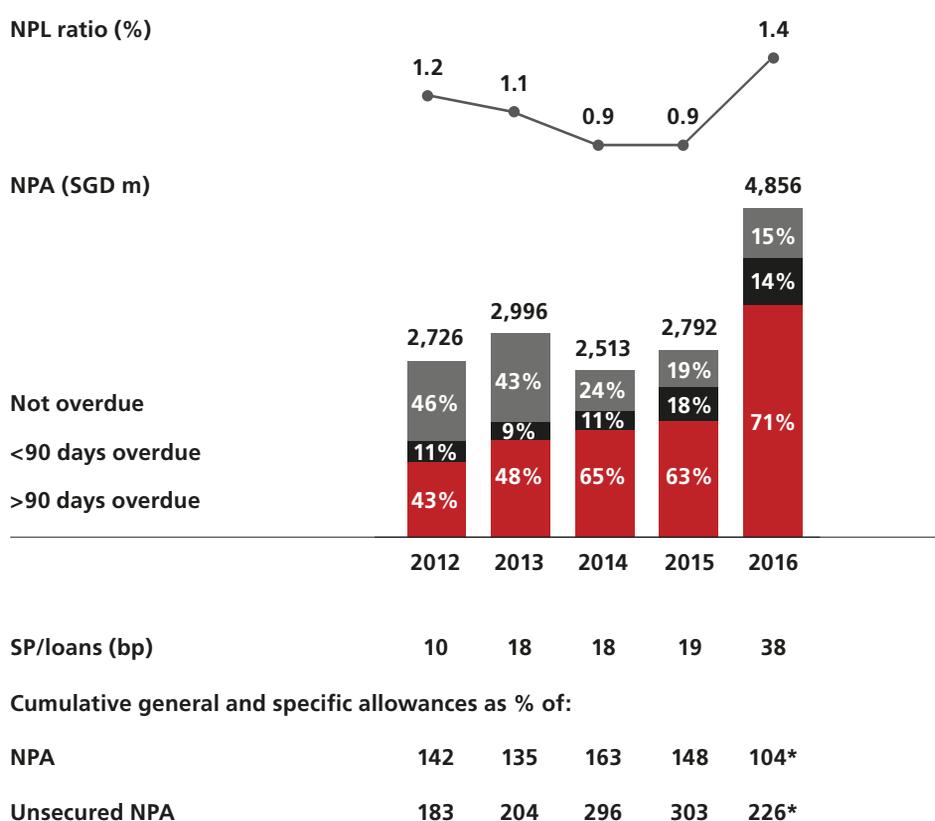
One outcome of the productivity gains was a decline in underlying headcount of 300 over the past year even as business volumes expanded.



## Asset quality and allowances

Non-performing assets increased 74% to SGD 4.86 billion. The increase was due largely to stresses in the oil and gas support services sector. It also included exposures to Hong Kong and China exporters that had taken RMB hedging positions. Total allowances doubled to SGD 1.43 billion.

Allowance coverage remained healthy. The gains of SGD 350 million from an investment property divestment announced in February 2017 will be set aside as general allowances. To be recorded in the first quarter 2017 results, they will raise general allowance reserves to SGD 3.52 billion and allowance coverage to 104%. If collateral was considered, allowance coverage would be at 226%.



\* Includes SGD 350 million of general allowances set aside from divestment of an investment property announced in February 2017

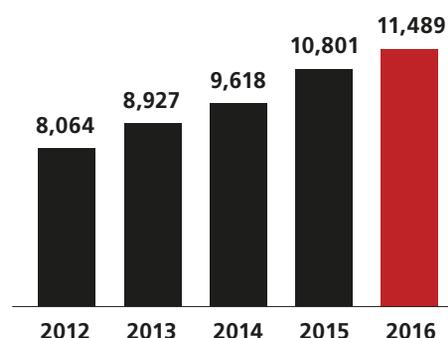
## Key performance indicators

### 1. Grow income

**Target:** Deliver consistent income growth

**Outcome:** 6% income growth to SGD 11.5 billion

Income (SGD m)

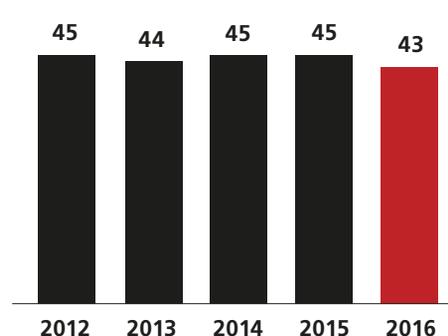


### 2. Manage expenses

**Target:** Be cost efficient while investing for growth, with cost-income ratio improving over time

**Outcome:** Cost-income ratio improved two percentage points to 43%, the result of productivity gains from digitalisation efforts and strategic cost management initiatives

Cost/income (%)

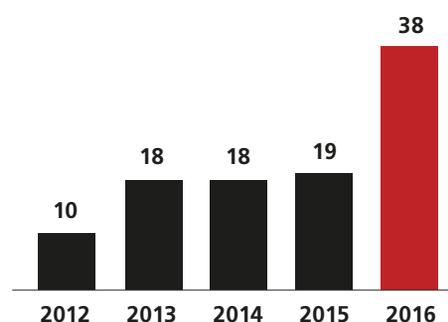


### 3. Manage portfolio risks

**Target:** Grow exposures prudently, aligned to risk appetite, with specific allowances expected to average 25 basis points of loans through the economic cycle

**Outcome:** Specific allowances rose to 38 basis points, with the increase due to stresses in the oil and gas support services sector. Specific allowances in other sectors were stable

Specific allowances/  
average loans (bp)

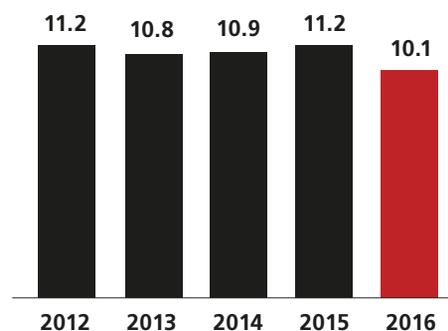


### 4. Improve returns

**Target:** Return on equity of 12% or better in a normalised interest rate environment

**Outcome:** Return on equity fell to 10.1% as total allowances doubled due to stresses in the oil and gas support services sector

Return on equity (%)



# Our 2016 priorities

We use a balanced scorecard approach to measure how successfully we are serving multiple stakeholders and driving the execution of our long-term strategy. Our scorecard is based on our strategy and is used to set objectives, drive behaviours, measure performance and determine the remuneration of our people, making this a living tool.

The scorecard is divided into three parts and is balanced in the following ways:

- Between financial and non-financial performance indicators. Almost one-third

of the total weighting is focused on control and compliance metrics. On top of that, in line with our digital agenda, we have introduced KPIs around our vision to "Make Banking Joyful"

- Across multiple stakeholders
- Between current year targets and long-term strategic outcomes

The scorecard is updated yearly and approved by the Board before being cascaded throughout the organisation, ensuring that the goals of every business, country and support function are aligned to those of the Group.

Performance is assessed against the scorecard to determine remuneration, providing a clear line of sight between employee goals and organisational imperatives. We have achieved a well-established rhythm towards performance monitoring and our rewards are closely linked to scorecard outcomes.

*Read more about our remuneration policy on page 64.*

*Read more about our "Making Banking Joyful" agenda from pages 8 to 10.*

## Traditional KPIs (40%)

### Shareholders

#### Achieve sustainable growth

Shareholder metrics measure both financial outcomes achieved for the year as well as risk-related KPIs to ensure that growth is balanced against the level of risk taken, including compliance and control

*For more information, see page 37.*

### Customers

#### Position DBS as bank of choice

Customer metrics measure the Group's achievement in increasing customer satisfaction and depth of customer relationships

*For more information, see page 39.*

### Employees

#### Position DBS as employer of choice

Employee metrics measure the progress made in being an employer of choice, including employee engagement and people development

*For more information, see pages 39 to 40 and 113 to 115.*

## "Making Banking Joyful" KPIs (15%)

### Digital transformation

#### Acquire

Measure the progress made in leveraging digital channels to acquire new customers

#### Transact

Measure the reduction in manual efforts by driving straight-through processing and instant fulfilment

#### Engage

Measure the progress made in growing customers' digital engagements with the bank

*For more information, see pages 40 to 41.*

### Reimagining customer and employee experiences

Measure the progress in embedding ourselves in the customer journey and employee journey to challenge the status quo

*For more information, see page 41.*

### Creating a start-up culture

Measure the progress in re-wiring mindsets to be a 22,000-person start-up anchored on our PRIDE! values

*For more information, see page 16.*

## Areas of focus (45%)

### Regional businesses

#### Grow our regional businesses in Consumer/Wealth Management and Institutional Banking

*For more information, see pages 42 to 47.*

### Geographic mix

#### Scale our growth in India, China and Indonesia

*For more information on countries' financial performance, see page 35.*

### Enablers

#### Strengthening management processes, technology and infrastructure platform

*For more information on fair dealing and cyber security, see page 109.*

*For more information on our technology, see pages 23 and 26.*

### Regulators

#### Contribute to the stability of the financial system

*For more information, see page 31.*

### Society

#### Enhance the communities we serve, driving sustainable outcomes

*For more information, see page 108.*

The following section provides the balanced scorecard metrics that we measure ourselves on. (Shareholder metrics are found on page 37) We gave ourselves a lower overall balanced scorecard rating in 2016 because of a mixed performance.

## Customer KPIs

### Increase customer satisfaction

**Target:** Broad-based increase in customer satisfaction across markets and segments

**Outcome:** Based on customer surveys, we improved customer satisfaction in Consumer Banking (CBG) and maintained customer satisfaction in SME Banking. We increased our penetration of large corporate relationships and are the only Asian bank ranked in the top 5 on this measure.

#### Customer Satisfaction Measures

	2015	2016
Wealth Management Customer Engagement Score	4.10	4.17
Consumer Bank Customer Engagement Score	3.97	4.09
SME Bank Customer Engagement Score	4.13	4.10
Large corporates market penetration ranking	5th	4th

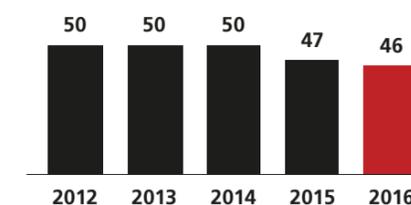
\* Customer engagement scores (1 = worst; 5 = best) based on Ipsos Customer Satisfaction Survey (CSS) for Wealth Management, Scorpio Partnership CSS for CBG and Nielsen SME Survey. Large corporate penetration ranking based on Greenwich survey of large corporate banking relationships

### Increase wallet share

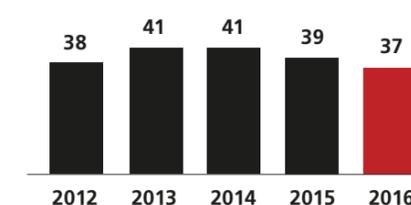
**Target:** Deepen wallet share of individual and corporate customers

**Outcome:** Institutional Banking (IBG) non-loan income ratio was marginally lower as a decline in RMB-related trade and treasury flows was mitigated by strong growth in cash management and investment banking income. CBG non-interest income ratio declined on the back of higher net interest income driven by improved margins and volume growth across both loans and deposits.

#### IBG Non-Loan Income Ratio (%)



#### CBG Non-interest Income Ratio (%)



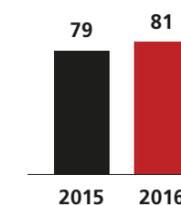
## Employee KPIs

### Maintain high employee engagement

**Target:** Improve employee engagement levels; top quartile of My Voice engagement peer group

**Outcome:** Ranked among top quartile in Aon Hewitt My Voice survey; score increased by two percentage points. We were named by Aon as one of the Regional Best Employers in Asia Pacific in 2016.

#### My Voice Employee Engagement Score (%)



Regional Best Employers in Asia Pacific, 2016

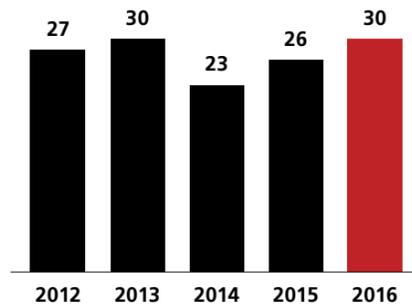
## Employee KPIs (continued)

### People development

**Target:** Provide our people with opportunities for internal mobility to enhance professional and personal growth

**Outcome:** Enabled our people to broaden their exposure across businesses, functions and markets; 30% of positions were filled by internal candidates in 2016.

#### Mobility: positions filled internally (%)

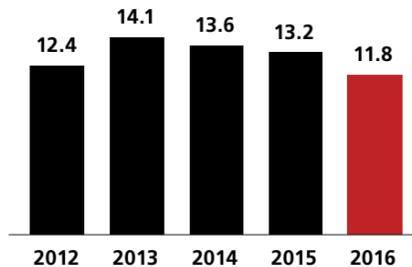


### Turnover

**Target:** Maintain or reduce voluntary attrition; top quartile in all core markets

**Outcome:** Improved our voluntary attrition; in 2016, DBS was best-in-class in Singapore and Indonesia and our voluntary attrition rates were much lower than market average in key markets like China, Taiwan and India.

#### Turnover (%)



## Digital Transformation KPIs

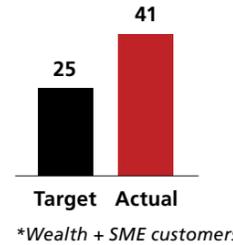
### Acquire KPIs

#### Growth in customers acquired digitally

**Target:** Grow digital acquisition of customers and increase digital channel share

**Outcome:** Surpassed target growth in customers acquired digitally. Increased the proportion of retail products sold digitally to 43%

#### Growth in customers acquired digitally\* (%)

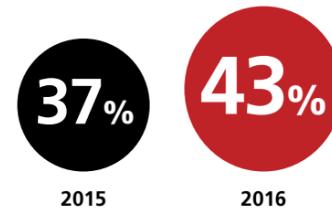


#### Growth in digibank India



> 840,000 customers acquired in 10 months since launch

#### Growth in channel share of retail products sold digitally



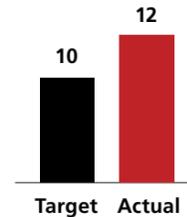
### Transact KPIs

#### Reduction in manual efforts through improved productivity

**Target:** Reduce manual efforts by 10% in targeted operations by driving straight-through processing

**Outcome:** Achieved reduction in efforts, above target. Digibank India's operating model leverages technology, requiring fewer resources than a traditional bank.

#### Reduction in manual efforts in targeted operations (%)



Digibank India uses one-fifth of the resources required in a traditional bank set-up. Its AI-driven virtual assistant responds to more than 80% of queries.

## Engage KPIs

### Increase customers' digital engagements with the bank

**Target:** Drive engagement of customers through digital channels

**Outcome:** Made progress in driving customers' digital engagement across retail and SME segments. Digitally engaged customers generate 2x more revenue on average versus traditional customers.

#### Enhanced suite of front-end apps to drive customer engagement

We continued to enhance our suite of front-end apps to drive customer engagement across the group. The DBS Omni Credit Card Companion mobile app in Hong Kong enables customers to be in control of their spending – all with a simple touch on their smartphones. There are now about 140,000 users of the app who demonstrate higher spend versus non-users.

DBS BusinessClass creates a regional community of like-minded entrepreneurs,

giving them access to industry experts, investors, research and knowledge, as well as instant advice from the bank. Today, there are over 32,000 members discussing over 650 topics on the platform.

In Singapore, the total financial value of financial transactions on our mobile banking platforms increased by 51%, while total transactions increased 47% over the same period.

Through our Asian Insights platform, we continue to see good increase in traffic and engagement with customers who value our advice and insights into local markets and industries, allowing them to make better business and investment decisions.

#### Data analytics driving contextual offerings

In our wealth, retail and SME businesses, the use of data analytics to provide contextual offerings to our customers has resulted in higher acquisition and sales of products that are relevant to customers when they need them.

## Creating a start-up culture KPIs

### Start-up Culture KPIs

**Target:** Drive a start-up culture and mindset shift for employees to be more fintech-like

**Outcome:** Made good progress, with many of our people embracing a spirit of experimentation and innovation through immersion programmes, experiential learning platforms and ecosystem partnerships

#### Immersion programmes

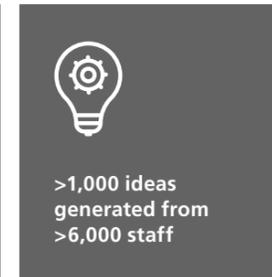
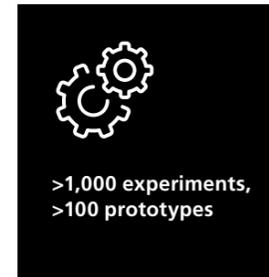
Employees were involved in immersion programmes such as hackathons, incubators, accelerators and partnerships with the fintech community. We invite start-up founders and entrepreneurs to share their experiences and

inspire our employees. We also mentor and support our staff who have similar aspirations.

#### Spaces and platforms

We have invested in spaces across the region to foster collaboration and drive an agile way of working. These include an open office concept, journey laboratories and innovation facilities such as DBS Asia X (our latest innovation centre which we launched in 2016).

We deployed a regional crowdsourcing platform for all employees. They are now able to contribute, share and vote for innovative ideas effectively within the DBS community. This will encourage and empower employees to make real changes.



## Reimagining customer and employee experiences KPIs

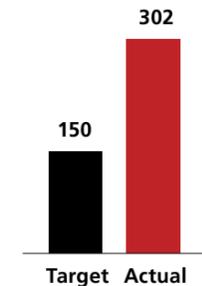
### Reimagining customer and employee experiences KPIs

**Target:** Embed journey thinking and drive 150 customer and employee journeys

**Outcome:** Embarked on over 300 journeys to explore ways to make banking more joyful for both customers and employees; 250 of our most senior leaders each sponsored a journey.

As part of our journeys, we have harnessed the predictive power of analytics to improve productivity, drive efficiency and improve controls across our support functions. Our contact centre uses data analytics to identify, prioritise and proactively reach out to customers who face issues before the customer calls in, resulting in faster resolution and greater customer satisfaction. Predictive analytics are used to optimise our ATM network efficiency, minimising out-of-cash occurrences while reducing the number of trips needed to reload the network.

#### Over 300 Journeys



# Institutional Banking

(SGD m)	2016	2015	%
Total income	5,216	5,290	(1)
• Corporate	3,670	3,759	(2)
• SME	1,546	1,531	1
Expenses	1,737	1,722	1
Profit before allowances	3,479	3,568	(2)
Allowances	1,499	558	>100
Profit before tax	1,980	3,010	(34)

## Financial performance

For Institutional Banking Group (IBG), dislocations in commodity prices as well as challenging operating conditions in Greater China affected trade and treasury flows. The stability of IBG's income despite these headwinds reflects the resilience of the franchise.

IBG's total income declined marginally by 1% to SGD 5.22 billion. The shortfall from Greater China markets was moderated by higher earnings from Singapore and the other international markets. By product, an increase in contributions from cash management and investment banking offset a decline in trade and treasury activities. Expense growth was contained at 1% to SGD 1.74 billion.

Total allowances increased SGD 941 million to SGD 1.50 billion, due largely to stresses in the oil and gas support services sector. Profit before tax therefore fell 34% to SGD 1.98 billion.

## Key highlights

We place the customer at the centre of all we do, and are committed to helping our large corporate and SME clients with their financial needs. Our relationship teams, organised by industry segments, are able to understand our customers' business and risks better. Our

insights in the region have also helped us foster deeper conversations and relationships with clients, deepening our wallet share.

In 2016, we continued to make investments in product capabilities, such as in cash management, and developed our industry knowledge, networks and cross-border expertise to drive initiatives that add value to our customers. Here are some key highlights.

### A leading cash management franchise

Our cash management income grew 25% as investments in cash management capabilities yielded strong returns. Revenue growth was broad-based across all key markets.

We continued to invest in our global suite of cash solutions with significant progress in the next generation of payments, receivables and liquidity management solutions.

The number of new working capital advisory mandates doubled, helping clients better manage their working capital and minimise funding costs.

Our efforts were recognised as we garnered several marquee awards including Best Overall Bank for Cash Management in Asia Pacific from Global Finance, Best Transaction Bank in Asia Pacific from The Banker and Best in Cash Management from CFO Innovation.

## Strong growth in open account trade

Our open account trade business delivered growth of 7% with 80 new client mandates. Corporate treasurers seeking to improve the liquidity of their balance sheets worked with us to tap into our supply chain financing and account receivable purchasing solutions, including some of the largest structured deals seen in the market in 2016.

Our trade business received industry recognition including Best Trade Finance Provider and Best Supply Chain Finance Bank in Asia Pacific from Global Finance.

## Banner year in investment banking

We had a banner year in investment banking and DBS was named Best Asian Investment Bank for the second year by FinanceAsia.

In difficult market conditions marked by stressed credits and volatile rates, our fixed income franchise continued to grow. We not only maintained our leadership position in the SGD bond market, but grew our market share to 43.2%. We were also ranked among the top eight bookrunners in Asia ex-Japan in the US dollar corporate space.

We continued to bring debut issuers to the market such as India's Jubilant Pharma (5-year USD 300 million high yield bond), and also worked with repeat issuers such as China's Huawei (10-year USD 2 billion jumbo issue, the largest unrated single tranche US dollar transaction for a corporate globally since 2003).

We remained the top equity house in Singapore, participating in over 89% of equity funds raised, including 91.5% of initial public offerings (IPOs). As the leading REIT house in Southeast Asia, we were involved in more than one-third of offerings and lead-managed the three largest REIT IPOs in Southeast Asia. We were also involved as the joint global coordinator in Hong Kong's largest IPO since 2014, Postal Savings Bank of China's USD 7.4 billion initial offering.

## Project finance

Project Finance International magazine named DBS the Asia Pacific Bank of the Year 2016, acknowledging the traction we have had in supporting companies looking for advice, and in arranging funding, in Asia Pacific's project and infrastructure finance market. We acted as financial adviser for deals such as the Adaro Power - Sembcorp consortium bid for a power plant in Indonesia and as mandated lead arranger on major projects such as the Tangguh LNG expansion project in Indonesia, the new Victoria International Container Terminal in Australia, a portfolio of hydro projects in China, and Singapore's largest waste-to-energy incineration plant, TuasOne.

## Expanding our Institutional Investor and Western MNC customer base

Our strategy to grow our institutional investor and Western multinational (WMNC) businesses has reaped rewards as these customers valued our credentials as a strong regional bank and our insights in the Asian markets.

We saw significant uplift in revenue for the institutional investor segment. The client base doubled from 2013 and we saw double-digit growth in deposits, treasury products and cash management.

2016 also saw significant growth in cash, trade and treasury and markets business with WMNCs, as our international centres were able to work seamlessly with our core Asian markets to add value to these clients.

## Capturing China outbound business

Chinese companies were on a buying spree in 2016. We were able to capture some of these opportunities by leveraging our strong pan-Asian presence, comprehensive suite of products and healthy balance sheet to support Chinese corporates as a total solutions partner.

We provided financing for and acted as financial adviser in deals such as motor vehicle distributor Dah Chong Hong's acquisition of global exporter Li & Fung's Asian distribution business and China Merchants Group's

SGD 1.8 billion privatisation of its SGX-listed China Merchants Holdings Pacific, which operates toll roads.

In addition, DBS played a leading role in helping Chongqing enterprises access offshore capital markets via the third China-Singapore government project launched in Chongqing last year. We completed the first offshore RMB bond under this project for Chongqing Grain Group, which was also the largest corporate offshore RMB bond offering in 2016.

## Customer-centric digital initiatives

Over the course of the year, we embarked on several customer-centred innovation programmes, where we experimented with new technology and developed new product initiatives and process improvements. We piloted a trade analytics programme to screen for red flags on trade finance transactions and detect anomalies in transaction behaviour. We were also the first Asian bank to eliminate physical tokens for corporate Internet banking transactions, making banking simpler for corporate treasurers and small business owners.

We continued to leverage technology to acquire new customers, simplify the way they transact and enhance the customer experience. In Singapore, more than six out of 10 SME accounts with us were opened online versus five in the previous year. SMEs can obtain bank guarantees online within three days, compared to a week previously. Via a pilot with Tally Solutions, one of India's largest enterprise resource planning companies, SMEs in India can access DBS' payments solution directly from their enterprise resource planning software.

DBS is playing a leading role in industry initiatives to create new standards across corporate banking, so that we can cater to clients' future needs. These include SWIFT's Global Payments Initiative, which aims to create the next era of correspondent banking and international payments. DBS is also actively engaged in industry initiatives including the National Trade Platform being developed in Singapore, the Unified Payments Interface in India, and the Faster Payments Systems in Hong Kong.



## 2017 focus areas

- Continue to drive digital innovation to transform the customer experience
- Accelerate our cash management business and be the preferred bank for corporates and SMEs for their cash management and working capital needs
- Focus on growth markets including growing our SME franchise in these markets
- Deepen wallet share with large corporates across Asia

# Consumer Banking/ Wealth Management

(SGD m)	2016	2015	%
Total income	4,279	3,547	21
• Retail	2,598	2,131	22
• Wealth Management	1,681	1,416	19
Expenses	2,384	2,261	5
Profit before allowances	1,895	1,286	47
Allowances	129	116	11
Profit before tax	1,766	1,170	51

## Financial performance

Consumer Banking Group/Wealth Management (CBG) delivered another year of solid performance, with total income rising 21% to SGD 4.28 billion, despite a challenging business environment across a number of markets. Profit before tax reached a new high of SGD 1.77 billion, up 51%. Expenses were tightly managed and grew 5%, a significantly slower pace than income growth, resulting in an improved cost-income ratio of 56% compared to 64% a year ago.

CBG's performance was broad-based. Strong growth in customer deposits, mortgage loans and cards resulted in a 26% increase in net interest income. Non-interest income from investment and bancassurance products grew 17% as we continued to focus on delivering seamless solutions for customers' investment and protection needs. 2016 was a milestone year for DBS in bancassurance as we successfully commenced our 15-year strategic partnership with Manulife in four key markets. Through this collaboration, more than 30 new products were launched to address the insurance needs of our customers.

Our wealth business also delivered solid growth, with income and assets under management (AUM) increasing 19% and 14% respectively. Our total wealth AUM stands at SGD 166 billion, putting us among the top five wealth managers in Asia.

## Strong growth in Singapore

In Singapore, we maintained our market leading position in customer deposits, housing loans, bancassurance and cards. We have 51% market share for retail savings accounts and over 28% of market share for housing loans. We lead the market in bancassurance with a market share of 32% and we continue to be the largest credit and debit cards issuer in the market, with close to five million cards in circulation.

For the first time in Singapore, an innovative solution, Manulife IncomeGuard+, allowed eligible customers to purchase a life insurance product via digital banking, without the need to fill in any physical forms.

Notwithstanding our leading position, we continued to invest in digital capabilities and improved our product suite and processes to create better customer journeys. Everything that we design and build ultimately begins and ends with our customers in mind. In 2016, we upped the ante in the innovation space with the launch of our mobile app, "DBS digibank" in Singapore.

More customers are engaging with us online and via mobile. The number of customers using our Internet and mobile banking platforms has increased, reaching more than 2.6 million and 1.4 million respectively. Credit card and loan applications can now be executed through our revamped

mobile banking platform. Total remittance volumes grew 33% to over SGD 7 billion as we extended our remittance corridors to Australia, China and the US.

A strong area of performance was mortgage loans. Leveraging our strong SGD balance sheet, we led the market in offering customer-centric propositions which gave home buyers greater transparency and less volatility in their mortgage loan repayment, which resulted in portfolio growth four times faster than the market. The solutions offered include a unique interest rate cap Managed Mortgage Programme which blends fixed and floating rates and the Fixed Deposit Home Loan Rate Programme pegged to our SGD fixed deposit rate.

Our credit cards business also delivered a strong performance, with a record high market share in billings and receivables. We also maintained our market position for the highest share of net receivables. These results were driven by our continued focus on data analytics and contextual marketing that guided our marketing activities and helped to maximise the effectiveness of our campaigns.

## Healthy growth in other markets

Outside of Singapore, 2016 was an inflection year for Indonesia and Taiwan, with both of these businesses turning profitable on the back of broad-based momentum across products and segments. We also saw good traction in China, with double-digit income growth and improving operating efficiency.

Across the region, despite a challenging environment, income from investment products recorded broad-based growth across asset classes and segments. While the business faced margin compression due to competitive pricing, customer activities remained resilient and engagement deepened through constant product innovation.

In Taiwan, our refinancing and top-up mortgage offerings were well received by our wealth customers. In the fourth quarter of 2016, we launched the HomeAdvisor

mobile app, which provided home buyers with a one-stop service for property searches, affordability calculations, valuations and engaging DBS for assistance. In Indonesia, our mortgage loan portfolio tripled, albeit from a relatively small base, as we continued to improve our proposition, customer journey and home sales advisor effectiveness.

In India, we launched digibank, the country's first mobile-only bank. This was a revolutionary offering as it brought together an entire suite of ground-breaking technology – from biometrics to artificial intelligence – to enable customers to enjoy a whole new way of banking. We have done away with onerous form-filling and cumbersome processes – digibank is a completely paperless, signatureless and branchless bank. We have since acquired over 840,000 customers since the launch in April 2016, which is a testament to the strength of our innovative offering.

Taking the lessons and key success factors gleaned from our experience in India, we have soft-launched digibank in Indonesia in November.

With India and Indonesia being large geographies, in the past, DBS would not have been able to penetrate the mass retail segment in both markets without an extensive and expensive brick-and-mortar network. Digibank changed that paradigm, allowing us to bank a whole new segment purely on mobile, and at a fraction of the cost of running a comparable traditional bank.

In October, we announced the acquisition of ANZ's wealth management and retail businesses in five markets. A strategically and financially attractive opportunity, this transaction brings earnings accretion and significant cost synergies, and cements our position as a leading wealth manager in Asia.

By adding a large customer franchise to DBS in Indonesia and Taiwan, the acquisition will facilitate our efforts to scale up our wealth and digital strategy in these markets. In Indonesia, DBS will gain about 410,000 customers, effectively increasing our base there by six times. In Taiwan, DBS will add around 530,000 customers, expanding our base by 2.5 times.

## Significant strides in our wealth business

With growing affluence in Asia, we identified building a leading regional wealth franchise as a key priority a number of years ago. Since then, our wealth franchise has grown from strength to strength, and today accounts for about 15% of total group income. The strong momentum is due to a number of factors. Instead of a one-size-fits-all strategy for all wealth clients, we have tailored offerings for priority banking, high net-worth and ultra high net-worth clients.

This year marks the fifth anniversary of our Treasures Private Client business, which caters to high net-worth individuals with investible assets of SGD 1.5–5 million, and is still the fastest growing segment.

Our wealth continuum allows us to deliver a seamless experience and work with clients at every stage of their wealth cycle.

In Asia, where many wealth clients are also entrepreneurs, our strong regional corporate and commercial banking franchise allows us to provide them with regional connectivity and advice beneficial to their business. As an Asian bank, we have a deep understanding of Asia, which continues to be a growth region.

We have also made a number of key enhancements to our wealth platform, DBS iWealth. The enhanced platform provides customers with all-in-one access via a single platform to conduct their banking transactions, manage their wealth and also trade on the go – a first in Singapore. DBS iWealth is also available on mobile and empowers clients with quick and intuitive access to services, product information and research.

## Leveraging data analytics

Over 2016, we leveraged data analytics to significantly enhance our customer engagement, empower our staff and reduce our risk exposure. We rolled out a contextual marketing programme, starting with Singapore, where we leveraged data to reach our customers with relevant messages at the most suitable time and place. This personalisation and outreach at scale is now being rolled out region-wide.

We have also implemented analytics-driven tools to allow our relationship managers to get a comprehensive view of customer profiles, investment holdings and other relevant information on one integrated mobile platform, enabling them to engage in a much more personalised conversation and tailor financial advice accordingly.

Our investment in data analytics has enabled us to serve our customers better. As we move forward on this journey, we are confident that our continued focus in this field will strengthen our businesses and enhance our customer interactions.



### 2017 focus areas

- Integrate ANZ retail and wealth business across five markets
- Accelerate digitalisation and further enhance end-to-end customer journey
- Embed iWealth 2.0 to fundamentally enhance wealth digital assets and capabilities
- Drive digibank in India and Indonesia

# POSB

## Neighbours first, bankers second

As a key institution in Singapore, POSB has served Singaporeans from all walks of life since its founding in 1877. They include the young, families, seniors and the community at large.

From creating a nationwide savings movement to playing a key role in the development of Singapore, our aim as Singapore's oldest and most loved bank is to always remain at the forefront of providing pioneering financial solutions that cater to the evolving needs of Singaporeans.

Other than bringing value to Singaporeans, POSB has also continuously entrenched itself as the "People's Bank" by widening its reach in the community through various initiatives.



### For children and families

We announced the successful trial run of a global first – the POSB Smart Buddy programme. The programme creates a contactless payments ecosystem within the school environment to help cultivate sensible savings and spending habits among young students in an interactive, engaging manner. Our accompanying mobile app allows parents to remotely manage their children's spending and savings, while empowering students to monitor their own finances.

POSB also partnered the Info-communications Media Development Authority of Singapore (IMDA) to launch an e-savings programme that uses robotics to engage primary school students. With support from students of Nanyang Polytechnic, the POSB eYoung

Savers programme was the first project by a bank to be showcased on IMDA Lab on Wheels, a bus-based interactive programme that aims to ignite passion in technology among the young through engaging and experiential activities.

Through this collaboration, we hope to promote financial literacy and further spread the culture of saving among the young, while incorporating elements of technology and robotics.

Close to 7,500 participants joined us at the eighth edition of the POSB Passion Run for Kids. A total of SGD 1 million was raised for the POSB Passion Kids Fund, bringing the total amount raised to date to SGD 5.74 million. The fund has benefitted over 245,000 children to date.



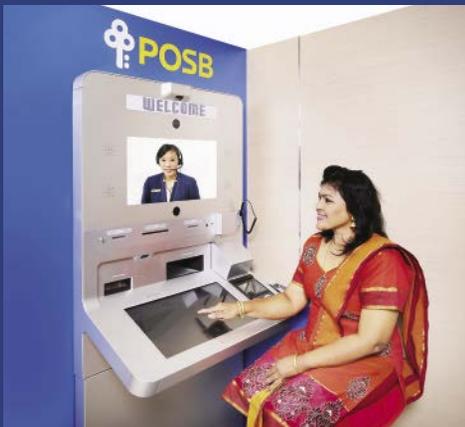
## For seniors

As part of the POSB Active Neighbours programme, we have been hiring seniors and training them to assist others at our branches, with the aim of promoting more active lifestyles for older Singaporeans. Today, we have over 80 Active Neighbours across our branches, where they also actively share the convenience of digital banking.

As an organisation that banks most of Singapore, we recognise the need to invest in our communities and services to prepare ourselves for the future challenges of an ageing population. We have put in place dementia training for our branch staff and equipped them with knowledge on how to engage with customers who display signs of dementia. They are trained to take extra care and exercise patience with customers who may have dementia, and to always show

respect and provide reassurance. Over 1,000 frontline staff have been trained.

Through various programmes done in partnership with North East CDC, IMDA and non-profit women's education centre WINGS, we have reached out to seniors in the community to educate them on financial literacy, self-service banking and digital skills. These programmes benefitted over 800 seniors in the past year.



## For the community

In Singapore, we believe in contributing towards an inclusive society where everyone can access our services. While we ramp up our digital offerings, we understand our customers' need to continue to access our physical locations and have provided new and innovative ways for them to do so. In August 2016, we piloted POSB Video Teller Machines (VTMs), the first of its kind in Singapore. POSB VTMs are able to provide round-the-clock branch banking services to customers, with the option of "face-to-face" assistance from bank tellers via live-video streaming. In addition to providing services such as balance enquiries, change of particulars and statement requests,

POSB VTMs are also able to dispense Internet banking security tokens as well as debit cards instantly.

In the lead-up to the nation's 51st birthday, we announced the return of the iconic POSB Save-As-You-Earn (SAYE) programme. First launched in 1974, the POSB SAYE programme was introduced to encourage Singaporeans to cultivate a habit of setting aside a portion of their salary as savings. Those who did so were rewarded with bonus interest on their savings. The bonus interest and additional benefits were also offered exclusively to full-time national servicemen to recognise their

contributions towards nation building under the POSB Save-As-You-Serve initiative.

We continue to offer our customers greater value through our innovative products, services and deals. In October 2016, we launched a "bank and earn" programme which rewards our customers based on their banking relationships with us. Since most of our customers already conduct regular banking transactions with us, this means that they can enjoy monthly cashbacks with POSB Cashback Bonus without doing a lot more.

# Corporate governance

## Contents

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1. Leadership
2. Controls
3. Culture
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#### Compliance and approval

For the financial year ended 31 December 2016, we have complied:

- with the Banking (Corporate Governance) Regulations 2005 (Banking Regulations), and
- in all material aspects with the principles laid down by the Guidelines on Corporate Governance for Financial Holding Companies, Banks, Direct Insurers, Reinsurers and Captive Insurers which are incorporated in Singapore issued on 3 April 2013, which comprises the Code of Corporate Governance 2012 (Code) and supplementary guidelines and policies added by the Monetary Authority of Singapore (MAS) (collectively referred to as the Guidelines) to cater to the diverse and complex risks undertaken by financial institutions.

We provide a summary disclosure on our compliance with the Guidelines on pages 70 to 73 of this Annual Report.

#### Where to find key information on each Director?

In this Annual Report:

- Pages 58 to 59 – Directors' independence status, appointment dates, meeting attendance and remuneration details
- Pages 194 to 198 – Directors' length of directorship, academic and professional qualifications and present and past directorships

At our website ([www.dbs.com](http://www.dbs.com)): Directors' biodata

## Governance framework

We have a clearly defined governance framework that promotes transparency, fairness and accountability.

The Board believes that corporate governance principles should be embedded in our corporate culture. Our corporate culture is anchored on (a) competent leadership, (b) effective internal controls, (c) a strong risk culture and (d) accountability to shareholders. Our internal controls cover financial, operational, compliance and technology, as well as risk management policies and systems.

We work closely with our regulators to ensure that our internal governance standards meet their increasing expectations. We are committed to the highest standards of corporate governance, and have been recognised for it. We have won SIAS' Corporate Governance Award in the Big Cap category four years in a row (2013 to 2016). We are ranked first runner-up in the Singapore Governance and Transparency Index (SGTI) 2016, moving up two spots from the year before. The SGTI 2016 has been updated based on guidelines from the Code and G20/OECD Principles of Corporate Governance.

### DBS corporate governance framework

Competent leadership

Effective internal controls

Strong risk culture

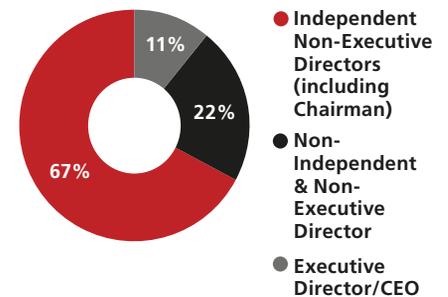
Accountability to shareholders

### Key features of our Board

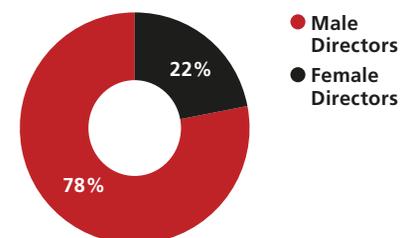
- Separation of the role of Chairman and Chief Executive Officer (CEO)
- Other than the CEO, none of the other Directors is a former or current employee of DBSH or its subsidiaries
- Chairpersons of the Board and all Board committees are Independent Directors
- Remuneration of Non-Executive Directors (including the Chairman) does not include any variable component

- To stimulate fresh thinking, external experts are regularly invited to the annual Board strategy offsite and to conduct Directors' training sessions

### Independence

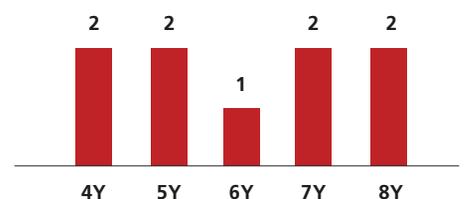


### Gender diversity

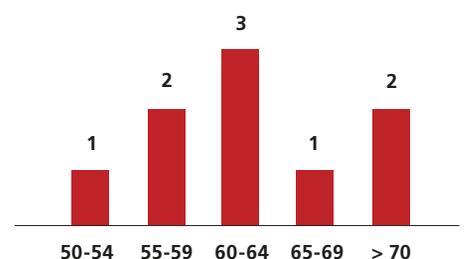


### Director's length of service

No. of years (Y)



### Age group of our Directors



## 1 Leadership

### Board composition

The Board has adopted a diversity policy, which recognises the importance of having an appropriate balance of industry knowledge, skills, experience, professional qualifications, gender and nationalities to build an effective and cohesive board. In particular, the Board has set an objective of having female representation.

Board members have a broad range of experience and deep industry expertise. We have a good balance between continuity and fresh perspectives on the Board. We have a high proportion of Independent Non-Executive Directors (six out of nine directors). The size and composition of the Board is appropriate given the current size and geographic footprint of DBS' operations.

### Role of the Chairman and the CEO

There is a very positive and constructive working relationship between our Chairman (Mr Peter Seah) and CEO (Mr Piyush Gupta). Our leadership model ensures an appropriate

balance of power, accountability and independence in decision-making.

The CEO heads the Group Executive Committee and the Group Management Committee. He oversees the execution of DBS' strategy and is responsible for managing the day-to-day operations. The Chairman is responsible for leading the Board and maintaining our corporate governance standards. The Chairman provides clear leadership with respect to DBS' long-term growth and strategy. He guides the Board through its decision-making process and also ensures that the Board operates effectively as a team.

The Chairman oversees, guides and advises the CEO and senior management. The Chairman maintains open lines of communication with senior management, and acts as a sounding board on strategic and operational matters.

### Time commitment of the Chairman's role

The role of the Chairman of DBSH requires significant time commitment. Mr Peter Seah

sits on all Board committees. He performs a key role as an ambassador for DBS in our dealings with various stakeholders as well as in ensuring effective communication with our shareholders. Mr Peter Seah regularly represents DBS in official external engagements, and he also sets aside time to attend DBS' internal events upon the invitation of management.

The Nominating Committee held an ad-hoc meeting to discuss Mr Peter Seah's ability to commit time to the Board and to DBS generally prior to his appointment as chairman of Singapore Airlines Limited. Before he took on the role as deputy chairman of Singapore Airlines Limited, Mr Peter Seah had stepped down from the boards of CapitaLand Limited and STATS ChipPAC Ltd. He has since also stepped down from the board of StarHub Ltd. The Nominating Committee (other than Mr Peter Seah who recused himself from the decision) agreed that he has sufficient time and bandwidth to discharge his obligations to DBS. The Board (other than Mr Peter Seah who recused himself from the decision) considered the matter and agreed with the Nominating Committee's view.



### Role of the Board

- Directs DBS in conduct of its affairs
  - Ensures that corporate responsibility and ethical standards underpin the conduct of DBS' business
- Provides sound leadership to CEO and management
  - Sets the strategic vision, direction and long-term goals of DBS
  - Ensures that adequate resources are available to meet these objectives
- Bears ultimate responsibility for DBS':
  - Governance
  - Strategy
  - Risk management
  - Financial performance



### Mr Peter Seah's role in our board committees

#### Chairman

- Board Executive Committee
- Compensation and Management Development Committee
- Nominating Committee

#### Member

- Audit Committee (AC)
- Board Risk Management Committee (BRMC)
- *There are separate chairpersons for the Board committees, which oversee the internal controls and risk management functions, namely the AC (Mr Danny Teoh) and the BRMC (Ms Eileen Goh) respectively*
- *Chairpersons of the AC and BRMC are Non-Executive and Independent Directors*



### Securities Investors Association (Singapore) (SIAS) Investors' Choice Awards 2016

- Corporate Governance Award
- Board Diversity Award (Merit)
- Most Transparent Company
  - Financials category
  - Golden Circle Award

### Singapore Governance and Transparency Index 2016

- First runner-up

### Singapore Corporate Awards 2016

- Best Annual Report (Silver)

### Corporate Governance Asia – Asian Excellence Awards 2016

- Best Corporate Social Responsibility (CSR)
- Best Environmental Responsibility
- Best Investor Relations, Singapore

## Board's key areas of focus

- Review DBS' strategic and business plans
- Monitor the responsibilities delegated to the Board committees to ensure proper and effective oversight and control of DBS' activities
- Establish a framework for risks to be assessed and managed
- Review management performance
- Determine DBS' values and standards (including ethical standards) and ensure that obligations to its stakeholders are understood and met
- Develop succession plans for the Board and CEO
- Consider sustainability issues (including environmental and social factors) as part of DBS' strategy

## Board meetings and activities

We have a highly engaged Board with diverse perspectives. Board and Board committee meetings are held regularly to discuss key topics such as strategic, governance and operational issues.

### Before meeting

- To facilitate meaningful participation, all Board and Board committee meetings are planned and scheduled well in advance in consultation with the Directors
- The Chairman oversees the setting of the agenda of Board meetings in consultation with the CEO to ensure that there is sufficient information and time to address all agenda items
- The agenda of the Board meetings is carefully thought out and well-managed. At the same time, the agenda allows for flexibility when it is needed
- Directors are provided with complete information related to agenda items in a timely manner. For example, management provides Board members with detailed reports on the Group's financial and franchise performance prior to the Board meeting
- All materials for Board and Board committee meetings are uploaded onto a secure portal which can be readily accessed on tablet devices provided to the Board members
- When exigencies prevent a Director from attending a Board or Board committee meeting in person, that Director can participate by telephone or video-conference
- Directors have the discretion to engage external advisers

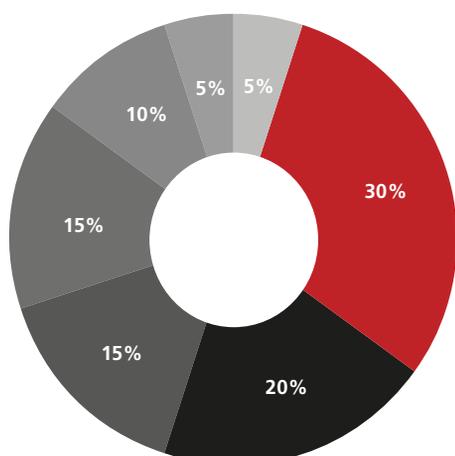
### At every meeting

- The Chairman promotes open and frank debates by all Directors at Board meetings
- The Board members come well prepared and engage in robust discussions on key matters pertaining to the Group
- If there are any situations where there is a conflict of interest, the Director in question will recuse him or herself from the discussions and abstain from participating in any Board decision
- Chairperson of each Board committee provides a thorough update on significant matters discussed at the Board committee meetings which are typically scheduled before the quarterly Board meeting
- The CEO gives a complete and comprehensive update on the Group's business and operations as well as a macro perspective on industry trends and developments
- The Chief Financial Officer (CFO) presents the financial performance and significant financial highlights
- Certain business heads provide an update on their areas of business
- As members of the Group Executive Committee are present at all Board meetings, Directors have the opportunity to discuss specific areas with them and give constructive challenge to ideas
- In compliance with the Banking Act, exposures of DBS Bank Ltd to the individual Directors and their respective related concerns are tabled
- The Board holds a private session for Directors
- External professionals or in-house subject matter experts are also invited to present key topics identified by the Board as well as updates on corporate governance, risk management, capital, tax, accounting, listing and other regulations, which may have an impact on DBS' affairs

### Frequent and effective engagement with the Board

- The Board is regularly updated on the performance and prospects of DBS
- Outside of Board meetings, Board approvals for matters in the ordinary course of business can be obtained through the circulation of written resolutions
- Ad-hoc meetings are held when necessary. There was no ad-hoc Board meeting held in 2016
- The CFO provides the Board with detailed financial performance reports on a monthly basis
- Directors have direct access to senior management and may request from management any additional information to make informed and timely decisions
- Throughout the year, the Directors also have various opportunities to interact with members of the Group Management Committee (for instance at Board hosted dinners)
- Directors have ongoing interactions across various levels, functions and countries within DBS. This allows Directors to have a better understanding of the business and operations of DBS. In addition, some Directors also sit on the Boards of the overseas subsidiaries in the Group; this arrangement gives the Board access to first hand insight on the activities of these subsidiaries
- Directors have separate and independent access to the Group Secretary at all times. The Group Secretary attends all Board meetings and generally assists Directors in the discharge of their duties. The Group Secretary facilitates communication between the Board, its committees and management. The Group Secretary helps with the induction of new Directors. The appointment and removal of the Group Secretary require the approval of the Board

## How the board spent its time in 2016



- **Strategy**
- **Feedback from the board committees**
- **Governance**
- **Business and operations updates, market and competitive landscape review**
- **Financial performance and significant financial updates**
- **Directors' training**
- **Board networking and engagement**

## Board committees

### Delegation by the Board to the Board committees

To discharge its stewardship and fiduciary obligations more effectively, the Board has delegated authority to various Board committees to enable them to oversee certain specific responsibilities based on clearly defined terms of reference. Any change to the terms of reference for any Board committee requires Board approval.

### 5 Board committees

- Constituted in accordance with Banking Regulations
- Comprises Directors only

### Terms of reference

Sets out the:

- Responsibilities of the Board committee
- Conduct of meetings including quorum
- Voting requirements
- Qualifications for Board committee membership

### Nominating Committee (NC)

The NC is chaired by Mr Peter Seah and its members are Ms Euleen Goh, Mr Ho Tian Yee, Mrs Ow Foong Pheng and Mr Danny Teoh.

All NC members are subject to an annual independence assessment as prescribed by the Guidelines and the Banking Regulations. The assessment takes into account the NC members' business relationships with the Group, relationships with members of management, relationships with DBSH's substantial shareholder as well as the NC members' length of service.

### Key responsibilities of the NC

- Review regularly the composition of the Board and Board committees
- Identify, review and recommend Board appointments for approval by the Board, taking into account the experience, expertise, knowledge and skills of the candidate and the needs of the Board
- Conduct an evaluation of the performance of the Board, the Board committees and the Directors on an annual basis
- Determine independence of proposed and existing Directors, and assess if each proposed and/or existing Director is a fit and proper person and is qualified for the office of Director
- Exercise oversight of the induction programme and continuous development programme for Board members
- Review and recommend to the Board the re-appointment of any Non-Executive Director having regard to their performance, commitment and ability to contribute to the Board as well as his or her skillset
- Make an annual assessment of whether each Director has sufficient time to discharge his or her responsibilities, taking into consideration multiple board representations and other principal commitments
- Review the Board's succession plans for Directors, in particular, the Chairman and the CEO
- Review key staff appointments including the CFO and the Chief Risk Officer

- In accordance with the requirements of the Guidelines and Banking Regulations, a majority (three out of five members of the NC including the NC Chairperson) are Non-Executive and Independent Directors (INED).
- The NC members who are not INEDs are Mr Ho Tian Yee and Mrs Ow Foong Pheng, who are non-executive directors. Mr Ho and Mrs Ow are considered non-independent by virtue of a substantial shareholder relationship. Mr Ho and Mrs Ow do not have any business or management relationship with DBS.

Highlights of the NC's activities are as follows:

### Selection criteria and nomination process for Directors

The NC leads and has put in place a formal and transparent process for the appointment and re-appointment of Directors to the Board.

The NC oversees a rigorous process for the appointment of Directors. Directors are selected not just for their experience and competencies but also for their fit with DBS. The NC regularly reviews the composition of the Board and Board committees. The NC utilises a skills matrix, which takes into account each Director's skills and experience, to identify the staffing needs of each Board committee.

Before a new Director is appointed, suitable candidates are identified from various sources. Thereafter, the NC conducts an assessment to:

- (i) review the candidate (including qualifications, attributes, capabilities, skills, age, past experience) to determine whether the candidate is fit and proper in accordance with the MAS' fit and proper guidelines; and
- (ii) ascertain whether the candidate is independent from DBSH's substantial shareholder and/or from management and business relationships with DBS.

The NC then interviews the short listed candidates and makes its recommendations to the Board. Upon the appointment of a new Director, the NC will recommend to the Board his or her appointment to the appropriate Board committee(s) after matching the Director's skillset to the needs of each Board committee.

### Board performance

The NC makes an assessment at least once a year to determine whether the Board and Board committees are performing effectively and identifies steps for improvement.

### Board evaluation process

The NC uses a Board evaluation framework to track and analyse Board performance, which includes an appraisal of Directors. The Board evaluation process promotes Board effectiveness by identifying areas for improvement. A well conducted Board evaluation is vital in helping the Board, Board committees and each individual Director to perform to their maximum capability.

The Board engages an independent external evaluator to facilitate the Board evaluation approximately once every three years. The Board believes that an independent external

Board committee	Composition	Members
<b>Nominating Committee (NC)</b>	<ul style="list-style-type: none"> <li>• Five members: All Non-Executive Directors (NED)</li> <li>• Three out of five members including NC Chairperson are Non-Executive and Independent Directors (INED)</li> </ul>	<ul style="list-style-type: none"> <li>• Mr Peter Seah (Chairperson)</li> <li>• Ms Euleen Goh</li> <li>• Mr Ho Tian Yee</li> <li>• Mrs Ow Foong Pheng</li> <li>• Mr Danny Teoh</li> </ul>
<b>Board Executive Committee (EXCO)</b>	<ul style="list-style-type: none"> <li>• Three members</li> <li>• Two out of three members including EXCO Chairperson are INEDs</li> </ul>	<ul style="list-style-type: none"> <li>• Mr Peter Seah (Chairperson)</li> <li>• Mr Piyush Gupta</li> <li>• Ms Euleen Goh</li> </ul>
<b>Audit Committee (AC)</b>	<ul style="list-style-type: none"> <li>• Five members: All NEDs</li> <li>• Four out of five members including AC Chairperson are INEDs</li> </ul>	<ul style="list-style-type: none"> <li>• Mr Danny Teoh (Chairperson)</li> <li>• Mr Peter Seah</li> <li>• Mr Nihal Kaviratne</li> <li>• Mrs Ow Foong Pheng</li> <li>• Mr Andre Sekulic</li> </ul>
<b>Board Risk Management Committee (BRMC)</b>	<ul style="list-style-type: none"> <li>• Six members:</li> <li>• Five out of six members including BRMC Chairperson are INEDs</li> </ul>	<ul style="list-style-type: none"> <li>• Ms Euleen Goh (Chairperson)</li> <li>• Mr Peter Seah</li> <li>• Dr Bart Broadman</li> <li>• Mr Ho Tian Yee</li> <li>• Mr Nihal Kaviratne</li> <li>• Mr Danny Teoh</li> </ul>
<b>Compensation &amp; Management Development Committee (CMDC)</b>	<ul style="list-style-type: none"> <li>• Four members:</li> <li>• All INEDs including CMDC Chairperson</li> </ul>	<ul style="list-style-type: none"> <li>• Mr Peter Seah (Chairperson)</li> <li>• Dr Bart Broadman</li> <li>• Ms Euleen Goh</li> <li>• Mr Andre Sekulic</li> </ul>

evaluator aids the Board by providing an independent perspective on the Board's performance. It also helps benchmark the Board's performance against peer boards and shares best practices.

#### Annual Board evaluation in 2016

The NC considered the results and action items from the 2015 Board evaluation and decided to use the same evaluation questionnaire for 2016.

Each Director was asked to complete the questionnaire and submit it directly to the Group Secretary who collated the responses and produced a summary report for the NC. The NC analysed the report and submitted its findings to the Board.

Each Director participated actively, giving honest feedback on issues such as Board composition, succession planning and the quality of information provided to the Board.

The Board discussed the findings of the evaluation and agreed to follow-up on certain items.

#### Board diversity

We believe that one of the ways to enhance corporate governance is through having an effective and diverse board of directors.

The NC is responsible for implementing and monitoring the diversity policy.

The make-up of our Board reflects diversity of gender, nationality, skills and knowledge. Such diversity will provide a wider range of perspectives, skills and experience, which will allow Board members to better identify possible risks, raise challenging questions and contribute to problem-solving. This will, in turn, enable the Board to better guide and advise management from this broader perspective and contribute to more effective decision-making to assist DBS in achieving its strategic objectives.

As women represent half of our customer base, the Board believes that it is important to have adequate female representation on the Board. Our commitment to diversity has garnered recognition. DBS won the Board Diversity Award at the SIAS Investors' Choice Awards in 2014 and 2015, and received the Board Diversity Award (Merit) in 2016.

The NC gives due regard to the benefits of all aspects of diversity, including but not limited to those described above, and strives to ensure that the Board is appropriately balanced to support the long-term success of DBS. All Board appointments are based on merit, taking into account the contributions the candidates can bring to the Board to enhance its effectiveness.

#### Annual review of Directors' independence

The NC reviews and determines annually whether each Director is independent. Independence is assessed to comply with the stringent standards required of financial institutions prescribed under the Banking Regulations.

In making its determination, the NC considers whether a Director is:

- independent from management and business relationships;
- independent from any substantial shareholder; and
- independent based on length of service

The Independent Directors are Dr Bart Broadman, Ms Euleen Goh, Mr Nihal Kaviratne, Mr Peter Seah, Mr Andre Sekulic and Mr Danny Teoh.

Ms Euleen Goh, Mr Nihal Kaviratne, Mr Peter Seah and Mr Danny Teoh are on the boards of companies that have a banking relationship with DBS, and are also directors of companies in which DBS's substantial shareholder, Temasek Holdings (Private) Limited (Temasek) has investments (collectively, Temasek portfolio companies). The NC considers these Directors (i) independent of business relationships as the revenues arising from such relationships

are not material; and (ii) independent of Temasek as their appointments on the boards of Temasek portfolio companies are non-executive in nature and they are not involved in the day-to-day conduct of the businesses of the Temasek portfolio companies. In addition, none of these Directors sits on any of the boards of the Temasek portfolio companies as a representative of Temasek and they do not take instructions from Temasek in acting as director.

Mr Ho Tian Yee, who is the Chairman of Fullerton Fund Management Company. Ltd ("Fullerton"), was appointed as interim CEO of Fullerton in November 2016 after its then CEO left. As Fullerton is a wholly-owned subsidiary of Temasek, Mr Ho Tian Yee is considered not independent of Temasek while he is acting as the interim CEO of Fullerton. However, he is considered independent of management and business relationships with the Company. The NC will re-assess the independence status of Mr Ho when he ceases to be interim CEO of Fullerton.

Mrs Ow Foong Pheng, who is the Permanent Secretary for the Ministry of National Development, Singapore, is considered not independent of Temasek as the Singapore government is its ultimate owner. However, Mrs Ow Foong Pheng is considered independent of management and business relationships with the Company.

Dr Bart Broadman, who was appointed on 17 December 2008, would have served on the Board for nine years by 17 December 2017 and would be deemed non-independent under the Banking Regulations if he continues serving as a DBS director beyond the nine years.

Ms Euleen Goh, who was appointed on 1 December 2008, would have served on the Board as a non-executive independent director for nine years by 1 December 2017 and would be deemed non-independent under the Banking Regulations if she continues serving as a DBS director beyond the nine years.

### Directors' training

The NC exercises oversight on the training of Directors including induction for new Directors and continuous development programme for all Directors.

### Induction for new Directors

Upon appointment, a new Director receives a letter of appointment and a guidebook on Director's duties, responsibilities, and disclosure obligations as a Director of a financial institution. The new Director goes through a comprehensive induction programme. The new Director is introduced to the Group's senior management and briefed on the Group's activities (business, operations and governance practices, among others). The new Director also receives briefings on his/her

key disclosure duties and statutory obligations. The Group encourages first-time Directors to attend the Singapore Institute of Directors' "Listed Companies Directorships" programme.

### Continuous development programme for all Directors

The NC oversees the continuous development programme. It monitors the frequency and quality of the training sessions, which are conducted either by external professionals or management. The NC selects topics which are relevant to the Group's activities. Board members also contribute by highlighting areas of interests and possible topics. In 2016, there were 3 training sessions: (i) a briefing on cyber security, (ii) a talk on the technology mega-trends and the future of Fintech, and (iii) a training session on risk stress testing.

### Terms of appointment of Directors

The NC reviews and recommends to the Board the tenure of each Non-Executive Director.

Each Non-Executive Director is appointed for a three-year term. Prior to the end of each three-year term, the NC considers whether to re-appoint the Non-Executive Director for an additional term. Each member of the NC recuses him/herself from deliberations on his/her re-appointment.

### Rotation and re-election of Directors

The NC reviews and recommends to the Board the rotation and re-election of Directors at the AGM.

One-third of Directors who are longest-serving are required to retire from office every year at the AGM. Based on this rotation process, each Director is required to submit himself or herself for re-election by shareholders at least once every three years.

Where an incumbent Director is required to retire from office, the NC reviews the composition of the Board and decides whether to recommend that Director for re-election taking into account factors such as the Director's attendance, participation, contribution and competing time commitments. Dr Bart Broadman, Mr Ho Tian Yee and Mrs Ow Foong Pheng will be retiring by rotation at the AGM to be held on 27 April 2017 (2017 AGM). At the recommendation of the NC and as approved by the Board, they will be seeking re-election as Director at the 2017 AGM.

### Directors' time commitment

The NC conducts a review of the time commitment of each Director on an ongoing basis.

The NC has implemented guidelines and a process to assess each Director's ability to commit time to DBS' affairs. The guidelines consider the number of other board and committee memberships a Director holds,

as well as size and complexity of the companies in which s/he is a board member. Additionally, each Director is required to complete a self-assessment of his/her time commitments on annual basis. While the Board has not set a maximum number of listed company board representations a Director may hold, all Directors appreciate the high level of commitment required as a Director. All Directors have met the requirements under the NC's guidelines. The Board is satisfied that each Director has committed sufficient time to DBS and has contributed meaningfully to DBS.

The meeting attendance records of all Directors as well as their list of directorships are fully disclosed in our Annual Report.

### Alternate Directors

DBS has no alternate directors on its Board.

### Board Executive Committee (EXCO)

The EXCO is chaired by Mr Peter Seah and its members are Ms Euleen Goh and Mr Piyush Gupta.

In accordance with the requirements of the Guidelines and Banking Regulations, a majority (two out of three members of the EXCO including the EXCO Chairperson) are Non-Executive and Independent Directors.

### Key responsibilities of the EXCO

- Review and provide recommendations on matters that would require Board approval, including:
  - acquisitions and divestments exceeding certain material limits
  - delegation of authority stipulated by the Group Approving Authority
  - weak credit cases
- Approve certain matters specifically delegated by the Board such as acquisitions and divestments up to a certain material limit, credit transactions, investments, capital expenditure and expenses that exceed the limits that can be authorised by the CEO

Highlights of the EXCO's activities are as follows:

### Key matters reviewed by EXCO in 2016

The EXCO assists the Board to enhance the business strategies and strengthen core competencies of DBS. The EXCO meets frequently (11 meetings in 2016) and is able to offer greater responsiveness in the decision-making process of DBS.

In 2016, the EXCO reviewed proposed divestments and investments, and matters related to capital planning and expenditure as well as corporate actions. It also reviewed weak credit cases every quarter.

### Audit Committee (AC)

The AC is chaired by Mr Danny Teoh and its members are Mr Nihal Kaviratne, Mr Peter Seah, Mrs Ow Foong Pheng and Mr Andre Sekulic.

Mr Teoh possesses an accounting qualification and was formerly the managing partner of KPMG, Singapore. All members of the AC are Non-Executive Directors, and have recent and relevant accounting or related financial management expertise or experience.

### Key responsibilities of the AC

#### Financial reporting

- Monitor the financial reporting process and ensure the integrity of the Group's consolidated financial statements
- Review the Group's consolidated financial statements and any announcements relating to the Group's financial performance prior to submission to the Board
- Review the significant financial reporting issues and judgements so as to ensure the integrity of the consolidated financial statements of the Group
- Ensure that the consolidated financial statements of the Group are prepared in accordance with Singapore Financial Reporting Standards

- In accordance with the requirements of the Guidelines and Banking Regulations, a majority (four out of the five members of the AC including the AC Chairperson) are Non-Executive and Independent Directors (INED).
- The only AC member who is not an INED is Mrs Ow Foong Pheng, who is a Non-Executive Director. Mrs Ow is considered non-independent by virtue of a substantial shareholder relationship, but she does not have any business or management relationship with DBS.

#### Internal controls

- Review the adequacy and effectiveness of internal controls, such as financial, operational, compliance and information technology controls, as well as accounting policies and systems
- Review the policy and arrangements by which DBS staff and any other persons may, in confidence, raise concerns about

possible improprieties in matters of financial reporting or other matters and to ensure that arrangements are also in place for such concerns to be raised and independently investigated and for appropriate follow-up action to be taken

- Approve changes to the Group Disclosure Policy

#### Internal audit

- Review the adequacy and effectiveness of the Group's internal audit function (Group Audit) and processes, as well as ensure that Group Audit is adequately resourced and set up to carry out its functions, including approving its budget
- Oversee Group Audit
- Review Group Audit's plans, the scope and results of audits, and effectiveness of Group Audit
- Approve the hiring, removal, resignation, evaluation and compensation of Head of Group Audit

#### External auditor

- Determine the criteria for selecting, monitoring and assessing the external auditor. Make recommendations to the Board on the proposals to shareholders on the appointment, re-appointment and removal of the external auditor and approve the remuneration and terms of engagement of the external auditor
- Review the scope and results of the external audits and the independence and objectivity of the external auditor, and ensure that the external auditor promptly communicates to the AC any information regarding internal control weaknesses or deficiencies, and that significant findings and observations regarding weaknesses are promptly rectified
- Review the assistance given by management to the external auditor

#### Related party transactions

- Review all material related party transactions (including interested person transactions) and keep the Board informed of such transactions, and the findings and conclusions from its review

Highlights of the AC's activities are as follows:

#### Oversight of financial reporting and other key matters

The AC performed quarterly reviews of consolidated financial statements and made recommendations to the Board for approval. The CEO and CFO provided the AC with a letter of representation attesting to the integrity of the quarterly financial statements.

The AC reviewed the Group's audited consolidated financial statements and discussed with management and the external auditor the significant matters which involved management judgment (see Table 1 below).

The AC is of the view that the Group's consolidated financial statements for 2016 are fairly presented in conformity with relevant Singapore Financial Reporting Standards in all material aspects.

The Board has also received communication from the external auditor that it has nothing to report with reference to any financial or non-financial information in the Annual Report as defined in Singapore Standard of Auditing 720.

The AC reviewed and approved the annual audit plan and the legal and compliance plans.

The AC performed quarterly reviews of reports from Group Audit, Group Legal and Compliance. Key risks concerning legal

**Table 1**  
**Significant matters**      **How the AC reviewed these matters**

<b>Allowance for loans and advances</b>	The AC reviewed the significant non-performing and weak credit exposures periodically and considered management's judgments, assumptions and methodologies used in the determination of the level of specific and general allowances required.
<b>Goodwill impairment assessment</b>	The AC reviewed the methodology and key assumptions, including the macroeconomic outlook and other key drivers of cash flow projections, used in the determination of the value-in-use of cash generating units. It also assessed the sensitivities of the forecasts to reasonably possible changes in the valuation parameters.
<b>Valuation matters</b>	The AC reviewed the quarterly movements in valuation reserves and the fair value of level 3 financial instruments for reasonableness and considered the continued appropriateness of the Group's valuation methodology in light of industry developments.

or compliance matters, and actions taken (including policy and training), are tabled to the AC, which updates the Board as necessary.

The AC has the authority to investigate any matter within its terms of reference, and has full access to and cooperation by management.

### Oversight of Group Audit

The AC has direct oversight of Group Audit. Please refer to the section on 'Internal Controls' for details on Group Audit's key responsibilities and processes.

The AC assessed the effectiveness of Group Audit in compliance with Paragraph 12.4(c) of the Code. The AC is of the view that Group Audit has performed well. It understands the risks that the Group faces and has aligned its work to review these risks.

There is at least one scheduled private session annually for the Head of Group Audit to meet the AC. The chair of the AC meets the Head of Group Audit regularly to discuss its plan, current work, key findings and other significant matters.

### Reviewing independence and objectivity of external auditor

The AC makes recommendations to the Board for the appointment, re-appointment and dismissal of the external auditor including the remuneration and terms of engagement. Upon Board approval, the re-appointment of the external auditor is subject to shareholder approval at the AGM.

The AC has unfettered access to the external auditor. During the financial year, separate sessions were held for the AC to meet with the external auditor without the presence of management at each AC meeting to discuss matters that might have to be raised privately.

The Group has complied with Rule 712 and Rule 715 of the SGX Listing Rules in relation to its external auditor. The total fees due to the Group's external auditor, PricewaterhouseCoopers LLP (PwC), for the financial year ended 31 December 2016, and the breakdown of the fees for audit and non-audit services respectively are set out as follows:

Fees relating to PwC services for 2016	SGD m
For Audit and Audit-Related Services	7.7
For Non-Audit Services	1.7
Total	9.4

The AC reviewed the non-audit services provided by the external auditor during the financial year and the associated fees. The AC is satisfied that the independence and objectivity of the external auditor has not been impaired by the provision of those services. The external auditor has provided a confirmation of their independence to the AC. At the recommendation of the AC and as approved by the Board, the re-appointment of the external auditor is subject to the shareholders' approval at the 2017 AGM.

### Keeping updated on relevant information

The AC members are regularly kept updated on changes to accounting standards and issues related to financial reporting through quarterly meetings with Group Finance, Group Audit, and internal audit bulletins.

### Board Risk Management Committee (BRMC)

The BRMC is chaired by Ms Euleen Goh and its members are Dr Bart Broadman, Mr Ho Tian Yee, Mr Nihal Kaviratne, Mr Peter Seah and Mr Danny Teoh.

All BRMC members are appropriately qualified to discharge their responsibilities, and have the relevant technical financial expertise in risk disciplines or businesses.

- Five out of six members (including the BRMC Chairperson) are Non-Executive and Independent Directors (INED)
- The number of INEDs exceeds the requirements of the Guidelines and the Banking Regulations
- The only BRMC member who is not an INED is Mr Ho Tian Yee, who is a Non-Executive Director. Mr Ho is considered non-independent by virtue of a substantial shareholder relationship, but he does not have any business or management relationship with DBS

### Key responsibilities of the BRMC

- Guide the development of and recommend for Board approval the risk appetite for various types of risk and exercise oversight on how this is operationalised into individual risk appetite limits
- Monitor risk exposures and profile against risk limits and risk strategy in accordance with approved risk appetite and/or guidelines
- Review the risk dashboard to keep track of major risk positions and risk developments
- Monitor the quarterly portfolio reviews of total exposures as well as large exposures and asset quality

- Discuss large risk events and subsequent remedial action plans
- Monitor market developments, such as macro-economic, credit, industry, country risk and stress tests related to these developments
- Approve the Group's overall and specific risk governance frameworks
- Have direct oversight of the Chief Risk Officer
- Review (in parallel with the AC) the adequacy and effectiveness of the Group's internal control framework
- Approve risk models which are used for capital computation and monitor the performance of previously approved models
- Oversee an independent group-wide risk management system and adequacy of resources to monitor risks
- Exercise oversight of the Internal Capital Adequacy Assessment Process (ICAAP) including approval of stress scenarios and commensurate results for capital, risk-weighted assets, profit and loss and liquidity
- Approve the Business Continuity Management attestation and Group-wide Recovery Plan

Highlights of the BRMC's activities are as follows:

### Reviewing the risk landscape

The risk dashboard informs DBS of all major risk positions and risk developments. During discussions, the BRMC monitored the global economic environment and, in particular, paid close attention to developments which could have material consequences for the key Asian countries where DBS operates. The BRMC also provided guidance, where appropriate, to management. The BRMC considered vulnerabilities such as the global economic outlook, political landscape, liquidity tightening, risk of rising interest rates and currency volatility as well as the outlook on commodity prices, all of which could impact DBS' strategy and portfolios in these countries.

Through the course of 2016, the BRMC discussed the findings and the impact arising from scenario analyses and portfolio reviews conducted on certain countries and specific sectors. For example:

- the downward trend in global economic growth forecast and the effect of Brexit
- China hard landing and consequences from state-owned enterprise restructuring
- possibility of US interest rate hike and the contagion effect on emerging markets
- weakening of RMB and its effect on our clients' RMB derivatives portfolio
- headwind faced in real estate such as both retail and industrial properties in Singapore
- weak demand in the shipping sector and challenges faced by the contracting services sector

The BRMC also reviewed management's assessment of the impact of a prolonged period of low commodity prices (such as oil, coal, steel and non-ferrous metals) on our commodity customers and portfolios which included the oil and gas support services segment. It was kept informed of the utilisation of market risk limits for commercial banking as well as the trading books and the liquidity risk profile of the Group. In its review of key operational risk profiles and among other updates, the BRMC was advised on the financial crime and cyber security environment and efforts made to address these risks.

The scenario analyses are in addition to the review of various stress testing results required by the regulators and under ICAAP. The BRMC also approved and monitored the performance of various risk models. The BRMC received regular updates on risk appetite and economic capital utilisation. It spent some time during 2016 to deliberate on the calibration of economic capital allocation to the various units and across the different types of risk. The BRMC was appraised of regulatory feedback and developments such as approaches for risk models and capital computation, Basel 3.5 and Qualitative Impact Studies results.

*Please refer to the section on 'Risk Management' in this Annual Report for more information on the BRMC's activities.*

## Compensation and Management Development Committee (CMDC)

The CMDC is chaired by Mr Peter Seah and its members are Dr Bart Broadman, Ms Euleen Goh and Mr Andre Sekulic.

The CMDC has direct access to senior management and works closely with the BRMC and the AC when performing its role. Dr Bart Broadman, Ms Euleen Goh and Mr Peter Seah are also members of the BRMC while Mr Peter Seah and Mr Andre Sekulic are members of the AC. As a result of their membership in other Board committees, the members of the CMDC are able to make strategic remuneration decisions in an informed and holistic manner.

All CMDC members (including the CMDC Chairperson) are Non-Executive and Independent Directors (INED). The number of INEDs exceeds the requirements of the Guidelines and Banking Regulations.

## Key responsibilities of the CMDC

- Oversee the governance of DBS' remuneration policy (including design, implementation and ongoing review) and the annual bonus pool (Board endorsement also required) in accordance with the corporate governance practices as stipulated under the Guidelines and the Banking Regulations
- Oversee the remuneration of senior executives, including reviewing and approving the remuneration of the Executive Director/CEO
- Oversee DBS' principles and framework of compensation to ensure alignment with prudent risk-taking principles (deferral mechanism is adequate as a risk management process) in order to build a sustainable business in the long term
- Ensure alignment between reward and the Group Talent Management initiatives with particular focus on attraction and retention of talent including current and future leaders of DBS
- Oversee management development and succession planning for management
- Oversee plans to deepen core competencies, bench strength and leadership capabilities of management
- Oversee talent development and talent pipeline

Highlights of the CMDC's activities are as follows:

## Group remuneration policy and annual variable pay pool

*Please refer to the section on 'Remuneration Report' for details on remuneration of the CEO and on DBS' remuneration strategy.*

The CMDC reviews and approves DBS' remuneration policy and the annual variable pay pool which are also endorsed at the Board level.

The CMDC provides oversight of the remuneration of the CEO, senior executives and control functions in line with the Financial Stability Board's guidelines. The CMDC also reviews cases where total remuneration exceeds a pre-defined threshold, or where a deferral mechanism is implemented as a risk control process.

## Remuneration of Non-Executive Directors

*Please refer to pages 58 to 59 of this Annual Report for details of remuneration of each Non-Executive Director (including the Chairman) for 2016.*

The CMDC reviews and recommends a framework to the Board for determining the remuneration of Non-Executive Directors, including the Chairman.

The remuneration of Non-Executive Directors, including the Chairman, has been benchmarked against global and local financial institutions. Non-Executive Directors will receive 70% of their fees in cash and the remaining 30% in share awards. The share awards are not subject to a vesting period, but are subject to a selling moratorium whereby each Non-Executive Director is required to hold the equivalent of one year's basic retainer fees for his or her tenure as a Director and for one year after the date he or she steps down. The fair value of share grants to the Non-Executive Directors are based on the volume-weighted average price of the ordinary shares of DBSH over the 10 trading days immediately following the AGM. The actual number of ordinary shares to be awarded are rounded down to the nearest share, and any residual balance will be paid in cash. Other than these share awards, the Non-Executive Directors did not receive and are not entitled to receive any other share incentives or securities pursuant to any of DBSH's share plans during the financial year.

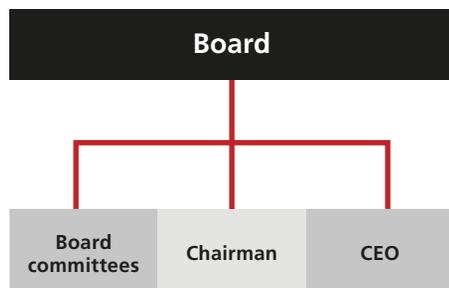
There is no change to the annual fee structure for the Board for 2016 from the fee structure in 2015. As per previous years, remuneration of Non-Executive Directors does not include any variable component. Table 2 at page 57 sets out the proposed annual fee structure for the Non-Executive Directors for 2016. Shareholders are entitled to vote on the remuneration of Non-Executive Directors at the 2017 AGM.

In 2016 there was one employee of DBS Bank Ltd, Ms Lesley Teoh, who is an immediate family member (daughter) of a Director, Mr Danny Teoh. Ms Lesley Teoh's remuneration for 2016 falls within the band of SGD 50,000 to 100,000. Mr Teoh is not involved in the determination of his family member's remuneration. Apart from Ms Lesley Teoh, none of the Group's employees was an immediate family member of a Director in 2016.

## Group Approving Authority

An integral part of our corporate governance framework is the Group Approving Authority (GAA).

## Scope of delegation of authority in the GAA



The Board's responsibilities are well defined in the GAA. The Board is the decision-making body for matters with significant impact to DBS as a whole; these include matters with strategic, financial or reputational implications or consequences. The specific matters that require board approval under the GAA includes:

- Group's annual and interim financial statements
- Acquisitions and divestments exceeding certain material limits
- Group's annual budget
- Capital expenditures and expenses exceeding certain material limits
- Capital-related matters including capital adequacy objectives, capital structure, capital issuance and redemption

- Dividend policy
- Risk strategy and risk appetite

The Board approves the GAA and any change to it. The GAA ensures that appropriate controls and decision-making are consistently applied throughout DBS. The GAA covers internal authority only, and does not override any specific provisions arising from statutory, regulatory, exchange listing requirements, or the DBSH Constitution. It is applied group-wide.

The GAA is regularly reviewed and updated to accommodate changes in the scope and activities of DBS' business and operations.

## Annual Board strategy offsite

Each year, the Board and our senior executives attend a four-day strategy offsite held in one of our markets. In 2016, the Board strategy offsite was held in India.

## Main objectives of our 2016 annual Board strategy offsite

- Opportunity for the Board to focus on DBS' long-term strategy apart from the regular agenda at the quarterly Board meetings
- Dynamic and in-depth strategic discussion to promote deeper understanding of our business environment and our operations, and refine our strategy
- Engagements with our stakeholders in host country
  - Regulators
  - Media
  - Customers, including CEOs and CFOs of our corporate clients in India
  - Staff in local franchise, including the new technology hub in Hyderabad

## Strategic discussions

- Long-term strategy including progress review, refinements based on external developments and competitive analysis, as well as validation against risk appetite and capital availability
- Digitalisation of the bank across the business units, support units and technology, including the value created
- Strategy for our India business, including strategic partnerships with target ecosystems
- Outlook and insights on India, including political and economic developments

**Table 2**  
Annual fee structure for 2016

SGD

### Basic annual retainer fees

Board	80,000
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### Additional Chairman fees for:

Board	1,350,000
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Audit Committee	75,000
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Board Risk Management Committee	75,000
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Compensation and Management Development Committee	65,000
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Executive Committee	75,000
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Nominating Committee	35,000
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### Additional committee member fees for:

Audit Committee	45,000
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Board Risk Management Committee	45,000
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Compensation and Management Development Committee	35,000
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Executive Committee	45,000
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Nominating Committee	20,000
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## Key information on each Director

Director independence status	Meetings attendance record (1 January to 31 December 2016)							Total Directors' remuneration for 2016 (SGD)		
	BOD <sup>(1)</sup>	NC <sup>(2)</sup>	EXCO <sup>(3)</sup>	AC <sup>(4)</sup>	BRMC <sup>(5)</sup>	CMDC <sup>(6)</sup>	AGM	Directors' fees <sup>(a)</sup> (SGD)	Share-based remuneration <sup>(b)</sup> (SGD)	Others <sup>(c)</sup> (SGD)
	No. of meetings held in 2016									
<b>Mr Peter Seah, 70</b> Non-Executive and Independent Chairman								<b>Total: 1,840,212</b>		
<ul style="list-style-type: none"> <li>Chairman since 1 May 10</li> <li>Board member since 16 Nov 09</li> <li>Last re-elected on 23 Apr 15</li> </ul>	5	5	11	4	4	4	1	1,252,300	536,700	51,212
<b>Dr Bart Broadman, 55</b> Non-Executive and Independent Director								<b>Total: 209,500</b>		
<ul style="list-style-type: none"> <li>Board member since 17 Dec 08</li> <li>Last re-elected on 28 Apr 14</li> </ul>	5	–	–	–	3	4	1	146,650	62,850	–
<b>Ms Euleen Goh, 61</b> Non-Executive and Independent Director								<b>Total: 344,778</b>		
<ul style="list-style-type: none"> <li>Board member since 1 Dec 08</li> <li>Last re-elected on 28 Apr 16</li> </ul>	5	5	11	–	4	4	1	237,300	101,700	5,778
<b>Mr Ho Tian Yee, 64</b> Non-Executive and Non-Independent Director								<b>Total: 192,500</b>		
<ul style="list-style-type: none"> <li>Board member since 29 Apr 11</li> <li>Last re-elected on 28 Apr 14</li> </ul>	5	5	–	–	4	–	1	134,750	57,750	–
<b>Mr Nihal Kaviratne, 72</b> Non-Executive and Independent Director								<b>Total: 249,500</b>		
<ul style="list-style-type: none"> <li>Board member since 29 Apr 11</li> <li>Last re-appointment on 28 Apr 16</li> </ul>	5	–	–	4	4	–	1	174,650	74,850	–
<b>Mr Andre Sekulic, 66</b> Non-Executive and Independent Director								<b>Total: 266,500</b>		
<ul style="list-style-type: none"> <li>Board member since 26 Apr 12</li> <li>Last re-elected on 23 Apr 15</li> </ul>	5	–	–	4	–	4	1	186,550	79,950	–
<b>Mr Danny Teoh, 61</b> Non-Executive and Independent Director								<b>Total: 279,000</b>		
<ul style="list-style-type: none"> <li>Board member since 1 Oct 10</li> <li>Last re-elected on 28 Apr 16</li> </ul>	5	4	–	4	3	–	1	195,300	83,700	–
<b>Ms Ow Foong Pheng, 53</b> Non-Executive and Non-Independent Director								<b>Total: 206,500<sup>(d)</sup></b>		
<ul style="list-style-type: none"> <li>Board member since 26 Apr 12</li> <li>Last re-elected on 23 Apr 15</li> </ul>	5	5	–	4	–	–	1	206,500	–	–

Director independence status	Meetings attendance record (1 January to 31 December 2016)							Total Directors' remuneration for 2016 (SGD)		
	BOD <sup>(1)</sup>	NC <sup>(2)</sup>	EXCO <sup>(3)</sup>	AC <sup>(4)</sup>	BRMC <sup>(5)</sup>	CMDC <sup>(6)</sup>	AGM	Directors' fees <sup>(a)</sup> (SGD)	Share-based remuneration <sup>(b)</sup> (SGD)	Others <sup>(c)</sup> (SGD)
	No. of meetings held in 2016									
	5	5	11	4	4	4	1			
<b>Mr Piyush Gupta, 57</b> Executive Director/CEO	5	5 <sup>#</sup>	11	4 <sup>#</sup>	4 <sup>#</sup>	4 <sup>#</sup>	1	Please refer to the Remuneration Report on page 69 of this Annual Report for details on the CEO's compensation		
<ul style="list-style-type: none"> <li>Board member since 9 Nov 09</li> <li>Last re-elected on 28 Apr 16</li> </ul>										

• **Appointment Dates**

# Mr Gupta attended these meetings at the invitation of the respective committees

- (1) Board of Directors (BOD)
- (2) Nominating Committee (NC)
- (3) Board Executive Committee (EXCO)
- (4) Audit Committee (AC)
- (5) Board Risk Management Committee (BRMC)
- (6) Compensation and Management Development Committee (CMDC)

- (a) Fees payable in cash, in 2017, for being a Director in 2016. This is 70% of each Director's total remuneration and is subject to shareholder approval at the 2017 AGM
- (b) This is 30% of each Director's total remuneration and shall be granted in the form of DBSH's ordinary shares. The actual number of DBSH's ordinary shares to be awarded will be rounded down to the nearest share, and any residual balance will be paid in cash. This is subject to shareholder approval at the 2017 AGM
- (c) Represents non-cash component and comprises (i) for Mr Peter Seah: car and driver, and (ii) for Ms Euleen Goh: carpark charges
- (d) Director's remuneration payable to Mrs Ow Foong Pheng will be paid fully in cash to a government agency, the Directorship & Consultancy Appointments Council

(Note: Directors are also paid attendance fees for Board and Board committee meetings, as well as for attending the AGM and the annual Board offsite)

## 2 Controls

### Board's commentary on adequacy and effectiveness of internal controls

The Board has received assurance from the CEO and CFO that, as at 31 December 2016:

- (a) the Group's financial records have been properly maintained, and the financial statements give a true and fair view of DBS Group's operations and finances; and
- (b) the Group's risk management and internal control systems were adequate and effective to address financial, operational, compliance and information technology risks which the Group considers relevant and material to its operations.

Based on the internal controls established and maintained by the Group, work performed by internal and external auditors, reviews performed by management and various Board Committees as well as the said CEO and CFO assurance, the Board, with the concurrence of the AC, is of the opinion that the Group's internal controls and risk management systems were adequate and effective as at 31 December 2016 to address financial, operational, compliance risks and information technology risks which the Group considers relevant and material to its operations.

The Board notes that the internal controls and risk management systems provide reasonable, but not absolute, assurance that the Group will not be affected by any event that could be reasonably foreseen as it strives to achieve its business objectives. In this regard, the Board also notes that no system can provide absolute assurance against the occurrence of material errors, poor judgment in decision-making, human error, fraud or other irregularities.

### Internal controls framework

Our internal controls framework covers financial, operational, compliance and information technology controls, as well as risk management policies and systems. The Board, supported by the AC and BRMC, oversees the Group's system of internal controls and risk management. DBS has three lines of defence when it comes to risk taking where each line of defence has a clear responsibility.

Board CEO Senior Management Provides oversight of the 3 lines of defence			
	First line of defence	Second line of defence	Third line of defence
Responsibility	Strategy, performance and risk management	Policy and monitoring	Independent assurance
Function	Business units, countries and support units	Corporate oversight and control functions	Group audit
Key activities	Identification and management of risk in the businesses	Framework, risk oversight and reporting	Independent challenge and review of adequacy and effectiveness of processes and controls

Working closely with the support units, our business units are our first line of defence for risk. This includes identification and management of risks inherent in their businesses/countries and ensuring that we remain within approved boundaries of our risk appetite and policies.

Corporate oversight and control functions such as Risk Management Group (RMG), Group Legal and Compliance and parts of Group Technology and Group Finance form the second line of defence. They are responsible for design and maintenance of the internal control frameworks covering financial, operational, compliance and information technology controls as well as risk management policies and systems. In addition, RMG is responsible for identifying individual and portfolio risk, approving transactions and trades and ensuring that they are within approved limits, and monitoring and reporting on the portfolio. These are done in view of current and future potential developments, and evaluated through stress testing.

Group Audit forms the third line of defence. It provides an independent assessment and assurance on the reliability, adequacy and effectiveness of our system of internal controls, risk management procedures, governance framework and processes.

### Assessing the effectiveness of internal controls

DBS has a risk management process that requires all units to perform a half-yearly Risk and Control Self Assessment (RCSA) to assess the effectiveness of their internal controls. In addition, all units of the Group are required to submit quarterly attestations on their controls relating to the financial reporting process, and annual attestations on their compliance with the overall internal controls framework. Based on the RCSA and the quarterly and annual attestations, the CEO and CFO provide an annual attestation to the AC relating to adequacy and effectiveness of DBS' risk management and internal control systems. Group Audit performs regular independent reviews to provide assurance on the adequacy and effectiveness of DBS' internal controls on risk management, control and governance processes. The overall adequacy and effectiveness of DBS' internal controls framework is reviewed by the AC and BRMC.

### Group audit

#### Key responsibilities and processes

Group Audit is independent of the activities it audits. Its objectives, scope of authority and responsibilities are defined in the Audit

Charter, which is approved by the AC. Group Audit reports functionally to the Chairperson of the AC and administratively to the CEO.

Group Audit's responsibilities include:

- (i) Evaluating the reliability, adequacy and effectiveness of the Group's risk management and internal controls systems, including whether there is prompt and accurate recording of transactions and proper safeguarding of assets;
- (ii) Providing an objective and independent assessment of the Group's credit portfolio quality, the execution of approved credit portfolio strategies and control standards relating to credit management processes;
- (iii) Reviewing whether DBS complies with laws and regulations and adheres to established policies; and
- (iv) Reviewing whether management is taking appropriate steps to address control deficiencies

Group Audit adopts a risk-based approach in its auditing activities. An annual audit plan is developed using a structured risk and control assessment framework through which the inherent risk and control effectiveness of each auditable entity in DBS Group is assessed. The assessment also covers risks arising from new lines of business or new products. Audit projects are planned based on the results of the assessment, with priority given to auditing higher risk areas and as required by regulators.

Group Audit has unfettered access to the AC, the Board and management, as well as the right to seek information and explanation. Group Audit has an organisational and strategic alignment to the Group. The head of Group Audit has a seat in the Group Management Committee, and attends all the business reviews and strategic planning forums. In each of the five key locations outside Singapore, the country head of audit also sits in the country management team.

Group Audit adheres to the Code of Conduct and the Code of Ethics established by the Institute of Internal Auditors (IIA). It is also guided by the Mission Statement in the Audit Charter and has aligned its practices with the latest International Professional Practices Framework released in July 2015 by IIA. Group Audit's effectiveness is measured with reference to the IIA's Ten Core Principles for the professional practice of internal auditing.

Audit reports containing identified issues and corrective action plans are reported to the AC and senior management. Progress of the corrective action plans is monitored and past due action plans are included in regular reports to the senior management and the AC.

Group Audit apprises the regulators and external auditors of all relevant audit matters. It works closely with the external auditor to coordinate audit efforts.

### Quality assurance and key developments

In line with leading practices, Group Audit has a quality assurance and improvement programme (QAIP) that covers all aspects of its audit activity and conforms to the International Standards for the Professional Practice of Internal Auditing. As part of our QAIP programme, external quality assessment reviews are carried out at least once every five years by qualified professionals from an external organisation. Internal quality assurance reviews were conducted quarterly by independent assessor KPMG in 2015 and 2016.

Group Audit has leveraged extensively on the use of data, technology and automation to provide greater insights and timely warnings on emerging risks. In 2016, Group Audit operationalised its Future of Auditing roadmap through the industrialisation of computer-assisted auditing techniques and the continuous auditing (CA) approach – the application of automated audit test scripts to perform control and risk assessments automatically on a frequent basis. To date, Group Audit has amassed significant number of CA test scripts to be used across functional and location audits. These automated test scripts have been made available to key business and support units for them to conduct self-assessments – as part of a group-wide effort to integrate risk and control governance across the three lines of defence.

Group Audit has closely collaborated with Singapore's A\*Star Institute of Infocomm Research (I2R) in developing predictive models to anticipate emerging risks in areas such as branch risk profiling, rogue trading analytics, and credit early warning through network effects. Group Audit's trading analytics model, based on machine learning techniques, has won two awards in 2016: (a) the engineering award by the Institute of Engineers Singapore (IES) and (b) the ASEAN Outstanding Engineering Achievements Award.

Group Audit has further invested in its training programme to upskill auditors in key areas, such as data analytics, coding, and communication in order to move in tandem with DBS' digitalisation strategy. Auditors' IT skillsets are being enhanced through Group Audit's 2-year iTransformation initiative launched in 2015, aimed at transforming business auditors into integrated auditors, to take on more IT application audits. IT auditors will focus in depth on three key areas: Digital Banking, IT Infrastructure and Cyber Security.

Group Audit has also piloted the agile auditing approach in selected audits, aimed at enhancing transparency, increasing collaboration and prioritising focus areas with auditees, while maintaining audit independence.

### Significant incident protocol

DBS has a significant incident protocol that sets out processes and procedures for the escalation of incidents according to the level of severity. In this way, appropriate levels of management are made aware of such incidents and can take action accordingly. There are also well-defined procedures for the escalation, investigation and follow up of any reported wrong-doing by a DBS employee, customer, vendor or third party.

### Dealings in securities

In conformance with the “black-out” policies prescribed under SGX Listing Rules, the Directors and employees are prohibited from trading in DBS’ securities one month before the release of the full-year results and two weeks before the release of the first, second and third quarter results. In addition, business units and subsidiaries engaging in proprietary trading are restricted from trading in DBS’ securities during the black-out period. Group Secretariat informs all Directors and employees of each black-out period ahead of time.

In addition, Group Management Committee members are only allowed to trade in DBS’ securities within specific window periods (15 market days immediately following the expiry of each black-out period) subject to pre-clearance. Group Management Committee members are also required to obtain pre-approval from the CEO before any sale of DBS’ securities. Similarly, the CEO is required to seek pre-approval from the Chairman before any sale of DBS’ securities. As part of our commitment to good governance and the principles of share ownership by senior management, the CEO is expected to build up and hold at least the equivalent of three times his annual base salary as shareholding over time. Directors and officers are prohibited at all times from trading in DBS’ securities if

**Table 3**

#### Name of interested person

#### Aggregate value of all interested person transactions in 2016 (excluding transactions less than SGD 100,000)

Aetos Holdings Pte Ltd Group	43,586,069
Ascendas-Singbridge Pte Ltd Group	1,742,400
CapitaLand Limited Group	360,000
Certis CISCO Security Pte Ltd Group	20,841,416
Mapletree Investments Pte Ltd Group	388,800
SATS Ltd Group	797,272
Sembcorp Industries Ltd Group	4,549,848
Singapore Telecommunications Limited Group	60,720,933
SMRT Corporation Ltd Group	1,417,565
StarHub Ltd Group	988,692
Temasek Management Services Pte Ltd Group	133,500
<b>Total Interested Person Transactions (SGD)</b>	<b>135,526,495</b>

they are in possession of material non-public information. DBS has put in place a personal investment policy which prohibits employees with access to price-sensitive information in the course of their duties from trading in securities in which they possess such price-sensitive information. Such employees are also required to seek pre-clearance before making any personal trades in securities, and may only trade through the Group’s stockbroking subsidiaries and bank channels for securities listed in Singapore and Hong Kong. The personal investment policy discourages employees from engaging in short-term speculative trading, and states that investment decisions should be geared towards long-term investment.

### Related party transactions

DBS has embedded procedures to comply with all regulations governing related party transactions, including those in the Banking Act, MAS directives and the SGX Listing Rules. The Banking Act and MAS directives impose limits on credit exposures by DBS to certain related entities and persons, while the SGX Listing Rules cover interested person transactions in general.

All new Directors are briefed on all relevant provisions that affect them. If necessary, existing credit facilities to related parties are adjusted prior to a Director’s appointment, and all credit facilities to related parties are continually monitored. DBS has robust procedures to manage potential conflict of interest between a Director and DBS. Checks are conducted before DBS enters into credit or other transactions with related parties to ensure compliance with regulations.

As required under the SGX Listing Rules, please refer to Table 3 for details of interested person transactions in 2016. These interested person transactions are for the purpose of carrying out day-to-day operations such as leasing of premises, telecommunication/ data services, IT systems and related services, logistics as well as security services.

### Material contracts

Since the end of the previous financial year, no material contracts involving the interest of any Director or controlling shareholder of DBS has been entered into by DBS or any of its subsidiary companies, and no such contract subsisted as at 31 December 2016, save as disclosed via SGXNET.

## 3 Culture

We believe that effective safeguards against undesired business conduct have to go beyond a “tick-the-box” mentality. In DBS, other than relying on published codes of conduct, we also advocate the following organisational safeguards to maintain a strong risk and governance culture.

- Tone from the top: The tone set by the Board and senior management is vital; it is equivalent to the moral compass of the

organisation. In addition to having in place comprehensive policies, we conduct a robust self-assessment on the Group’s risk culture

- Aligning strategies and incentives via balanced scorecard: Please refer to the section “Our 2016 Priorities” on page 38 of this Annual Report for more information
- Respecting voice of control functions: We believe that respect for the voice of the control functions is a key safeguard. We ensure that control functions are well integrated into our organisational structure so that they can properly discharge their responsibilities

- Risk ownership: Please refer to page 59 of this Annual Report for details on our three lines of defence
- Having established escalation protocols: We designed a notification protocol that makes it mandatory for staff to report significant incidents. This means that the organisation is prepared to receive bad news and take necessary remedial actions without shooting the messengers
- Encouraging constructive challenges at all levels: More fundamentally, we inculcate a culture that encourages constructive challenges and debate, where all views are

evaluated for decision-making. We also operate a culture where we actively engage the Board for their views early

- Reinforcing cultural alignment: Finally, we conscientiously reinforce our cultural norms by rewarding right behaviours and censuring wrong ones

## The DBS Code of Conduct (“Code of Conduct”):

- Sets out the principles and standards of behaviour that are expected of employees of the Group (including part-time and temporary employees) when dealing with customers, business associates, regulators and colleagues. The principles covered in the Code of Conduct include professional integrity, confidentiality, conflicts of interests, fair dealings with customers and whistle-blowing
- Defines the procedures for employees of DBS to report incidents and provides

protection for those staff for these disclosures

All employees of DBS are required to read and acknowledge the Code of Conduct on an annual basis. Members of the public may access the Code of Conduct on DBS’ website, as well as write in via an electronic feedback form on the website.

The Code of Conduct encourages employees of DBS to report their concerns to DBS’ dedicated, independent investigation team within Group Compliance which handles whistle-blowing cases according to a well defined protocol. Alternatively, in case of actual or potential conflict of interest or fear of retribution, employees of DBS may write in confidence to Human Resources, Group Audit, or even the CEO or Chairman. In addition, employees of DBS have the option of using the ‘DBS Speak Up’ service.

## Whistle-blowing policy

### DBS Speak Up service

DBS Speak Up is a hotline service run by an independent external party that gives employees of the Group the opportunity to speak up on misconduct and/or wrong-doing by a DBS employee, customer, vendor or third party.

DBS Speak Up service includes:

- A dedicated hotline number, website, email address, fax number and postal address for reporting of suspected incidents of misconduct and wrongdoing
- Specialist call centre operators with knowledge of individual organisations
- Expert forensic investigators to analyse reports
- Timely reporting of incidents to dedicated representatives within an organisation
- Recommendations on corrective action

## 4 Accountability to our shareholders

### Shareholder rights

DBS promotes fair and equitable treatment of all shareholders. All shareholders enjoy specific rights under the Singapore Companies’ Act and the Company’s Constitution.

These rights include, among others, the right to participate in profit distributions and the right to attend and vote at general meetings. Ordinary shareholders are entitled to attend and vote at the AGM by person or proxy. Pursuant to the introduction of the new multiple proxies regime under the Singapore Companies (Amendment) Act 2014, indirect investors who hold DBSH shares through a nominee company or custodian bank or through a CPF agent bank may attend and vote at the AGM.

DBS respects the equal information rights of all shareholders and is committed to the practice of fair, transparent and timely disclosure. All price-sensitive information is publicly released prior to any sessions with individual investors or analysts.

### Communication with shareholders

Our investor relations activities promote regular, effective and fair communication with shareholders. Briefing sessions for the media and analysts are conducted when quarterly results are released. All press statements and quarterly financial statements are published on our website and the SGX website. A dedicated investor relations team supports the CEO and the CFO in maintaining a close and active dialogue with investors. The DBS website provides contact details for

The Board provides shareholders with quarterly and annual financial reports. In presenting these statements, the Board aims to give shareholders a balanced assessment of the Group’s financial performance and position. The Board also ensures timely and full disclosure of material corporate developments to shareholders.

investors to submit their feedback and raise any questions.

During the year, management held 600 debt and equity investor meetings. Management participated in 14 local and overseas investor conferences and non-deal road shows. These meetings provide a forum for management to explain DBS’ strategy and financial performance. Management also uses meetings with investors and analysts to solicit their perceptions of DBS.

DBS has a disclosure policy to ensure that all disclosures of material information are timely, complete and accurate. The policy sets out how material information should be managed to prevent selective disclosure. Our Group Disclosure Committee (GDC) assists the CEO and CFO in implementing DBS’ disclosure policy. The GDC’s objectives are to: (a) periodically review DBS’ disclosure policy and update it as needed, (b) ensure that all material disclosures are appropriate, complete and accurate, and (c) ensure selective or inadvertent disclosure of material information is avoided.

At the IR Magazine Awards and Conference Southeast Asia 2016, DBS was featured and ranked 11<sup>th</sup> among the Global Top 50

companies, an improvement from a ranking of 14<sup>th</sup> a year ago. DBS’ efforts to improve disclosure continued to be recognised at the 2016 SIAS Investors’ Choice Awards where it won the Golden Circle Award for the Most Transparent Company for the second consecutive year.

### Conduct of shareholder meetings

The AGM provides shareholders with the opportunity to share their views and to meet the Board, including the chairpersons of the Board committees and certain members of senior management. Our external auditor is available to answer shareholders’ queries.

At the AGM, DBS’ financial performance for the preceding year is presented to shareholders.

At general meetings, the Chairman plays a pivotal role in fostering constructive dialogue between shareholders, Board members and management. DBS encourages and values shareholder participation at its general meetings.

In accordance with the recommendations contained in the Code and the Guidelines, resolutions requiring shareholder approval are tabled separately for adoption at the Company’s general meetings unless they are closely related and are more appropriately tabled together.

Since 2015, the minutes of our AGM and Extraordinary General Meeting (EGM) may be accessed via our website. We have disclosed the names of the Directors and senior executives who attended the 2016 AGM as well as detailed records of the proceedings including the questions raised by the meeting attendees.



### Electronic poll voting process

To enhance shareholder participation, DBS puts all resolutions at general meetings to vote by electronic poll and announces the results by showing the number of votes cast for and against each resolution and the respective percentage.

DBS appoints an independent external party as scrutineers for the electronic poll voting process. Prior to the commencement of the AGM/EGM, the scrutineers would review the proxies and the proxy process. DBS also has a

proxy verification process which has been agreed upon with the scrutineers.

At the DBS AGM/EGM, mobile devices are used for poll voting. When shareholders register their attendance at the meeting, they are handed the mobile device with details of their shareholding registered to the device. The shareholder is able to view his or her name and shareholding details which are clearly displayed on the device.

When the Chairman opens the poll on a resolution, the shareholder presses the relevant voting button on the

device. Upon vote submission, the shareholder will receive a vote response acknowledgment on the device.

The results of the electronic poll voting are announced immediately after each resolution has been put to a vote, and the number of votes cast for and against and the respective percentage are displayed in real-time at the AGM/EGM. DBS maintains an audit trail of all votes cast at the AGM/EGM. The outcome of the AGM/EGM (including detailed results of the poll vote for each resolution) is promptly disclosed on SGXNET after the meetings, on the same day of the AGM/EGM.

# Remuneration report

**We believe that our long-term success depends in large measure on the contributions of our employees. Our remuneration framework is designed to be consistent with market best practices while driving business strategy and creating long-term shareholder value. Remuneration policies and practices as set out in the following report are governed by a set of sound principles which are in compliance with various regulatory requirements.**

## 1 Objectives of DBS remuneration strategy

DBS’ remuneration policy, which is applicable to DBS Bank and all our subsidiaries and overseas offices, seeks to ensure that we are able to attract, motivate and retain employees to deliver long-term shareholder returns taking into consideration risk management principles and standards set out by the Financial Stability Board (FSB) and the Code.

When formulating our remuneration strategy, consideration was given to aligning our remuneration approach with DBS PRIDE! values in order to drive desired behaviours and achieve the objectives set out in our balanced scorecard.

The following shows the three main thrusts of our remuneration strategy and how they are implemented within DBS:

Main thrusts	How
Pay for performance measured against the balanced scorecard	<ul style="list-style-type: none"> <li>• Instill and drive a pay-for-performance culture</li> <li>• Ensure close linkage between total compensation and our annual and long-term business objectives as measured through the balanced scorecard</li> <li>• Calibrate mix of fixed and variable pay to drive sustainable performance and alignment to DBS PRIDE! values, taking into account both the “what” and “how” of achieving KPIs</li> </ul>
Provide market competitive pay	<ul style="list-style-type: none"> <li>• Benchmark our total compensation against other organisations of similar size and standing in the markets we operate in</li> <li>• Drive performance differentiation by benchmarking total compensation for top performing employees against the upper quartile or higher in each market</li> </ul>
Guard against excessive risk-taking	<ul style="list-style-type: none"> <li>• Focus on achieving risk-adjusted returns that are consistent with our prudent risk and capital management, as well as emphasis on long-term sustainable outcomes</li> <li>• Design payout structure to align incentive payments with the long-term performance of the company through deferral and clawback arrangements</li> </ul>

## 2 Summary of current total compensation elements

An employee’s total compensation is made up of the following elements:

Total compensation	Fixed pay	Variable pay	Variable pay
	Salary	+	Cash bonus + Long-term incentive

The table below provides a breakdown of total compensation elements, their purpose and link to our compensation strategy, and the policy governing their execution.

Elements	What	Why and linkages to strategy	How
<b>Fixed pay</b>	<b>Salary</b>	<ul style="list-style-type: none"> <li>Attract and retain talent by ensuring our fixed pay is competitive vis-a-vis comparable institutions</li> </ul>	<ul style="list-style-type: none"> <li>Set at an appropriate level taking into account market dynamics, skills, experience, responsibilities, competencies and performance of the employee</li> <li>Paid in cash monthly</li> <li>Typically reviewed annually</li> </ul>
<b>Variable pay</b>	<b>Cash bonus and long-term incentive</b>	<ul style="list-style-type: none"> <li>Provide a portion of total compensation that is performance-linked</li> <li>Focus employees on the achievement of objectives which are aligned to value creation for our shareholders and multiple stakeholders</li> <li>Align to time horizon of risk</li> </ul>	<ul style="list-style-type: none"> <li>Based on overall Group, business or support unit and individual performance</li> <li>Measured against a balanced scorecard which is agreed to at the start of the year</li> <li>Awards in excess of a certain threshold are subject to a tiered deferral rate that ranges from 20% to 60%</li> <li>Deferred remuneration is paid in restricted shares and comprises two elements: the main award and the retention award (constituting 20% of the shares given in the main award and designed to retain talent and compensate staff for the time value of deferral)</li> <li>Deferred awards vest over four years</li> <li>Paid cash bonus, unvested and vested deferred share awards are subject to clawback from employees whose bonus exceeds a certain threshold</li> </ul>

### 3 Determination of variable pay pool

The variable pay pool is derived from a combination of a bottom-up and top-down approach. It is underpinned by our aim to drive a pay-for-performance culture which is aligned to our risk framework.

<b>Determining total variable pool</b>	<p>A function of net profit before tax benchmarked against market and calibrated against the following prisms:</p> <ul style="list-style-type: none"> <li>Risk adjustment through review of Returns on Risk-Adjusted Capital (RoRAC)</li> <li>Distribution of earnings between employees and shareholders</li> </ul>	<p>Modulated by our performance against balanced scorecard</p> <ul style="list-style-type: none"> <li>Comprises financial and non-financial metrics encompassing employees, customers, shareholders, risks and compliance objectives</li> <li>Evaluated by CMDC, with pool subsequently endorsed by the Board</li> </ul>
<b>Allocating pool to business units</b>	<p>Pool allocation takes into account the relative performance of each unit</p> <ul style="list-style-type: none"> <li>Measured through each unit's balanced scorecard and evaluated by the CEO</li> </ul>	<p>Inputs from control functions such as Audit, Compliance and Risk are sought. Country heads are also consulted in the allocation process</p>
<b>Determining individual award</b>	<p>Unit heads cascade their allocated pool to their teams and individuals</p> <ul style="list-style-type: none"> <li>Performance measurement through balanced scorecard</li> </ul>	<p>Individual variable pay determined based on individual performance</p> <ul style="list-style-type: none"> <li>Linked to achievement of quantitative as well as qualitative objectives as set out in individual's key performance indicators (KPIs)</li> </ul>

Control functions (Risk, Finance, Compliance and Audit) are measured independently from the business units they support to prevent any conflicts of interests. The remuneration of the Chief Risk Officer (CRO) and Group Head of Audit are endorsed by the Chairman of BRMC and AC respectively and subsequently approved by the Board.

Sales employees are incentivised to promote the development of mutually beneficial long-term relationships with their customers, rather than a sole focus on short term gains. Non-financial metrics such as customer satisfaction and compliance with fair dealing principles are incorporated into their KPIs.

## 4 Long-term share incentives

Plan objectives	Award types
<ul style="list-style-type: none"> <li>Foster a culture that aligns employees' interests with shareholders</li> <li>Enable employees to share in the bank's performance</li> <li>Talent retention</li> </ul>	<ul style="list-style-type: none"> <li>Annual Deferred Remuneration               <ul style="list-style-type: none"> <li>DBSH Share Plan ("Share Plan") for Vice President &amp; above</li> <li>DBSH Employee Share Plan ("ESP") for Assistant Vice President &amp; below</li> </ul> </li> <li>Awards as part of talent retention ("Special Award")</li> </ul>

### Award elements

- Long-term share incentives are delivered in the form of restricted share awards ("Share Awards") which comprise two elements:

Long-term incentive	Main Award	+	Retention Award*
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\* Constitutes 20% of Main Award under the Annual Deferred Remuneration

Vesting schedule	Malus of unvested awards & Clawback of vested awards
<p><b>Main Award</b></p> <ul style="list-style-type: none"> <li>33% vest two years after grant date</li> <li>Another 33% vest three years after grant date</li> <li>Remaining 34% vest four years after grant date</li> </ul> <p><b>Retention Award</b></p> <ul style="list-style-type: none"> <li>100% vest four years after grant date</li> </ul>	<p>Malus and/or Clawback will be triggered by</p> <ul style="list-style-type: none"> <li>Material violation of risk limits</li> <li>Material losses due to negligent risk-taking or inappropriate individual behaviour</li> <li>Material restatement of DBS' financials due to inaccurate performance measures</li> <li>Misconduct or fraud</li> </ul> <p><i>Prior to 2016 Performance Year, only unvested awards are subject to malus. Starting from 2016 Performance Year onwards, unvested and/or vested awards are subject to malus/clawback. Such awards may be clawed back during the seven years period from the date of grant.</i></p>

Details of the Share Plan appear on pages 183 to 184 of the Annual Report.

## 5 Senior management and material risk takers

The balance between fixed and variable elements of total compensation changes according to performance, rank and function. This is in line with the FSB principle of ensuring that employee incentives remain focused on prudent risk-taking and effective control, depending on the employee's role.

It is aimed at incentivising employees whose decisions can have a material impact on DBS to adopt appropriate risk behaviours. These employees include senior management, key personnel at business units and senior control staff. We define this group of staff based on their roles, quantum of their variable remuneration and the ratio of their variable to fixed pay.

In 2015/2016, an external management consulting firm, Oliver Wyman, was engaged to provide an independent review of the Group's compensation system and processes to ensure compliance with the FSB Principles for Sound Compensation Practices. Oliver Wyman and its consultants are independent and not related to us or any of our Directors.

## Summary of 2016 Remuneration Outcomes

At DBS, performance and remuneration are tracked against a balanced scorecard, which measures progress in a number of areas that are important to our stakeholders, namely shareholders, customers, employees, regulators and the community. The scorecard comprises many qualitative dimensions including the quality of our results, the effectiveness of our risk management and compliance efforts as well as the progress on our strategic initiatives.

Reflecting the lower balanced scorecard rating in 2016, the total and deferred compensation for senior management and material risk takers is lower than the year before. The aggregate total remuneration for our Senior Management (including the CEO) in 2016 amounts to SGD 58.2 million, down from SGD 66.8 million in 2015. Although the Code and the Guidelines recommend that at least the top five key executives' remuneration be disclosed within bands of SGD 250,000 and in aggregate, the Board believes that such disclosure would be disadvantageous to our business interests, given the highly competitive conditions in the banking industry where poaching of executives is commonplace.

The deferred compensation for senior management was down by 18% whilst that of material risk takers was down 2%.

## Breakdown of long-term remuneration awards

Category	SM	MRTs
Change in deferred remuneration awarded in current financial year <sup>(1)</sup>	-18(-20) <sup>(4)</sup> %	-2 (-4) <sup>(4)</sup> %
Change in amount of outstanding deferred remuneration from previous financial year <sup>(2)</sup>	21 <sup>(3)</sup> (20) <sup>(4)</sup> %	22 <sup>(3)</sup> (22) <sup>(4)</sup> %
<b>Outstanding deferred remuneration (breakdown):</b>		
Cash	–	–
Shares & share-linked instruments	100%	100%
Other forms of remuneration	–	–
<b>Total</b>	<b>100%</b>	<b>100%</b>
<b>Outstanding deferred remuneration (performance adjustments):</b>		
Of which exposed to ex-post adjustments	100%	100%
Reductions in current year due to ex-post adjustments (explicit)	–	–
Reductions in current year due to ex-post adjustments (implicit) <sup>(2)</sup>	–	–
<b>Outstanding retained remuneration (performance adjustments):</b>		
Of which exposed to ex-post adjustments	–	–
Reductions in current year due to ex-post adjustments (explicit)	–	–
Reductions in current year due-to ex-post adjustments (implicit)	–	–
<b>Headcount</b>	<b>19</b>	<b>270</b>

(1) Value of DBSH ordinary shares (including retention shares) granted in respect of performance year 2016 vs. value of DBSH ordinary shares (including retention shares) granted in respect of performance year 2015. Share price taken at date of grant

(2) [No. of unvested DBSH ordinary shares as at 31 Dec 16 x share price as at 30 Dec 16] / [No. of unvested DBSH ordinary shares as at 31 Dec 15 x share price as at 31 Dec 15]

(3) The increase is mainly due to the difference in share prices as at 30 Dec 2016 and 31 Dec 2015 and the higher number of shares granted in 2016 relative to shares vested in 2016

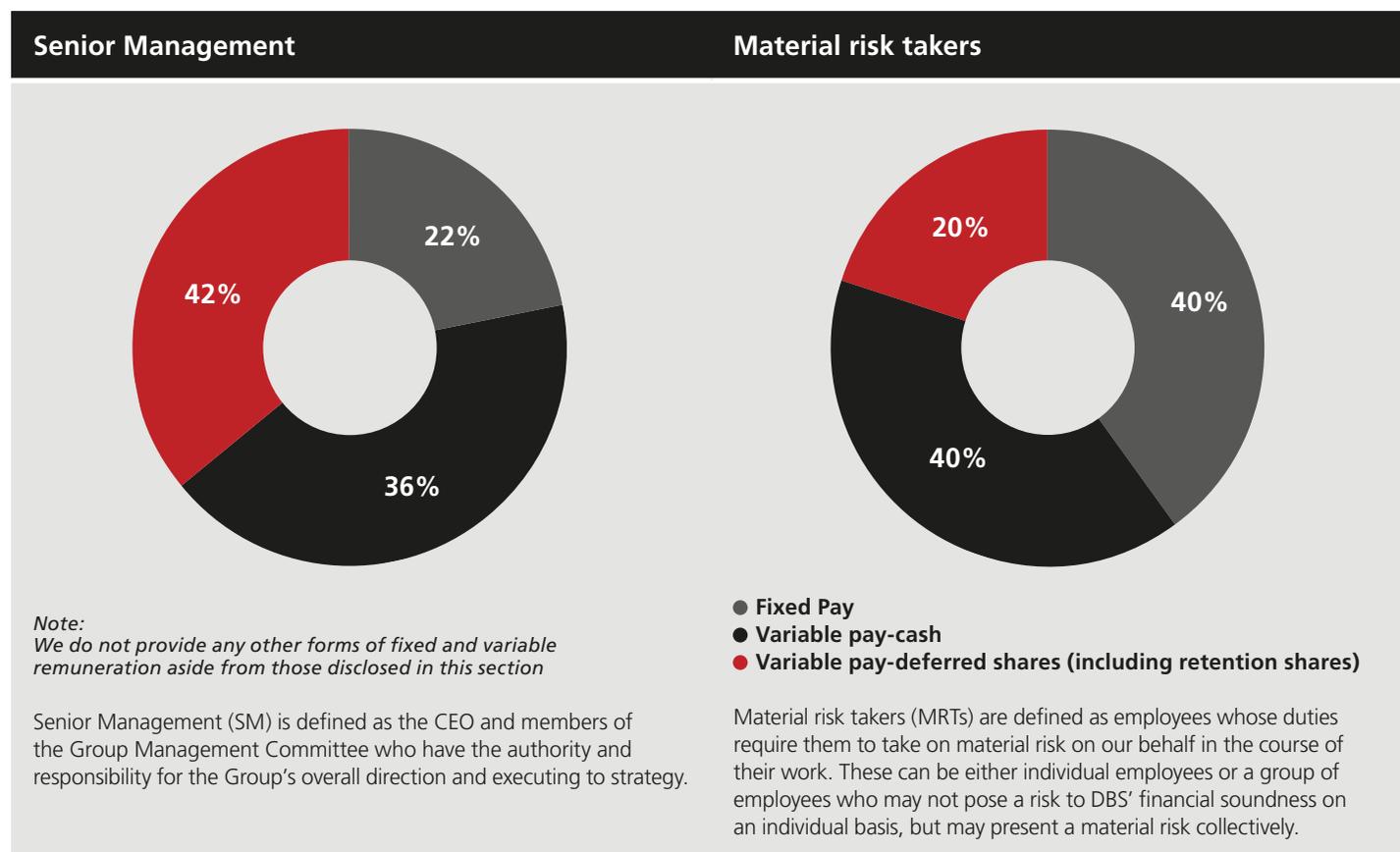
(4) Figures in parentheses show the change in deferred remuneration awarded if the same population of staff that fulfils the definition of SM and MRTs for both performance year 2016 and 2015 is used

Examples of explicit ex-post adjustments include malus, clawbacks or similar reversal or downward revaluations of awards.

Examples of implicit ex-post adjustments include fluctuations in the value of DBSH ordinary shares or performance units.

Retained remuneration refers to shares or share-linked instruments that are subject to a retention period under a share retention policy.

The following charts show the mix of fixed and variable pay for both groups for performance year 2016.



### Guaranteed bonuses, sign-on bonuses and severance payments

Category	SM	MRTs
Number of guaranteed bonuses	0	0
Number of sign-on bonuses	1	4
Number of severance payments	0	0
<b>Total amounts of above payments made during the Financial Year (SGD '000)</b>	2,159*	

\* Due to data confidentiality, the total amount of payments for SM and MRTs have been aggregated for reporting

#### Other Provisions

We do not allow accelerated payment of deferred remuneration except in cases such as death in service or where legally required.

There are no provisions for:

- Special executive retirement plans;
- Golden parachutes or special executive severance packages; and/or
- Guaranteed bonuses beyond one year

## Chief Executive Officer

Since becoming CEO in November 2009, Piyush Gupta has grown DBS into a leading bank with multiple growth engines. This has built resiliency into the franchise, enabling DBS to withstand a slowdown in any single line of business and still turn in a sustainable performance.

In 2016, DBS delivered a strong operating performance with total income and net profit before allowances rising to new highs despite challenging economic conditions. This enabled the bank to absorb higher allowances due to stresses in the oil & gas support services sector and still maintain net profit at SGD 4.24 billion.

DBS continued to position itself well against the coming digital onslaught, shaping a culture of innovation within the bank, re-inventing systems and processes and reimagining banking. The traction it is making on these fronts is showing up in expanded customer reach and acquisition, and improved productivity and efficiency. In 2016, DBS successfully launched digibank, India's first mobile-only bank, in a game-changing initiative that allowed it to break into the retail banking segment of a large geography without the need for expensive physical infrastructure. DBS is heartened that its efforts towards digital transformation have been recognised, having bagged a number of prestigious accolades including "World's Best Digital Bank" by Euromoney in the course of the year.

Notwithstanding the above, Mr Gupta's remuneration was adjusted down, reflecting the lower balanced scorecard rating in 2016.

### Breakdown of remuneration for performance year 2016 (1 January – 31 December)

	Salary remuneration SGD	Cash bonus <sup>(1)</sup> SGD	Share Plan <sup>(2)</sup> SGD	Others <sup>(3)</sup> SGD	Total <sup>(4)</sup> SGD
Mr Piyush Gupta	1,200,000	3,117,000	4,063,000	61,132	8,441,132

(1) The amount has been accrued in 2016 financial statements

(2) At DBS, dividends on unvested shares do not accrue to employees. For better comparability with other listed companies, this figure excludes the estimated value of retention shares amounting to SGD 812,600, which serve as a retention tool and compensate staff for the time value of deferral. This is also similar in nature to practices in those companies which provide accrual of dividends for deferred awards

(3) Represents non-cash component and comprises club, car and driver

(4) Refers to current year performance remuneration – includes fixed pay in current year, cash bonus received in following year and DBSH ordinary shares granted in following year

# Summary of disclosures

**Express disclosure requirements in the Guidelines on Corporate Governance for Financial Holding Companies, Banks, Direct Insurers, Reinsurers and Captive Insurers which are incorporated in Singapore (which comprises the Code of Corporate Governance 2012), and the applicable disclosures pursuant to the Corporate Governance Disclosure Guide issued by the Singapore Exchange on 29 January 2015.**

Principle and guidelines	Page reference in DBS Annual Report 2016
<p><b>Guideline 1.3</b> Delegation of authority, by the Board to any Board committee, to make decisions on certain Board matters</p>	Pages 51 to 57
<p><b>Guideline 1.4</b> The number of meetings of the Board and Board committees held in the year, as well as the attendance of every Board member at these meetings</p>	Pages 58 to 59
<p><b>Guideline 1.5</b> The type of material transactions that require Board approval under guidelines</p>	Page 57
<p><b>Guideline 1.6</b> The induction, orientation and training provided to new and existing Directors</p>	Page 53
<p><b>Guideline 1.16</b> An assessment of how these programmes meet the requirements as set out by the NC to equip the Board and the respective Board committees with relevant knowledge and skills in order to perform their roles effectively</p>	Page 53
<p><b>Guideline 2.1</b> Compliance with the guideline on proportion of independent Directors on the Board</p>	Pages 52 to 53
<p><b>Guideline 2.3</b> The Board should identify in the Company's Annual Report each Director it considers to be independent. Where the Board considers a Director to be independent in spite of the existence of a relationship as stated in the Code that would otherwise deem a Director not to be independent, the nature of the Director's relationship and the reasons for considering him as independent should be disclosed</p>	Pages 52 to 53
<p><b>Guideline 2.4</b> Where the Board considers an independent Director, who has served on the Board for more than nine years from the date of his first appointment, to be independent, the reasons for considering him as independent should be disclosed</p>	Not applicable

Principle and guidelines	Page reference in DBS Annual Report 2016
<p><b>Guideline 2.6</b></p> <p>(a) The Board’s policy with regard to diversity in identifying Director nominees</p> <p>(b) Whether current composition of the Board provides diversity on skills, experience, gender and knowledge of the Company, and elaborate with numerical data where appropriate</p> <p>(c) Steps that the Board has taken to achieve the balance and diversity necessary to maximise its effectiveness</p>	Pages 48, 49, 51 and 52
<p><b>Guideline 2.13</b></p> <p>Names of the members of the EXCO and the key terms of reference of the EXCO, explaining its role and the authority delegated to it by the Board</p>	Pages 53 to 54
<p><b>Guideline 3.1</b></p> <p>Relationship between the Chairman and the CEO where they are immediate family members</p>	Not applicable
<p><b>Guideline 4.1</b></p> <p>Names of the members of the NC and the key terms of reference of the NC, explaining its role and the authority delegated to it by the Board</p>	Page 51
<p><b>Guideline 4.4</b></p> <p>(a) The maximum number of listed company Board representations which Directors may hold should be disclosed</p> <p>(b) Reasons for not determining maximum number of listed company Board representations</p> <p>(c) Specific considerations in deciding on the capacity of Directors</p>	Page 53
<p><b>Guideline 4.6</b></p> <p>Process for the selection, appointment and re-appointment of new Directors to the Board, including the search and nomination process</p>	Pages 51 to 53
<p><b>Guideline 4.7</b></p> <p>Key information regarding Directors, including which Directors are executive, non-executive or considered by the NC to be independent</p>	Pages 52, 58 and 59
<p><b>Guideline 4.13</b></p> <p>Resignation or dismissal of key appointment holders</p>	Not applicable
<p><b>Guideline 4.14</b></p> <p>Deviation and explanation for the deviation from the internal guidelines on time commitment referred to in Guidelines 4.4 and 4.10</p>	Page 53
<p><b>Guideline 5.1</b></p> <p>The Board should state in the Company’s Annual Report how assessment of the Board, its Board committees and each Director has been conducted. If an external facilitator has been used, the Board should disclose in the Company’s Annual Report whether the external facilitator has any other connection with the Company or any of its Directors. This assessment process should be disclosed in the Company’s Annual Report</p>	Pages 51 to 52
<p><b>Guideline 6.1</b></p> <p>Types of information which the Company provides to independent Directors to enable them to understand its business, the business and financial environment as well as the risks faced by the Company, and how frequent is such information provided.</p>	Pages 50, 53, 55, 56 and 59

Principle and guidelines	Page reference in DBS Annual Report 2016
<p><b>Guideline 7.1</b> Names of the members of the Remuneration Committee (RC) and the key terms of reference of the RC, explaining its role and the authority delegated to it by the Board</p>	Page 56
<p><b>Guideline 7.3</b> Names and firms of the remuneration consultants (if any) should be disclosed in the annual remuneration report, including a statement on whether the remuneration consultants have any relationships with the Company</p>	Page 66
<p><b>Principle 9</b> Clear disclosure of remuneration policies, level and mix of remuneration, and procedure for setting remuneration</p>	Pages 64 to 68
<p><b>Guideline 9.1</b> Remuneration of Directors, the CEO and at least the top five key management personnel (who are not also Directors or the CEO) of the Company. The annual remuneration report should include the aggregate amount of any termination, retirement and post-employment benefits that may be granted to Directors, the CEO and the top five key management personnel (who are not Directors or the CEO)</p>	For the CEO and management: Page 67 For the Company's other Directors: Page 58
<p><b>Guideline 9.2</b> Fully disclose the remuneration of each individual Director and the CEO on a named basis. There will be a breakdown (in percentage or dollar terms) of each Director's and the CEO's remuneration earned through base/fixed salary, variable or performance-related income/bonuses, benefits in kind, stock options granted, share-based incentives and awards, and other long-term incentives</p>	For the CEO: Page 69 For the Company's other Directors: Page 58
<p><b>Guideline 9.3</b> Name and disclose the remuneration of at least the top five key management personnel (who are not Directors or the CEO) in bands of SGD 250,000. There will be a breakdown (in percentage or dollar terms) of each key management personnel's remuneration earned through base/fixed salary, variable or performance-related income/bonuses, benefits in kind, stock options granted, share-based incentives and awards, and other long-term incentives. In addition, the Company should disclose in aggregate the total remuneration paid to the top five key management personnel (who are not Directors or the CEO). As best practice, companies are also encouraged to fully disclose the remuneration of the said top five key management personnel</p>	Page 67
<p><b>Guideline 9.4</b> Details of the remuneration of employees who are immediate family members of a Director or the CEO, and whose remuneration exceeds SGD 50,000 during the year. This will be done on a named basis with clear indication of the employee's relationship with the relevant Director or the CEO. Disclosure of remuneration should be in incremental bands of SGD 50,000</p>	Page 56
<p><b>Guideline 9.5</b> Details and important terms of employee share schemes</p>	Pages 66, 183 and 184
<p><b>Guideline 9.6</b> For greater transparency, companies should disclose more information on the link between remuneration paid to the executive Directors and key management personnel, and performance. The annual remuneration report should set out a description of performance conditions to which entitlement to short-term and long-term incentive schemes are subject, an explanation on why such performance conditions were chosen, and a statement of whether such performance conditions are met</p>	Pages 64 to 69

Principle and guidelines	Page reference in DBS Annual Report 2016
<p><b>Guideline 11.3</b> The Board should comment on the adequacy and effectiveness of the internal controls, including financial, operational, compliance and information technology controls, and risk management systems. The commentary should include information needed by stakeholders to make an informed assessment of the Company's internal control and risk management systems. The Board should also comment on whether it has received assurance from the CEO and the CFO: (a) that the financial records have been properly maintained and the financial statements give true and fair view of the Company's operations and finances; and (b) regarding the effectiveness of the Company's risk management and internal control systems</p>	Pages 59 to 60
<p><b>Guideline 11.14</b> Names of the members of the Board risk committee and the key terms of reference of the Board risk committee, explaining its role and the authority delegated to it by the Board</p>	Pages 55 to 56
<p><b>Guideline 12.1</b> Names of the members of the AC and the key terms of reference of the AC, explaining its role and the authority delegated to it by the Board</p>	Pages 54 to 55
<p><b>Guideline 12.6</b> Aggregate amount of fees paid to the external auditors for that financial year, and breakdown of fees paid in total for audit and non-audit services respectively, or an appropriate negative statement</p>	Page 55
<p><b>Guideline 12.7</b> The existence of a whistle-blowing policy should be disclosed in the Company's Annual Report</p>	Page 62
<p><b>Guideline 12.8</b> Summary of the AC's activities and measures taken to keep abreast of changes to accounting standards and issues which have a direct impact on financial statements</p>	Pages 54 to 55
<p><b>Guideline 13.1</b> Whether the Company has an internal audit function</p>	Pages 54, 55, 59, 60 and 61
<p><b>Guideline 15.4</b> The steps the Board has taken to solicit and understand the views of the shareholders e.g. through analyst briefings, investor roadshows or Investors' Day briefings</p>	Pages 62 to 63
<p><b>Guideline 15.5</b> Where dividends are not paid, companies should disclose their reasons</p>	Not applicable
<p><b>Guideline 17.4</b> Material related party transactions</p>	Page 61

# CRO statement



## Top and emerging risks

**We understand that top and emerging risks can affect our business activities, financial results, reputation and our strategic priorities. That is why we proactively identify, control, mitigate, monitor and report these risks as part of our risk management process. We begin our identification process by reviewing internal risk data and industry research, after which senior management assesses our key focus areas, as well as the risk outlook for the banking industry as a whole. After further deliberation by the Board and management risk committees, our top and emerging risks are prioritised and monitored. Our action plans are periodically updated and this information is disseminated to the relevant risk committees.**

### Focus areas for 2016

1. Credit risk and portfolio management
2. Digitalisation - Cyber security
3. Regulatory compliance and reporting
4. Application development and insourcing
5. Digitalisation - Ecosystem partners, vendors and outsourcing service providers
6. Risk and control construct
7. Data management and protection
8. Resiliency and capacity (including crisis management)
9. Liquidity and capital management
10. Large programme initiatives

Of the above, there were three particularly challenging areas: (i) Credit risk and portfolio management, (ii) Regulatory compliance and (iii) Cyber security and data protection.

### Credit risk and portfolio management

DBS faced a challenging operating environment in 2016 with headwinds from low oil prices and a slowdown in the Chinese economy. Challenges were seen in the segments of oil and gas support services and SME portfolios. We also faced pressure in sections of our commodity exposures such as steel and coal. In addition, our North Asia portfolio was impacted by the depreciation of the RMB. Despite these headwinds, our portfolios, especially in Singapore and China, continued to be resilient reflecting the inherent strength of our franchise.

Commodity prices have been under pressure since 2014. This has affected our oil and gas support services portfolio. Our exposure to the whole oil and gas complex – comprising not only producers and traders but also processors and support services – has remained around SGD 22 billion, of which SGD 18 billion was in the form of loans. Our exposure to the producer, trader and processor segments

amounted to SGD 14 billion and remains resilient. The majority was granted to investment grade-equivalent borrowers, which include global trading houses, international oil companies and national oil companies. This exposure was typically in short-term and trade-related facilities.

Our exposure to the oil and gas support services segment amounted to SGD 8 billion, of which SGD 2 billion was to state-owned/government linked shipyards. Of the remaining SGD 6 billion, about half have been more affected by the decline in oil prices. We took allowances for three large exposures in 2016, of which two were in the offshore contracting business. This led us to re-evaluate our contract services portfolio and enhance the guidelines.

We expect the oil and gas support services sector to remain under some pressure due to structural overcapacity and low charter rates. While oil prices have rebounded off the lows, the slow recovery in prices indicates that capital expenditure by major oil and gas companies will remain constrained. Major oil companies have also driven down costs by re-

negotiating contracts across the exploration and production segments. We are closely monitoring this portfolio and working with our borrowers to re-profile their loans in line with the lower cashflows.

Our exposure to commodities other than oil and gas was SGD 21 billion, of which SGD 17 billion was in the form of loans. This portfolio, which is mostly in short-term and trade-related facilities, was spread over 400 borrowers. Close attention has been paid to the structure and collateral of individual trades. We have conducted several portfolio reviews and remain generally comfortable with our exposure. While there continues to be some stress in the steel and coal sectors, we expect credit losses to be manageable.

The shipping industry continues to be challenging. However, we draw comfort that majority of our borrowers have adequate financial resources to withstand the protracted industry downturn. We remain highly selective of new exposures and continue to focus on credits with strong track records and sound financial profiles.

The residential housing market in Singapore has remained subdued with property prices continuing to ease and transaction volumes remaining low. The outlook for commercial and industrial properties in Singapore has also weakened because of the slower macroeconomic environment. At the same time, the sharp rise in housing prices in Hong Kong and some cities in China has been an area of concern as it has heightened the risk of a sharp price correction. Because of this, we have stress tested our portfolio rigorously. We remain vigilant to any signs of market weakness and will continue to exercise prudence when underwriting new loans. Overall, we remain comfortable with our exposure to the property sector.

Across the region as a whole, there was no growth in exposure to the SME portfolio during the year, although growth levels varied between individual country portfolios. Credit quality was impacted by a combination of macroeconomic conditions and country or sector-specific issues, such as (i) the impact of RMB derivatives affecting clients in Hong Kong, China and Taiwan, and (ii) ongoing strains in the oil and gas support services sector in Singapore. The SME portfolios are subject to regular reviews, stress tests and ad hoc scenario assessments, with the results subsequently used to optimise lending criteria.

From a geographical perspective, in Greater China, our customers reduced their RMB positions substantially as they matured or through an early unwinding. The remaining contracts, with maturities up to the third quarter of 2017, are now quite small. For customers that have opted to unwind their RMB contracts, term loans have been offered to term out such liabilities where the credit risk is justified. We have taken specific allowances of SGD 173 million pertaining to customers with RMB derivative exposures.

In China, our customer and trade loans fell from SGD 37 billion at the end of 2015 to SGD 34 billion. The drop was due largely to the trade loans, which now accounted for half of the exposure, or SGD 17 billion, and were mostly backed by letters of credit issued by top-tier financial institutions. The bulk of the remaining SGD 17 billion of non-trade exposure was to well-rated large corporates. Our exposure to SMEs also declined as we continued to tighten our lending criteria. In the property sector, we are focused on the top local and international names.

The banking sector in India continued to be impacted by stressed assets. The recent demonetisation has also impacted short-term growth momentum. Downside risks remain for borrowers in weaker sectors such as infrastructure and engineering procurement and construction, as well as commodities such as steel as they continue to face challenges such as stalled projects, overcapacity, a downturn in commodity prices and the dumping of goods from other countries. While recent government initiatives, such as arbitration claims, the Bankruptcy Code and the Insolvency Act, are positive for our borrowers, our portfolio in India continues to be challenged due to industry and macroeconomic issues as well as slow progress in de-leveraging. We have tightened our Target Market and Risk Acceptance Criteria<sup>(1)</sup> and continue to actively monitor the portfolio, paying particular attention to identifying warning signals at an earlier stage.

From a country transfer risk perspective, our operations are concentrated in a few countries. In 2016, we paid closer attention to China as its economy slowed and the momentum of capital outflows picked up as interest rate differentials moved in favour of USD assets. Policy actions have been introduced to manage the capital outflows.

Although China's foreign exchange reserves have declined, they remain large enough to smoothen exchange rate volatility and serve as a cushion against external shocks. We also believe that the government has sufficient monetary and fiscal levers to weather an economic downturn. There is no material change in our assessment of China. We will continue to keep a close watch on policy development and actions.

## Regulatory compliance

The key areas which required attention in 2016 were anti-money laundering efforts, sales process (client suitability) in RMB derivatives and cross-border taxation.

The Monetary Authority of Singapore (MAS) took action against us for breaches of money laundering regulations attributable to events in 2013 and 2014. The issues giving rise to the breaches – centred on onboarding, transaction monitoring and suspicious activity reporting – have been rectified. In 2017, we will be focusing on greater enhancements to our anti-money laundering capabilities including front office controls and training, enhancements to transaction monitoring and leading or participating in efforts to share more information on criminal behaviour with law enforcement and our regulators.

We were subjected to regulatory actions in Taiwan for lapses in sales processes on derivatives. Actions are under way to implement enhancements aligned to the Taiwan regulator's expectations. We operate, globally, a standardised process for classifying product risk and matching this to client risk before a product is sold to a particular client. The data is reported to the Fair Dealing Committee, which submits a quarterly report to our Board Audit Committee. The Fair Dealing Committee will, from time to time, instruct any relevant global enhancements which are appropriate in connection with derivatives sales.

As part of the Organisation for Economic Co-operation and Development (OECD) Base Erosion and Profit Shifting (BEPS) and its local adoption by tax regulators, DBS is required to provide additional documentation in respect of "Country-by-Country Reporting" and Transfer Pricing documentation. In addition, BEPS has heightened the focus on cross-border tax issues in general. DBS has implemented relevant tax policies and procedures in response to this. We aim to apply both

(1) We use Target Market (TM) to define industry and geographical target markets and identify acceptable business/industry segments. Risk Acceptance Criteria (RAC) is used as a client screening tool to guide credit extension and how much risk is acceptable or tolerable.

the letter and the spirit of tax laws in the jurisdictions in which to operate and support the work by OECD and others to promote transparency. As local tax regulators start to adopt the BEPS action points, we would expect an increasing amount of tax audits focussing on cross border tax arrangements.

## Cyber security and data protection

As cyber-attacks against public and private infrastructures grow worldwide, cyber security has become increasingly important for both governments and regulators across the globe. DBS takes an approach which converges the management of physical, cyber and data-related risks into a central Chief Information Security Officer, who also oversees the financial crime risk management programme. We take an overall approach of

defence in depth, combined with employee education and industry collaboration; and we keep abreast of techniques and threats as they evolve in order to develop the appropriate countermeasures.

Data protection and governance are cornerstones for customers' trust in the banking sector, and are also critical enabling factors for innovation in a digital economy. In 2016, we had a data related incident in Hong Kong which was reported in media, stemming from reports which we submitted to the authorities. It remains our belief that it is important to supply information which facilitates prosecutions of criminal activity. We will be putting more focus in 2017 on controls to detect or prevent loss of data, as well as improving our policy framework around data management.



**Our top focus areas in 2017 are similar to 2016's, with the top three remaining unchanged, as follows:**

1. Credit risk and portfolio management
2. Cyber security
3. Regulatory compliance

*For more details on our principal risks and risk management approach, please refer to pages 77 to 102.*

# Risk management

In 2016, we continue to implement most of the recommendations from the Enhanced Disclosure Task Force (EDTF) to improve bank risk disclosures<sup>(1)</sup>. We have also implemented the temporary and permanent disclosure recommendations<sup>(2)</sup> that are applicable to DBS from the EDTF's November 2015 report, "Impact of expected credit loss (ECL) approaches on bank risk disclosures".

For an overview of the recommendations and where we have incorporated the relevant disclosures, please refer to Appendix on page 98.

The table below gives an overview of the locations of our risk disclosures.

	Risk management section	Other locations in Annual Report	Pillar 3 quantitative disclosures <sup>(3)</sup>
<b>Risk overview</b>	1 Risk overview 78	Capital management and planning 103	1 Introduction 3 Capital adequacy 6 Exposures and risk-weighted assets (RWA)
	2 Risk-taking and our business segments 78		
<b>Risk governance</b>	3 Risk governance 79 80	Corporate governance report 48	
<b>Risk Appetite</b>	4.1 Risk thresholds and economic capital usage 80	Remuneration report 64	
	4.2 Stress testing 81		
<b>Credit risk</b>	5.1 Credit risk management at DBS 82	<b>Note 14</b> Financial assets and liabilities subject to netting agreement 137	<b>7.1</b> Credit risk assessed using Internal Ratings-Based Approach
	5.2 Credit risk mitigants 84	<b>Note 41.1</b> Maximum exposure to credit risk 164	<b>7.2</b> Credit risk assessed using standardised approach
	5.3 Internal credit risk models 84	<b>Note 41.2</b> Loans and advances to customers 165	<b>7.3</b> Credit risk mitigation
	5.4 Credit risk in 2016 87	<b>Note 41.3</b> Credit quality of government securities and treasury bills and bank and corporate debt securities 169	<b>7.4</b> Counterparty credit risk-related exposures
		<b>Note 41.4</b> Credit risk by geography and industry 169	<b>8</b> Equity exposures under IRBA <b>9</b> Securitisation exposures <b>10.1</b> Credit exposures <b>10.2</b> Major credit exposures by geography and industry <b>10.3</b> Loans and advances to customers (by performing/non-performing) <b>10.4</b> Movements in specific and general allowances
<b>Market risk</b>	6.1 Market risk management at DBS 89		<b>10.6</b> Interest rate risk in the banking book
	6.2 Market risk in 2016 90		<b>10.7</b> Equity exposures in the banking book
<b>Liquidity risk</b>	7.1 Liquidity risk management at DBS 91	<b>Note 42.1</b> Contractual maturity profile of assets and liabilities 171	<b>10.5</b> Total assets by residual contractual maturity
	7.2 Liquidity risk in 2016 93		
	7.3 Liquid assets 94		
	7.4 Regulatory requirements 94		
<b>Operational risk</b>	8.1 Operational risk management at DBS 95		
	8.2 Operational risk in 2016 96		
<b>Reputational risk</b>	9.1 Reputational risk management at DBS 97		
	9.2 Reputational risk in 2016 97		

(1) See "Enhancing the Risk Disclosure of Banks" published by the Financial Stability Board in October 2012

(2) The additional considerations under the existing EDTF recommendations fall into the following three categories:

- Permanent: Disclosures made in the pre-transition period, which should continue following the adoption of the ECL framework
- Temporary: Disclosures made in the pre-transition period, which should cease following the adoption of the ECL framework
- Post ECL Adoption Permanent: Disclosures to be made following the adoption of an ECL framework only

(3) Please refer to <http://www.dbs.com/investor/index.html> for DBS' Pillar 3 Quantitative Disclosures

## The sections marked by a grey line in the left margin form part of the Group's audited financial statements

### 1 Risk overview

#### Business and strategic risk

An overarching risk arising from adverse business and economic changes materially affecting DBS' long-term objectives. This risk is managed separately under other governance processes.

Please refer to page 28 for our material matters.

#### Credit risk (page 82)

A risk arising from borrowers or counterparties failing to meet their debt or contractual obligations.

#### Market risk (page 89)

A risk arising from adverse changes in interest rates, foreign exchange rates, equity prices, credit spreads and commodity prices, as well as related factors.

#### Liquidity risk (page 91)

A risk that arises if DBS is unable to meet our obligations when they are due.

#### Operational risk (page 95)

A risk arising from inadequate internal processes, people or systems, as well as external events. This includes legal risk, and excludes strategic and reputational risk.

#### Reputational risk (page 97)

A risk that arises if our shareholder value (including earnings and capital) is adversely affected by any negative stakeholder perception of DBS' image. This influences our ability to establish new relationships or services, continue servicing existing relationships, and have continued access to sources of funding. Reputational risk usually occurs when the other risks are poorly managed.

### 2 Risk-taking and our business segments

Because we focus on Asia's markets, we are exposed to concentration risks within the region. We manage these risks by engaging in industry diversification and overseeing individual exposures. In addition, DBS uses the specialist knowledge we have of our regional

markets and industry segments to effectively assess our risks.

As a commercial bank, DBS allocates more economic capital to our Institutional Banking and Consumer Banking business segments, as compared to Treasury. A buffer is also maintained for other risks as well, including country risk, operational risk, reputational risk and model risk.

The chart below provides an overview of the risks arising from our business segments. The asset size of each business segment reflects its contribution to the balance sheet, and the risk-weighted assets (RWA) refer to the amount of risk incurred.

Please refer to Note 44 to the financial statements on page 174 for more information about DBS' business segments.

	Consumer Banking/ Wealth Management	Institutional Banking	Treasury	Others <sup>(a)</sup>	Total
<b>SGD m</b>					
Assets <sup>(b)</sup>	96,405	231,929	102,701	45,418	476,453
Risk-weighted assets	34,609	171,280	51,776	20,953	278,618
<b>% of RWA</b>					
Credit risk	84%	94%	40%	71%	81%
Market risk	0%	0%	56%	24%	12%
Operational risk	16%	6%	4%	5%	7%

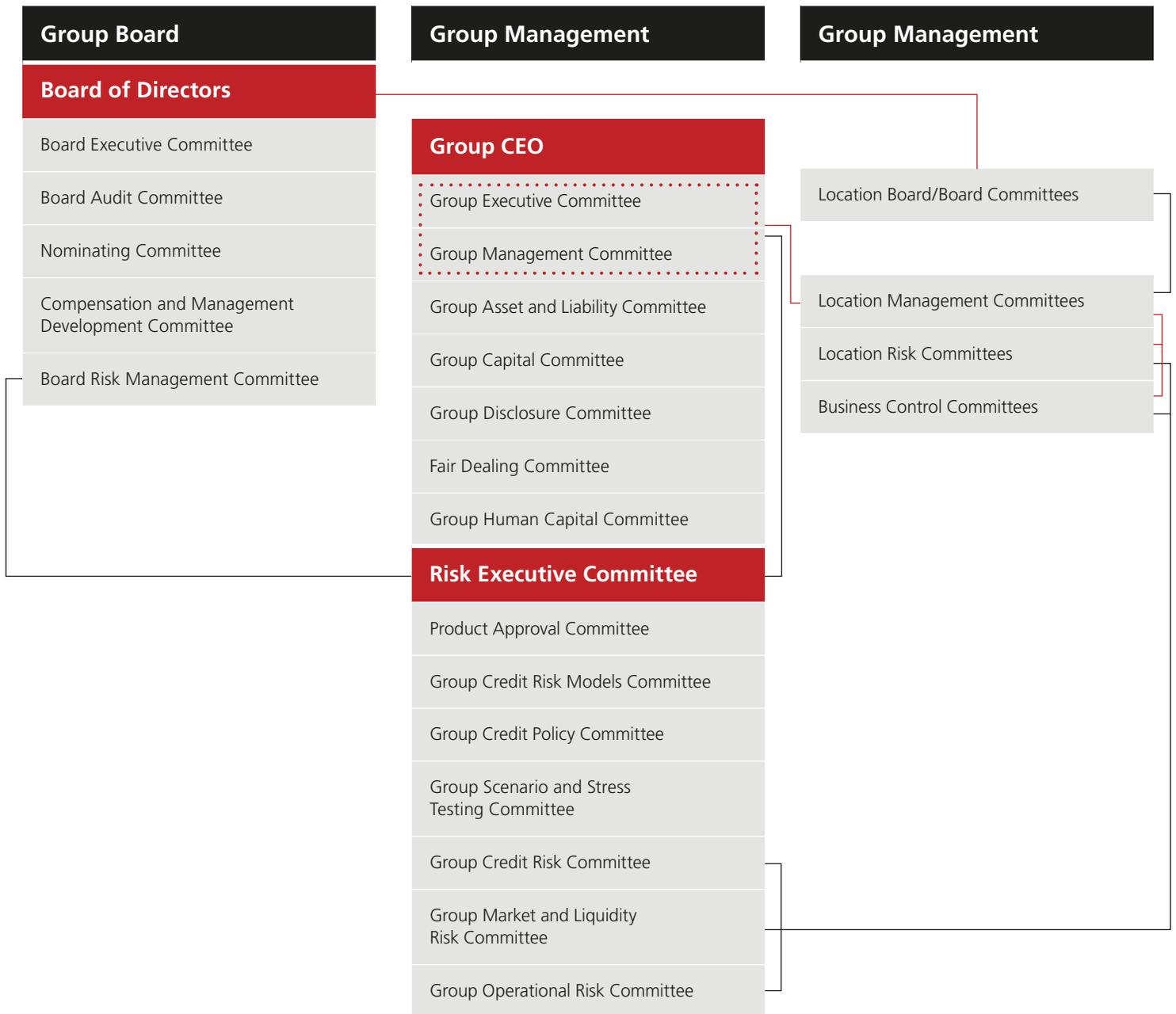
(a) Encompasses assets/RWA from capital and balance sheet management, funding and liquidity activities, DBS Vickers Group and The Islamic Bank of Asia Limited

(b) Before goodwill and intangibles

### 3 Risk governance

The Board oversees DBS' affairs and provides sound leadership for the CEO and management. Authorised by the Board, various Board committees oversee specific responsibilities based on clearly defined terms of reference.

Under our risk management frameworks, the Board, through the Board Risk Management Committee (BRMC), sets our Risk Appetite, oversees the establishment of enterprise-wide risk management policies and processes, and sets risk limits to guide DBS' risk-taking.



Note: The lines reflect possible escalation protocols and are not reporting lines per se

The BRMC oversees the identification, monitoring, management and reporting of credit, market, liquidity, operational and reputational risks. To facilitate the BRMC's risk oversight, the following risk management committees have been established.

Risk management committees	
Risk Executive Committee (Risk ExCo)	As the overall executive body regarding risk matters, the Risk ExCo oversees DBS' risk management as a whole.
Product Approval Committee (PAC)	The PAC oversees new product approvals, which are vital for mitigating risk within DBS.
Group Credit Risk Models Committee (GCRMC)	<p>Each committee reports to the Risk ExCo, and the committees as a whole serve as an executive forum to discuss and implement DBS' risk management.</p> <p>Key responsibilities:</p> <ul style="list-style-type: none"> <li>• Assess and approve risk-taking activities</li> <li>• Oversee DBS' risk management infrastructure, which includes frameworks, decision criteria, authorities, people, policies, standards, processes, information and systems</li> <li>• Approve risk policies such as model governance standards, stress testing scenarios, and the evaluation and endorsement of risk models</li> <li>• Identify specific concentrations of risk</li> <li>• Recommend scenarios and the resulting macroeconomic variable projections used for enterprise-wide stress tests</li> </ul> <p>The members in these committees comprise representatives from the Risk Management Group (RMG) as well as key business and support units.</p>
Group Credit Policy Committee (GCPC)	
Group Scenario and Stress Testing Committee (GSSTC)	
Group Credit Risk Committee (GCRC)	
Group Market and Liquidity Risk Committee (GMLRC)	
Group Operational Risk Committee (GORC)	

Most of the above committees are supported by local risk committees in all major locations, where appropriate. These local risk committees oversee the local risk positions for all businesses and support units, ensuring that they keep within the limits set by the group risk committees. They also approve location-specific risk policies.

The Chief Risk Officer (CRO), who is a member of the Group Executive Committee and reports to the Chairman of the BRMC and the CEO, oversees the risk management function. The CRO is independent of business lines and is actively involved in key decision-making processes. He often engages with regulators to discuss risk matters, enabling a more holistic risk management perspective.

Working closely with the risk and business committees, the CRO is responsible for the following:

- Management of DBS' risks, including systems and processes to identify, approve, measure, monitor, control and report risks
- Engagement with senior management about material matters regarding all risk types
- Development of risk controls and mitigation processes
- Ensuring DBS' risk management is effective, and the Risk Appetite established by the Board is adhered to

## 4 Risk Appetite

DBS' Risk Appetite is set by the Board and governed by the Risk Appetite Policy – a key part of our risk culture. A strong organisational risk culture is imperative for DBS to move forward, and this includes an effective incentive framework (please refer to the Remuneration Report section on page 64).

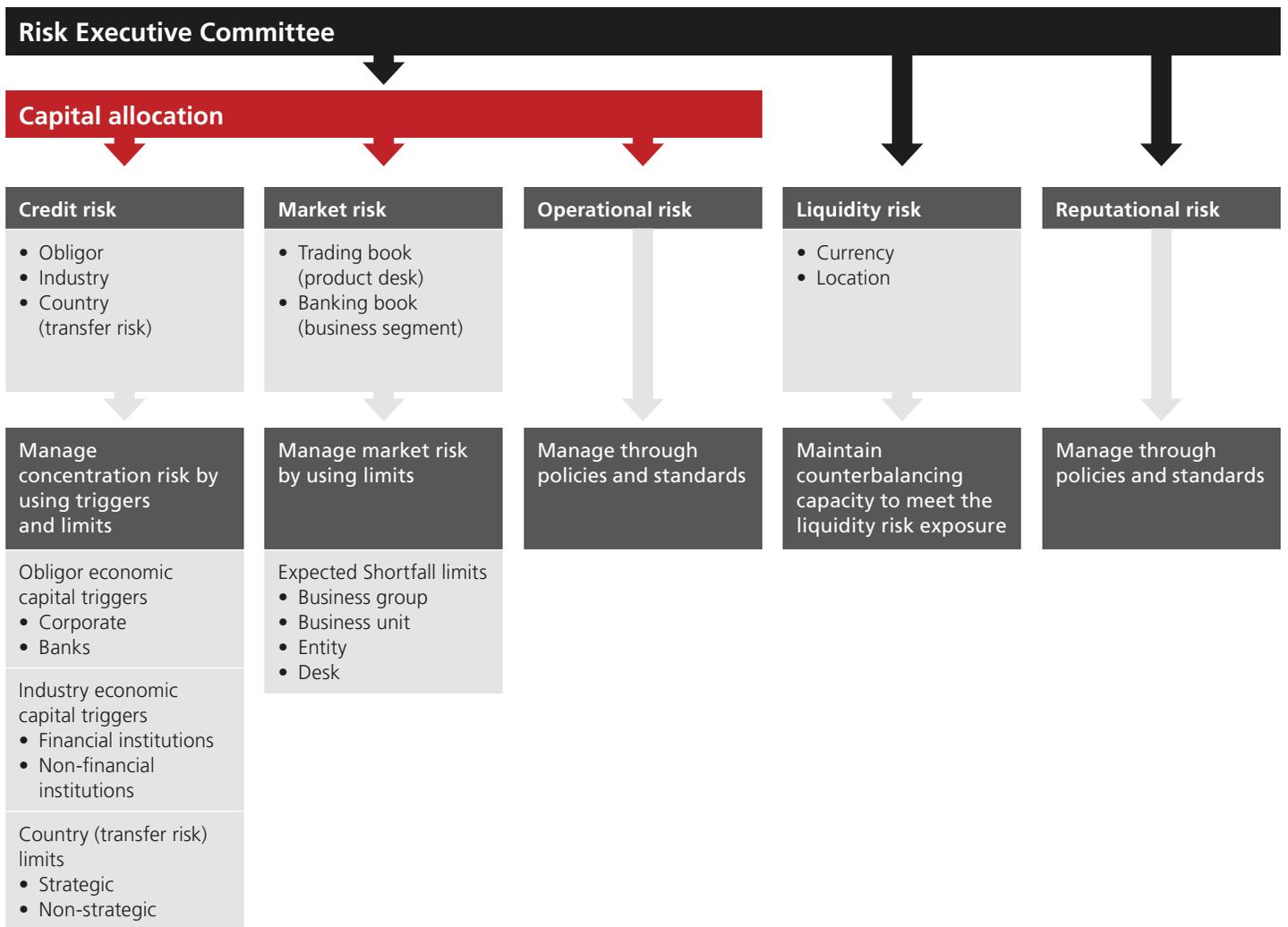
### 4.1 Risk thresholds and economic capital usage

Our Risk Appetite takes into account a spectrum of risk types, and it is implemented using thresholds, policies, processes and controls.

Threshold structures are essential in making DBS' Risk Appetite an intrinsic part of our businesses, because they help to keep all our risks within acceptable levels. Portfolio risk limits for the quantifiable risk types reach all parts of DBS from the top down, and these are implemented using formal frameworks. As for the non-quantifiable risk types, these are controlled using qualitative principles.

To ensure that the thresholds pertaining to our Risk Appetite are completely risk-sensitive, we have adopted economic capital (EC) as our primary risk metric. EC is also a core component in our Internal Capital Adequacy Assessment Process (ICAAP).

The following chart provides a broad overview of how our Risk Appetite permeates throughout DBS. Please refer to Sections 5 through 9 for more information about each risk type.



## 4.2 Stress testing

Stress testing is an integral part of our risk management process, and includes both sensitivity analysis and scenario analysis.

This element alerts senior management of our potential vulnerability to exceptional but plausible adverse events. As such, stress testing enables us to assess capital adequacy, identify potentially risky portfolio segments and inherent systematic risks. This then allows us to develop the right contingency plans, exit strategies and mitigating actions beforehand.

Stress testing is conducted at least once annually, and additional stress tests are carried out in response to microeconomic and macroeconomic conditions. Every stress test is documented.

The capital planning process according to our ICAAP seeks to align our expected business trajectory to our Risk Appetite. This is done by comparing the projected demand for capital to the projected supply of capital in stress scenarios.

## 5 Credit risk

The most significant measurable risk DBS faces — credit risk arises from our daily activities in our various businesses. These activities include lending to retail, corporate and institutional customers; trading endeavours such as foreign exchange, derivatives and debt securities; and the settlement of transactions.

*Please refer to Note 41.1 to the financial statements on page 164 for details on DBS' maximum exposure to credit risk.*

### 5.1 Credit risk management at DBS

DBS' approach to credit risk management comprises the following building blocks:

#### Policies

#### Risk methodologies

#### Processes, systems and reports

#### Policies

The dimensions of credit risk and the scope of its applications are defined in the Group Credit Risk Management Policy. Senior management sets the overall direction and policy for managing credit risk at the enterprise level.

The Group Core Credit Risk Policies established for Consumer Banking/Wealth Management and Institutional Banking (herein referred to as CCRPs) set forth the principles by which DBS conducts its credit risk management and control activities. These policies, supplemented by a number of operational policies and standards, ensure consistency in identifying, assessing, underwriting, measuring, reporting and controlling credit risk across DBS, and provide guidance in the formulation of business-specific and/or location-specific credit risk policies and standards.

The operational policies and standards are established to provide greater details on the implementation of the credit principles within the Group CCRPs and are adapted to reflect different credit environments and portfolio risk profiles. The CCRPs are considered and approved by GCPC.

#### Risk methodologies

Credit risk is managed by thoroughly understanding our customers — the businesses they are in, as well as the economies in which they operate.

The usage of credit ratings and lending limits are an integral part of DBS' credit risk management process, and we use an array of rating models for our corporate and retail portfolios. Most of these models are built internally using DBS' loss data, and the limits are driven by DBS' Risk Appetite Statement and the TMRAC.

Wholesale borrowers are assessed individually using both judgmental credit models and statistical credit models. They are further reviewed and evaluated by experienced credit risk managers who consider relevant credit risk factors in the final determination of the borrower's risk. For some portfolios within the SME segment, DBS also uses a programme-based approach to achieve a balanced management of risks and rewards. Retail exposures are assessed using credit scoring models, credit bureau records, and internally and externally available customer behaviour records. These are supplemented by our Risk Acceptance Criteria.

After the credit exposures are assessed, credit extensions are proposed by the business unit, and these are approved by the credit risk function after taking into account independent credit assessments and the business strategies set by senior management.

*Please refer to Section 5.3 on page 84 to read more about our internal credit risk models.*

Pre-settlement credit risk for derivatives arising from a counterparty potentially defaulting on its obligations is quantified by a mark-to-market evaluation, as well as any potential exposure in the future. This is used to calculate DBS' regulatory capital under the Current Exposure Method (CEM), and is included under DBS' overall credit limits to counterparties for internal risk management.

Issuer default risk that may also arise from derivatives and securities are generally measured based on jump-to-default computations.

DBS actively monitors and manages our exposure to counterparties in over-the-counter (OTC) derivative trades to protect our balance sheet in the event of a counterparty default. Counterparty risk exposures that may be adversely affected by market risk events are identified, reviewed and acted upon by management, and highlighted to the appropriate risk committees. Specific wrong-way risk arises when the exposure to a counterparty positively correlates with the probability of defaulting due to the nature of the transactions. DBS has a policy to guide the handling of specific wrong-way risk transactions, and its risk measurement metric takes into account the higher risks associated with such transactions.

### Concentration risk management

Our risk management processes, which are aligned with our Risk Appetite, ensure that an acceptable level of risk diversification is maintained across DBS.

For credit risk, we use EC as our measurement tool, since it combines the individual risk factors of probability of default (PD), loss given default (LGD) and exposure at default (EAD), as well as portfolio concentration factors. Granular EC thresholds are set to ensure that the allocated EC stays within our Risk Appetite.

Thresholds regarding major industry groups and single counterparty exposures are monitored regularly, and notional limits for country exposures are set as well. Governance processes are in place to ensure that our exposures are regularly monitored with these thresholds in mind, and appropriate action is taken when the thresholds are breached.

DBS continually examines how we can enhance the scope of our thresholds to effect better risk management.

### Country risk

Country risk refers to the risk of loss due to events in a specific country (or a group of countries). This includes political, exchange rate, economic, sovereign and transfer risks.

DBS manages country risk through the Group Credit Risk Management Policy and CCRP, and the said risk is part of our concentration risk management. The way we manage transfer risk at DBS is set out in our Country Risk Management Standard. This includes an internal transfer risk and sovereign risk rating system, where assessments are made independently of business decisions. Our transfer risk limits are set in accordance with DBS' Risk Appetite Policy.

Limits for strategic and non-strategic countries are set based on country-specific strategic business considerations as well as the acceptable potential loss according to our Risk Appetite. Senior management and credit management actively evaluate what the right transfer risk exposures for DBS should be, taking into account the risks and rewards, as well as whether they are in line with our strategic intent. Limits for all other countries are set using a model-based approach.

All country limits are subject to approval by the BRMC.

## Stress testing

DBS engages in various types of credit stress testing, and these are driven either by regulators or our own internal requirements and management.

Our credit stress tests are performed at total portfolio or sub-portfolio level, and are generally meant to assess the impact of changing economic conditions on asset quality, earnings performance, capital adequacy and liquidity. DBS' stress testing programme is comprehensive, and covers all major functions and areas of business.

DBS typically performs the following types of credit stress testing at a minimum and others as necessary:

Pillar 1 credit stress testing	Pillar 2 credit stress testing	Industry-wide stress testing	Sensitivity and scenario analyses
<p>DBS conducts Pillar 1 credit stress testing regularly as required by regulators. Under Pillar 1 credit stress testing, DBS assesses the impact of a mild stress scenario (at least two consecutive quarters of zero GDP growth) on Internal Ratings-Based (IRB) estimates (i.e. PD, LGD and EAD) and the impact on regulatory capital. The purpose of the Pillar 1 credit stress test is to assess the robustness of internal credit risk models and the cushion above minimum regulatory capital.</p>	<p>DBS conducts Pillar 2 credit stress testing annually as part of the ICAAP. Under Pillar 2 credit stress testing, DBS assesses the impact of stress scenarios with different levels of severity, taking into account asset quality, earnings performance, and internal and regulatory capital. The results of the credit stress tests become input for the capital planning process under the ICAAP. The purpose of the Pillar 2 credit stress testing is to examine the possible events or market changes that could adversely affect DBS.</p>	<p>DBS participates in the annual industry-wide stress test (IWST) conducted by the Monetary Authority of Singapore (MAS) to facilitate our ongoing assessment of financial stability. Under the IWST, DBS is required to assess the impact of adverse scenarios, as defined by the regulator, on asset quality, earnings performance and capital adequacy.</p>	<p>DBS conducts multiple independent sensitivity analyses and credit portfolio reviews based on various scenarios. The intent of these analyses and reviews is to identify vulnerabilities, which is vital for developing and executing mitigating action.</p>

## Processes, systems and reports

DBS constantly invests in systems to support risk monitoring and reporting for our Institutional Banking and Consumer Banking/Wealth Management businesses.

The end-to-end credit process is continually being reviewed and improved through various front-to-back initiatives involving the business units, the operations unit, the RMG and other key stakeholders. Day-to-day monitoring of credit exposures, portfolio performance and external environmental factors potentially

affecting credit risk profiles is key to our philosophy of effective credit risk management.

In addition, risk reporting on credit trends, which may include industry analysis, early warning alerts and significant weak credits, is submitted to the various credit committees, allowing key strategies and action plans to be formulated and evaluated. Credit control functions also ensure that any credit risk taken complies with group-wide credit policies and guidelines. These functions ensure that approved limits are activated, credit excesses

and policy exceptions are appropriately endorsed, compliance with credit standards is carried out, and covenants established by management and regulators are monitored.

Independent risk management functions that report to the CRO are jointly responsible for developing and maintaining a robust credit stress testing programme. These units oversee the implementation of credit stress tests as well as the analysis of the results, of which management, various risk committees and regulators are informed.

Classification grade	Description
<b>Performing assets</b>	
Pass	Indicates that the timely repayment of the outstanding credit facilities is not in doubt.
Special mention	Indicates that the borrower exhibits potential weaknesses that, if not corrected in a timely manner, may adversely affect future repayments and warrant close attention by DBS.
<b>Classified or NPA</b>	
Substandard	Indicates that the borrower exhibits definable weaknesses in its business, cash flow or financial position that may jeopardise repayment on existing terms. These credit facilities may be non-defaulting.
Doubtful	Indicates that the borrower exhibits severe weaknesses such that the prospect of full recovery of the outstanding credit facilities is questionable and the prospect of a loss is high, but the exact amount remains undeterminable.
Loss	Indicates that the amount of recovery is assessed to be insignificant.

## Non-performing assets

DBS' credit facilities are classified as "Performing assets" or "Non-performing assets" (NPA), in accordance with the MAS Notice to Banks No. 612 "Credit Files, Grading and Provisioning" (MAS Notice 612).

These guidelines require credit portfolios to be categorised into one of the following five categories, according to our assessment of a borrower's ability to repay a credit facility from its normal sources of income.

*The link between the MAS categories shown below and DBS' internal ratings is shown in Section 5.3.2 on page 85.*

A default is considered to have occurred with regard to a particular borrower when either or both of the following events have taken place:

- Subjective default: Borrower is considered to be unlikely to pay its credit obligations in full, without DBS taking action such as realising security (if held)
- Technical default: Borrower is more than 90 days past due on any credit obligation to DBS

This is consistent with the guidance provided under the MAS' Notice to Banks No. 637 "Notice on Risk Based Capital Adequacy Requirements for Banks incorporated in Singapore" (MAS Notice 637).

Credit facilities are classified as restructured assets when we grant non-commercial concessions to a borrower because it is in a worse financial position or is unable to meet the original repayment schedule. A restructured credit facility is classified into the appropriate non-performing grade based on the assessment of the borrower's financial condition and its ability to repay according to the restructured terms.

Such credit facilities are not returned to the performing status until there are reasonable grounds to conclude that the borrower will be able to service all future principal and interest payments on the credit facility in accordance with the restructured terms. Apart from what has been described, we do not grant concessions to borrowers in the normal course of business. Any restructuring of credit facilities are reviewed on a case-by-case basis and conducted only on commercial terms.

In addition, it is not within DBS' business model to acquire debts that have been restructured at inception (e.g. distressed debts).

*Please refer to Note 2.11 to the financial statements on page 129 for our accounting policies regarding specific and general allowances for credit losses.*

In general, specific allowances are recognised for defaulting credit exposures rated substandard and below.

*The breakdown of our NPA by loan grading and industry and the related amounts of specific allowances can be found in Note 41.2 to the financial statements on page 165. A breakdown of past due loans can also be found in the same note.*

When required, we will take possession of all collateral and dispose of them as soon as practicable. Realised proceeds are used to reduce outstanding indebtedness.

*A breakdown of collateral held for NPA is shown in Note 41.2 to the financial statements on page 168.*

Repossessed collateral is classified in the balance sheet as other assets. The amounts of such other assets for 2016 and 2015 were not material.

## 5.2 Credit risk mitigants

### Collateral received

Where possible, DBS takes collateral as a secondary recourse to the borrower. This includes cash, marketable securities, properties, trade receivables, inventory and equipment, and other physical and/or financial collateral. We may also take fixed and floating charges on the assets of borrowers.

Policies are in place to determine the eligibility of collateral for credit risk mitigation. These include requiring specific collateral to meet minimum operational requirements in order to be considered as effective risk mitigants. DBS' collateral is generally diversified and valued periodically. Properties constitute the bulk of our collateral, while marketable securities and cash are immaterial.

For derivatives, repurchase agreements (repo) and other repo-style transactions with financial market counterparties, collateral arrangements are typically covered under market-standard documentation, such as Master Repurchase Agreements and International Swaps and Derivatives Association (ISDA) Agreements. The collateral received is mark-to-market on a frequency DBS and the counterparties mutually agreed upon. This is governed by internal guidelines with respect to the eligibility of the collateral. In the event of a default, the credit risk exposure is reduced by master-netting arrangements where DBS is allowed to offset what we owe a counterparty against what is due from that counterparty in a netting-eligible jurisdiction.

*Please refer to Note 14 to the financial statements on page 137 for further information on financial assets and liabilities subject to netting agreement but not offset on the balance sheet.*

Collateral held against derivatives generally consists of cash in major currencies and highly rated government or quasi-government bonds. Exceptions may arise in certain countries,

where due to domestic capital markets and business conditions, the bank may be required to accept less highly rated or liquid government bonds and currencies. Reverse repo-transactions are generally limited to large institutions with reasonably good credit standing. The bank takes haircuts against the underlying collateral of these transactions that commensurate with collateral quality to ensure credit risks are adequately mitigated.

In times of difficulty, we will review the customer's specific situation and circumstances to assist them in restructuring their repayment liabilities. However, should the need arise, disposal and recovery processes are in place to dispose of collateral held by DBS. We also maintain a panel of agents and solicitors that helps us to dispose of non-liquid assets and specialised equipment quickly.

### Collateral posted

DBS is required to post additional collateral in the event of a rating downgrade. As at 31 December 2016, for a three-notch downgrade of its Standard & Poor's Ratings Services and Moody's Investors Services ratings, DBS Bank will have to post additional collateral amounting to SGD 44 million (2015: SGD 57 million).

### Other risk mitigants

DBS uses guarantees as credit risk mitigants. Internal thresholds for considering the eligibility of guarantors for credit risk mitigation are in place.

## 5.3 Internal credit risk models

DBS adopts rating systems for the different asset classes under the Internal Ratings-Based Approach (IRBA).

There is a robust governance process for the development, independent validation and approval of any credit risk model. The models go through a rigorous review process before they are endorsed by the GCRMC and the Risk ExCo. They must also be approved by the BRMC before being used. The key risk measures generated by the internal credit risk rating models to quantify regulatory capital include PD, LGD and EAD. For portfolios under the Foundation IRBA, the supervisory LGD estimates are applied. For retail portfolios under the Advanced IRBA, internal estimates are used. In addition, the ratings from the credit models act as the basis for underwriting credit risk, monitoring portfolio performance and determining business strategies.

The performance of the rating systems is monitored regularly and informed to the GCRMC and the BRMC to ensure their ongoing effectiveness. This serves to highlight material deterioration in the rating systems for management attention.

An independent risk unit conducts formal validations for the respective rating systems annually. The validation processes are also independently reviewed by Group Audit.

### 5.3.1 Retail exposure models

Retail portfolios are categorised into the following asset classes under the Advanced IRBA: residential mortgages, qualifying revolving retail exposures and other retail exposures.

Within each asset class, exposures are managed on a portfolio basis. Each account is assigned to a risk pool, considering factors such as borrower characteristics and collateral type. Loss estimates are based on historical default and realised losses within a defined period. The definition of default is applied at the level of a particular facility, rather than at the level of the obligor.

Business-specific credit risk elements such as underwriting criteria, scoring models, approving authorities and asset quality and business strategy reviews, as well as systems, processes and techniques to monitor portfolio performance, are in place. Credit risk models for secured and unsecured portfolios are also

used to update the risk level of each loan on a monthly basis, reflecting the broad usage of risk models in portfolio quality reviews.

### 5.3.2 Wholesale exposure models

Wholesale exposures are assessed under the Foundation IRBA and include sovereign, bank, corporate and specialised lending exposures.

The risk ratings for the wholesale exposures (other than securitisation exposures) have been mapped to corresponding external rating equivalents.

Sovereign exposures are risk-rated using internal risk-rating models and guidelines that are in line with the IRBA portfolios. Factors relevant to country-specific macroeconomic risk, political risk, social risk and liquidity risk are reviewed objectively in the sovereign rating models to assess the sovereign credit risk in a disciplined and systematic way.

Bank exposures are assessed using a bank-rating model covering various credit risk factors such as capital levels and liquidity, asset quality, earnings, management and market sensitivity.

The risk ratings derived are benchmarked against external credit risk ratings to ensure that the internal rating systems are well-aligned and appropriately calibrated.

Large corporate credits are assessed using approved models. They are also reviewed by designated credit approvers. Credit factors considered in the risk assessment process include the counterparty's financial standing and specific non-quantitative factors such as industry risk, access to funding, market standing and management strength.

The counterparty risk rating assigned to SMEs is primarily based on the counterparty's financial position and strength. Credit ratings under the IRBA portfolios are, at a minimum, reviewed on an annual basis unless credit conditions require more frequent assessment. The counterparty risk-rating process is reinforced by the facility risk-rating system, which considers other exposure risk mitigants, such as collateral and third-party guarantees.

A description of the internal ratings used and corresponding external ratings and MAS classification for the various portfolios is as follows:

Grade (ACRR)	Description of rating grade	Equivalent external rating	MAS classification
PD Grade 1	Taking into account the impact of relevant economic, social or geopolitical conditions, the borrower's capacity to meet its financial commitment is exceptional.	AAA	Pass Performing assets
PD Grade 2	Taking into account the impact of the relevant economic, social or geopolitical conditions, the borrower's capacity to meet its financial commitment is excellent.	AA+, AA, AA	Pass
PD Grade 3	More susceptible to adverse economic, social, geopolitical conditions and other circumstances. The borrower's capacity to meet its financial commitment is strong.	A+, A, A-	Pass
PD Grade 4A/4B	Adequate protection against adverse economic, social or geopolitical conditions or changing circumstances. More likely to lead to a weakened capacity for the borrower to meet its financial commitment.	BBB+/BBB	Pass
PD Grade 5	Relatively worse off than a borrower rated "4B" but exhibits adequate protection parameters.	BBB-	Pass
PD Grade 6A/6B	Satisfactory capacity for the borrower to meet its financial commitment but this may become inadequate due to adverse business, financial, economic, social or geopolitical conditions and changing circumstances.	BB+/BB	Pass
PD Grade 7A/7B	Marginal capacity for the borrower to meet its financial commitment but this may become inadequate or uncertain due to adverse business, financial, economic, social or geopolitical conditions and changing circumstances.	BB-	Pass

Grade (ACRR)	Description of rating grade	Equivalent external rating	MAS classification	
PD Grade 8A	Sub-marginal capacity for the borrower to meet its financial commitment. Adverse business, financial or economic conditions will likely impair its capacity or willingness to meet its financial commitment.	B+	Pass	
PD Grade 8B/8C <sup>(a)</sup>	Low capacity for the borrower to meet its financial commitment. Adverse business, financial or economic conditions will likely impair its capacity or willingness to meet its financial commitment.	B/B-	Special mention	
PD Grade 9	Borrower is vulnerable to non-payment and is dependent upon favourable business, financial and economic conditions to meet its financial commitment. Likely to have little capacity to meet its financial commitment under adverse conditions.	CCC-C	Substandard (non-defaulting)	Non-performing assets
PD Grade 10 and above	A borrower rated "10" and above is in default (as defined under MAS Notice 637).	D	Substandard and below (defaulting)	

(a) For companies scored by the HK SME Scoring Model, in addition to the ACRR, there is a further test to evaluate whether the borrower meets the criteria of Special mention. If it does not, the ACRR can remain as 8B/8C but is not classified as Special mention

### 5.3.3 Specialised lending exposures

Specialised lending IRBA portfolios include income-producing real estate, project finance, object finance, hotel finance and commodities finance. These adopt the supervisory slotting criteria specified under Annex 7v of MAS Notice 637, which are used to determine the risk weights to calculate credit risk-weighted exposures.

### 5.3.4 Securitisation exposures

DBS is not active in securitisation activities that are motivated by credit risk transfer or other strategic considerations. As a result, we do not securitise our own assets, nor do we acquire assets with the view of securitising them.

We arrange securitisation transactions for our clients for fees. These transactions do not involve special-purpose entities we control. For transactions that are not underwritten, no securitisation exposures are assumed as a direct consequence of arranging the transactions. Any decision to invest in any of such arranged transactions is subject to independent risk assessment.

Where DBS provides an underwriting commitment, any securitisation exposure that arises will be held in the trading book to be traded or sold down in accordance with our internal policy and risk limits. In addition, DBS does not provide implicit support for any transactions we structure or have invested in.

We invest in our clients' securitisation transactions from time to time. These may include securitisation transactions arranged by us or other parties. We may also act as a liquidity facility provider, working capital facility provider or swap counterparty. Such exposures require the approval of the independent risk function, and are subject to regular risk reviews after they take place. We also have processes in place to monitor the credit risk of our securitisation exposures.

### 5.3.5 Credit exposures falling outside internal credit risk models

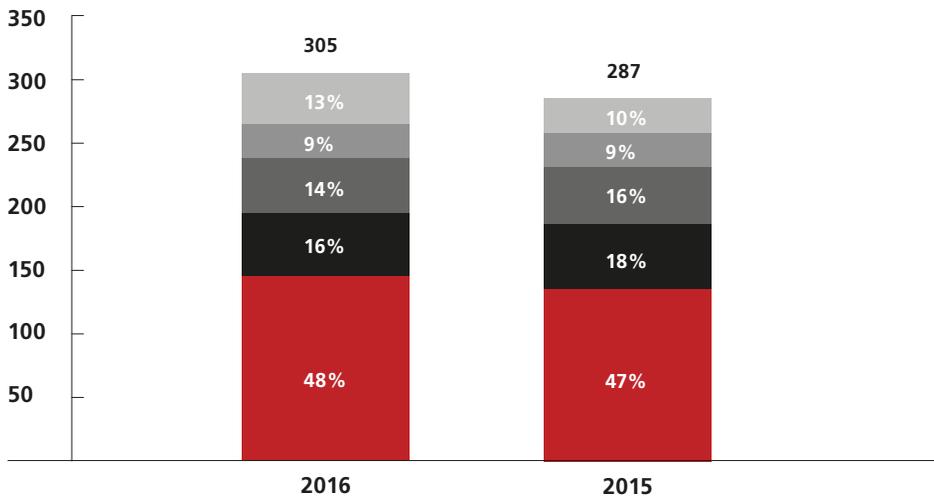
DBS applies the standardised approach (SA) for portfolios that are individually immaterial in terms of both size and risk profile, as well as for identified transitioning portfolios. These portfolios include:

- IRBA-transitioning retail and wholesale exposures
- IRBA-exempt retail exposures
- IRBA-exempt wholesale exposures

Any identified transitioning retail and wholesale exposures are expected to go through the Advanced IRBA and Foundation IRBA respectively, subject to certification by MAS. In the meantime, the SA will have been applied. The portfolios under the SA are subject to our overall governance framework and credit risk management practices. DBS will continue to monitor the size and risk profile of these portfolios, and will enhance the relevant risk measurement processes if these risk exposures become material.

DBS uses external ratings for credit exposures under the SA where relevant, and we only accept ratings from Standard & Poor's, Moody's and Fitch in such cases. DBS follows the process prescribed in MAS Notice 637 to map the ratings to the relevant risk weights.

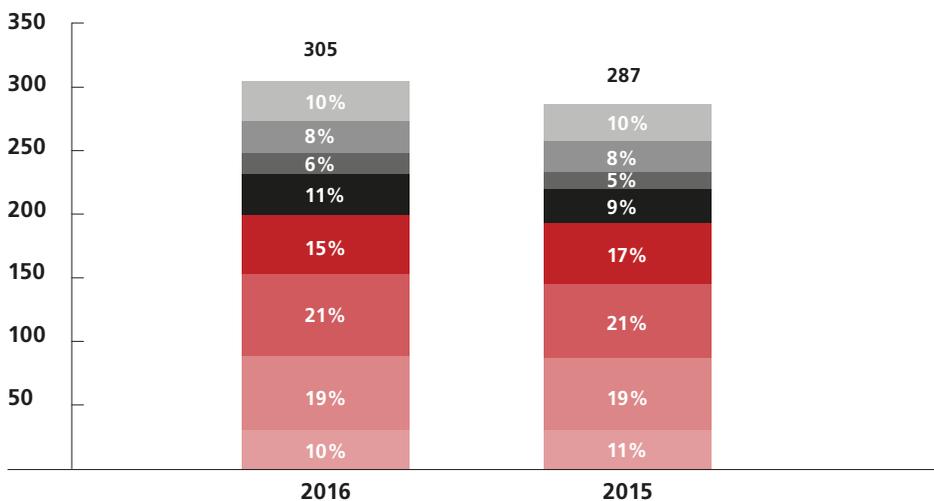
### Geographical Concentration (SGD bn)



- Singapore
- Hong Kong
- Rest of Greater China
- South and Southeast Asia
- Rest of the World

Above refers to gross loans and advances to customers based on country of incorporation

### Industry Concentration (SGD bn)



- Manufacturing
- Building and construction
- Housing loans
- General commerce
- Transportation, storage and communications
- Financial institutions, investment and holding companies
- Professionals and private individuals (excluding housing loans)
- Others

Above refers to gross loans and advances to customers based on MAS Industry Code

## 5.4 Credit risk in 2016

### Concentration risk

DBS' geographic distribution of customer loans has remained stable for the past year.

Our gross loans and advances to customers continue to be predominantly in our home market of Singapore, accounting for 48% of the portfolio. While the portfolios for Singapore and the rest of the world grew, our Greater China (including Hong Kong) portfolio declined in 2016.

This reflected the changing business environment in Greater China as trade volumes continued to drop, and our proactive management of this risk resulted in tightening credit lending to SME customers. Our

portfolio is well distributed and fairly stable across various industries, with Building and construction and General commerce being the largest contributors in the wholesale portfolio.

*Please refer to Note 41.4 to the financial statements on page 169 for DBS' breakdown of credit risk concentration.*

### Non-performing assets

In absolute terms, our total NPA increased by 74% from the previous year to SGD 4,856 million in 2016, due to higher NPA resulting from headwinds impacting our oil and gas support services portfolio and RMB derivatives. This has contributed to an increase in our NPL ratio from 0.9% in the previous year to 1.4% in 2016.

*Please refer to page 32 in CFO Statement for more information.*

### Collateral received

The tables below provide breakdowns by loan-to-value (LTV) bands for the borrowings secured by properties from the various market segments.

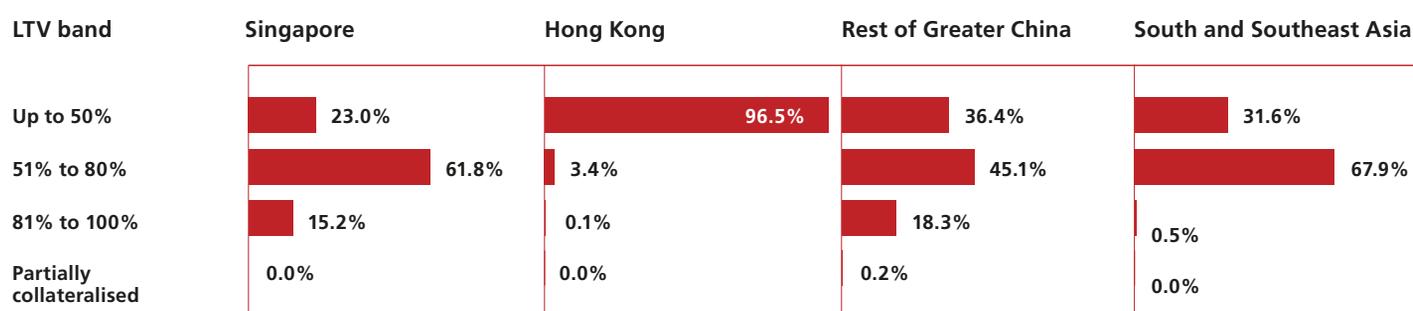
### Residential mortgage loans

The LTV ratio is calculated using mortgage loans including undrawn commitments divided by the collateral value. Property valuations are determined by using a combination of professional appraisals and housing price indices.

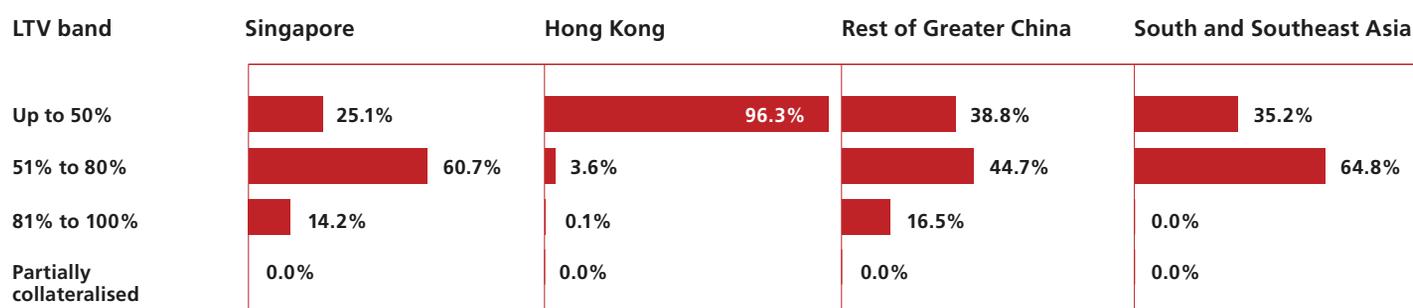
New loans are capped at LTV limits of up to 80% since 2010. The increase in Singapore's exposures with LTV between 81% and 100% was contributed by the downward adjustments of property prices since 2013.

## Percentage of residential mortgage loans (breakdown by LTV band and geography)

As at 31 December 2016



As at 31 December 2015



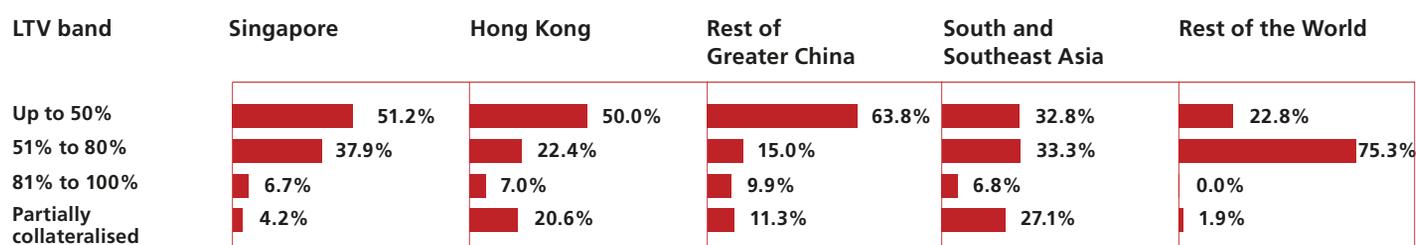
## Loans and advances to corporates secured by property

These loans are extended for the purpose of acquisition and/or development of real estate, as well as for general working capital. 90% of our loans are fully collateralised, as compared to 86% in 2015. Majority of these loans have LTV <80%. Our property loans are mainly concentrated in Singapore and Hong Kong, which together accounted for 84% of total property loans.

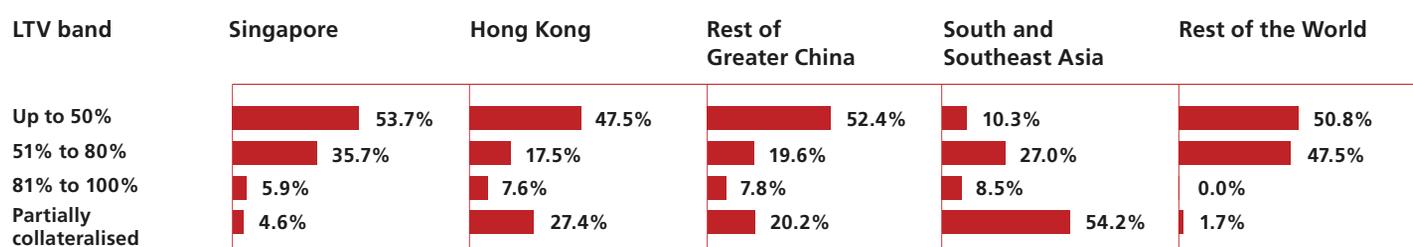
The LTV ratio is calculated as loans and advances divided by the value of property, including other tangible collaterals that secure the same facility. The latter include cash, marketable securities, bank guarantees, vessels, and aircrafts. Where collateral assets are shared by multiple loans and advances, the collateral value is pro-rated across the loans and advances secured by the collateral.

## Percentage of loans and advances to corporates secured by property (breakdown by LTV band and geography)

As at 31 December 2016



As at 31 December 2015



## Loans and advances to banks

In line with market convention, loans and advances to banks are typically unsecured. DBS manages the risk of such exposures by keeping tight control of the exposure tenor, and monitoring the credit quality of the bank counterparties.

## Derivatives counterparty credit risk by markets and settlement methods

DBS continues to manage our derivatives counterparty risk exposures with netting and collateral arrangements, thereby protecting our balance sheet in the event of counterparty defaulting.

A breakdown of our derivatives counterparty credit risk by markets (OTC versus exchange-traded) and settlement methods (cleared through a central counterparty versus settled bilaterally) can be found below.

## Notional OTC and exchange-traded products

In notional terms, SGD m	As at 31 Dec 2016
OTC derivatives cleared through a central counterparty	751,315
OTC derivatives settled bilaterally	1,301,713
Total OTC derivatives	2,053,028
Exchange-traded derivatives	17,515
Total derivatives (only with external parties)	2,070,543

Please refer to Note 37 to the financial statements on page 156 for a breakdown of the derivatives positions held by DBS.

## 6 Market risk

Our exposure to market risk is categorised into:

**Trading portfolios:** Arising from positions taken for (i) market-making, (ii) client-facilitation and (iii) benefiting from market opportunities.

**Non-trading portfolios:** Arising from (i) positions taken to manage the interest rate risk of our Institutional Banking and Consumer Banking assets and liabilities, (ii) equity investments comprising of investments held for yield and/or long-term capital gains,

(iii) strategic stakes in entities and (iv) structural foreign exchange risk arising mainly from our strategic investments, which are denominated in currencies other than the SGD.

### 6.1 Market risk management at DBS

DBS' approach to market risk management comprises the following building blocks:

#### Policies

#### Risk methodologies

#### Processes, systems and reports

#### Policies

The Market Risk Management Policy sets our overall approach towards market risk management, while the Market Risk Management Standard establishes the basic requirements for the said management within DBS.

The Market Risk Management Guide complements the Market Risk Management Standard by providing more details regarding specific subject matters. Both the Market Risk Management Standard and Market Risk Management Guide facilitate the identification, measurement, control, monitoring and reporting of market risk in a consistent manner. They also set out the overall approach, standards and controls governing market risk stress testing across DBS.

The criteria for determining the positions to be included in the trading book are stipulated in the Trading Book Policy Statement.

#### Risk methodologies

Value-at-Risk (VaR) is a method that computes the potential losses of risk positions as a result of market movement over a specified time horizon and according to a given level of confidence.

Our VaR model is based on historical simulation with a one-day holding period. We use Expected Shortfall (ES), which is the average of potential loss beyond a given level of confidence, to monitor and limit market risk exposures. The market risk economic capital that is allocated by the BRMC is linked to ES by a multiplier. ES is supplemented by risk control metrics such as sensitivities to risk factors and loss triggers for management action.

DBS conducts back-testing to verify the predictiveness of the VaR model. Back-testing compares VaR calculated for positions at the close of each business day with the profit and loss (P&L) that actually arises in those positions on the following business day. The back-testing P&L excludes fees and commissions, and revenues from intra-day trading.

For back-testing, VaR at the 99% level of confidence and over a one-day holding period is used. We adopt the standardised approach to compute market risk regulatory capital under MAS Notice 637 for the trading book positions. As such, VaR back-testing does not impact our regulatory capital for market risk.

VaR models allow us to estimate the aggregate portfolio market risk potential loss due to a range of market risk factors and instruments. However, there are limitations to VaR models; for example, past changes in market risk factors may not provide accurate predictions of future market movements, and the risk arising from adverse market events may be understated.

To monitor DBS' vulnerability to unexpected but plausible extreme market risk-related events, we conduct multiple market risk stress tests regularly. These cover trading and non-trading portfolios and follow a combination of historical and hypothetical scenarios depicting risk-factor movement.

ES is the key risk metric used to manage our assets and liabilities. As an exception, credit spread risk arising from loans and receivables is managed under the credit risk management framework. We also manage banking book interest rate risk arising from mismatches in the interest rate profiles of assets, liabilities and capital instruments (and associated hedges), which includes basis risk arising from different interest rate benchmarks, interest rate repricing risk, yield curve risk and embedded optionality. Behavioural assumptions are applied when managing the interest rate risk of banking book deposits with indeterminate maturities. DBS measures interest rate risk in the banking book on a weekly basis.

Credit derivatives are used in the trading book with single name or index underlying instruments to support DBS' business strategy to build a regional fixed income franchise. We actively monitor our counterparty credit risk in credit derivative contracts.

More than 90% of the gross notional value of our credit derivative positions as at 31 December 2016 was to 19 established names, which we maintain collateral agreements with.

#### Processes, systems and reports

Robust internal control processes and systems have been designed and implemented to support our market risk management approach. DBS reviews these control processes and systems regularly, and these reviews allow senior management to assess their effectiveness.

The RMG Market and Liquidity Risk unit – an independent market risk management function reporting to the CRO – monitors, controls and analyses DBS' market risk daily. The unit comprises risk control, risk analytics, production and reporting teams.

## 6.2 Market risk in 2016

DBS' ES considers the market risks of both the trading and banking books. Our ES (based on a 97.5% level of confidence) is tabulated below. The period-end, average, high and low ES are shown.

1 Jan 2016 to 31 Dec 2016				
SGD m	As at 31 Dec 2016	Average	High	Low
Total	89	98	112	84

1 Jan 2015 to 31 Dec 2015				
SGD m	As at 31 Dec 2015	Average	High	Low
Total	101	117	147	75

DBS' major market risk driver is interest rate risk in the trading and banking books. The average ES for 2016 was lower than 2015 mainly due to drop-off of volatile rates scenarios for ES calculation and updates to models used to measure interest rate risks in banking book. The following table shows the period-end, average, high and low diversified ES and ES by risk class for Treasury's trading portfolios. The ES reported below are based on a 97.5% level of confidence.

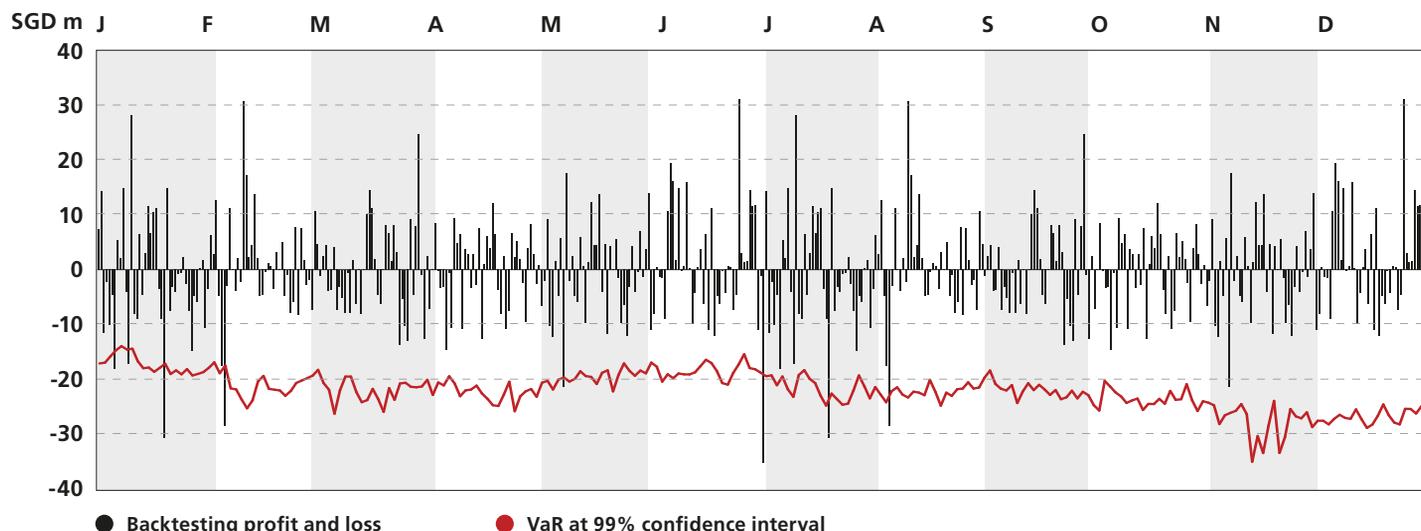
1 Jan 2016 to 31 Dec 2016				
SGD m	As at 31 Dec 2016	Average	High	Low
Diversified	26	21	31	14
Interest Rates	16	18	27	14
Foreign Exchange	10	12	18	7
Equity	1	2	3	1
Credit Spread	18	11	19	6
Commodity	#	#	1	#

1 Jan 2015 to 31 Dec 2015				
SGD m	As at 31 Dec 2015	Average	High	Low
Diversified	16	20	32	15
Interest Rates	17	15	21	9
Foreign Exchange	11	8	19	3
Equity	3	3	5	2
Credit Spread	8	16	23	7
Commodity	#	1	2	#

# Amount under SGD 500,000

At DBS, the main risk factors driving Treasury's trading portfolios in 2016 were interest rates, foreign exchange and credit spreads. Treasury's trading portfolios' average diversified ES remained relatively flat compared to 2015.

Treasury's trading portfolios experienced five back-testing exceptions in 2016. The exceptions occurred in January, February, March, September and December. The four exceptions for the period from January to September were mainly due to (i) pronounced volatilities in SGD interest rates and SGD swap spreads; and (ii) basis risks in onshore/offshore Chinese foreign exchange and interest rate. The exception in December was due to valuation adjustments carried out at the month end.



The key market risk drivers of our non-trading portfolios are SGD and USD interest rate positions. The economic value impact of changes in interest rates was simulated under various assumptions for the non-trading portfolio. The economic value changes were negative SGD 156 million and SGD 239 million (2015: negative SGD 250 million and SGD 425 million) based on interest rate changes of 100 basis points and 200 basis points respectively. The negative economic value impact declined in December 2016 mainly due to a refinement of the behavioural assumptions for current account balances.

## 7 Liquidity risk

DBS' liquidity risk arises from our obligations to honour withdrawals of deposits, repayments of borrowed funds at maturity, and our commitments to extend loans to our customers. We seek to manage our liquidity in a manner that ensures that our liquidity obligations will continue to be honoured under normal as well as adverse circumstances.

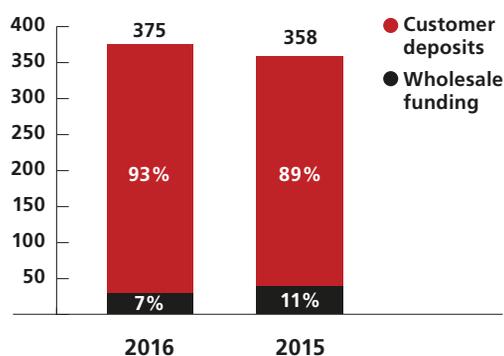
### 7.1 Liquidity risk management at DBS

#### Liquidity management and funding strategy

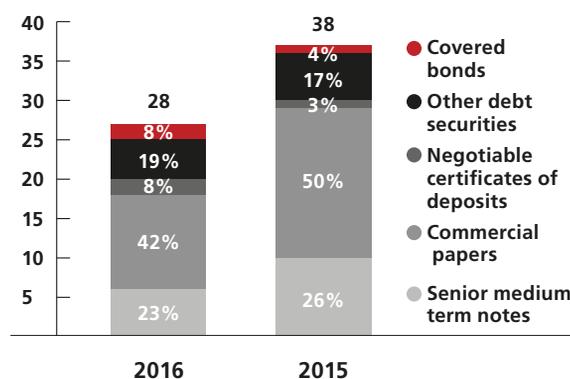
DBS strives to develop a diversified funding base with access to funding sources across retail and wholesale channels. Our funding strategy is anchored on strengthening our core deposit franchise as the foundation of the Group's long-term funding advantage.

Customer deposits grew by SGD 27 billion in 2016, contributing to 93% of total funding sources. Current and savings deposits, which are favourable for the liquidity coverage ratio, were the main drivers of growth with an increase of SGD 18 billion. Within wholesale funding, senior medium term notes were gradually replaced with covered bonds which are more cost effective.

#### Funding Sources (SGD bn)



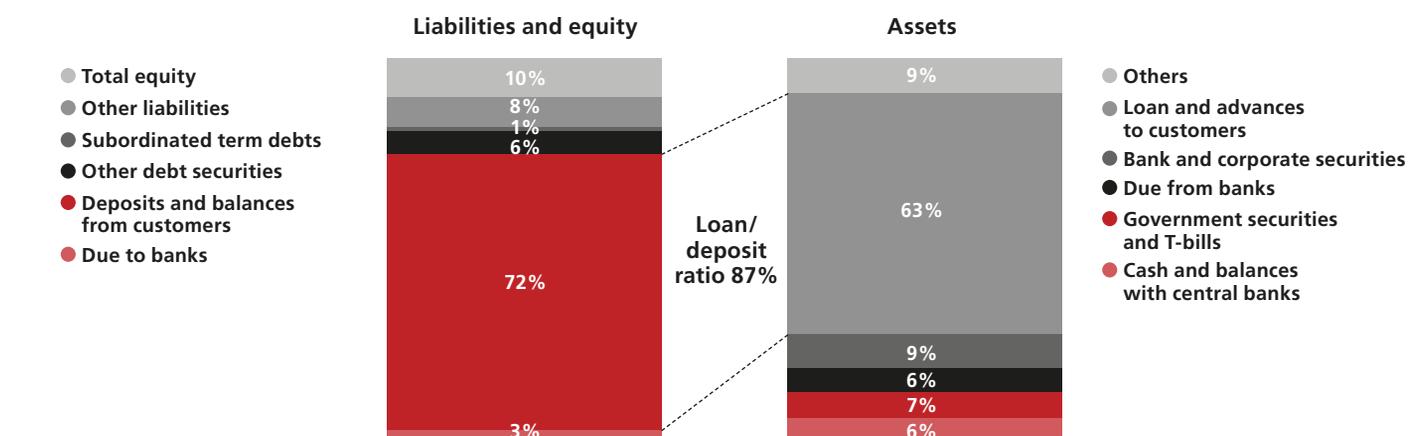
#### Wholesale Funding Breakdown (SGD bn)



DBS aims to ensure continuous access to the investor base for capital and senior wholesale funding to support our commercial banking activities. We look for cost efficiencies over the long term and market extensively, focusing on SGD, USD, EUR, AUD and HKD as our key issuance currencies. Capital instruments are primarily issued from DBS Group Holdings Ltd (DBSH) while covered bonds originate from DBS Bank Ltd. Senior notes are issued from both DBSH and the Bank as required, although DBSH is currently the only active issuer of public senior benchmarks.

The marquee issuance for 2016 was the 3.60% coupon USD Alternative Tier 1 (AT1) by DBSH. This was the lowest coupon paid by any issuer for a USD AT1 under Basel III, and has been recognised in annual awards by industry publications, including The Asset (Best Asian Bank Capital Bond), GlobalCapital (Best Asian Financial Bond), IFR Asia (Best Asian Investment Grade Bond) and FinanceAsia (Best Singapore Deal). In addition, IFR Asia has recognised our issuance and investor engagement activity by selecting DBS as its Issuer of the Year.

The diagrams below show our asset funding structure as at 31 December 2016.



Please refer to Note 30 to the financial statements on page 148 for more details of our wholesale funding sources and Note 42.1 on page 171 for the contractual maturity profile of our assets and liabilities.

With increasing diversification of funding sources, optimising the mismatch in fund deployment against sources with respect to pricing, size, currency and tenor remains challenging. To this end, where practicable and transferable without loss in value, we make appropriate use of the swap markets for different currencies, commensurate with the liquidity of each, in the conversion and deployment of surplus funds across locations.

As these swaps typically mature earlier than loans, we are exposed to potential cash flow mismatches arising from the risk that counterparties may not roll over maturing swaps with us to support the continual funding of loans. We mitigate this risk by setting triggers on the number of swaps transacted with the market and making conservative assumptions on the cash flow behaviour of swaps under our cash flow maturity gap analysis (see Section 7.2 on page 93).

Overseas locations are encouraged but not required to centralise the majority of their borrowing and deployment of funds with our head office, taking into account the relevant regulatory restrictions while maintaining a commensurate level of presence and participation in the local funding markets. Intra-group funding transactions are priced with reference to the prevailing market rates and parameters set within the Group Funds Transfer Pricing policy.

During our annual budget and planning process, each overseas location conducts an in-depth review of its projected loan and deposit growth as well as its net funding and liquidity profile for the next year. The consolidated Group funding and liquidity profiles are reviewed and revised as necessary by senior management. Each overseas location is required to provide justification if head office funding support is required.

The Group Assets and Liabilities Committee and respective Location Assets and Liabilities Committee regularly review our balance sheet composition, the growth in loans and deposits, our utilisation of wholesale funding, the momentum of our business activities, market competition, the economic outlook, market conditions and other factors that may affect liquidity in the continual refinement of DBS' funding strategy.

### Approach to liquidity risk management

DBS' approach to liquidity risk management comprises the following building blocks:



#### Policies

The Group Liquidity Risk Management Policy sets our overall approach towards liquidity risk management and describes the range of strategies DBS employs to manage our liquidity.

These strategies include maintaining an adequate counterbalancing capacity to address potential cash flow shortfalls and having diversified sources of liquidity.

DBS' counterbalancing capacity includes liquid assets, the capacity to borrow from the money markets (including the issuance of commercial papers and covered bonds), and forms of managerial interventions that improve liquidity. In the event of a potential or actual crisis, we have in place a set of liquidity contingency and recovery plans to ensure that we maintain adequate liquidity.

The Group Liquidity Risk Management Policy is supported by Standards that establish the detailed requirements for liquidity risk identification, measurement, reporting and control within DBS. The set of Policies, Standards and supporting Guides communicate these baseline requirements to ensure consistent application throughout DBS.

### Risk methodologies

The primary measure used to manage liquidity within the tolerance defined by the Board is cash flow maturity mismatch analysis.

This form of analysis is performed on a regular basis under normal and adverse scenarios. It assesses the adequacy of our counterbalancing capacity to fund or mitigate any cash flow shortfalls that may occur as forecasted in the cash flow movements across successive time bands. To ensure that liquidity is managed in line with our Risk Appetite, core parameters such as the types of scenarios, the survival period and the minimum level of liquid assets, are pre-specified for monitoring and control on a group-wide basis. Any occurrences of forecasted shortfalls that cannot be covered by our counterbalancing capacity will be escalated to the relevant committees for evaluation and action.

Liquidity stress testing is performed regularly using cash flow maturity mismatch analysis, and covers adverse scenarios involving shocks that are general market and/or name-specific in nature. Stress tests assess our vulnerability when liability run-offs increase, asset rollovers increase and/or liquid asset buffers decrease. In addition, ad hoc stress tests are performed as part of our recovery planning and ICAAP exercises.

Liquidity risk control measures such as liquidity-related ratios and balance sheet analysis are complementary tools for cash flow maturity mismatch analysis, and they are performed regularly to obtain deeper insights and finer control over our liquidity profile across different locations. The liquidity risk control measures also include concentration measures regarding top depositors, wholesale borrowing and swapped funds ratios.

### Processes, systems and reports

Robust internal control processes and systems support our overall approach in identifying, measuring, aggregating, controlling and monitoring liquidity risk across DBS.

Following enhancements on the in-house data platform made in the past two years, internal liquidity risk reporting was centralised in 2016, improving Group oversight of our liquidity positions across key locations and currencies.

The RMG Market and Liquidity Risk unit manages the day-to-day liquidity risk monitoring, control reporting and analysis.

## 7.2 Liquidity risk in 2016

DBS actively monitors and manages our liquidity profile through cash flow maturity mismatch analysis.

In forecasting cash flow under the analysis, behavioural profiling is necessary in cases where a product has indeterminate maturity or the contractual maturity does not realistically reflect the expected cash flow.

Two examples are maturity-indeterminate savings and current account deposits, which are generally viewed as sources of stable funding for commercial banks. In fact, they consistently exhibit stability even under historical periods of stress. A conservative view is adopted in the behavioural profiling of assets, liabilities and off-balance sheet commitments that have exhibited cash flow patterns that differ significantly from the contractual maturity profile shown under Note 42.1 of our financial statements on page 171.

The table below shows our behavioural net and cumulative maturity mismatch between assets and liabilities over a one-year period, in a normal scenario without incorporating growth projections. DBS' liquidity was observed to remain adequate in the maturity mismatch analysis. Loan growth in 2016 was supported largely by deposit growth, and diversified stable funding sources, which include covered bonds.

SGD m <sup>(a)</sup>	Less than 7 days	1 week to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year
As at 31 Dec 2016 Net liquidity mismatch	14,298	(1,763)	(7,108)	3,576	9,901
Cumulative mismatch	14,298	12,535	5,427	9,003	18,904
As at 31 Dec 2015 <sup>(b)</sup> Net liquidity mismatch	27,457	(102)	(9,456)	8,298	2,825
Cumulative mismatch	27,457	27,355	17,899	26,197	29,022

(a) Positive indicates a position of liquidity surplus. Negative indicates a liquidity shortfall that has to be funded

(b) As the behavioural assumptions used to determine the maturity mismatch between assets and liabilities are updated from time to time, the liquidity mismatches may not be directly comparable across past balance sheet dates

### 7.3 Liquid assets

Liquid assets are assets that are readily available and can be easily monetised to meet obligations and expenses under times of stress.

Such assets are internally defined under the governance of the relevant oversight committees, taking into account asset class, issuer type and credit rating, among other criteria, before they are reflected as available funds through cash flow maturity mismatch analysis. DBS' Treasury function expects to be able to operationally monetise our pool of liquid assets to meet liquidity shortfalls when the need arises. These liquid assets must be unencumbered and free of any legal, regulatory, contractual or other restrictions.

In practice, liquid assets are maintained in key locations and currencies to ensure that operating entities in such locations possess a degree of self-sufficiency to support business needs and guard against contingencies. The main portion of our liquid assets is centrally maintained in Singapore to support liquidity needs in smaller overseas subsidiaries and branches. Internally, DBS sets a requirement to maintain its pool of liquid assets above a minimum level as a source of contingent funds, taking into account projected stress shortfalls under its cash flow maturity mismatch analysis and other factors.

The table below shows DBS' encumbered and unencumbered liquid assets by instrument and counterparty against other assets in the same category under the balance sheet. The figures are based on the carrying amount at the balance sheet date.

SGD m	Liquid assets				Others <sup>[d]</sup>	Total
	Encumbered	Unencumbered	Total	Average <sup>(c)</sup>	[2]	[1] + [2]
			[1]			
As at 31 Dec 2016	6,708	9,797	16,505	15,458	10,335	26,840
Cash and balances with central banks <sup>(a)</sup>						
Due from banks <sup>(b)</sup>	–	8,425	8,425	7,486	21,593	30,018
Government securities and treasury bills	2,810	29,451	32,261	35,052	1,140	33,401
Banks and corporate securities	414	31,793	32,207	29,978	13,210	45,417
Total	9,932	79,466	89,398	87,974	46,278	135,676

(a) Unencumbered balances with central banks comprise holdings that are unrestricted and available overnight. The encumbered portion represents the mandatory balances held with central banks, which includes a minimum cash balance (MCB) amount that may be available for use under a liquidity stress situation. The "Others" portion include term placements with central banks

(b) Liquid assets comprise nostro accounts and eligible certificates of deposits

(c) Total liquid assets reflected on an average basis over the four quarters in 2016

(d) "Others" refer to assets that are not recognised as part of the available pool of liquid assets for liquidity management under stress due to (but not limited to) inadequate or non-rated credit quality, operational challenges in monetisation (e.g. holdings in physical scrips), and other considerations

In addition to the above table, collateral received in reverse repo-transactions amounting to SGD 5,649 million were recognised for liquidity management under stress. It can be observed from the table that our funding strategy in the normal course of business does not rely on collateralised wholesale funding. Instead, liquid assets are usually maintained only as a source of contingent funding.

### 7.4 Regulatory requirements

Under MAS' Notice to Banks No. 649 "Minimum Liquid Assets (MLA) and Liquidity Coverage Ratio (LCR)" (MAS Notice 649), DBS, as a domestic bank incorporated and headquartered in Singapore, is required to comply with the LCR standards. For the full year of 2016, Group LCR was maintained well above the minimum LCR requirements under MAS Notice 649. Based on our internal assessment and participation in the Quantitative Impact Studies by the Basel Committee on Banking Supervision, DBS is well-positioned to meet the minimum standards of the Basel III Net Stable Funding Ratio (NSFR), which will be implemented by 1 January 2018.

## 8 Operational risk

Operational risk includes processing errors, fraudulent acts, inappropriate behaviour of staff, vendor misperformance, system failure and natural disasters. Operational risk is inherent in our businesses and activities.

DBS' objective is to keep operational risk at appropriate levels, taking into account the markets we operate in, the characteristics of the businesses as well as our economic and regulatory environment.

### 8.1 Operational risk management at DBS

DBS' approach to operational risk management comprises the following building blocks:

#### Policies

#### Risk methodologies

#### Processes, systems and reports

#### Policies

The Group Operational Risk Management (ORM) Policy sets our overall approach for managing operational risk in a structured, systematic and consistent manner.

There are policies, standards, tools and programmes in place to govern ORM practices across DBS. These include corporate operational risk policies and standards that are owned by the respective corporate oversight and control functions. The key policies address risk areas relating to technology, compliance, fraud, money laundering, financing of terrorism and sanctions, new product and outsourcing.

#### Risk methodologies

DBS adopts the standardised approach to compute operational risk regulatory capital.

To manage and control operational risk, we use various tools, including risk and control self-assessment, operational risk event management and key risk indicator monitoring. Risk and control self-assessment is used by each business or support unit to identify key operational risk and assess how effective the internal controls are. When control issues are identified, the units develop action plans and track the resolution of the issues.

Operational risk events are classified in accordance with Basel standards. Such events, including any significant incidents that may impact DBS' reputation, must be reported

based on certain established thresholds. Key risk indicators with pre-defined escalation triggers are employed to facilitate risk monitoring in a forward-looking manner.

Additional methodologies are in place to address subject-specific risks, including, but not limited to, the following:

#### Technology risk

Information Technology (IT) risk is managed through an enterprise technology risk approach. This covers risk governance, communication, monitoring, assessment, mitigation and acceptance, and is supported by a set of IT policies and standards, control processes and risk mitigation programmes.

We have also established policies and standards to manage and address cyber security risk. To enhance the management of this risk, we have appointed a Chief Information Security Officer who is responsible for our cyber security risk management strategy and programme.

#### Compliance risk

Compliance risk refers to the risk of DBS not being able to successfully conduct our business because of any failure to comply with laws, regulatory requirements, industry codes or standards of business and professional conduct applicable to the financial sector.

This includes, in particular, laws and regulations applicable to the licensing and conducting of banking or other financial businesses, financial crime such as anti-money laundering and countering the financing of terrorism, fraud and bribery/corruption. We maintain a compliance programme designed to identify, assess, measure, mitigate and report on such risks through a combination of policy and relevant systems and controls.

DBS also provides relevant training and implements assurance processes. We strongly believe in the need to promote a strong compliance culture as well, and this is developed through the leadership of our Board and senior management.

#### Fraud risk

DBS has established minimum standards for our business and support units to prevent, detect, investigate and remediate fraud and related events. This is based on the Fraud Management Programme, through which standards are implemented at the unit and geographical levels. These standards aim to provide end-to-end management for fraud and related issues within DBS.

#### Money laundering, financing of terrorism and sanctions risks

There are minimum standards for our business and support units to mitigate and manage our actual and/or potential exposure to money laundering, terrorist financing, sanctions, corruption, or other illicit financial activities. Accountabilities have also been established for the protection of DBS' assets and reputation, as well as the interests of our customers and shareholders.

#### New product and outsourcing risks

Each new product, service or outsourcing initiative is subject to a risk review and sign-off process, where relevant risks are identified and assessed by departments independent of the risk-taking unit proposing the product or service. Variations of existing products or services and outsourcing initiatives are also subject to a similar process.

#### Other mitigation programmes

To manage business disruptions effectively, business continuity management is vital as part of DBS' risk mitigation programme.

A robust crisis management and business continuity management programme is in place within essential business services for unforeseen events. Planning for business resilience includes the identification of key business processes via Business Impact Analysis as well as the documentation and maintenance of our Business Continuity Plan (BCP).

DBS' BCP aims to minimise the impact of business interruption stemming from severe loss scenarios, and provide a reasonable level of service until normal business operations are resumed. Within the crisis management structure, we have in place an incident management process. This covers the situation from the point it begins and the crisis is declared to when the relevant committees or teams are activated to manage the crisis.

Exercises are conducted annually, simulating different scenarios to test our BCPs and crisis management protocol. These scenarios include technology issues affecting essential banking services across DBS, natural disasters with wide geographical impact, safety-at-risk incidents (e.g. terrorism) and other events leading to significant business disruption. The effectiveness of these exercises, as well as DBS' business continuity readiness, our alignment to regulatory guidelines and our disclosure of residual risks, are communicated and verified with the BRMC on an annual basis.

To mitigate losses from specific unexpected and significant event risks, DBS purchases group-wide insurance policies – under the

Group Insurance Programme – from third-party insurers. DBS has acquired insurance policies relating to crime and professional indemnity; director and officer liability; property damage and business interruption; general liability; and terrorism.

### Processes, systems and reports

Robust internal control processes and systems are integral to identifying, monitoring, managing and reporting operational risk.

DBS has implemented a web-based system that supports multiple operational risk

management processes and tools, including operational risk event reporting, risk and control self-assessment, key risk indicators, the tracking of issues or action plans and operational risk reporting.

All units are responsible for the day-to-day management of operational risk in their products, processes, systems and activities, in accordance with the various frameworks and policies. The RMG Operational Risk unit and other corporate oversight and control functions oversee and monitor the effectiveness of operational risk

management, assess key operational risk issues with the units to determine the impact across DBS, and report and/or escalate key operational risks to relevant senior management and Board-level committees with recommendations on appropriate risk mitigation strategies.

## 8.2 Operational risk in 2016

Total operational risk losses in 2016 was SGD 20 million which represented 0.18% of our total operating income. The losses may be categorised into the following seven Basel risk event categories:

Basel risk event types	2016		2015	
	SGD m	%	SGD m	%
External fraud	12.86	63%	2.97	38%
Clients, products and business practices (CPBP)	4.83	24%	0.28	4%
Execution, delivery and process management (EDPM)	2.31	12%	4.28	56%
Internal fraud	0.28	1%	0.14	2%
Damage to physical assets	0.04	0%	0	0%
Business disruption and system failures	0.01	0%	0.03	0%
Employment practices and workplace safety	0	0%	0	0%
Total <sup>(1)</sup>	20.33	100%	7.70 <sup>(2)</sup>	100%

#### Notes:

(1) Reportable operational risk events are those with net loss greater than SGD 10,000 and are reported based on the date of detection

(2) Adjusted to account for material recoveries under external fraud and provision adjustment under EDPM

External fraud and CPBP accounted for 87% of the Group's operational risk losses in 2016. The increase in losses for external fraud was attributable largely to an isolated incident. The operational risk losses for CPBP comprised mainly settlement of a lawsuit by a client for a processing error and a regulatory penalty imposed by MAS for breaches of money laundering regulations attributable to events in 2013 and 2014.

Operational risk losses under EDPM have declined with fewer processing errors compared to the year before.

## 9 Reputational risk

DBS views reputational risk as an outcome of any failure to manage risks in our day-to-day activities/decisions, and from changes in the operating environment. These risks include:

- Financial risk (credit, market and liquidity risks)
- Inherent risk (operational and business/strategic risks)

### 9.1 Reputational risk management at DBS

DBS' approach to reputational risk management comprises the following building blocks:

**Policies**

**Risk methodologies**

**Processes, systems and reports**

#### Policies

DBS adopts a four-step approach for reputational risk management, which is to prevent, detect, escalate and respond to reputational risk events.

As reputational risk is a consequence from the failure to manage other risk types, the definitions and principles for managing

such risks are articulated in the respective risk policies. These are reinforced by sound corporate values that reflect ethical behaviours and practices throughout DBS.

At DBS, we have policies in place to protect the consistency of our brand, and to safeguard our corporate identity and reputation.

#### Risk methodologies

Under the various risk policies, we have established a number of mechanisms for ongoing risk monitoring.

These mechanisms take the form of risk limits, key risk indicators and other operating metrics, and includes the periodic risk and control self-assessment process. Apart from observations from internal sources, alerts from external parties/stakeholders also serve as an important source to detect potential reputational risk events. In addition, there are policies relating to media communications, social media and corporate social responsibility to protect DBS' reputation. There are also escalation and response mechanisms in place for managing reputational risk.

While the respective risk policies address the individual risk types, the Reputational Risk Policy focuses specifically on our stakeholders' perception of how well DBS manages its reputational risks. Stakeholders include customers, government agencies and regulators, investors, rating agencies,

business alliances, vendors, trade unions, the media, the general public, the Board and senior management, and DBS' employees.

We recognise that creating a sense of shared value through engagement with key stakeholder groups is imperative for our brand and reputation.

*For more information on how we engage our stakeholders, please refer to page 30.*

#### Processes, systems and reports

Our units are responsible for the day-to-day management of reputational risk, and ensure that processes and procedures are in place to identify, assess and respond to this risk. Events affecting DBS' reputational risk are also included in our reporting of risk profiles to senior management and Board-level committees.

### 9.2 Reputational risk in 2016

DBS' priority is to prevent the occurrence of a reputational risk event, instead of taking mitigating action when it occurs. There were no significant reputational risk incidents endangering the DBS franchise in 2016. However, there were some media reports on our credit exposure to the oil and gas industry and anti-money laundering lapses in 2013 and 2014. We will continue to uphold and enhance our reputation through sound corporate values and robust policies and processes.

## Appendix

General recommendations		Where have we disclosed this? (in Risk management section unless otherwise stated)
1	Present all related risk information together in any particular report.	Refer to the table on page 77
2	Define the bank's risk terminology and risk measures and present key parameter values used.	Sections 1, 5.1, 6.1, 7.1, 8.1
	<b>Permanent considerations regarding the impact of expected credit loss approaches:</b>	
	Describe how the bank interprets and applies the key concepts within an ECL approach.	Refer to Note 1 below
	Disclose the credit loss modelling techniques developed to implement the ECL approach.	Refer to Note 1 below
3	Describe and discuss top and emerging risks, incorporating relevant information in the bank's external reports on a timely basis.	Refer to CRO statement
	<b>Temporary considerations regarding the impact of expected credit loss approaches:</b>	
	Provide disclosures describing how the concepts applied and modelling techniques under the current impairment approaches compare with the new ECL approach to highlight factors that may drive changes in ECL that may not have been relevant in current impairment approaches.	Refer to Note 1 below
4	Once the applicable rules are finalised, outline plans to meet each new key regulatory ratio, e.g. the net stable funding ratio, liquidity coverage ratio and leverage ratio, and, once the applicable rules are in force, provide such key ratios.	Section 7.4 Refer to Capital management and planning section
	<b>Temporary considerations regarding the impact of expected credit loss approaches:</b>	
	Banks should consider describing the intended implementation strategy including the current timeline for the implementation.	Refer to Note 1 below
	Disclose how the risk management organisation, processes and key functions have been organised to run the ECL methodology.	Refer to Note 1 below
<b>Risk governance and risk management strategies/business model</b>		
5	Summarise prominently the bank's risk management organisation, processes and key functions.	Section 3
6	Provide a description of the bank's risk culture, and how procedures and strategies are applied to support that culture.	Section 4 Refer to Corporate Governance section
7	Describe the key risks arising from the bank's business models and activities, the bank's Risk Appetite in the context of its business models and how the bank manages such risks.	Sections 1, 2 and 4
8	Describe the usage of stress testing within the bank's risk governance and capital frameworks. Stress testing disclosures should provide a narrative overview of the bank's internal stress testing process and governance.	Sections 4.2, 5.1, 6.1, 7.1
	<b>Temporary considerations regarding the impact of expected credit loss approaches:</b>	
	Describe the relationship, if any, between the stress testing programs and the implementation of ECL accounting requirements.	Not applicable

**Where have we disclosed this?  
(in Risk management section  
unless otherwise stated)**

**General recommendations**

**Capital adequacy and risk-weighted assets**

9	Provide minimum Pillar 1 capital requirements, including capital surcharges for G-SIBs and the application of counter-cyclical and capital conservation buffers or the minimum internal ratio established by management.	Refer to Capital management and planning section and Pillar 3 disclosures published on DBS website
10	Summarise information contained in the composition of capital templates adopted by the Basel Committee to provide an overview of the main components of capital, including capital instruments and regulatory adjustments. A reconciliation of the accounting balance sheet to the regulatory balance sheet should be disclosed.	Refer to Pillar 3 disclosures published on DBS website
11	Present a flow statement of movements since the prior reporting date in regulatory capital, including changes in common equity tier 1, tier 1 and tier 2 capital.	Refer to Capital management and planning section
12	Qualitatively and quantitatively discuss capital planning within a more general discussion of management's strategic planning, including a description of management's view of the required or targeted level of capital and how this will be established.	Refer to Capital management and planning section
	<p><b>Temporary considerations regarding the impact of expected credit loss approaches:</b></p> <p>Banks should consider explaining how ECL requirements are anticipated to have an impact on capital planning (particularly in meeting capital adequacy requirements), including any strategic changes expected by management, to the extent that the impact is material. If regulatory requirements are unclear or not yet fully determined, the effects of such uncertainty should be discussed.</p>	Not applicable (regulatory requirements have not yet been fully determined)
13	Provide granular information to explain how risk-weighted assets (RWAs) relate to business activities and related risks.	Section 2
14	Present a table showing the capital requirements for each method used for calculating RWAs for credit risk, including counterparty credit risk, for each Basel asset class as well as for major portfolios within those classes. For market risk and operational risk, present a table showing the capital requirements for each method used for calculation.	Refer to Pillar 3 disclosures published on the DBS website
15	Tabulate credit risk in the banking book showing the average PD and LGD as well as the EAD, total RWAs and the RWA density for Basel asset classes and major portfolios within classes at a suitable level of granularity, based on internal ratings grades.	Refer to Pillar 3 disclosures published on the DBS website
16	Present a flow statement that reconciles movements in RWAs for the period for each RWA risk type.	To be implemented under revised Pillar 3 disclosures, effective from 1 January 2018
17	Provide a narrative putting Basel Pillar 3 back-testing requirements into context, including how the bank has assessed model performance and validated its models against default and loss.	Section 6.1, 6.2

**Liquidity**

18	Describe how the bank manages its potential liquidity needs and provide a quantitative analysis of the components of the liquidity reserve held to meet these needs, ideally by providing averages as well as period-end balances.	Sections 7.1, 7.3
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## General recommendations

## Where have we disclosed this? (in Risk management section unless otherwise stated)

### Funding

19	Summarise encumbered and unencumbered assets in a tabular format by balance sheet categories, including collateral received that can be rehypothecated or otherwise redeployed. This is to facilitate an understanding of available and unrestricted assets to support potential funding and collateral needs.	Section 7.3
20	Tabulate consolidated total assets, liabilities and off-balance sheet commitments by retaining contractual maturity at the balance sheet date. Present separately (i) senior unsecured borrowing (ii) senior secured borrowing (separately for covered bonds and repos) and (iii) subordinated borrowing. Banks should provide a narrative discussion of management's approach in determining the behavioural characteristics of financial assets and liabilities.	Section 7.2 Financial statements Note 42.1
21	Discuss the bank's funding strategy, including key sources and any funding concentrations, to enable effective insight into available funding sources, our reliance on wholesale funding, any geographical or currency risks and changes in those sources over time.	Section 7.1
22	Provide information that facilitates the user's understanding of the links between line items in the balance sheet and the income statement with positions included in the traded market risk disclosures [using the bank's primary risk management measures such as Value at Risk (VaR)] and non-traded market risk disclosures such as risk factor sensitivities, economic value and earnings scenarios and/or sensitivities.	Sections 6.1
23	Provide further qualitative and quantitative breakdowns of significant trading and non-trading market risk factors that may be relevant to the bank's portfolios beyond interest rate, foreign exchange, commodity and equity measures.	Sections 6.1, 6.2
24	Provide qualitative and quantitative disclosures that describe significant market risk measurement model limitations, assumptions, validation procedures, usage of proxies, changes in risk measures and models through time, reasons for back-testing exceptions, and how these results are used to enhance the parameters of the model.	Sections 6.1, 6.2
25	Provide a description of the primary risk management techniques employed by the bank to measure and assess the risk of loss beyond reported risk measures and parameters, such as VaR, earnings or economic value scenario results, through methods such as stress tests, expected shortfall, economic capital, scenario analysis, stressed VaR or other alternative approaches. The disclosure should discuss how market liquidity horizons are considered and applied within such measures.	Sections 6.1, 6.2

**Where have we disclosed this?  
(in Risk management section  
unless otherwise stated)**

**General recommendations**

**Credit risk**

26	Provide information that facilitates the user's understanding of the bank's credit risk profile, including any significant credit risk concentrations.	Section 5.4 Financial statements Note 41.4
	<b>Temporary considerations regarding the impact of expected credit loss approaches:</b>	
	Banks should consider whether existing segmentation for disclosure purposes is sufficiently granular to appropriately understand credit risk through an ECL approach.	Not applicable (quantitative assessment not yet available)
	Once practical and when disclosures are reliable, provide users with a quantitative assessment of the potential impact of applying an ECL approach.	
	<b>Permanent considerations regarding the impact of expected credit loss approaches:</b>	
	Where it aids understanding of credit risk exposures, provide disclosure of vintage.	Not applicable
27	Describe the policies for identifying impaired or non-performing loans, including how the bank defines impaired or non-performing, restructured and returned-to-performing (cured) loans, as well as explanations for loan forbearance policies.	Sections 5.1
28	Provide reconciliation for the opening and closing balances of non-performing or impaired loans in the period and the allowance for loan losses. Disclosures should include an explanation of the effects of loan acquisitions on ratio trends, and qualitative and quantitative information about restructured loans.	Sections 5.1, 5.4 Financial statements Note 41.2
29	Provide a quantitative and qualitative analysis of the bank's counterparty credit risk, which arises from its derivatives transactions.	Section 5.1, 5.4
30	Provide qualitative information about credit risk mitigation and collateral held for all sources of credit risk, as well as quantitative information where meaningful.	Section 5.2, 5.4

**Other risks**

31	Describe "other risk" types based on management's classifications and discuss how each one is identified, governed, measured and managed. In addition to risks such as operational risk, reputational risk, fraud risk and legal risk, it may be relevant to include topical risks such as business continuity, regulatory compliance, technology, and outsourcing.	Section 1, 8.1, 9
32	Discuss publicly known risk events related to other risks, including operational, regulatory, compliance and legal risks, where material or potentially material loss events have occurred. Such disclosures should concentrate on the effect on the business, the lessons learned and the resulting changes to risk processes already implemented or in progress.	Section 8.2

## Note 1: New impairment methodology

In 2018, Financial Reporting Standard (FRS) 109 will take effect. This new accounting standard will govern how Singapore reporting entities classify and measure financial instruments; take impairment (or allowance) charges; and account for hedges.

### Current impairment approach

At present, for impairment assessment, DBS complies with the provisions of MAS Notice 612 where banks maintain, in addition to specific allowances, a prudent level of general allowances of at least 1% of uncollateralised exposures. This is an intended departure from the incurred loss provisioning approach prescribed under FRS 39, and possible changes to the current regulatory specifications will determine how FRS 109's Expected Credit Loss (ECL) model is eventually implemented. In the meantime, the Group has made further progress in its preparations, leveraging existing credit rating systems, models, processes and tools.

### FRS 109 impairment methodology

Under FRS 109, impairment charges will be determined using an ECL model, which classifies financial assets into three categories or stages, each of which is associated with an ECL requirement that is reflective of the assessed credit risk profile:

- A financial asset is classified under Stage 1 if it was not credit-impaired upon origination and there has not been a significant increase in its credit risk since. Under this stage, the ECL of a financial asset will be that which is expected to result from defaults occurring over the next 12 months;
- A financial asset is classified under Stage 2 if it was not credit-impaired upon origination but has since suffered a

significant increase in credit risk. The ECL will be that which is expected over the remaining lifetime of the asset;

- A financial asset which has been credit-impaired with objective evidence of default is classified under Stage 3. The assessed ECL for Stage 3 financial asset is not expected to be materially different from the existing specific allowances taken.

Further guidance has also been specified by the Basel Committee in its December 2015 report, "Guidance on credit risk and accounting for expected credit losses".

### Implementation Plan

A steering committee, chaired by the CFO, has been established to oversee the FRS 109 implementation, including the development of the ECL model. The steering committee is supported by an implementation working group consisting of subject matter experts from Finance, Risk Management, Business and Technology which will collectively manage key workstreams covering, among others, financial reporting, systems, processes and controls, as well as constituent engagement. Periodic progress updates are being provided to the Audit Committee.

### Credit risk modelling techniques

Portfolio-specific adjustments will be made to the Bank's existing credit rating systems, models, processes and tools, to meet the requirements of FRS 109. In particular, for the wholesale portfolios, credit risk cycles for significant industries and geographies will be used as inputs to convert through-the-cycle loss estimates measures into the point-in-time equivalents and in determining the forward-looking estimates.

In determining ECL, management will evaluate a range of possible outcomes, taking into account past events, current conditions and assessments of future economic

conditions. Additional considerations that are assessed to have been inadequately addressed in model estimates will be addressed through the application of a management overlay.

### Transfer criteria

In accordance with FRS 109, financial assets are considered to be Stage 2 where their credit risk profile is assessed to have increased significantly since initial recognition, such that it is appropriate to recognise lifetime ECL. The analysis underpinning this assessment is multi-factor in nature, and management will consider a range of qualitative and quantitative parameters.

These would include, for the wholesale portfolio is the change in probability of default derived from the internal credit risk rating for each obligor. For the retail portfolio, days past due will be considered, supplemented with additional mechanisms linked to the probability of default.

### Impact assessment

DBS intends to quantify the potential impact of FRS 109 once it is practicable to provide reliable estimates and when there is full clarity on the possible changes to the current regulatory specifications. This is expected to be available in the annual report and financial statements for the year ending 31 December 2017. Until then, DBS is also unable to definitively determine any consequential effects that FRS 109 implementation could have on regulatory capital requirements. In this regard, we note that the Basel Committee is also considering how the new ECL requirements would impact existing regulatory capital rules.

At this juncture, our view remains that any such changes are unlikely to result in material additional allowance charges for DBS at the point of adoption.

# Capital management and planning

## Objective

The Board is responsible for setting our capital management objective, which is to maintain a strong capital position consistent with regulatory requirements under the Monetary Authority of Singapore's Notice to Banks No. 637 "Notice on Risk Based Capital Adequacy Requirements for Banks Incorporated in Singapore" (MAS Notice 637) and the expectations of various stakeholders, e.g. customers, investors and rating agencies. The Board articulates this objective in the form of capital targets. This objective is pursued while delivering returns to shareholders and ensuring that adequate capital resources are available for business growth and investment opportunities as well as adverse situations, taking into consideration our strategic plans and risk appetite. Our dividend policy is to pay sustainable dividends over time, consistent with our capital management objective, long-term growth prospects and the need to maintain prudent capital levels in view of the uncertain impact of regulatory change. In line with our dividend policy, the Board has recommended a final dividend of SGD 0.30 per ordinary share, to which the Scrip Dividend Scheme will be applicable, bringing the total ordinary dividend for the year to SGD 0.60.

## Process

Our capital management objective is implemented via a capital management and planning process that is overseen by the Capital Committee. The Chief Financial Officer chairs the Capital Committee. The Capital Committee receives regular updates on our current and projected capital position. A key tool for capital planning is the annual Internal Capital Adequacy Assessment Process (ICAAP) through which we assess our forecast capital supply and demand relative to regulatory requirements and our capital

targets. The ICAAP has a three-year horizon and covers various scenarios, including stress scenarios of differing scope and severity.

Capital capacity is allocated on two dimensions: by business line and by entity. Capital allocations by business line are set as part of the budget process and monitored during the year. Return on regulatory capital is one of several metrics used to measure business performance. Capital allocations by entity seek to optimise the distribution of capital resources across entities, taking into account the capital adequacy requirements imposed on each subsidiary in its respective jurisdiction. Capital is allocated to ensure that each subsidiary is able to comply with regulatory requirements as it executes its business strategy in line with our strategy. During the course of the year, these subsidiaries did not experience any impediments to the distribution of dividends.

## Capital structure

We manage our capital structure in line with our capital management objective and seek to optimise the cost and flexibility offered by various capital resources. In order to achieve this, we assess the need and the opportunity to raise or retire capital. The following capital transactions were undertaken during the year.

### Common Equity Tier 1 capital

- DBS Group Holdings Ltd, on 20 June 2016, issued 16,700,472 ordinary shares pursuant to the Scrip Dividend Scheme in respect of the final dividend for the year ended 31 December 2015. This added SGD 249 million to ordinary share capital.
- DBS Group Holdings Ltd, on 29 September 2016, issued 17,480,864 ordinary shares pursuant to the Scrip Dividend Scheme in respect of the interim dividend for the year ended 31 December 2016. This added SGD 259 million to ordinary share capital.

*Refer to Note 32 to the financial statements for details on the movement of share capital and treasury shares during the year.*

### Additional Tier 1 capital

- DBS Group Holdings Ltd, on 7 September 2016, issued USD 750 million 3.60% Non-Cumulative Non-Convertible Perpetual Capital Securities First Callable in 2021.

### Tier 2 capital

- DBS Group Holdings Ltd, on 11 January 2016, purchased SGD 134.25 million of the SGD 1,000 million DBS Bank Ltd. 3.30% Subordinated Notes due 2022 Callable in 2017.
- DBS Group Holdings Ltd, on 11 January 2016, purchased SGD 491.75 million of the SGD 1,000 million DBS Bank Ltd. 3.10% Subordinated Notes due 2023 Callable in 2018.
- DBS Group Holdings Ltd, on 20 January 2016, issued SGD 250 million 3.80% Subordinated Notes due 2028 Callable in 2023.
- DBS Group Holdings Ltd, on 8 March 2016, issued JPY 10,000 million 0.918% Subordinated Notes due 2026.
- DBS Group Holdings Ltd, on 19 April 2016, issued HKD 1,500 million 3.24% Subordinated Notes due 2026 Callable in 2021.
- DBS Bank Ltd., on 15 July 2016, redeemed the outstanding SGD 500 million 4.47% Subordinated Notes due 2021 Callable with Step-up in 2016.
- DBS Bank Ltd., on 15 July 2016, redeemed the outstanding USD 900 million Floating Rate Subordinated Notes due 2021 Callable with Step-up in 2016.

*Refer to Notes 31, 33 and 35 to the financial statements as well as the Pillar 3 Disclosures (<http://www.dbs.com/investor/capital-disclosures.html>) for the terms of the capital instruments that are included in Eligible Total Capital.*

The table below analyses the movement in Common Equity Tier 1, Additional Tier 1 and Tier 2 capital during the year.

### Statement of changes in regulatory capital for the year ended 31 December 2016

	In \$ millions
<b>Common Equity Tier 1 capital</b>	
Opening amount	37,068
Issue of shares pursuant to Scrip Dividend Scheme	508
Purchase of treasury shares	(60)
Profit for the year (attributable to shareholders)	4,238
Dividends paid to shareholders <sup>(1)</sup>	(1,545)
Cost of share-based payments	109
Movements in other comprehensive income, including available-for-sale revaluation reserves	(24)
Transitional arrangements and others	(878)
Closing amount	39,416
Common Equity Tier 1 capital	39,416
<b>Additional Tier 1 capital</b>	
Opening amount	–
Issuance of Additional Tier 1 capital instruments	1,009
Movements in Additional Tier 1 capital instruments issued by fully-consolidated subsidiaries that meet criteria for inclusion	(189)
Transitional arrangements and others	673
Closing amount	1,493
Tier 1 capital	40,909
<b>Tier 2 capital</b>	
Opening amount	5,045
Issuance of Tier 2 capital instruments	645
Movements in Tier 2 capital instruments issued by fully-consolidated subsidiaries that meet criteria for inclusion	(1,427)
Movement in provisions eligible as Tier 2 capital	(145)
Closing amount	4,118
Total capital	45,027

**Note:**

(1) Includes distributions paid on capital securities classified as equity.

## Capital adequacy ratios

As at 31 December 2016, our Basel III fully phased-in Common Equity Tier 1 capital adequacy ratio (CAR), calculated by dividing Common Equity Tier 1 capital after all regulatory adjustments applicable from 1 January 2018 by the prevailing risk-weighted assets, was 13.3%. This ratio comfortably exceeds the eventual minimum CET1 CAR requirement under MAS Notice 637 of 9.0% (including capital conservation buffer but excluding countercyclical capital buffer) effective from 1 January 2019. On a transitional basis, our Common Equity Tier 1 CAR, Tier 1 CAR and Total CAR, were well above the Monetary Authority of Singapore's minimum requirements (including applicable capital conservation buffer and countercyclical capital buffer) of 7.2%, 8.7% and 10.7% respectively. The table below sets out our capital resources and capital adequacy ratios.

We are also well-positioned to comply with forthcoming leverage ratio requirements. Our consolidated leverage ratio stood at 7.7%, well above the minimum 3.0% envisaged by the Basel Committee.

Refer to 'Five-Year Summary' for the historical trend of Tier 1 and Total CAR. Refer to <http://www.dbs.com/investor/index.html> for the Group's Pillar 3 Disclosures which set out details on the Group's risk-weighted assets.

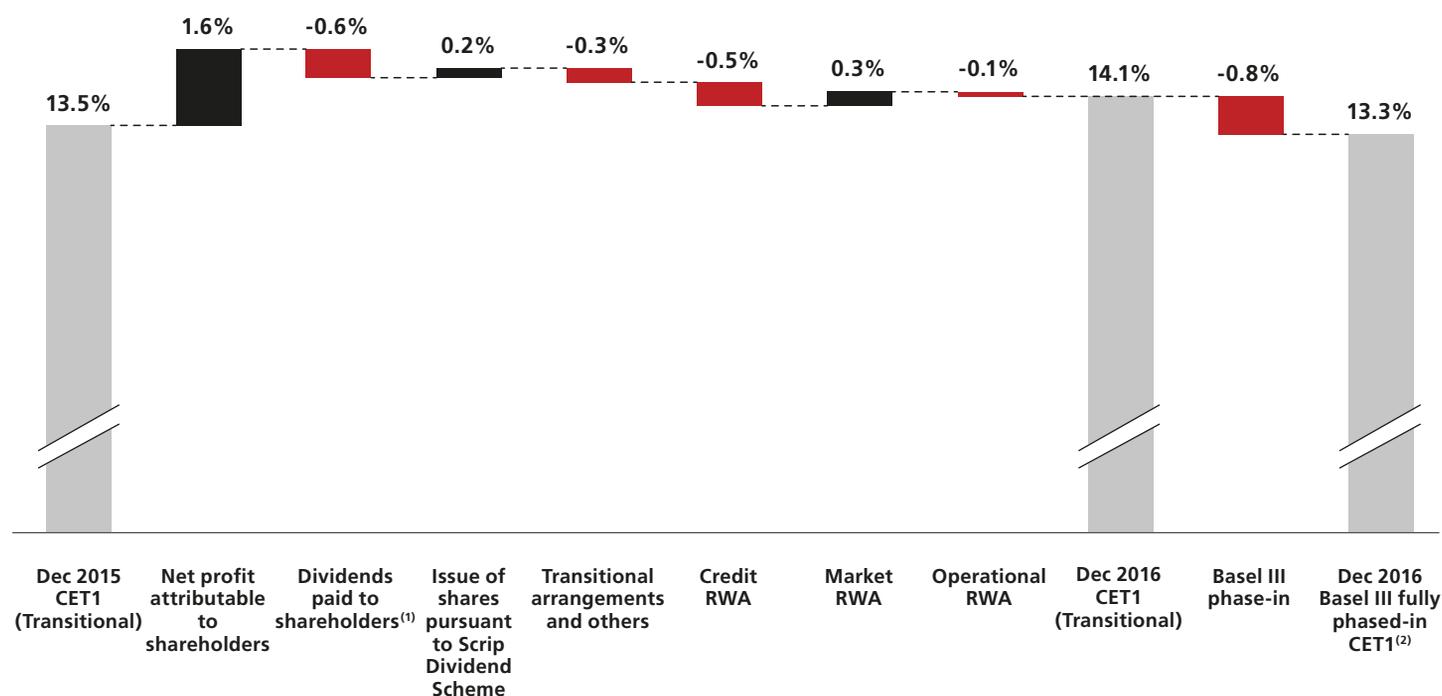
In \$ millions	2016	2015
Share capital	10,899	10,391
Disclosed reserves and others	31,930	29,269
Total regulatory adjustments to Common Equity Tier 1 capital	(3,413)	(2,219)
Regulatory adjustments due to insufficient Additional Tier 1 capital	–	(373)
Common Equity Tier 1 capital	39,416	37,068
Additional Tier 1 capital instruments <sup>(1)</sup>	3,761	2,941
Total regulatory adjustments to Additional Tier 1 capital	(2,268)	(2,941)
Tier 1 capital	40,909	37,068
Provisions eligible as Tier 2 capital	1,263	1,408
Tier 2 capital instruments <sup>(1)</sup>	2,857	3,639
Total regulatory adjustments to Tier 2 capital	(2)	(2)
Total capital	45,027	42,113
<b>Risk-Weighted Assets (RWA)</b>		
Credit RWA	226,014	216,380
Market RWA	34,037	40,212
Operational RWA	18,567	17,437
Total RWA	278,618	274,029
<b>Capital Adequacy Ratio (CAR) (%)</b>		
Basel III fully phased-in Common Equity Tier 1 <sup>(2)</sup>	13.3	12.4
Common Equity Tier 1	14.1	13.5
Tier 1	14.7	13.5
Total	16.2	15.4
<b>Minimum CAR including Buffer Requirements (%)<sup>(3)</sup></b>		
Common Equity Tier 1	7.2	6.5
Effective Tier 1	8.7	8.0
Effective Total	10.7	10.0
<b>Of which: Buffer Requirements (%)</b>		
Capital Conservation Buffer	0.625	–
Countercyclical Buffer	0.1	–

### Notes:

- (1) As part of the Basel III transitional arrangements, regulatory capital recognition of outstanding Additional Tier 1 and Tier 2 capital instruments that no longer meet the minimum criteria is gradually being phased out. Fixing the base at the nominal amount of such instruments outstanding on 1 January 2013, their recognition was capped at 90% in 2013, with this cap decreasing by 10 percentage points in each subsequent year. To the extent a capital instrument is redeemed or amortised after 1 January 2013, the nominal amount serving as the base is not reduced.
- (2) Calculated by dividing Common Equity Tier 1 capital after all regulatory adjustments (e.g., for goodwill and capital investments exceeding certain thresholds) applicable from 1 January 2018 by RWA as at each reporting date.
- (3) Includes minimum Common Equity Tier 1, Tier 1 and Total CAR of 6.5%, 8.0% and 10.0% respectively.

The chart below analyses the drivers of the movement in Common Equity Tier 1 CAR during the year.

### Group Common Equity Tier 1 CAR



**Notes:**

(1) Includes distributions paid on capital securities classified as equity.

(2) Calculated by dividing Common Equity Tier 1 capital after all regulatory adjustments (e.g., for goodwill and capital investments exceeding certain thresholds) applicable from 1 January 2018 by RWA as at each reporting date.

The following table sets out the RWA and capital adequacy ratios as at 31 December 2016 of our significant banking subsidiaries calculated in accordance with the regulatory requirements applicable in the country of incorporation.

As at 31 December 2016	Total RWA (\$ m)	CAR (%)		
		Common Equity Tier 1	Tier 1	Total
DBS Bank (Hong Kong) Limited	38,107	15.6	16.2	18.3
DBS Bank (China) Limited	16,852	12.9	12.9	15.9

## Regulatory change

The Monetary Authority of Singapore has revised MAS Notice 637 to incorporate the Basel III capital standards into Singapore regulations. These took effect from 1 January 2013 and are phased in over time. The transitional arrangements for minimum capital adequacy ratio requirements are summarised in the table below.

From 1 January	2016	2017	2018	2019
<b>Minimum CAR %</b>				
Common Equity Tier 1 (a)	6.5	6.5	6.5	6.5
Capital Conservation Buffer (CCB) (b)	0.625	1.25	1.875	2.5
Common Equity Tier 1 including CCB (a) + (b)	7.125	7.75	8.375	9.0
Tier 1 including CCB	8.625	9.25	9.875	10.5
Total including CCB	10.625	11.25	11.875	12.5
<b>Maximum Countercyclical Buffer<sup>(1)</sup></b>	0.625	1.25	1.875	2.5

### Notes:

(1) *The countercyclical buffer is not an ongoing requirement, and is only applied as and when specified by the relevant banking supervisors. The applicable magnitude will be a weighted average of the country-specific countercyclical buffer requirements that are required by national authorities in jurisdictions to which a bank has private sector credit exposures. The Basel Committee expects jurisdictions to implement the countercyclical buffer during periods of excessive credit growth. Of the jurisdictions where we have material private sector credit exposures, Hong Kong has applied a countercyclical buffer of 0.625% for 2016, which will increase to 1.25% from 1 January 2017.*

The MAS has designated DBS Bank as a domestic systemically important bank ("D-SIB"). Under the MAS' framework for identifying and supervising D-SIBs, the higher loss absorbency requirement for locally-incorporated D-SIBs is met by the foregoing minimum ratios being two percentage points higher than those established by the Basel Committee. The Basel Committee has developed an indicator-based methodology for identifying global systemically important banks (G-SIBs) on which higher loss absorbency requirements will be imposed. While we are not a G-SIB, we are required to disclose the 12 indicators which are published on the Group website (<http://www.dbs.com/investor/index.html>).

In addition to the changes implemented in 2013, there are changes to the regulatory capital adequacy framework that will be adopted in the near future. These are, inter alia, changes in the standardised approach for measuring counterparty credit risk exposures and the revised market risk framework, which are not expected to increase our risk-weighted assets significantly. The Basel Committee is considering further rule changes but these are yet to be finalised. We continue to assess the impact of the outstanding regulatory reforms and, if necessary, will manage exposures within our strategy, to help mitigate that impact.

The MAS has published a series of consultation papers on proposed enhancements to the resolution regime for financial institutions in Singapore. The proposed enhancements include a statutory bail-in regime that is only applied to unsecured subordinated liabilities issued or contracted after the implementation of the statutory bail-in regime. This reflects, *inter alia*, that Singapore-incorporated banks are well-capitalised and already subject to capital standards that are stricter than Basel III capital standards.

# Sustainability

**We seek to create long-term value for our stakeholders in a sustainable way. We believe that generating profits responsibly goes hand in hand with creating social impact. This aligns with our corporate value of being purpose-driven and our desire to make a difference beyond banking to touch real people, real businesses and real lives.**

*This report has been prepared in accordance with the Global Reporting Initiative (GRI) G4 Sustainability Reporting Guidelines. Please refer to Appendix on page 116 for the GRI Index.*

The Board has overall responsibility for sustainability at DBS and considers environmental, social and governance (ESG) matters in the development of the Group's strategy.

*For more information on corporate governance, please refer to page 48.*

ESG matters that are material to value creation are integrated into our balanced scorecard, which is used to set objectives, drive behaviours, measure performance and determine remuneration.

*For more information, please refer to page 28.*

We manage sustainability matters using the following lenses:

## Responsible Banking

We seek to conduct our business in a fair and responsible manner by ensuring that we only offer products and services that are suitable for our customers (otherwise known as fair dealing). We take a proactive stance to protect our customers' information from cyber attacks and illicit usage. We have zero tolerance for financial crime, including bribery and corruption. We are committed to advancing responsible financing and financial inclusion as part of our role in promoting sustainable development.

## Responsible Corporate Citizenship

As a good corporate citizen, we are conscious about managing our direct environmental footprint and seek to influence our supply chain towards sustainable practices.

## Creating Social Impact

We recognise that not all returns stem from financial gains. We seek to create social impact by championing social entrepreneurship in Asia and through our staff volunteerism movement, "People of Purpose".

## Employer of Choice

Continued investment in our people is a key priority for us. We are committed to providing an inclusive work environment where every employee can develop professionally and personally.

As society continues to increase its expectation for businesses to deliver solutions sustainable for our planet, we see opportunities to offer banking solutions that can help meet those expectations. We are encouraged by how the advancement of technology, including fintech, opens up viable banking solutions for new areas such as financial inclusion and green financing. We are exploring these opportunities, which at the same time allow us to do more for the communities we operate in.

## Responsible banking

### Fair dealing

It is important that our customers trust the products and services we provide.

We are committed to:

- Being responsive to our customers' needs and requests
- Selling products and services that are suitable for them
- Ensuring our sales staff are trained to deal with customers fairly
- Communicating with our customers in a clear and transparent manner.

Staff remuneration is based on a balanced scorecard approach, which ensures alignment between the interests of our staff and customers. A significant proportion of the remuneration depends on staff's ability to demonstrate understanding of the customer's needs, recommend suitable products, provide adequate disclosures and conduct the advisory and sales process professionally. In 2016, we made improvements to the way that we track individual staff's sales performance and the way that supervisors are held accountable for such performance.

All our employees receive annual training on compliance and fair dealing, in addition to training on our product suite. They also undergo product knowledge and skills tests regularly. We place great emphasis on the oversight of our sales staff and hold their supervisors accountable for their coaching, monitoring and supervision.

In the interest of improving our products and services, we avail various channels for customers to provide valuable feedback.

*For more information, see "CRO statement" on page 75. See also page 39 for our customer satisfaction measures.*

### Customer privacy and cyber security

Cyber security continues to be one of the top 10 focus areas on our risk management agenda for 2016. For more information on our overall management approach on cyber security, see "Cyber security and data protection" on page 76 and "Technology Risk" on page 95.

### Combating financial crime

Our financial crime risk mitigation controls include a policy framework, subject matter expertise on anti-money laundering/

sanctions and anti-bribery/ corruption matters, training, transaction screening and periodic testing.

### Communication and training in 2016

- ✓ All our employees are required to complete training on anti-money laundering on an annual basis
- ✓ All new joiners are required to complete mandatory anti-bribery and corruption training
- ✓ All employees are required to read and acknowledge our Code of Conduct (see page 62), which contains our stance on anti-corruption, on an annual basis.

We made significant enhancements in 2016, in particular upgrading our system platforms in overseas locations, focusing on incremental risk from digital banking, and deploying technology in alerts management for fraud and money laundering. We will continue to focus on improving policies, systems and operations in 2017. These will ensure that we are closely tracking regulatory developments, and are benchmarked well against international standards. We will also focus on enhancing metrics to support the Board and senior management in understanding the effectiveness of the financial crime programme.

*For more information, see "Regulatory compliance" on page 75 and "Compliance risk" on page 95.*

### Responsible financing

We recognise that our lending practices have a significant impact on society, and are committed to promoting sustainable development. To this end, when granting loans, we assess how our customers address material risks, including their exposure to environmental and social risks where relevant.

This requirement is outlined in our Core Credit Risk Policy, which was expanded in 2016 to incorporate the principles and approach for managing ESG issues in our lending practices and capital market activities. The policy is supplemented by a new Responsible Financing Standard which sets out our overarching approach to responsible financing and provides more structured and detailed guidance to

identify and assess potential ESG risks as part of the credit evaluation process.

Our ESG risk assessment approach is centred on the need to ensure that material ESG issues are considered for all new borrowing customers, new credit applications and periodic reviews. Where appropriate, specific sector guidelines or approach for ESG-sensitive industries are established to provide further guidance on ESG risks unique to that industry. These include requirements for additional levels of review by relevant industry specialists. These are established taking into consideration our strategy and level of exposures to a sector and presently cover eight sectors namely agriculture, chemicals, energy, infrastructure, mining and metals, waste management, forestry and defence.

If any company is suspected to have, or there are credible allegations that it is, involved in undesirable ESG practices, we will promptly engage the company concerned. If the company is not willing to take steps to adequately manage and mitigate the identified ESG risks or it is found to be in deliberate breach, we are prepared to turn down the transaction or re-assess the banking relationship.

The Responsible Financing Standard, which includes general ESG guidance for all sectors, and the relevant sector guidelines, are subject to regular review and will be enhanced over time.

As part of the industry's push towards sustainable development, the Association of Banks in Singapore (ABS) released a set of industry guidelines to enhance the implementation of responsible financing in October 2015. Developed in consultation with banks, including DBS, the guidelines underscore the sector's commitment to advancing responsible financing in a more structured and transparent manner. The guidelines will help achieve systematic environmental and social criteria integration into banks' lending decision-making as well as provide higher levels of transparency and accountability. DBS is committed to fully implementing the ABS guidelines by 2017.

## Spotlight on the agricultural sector

In Southeast Asia, severe trans-boundary haze pollution caused by land and forest fires from agricultural land clearance has adversely impacted the environment, economy and people. As a result, the agricultural sector has come under increased scrutiny.

We will not consciously finance companies in the agricultural sector that we know are deliberately violating local or national regulations or engaged in unlawful activities that involve land clearance by burning; adversely affect high-conservation value forests; involve new planting on peatland; or violate rights of workers or local communities.

We conduct ESG risk assessment on all existing and new borrowing customers in the agricultural sector. We understand that some customers are more advanced than others in adopting good practices to mitigate ESG risks. Where there are identified gaps, we monitor our customers' commitments to addressing them on an ongoing basis. We recognise that responsible financing is a journey and seek to support companies that are able to demonstrate commitment or are taking positive steps to mitigate material environmental and social risks associated with their business activities.

## Financial inclusion – Being the People's Bank

In Singapore, living our heritage as the "People's Bank", we continue to bring affordable banking services to the heartlands. We have a large segment of customers that we provide subsidised banking services to. Fees are waived for many, including the young, seniors, national servicemen and people under public assistance schemes. We also waive fees for ex-offenders to help ease their reintegration into society. DBS is also the key bank for migrant workers in Singapore.

*Read more about our POSB initiatives on page 46.*

We further seek to leverage technology to improve access to financial services to all of our customers, including those with special needs. We believe in empowering the community to make sound financial decisions to improve their lives, by enhancing their financial literacy.

In 2016, we rolled out India's first mobile-only digibank, which enables us to bring high quality, affordable financial services to the masses, at reduced transaction costs.

## Responsible corporate citizenship

### Managing our environmental footprint

Our most direct environmental impact stems from the carbon emissions from our office buildings and branches through the consumption of purchased electricity. Hence,

we benchmark ourselves against external environmental certifications to ensure that we incorporate sustainable designs and practices into our offices and branches.

We maintained the Building and Construction Authority Green Mark certification for all our Singapore office buildings, with DBS Asia Central upgrading its certification to Platinum (office outfit category) through improved energy and water consumption efficiencies, sustainable management and operations, and indoor environmental quality. We also maintained the WasteWi\$e certificate – Excellence level for all our Hong Kong office buildings. In Taiwan, we were the first foreign bank to achieve the ISO 50001 certification for energy management and we have continued to uphold this through efficient energy use.

For our branch network in Singapore, DBS was the first bank to achieve the Green Mark certification. Endorsed by the National Environment Agency, the award recognises efforts to achieve a sustainable built environment by incorporating best practices in environmental design and construction, and by the adoption of green building technologies. We have gone beyond the Green Mark criteria with some branches achieving higher lighting efficiency and installing air-conditioning systems with the highest Green Mark ratings, contributing to as much as 50% reduction in carbon emissions. Overall, the bank has received the certification for over 20 branches, with two receiving a Gold Plus Green Mark Award. We target to achieve the Green Mark Certification for at least 20 more branches in 2017.

**Table 1 Environmental data by region**

	2016				2015				2014 (baseline) <sup>6</sup>
	Energy consumption (mWh)	Carbon emissions from purchased electricity (tCO <sub>2</sub> e) <sup>(1)</sup>	Carbon emissions from air travel (tCO <sub>2</sub> e)	Weight of paper recycled (tonnes) <sup>(3)</sup>	Energy consumption (mWh)	Carbon emissions from purchased electricity (tCO <sub>2</sub> e) <sup>(1)</sup>	Carbon emissions from air travel (tCO <sub>2</sub> e)	Weight of paper recycled (tonnes) <sup>(3)</sup>	Carbon emissions from purchased electricity (tCO <sub>2</sub> e) <sup>(1)</sup>
Singapore	45,965	19,912	4,139	239	45,514	19,717	4,469	221	19,509
Hong Kong	11,278	8,871	1,100	171	11,911	9,369	1,255	195	9,422
Rest of Greater China <sup>(4)</sup>	13,252	9,550	Not available <sup>(2)</sup>	40	15,120	11,384	Not available <sup>(2)</sup>	36	11,247
South and Southeast Asia <sup>(5)</sup>	7,117	6,974	Not available <sup>(2)</sup>	6	6,657	6,735	Not available <sup>(2)</sup>	10	6,714
<b>Total</b>	<b>77,612</b>	<b>45,307</b>	<b>5,239</b>	<b>456</b>	<b>79,202</b>	<b>47,205</b>	<b>5,724</b>	<b>462</b>	<b>46,892</b>

(1) Based on relevant grid emission factor conversion for each country

(2) We plan to track carbon emissions from air travel across the markets with effect from 2017

(3) Based on weight of paper at recycling points. Comparative figures have been restated to include recycled confidential waste in Singapore

(4) Rest of Greater China includes Mainland China and Taiwan

(5) South and Southeast Asia includes India and Indonesia

(6) 2014 is the baseline year when we start tracking our carbon emissions

Despite an increase in our physical footprint with the new DBS Academy in Singapore and offshore tech hub in Hyderabad, DBS offices and branches across six markets consumed 78,000 mWh of energy in 2016 – reducing carbon emissions by 4% and resulting in estimated cost savings of SGD 1.2 million compared to 2015.

Across Singapore and Hong Kong, we reduced air travel, cutting carbon emissions by 8% from 2015. This reflects our efforts to reduce business travel and encourage alternatives to face-to-face business meetings such as video conferencing and online collaboration tools. Total air mileage fell from 31.9 million in 2015 to 29.2 million in 2016.

On waste management, we collected 456 tonnes of paper waste for recycling from properties across the six markets. This reflects our continual efforts, particularly in Singapore, to reduce paper consumption and encourage responsible waste disposal. Initiatives include placement of eye-catching Pokemon-themed recycling bins at branches and more strategic placement of paper recycling bins across floors at offices.

IT waste management remains a priority as we continue with our digital transformation. As part of our strategic cost management programme, we sold more than 4,000 (2015: 8,000) decommissioned desktops and notebooks to a recycling vendor at the end of their four- or five-year replacement cycle. We continued to recycle corporate mobile phones

with vendors who either resell, salvage reusable parts or otherwise dispose of them through a recycling company.

### Environmental conservation initiatives at DBS

- ✓ Upgrade to energy-efficient indoor air-conditioning system across the region
- ✓ Install three-tick water efficiency labelled kitchen tap fittings at each branch, reducing our water consumption by 50%
- ✓ Over 90% of indoor lighting is fitted with LED and high frequency fluorescent fixtures, making them 35% more energy-efficient
- ✓ Support fight against climate change by observing “Earth Hour”
- ✓ Reduce office copier paper consumption in Singapore from 150,000 to 126,000 reams in 2016 and converting all paper procurement to Green Label certified by end 2016

### Sustainable sourcing

We seek to influence our supply chain towards sustainable practices through the DBS Sustainable Sourcing framework. Central to the framework are DBS Sustainable Sourcing Principles (SSP), which outline our expectations of all suppliers, regardless of value or volume of purchase, in four key areas – human rights, health and safety, environment sustainability, business integrity and ethics.

In Singapore, due diligence is done at the new supplier registration stage, as well as at regular intervals as part of our ongoing supplier management process. In 2016, we met the target of 100% SSP sign-up for new suppliers. We plan to roll out similar due diligence processes across the region.

In addition to the SSP, we conduct sustainability risk materiality assessment to identify spend categories with high ESG risks. The assessment takes into account the supplier’s manufacturing process, service delivery, business volume and industry-specific guidelines, and is reviewed every two years to ensure relevance. For competitive tenders in high-risk categories, up to 10% of the supplier selection criteria are attributed to sustainability considerations. This reflects our position that, all else being equal, we will always award our business to more sustainable products and services.

DBS will continue to work with our suppliers and stakeholders to fine-tune the DBS Sustainable Sourcing framework and drive improvement in our supply chain.

## Creating Social Value

### Championing social entrepreneurship

DBS has a long history of supporting SMEs across Asia, and has been a strong advocate of entrepreneurship and innovation. It is therefore natural for us to leverage these strengths to support social enterprises (SEs) in delivering innovative solutions to build a better and more sustainable future for the region.

DBS Foundation (DBSF) was launched in February 2014 with a SGD 50 million fund to champion social entrepreneurship and make an even greater impact in addressing Asia's evolving social needs.



Social Enterprises are businesses that have a social mission at their core and use sustainable commercial models to achieve their social mission.

To find out more, go to:  
<https://www.youtube.com/watch?v=kBhwDjoWEcg>



We are committed to developing SEs across Asia in the following ways.

### Promoting the development of the SE sector

SEs lack recognition and public awareness of their work and the social impact they create. We strive to generate awareness and advocacy for SEs in our key markets through digital outreach and signature events.

The Asia For Good website was created to connect more people to SEs and encourage socially conscious living.

### 2016 highlights

- More than 2,500 SEs reached through local forums and workshops
- More than 1,000 entries received for DBS-NUS Social Venture Challenge and DBS Foundation Grant Programme
- Over 300 SEs featured on Asia For Good website

### Nurturing innovative and impactful SEs through funding, mentorship and volunteerism

Across our six core markets, DBSF identifies innovative and high potential SEs and supports them on their growth journey.

Our SE Grant programme provides much needed capital to support SEs. The grants enable SEs in various stages of growth to test prototypes built around their innovative ideas, improve existing processes, add critical capabilities or scale their existing business.

We also provide capacity building programmes and access to holistic support customised to SEs' needs – such as executive mentoring and skilled staff volunteerism.

### 2016 highlights

- 63 SEs placed in capacity building programmes
- More than 400 SEs attended SE Summit, boot camps and research briefings
- More than 5,500 hours of skilled volunteerism
- Awarded SGD 1 million (2015: SGD 1 million) in grants to 12 (2015: 16) SEs to encourage them to deploy social innovations in areas such as healthcare, education and environmental sustainability

### Embedding SEs into DBS' culture and operations

We demonstrate commitment to SEs by providing customised banking solutions and engaging them as DBS procurement vendors.

First launched in Singapore in 2008, the SE Banking Package allows SEs to open corporate accounts with no minimum deposit or monthly balance requirements, and offers waivers of transaction fees for banking services such as telegraphic transfers and IDEAL. The package also offers unsecured business loans below the commercial rate.

### 2016 highlights

- As at 31 December 2016, we had 459 (2015: 398) customers under the SE Banking Package and SGD 1.72 million (2015: SGD 1.74 million) of committed unsecured SE business loans

For more information, refer to page 19 "Supporting social innovators".

## People of Purpose

"People of Purpose" is an in-house volunteerism movement to rally employees to use their skills and time for the good of the community. In 2016, employees from Singapore, Hong Kong, China, Taiwan, India and Indonesia volunteered more than 37,000 hours to serve the elderly, children and persons with disabilities as well as to create positive change for the environment.

The programmes we supported include horticulture therapy for the elderly organised by our Hong Kong employees, active ageing and dementia prevention workshops run by Singapore volunteers, outdoor activities conducted by the Taiwan team for persons with disabilities, the packing and delivery of daily necessities to disadvantaged families by staff in China, mangrove planting carried out by DBS India along the coastline of Mumbai, and DBS Indonesia's waste management project contributing to the nation's recycling efforts. Volunteers also offered their skills and knowledge to help SEs in financial and tax matters, digital marketing and business development.

One unique feature of DBS' volunteer activities is that many of these were not centrally organised. Instead, they were designed, owned and executed by the nearly 300 volunteer leaders across the bank.

## Employer of Choice

Our ability to attract, retain and develop the best talent is essential for our continued success.

Refer to page 39 for more information on our employee KPIs.

## Hiring and employee engagement

Our total headcount remains stable, with selective hiring primarily in Singapore and India. In Singapore we hired UX designers, coders, software engineers and data analysts in line with our digital agenda. In India, we recruited for DBS Asia Hub 2, our first offshore tech hub in Hyderabad.

Our workforce mix remains stable. The new hire rate across the age groups is a reflection of voluntary attrition as well as the changing nature of entry level jobs due to digitalisation.

Our engagement and retention rates were better than the industry average. 81% of our employees were engaged based on the 2016 My Voice Survey, an employee engagement survey conducted by Aon Hewitt. We saw an improvement in our voluntary attrition rate from 13% in 2015 to 12% in 2016, primarily driven by an improved employer value proposition and a muted economic outlook. Our efforts to build a great workplace have paid off and we continue to be an employer of choice for employees across gender and age groups.

We won over 50 HR awards in 2016, a testament to our high employee engagement. We were named "Aon Best Employer Asia Pacific" for inspiring strong commitment and superior performance from employees, driving business results through effective people practices, and managing our business in ways that build long-term success and sustainability.

**Table 2 Total number and rates of new employee hires and voluntary attrition by age group, gender and region<sup>(1)</sup>**

	2016						2015					
	Head-count <sup>(2)</sup>	Workforce Mix	No. of New Hires <sup>(2)</sup>	New Hire Rate <sup>(3)</sup>	No. of Voluntary Attrition	Voluntary Attrition Rate <sup>(4)</sup>	Head-count <sup>(2)</sup>	Workforce Mix	No. of New Hires <sup>(2)</sup>	New Hire Rate <sup>(3)</sup>	No. of Voluntary Attrition	Voluntary Attrition Rate <sup>(4)</sup>
<b>By age group</b>												
<=30	5,931	27%	2,023	34%	1,000	23%	6,350	29%	2,967	47%	1,282	25%
>30 & <=50	14,048	63%	1,909	14%	1,460	9%	13,641	62%	2,009	15%	1,395	10%
>50	2,215	10%	91	4%	87	4%	2,026	9%	79	4%	86	4%
<b>By gender</b>												
Female	12,349	56%	1,823	15%	1,308	11%	12,424	56%	2,621	21%	1,444	12%
Male	9,845	44%	2,200	22%	1,239	13%	9,593	44%	2,434	25%	1,319	15%
<b>By region</b>												
Singapore	10,381	47%	1,438	14%	1,000	10%	10,299	47%	2,015	20%	1,099	11%
Hong Kong	4,350	20%	783	18%	617	14%	4,527	20%	997	22%	668	15%
Rest of Greater China <sup>(5)</sup>	3,609	16%	738	20%	575	16%	3,870	18%	1,202	31%	621	17%
South and Southeast Asia <sup>(6)</sup>	3,587	16%	1,027	29%	342	11%	3,067	14%	791	26%	357	13%
Rest of the World <sup>(7)</sup>	267	1%	37	14%	13	5%	254	1%	50	20%	18	8%
<b>Total</b>	<b>22,194</b>	<b>100%</b>	<b>4,023</b>	<b>18%</b>	<b>2,547</b>	<b>12%</b>	<b>22,017</b>	<b>100%</b>	<b>5,055</b>	<b>23%</b>	<b>2,763</b>	<b>13%</b>

(1) The table excludes involuntary termination as well as contract, temporary and agency staff attrition

(2) Headcount and new hires include permanent, contract and temporary staff, and exclude agency staff

(3) New hire rate is computed based on number of new hires divided by headcount at the end of the year

(4) Voluntary attrition rate is computed based on number of voluntary attrition divided by monthly average headcount for permanent employees only

(5) Rest of Greater China includes Mainland China and Taiwan

(6) South and Southeast Asia includes India, Indonesia, Malaysia, Vietnam and the Philippines

(7) Rest of the World includes South Korea, Japan, Dubai, United States of America and United Kingdom

## Learning and talent development

At DBS, we have an integrated approach to developing talent with equal opportunities for all. Our talent development initiatives are built upon the “triple-E” framework – experience, exposure and education.

DBS' triple-E framework for talent development			
	Experience	Exposure	Education
<b>Objective</b>	To broaden our people's skillsets across business and geographies, and enable them to take on larger roles as they grow with us.	To enable our people to expand their horizons by learning from peers and seniors through networking, mentoring and coaching.	To develop a learning organisation, balancing the needs of today with future proofing for tomorrow.
<b>Initiatives</b>	We support internal mobility, job rotations, cross-functional projects and other experiential learning opportunities across DBS. Our internal mobility programme allows employees to move within departments and across businesses or geographies. This empowers them to gain greater lateral exposure or acquire different skillsets and experience.	More than 5,500 employees engaged in innovation programmes and gained exposure to digital culture, agile methodology and other digital working concepts through human-centred design workshops and hackathons. By immersing themselves in the process of learning by doing, they learn best practices and put ideas into action.	The DBS Academy is our in-house centre that provides a progressive, integrated and career-based learning curriculum for staff. The academy offers a well-rounded curriculum, spanning leadership development, functional up-skilling and digital. New courses are introduced each year, such as agile project management and human-centred design. We blend formal training with informal methods, such as communities-based learning.
<b>Key performance indicators</b>	In 2016, 30% of positions were filled via internal transfer.	Training days per permanent employee fell from 6.4 to 5.2. While formal training hours fell, there was an increase in our employee engagement through immersion programmes. Employees participated in customer and employee journeys, picking up skills such as human-centred design and agile project management.	DBS invested SGD 26 million on staff development in 2016. Our learning centres in Singapore, Indonesia and Taiwan set a new benchmark for innovative learning spaces in the region.

To build our talent pipeline, we have talent development programmes catering to various career aspirations and abilities. They include the management associate programme, the strategic talent assignment and rotation programme to groom high-potential employees in the early stages of their career. Talent at senior management levels have one-on-one interactions with Group Management Committee leaders to learn from them and seek advice on career advancement. Managing directors are invited to attend board meetings to gain exposure and insight into decision-making at top-leadership level.

**Table 3 Average hours of training<sup>(1)</sup> per year per employee by gender, and by employee category<sup>(2)</sup>**

	2016	2015
<b>Total days of training (in thousand)</b>	107	129
<b>Average days of training</b>		
<b>Per permanent employee</b>	5.2	6.4
<b>By gender</b>		
<b>Female</b>	5.1	6.2
<b>Male</b>	5.5	6.7
<b>By employee category</b>		
<b>SVP to MD</b>	4.0	5.2
<b>Analyst to VP</b>	5.6	6.8
<b>Senior Officer and below</b>	4.4	5.9

(1) Excludes informal learning methods such as communities-based learning; and exposure opportunities such as immersion programmes including customer and employee journeys

(2) Employee categories refer to Senior Vice President (SVP) to Managing Director (MD), Analyst to Vice President (VP), and Senior Officer and below

## Diversity and equal opportunity

We view the diversity of our people as a source of strength. We seek to create an environment that allows all our employees to thrive because the diversity of experiences, knowledge and approaches they bring are necessary to drive performance and innovation. We have an inclusive work environment encompassing gender diversity and a multi-cultural and multi-generational workforce.

We run diversity campaigns to underscore our commitment to an inclusive culture. In 2016, we launched “Celebrating The Woman In Me”, a series of events that focused on gender diversity; and TEAM Challenge, a regional initiative to encourage employees to collaborate as multi-generational teams and appreciate the benefits of diversity.

Our workforce mix by age group and gender remains stable. 56% of our workforce and more than one-third of senior management positions (SVP to MD) are held by women. In 2016, we were named among the top 10 companies in Asia for female financial services professionals in eFinancialCareers “Ideal Employer ranking” and “Aon Best Employer for Women” in Hong Kong, Indonesia and Taiwan.

**Table 4 Breakdown of permanent employees by employee category<sup>1</sup> according to gender and age group**

	2016				2015			
	SVP to MD	Analyst to VP	Senior Officer and below	Total	SVP to MD	Analyst to VP	Senior Officer and below	Total
<b>Headcount</b>	1,607	15,095	5,074	21,776 <sup>(2)</sup>	1,415	14,289	5,798	21,502 <sup>(3)</sup>
<b>Breakdown by gender</b>								
<b>Female</b>	38%	53%	71%	56%	37%	53%	70%	57%
<b>Male</b>	62%	47%	29%	44%	63%	47%	30%	43%
<b>Breakdown by age group</b>								
<b>&lt;=30</b>	0%	24%	43%	27%	0%	24%	47%	29%
<b>&gt;30 &amp; &lt;=50</b>	74%	68%	48%	63%	73%	68%	46%	62%
<b>&gt;50</b>	26%	8%	9%	10%	27%	8%	7%	9%

(1) Employee categories refer to Senior Vice President (SVP) to Managing Director (MD), Analyst to Vice President (VP), and Senior Officer and below

(2) Total headcount 22,194 less contract and temporary staff 418 = 21,776 permanent staff

(3) Total headcount 22,017 less contract and temporary staff 515 = 21,502 permanent staff

# Global reporting initiative (GRI) index

General standard disclosures		
General standard disclosures	Disclosure requirements	Where have we disclosed this?
<b>Strategy and analysis</b>		
G4-1	Statement from the most senior decision-maker	Refer to page 8 "Letter from the Chairman and CEO".
<b>Organisational profile</b>		
G4-3	Name of the organisation	DBS Group Holdings Ltd
G4-4	Primary brands, products and services	Refer to page 22 "Business model – How we create value".
G4-5	Location of headquarters	12 Marina Boulevard Marina Bay Financial Centre Tower 3 Singapore 018982
G4-6	Countries of operation	Refer to page 2 "Who we are".
G4-7	Nature of ownership and legal form	Public limited company listed on the Singapore Exchange.
G4-8	Markets served	Refer to page 2 "Who we are".
G4-9	Scale of the organisation	Refer to page 2 "Who we are".
G4-10	Employee profile	Refer to page 119 Table 1 and Table 2. Read more about our employee initiatives on page 113.
G4-11	Collective bargaining agreements	Our house union in Singapore, the DBS Staff Union, is an affiliate of the National Trades Union Congress (NTUC). 2,036 (2015: 2,278) of our employees are eligible for collective bargaining under the Memorandum of Understanding between DBS and NTUC. We do not have house unions in other markets.
G4-12	Supply chain	Refer to Page 111 "Sustainable sourcing".
G4-13	Significant changes during the reporting period	There were no significant changes to our organisational profile during the reporting period.
G4-14	Precautionary approach or principle	DBS does not explicitly refer to the precautionary approach or principle in its risk management framework. We seek to contribute to society by generating profits responsibly, which ties in with our corporate value of being purpose-driven. Refer to page 108 "Sustainability".
G4-15	Externally developed sustainability initiatives subscribed to or endorsed	Refer to inside cover "About this report". We have applied the GRI G4 Sustainability Reporting Guidelines in the preparation of our Annual Report.
G4-16	Memberships of associations	Our key memberships include Institute of International Finance and The Association of Banks in Singapore (Vice Chairman Bank).
<b>Identified material aspects and boundaries</b>		
G4-17	List of entities included in consolidated financial statements	Refer to "Subsidiaries and consolidated structured entities" on page 143 and "Associates" on page 144.
G4-18	Process for defining report content	Our Annual Report is prepared in accordance with the International Integrated Reporting <IR> Framework. Under <IR>, our disclosures primarily focus on matters that substantively affect our ability to create long-term value. Refer to page 28 for our material matters identification process. In addition, through internal evaluation and our stakeholder interactions, we have identified additional GRI aspects where our operations may impact the environment or society. These are outlined below (see G4-19).

General standard disclosures																																				
General standard disclosures	Disclosure requirements	Where have we disclosed this?																																		
G4-19	List of GRI aspects applicable to DBS	<p>We impact environmental, social and economic conditions directly through our business conduct and indirectly through our customers, suppliers and other stakeholders.</p> <p>In this context, the GRI aspects applicable to DBS are as follows:</p> <table border="1"> <thead> <tr> <th>GRI aspect</th> <th>Related matter material for our value creation, where applicable*</th> </tr> </thead> <tbody> <tr> <td>Economic performance</td> <td>Challenging macro-economic environment</td> </tr> <tr> <td>Customer privacy</td> <td>Cyber security</td> </tr> <tr> <td>Compliance</td> <td>Evolving regulatory landscape</td> </tr> <tr> <td>Anti-corruption</td> <td>Combating financial crime</td> </tr> <tr> <td>Product service and labelling</td> <td>Fair dealing</td> </tr> <tr> <td>Product responsibility</td> <td>Responsible financing</td> </tr> <tr> <td>Employment</td> <td>Talent management and retention</td> </tr> <tr> <td>Training and education</td> <td>Talent management and retention</td> </tr> <tr> <td>Diversity and equal opportunity</td> <td>Talent management and retention</td> </tr> <tr> <td>Local communities</td> <td>Financial inclusion</td> </tr> <tr> <td>Emissions</td> <td>Climate change</td> </tr> <tr> <td>Effluents and waste</td> <td>Climate change</td> </tr> <tr> <td>Supplier environmental assessment</td> <td>Climate change</td> </tr> <tr> <td>Supplier assessment for labour practices</td> <td>Not applicable</td> </tr> <tr> <td>Supplier human rights assessment</td> <td>Not applicable</td> </tr> <tr> <td>Supplier assessment for impact on society</td> <td>Not applicable</td> </tr> </tbody> </table> <p>*Refer to page 28 "Material Matters"</p>	GRI aspect	Related matter material for our value creation, where applicable*	Economic performance	Challenging macro-economic environment	Customer privacy	Cyber security	Compliance	Evolving regulatory landscape	Anti-corruption	Combating financial crime	Product service and labelling	Fair dealing	Product responsibility	Responsible financing	Employment	Talent management and retention	Training and education	Talent management and retention	Diversity and equal opportunity	Talent management and retention	Local communities	Financial inclusion	Emissions	Climate change	Effluents and waste	Climate change	Supplier environmental assessment	Climate change	Supplier assessment for labour practices	Not applicable	Supplier human rights assessment	Not applicable	Supplier assessment for impact on society	Not applicable
GRI aspect	Related matter material for our value creation, where applicable*																																			
Economic performance	Challenging macro-economic environment																																			
Customer privacy	Cyber security																																			
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Product responsibility	Responsible financing																																			
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Diversity and equal opportunity	Talent management and retention																																			
Local communities	Financial inclusion																																			
Emissions	Climate change																																			
Effluents and waste	Climate change																																			
Supplier environmental assessment	Climate change																																			
Supplier assessment for labour practices	Not applicable																																			
Supplier human rights assessment	Not applicable																																			
Supplier assessment for impact on society	Not applicable																																			
G4-20	Aspect boundary for each GRI aspect within DBS	All GRI aspects identified are applicable to all subsidiaries and branches within the DBS Group.																																		
G4-21	Aspect boundary for each GRI aspect outside DBS	We consider all GRI aspects applicable to DBS to be relevant to all stakeholder groups identified on page 30 "What our stakeholders are telling us".																																		
G4-22	Effect of any restatements of information	Restatements of information, where applicable, are noted within the relevant data sets.																																		
G4-23	Significant changes in scope and aspect boundaries	There are significant changes in scope and aspect boundaries.																																		
<b>Stakeholder engagement</b>																																				
G4-24	List of stakeholder groups engaged	Refer to page 30 "What our stakeholders are telling us".																																		
G4-25	Basis for identification and selection of stakeholders with whom to engage																																			
G4-26	Approach to stakeholder engagement																																			
G4-27	Key topics and concerns raised by stakeholders																																			
<b>Report profile</b>																																				
G4-28	Reporting period	This report covers the period 1 January to 31 December 2016.																																		
G4-29	Date of most recent previous report	31 December 2015																																		
G4-30	Reporting cycle	Annual																																		
G4-31	Contact point for the report	For any questions regarding this report or its contents, please contact Investor Relations at investor@dbs.com.																																		
G4-32	"In accordance" option and GRI Index	<p>DBS has chosen the "in accordance - core" option to focus on the matters most material to our stakeholders.</p> <p>This Appendix is the GRI Content Index.</p>																																		
G4-33	External assurance for the report	This report has not been externally assured. DBS will consider external assurance in the future.																																		
<b>Governance</b>																																				
G4-34	Governance structure	Refer to page 48 "Corporate governance".																																		
<b>Ethics and integrity</b>																																				
G4-35	Description of values, principles, standards and norms of behaviour	<p>Refer to page 61 "Culture".</p> <p>See also "values-led culture" on page 23.</p>																																		

## Specific standard disclosures

DMA and indicators	Standard disclosure title	Where have we disclosed this?
<b>Category: Economic</b>		
<b>GRI aspect: Economic performance</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 32 "CFO Statement". See also page 108 "Sustainability" on our community investment strategy.
G4-EC1	Direct economic value generated and distributed	Refer to "Consolidated income statement" on page 121. Further breakdown of income and expenses by geography can be found in "Geographical segment reporting" on page 176. See also "How we distribute value created" on page 27.
<b>Category: Environmental</b>		
<b>GRI aspect: Emissions</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 110 "Managing our environmental footprint".
G4-EN16	Energy indirect greenhouse gas (GHG) emissions (Scope 2)	Our Scope 2 GHG emissions relate to carbon emissions from purchased electricity. Refer to page 110 "Managing our environmental footprint" Table 1.
<b>GRI aspect: Effluents and waste</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 110 "Managing our environmental footprint" Table 1.
G4-EN23	Total weight of waste by type and disposal method	
<b>GRI aspect: Supplier environmental assessment</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 111 "Sustainable sourcing".
G4-EN32	Percentage of new suppliers that were screened using environmental criteria	
<b>Category: Social</b>		
<b>Sub-category: Labour practices and decent work</b>		
<b>GRI aspect: Employment</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 113 "Employer of Choice".
G4-LA1	Total number and rates of new employee hires and employee turnover by age group, gender and region	Refer to page 113 "Employer of Choice" Table 2.
<b>GRI aspect: Training and education</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 113 "Employer of Choice".
G4-LA9	Average hours of training per year per employee by gender, and by employee category	Refer to page 114 "Employer of Choice" Table 3.
G4-LA11	Percentage of employees receiving regular performance and career development reviews, by gender and by employee category	All our permanent employees received regular performance and career development reviews in 2015 and 2016.
<b>GRI aspect: Diversity and equal opportunity</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 49 "Board composition" and page 115 "Diversity and equal opportunity".
G4-LA12	Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity	Refer to page 48 "Key features of our Board" See also page 115 "Employer of Choice" Table 4.
<b>GRI aspect: Supplier assessment for labour practices</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 111 "Sustainable sourcing".
G4-LA14	Percentage of new suppliers that were screened using human rights criteria	
<b>Sub-category: Human rights</b>		
<b>GRI aspect: Supplier human rights assessment</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 111 "Sustainable sourcing".
G4-HR10	Percentage of new suppliers that were screened using human rights criteria	

Specific standard disclosures		
DMA and indicators	Standard disclosure title	Where have we disclosed this?
<b>Sub-category: Society</b>		
<b>GRI aspect: Local communities</b>		
FS14	Initiatives to improve access to financial services for disadvantaged people (people with disabilities or impairment and people facing language, cultural, age or gender barriers)	Refer to page 110 "Financial inclusion - Being the People's Bank".
<b>GRI aspect: Anti-corruption</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 109 "Combating financial crime".
G4-SO4	Communication and training on anti-corruption policies and procedures	
<b>GRI aspect: Supplier assessment for impact on society</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 111 "Sustainable sourcing".
G4-SO9	Percentage of new suppliers that were screened using criteria for impact on society	
<b>Sub-category: Product responsibility</b>		
<b>GRI aspect: Product and service labelling</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 109 "Fair dealing".
G4-PR5	Results of surveys measuring customer satisfaction	Refer to page 39 "Customer KPIs".
<b>GRI aspect: Customer privacy</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 109 "Customer privacy and cyber security".
G4-PR8	Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data	
<b>GRI aspect: Compliance</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 109 "Combating financial crime".
G4-PR9	Monetary value of significant fines for non-compliance with laws and regulations concerning the provision and use of products and services	See also page 96 "Operational risk in 2016".
<b>GRI aspect: Product portfolio</b>		
G4-DMA	Generic disclosures on management approach	Refer to page 109 "Responsible financing".
FS6	% of the portfolio for business lines by specific region, size and by sector	

## Workforce Mix

**Table 1 Total number of employees by contract type and gender**

	2016			2015		
	Female	Male	Total	Female	Male	Total
<b>Type of contract</b>						
Permanent	12,163	9,613	<b>21,776</b>	12,179	9,323	<b>21,502</b>
Of which:						
Full time	12,088	9,611	<b>21,699</b>	12,098	9,320	<b>21,418</b>
Part time	75	2	<b>77</b>	81	3	<b>84</b>
Contract/Temporary <sup>(1)</sup>	186	232	<b>418</b>	245	270	<b>515</b>
<b>Total</b>	<b>12,349</b>	<b>9,845</b>	<b>22,194</b>	<b>12,424</b>	<b>9,593</b>	<b>22,017</b>

(1) Headcount on DBS' payroll

**Table 2 Total number of employees by region and gender**

	2016			2015		
	Female	Male	Total	Female	Male	Total
<b>Country</b>						
Singapore	6,226	4,155	<b>10,381</b>	6,227	4,072	<b>10,299</b>
Hong Kong	2,272	2,078	<b>4,350</b>	2,322	2,205	<b>4,527</b>
Rest of Greater China <sup>(1)</sup>	2,359	1,250	<b>3,609</b>	2,492	1,378	<b>3,870</b>
South and Southeast Asia <sup>(2)</sup>	1,386	2,201	<b>3,587</b>	1,277	1,790	<b>3,067</b>
Rest of the World <sup>(3)</sup>	106	161	<b>267</b>	106	148	<b>254</b>
<b>Total</b>	<b>12,349</b>	<b>9,845</b>	<b>22,194</b>	<b>12,424</b>	<b>9,593</b>	<b>22,017</b>

(1) Rest of Greater China includes Mainland China and Taiwan

(2) South and Southeast Asia includes India, Indonesia, Malaysia, Vietnam and the Philippines

(3) Rest of the World includes South Korea, Japan, Dubai, United States of America, United Kingdom and Australia

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## DBS Group Holdings Ltd and its Subsidiaries

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## DBS Bank Ltd

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# Consolidated income statement

for the year ended 31 December 2016

In \$ millions	Note	2016	2015
Interest income		<b>9,748</b>	9,644
Interest expense		<b>2,443</b>	2,544
<b>Net interest income</b>	4	<b>7,305</b>	7,100
Net fee and commission income	5	<b>2,331</b>	2,144
Net trading income	6	<b>1,357</b>	1,204
Net income from investment securities	7	<b>330</b>	339
Other income	8	<b>166</b>	150
<b>Non-interest income</b>		<b>4,184</b>	3,837
<b>Total income</b>		<b>11,489</b>	10,937
Employee benefits	9	<b>2,725</b>	2,651
Other expenses	10	<b>2,247</b>	2,249
<b>Total expenses</b>		<b>4,972</b>	4,900
<b>Profit before allowances</b>		<b>6,517</b>	6,037
Allowances for credit and other losses	11	<b>1,434</b>	743
<b>Profit before tax</b>		<b>5,083</b>	5,294
Income tax expense	12	<b>723</b>	727
<b>Net profit</b>		<b>4,360</b>	4,567
Attributable to:			
<b>Shareholders</b>		<b>4,238</b>	4,454
Non-controlling interests		<b>122</b>	113
		<b>4,360</b>	4,567
Basic and diluted earnings per ordinary share (\$)	13	<b>1.66</b>	1.77

(The notes on pages 126 to 176 as well as the Risk management section on pages 77 to 102 form part of these financial statements)

# Consolidated statement of comprehensive income

for the year ended 31 December 2016

In \$ millions	2016	2015
<b>Net profit</b>	<b>4,360</b>	4,567
<b>Other comprehensive income<sup>(a)</sup>:</b>		
Foreign currency translation differences for foreign operations	27	29
Share of other comprehensive income of associates	(6)	2
Available-for-sale financial assets and others		
Net valuation taken to equity	129	(218)
Transferred to income statement	(187)	61
Tax on items taken directly to or transferred from equity	12	7
<b>Other comprehensive income, net of tax</b>	<b>(25)</b>	(119)
<b>Total comprehensive income</b>	<b>4,335</b>	4,448
Attributable to:		
<b>Shareholders</b>	<b>4,214</b>	4,327
Non-controlling interests	121	121
	<b>4,335</b>	4,448

(a) Items recorded in "Other comprehensive income" above will be reclassified to the income statement when specific conditions are met (e.g. when foreign operations or available-for-sale financial assets are disposed of)

(The notes on pages 126 to 176 as well as the Risk management section on pages 77 to 102 form part of these financial statements)

# Balance sheets

as at 31 December 2016

In \$ millions	Note	The Group		The Company	
		2016	2015	2016	2015
<b>Assets</b>					
Cash and balances with central banks	15	<b>26,840</b>	18,829		
Government securities and treasury bills	16	<b>33,401</b>	34,501		
Due from banks		<b>30,018</b>	38,285	<b>18</b>	10
Derivatives	37	<b>25,757</b>	23,631	<b>29</b>	46
Bank and corporate securities	17	<b>45,417</b>	40,073		
Loans and advances to customers	18	<b>301,516</b>	283,289		
Other assets	20	<b>11,042</b>	11,562		
Associates	23	<b>890</b>	1,000		
Subsidiaries	22	–	–	<b>22,285</b>	19,547
Properties and other fixed assets	26	<b>1,572</b>	1,547		
Goodwill and intangibles	27	<b>5,117</b>	5,117		
<b>Total assets</b>		<b>481,570</b>	457,834	<b>22,332</b>	19,603
<b>Liabilities</b>					
Due to banks		<b>15,915</b>	18,251		
Deposits and balances from customers	28	<b>347,446</b>	320,134		
Derivatives	37	<b>24,497</b>	22,145	<b>22</b>	–
Other liabilities	29	<b>15,895</b>	12,404	<b>50</b>	24
Other debt securities	30	<b>27,745</b>	38,078	<b>2,400</b>	1,884
Subordinated term debts	31	<b>3,102</b>	4,026	<b>645</b>	–
<b>Total liabilities</b>		<b>434,600</b>	415,038	<b>3,117</b>	1,908
<b>Net assets</b>		<b>46,970</b>	42,796	<b>19,215</b>	17,695
<b>Equity</b>					
Share capital	32	<b>10,670</b>	10,114	<b>10,690</b>	10,144
Other equity instruments	33	<b>1,812</b>	803	<b>1,812</b>	803
Other reserves	34	<b>4,322</b>	6,705	<b>168</b>	168
Revenue reserves	34	<b>27,805</b>	22,752	<b>6,545</b>	6,580
<b>Shareholders' funds</b>		<b>44,609</b>	40,374	<b>19,215</b>	17,695
Non-controlling interests	35	<b>2,361</b>	2,422		
<b>Total equity</b>		<b>46,970</b>	42,796	<b>19,215</b>	17,695

(The notes on pages 126 to 176 as well as the Risk management section on pages 77 to 102 form part of these financial statements)

# Consolidated statement of changes in equity

for the year ended 31 December 2016

In \$ millions	Share capital	Other equity instruments	Other reserves	Revenue reserves	Shareholders' funds	Non-controlling interests	Total equity
<b>2016</b>							
Balance at 1 January	10,114	803	6,705	22,752	40,374	2,422	42,796
Cost of share-based payments			109		109		109
Draw-down of reserves upon vesting of performance shares	108		(108)				
Issue of shares pursuant to Scrip Dividend Scheme	508				508		508
Purchase of treasury shares	(60)				(60)		(60)
Issue of perpetual capital securities		1,009			1,009		1,009
Transfers			(2,360)	2,360			
Dividends paid to shareholders <sup>(a)</sup>				(1,545)	(1,545)		(1,545)
Dividends paid to non-controlling interests						(124)	(124)
Change in non-controlling interests						(58)	(58)
Total comprehensive income			(24)	4,238	4,214	121	4,335
Balance at 31 December	10,670	1,812	4,322	27,805	44,609	2,361	46,970
<b>2015</b>							
Balance at 1 January	10,171	803	6,894	19,840	37,708	2,498	40,206
Issue of shares upon exercise of share options	4				4		4
Cost of share-based payments			103		103		103
Reclassification of reserves upon exercise of share options	1		(1)				
Draw-down of reserves upon vesting of performance shares	86		(86)				
Issue of shares pursuant to Scrip Dividend Scheme	110				110		110
Purchase of treasury shares	(258)				(258)		(258)
Dividends paid to shareholders <sup>(a)</sup>				(1,542)	(1,542)		(1,542)
Dividends paid to non-controlling interests						(125)	(125)
Acquisition of non-controlling interests			(78)		(78)	(72)	(150)
Total comprehensive income			(127)	4,454	4,327	121	4,448
Balance at 31 December	10,114	803	6,705	22,752	40,374	2,422	42,796

(a) Includes distributions paid on capital securities classified as equity

(The notes on pages 126 to 176 as well as the Risk management section on pages 77 to 102 form part of these financial statements)

# Consolidated cash flow statement

for the year ended 31 December 2016

In \$ millions	2016	2015
<b>Cash flows from operating activities</b>		
Net profit	4,360	4,567
<b>Adjustments for non-cash items:</b>		
Allowances for credit and other losses	1,434	743
Depreciation of properties and other fixed assets	275	251
Share of profits or losses of associates	47	(14)
Net gain on disposal (net of write-off) of properties and other fixed assets	(47)	(82)
Net income from investment securities	(330)	(339)
Cost of share-based payments	109	103
Interest expense on subordinated term debts	107	116
Income tax expense	723	727
Profit before changes in operating assets and liabilities	6,678	6,072
<b>Increase/(Decrease) in:</b>		
Due to banks	(2,354)	1,858
Deposits and balances from customers	25,659	(1,592)
Other liabilities	4,282	1,624
Other debt securities and borrowings	(10,426)	5,958
<b>(Increase)/Decrease in:</b>		
Restricted balances with central banks	17	960
Government securities and treasury bills	1,616	(4,350)
Due from banks	8,243	4,361
Bank and corporate securities	(5,265)	(1,911)
Loans and advances to customers	(17,363)	(4,076)
Other assets	(841)	(5,192)
Tax paid	(809)	(730)
<b>Net cash generated from operating activities (1)</b>	<b>9,437</b>	<b>2,982</b>
<b>Cash flows from investing activities</b>		
Dividends from associates	36	32
Proceeds from disposal of interest in associates	3	–
Acquisition of interest in associate	–	(21)
Proceeds from disposal of properties and other fixed assets	76	140
Purchase of properties and other fixed assets	(321)	(334)
Acquisition of non-controlling interests	–	(150)
<b>Net cash used in investing activities (2)</b>	<b>(206)</b>	<b>(333)</b>
<b>Cash flows from financing activities</b>		
Issue of subordinated term debts	630	–
Interest paid on subordinated term debts	(114)	(108)
Redemption/purchase of subordinated term debts	(1,586)	(743)
Increase in share capital	–	4
Purchase of treasury shares	(60)	(258)
Issue of perpetual capital securities	1,009	–
Dividends paid to shareholders of the Company, net of scrip dividends <sup>(a)</sup>	(1,037)	(1,432)
Change in non-controlling interests	(58)	–
Dividends paid to non-controlling interests	(124)	(125)
<b>Net cash used in financing activities (3)</b>	<b>(1,340)</b>	<b>(2,662)</b>
Exchange translation adjustments (4)	163	240
<b>Net change in cash and cash equivalents (1)+(2)+(3)+(4)</b>	<b>8,054</b>	<b>227</b>
<b>Cash and cash equivalents at 1 January</b>	<b>12,078</b>	<b>11,851</b>
<b>Cash and cash equivalents at 31 December (Note 15)</b>	<b>20,132</b>	<b>12,078</b>

(a) Includes distributions paid on capital securities classified as equity

(The notes on pages 126 to 176 as well as the Risk management section on pages 77 to 102 form part of these financial statements) Financial statements | 125

# Notes to the financial statements

for the year ended 31 December 2016

These Notes are integral to the financial statements.

The consolidated financial statements for the year ended 31 December 2016 were authorised for issue by the Directors on 15 February 2017.

## 1 Domicile and Activities

The Company, DBS Group Holdings Ltd, is incorporated and domiciled in the Republic of Singapore and has its registered office at 12 Marina Boulevard, Marina Bay Financial Centre Tower Three, Singapore 018982.

The Company is listed on the Singapore Exchange.

The Company is an investment holding, treasury and funding vehicle for the group. Its main subsidiary is DBS Bank Ltd (the Bank), which is wholly owned and engaged in a range of commercial banking and financial services, principally in Asia.

The financial statements relate to the Company and its subsidiaries (the Group) and the Group's interests in associates.

## 2 Summary of Significant Accounting Policies

### 2.1 Basis of preparation

#### Compliance with Singapore Financial Reporting Standards (FRS)

The financial statements of the Company and the consolidated financial statements of the Group are prepared in accordance with Singapore Financial Reporting Standards (FRS) and related Interpretations promulgated by the Accounting Standards Council (ASC). In accordance with Section 201(18) of the Companies Act (the Act), the requirements of FRS 39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning are modified by the requirements of Notice to Banks No. 612 "Credit Files, Grading and Provisioning" (MAS Notice 612) issued by the Monetary Authority of Singapore. As permitted by Section 201(10)(b) of the Act, the Company's income statement has not been included in these financial statements.

The financial statements are presented in Singapore dollars and rounded to the nearest million, unless otherwise stated.

#### Differences between International Financial Reporting Standards (IFRS) and FRS

Other than the above modification to FRS related to MAS Notice 612, there are no significant differences between IFRS and FRS in terms of their application to the Group. The consolidated financial statements and the notes thereon satisfy all necessary disclosures under IFRS and FRS.

The Group notes the intention, as announced by the ASC on 29 May 2014, for Singapore-incorporated companies listed on the Singapore Exchange to apply a new financial reporting framework identical to

IFRS with effect from 1 January 2018. The implementation of FRS 109's credit impairment requirements will be dependent on any changes that could be made to the current regulatory specifications and the Group will continue to monitor developments on this front.

### 2.2 Significant estimates and judgement

The preparation of financial statements requires management to exercise judgement, use estimates and make assumptions in the application of policies and in reporting the amounts in the financial statements. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from these estimates. Critical accounting estimates and assumptions used that are significant to the financial statements, and areas involving a higher degree of judgement and complexity, are disclosed in Note 3.

### 2.3 New or amended FRS and Interpretations effective for 2016 year-end

On 1 January 2016, the Group adopted the following revised FRS that are issued by the ASC and relevant for the Group. The adoption has no significant impact on the Group's financial statements.

- Amendments to FRS 1: Disclosure initiatives
- Amendments to FRS 27: Equity Method in Separate Financial Statements
- Amendments to FRS 111: Accounting for Acquisitions of Interests in Joint Operations
- Improvements to FRSs (issued in November 2014)

### 2.4 New or amended FRS and Interpretations effective for future periods

The significant new or amended FRS and Interpretations that are applicable to the Group in future reporting periods, and which have not been early-adopted, include:

- FRS 115 Revenue from Contracts with Customers (effective 1 January 2018) replaces the existing revenue recognition guidance and establishes a comprehensive framework for determining whether, how much and when revenue is recognised.
- FRS 116 Leases (effective 1 January 2019) replaces the existing lease accounting guidance and requires almost all leases to be recognised on the balance sheet. It also changes the way in which lease expenses are presented in the income statement.
- FRS109 Financial Instruments (effective 1 January 2018)

#### FRS 109: Financial Instruments

FRS 109 replaces the existing guidance in FRS 39 Financial Instruments: Recognition and Measurement. It includes revised guidance on the classification and measurement of financial instruments; requires a more timely recognition of expected credit losses arising from the impairment of financial assets; and introduces revised requirements for general hedge accounting.

It is currently not yet practical to reliably estimate the financial impact of FRS 109 on the Group's financial statements.

### Classification and measurement

FRS 109 will replace the classification and measurement model in FRS 39 with a new model that categorises financial assets based on the business model within which the assets are managed, and whether the contractual cash flows from the financial assets solely represent the payment of principal and interest.

The Group expects that the current measurement approach for most of its financial assets will remain unchanged. The Group is evaluating the impact on (a) a portfolio of financial assets that contains embedded derivatives, which may subsequently be measured at fair value through profit or loss (FVPL), as well as (b) a portfolio of quoted available-for-sale (AFS) debt securities that are held to collect contractual cash flows, which may subsequently be measured at amortised cost.

Subsequent changes in fair value from non-trading equity instruments can be taken through profit or loss or other comprehensive income (FVOCI), as elected.

### Impairment

Under FRS 109, expected credit losses (ECL) will be assessed using an approach which classifies financial assets into three categories or stages, each of which is associated with an ECL requirement that is reflective of the assessed credit risk profile in each instance.

- A financial asset is classified under Stage 1 if it was not credit-impaired upon origination and there has not been a significant increase in its credit risk since. A provision for 12-month ECL is required.
- A financial asset is classified under Stage 2 if it was not credit-impaired upon origination but has since suffered a significant increase in credit risk. A provision for life-time ECL is required.
- A financial asset which has been credit-impaired with objective evidence of default is classified under Stage 3. The assessed ECL is expected to be unchanged from the existing specific allowances taken for such assets.

ECL are probability-weighted amounts determined by evaluating a range of possible outcomes and taking into account past events, current conditions and assessments of future economic conditions, and will necessarily involve the use of management judgement.

### Hedge accounting

FRS 109 will introduce a more principles-based approach to assess hedge effectiveness. The Group expects that all its existing hedges that are designated in effective hedging relationships will continue to qualify for hedge accounting under FRS 109.

## A) General Accounting Policies

A summary of the most significant group accounting policies is described further below starting with those relating to the entire financial statements followed by those relating to the income statement, the balance sheet and other specific topics. This does not reflect the relative importance of these policies to the Group.

## 2.5 Group Accounting

### Subsidiaries

Subsidiaries are entities (including structured entities) over which the Group has control. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Subsidiaries are consolidated from the date control is transferred to the Group to the date control ceases.

The acquisition method is used to account for business combinations. Refer to Note 2.13 for the Group's accounting policy on goodwill.

All intra-group transactions and balances are eliminated on consolidation.

### Associates

Associates are entities over which the Group has significant influence, but no control where the Group generally holds a shareholding of between and including 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method.

## 2.6 Foreign currency treatment

### Functional and presentation currency

Items in the financial statements are measured using the functional currency of each entity in the Group, this being the currency of the primary economic environment in which the entity operates. The Group's financial statements are presented in Singapore dollars, which is the functional currency of the Company.

### Foreign currency transactions and balances

Transactions in foreign currencies are measured using the exchange rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency of the entity undertaking the transaction at the exchange rates at the balance sheet date. Foreign exchange differences arising from this translation are recognised in the income statement within "Net trading income".

Non-monetary assets and liabilities measured at cost in a foreign currency are translated using the exchange rates at the date of the transaction.

Non-monetary assets and liabilities measured at fair values in foreign currencies are translated using the exchange rates at the date when the fair values are determined, which is generally the balance sheet date.

Unrealised foreign exchange differences arising from non-monetary financial assets and liabilities classified as fair value through profit or loss are recognised in the income statement as trading income. For non-monetary financial assets such as equity investments classified as available-for-sale, unrealised foreign exchange differences are recorded in other comprehensive income and accumulated in equity until the assets are disposed of or become impaired, upon which they are reclassified to the income statement.

## Subsidiaries and branches

The results and financial position of subsidiaries and branches whose functional currency is not Singapore dollars ("foreign operations") are translated into Singapore dollars in the following manner:

- Assets and liabilities are translated at the exchange rates at the balance sheet date;
- Income and expenses in the income statement are translated at exchange rates prevailing at each month-end, approximating the exchange rates at the dates of the transactions; and
- All resulting exchange differences are recognised in other comprehensive income and accumulated under capital reserves in equity. When a foreign operation is partially or fully disposed of, or when share capital is repaid, such exchange differences are recognised in the income statement as part of the gain or loss when share capital is repaid.

For acquisitions prior to 1 January 2005, the foreign exchange rates at the respective dates of acquisition were used. Please refer to Note 27 for an overview of goodwill recorded. Goodwill and fair value adjustments arising on the acquisition of a foreign operation on or after 1 January 2005 are treated as assets and liabilities of the foreign operation and translated at the closing rate.

## 2.7 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to management.

In preparing the segment information, amounts for each business segment are shown after the allocation of certain centralised costs, funding income and the application of transfer pricing, where appropriate. Transactions between segments are recorded within the segment as if they are third party transactions and are eliminated on consolidation.

*Please refer to Note 44 for further details on business and geographical segment reporting.*

## B) Income Statement

### 2.8 Income recognition

#### Interest income and interest expense

Interest income and interest expense as presented in Note 4 arise from all interest-bearing financial assets and financial liabilities regardless of their classification and measurement, with the exception of the Group's structured investment deposits which are carried at fair value through profit or loss. Interest expense on such structured investment deposits is presented together with other fair value changes in trading income.

Interest income and interest expense are recognised on a time-proportionate basis using the effective interest method. The calculation includes significant fees and transaction costs that are integral to the effective interest rate, as well as premiums or discounts.

#### Fee and commission income

The Group earns fee and commission income from a diverse range of products and services provided to its customers.

Fee and commission income is generally recognised on the completion of a transaction. Such fees include underwriting fees, brokerage fees, bancassurance sales commission and variable service fees and fees related to completion of corporate finance transactions.

For a service that is provided over a period of time, fee and commission income is recognised over the period during which the related service is provided or credit risk is undertaken. Such fees include the income from issuance of financial guarantees and bancassurance fixed service fees.

Fee and commission income is recorded net of expenses directly related to it. These expenses typically include brokerage fees paid, card-related expenses and sales commissions, but do not include expenses for services delivered over a period (such as service contracts) and other expenses that are not specifically related to fee and commission income transactions.

#### Dividend income

Dividend income is recognised when the right to receive payment is established. This is generally the ex-dividend date for listed equity securities, and the date when shareholders approve the dividend for unlisted equity securities. Dividend income arising from held-for-trading financial assets is recognised in "Net trading income", while those arising from available-for-sale financial assets is recognised in "Net income from investment securities".

#### Allowances for credit and other losses

*Please refer to Note 2.11 for the accounting policy on impairment of financial assets.*

## C) Balance Sheet

### 2.9 Financial assets

#### Initial recognition

Purchases and sales of all financial assets, even if their classification and measurement are subsequently changed, are recognised on the date that the Group enters into the contractual arrangements with counterparties. When the Group acts as a trustee or in a fiduciary capacity for assets it does not directly control or benefit from, the assets and the corresponding income belonging to a customer are excluded from the financial statements.

Financial assets are initially recognised at fair value, which is generally the transaction price.

#### Classification and subsequent measurement

The Group classifies and measures financial assets based on their nature and the purpose for which they are acquired. This generally corresponds to the business models in which they are applied and how management monitors performance, as follows:

- Non-derivative financial assets that are managed mainly for longer-term holding and collection of payments are classified as **loans and receivables**. These assets have fixed or determinable payments, are not quoted in an active market and are mainly in the "Consumer Banking/Wealth Management" and "Institutional Banking" segments. Loans and receivables are carried at amortised cost using the effective interest method.
- Non-derivative financial assets that are managed on a fair value basis, which are mainly in the "Treasury" segment, are classified as **financial assets at fair value through profit or loss**. Such assets include instruments held for the purpose of short-term selling and market-making ("**held for trading**"), or designated under the fair value option if doing so eliminates or significantly reduces measurement or recognition inconsistencies that would otherwise arise, or if the financial asset contains an embedded derivative that would otherwise need to be separately recorded ("**designated at fair value through profit or loss**").

Realised or unrealised gains or losses on such financial assets, except interest income, are taken to "Net trading income" in the income statement in the period they arise.

Derivatives (including derivatives embedded in other contracts but separated for accounting purposes) are also categorised as **held for trading** unless they are designated as hedging instruments in accordance with Note 2.19. Derivatives are classified as assets when the fair value is positive and as liabilities when the fair value is negative. Changes in the fair value of derivatives other than those designated as hedging instruments in cash flow or net investment hedges are included in "Net trading income".

- Non-derivative financial assets that the Group intends to hold to maturity are classified as **held to maturity**. These are Singapore Government securities that the Group holds for satisfying regulatory liquidity requirements and are held within the "Others" segment. These assets are carried at amortised cost using the effective interest method.
- The Group also holds other non-derivative financial assets for the purpose of investment or satisfying regulatory liquidity requirements. Such assets are held for an indefinite period and may be sold in response to needs for liquidity or changes in interest rates, credit spreads, exchange rates or equity prices. Financial assets in this category are held in all business segments as well as the liquidity management unit in the "Others" segment. These assets are classified as **available-for-sale** and initially and subsequently measured at fair value.

Unrealised gains or losses arising from changes in fair value are recognised in other comprehensive income and accumulated in available-for-sale revaluation reserves. When sold or impaired, the accumulated fair value adjustments in the available-for-sale revaluation reserves are reclassified to the income statement. Unquoted equity investments classified as available-for-sale for which fair values cannot be reliably determined are carried at cost, less impairment (if any).

Where the classification and measurement of financial assets do not reflect the management of the financial assets (or financial liabilities), the Group may apply hedge accounting where permissible and relevant to better reflect the management of the financial assets. Please refer to Note 2.19 for details on hedging and hedge accounting.

*Please refer to Note 14 for further details on the types of financial assets classified and measured as above.*

### Reclassification

When the purpose for holding a financial asset changes, or when FRS otherwise requires it, non-derivative financial assets are reclassified accordingly. Financial assets may be classified out of the fair value through profit or loss or available-for-sale categories only in particular circumstances as prescribed by FRS 39. In 2008 and 2009, the Group reclassified certain financial assets between categories as a result of a change in its holding intention. The reclassifications did not have a material impact on the income statement and statement of comprehensive income for the current year.

### Determination of fair value

The fair value of financial assets is the price that would be received if the asset is sold in an orderly transaction between market participants at the measurement date. Fair value is generally estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments. Where applicable, a valuation reserve or pricing adjustment is applied to arrive at the fair value. The determination of fair value is considered a significant accounting policy for the Group and further details are disclosed in Note 40.

### Offsetting

Financial assets and liabilities are presented net when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle them on a net basis, or realise the asset and settle the liability simultaneously.

### Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or when they have been transferred together with substantially all the risks and rewards of ownership.

The Group enters into certain transactions where it transfers financial assets recognised on its balance sheet but retains either all or a portion of the risks and rewards of the transferred financial assets. In such cases, the transferred financial assets are not derecognised from the balance sheet. Such transactions include repurchase transactions described in Note 2.12. They also include transactions where control over the financial asset is retained, for example, by a simultaneous transaction (such as options) with the same counterparty to which the asset is transferred. These are mainly transacted in the "Treasury" segment. In such cases, the Group continues to recognise the asset to the extent of its continuing involvement which is the extent to which it is exposed to changes in the value of the transferred asset.

*Please refer to Note 19 for disclosures on transferred financial assets.*

## 2.10 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand and non-restricted balances with central banks which are readily convertible into cash.

## 2.11 Impairment of financial assets

The Group assesses at each balance sheet date whether there is evidence that a financial asset or a group of financial assets is impaired.

### (a) Financial assets classified as loans and receivables and held to maturity

The Group carries out regular and systematic reviews of all credit facilities extended to customers.

The criteria that the Group uses to determine whether there is evidence of an impairment loss include:

- Significant financial difficulty of the issuer or obligor, including breach of covenants and/or financial conditions.
- A breach of contract, such as a default or delinquency in interest or principal payments.
- Granting of a concession to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, that the Group would not otherwise consider.
- High probability of bankruptcy or other financial reorganisation of the borrower.

### Specific allowances for credit losses

A specific allowance for credit losses is recognised if there is evidence that the Group will be unable to collect all amounts due under a claim according to the original contractual terms or the equivalent value. A "claim" means a loan, debt security or a commitment such as financial guarantees and letters of credit.

A specific allowance for credit losses is recorded as a reduction in the carrying value of a claim on the balance sheet. For an off-balance sheet item such as a commitment, a specific allowance for credit loss is recorded as "provision for loss in respect of off-balance sheet credit exposures" within "Other liabilities".

Specific allowances for credit losses are evaluated either individually or collectively for a portfolio.

Specific allowance for an individual credit exposure is made when existing facts, conditions or valuations indicate that the Group is not likely to collect the principal and interest due contractually on the claim. An allowance is reversed only when there has been an identifiable event that has led to an improvement in the collectability of the claim. The amount of specific allowance also takes into account the collateral value, which may be discounted to reflect the impact of a forced sale or untimely liquidation.

Overdue unsecured consumer loans which are homogenous in nature, such as credit card receivables, are pooled according to their delinquency behaviour and evaluated for impairment collectively as a group, taking into account the historical loss experience of such loans.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the recovery procedures have been exhausted and the amount of the loss has been determined. Recoveries in full or in part of amounts previously written off are credited to the income statement in "Allowances for credit and other losses".

### General allowances for credit losses

Apart from specific allowances, the Group also recognises general allowances for credit losses. The Group maintains a level of allowances that is deemed sufficient to absorb the estimated credit losses inherent in its loan portfolio (including off-balance sheet credit exposures). The Group maintains general allowances of at least 1% of credit exposures arising from both on and off-balance sheet items (against which specific allowances have not been made), adjusted for collateral held. This is in accordance with the transitional arrangements under MAS Notice 612.

### (b) Financial assets classified as available-for-sale

The Group assesses at each balance sheet date whether there is evidence that an available-for-sale financial asset is impaired.

In the case of an equity investment, a significant or prolonged decline in the fair value of the security below its cost is a factor in determining whether the asset is impaired.

When there is evidence of an impairment of an available-for-sale financial asset, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the income statement – is reclassified from the revaluation reserve within equity to the income statement as "Allowances for credit and other losses".

For equity investments, impairment losses are not reversed until they are disposed of. For impaired debt instruments that subsequently recover in value, the impairment losses are reversed through the income statement if there has been an identifiable event that led to the recovery.

## 2.12 Repurchase agreements

**Repurchase agreements (Repos)** are treated as collateralised borrowings. The amount borrowed is reflected as a financial liability

either as "Due to banks" or "Deposits and balances from customers". The securities sold under repos are treated as pledged assets and remain on the balance sheet at amortised cost or fair value depending on their classification.

**Reverse repurchase agreements (Reverse repos)** are treated as collateralised lending. The amount lent is reflected as a financial asset as "Cash and balances with central banks", "Due from banks" or "Loans and advances to customers".

Amounts paid and received in excess of the amounts borrowed and lent on the repos and reverse repos are amortised as interest expense and interest income respectively using the effective interest method.

## 2.13 Goodwill

Goodwill arising from business combinations generally represents the excess of the acquisition cost over the fair value of identifiable assets acquired and liabilities and contingent liabilities assumed on the acquisition date. Goodwill is stated at cost less impairment losses and is tested at least annually for impairment.

At the acquisition date, any goodwill acquired is allocated to each of the cash-generating units (CGU) or group of CGUs expected to benefit from the combination's synergies.

An impairment loss is recognised when the carrying amount of a CGU, or group of CGUs, including the goodwill, exceeds the applicable recoverable amount. The recoverable amount of a CGU or CGU group is the higher of the CGU's or CGU group's fair value less cost to sell and its value-in-use. An impairment loss on goodwill is recognised in the income statement and cannot be reversed in subsequent periods.

## 2.14 Properties and other fixed assets

Properties (including investment properties) and other fixed assets are stated at cost less accumulated depreciation and impairment losses.

Depreciation is calculated using the straight-line method over the estimated useful lives of the assets.

Generally, the useful lives are as follows:

Buildings	50 years or over the remaining lease period, whichever is shorter.
Leasehold land	100 years or over the remaining lease period, whichever is shorter. Leasehold land where the unexpired lease period is more than 100 years is not depreciated.
Computer software	3 – 5 years
Office equipment, furniture and fittings	5 – 10 years

*Please refer to Note 26 for the details of properties and other fixed assets and their movements during the year.*

## 2.15 Financial liabilities

### Initial recognition, classification and subsequent measurement

Financial liabilities are initially recognised at fair value. The Group generally classifies and measures its financial liabilities in accordance with the purpose for which the financial liabilities are incurred and managed. Accordingly:

- Financial liabilities are classified as **financial liabilities at fair value through profit or loss** if they are incurred for the purpose of repurchasing in the near term (“**held for trading**”), and this may include debt securities issued and short positions in securities for the purpose of ongoing market-making or trading. Financial liabilities at fair value through profit or loss can also be designated by management on initial recognition (“**designated at fair value through profit or loss**”) if doing so eliminates or significantly reduces measurement or recognition inconsistencies that would otherwise arise, or if the financial liability contains an embedded derivative that would otherwise need to be separately recorded. Financial liabilities in this classification are usually within the “Treasury” segment.

Realised or unrealised gains or losses on financial liabilities held for trading and financial liabilities designated under the fair value option, except interest expense, are taken to “Net trading income” in the income statement in the period they arise. Interest expense on structured investment deposits at fair value through profit or loss is also presented together with other fair value changes in “Net trading income”.

- Derivative liabilities are treated consistently with derivative assets. Please refer to Note 2.9 for the accounting policy on derivatives.
- Other financial liabilities are carried at **amortised cost** using the effective interest method. These comprise predominantly the Group’s “Deposits and balances from customers”, “Due to banks” and “Other debt securities”.

Please refer to Note 14 for further details on the types of financial liabilities classified and measured as above.

### Determination of fair value

The fair value of financial liabilities is the price that would be paid to transfer the liability in an orderly transaction between market participants at the measurement date.

Please refer also to Note 40 for further fair value disclosures.

### Derecognition

A financial liability is derecognised from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired.

## 2.16 Loan commitments, letters of credit and financial guarantees

### Loan commitments

Loan commitments are typically not financial instruments and are not recognised on the balance sheet. They are disclosed in accordance with FRS 37 and form part of the disclosures in Note 36. Upon a loan draw-down, the amount of the loan is accounted for under “loans and receivables” as described in Note 2.9.

### Letters of credit

Letters of credit are recorded off-balance sheet as contingent liabilities upon issuance, and the corresponding payables to the beneficiaries and receivables from the applicants are recognised on balance sheet upon acceptance of the underlying documents.

### Financial guarantees

A financial guarantee is initially recognised in the financial statements at fair value on the date the guarantee is given. This is generally the amount (fee) paid by the counterparty. Subsequently, the fee is recognised over time as income in accordance with the principles in Note 2.8.

Off-balance sheet credit exposures are managed for credit risk in the same manner as financial assets.

Please refer to Note 2.11 on the Group’s accounting policies on allowances for credit losses.

## 2.17 Provisions and other liabilities

Provisions for other liabilities of uncertain timing and amounts are recognised when:

- the Group has a present legal or constructive obligation as a result of past events;
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and
- a reliable estimate of the amount of the obligation can be made.

The amount recognised as a provision is the best estimate of the expenditure required to settle the present obligation at the balance sheet date.

## 2.18 Share capital and other instruments classified as equity

Ordinary shares, preference shares and other instruments which do not result in the Group having a contractual obligation to deliver cash or another financial asset, or to exchange financial assets or financial liabilities with the holder under conditions that are potentially unfavourable to the Group, are classified as equity. Distributions arising from such instruments are recognised in equity as there is no contractual obligation to pay distributions on these instruments. Incremental external costs directly attributable to the issuance of such instruments are accounted for as a deduction from equity.

When any entity within the Group purchases the Company’s ordinary shares (“treasury shares”), the consideration paid, including any directly attributable incremental cost is presented as a component within equity, until they are cancelled, sold or reissued.

When treasury shares are subsequently cancelled, the cost of the treasury shares is deducted against either the share capital account or retained earnings. When treasury shares are subsequently sold or reissued, any realised gain or loss on sale or reissue, net of any directly attributable incremental transaction costs and related income tax, is recognised in capital reserves.

For ordinary and preference shares, interim dividends are recorded during the financial year in which they are declared payable. Final dividends are recorded during the financial year in which the dividends are approved by the shareholders at the Annual General Meeting.

## D) Other Specific Topics

### 2.19 Hedging and hedge accounting

The Group uses derivative contracts mainly as part of its risk management strategies for hedging interest rate risk arising from maturity mismatches or for hedging currency risk arising from currency mismatches and cash flows in foreign currencies.

In some cases, where the strict criteria in FRS 39 are met, hedge accounting is applied as set out in subsequent paragraphs. At the inception of each hedging relationship, the Group documents the relationship between the hedging instrument and the hedged item; the risk management objective for undertaking the hedge transaction; and the methods used to assess the effectiveness of the hedge.

At inception and on an on-going basis, the Group also documents its assessment of whether the hedging instrument is highly effective in offsetting changes in the fair value or cash flows of the hedged item.

### Fair value hedge

The Group's fair value hedges consist principally of interest rate swaps used for managing the interest rate gaps that naturally arise from its purchases or issues of debt securities, and where a mismatch in the measurement between the hedging derivative and the hedged item exists. Such hedges are mainly used in the "Treasury" and "Others" segments.

For a qualifying fair value hedge, the changes in the fair value of the hedging derivatives are recorded in the income statement, together with any changes in the fair value of the hedged item attributable to the hedged risk.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item is amortised to the income statement over its remaining maturity, using the effective interest method.

### Cash flow hedge

For transactions with highly probable cash flows, derivatives are used to hedge against cash flow variability due to exchange rate movements in certain situations. Cash flow hedge accounting is principally applied in such cases.

The effective portion of changes in the fair value of a derivative designated and qualifying as a cash flow hedge is recognised in other comprehensive income and accumulated under the cash flow hedge reserve in equity. This amount is reclassified to the income statement in the periods when the hedged forecast cash flows affect the income statement. The ineffective portion of the gain or loss is recognised immediately in the income statement under "Net trading income".

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in the cash flow hedge reserve remains until the forecast transaction is recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss in the cash flow hedge reserve is reclassified from equity to the income statement.

### Net investment hedge

Net investment hedge accounting is applied to hedged investments in foreign operations which comprise certain subsidiaries, branches and associates with a functional currency different from that of the Company. Under the Group's hedging strategy, the carrying amount of these investments could be fully hedged, partially hedged or not hedged at all.

Hedges of net investments in the Group's foreign operations are accounted for in a manner similar to cash flow hedges. On disposal of the foreign operations, the cumulative gain or loss in the capital reserves is reclassified to the income statement as part of the gain or loss on disposal.

### Economic hedges which do not qualify for hedge accounting

Some derivatives may be transacted as economic hedges as part of the Group's risk management but do not qualify for hedge accounting under FRS 39. These include swaps and other derivatives (e.g. futures and options) that the Group transacts to manage interest rate, foreign exchange or other risks. Such derivatives are treated in the same way as derivatives held for trading purposes, i.e. realised and unrealised gains

and losses are recognised in "Net trading income". In some cases, the hedged exposures are designated at fair value through profit or loss, thereby achieving some measure of offset in the income statement.

*Please refer to Note 37.2 for disclosures on hedging derivatives.*

## 2.20 Employee benefits

Employee benefits, which include base pay, cash bonuses, share-based compensation, contribution to defined contribution plans such as the Central Provident Fund and other staff-related allowances, are recognised in the income statement when incurred. For defined contribution plans, contributions are made to publicly or privately administered funds on a mandatory, contractual or voluntary basis. Once the contributions have been paid, the Group has no further payment obligations.

Employee entitlement to annual leave is recognised when they accrue to employees. A provision is made for the estimated liability for annual unutilised leave as a result of services rendered by employees up to the balance sheet date.

## 2.21 Share-based compensation

Employee benefits also include share-based compensation, namely the DBSH Share Ownership Scheme (the Scheme), the DBSH Share Plan and the DBSH Employee Share Plan (the Plans). The details of the Scheme and Plans are described in Note 38.

Equity instruments granted and ultimately vested under the Plans are recognised in the income statement based on the fair value of the equity instrument at the date of grant. The expense is amortised over the vesting period of each award, with a corresponding adjustment to the share option/plan reserves. Monthly contributions to the Scheme are expensed off when incurred.

For the DBSH Share Plan and the DBSH Employee Share Plan, a trust has been set up for each share plan. The employee trust funds are consolidated and the DBSH shares held by the trust funds are accounted for as "treasury shares", which is presented as a deduction within equity.

## 2.22 Current and deferred taxes

Current income tax for current and prior periods is recognised as the amount expected to be paid or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. The Group considers uncertain tax positions generally at the level of the total tax liability to each tax authority for each period. The liability is determined based on the total amount of current tax expected to be paid, taking into account all tax uncertainties, using either an expected value approach or a single best estimate of the most likely outcome.

Tax assets and liabilities of the same type (current or deferred) are offset when a legal right of offset exist and settlement in this manner is intended. This applies generally when they arise from the same tax reporting group and relate to the same tax authority.

Deferred income tax is provided on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted by the balance sheet date.

The amount of deferred tax assets recognised takes into account the likelihood the amount that can be used to offset payable taxes on future profits.

Deferred tax related to fair value re-measurement of available-for-sale investments, which are recognised outside profit or loss, is also recognised outside profit or loss, i.e. in other comprehensive income and accumulated in the available-for-sale revaluation reserves.

### 3 Critical Accounting Estimates

The Group's accounting policies and use of estimates are integral to the reported amounts in the financial statements. Certain accounting estimates require management's judgement in determining the appropriate methodology for valuation of assets and liabilities. Procedures are in place to ensure that methodologies are reviewed and revised as appropriate. The Group believes its estimates for determining the valuation of its assets and liabilities are appropriate.

The following is a brief description of the Group's critical accounting estimates that involve management's valuation judgement.

#### 3.1 Impairment of financial assets

It is the Group's policy to recognise, through charges against profit, specific and general allowances in respect of estimated and inherent credit losses in its portfolio as described in Note 2.11.

In estimating specific allowances, the Group assesses the gap between borrowers' obligations to the Group and their repayment ability. The assessment takes into account various factors, including the economic or business outlook, the future profitability of the borrowers and the liquidation value of collateral. Such assessment requires considerable judgement.

Another area requiring judgement is the calculation of general allowances, which are determined after taking into account historical data and management's assessment of the current economic and credit environment, country and portfolio risks, as well as industry practices. Please refer to Risk Management section for a further description of the Group's credit risk management.

#### 3.2 Fair value of financial instruments

The majority of the Group's financial instruments reported at fair value are based on quoted and observable market prices or on internally developed models that are based on independently sourced market parameters.

The fair value of financial instruments without an observable market price in an active market may be determined using valuation models. The choice of model requires significant judgement for complex products especially those in the "Treasury" segment.

Policies and procedures have been established to facilitate the exercise of judgement in determining the risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors used in the valuation process.

Please refer to Note 40 for details on fair valuation and fair value hierarchy of the Group's financial instruments measured at fair value.

#### 3.3 Goodwill impairment

The Group performs an impairment review to ensure that the carrying amount of a CGU to which goodwill is allocated does not exceed the recoverable amount of the CGU. Note 27 provides details of goodwill at the reporting date.

The recoverable amount represents the present value of the estimated future cash flows expected to arise from continuing operations. Therefore, in arriving at the recoverable amount, management exercises judgement in estimating the future cash flows, growth rate and discount rate.

#### 3.4 Income taxes

The Group has exposure to income taxes in numerous jurisdictions. Significant judgement is involved in determining the Group's provision for income taxes. The Group recognises liabilities for expected tax issues based on reasonable estimates of whether additional taxes will be due. Where uncertainty exists around the Group's tax position including resolution of any related appeals or litigation processes, appropriate provisions are provided based on technical merits of the positions with the same tax authority. Note 21 provides details of the Group's deferred tax assets/liabilities. In general, determination of the value of assets/liabilities relating to carry forward tax losses requires judgement.

## 4 Net Interest Income

In \$ millions	The Group	
	2016	2015
Cash and balances with central banks and Due from banks	371	466
Customer non-trade loans	6,628	6,126
Trade assets	958	1,294
Securities and others	1,791	1,758
Total interest income	9,748	9,644
Deposits and balances from customers	1,726	1,940
Other borrowings	717	604
Total interest expense	2,443	2,544
Net interest income	7,305	7,100

Comprising:

Interest income from financial assets at fair value through profit or loss	552	648
Interest income from financial assets not at fair value through profit or loss	9,196	8,996
Interest expense from financial liabilities at fair value through profit or loss	(193)	(204)
Interest expense from financial liabilities not at fair value through profit or loss	(2,250)	(2,340)
Total	7,305	7,100

## 5 Net Fee and Commission Income

In \$ millions	The Group	
	2016	2015
Brokerage	155	180
Investment banking	189	165
Transaction services <sup>(b)</sup>	585	556
Loan-related	434	442
Cards <sup>(c)</sup>	483	434
Wealth management	714	599
Others	86	76
Fee and commission income	2,646	2,452
Less: fee and commission expense	315	308
Net fee and commission income <sup>(a)</sup>	2,331	2,144

- (a) Includes net fee and commission income of \$56 million (2015: \$51 million), which was derived from the provision of trust and other fiduciary services during the year. Net fee and commission income earned from financial assets or liabilities not at fair value through profit or loss was \$793 million (2015: \$776 million) during the year
- (b) Includes trade & remittances, guarantees and deposit-related fees
- (c) Card fees are net of interchange fees paid

## 6 Net Trading Income

In \$ millions	The Group	
	2016	2015
Net trading income		
– Foreign exchange	822	989
– Interest rates, credit, equities and others <sup>(a)</sup>	538	224
Net gain/(loss) from financial assets designated at fair value	80	(89)
Net (loss)/gain from financial liabilities designated at fair value	(83)	80
Total	1,357	1,204

(a) Includes dividend income of \$24 million (2015: \$23 million)

## 7 Net Income from Investment Securities

In \$ millions	The Group	
	2016	2015
Debt securities		
– Available-for-sale	247	117
– Loans and receivables	5	#
Equity securities <sup>(a)(b)</sup>	78	222
Total <sup>(c)</sup>	330	339
Of which: net gains transferred from available-for-sale revaluation reserves	268	140

# Amount under \$500,000

(a) Includes dividend income of \$60 million (2015: \$63 million)

(b) 2015 includes an amount of \$136 million relating to gain from disposal of a property investment

(c) Includes fair value impact of hedges for the investment securities

## 8 Other Income

In \$ millions	The Group	
	2016	2015
Rental income	37	37
Net gain on disposal of properties and other fixed assets	54	90
Others <sup>(a)</sup>	75	23
Total	166	150

(a) Includes share of profits or losses of associates

## 9 Employee Benefits

In \$ millions	The Group	
	2016	2015
Salaries and bonuses	2,203	2,149
Contributions to defined contribution plans	149	135
Share-based expenses	108	102
Others	265	265
Total	2,725	2,651

## 10 Other Expenses

In \$ millions	The Group	
	2016	2015
Computerisation expenses <sup>(a)</sup>	<b>877</b>	883
Occupancy expenses <sup>(b)</sup>	<b>402</b>	398
Revenue-related expenses	<b>273</b>	301
Others <sup>(c)</sup>	<b>695</b>	667
<b>Total</b>	<b>2,247</b>	2,249

(a) Includes hire and maintenance costs of computer hardware and software

(b) Includes rental expenses of office and branch premises of \$247 million (2015: \$241 million) and amounts incurred in the maintenance and service of buildings

(c) Includes office administration expenses (e.g. printing, stationery, telecommunications, etc), and legal and professional fees

In \$ millions	The Group	
	2016	2015
Depreciation expenses	<b>275</b>	251
Hire and maintenance costs of fixed assets, including building-related expenses	<b>476</b>	453
Expenses on investment properties	<b>7</b>	7
Audit fees payable to external auditors <sup>(a)</sup> :		
– Auditors of the Company	<b>3</b>	3
– Associated firms of Auditors of the Company	<b>4</b>	4
Non-audit fees payable to external auditors <sup>(a)</sup> :		
– Auditors of the Company	<b>1</b>	1
– Associated firms of Auditors of Company	<b>1</b>	1

(a) PricewaterhouseCoopers network firms

## 11 Allowances for Credit and Other Losses

In \$ millions	The Group	
	2016	2015
Loans and advances to customers (Note 18)	<b>1,000</b>	676
Investment securities		
– Available-for-sale	<b>7</b>	19
– Loans and receivables	<b>17</b>	(8)
Properties and other fixed assets	<b>–</b>	(14)
Off-balance sheet credit exposures	<b>157</b>	8
Others	<b>253</b>	62
<b>Total</b>	<b>1,434</b>	743

The table below shows the movements in specific and general allowances during the year for the Group:

In \$ millions	Balance at 1 January	Charge/ (Write-back) to income statement	The Group Net write-off during the year	Exchange and other movements	Balance at 31 December
<b>2016</b>					
<b>Specific allowances</b>					
Loans and advances to customers (Note 18)	821	1,111	(788)	126	1,270
Investment securities	92	7	(19)	1	81
Properties and other fixed assets	27	–	–	1	28
Off-balance sheet credit exposures	10	122	–	(63)	69
Others	85	253	(95)	(17)	226
Total specific allowances	1,035	1,493	(902)	48	1,674
Total general allowances for credit losses	3,222	(59)	–	3	3,166
Total allowances	4,257	1,434	(902)	51	4,840
<b>2015</b>					
<b>Specific allowances</b>					
Loans and advances to customers (Note 18)	983	551	(748)	35	821
Investment securities	80	19	(12)	5	92
Properties and other fixed assets	47	(14)	(8)	2	27
Off-balance sheet credit exposures	5	4	–	1	10
Others	44	62	(24)	3	85
Total specific allowances	1,159	622	(792)	46	1,035
Total general allowances for credit losses	3,054	121	–	47	3,222
Total allowances	4,213	743	(792)	93	4,257

## 12 Income Tax Expense

In \$ millions	The Group	
	2016	2015
Current tax expense		
– Current year	804	828
– Prior years' provision	(59)	(55)
Deferred tax expense		
– Prior years' provision	–	(10)
– Origination of temporary differences	(22)	(36)
Total	723	727

The deferred tax credit in the income statement comprises the following temporary differences:

In \$ millions	The Group	
	2016	2015
Accelerated tax depreciation	3	5
Allowances for loan losses	(46)	(49)
Other temporary differences	21	(2)
Deferred tax credit to income statement	(22)	(46)

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the Singapore basic tax rate as follows:

In \$ millions	The Group	
	2016	2015
Profit before tax	5,083	5,294
Prima facie tax calculated at a tax rate of 17% (2015: 17%)	864	900
Effect of different tax rates in other countries	(1)	9
Net income not subject to tax	(60)	(51)
Net income taxed at concessionary rate	(114)	(79)
Expenses not deductible for tax	15	17
Others	19	(69)
Income tax expense charged to income statement	723	727

Deferred income tax relating to available-for-sale financial assets and others of \$12 million (2015: \$7 million) was credited directly to equity.

Refer to Note 21 for further information on deferred tax assets/liabilities.

## 13 Earnings Per Ordinary Share

Number of shares (millions)		The Group	
		2016	2015
Weighted average number of ordinary shares in issue (basic and diluted)	(a)	2,517	2,496
<b>In \$ millions</b>			
Net profit attributable to shareholders (Net profit less dividends on other equity instruments)	(b)	4,188	4,417
<b>Earnings per ordinary share (\$)</b>			
Basic and diluted	(b)/(a)	1.66	1.77

## 14 Classification of Financial Instruments

In \$ millions	Held for trading	Designated at fair value through profit or loss	Loans and receivables/ amortised cost	The Group			Total
				Available-for-sale	Held to maturity	Hedging derivatives	
<b>2016</b>							
<b>Assets</b>							
Cash and balances with central banks	2,822	–	20,783	3,235	–	–	26,840
Government securities and treasury bills	8,998	–	–	22,441	1,962	–	33,401
Due from banks	5,852	–	22,984	1,182	–	–	30,018
Derivatives	25,307	–	–	–	–	450	25,757
Bank and corporate securities	7,750	57	21,145	16,465	–	–	45,417
Loans and advances to customers	–	459	301,057	–	–	–	301,516
Other financial assets	–	–	10,709	–	–	–	10,709
Total financial assets	50,729	516	376,678	43,323	1,962	450	473,658
Other asset items outside the scope of FRS 39 <sup>(a)</sup>							7,912
Total assets							481,570
<b>Liabilities</b>							
Due to banks	481	–	15,434	–	–	–	15,915
Deposits and balances from customers	81	1,306	346,059	–	–	–	347,446
Derivatives	24,230	–	–	–	–	267	24,497
Other financial liabilities	2,303	–	12,450	–	–	–	14,753
Other debt securities	4,450	599	22,696	–	–	–	27,745
Subordinated term debts	–	–	3,102	–	–	–	3,102
Total financial liabilities	31,545	1,905	399,741	–	–	267	433,458
Other liability items outside the scope of FRS 39 <sup>(b)</sup>							1,142
Total liabilities							434,600

In \$ millions	The Group						Total
	Held for trading	Designated at fair value through profit or loss	Loans and receivables/ amortised cost	Available-for-sale	Held to maturity	Hedging derivatives	
<b>2015</b>							
<b>Assets</b>							
Cash and balances with central banks	241	–	14,364	4,224	–	–	18,829
Government securities and treasury bills	7,569	–	–	25,267	1,665	–	34,501
Due from banks	4,961	–	32,571	753	–	–	38,285
Derivatives	23,190	–	–	–	–	441	23,631
Bank and corporate securities	9,035	77	17,380	13,581	–	–	40,073
Loans and advances to customers	–	1,269	282,020	–	–	–	283,289
Other financial assets	–	–	11,263	–	–	–	11,263
Total financial assets	44,996	1,346	357,598	43,825	1,665	441	449,871
Other asset items outside the scope of FRS 39 <sup>(a)</sup>							7,963
Total assets							457,834
<b>Liabilities</b>							
Due to banks	954	–	17,297	–	–	–	18,251
Deposits and balances from customers	91	1,254	318,789	–	–	–	320,134
Derivatives	21,971	–	–	–	–	174	22,145
Other financial liabilities	886	–	10,439	–	–	–	11,325
Other debt securities	4,114	1,424	32,540	–	–	–	38,078
Subordinated term debts	–	–	4,026	–	–	–	4,026
Total financial liabilities	28,016	2,678	383,091	–	–	174	413,959
Other liability items outside the scope of FRS 39 <sup>(b)</sup>							1,079
Total liabilities							415,038

(a) Includes associates, goodwill and intangibles, properties and other fixed assets and deferred tax assets

(b) Includes current tax liabilities, deferred tax liabilities and provision for loss in respect of off-balance sheet credit exposures

Financial assets and liabilities are presented net when there is a legally enforceable right to offset the recognised amounts, and there is intention to settle them on a net basis or to realise the asset and settle the liability simultaneously.

### Financial assets and liabilities offset on the balance sheet

As at 31 December 2016, there was no offset of financial assets and liabilities. As at 31 December 2015, "Loans and advances to customers" of \$170 million were offset against "Deposits and balances from customers" of \$170 million because contractually the Group has a legally enforceable right to offset these amounts, and intends to settle the loans and the deposits simultaneously at maturity or termination dates.

### Financial assets and liabilities subject to netting agreement but not offset on the balance sheet

The Group enters into master netting arrangements with counterparties where it is appropriate and feasible to do so to mitigate counterparty risk. The credit risk associated with favourable contracts is reduced by a master netting arrangement to the extent that if an event of default occurs, all amounts with the counterparty are settled on a net basis. Master netting arrangements do not result in an offset of financial assets and liabilities on the balance sheet, as the legal right to offset the transactions is conditional upon default.

These agreements include derivative master agreements (including the International Swaps and Derivatives Association (ISDA) Master Agreement), global master repurchase agreements and global securities lending agreements. The collateral received and pledged under these agreements is generally conducted under terms that are in accordance with normal market practice. In these agreements, the counterparty is typically allowed to sell or re-pledge those non-cash collateral (i.e. securities) lent or transferred, but has an obligation to return the securities at maturity. If the securities decrease in value, the Group may, in certain circumstances, be required to place additional cash collateral, and typically the counterparty has recourse only to the securities.

In addition, the Group receives cash and other collateral such as marketable securities to reduce its credit exposure. The Group also engages in a variety of counterparty credit mitigation arrangements in addition to netting and collateral arrangements.

The disclosures set out in the tables below pertain to financial assets and liabilities that are not offset in the Group's balance sheet but are subject to enforceable master netting arrangement or similar agreement that covers similar financial instruments. The disclosures enable the understanding of both the gross and net amounts, as well as provide additional information on how such credit risk is mitigated.

**The Group**

Types of financial assets/liabilities In \$ millions	Carrying amounts on balance sheet (A)	Financial instruments not in scope of offsetting disclosures (B)	Gross recognised financial instruments in scope (A-B=C+D+E)	Related amounts not offset on balance sheet		Net amounts in scope (E)
				Financial instruments (C)	Financial collateral received/ pledged (D)	
<b>2016</b>						
<b>Financial Assets</b>						
Derivatives	25,757	8,699 <sup>(a)</sup>	17,058	14,788 <sup>(a)</sup>	1,575	695
Reverse repurchase agreements	6,845 <sup>(b)</sup>	228	6,617	–	6,617	–
Securities borrowings	74 <sup>(c)</sup>	–	74	57	–	17
Total	32,676	8,927	23,749	14,845	8,192	712
<b>Financial Liabilities</b>						
Derivatives	24,497	6,835 <sup>(a)</sup>	17,662	14,788 <sup>(a)</sup>	1,750	1,124
Repurchase agreements	1,423 <sup>(d)</sup>	1,343	80	–	80	–
Short sale of securities	2,303 <sup>(e)</sup>	845	1,458	1,458	–	–
Total	28,223	9,023	19,200	16,246	1,830	1,124
<b>2015</b>						
<b>Financial Assets</b>						
Derivatives	23,631	11,203 <sup>(a)</sup>	12,428	11,047 <sup>(a)</sup>	1,074	307
Reverse repurchase agreements	5,227 <sup>(b)</sup>	124	5,103	–	5,097	6
Securities borrowings	47 <sup>(c)</sup>	–	47	44	–	3
Total	28,905	11,327	17,578	11,091	6,171	316
<b>Financial Liabilities</b>						
Derivatives	22,145	8,505 <sup>(a)</sup>	13,640	11,047 <sup>(a)</sup>	2,066	527
Repurchase agreements	2,930 <sup>(d)</sup>	1,050	1,880	–	1,880	–
Short sale of securities	886 <sup>(e)</sup>	561	325	325	–	–
Total	25,961	10,116	15,845	11,372	3,946	527

(a) Related amounts under "Financial instruments" are prepared on the same basis as netting arrangements recognised for computation of Capital Adequacy Ratio (CAR) as set out under MAS Notice 637 (unaudited), which incorporates a conservative stance on enforceable netting. Accordingly, the amounts shown under "Financial instruments not in scope of offsetting disclosures" are those where either no netting agreement exists or where the netting agreement has not been recognised for computation of CAR

(b) Reverse repurchase agreements are presented under separate line items on the balance sheet, namely "Cash and balances with central banks", "Due from banks" and "Loans and advances to customers"

(c) Cash collateral pledged under securities borrowings are presented under "Other assets" on the balance sheet

(d) Repurchase agreements are presented under separate line items on the balance sheet, namely "Due to banks" and "Deposits and balances from customers"

(e) Short sale of securities are presented under "Other liabilities" on the balance sheet

## 15 Cash and Balances with Central Banks

In \$ millions	The Group	
	2016	2015
Cash on hand	2,938	3,070
Non-restricted balances with central banks	17,194	9,008
Cash and cash equivalents	20,132	12,078
Restricted balances with central banks <sup>(a)</sup>	6,708	6,751
Total	26,840	18,829

(a) Mandatory balances with central banks

## 16 Government Securities and Treasury Bills

In \$ millions	Held for trading	The Group		Total
		Available-for-sale	Held to maturity	
<b>2016</b>				
Singapore Government securities and treasury bills <sup>(a)</sup>	3,567	6,454	1,962	11,983
Other government securities and treasury bills <sup>(b)</sup>	5,431	15,987	–	21,418
Total	8,998	22,441	1,962	33,401
<b>2015</b>				
Singapore Government securities and treasury bills <sup>(a)</sup>	2,569	8,078	1,665	12,312
Other government securities and treasury bills <sup>(b)</sup>	5,000	17,189	–	22,189
Total	7,569	25,267	1,665	34,501

(a) Includes financial assets transferred of \$70 million (2015: \$579 million) (See Note 19)

(b) Includes financial assets transferred of \$2,740 million (2015: \$1,900 million) (See Note 19)

## 17 Bank and Corporate Securities

In \$ millions	Held for trading	Designated at fair value through profit or loss	The Group		Total
			Loans and receivables	Available-for-sale	
<b>2016</b>					
Bank and corporate debt securities <sup>(a)</sup>	5,340	57	21,299	14,897	41,593
Less: Impairment allowances	–	–	(154)	–	(154)
Equity securities	2,410	–	–	1,568	3,978
Total	7,750	57	21,145	16,465	45,417
<b>2015</b>					
Bank and corporate debt securities <sup>(a)</sup>	7,654	77	17,530	11,884	37,145
Less: Impairment allowances	–	–	(150)	–	(150)
Equity securities	1,381	–	–	1,697	3,078
Total	9,035	77	17,380	13,581	40,073

(a) Includes financial assets transferred of \$414 million (2015: \$787 million) (See Note 19)

## 18 Loans and Advances to Customers

In \$ millions	The Group	
	2016	2015
Gross	305,415	286,871
Less: Specific allowances	1,270	821
General allowances	2,629	2,761
	301,516	283,289
<b>Analysed by product</b>		
Long-term loans	136,305	124,362
Short-term facilities	65,894	62,976
Housing loans	64,465	58,569
Trade loans	38,751	40,964
Gross total	305,415	286,871
<b>Analysed by currency</b>		
Singapore dollar	123,733	117,587
Hong Kong dollar	35,588	34,386
US dollar	102,120	89,283
Chinese yuan	11,577	19,516
Others	32,397	26,099
Gross total	305,415	286,871

Refer to Note 41.4 for breakdown of loans and advances to customers by geography and by industry.

The table below shows the movements in specific and general allowances for loans and advances to customers during the year:

The Group	Balance at 1 January	Charge/ (Write-back) to income statement	Net write-off during the year	Exchange and other movements	Balance at 31 December
<b>In \$ millions</b>					
<b>2016</b>					
<b>Specific allowances</b>					
Manufacturing	224	204	(143)	13	298
Building and construction	120	39	(26)	3	136
Housing loans	7	1	–	–	8
General commerce	157	239	(146)	21	271
Transportation, storage and communications	94	404	(261)	79	316
Financial institutions, investment and holding companies	60	13	(59)	1	15
Professionals and private individuals (excluding housing loans)	58	125	(116)	4	71
Others	101	86	(37)	5	155
Total specific allowances	821	1,111	(788)	126	1,270
Total general allowances	2,761	(111)	–	(21)	2,629
Total allowances	3,582	1,000	(788)	105	3,899
<b>2015</b>					
<b>Specific allowances</b>					
Manufacturing	331	185	(303)	11	224
Building and construction	115	43	(43)	5	120
Housing loans	8	(2)	–	1	7
General commerce	140	144	(133)	6	157
Transportation, storage and communications	153	25	(87)	3	94
Financial institutions, investment and holding companies	90	14	(48)	4	60
Professionals and private individuals (excluding housing loans)	53	102	(99)	2	58
Others	93	40	(35)	3	101
Total specific allowances	983	551	(748)	35	821
Total general allowances	2,583	125	–	53	2,761
Total allowances	3,566	676	(748)	88	3,582

Included in loans and advances to customers are loans designated at fair value, as follows:

In \$ millions	The Group	
	2016	2015
<b>Fair value designated loans and advances and related credit derivatives/enhancements</b>		
Maximum credit exposure	459	1,269
Credit derivatives/enhancements – protection bought	(459)	(1,269)
Cumulative change in fair value arising from changes in credit risk	(98)	(280)
Cumulative change in fair value of related credit derivatives/enhancements	98	280

Changes in fair value arising from changes in credit risk are determined as the amount of change in fair value that is not attributable to changes in market conditions that give rise to market risk. These changes in market conditions include changes in a benchmark interest rate, foreign exchange rate or index of prices or rates.

During the year, the amount of change in the fair value of the loans and advances attributable to credit risk was a gain of \$182 million (2015: loss of \$86 million). During the year, the amount of change in the fair value of the related credit derivatives/enhancements was a loss of \$182 million (2015: gain of \$86 million).

## 19 Financial Assets Transferred

The Group transfers financial assets to third parties or structured entities in the course of business, for example when it pledges securities as collateral for repurchase agreements or when it undertakes securities lending arrangements.

Transferred assets are derecognised in the Group's financial statements when substantially all of their risks and rewards are also transferred. Among them is pledged collateral (mainly cash) for derivative transactions under credit support annexes agreements. Derecognised assets that were subject to the Group's partial continuing involvement were not material in 2016 and 2015.

Where the Group retains substantially all the risks and rewards of the transferred assets, they continue to be recognised in the Group's financial statements. These assets are described below.

### Securities

Securities transferred under repurchase agreements and securities lending arrangements are generally conducted under terms in line with normal market practice. The counterparty is typically allowed to sell or re-pledge the securities but has an obligation to return them at maturity. If the securities decrease in value, the Group may, in certain circumstances, be required to place additional cash collateral. The counterparty typically has no further recourse to the Group's other assets beyond the transferred securities.

For repurchase agreements, the securities transferred are either classified as "fair value through profit or loss" or "available-for-sale". The Group receives cash in exchange and records a financial liability for the cash received. The Group also pledged assets to secure its short position in securities and to facilitate settlement operations. The fair value of the associated liabilities approximates the carrying amount of \$2,881 million (2015: \$3,255 million), which are recorded under "Due to banks", "Deposits and balances from customers" and "Other liabilities" on the balance sheet.

For securities lending transactions, the securities lent are classified as "available-for-sale" or "loans and receivables" on the balance sheet, and the carrying amount approximates the fair value. As the Group mainly receives other financial assets in exchange, the associated liabilities recorded are not material.

In \$ millions	The Group	
	2016	2015
<b>Securities pledged and transferred</b>		
Singapore Government securities and treasury bills	70	579
Other government securities and treasury bills	2,740	1,900
Bank and corporate debt securities	414	787
Total securities pledged and transferred	3,224	3,266

### Covered bonds

Pursuant to the Bank's Global Covered Bond Programme, selected pools of residential mortgages originated by the Bank have been assigned to a bankruptcy-remote structured entity, Bayfront Covered Bonds Pte Ltd (see Notes 22.2 and 30.4). These residential mortgages continue to be recognised on the Bank's balance sheet as the Bank remains exposed to the risks and rewards associated with them.

As at 31 December 2016, the carrying value of the covered bonds in issue was \$2,227 million (2015: \$1,412 million), while the carrying value of assets assigned was \$8,636 million (2015: \$4,268 million). The difference in values is attributable to an intended over-collateralisation required to maintain the credit ratings of the covered bonds in issue, and additional assets assigned to facilitate future issuances.

### Other financial assets

The Group also enters into structured funding transactions where it retains the contractual rights to receive cash flows of financial assets extended to third parties, but assumes a contractual obligation to pay these cash flows under the issued notes. The carrying amounts and fair values of these financial assets and liabilities both amount to \$516 million (2015: \$1,355 million).

## 20 Other Assets

In \$ millions	The Group	
	2016	2015
Accrued interest receivable	1,165	1,258
Deposits and prepayments	423	317
Receivables from securities business	643	316
Sundry debtors and others	5,512	6,415
Cash collateral pledged <sup>(a)</sup>	2,966	2,957
Deferred tax assets (Note 21)	333	299
Total	11,042	11,562

(a) *Mainly relates to cash collateral pledged in respect of derivative portfolios*

## 21 Deferred Tax Assets/Liabilities

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred income taxes relate to the same tax authority. The deferred tax assets and liabilities are determined after appropriate offsetting as shown in "Other assets" (Note 20) and "Other liabilities" (Note 29) respectively.

Deferred tax assets and liabilities comprise the following temporary differences:

In \$ millions	The Group	
	2016	2015
<b>Deferred income tax assets</b>		
Allowances for loan losses	356	310
Available-for-sale financial assets and others	6	1
Other temporary differences	177	146
	<b>539</b>	457
Amounts offset against deferred tax liabilities	(206)	(158)
Total	<b>333</b>	299
<b>Deferred income tax liabilities</b>		
Accelerated tax depreciation	114	111
Available-for-sale financial assets and others	7	14
Other temporary differences	118	66
	<b>239</b>	191
Amounts offset against deferred tax assets	(206)	(158)
Total	<b>33</b>	33
<b>Net deferred tax assets</b>	<b>300</b>	266

## 22 Subsidiaries and Consolidated Structured Entities

In \$ millions	The Company	
	2016	2015
Investment in subsidiaries <sup>(a)</sup>		
Ordinary shares	17,376	16,726
Additional Tier 1 instruments	2,446	344
Other equity instruments	344	344
	<b>20,166</b>	17,414
Due from subsidiaries		
Subordinated term debts	1,699	1,046
Other receivables	420	1,087
	<b>2,119</b>	2,133
Total	<b>22,285</b>	19,547

(a) The carrying amounts of certain investments which are designated as hedged items in a fair value hedge are adjusted for fair value changes attributable to the hedged risks

### 22.1 Main operating subsidiaries

The main operating subsidiaries within the Group are listed below:

Name of subsidiary	Country of incorporation	Effective shareholding %	
		2016	2015
<b>Commercial Banking</b>			
DBS Bank Ltd	Singapore	100	100
DBS Bank (Hong Kong) Limited*	Hong Kong	100	100
DBS Bank (China) Limited*	China	100	100
DBS Bank (Taiwan) Limited*	Taiwan	100	100
PT Bank DBS Indonesia*	Indonesia	99	99
<b>Stockbroking</b>			
DBS Vickers Securities Holdings Pte Ltd	Singapore	100	100

\* Audited by PricewaterhouseCoopers network firms outside Singapore

The Group's main subsidiaries are regulated banks and non-bank financial institutions. Statutory, contractual or regulatory requirements as well as protective rights of non-controlling interests may restrict the ability of the Company to access and transfer assets freely to or from other entities within the Group and to settle liabilities of the Group. Since the Group did not have any material non-controlling interests as at the balance sheet dates, any protective rights associated with these did not give rise to significant restrictions in 2015 and 2016.

Refer to Note 35 for information on non-controlling interests.

## 22.2 Consolidated structured entity

The structured entity consolidated by the Group is listed below:

Name of entity	Purpose of consolidated structured entity	Country of incorporation
Bayfront Covered Bonds Pte Ltd	Covered bond guarantor	Singapore

Bayfront Covered Bonds Pte Ltd is a bankruptcy-remote structured entity established in conjunction with the Bank's USD 10 billion Global Covered Bond Programme (see Note 30.4). As part of the contractual structures that are integral to this programme, the Bank provides funding and hedging facilities to it.

## 23 Associates

In \$ millions	The Group	
	2016	2015
Quoted equity securities <sup>(a)</sup>	57	71
Unquoted equity securities <sup>(b)</sup>	812	800
Sub-total	869	871
Share of post-acquisition reserves	21	129
Total	890	1,000

(a) The market value of the quoted associate amounted to \$60 million (2015: \$51 million) and was based on the last traded price on 1 September 2016 prior to its trading suspension

(b) The carrying amounts of certain investments which are designated as hedged items in a fair value hedge are adjusted for fair value changes attributable to the hedged risks

The Group's share of income and expenses, assets and liabilities and off-balance sheet items of the associates at 31 December are as follows:

In \$ millions	The Group	
	2016	2015
<b>Income statement</b>		
Share of income	155	166
Share of expenses	(202)	(152)
<b>Balance sheet</b>		
Share of total assets	1,701	1,721
Share of total liabilities	811	721
<b>Off-balance sheet</b>		
Share of contingent liabilities and commitments	#	#

# Amount under \$500,000

### 23.1 Main associates

The main associates of the Group are listed below:

Name of associate	Country of incorporation	Effective shareholding %	
		2016	2015
<b>Unquoted</b>			
Central Boulevard Development Pte Ltd**	Singapore	33.3	33.3
Network for Electronic Transfers (Singapore) Pte Ltd	Singapore	33.3	33.3
Changsheng Fund Management Company**	China	33.0	33.0

\*\*Audited by other auditors

As of 31 December 2016 and 31 December 2015, no associate was individually material to the Group. As a non-controlling shareholder, the Group's ability to receive dividends is subject to agreement with other shareholders. The associates may also be subject to statutory, contractual or regulatory requirements restricting dividend payments or to repay loans or advances made.

The Group's share of commitments and contingent liabilities of the associates as well as its commitments to finance or otherwise provide resources to them are not material.

## 24 Unconsolidated Structured Entities

"Unconsolidated structured entities" are those structured entities as defined by FRS 112 and are not controlled by the Group. To facilitate customer transactions and for specific investment opportunities, the Group in the normal course of business enters into transactions with a range of counterparties, some of which would be defined as unconsolidated structured entities.

While the economic exposures may be the same as those to other type of entities, FRS 112 specifically requires companies to disclose such exposures arising from transactions with unconsolidated structured entities. The table below reflects exposures to third party securitisation structures where the Group holds an interest in the normal course of business.

As is the case with other types of counterparties, the carrying amount from transactions with unconsolidated structured entities have been included in the Group's financial statements.

The risks arising from such transactions are subject to the Group's risk management practices.

The table below represents the Group's maximum exposure to loss which for on-balance sheet assets and liabilities is represented by the carrying amount, and does not reflect mitigating effects from the availability of netting arrangements and financial instruments that the Group may utilise to economically hedge the risks inherent in third party structured entities, or risk-reducing effects of collateral or other credit enhancements.

In \$ millions	The Group	
	2016	2015
Derivatives	–	2
Bank and corporate securities	1,267	1,317
Loans and advances to customers	19	109
Other assets	#	1
<b>Total assets</b>	<b>1,286</b>	<b>1,429</b>
Commitments and guarantees	23	203
<b>Maximum Exposure to Loss</b>	<b>1,309</b>	<b>1,632</b>
Derivatives	107	85
<b>Total liabilities</b>	<b>107</b>	<b>85</b>

# Amount under \$500,000

The Group also sponsors third party structured entities, primarily by acting as lead arranger, underwriter or book runner for the issuance of securities by clients or by providing nominee services. Income, in the nature of fees from and assets transferred by all parties to sponsored structured entities, was not material.

The total assets of the third party structured entities are not considered meaningful for the purposes of understanding the related risks since they are neither representative of the Group's exposure nor the income earned, and so have not been presented.

The Group has not provided any specific non-contractual financial support during the year and does not expect to provide non-contractual support to these third party structured entities in the future.

## 25 Acquisition

On 31 October 2016, DBS Bank Ltd agreed to acquire the wealth management and retail banking business of Australian and New Zealand Banking Group Limited (ANZ) in five markets for approximately \$110 million above book value.

The portfolio of businesses being acquired is in Singapore, Hong Kong, China, Taiwan and Indonesia, representing total deposits of \$17 billion and loans of \$11 billion.

The acquisition of the businesses in each jurisdiction is independent of each other. Subject to obtaining regulatory approvals, the transaction is expected to be completed progressively from the second quarter of 2017 onwards, and the target is for full completion in all markets by early 2018. The transaction has no impact to 2016's financial statements.

## 26 Properties and Other Fixed Assets

In \$ millions	The Group				Total
	Investment properties	Owner-occupied properties	Other fixed assets <sup>(a)</sup>	Subtotal of owner-occupied properties and other fixed assets	
	(1)	(2)	(3)	(4)=(2)+(3)	(5)=(1)+(4)
<b>2016</b>					
<b>Cost</b>					
Balance at 1 January	627	529	1,840	2,369	2,996
Additions	–	4	317	321	321
Disposals	(25)	(2)	(115)	(117)	(142)
Exchange differences	1	14	14	28	29
Balance at 31 December	603	545	2,056	2,601	3,204
<b>Less: Accumulated depreciation</b>					
Balance at 1 January	172	139	1,111	1,250	1,422
Depreciation charge	7	13	255	268	275
Disposals	(15)	(2)	(96)	(98)	(113)
Exchange differences	1	11	8	19	20
Balance at 31 December	165	161	1,278	1,439	1,604
Less: Allowances for impairment	–	28	–	28	28
Net book value at 31 December	438	356	778	1,134	1,572
Market value at 31 December	848	856			
<b>2015</b>					
<b>Cost</b>					
Balance at 1 January	644	538	1,553	2,091	2,735
Additions	–	6	328	334	334
Disposals	(24)	(53)	(69)	(122)	(146)
Transfers	(2)	2	–	2	–
Exchange differences	9	36	28	64	73
Balance at 31 December	627	529	1,840	2,369	2,996
<b>Less: Accumulated depreciation</b>					
Balance at 1 January	170	120	913	1,033	1,203
Depreciation charge	7	12	232	244	251
Disposals	(6)	(11)	(58)	(69)	(75)
Transfers	(1)	1	–	1	–
Exchange differences	2	17	24	41	43
Balance at 31 December	172	139	1,111	1,250	1,422
Less: Allowances for impairment	–	27	–	27	27
Net book value at 31 December	455	363	729	1,092	1,547
Market value at 31 December	868	831			

(a) Refers to computer hardware, software, office equipment, furniture and fittings and other fixed assets

**26.1** PWC Building was held as an asset for sale. Its net book value was \$380 million as at 31 December 2016 (2015: \$386 million) and its fair value based on the agreed property value in the sale of DBS China Square Limited (DCS), which owns PWC Building, was \$747 million. As at 31 December 2015, its fair value was independently appraised at \$711 million. Refer to Note 45 for the subsequent event disclosure on the sale of DCS.

**26.2** The market values of the other properties are determined using investment method, or using a combination of comparable sales and investment methods. The properties are classified under Level 3 of the fair value hierarchy and the significant unobservable input used for valuation is market yields. As at 31 December 2016, there were no transfers into or out of Level 3.

The Group leases out investment properties under operating leases. The leases typically run for an initial period of one to five years, and may contain an option to renew the lease after that date at which time all terms will be renegotiated.

The minimum lease receivables as at the balance sheet date are as follows:

In \$ millions	The Group	
	2016	2015
<b>Minimum lease receivables<sup>(a)</sup></b>		
Not later than 1 year	31	33
Later than 1 year but not later than 5 years	44	34
<b>Total</b>	<b>75</b>	<b>67</b>

(a) Includes lease receivables from operating leases under PWC Building, an asset held for sale. Refer to Note 45 for subsequent event disclosure on the sale of DBS China Square Limited, which owns PWC Building

## 27 Goodwill and Intangibles

The carrying amounts of the Group's goodwill and intangibles arising from business acquisitions are as follows:

In \$ millions	The Group	
	2016	2015
DBS Bank (Hong Kong) Limited	4,631	4,631
Others	486	486
<b>Total</b>	<b>5,117</b>	<b>5,117</b>

The carrying amounts of the CGUs are reviewed at least once a year to determine if the goodwill associated with them should be impaired. If a CGU's carrying amount exceeds its recoverable value, a goodwill impairment charge is recognised in the income statement.

The recoverable value is determined based on a value-in-use calculation. The CGU's five-year projected cash flows, taking into account projected regulatory capital requirements, are discounted by its cost of capital to derive its present value. To derive the value beyond the fifth year, a long-term growth rate is imputed to the fifth-year cash flow and then discounted by the cost of capital to derive the terminal value. The long-term growth rate used does not exceed the historical long-term growth rate of the market the CGU operates in. The recoverable value is the sum of the present value of the five-year cash flows and the terminal value.

A growth rate of 4.5% (2015: 4.5%) and discount rate of 9.0% (2015: 9.0%) were assumed in the value-in-use calculation for DBS Bank (Hong Kong) Limited's franchise.

The process of evaluating goodwill impairment involves management judgement and prudent estimates of various factors including future cash flows as well as the cost of capital and long-term growth rates. The results can be highly sensitive to the assumptions used. Management believes that any reasonably possible change in the key assumptions would not cause the carrying amount of the operating unit to exceed its recoverable amount at 31 December 2016. However, if conditions in Hong Kong and the banking industry deteriorate and turn out to be significantly worse than anticipated in the Group's performance forecast, the goodwill may be further impaired in future periods.

## 28 Deposits and Balances from Customers

In \$ millions	The Group	
	2016	2015
<b>Analysed by currency</b>		
Singapore dollar	152,115	140,772
US dollar	112,107	101,298
Hong Kong dollar	36,234	31,849
Chinese yuan	9,822	14,500
Others	37,168	31,715
<b>Total</b>	<b>347,446</b>	<b>320,134</b>
<b>Analysed by product</b>		
Savings accounts	140,617	131,065
Current accounts	73,984	65,989
Fixed deposits	130,178	120,269
Other deposits	2,667	2,811
<b>Total</b>	<b>347,446</b>	<b>320,134</b>

## 29 Other Liabilities

In \$ millions	The Group	
	2016	2015
Cash collateral received <sup>(a)</sup>	1,710	981
Accrued interest payable	434	465
Provision for loss in respect of off-balance sheet credit exposures	453	324
Payables in respect of securities business	641	318
Sundry creditors and others <sup>(b)</sup>	9,665	8,675
Current tax liabilities	656	722
Short sale of securities	2,303	886
Deferred tax liabilities (Note 21)	33	33
<b>Total</b>	<b>15,895</b>	<b>12,404</b>

(a) Mainly relates to cash collateral received in respect of derivative portfolios

(b) Includes income received in advance of \$1,493 million (2015: \$800 million) arising from a 15-year regional distribution agreement entered with Manulife

## 30 Other Debt Securities

In \$ millions	The Group		The Company	
	2016	2015	2016	2015
Negotiable certificates of deposit (Note 30.1)	2,137	1,200	–	–
Senior medium term notes (Note 30.2)	6,410	9,870	2,400	1,884
Commercial papers (Note 30.3)	11,586	19,174	–	–
Covered bonds (Note 30.4)	2,227	1,412	–	–
Other debt securities (Note 30.5)	5,385	6,422	–	–
<b>Total</b>	<b>27,745</b>	<b>38,078</b>	<b>2,400</b>	<b>1,884</b>
Due within 1 year	17,539	26,839	–	103
Due after 1 year	10,206	11,239	2,400	1,781
<b>Total</b>	<b>27,745</b>	<b>38,078</b>	<b>2,400</b>	<b>1,884</b>

**30.1** Negotiable certificates of deposit issued and outstanding at 31 December are as follows:

In \$ millions	Currency	Interest Rate and Repayment Terms	The Group	
			2016	2015
<b>Issued by the Bank and other subsidiaries</b>				
HKD		2.25% to 4.22%, payable quarterly	314	503
HKD		3M HIBOR +0.25%, payable quarterly	–	46
HKD		3M HIBOR +0.2%, payable quarterly	–	70
HKD		2.5% to 4.2%, payable annually	118	156
HKD		Zero-coupon, payable on maturity	84	–
AUD		1.74% to 2.51%, payable on maturity	1,455	165
USD		0.7%, payable on maturity	–	42
IDR		10.4% to 10.65%, payable on maturity	–	46
TWD		0.438% to 0.468%, payable on maturity	–	172
INR		Zero-coupon, payable on maturity	41	–
CNY		2.97%, payable on maturity	125	–
<b>Total</b>			<b>2,137</b>	<b>1,200</b>

The outstanding negotiable certificates of deposit as at 31 December 2016 were issued between 22 August 2008 and 22 December 2016 (2015: 22 August 2008 and 15 December 2015) and mature between 5 January 2017 and 16 March 2021 (2015: 5 January 2016 and 16 March 2021).

**30.2** Senior medium term notes issued and outstanding as at 31 December are as follows:

In \$ millions Currency	Interest Rate and Repayment Terms	The Group		The Company	
		2016	2015	2016	2015
<b>Issued by the Company</b>					
USD	2.246%, payable semi-annually	1,093	1,074	1,093	1,074
HKD	1.87%, payable annually	97	–	97	–
SGD	2.78%, payable semi-annually	487	–	487	–
USD	Floating rate note, payable quarterly	723	707	723	707
AUD	Floating rate note, payable quarterly	–	103	–	103
<b>Issued by the Bank</b>					
GBP	Floating rate note, payable quarterly	–	3,604	–	–
USD	2.35%, payable semi-annually	1,447	1,418	–	–
USD	1.27% to 1.41%, payable quarterly	984	–	–	–
USD	Floating rate note, payable quarterly	1,273	2,658	–	–
USD	1.454%, payable annually	145	141	–	–
HKD	2.24%, payable quarterly	93	92	–	–
CNH	4.4%, payable annually	68	73	–	–
Total		6,410	9,870	2,400	1,884

The senior medium term notes were issued by the Company and the Bank under its USD 30 billion Global Medium Term Note Programme. The outstanding senior medium term notes as at 31 December 2016 were issued between 21 February 2012 and 7 September 2016 (2015: 21 February 2012 and 16 November 2015) and mature between 20 January 2017 and 11 January 2021 (2015: 14 January 2016 and 15 January 2020).

**30.3** The zero-coupon commercial papers which are payable on maturity were issued by the Bank under its USD 5 billion Euro Commercial Paper Programme and USD 15 billion US Commercial Paper Programme. The outstanding notes as at 31 December 2016 were issued between 21 September 2016 and 16 December 2016 (2015: 2 July 2015 and 30 December 2015) and mature between 3 January 2017 and 12 April 2017 (2015: 4 January 2016 and 24 May 2016).

**30.4** To augment its sources of wholesale funding, the Bank established a USD 10 billion Global Covered Bond Programme on 16 June 2015. A covered bond is a senior obligation of the Bank backed by a cover pool comprising assets that have been ring-fenced via contractual structures in a bankruptcy-remote structured entity, Bayfront Covered Bonds Pte Ltd. Bayfront Covered Bonds Pte Ltd has provided an unconditional and irrevocable guarantee, which is secured over the cover pool, to the covered bond holders.

The outstanding covered bonds as at 31 December 2016 were issued between 6 August 2015 and 3 June 2016 (2015: on 6 August 2015) and mature between 6 August 2018 and 3 June 2019 (2015: on 6 August 2018).

**30.5** Other debt securities issued and outstanding at 31 December are as follows:

In \$ millions Type	The Group	
	2016	2015
<b>Issued by the Bank and other subsidiaries</b>		
Equity linked notes	1,521	1,603
Credit linked notes	1,202	2,058
Interest linked notes	2,042	1,817
Foreign exchange linked notes	220	63
Fixed rate bonds	400	881
Total	5,385	6,422

The outstanding securities as at 31 December 2016 were issued between 4 October 2011 and 30 December 2016 (2015: 31 March 2006 and 31 December 2015) and mature between 3 January 2017 and 30 August 2046 (2015: 4 January 2016 and 13 November 2045).

## 31 Subordinated Term Debts

The following subordinated term debts issued by the Company and the Bank are classified as liabilities. These term debt instruments have a junior or lower priority claim on the issuing entity's assets in the event of a default or liquidation.

The subordinated term debts issued by the Company include provisions for them to be written-off if and when the Monetary Authority of Singapore notifies the Company that a write-off of the instruments, or a public sector injection of capital (or equivalent support), is necessary, without which the Company or the Group would become non-viable. These instruments qualify as Tier 2 capital under the Monetary Authority of Singapore Notice on Risk Based Capital Adequacy Requirements for Banks Incorporated in Singapore (MAS Notice 637), on the basis that the Company is subject to the application of MAS Notice 637.

The subordinated term debts issued by the Bank are in the first instance ineligible as capital instruments under Basel III rules as they lack provisions for conversion to ordinary shares or write-off at the point of non-viability as determined by the Monetary Authority of Singapore, but are accorded partial eligibility as Tier 2 capital (subject to a cap) for calculating capital adequacy ratios under the Basel III transitional arrangements for capital instruments issued prior to 1 January 2013.

In \$ millions Instrument	Note	Issue Date	Maturity Date	Interest Payment	The Group		The Company	
					2016	2015	2016	2015
<b>Issued by the Company</b>								
S\$250m 3.80% Subordinated Notes due 2028 Callable in 2023	31.1	20 Jan 2016	20 Jan 2028	Jan/Jul	<b>252</b>	–	<b>252</b>	–
JPY10,000m 0.918% Subordinated Notes due 2026	31.2	8 Mar 2016	8 Mar 2026	Mar/Sep	<b>123</b>	–	<b>123</b>	–
HK\$1,500m 3.24% Subordinated Notes due 2026 Callable in 2021	31.3	19 Apr 2016	19 Apr 2026	Jan/Apr/ Jul/Oct	<b>270</b>	–	<b>270</b>	–
<b>Issued by the Bank</b>								
US\$900m Floating Rate Subordinated Notes due 2021 Callable with Step-up in 2016	31.4	16 Jun 2006	15 Jul 2021	Jan/Apr/ Jul/Oct	–	495	–	–
S\$500m 4.47% Subordinated Notes due 2021 Callable with Step-up in 2016	31.4	11 Jul 2006	15 Jul 2021	Jan/Jul	–	500	–	–
S\$1,000m 3.30% Subordinated Notes due 2022 Callable in 2017	31.5	21 Feb 2012	21 Feb 2022	Feb/Aug	<b>866</b>	991	–	–
US\$750m 3.625% Subordinated Notes due 2022 Callable in 2017	31.6	21 Mar 2012	21 Sep 2022	Mar/Sep	<b>1,085</b>	1,064	–	–
S\$1,000m 3.10% Subordinated Notes due 2023 Callable in 2018	31.7	14 Aug 2012	14 Feb 2023	Feb/Aug	<b>506</b>	976	–	–
Total					<b>3,102</b>	4,026	<b>645</b>	–
Due within 1 year					<b>866</b>	613	–	–
Due after 1 year					<b>2,236</b>	3,413	<b>645</b>	–
Total					<b>3,102</b>	4,026	<b>645</b>	–

**31.1** Interest on the notes is payable at 3.80% per annum up to 20 January 2023. Thereafter, the interest rate resets to the then-prevailing five-year Singapore Dollar Swap Offer Rate plus 1.10% per annum. Interest is paid semi-annually on 20 January and 20 July each year. The notes are redeemable on 20 January 2023 or on any interest payment date thereafter. Swaps have been entered into to exchange the fixed rate payments on the notes to floating rate payments based on the six-month Singapore Dollar Swap Offer Rate.

**31.2** Interest on the notes is payable semi-annually at 0.918% per annum on 8 March and 8 September each year. Swaps have been entered into to exchange the fixed rate payments on the notes to floating rate payments based on the six-month Singapore Dollar Swap Offer Rate.

**31.3** Interest on the notes is payable at 3.24% per annum up to 19 April 2021. Thereafter, the interest rate resets to the then-prevailing five-year Hong Kong Dollar Swap Rate plus 1.90% per annum. Interest is paid quarterly on 19 January, 19 April, 19 July and 19 October each year. The notes are redeemable on 19 April 2021 or on any interest payment date thereafter. Swaps have been entered into to exchange the fixed rate payments on the notes to floating rate payments based on the three-month Hong Kong Interbank Offered Rate.

**31.4** These notes have been fully redeemed on 15 July 2016.

**31.5** Interest on the notes is payable at 3.30% per annum up to 21 February 2017. Thereafter, the interest rate resets to the then-prevailing five-year Singapore Dollar Swap Offer Rate plus 2.147% per annum. Interest is paid semi-annually on 21 February and 21 August each year. The notes are redeemable on 21 February 2017 or on any interest payment date thereafter. Swaps have been entered into to exchange the fixed rate payments on the notes to floating rate payments based on the six-month Singapore Dollar Swap Offer Rate. On 11 January 2016, the Company purchased \$134.25 million of the notes. Pursuant to a notice of redemption issued on 11 January 2017, all of the outstanding notes will be redeemed on 21 February 2017.

**31.6** Interest on the notes is payable at 3.625% per annum up to 21 September 2017. Thereafter, the interest rate resets to the then-prevailing five-year U.S. Dollar Swap Rate plus 2.229% per annum. Interest is paid semi-annually on 21 March and 21 September each year. The notes are redeemable on 21 September 2017 or on any interest payment date thereafter. Swaps have been entered into to exchange the fixed rate payments on the notes to floating rate payments based on the three-month U.S. Dollar London Interbank Offered Rate.

**31.7** Interest on the notes is payable at 3.10% per annum up to 14 February 2018. Thereafter, the interest rate resets to the then-prevailing 5-year Singapore Dollar Swap Offer Rate plus 2.085% per annum. Interest is paid semi-annually on 14 February and 14 August each year. The notes are redeemable on 14 February 2018 or on any interest payment date thereafter. Swaps have been entered into to exchange the fixed rate payments on the notes to floating rate payments based on the six-month Singapore Dollar Swap Offer Rate. On 11 January 2016, the Company purchased \$491.75 million of the notes.

*For more information on each instrument, please refer to the "Capital Disclosures" section (unaudited) at the Group's website (<http://www.dbs.com/investor/capital-disclosures.html>).*

## 32 Share Capital

The Company issued 34,181,336 (2015: 5,292,246) ordinary shares during the year to eligible shareholders who elected to participate in the Scrip Dividend Scheme.

In 2015, pursuant to the DBSH Share Option Plan, the Company issued 350,623 ordinary shares, fully paid in cash upon the exercise of the options granted. Any outstanding unexercised options as of 1 March 2015 has lapsed following the expiry of all options granted under the Plan. In 2015, the Company also issued 30,011,421 ordinary shares upon the conversion of the outstanding 30,011,421 non-voting redeemable convertible preference shares (CPS). The newly issued shares rank pari passu in all respects with the previously issued shares.

As at 31 December 2016, the number of treasury shares held by the Group is 12,851,873 (2015: 14,873,769), which is 0.51% (2015: 0.59%) of the total number of issued shares net of treasury shares.

Movements in the number of shares and carrying amount of share capital are as follows:

	The Group				The Company			
	Shares ('000)		In \$ millions		Shares ('000)		In \$ millions	
	2016	2015	2016	2015	2016	2015	2016	2015
<b>Ordinary shares</b>								
Balance at 1 January	<b>2,514,781</b>	2,479,126	<b>10,391</b>	10,113	<b>2,514,781</b>	2,479,126	<b>10,391</b>	10,113
Issue of shares pursuant to Scrip Dividend Scheme	<b>34,181</b>	5,293	<b>508</b>	110	<b>34,181</b>	5,293	<b>508</b>	110
Issue of shares upon exercise of share options	–	351	–	4	–	351	–	4
Reclassification of reserves upon exercise of share options	–	–	–	1	–	–	–	1
Conversion from non-voting redeemable CPS	–	30,011	–	163	–	30,011	–	163
Balance at 31 December	<b>2,548,962</b>	2,514,781	<b>10,899</b>	10,391	<b>2,548,962</b>	2,514,781	<b>10,899</b>	10,391
<b>Treasury shares</b>								
Balance at 1 January	<b>(14,874)</b>	(6,762)	<b>(277)</b>	(105)	<b>(13,000)</b>	(5,109)	<b>(247)</b>	(82)
Purchase of treasury shares	<b>(4,010)</b>	(13,716)	<b>(60)</b>	(258)	<b>(4,010)</b>	(13,000)	<b>(60)</b>	(246)
Draw-down of reserves upon vesting of performance shares	<b>6,059</b>	5,604	<b>108</b>	86	–	–	–	–
Issue of shares pursuant to Scrip Dividend Scheme	<b>(27)</b>	–	<b>#</b>	–	–	–	–	–
Transfer of treasury shares	–	–	–	–	<b>5,282</b>	5,109	<b>98</b>	81
Balance at 31 December	<b>(12,852)</b>	(14,874)	<b>(229)</b>	(277)	<b>(11,728)</b>	(13,000)	<b>(209)</b>	(247)
<b>Convertible preference shares (CPS)</b>								
Balance at 1 January	–	30,011	–	163	–	30,011	–	163
Conversion to ordinary shares	–	(30,011)	–	(163)	–	(30,011)	–	(163)
Balance at 31 December	–	–	–	–	–	–	–	–
Issued share capital at 31 December			<b>10,670</b>	10,114			<b>10,690</b>	10,144

# Amount under \$500,000

## 33 Other Equity Instruments

The following perpetual capital securities issued by the Company are classified as other equity instruments. These instruments are subordinated to all liabilities of the Company and senior only to ordinary shareholders of the Company. Their terms require them to be written-off if and when the Monetary Authority of Singapore notifies the Company that a write-off of the instruments, or a public sector injection of capital (or equivalent support), is necessary, without which the Company or the Group would become non-viable. These instruments qualify as Additional Tier 1 capital under MAS Notice 637, on the basis that the Company is subject to the application of MAS Notice 637.

In \$ millions	Note	Issue Date	Distribution Payment	The Group and The Company	
				2016	2015
<b>Issued by the Company</b>					
S\$805m 4.70% Non-Cumulative Non-Convertible Perpetual Capital Securities First Callable in 2019	33.1	3 Dec 2013	Jun/Dec	<b>803</b>	803
US\$750m 3.60% Non-Cumulative Non-Convertible Perpetual Capital Securities First Callable in 2021	33.2	7 Sep 2016	Mar/Sep	<b>1,009</b>	–
<b>Total</b>				<b>1,812</b>	803

**33.1** Distributions are payable at 4.70% per annum up to 3 June 2019. Thereafter, the distribution rate resets every 5 years to the then-prevailing five-year Singapore Dollar Swap Offer Rate plus 3.061% per annum. Distributions are paid semi-annually on 3 June and 3 December each year, unless cancelled by the Company. The capital securities are redeemable on 3 June 2019 or on any date thereafter.

**33.2** Distributions are payable at 3.60% per annum up to 7 September 2021. Thereafter, the distribution rate resets every 5 years to the then-prevailing five-year U.S. Dollar Swap Rate plus 2.39% per annum. Distributions are paid semi-annually on 7 March and 7 September each year, unless cancelled by the Company. The capital securities are redeemable on 7 September 2021 or on any distribution payment date thereafter.

For more information on each instrument, please refer to the “Capital Disclosures” section (unaudited) at the Group’s website (<http://www.dbs.com/investor/capital-disclosures.html>).

## 34 Other Reserves and Revenue Reserves

### 34.1 Other reserves

In \$ millions	The Group		The Company	
	2016	2015	2016	2015
Available-for-sale revaluation reserves	<b>26</b>	96	–	–
Cash flow hedge reserves	<b>19</b>	8	<b>(1)</b>	#
General reserves	<b>95</b>	2,453	–	–
Capital reserves	<b>(180)</b>	(213)	–	–
Share option and share plan reserves	<b>169</b>	168	<b>169</b>	168
Others	<b>4,193</b>	4,193	–	–
<b>Total</b>	<b>4,322</b>	6,705	<b>168</b>	168

# Amount under \$500,000

Movements in other reserves during the year are as follows:

In \$ millions	The Group						Total
	Available-for-sale revaluation reserves	Cash flow hedge reserves	General reserves <sup>(a)</sup>	Capital reserves <sup>(b)</sup>	Share option and share plan reserves	Other reserves <sup>(c)</sup>	
<b>2016</b>							
Balance at 1 January	96	8	2,453	(213)	168	4,193	6,705
Net exchange translation adjustments	(5)	–	2	31	–	–	28
Share of associates' reserves	(3)	(5)	–	2	–	–	(6)
Cost of share-based payments	–	–	–	–	109	–	109
Draw-down of reserves upon vesting of performance shares	–	–	–	–	(108)	–	(108)
Transfer to revenue reserves (Note 34.2)	–	–	(2,360)	–	–	–	(2,360)
Available-for-sale (AFS) financial assets and others:							
– net valuation taken to equity	185	(56)	–	–	–	–	129
– transferred to income statement	(261) <sup>(d)</sup>	74	–	–	–	–	(187)
– tax on items taken directly to or transferred from equity	14	(2)	–	–	–	–	12
Balance at 31 December	26	19	95	(180)	169	4,193	4,322
<b>2015</b>							
Balance at 1 January	284	(33)	2,453	(233)	152	4,271	6,894
Net exchange translation adjustments	1	1	–	19	–	–	21
Share of associates' reserves	(1)	2	–	1	–	–	2
Cost of share-based payments	–	–	–	–	103	–	103
Reclassification of reserves upon exercise of share options	–	–	–	–	(1)	–	(1)
Draw-down of reserves upon vesting of performance shares	–	–	–	–	(86)	–	(86)
Acquisition of non-controlling interests	–	–	–	–	–	(78)	(78)
Available-for-sale (AFS) financial assets and others:							
– net valuation taken to equity	(74)	(144)	–	–	–	–	(218)
– transferred to income statement	(125) <sup>(d)</sup>	186	–	–	–	–	61
– tax on items taken directly to or transferred from equity	11	(4)	–	–	–	–	7
Balance at 31 December	96	8	2,453	(213)	168	4,193	6,705

(a) During the year, the Group transferred \$2.36 billion of general reserves to revenue reserves

(b) Capital reserves include net exchange translation adjustments arising from translation differences on net investments in foreign subsidiaries, associates and branches, and the related foreign currency financial instruments designated as a hedge

(c) Other reserves mainly relate to share premium of the Bank prior to the restructuring of the Bank under the Company pursuant to a scheme of arrangement under Section 210 of the Singapore Companies Act on 26 June 1999

(d) Includes impairment of AFS financial assets of \$7 million (2015: \$15 million)

In \$ millions	The Company		Total
	Cash flow hedge reserves	Share option and share plan reserves	
<b>2016</b>			
Balance at 1 January	#	168	168
Cost of share-based payments	–	109	109
Draw-down of reserves upon vesting of performance shares	–	(108)	(108)
Available-for-sale financial assets and others:			
– net valuation taken to equity	(2)	–	(2)
– transferred to income statement	1	–	1
Balance at 31 December	(1)	169	168
<b>2015</b>			
Balance at 1 January	–	152	152
Cost of share-based payments	–	103	103
Reclassification of reserves upon exercise of share options	–	(1)	(1)
Draw-down of reserves upon vesting of performance shares	–	(86)	(86)
Available-for-sale financial assets and others:			
– net valuation taken to equity	#	–	#
– transferred to income statement	–	–	–
Balance at 31 December	#	168	168

# Amount under \$500,000

## 34.2 Revenue reserves

In \$ millions	The Group	
	2016	2015
Balance at 1 January	22,752	19,840
Transfer from general reserves (Note 34.1)	2,360	–
Net profit attributable to shareholders	4,238	4,454
Amount available for distribution	29,350	24,294
Less: Final dividends on ordinary shares of \$0.30 (one-tier tax-exempt) paid for the previous financial year (2015: \$0.30 one-tier tax-exempt)	751	751
Interim dividends on ordinary shares of \$0.30 (one-tier tax-exempt) paid for the current financial year (2015: \$0.30 one-tier tax-exempt)	756	753
Dividends on other equity instruments	38	38
Balance at 31 December	27,805	22,752

## 34.3 Proposed dividends

Proposed final one-tier tax-exempt dividends on ordinary shares of \$0.30 per share have not been accounted for in the financial statements for the year ended 31 December 2016. This is to be approved at the Annual General Meeting on 27 April 2017.

## 35 Non-controlling Interests

The following preference shares issued by subsidiaries of the Group are classified as non-controlling interests. These instruments have a deeply subordinated claim on the issuing entity's assets in the event of a liquidation. The instruments are in the first instance ineligible as capital instruments under Basel III rules as they lack provisions for conversion to ordinary shares or write-off at the point of non-viability as determined by the Monetary Authority of Singapore, but are accorded eligibility as Additional Tier 1 capital (subject to a cap) for calculating capital adequacy ratios under the Basel III transitional arrangements for capital instruments issued prior to 1 January 2013.

In \$ millions Instrument	Note	Issue Date	Liquidation Preference	Distribution Payment	The Group	
					2016	2015
<b>Issued by the Bank</b>						
S\$800m 4.70% Non-Cumulative, Non-Convertible, Non-Voting Preference Shares Callable in 2020	35.1	22 Nov 2010	\$100	May/Nov	<b>800</b>	800
<b>Issued by DBS Capital Funding II Corporation</b>						
S\$1,500m 5.75% Non-Cumulative, Non-Convertible, Non-Voting, Guaranteed Preference Shares Callable with Step-up in 2018	35.2	27 May 2008	\$250,000	Jun/Dec	<b>1,500</b>	1,500
Non-controlling interests in subsidiaries					<b>61</b>	122
Total					<b>2,361</b>	2,422

**35.1** Dividends are payable if declared by the Board of Directors of the Bank. They are payable semi-annually on 22 May and 22 November each year at 4.70% per annum. The preference shares are redeemable on 22 November 2020 or on any date thereafter.

**35.2** Dividends are payable if declared by the Board of Directors of DBS Capital Funding II Corporation. They are payable semi-annually on 15 June and 15 December each year at 5.75% per annum up to 15 June 2018 and thereafter quarterly on 15 March, 15 June, 15 September and 15 December each year at a floating rate of the three-month Singapore Dollar Swap Offer Rate plus 3.415% per annum. The preference shares are redeemable on 15 June 2018 or any dividend payment date thereafter.

For more information on each instrument, please refer to the "Capital Disclosures" section (unaudited) at the Group's website (<http://www.dbs.com/investor/capital-disclosures.html>).

## 36 Contingent Liabilities and Commitments

The Group issues guarantees, performance bonds and indemnities in the ordinary course of business. The majority of these facilities are offset by corresponding obligations of third parties.

**Guarantees and performance bonds** are generally written by the Group to support the performance of a customer to third parties. As the Group will only be required to meet these obligations in the event of the customer's default, the cash requirements of these instruments are expected to be considerably below their nominal amount.

**Endorsements** are residual liabilities of the Group in respect of bills of exchange, which have been paid and subsequently rediscounted.

In \$ millions	The Group	
	2016	2015
Guarantees on account of customers	15,078	13,605
Endorsements and other obligations on account of customers	7,636	6,296
Undrawn credit commitments <sup>(a)</sup>	235,324	219,773
Undisbursed and underwriting commitments in securities	9	9
Sub-total	258,047	239,683
Operating lease commitments (Note 36.2)	549	661
Capital commitments	69	48
Total	258,665	240,392

### Analysed by industry (excluding operating lease and capital commitments)

Manufacturing	42,718	38,188
Building and construction	23,436	17,210
Housing loans	7,155	9,239
General commerce	50,338	52,695
Transportation, storage and communications	13,933	13,203
Financial institutions, investment and holding companies	22,686	22,007
Professionals and private individuals (excluding housing loans)	75,615	67,140
Others	22,166	20,001
Total	258,047	239,683

### Analysed by geography (excluding operating lease and capital commitments)<sup>(b)</sup>

Singapore	105,141	101,521
Hong Kong	48,334	48,550
Rest of Greater China	22,533	18,073
South and Southeast Asia	25,750	22,732
Rest of the World	56,289	48,807
Total	258,047	239,683

(a) Includes commitments that are unconditionally cancellable at any time by the Group (2016: \$193,016 million, 2015: \$183,125 million)

(b) Based on the country of incorporation of the counterparty or borrower

**36.1** The Group has existing outsourcing agreements for the provision of information technology and related support to the Group's operations. There are various termination clauses in the agreements that could require the Group to pay termination fees on early termination of the contract or part thereof. The termination fees are stipulated in the agreements and are determined based on the year when the agreements or part thereof are terminated.

**36.2** The Group has existing significant operating lease commitments including the leasing of office premises in Changi Business Park and Marina Bay Financial Centre in Singapore; and One Island East in Hong Kong. These include lease commitments for which the payments will be determined in the future based on the prevailing market rates in accordance with the lease agreements, of which the related amounts have not been included. The leases have varying terms, escalation clauses and renewal rights.

## 37 Financial Derivatives

Financial derivatives are financial instruments whose characteristics are derived from the underlying assets, or from interest and exchange rates or indices. These include forwards, swaps, futures and options. The following sections outline the nature and terms of the most common types of derivatives used by the Group.

### Interest rate derivatives

**Forward rate agreements** give the buyer the ability to determine the underlying rate of interest for a specified period commencing on a specified future date (the settlement date). There is no exchange of principal and settlement is effected on the settlement date. The settlement amount is the difference between the contracted rate and the market rate prevailing on the settlement date.

**Interest rate swaps** involve the exchange of interest obligations with a counterparty for a specified period without exchanging the underlying (or notional) principal.

**Interest rate futures** are exchange-traded agreements to buy or sell a standard amount of a specified fixed income security or time deposit at an agreed interest rate on a standard future date.

**Interest rate options** give the buyer, on payment of a premium, the right but not the obligation, to fix the rate of interest on a future deposit or loan, for a specified period and commencing on a specified future date.

**Interest rate caps and floors** give the buyer the ability to fix the maximum or minimum rate of interest. There is no facility to deposit or draw down funds, instead the writer pays to the buyer the amount by which the market rate exceeds or is less than the cap rate or the floor rate respectively. This category includes combinations of interest rate caps and floors, which are known as interest rate collars.

### Foreign exchange derivatives

**Forward foreign exchange** contracts are agreements to buy or sell fixed amounts of currency at agreed rates of exchange on a specified future date.

**Cross currency swaps** are agreements to exchange, and on termination of the swap, re-exchange principal amounts denominated in different currencies. Cross currency swaps may involve the exchange of interest payments in one specified currency for interest payments in another specified currency for a specified period.

**Currency options** give the buyer, on payment of a premium, the right but not the obligation, to buy or sell specified amounts of currency at agreed rates of exchange on or before a specified future date.

## Equity derivatives

**Equity options** give the buyer, on payment of a premium, the right but not the obligation, either to purchase or sell a specified stock or stock index at a specified price or level on or before a specified date.

**Equity swaps** involve the exchange of a set of payments whereby one of these payments is based on an equity-linked return while the other is typically based on an interest reference rate.

## Credit derivatives

**Credit default swaps** involve the transfer of credit risk of a reference asset from the protection buyer to the protection seller. The protection buyer makes one or more payments to the seller in exchange for an undertaking by the seller to make a payment to the buyer upon the occurrence of a predefined credit event.

## Commodity derivatives

**Commodity contracts** are agreements between two parties to exchange cash flows which are dependent on the price of the underlying physical assets.

**Commodity futures** are exchange-traded agreements to buy or sell a standard amount of a commodity at an agreed price on a standard future date.

**Commodity options** give the buyer, on payment of a premium, the right but not the obligation, to buy or sell a specific amount of commodity at an agreed contract price on or before a specified date.

### 37.1 Trading derivatives

Most of the Group's derivatives relate to sales and trading activities. Sales activities include the structuring and marketing of derivatives to customers to enable them to take, transfer, modify or reduce current or expected risks. Trading activities are entered into principally for dealer's margin or for the purpose of generating a profit from short-term fluctuations in price.

Trading includes mainly market-making and warehousing to facilitate customer orders. Market-making involves quoting bid and offer prices to other market participants with the intention of generating revenues based on spread and volume. Warehousing involves holding on to positions in order to liquidate in an orderly fashion with timing of unwinding determined by market conditions and traders' views of markets as they evolve.

### 37.2 Hedging derivatives

The accounting treatment of the hedge derivative transactions varies according to the nature of the hedge and whether the hedge meets the specified criteria to qualify for hedge accounting. Derivatives transacted as economic hedges but do not qualify for hedge accounting are treated in the same way as derivative instruments held for trading purposes.

## Fair value hedges

The Group's fair value hedges consist principally of interest rate swaps used for managing interest rate gaps. For the year ended 31 December 2016, the gain on hedging instruments was \$72 million (2015: \$12 million). The total loss on hedged items attributable to the hedged risk amounted to \$76 million (2015: \$12 million).

## Cash flow hedges

The Group's cash flow hedges consist principally of currency forwards and currency swaps transacted to hedge highly probable forecast transactions expected to occur at various future dates against variability in exchange rates. The currency forwards and currency swaps have maturity dates that coincide within the expected occurrence of these transactions. The forecast transactions are expected to occur within ten years from the balance sheet date, and are expected to affect income statement in the same period these cash flows occur.

The ineffectiveness arising from these hedges was insignificant.

## Net investment hedges

The Group hedges part of the currency translation risk of investments through financial derivatives and borrowings. The ineffectiveness arising from hedging of investments was insignificant. The Group regularly reviews its hedging strategy and rebalance based on long-term outlook of the currency fundamentals.

The Group	Net investments in foreign operations <sup>(a)</sup>	Financial instruments which hedge the net investments	Remaining unhedged currency exposures
In \$ millions			
<b>2016</b>			
Hong Kong dollar	10,422	9,326	1,096
US dollar	866	865	1
Others	6,960	1,951	5,009
Total	18,248	12,142	6,106
<b>2015</b>			
Hong Kong dollar	8,398	8,392	6
US dollar	934	943	(9)
Others	6,391	2,211	4,180
Total	15,723	11,546	4,177

(a) Refers to net tangible assets of subsidiaries, associates and overseas operations

The following table summarises the contractual or underlying principal amounts of derivative financial instruments held or issued for trading and hedging purposes outstanding at balance sheet date. They do not represent amounts at risk.

In the financial statements, trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected as derivative assets or derivative liabilities. Derivative assets and liabilities arising from different transactions are only offset if the transactions are done with the same counterparty, a legal right of offset exists, and the parties intend to settle the cash flows on a net basis. There was no offset of derivative assets and liabilities in 2016 and 2015.

The Group In \$ millions	Underlying notional	2016		Underlying notional	2015	
		Assets	Liabilities		Assets	Liabilities
<b>Derivatives held for trading</b>						
<b>Interest rate derivatives</b>						
Forward rate agreements	1,000	#	#	–	–	–
Interest rate swaps	1,079,582	6,728	6,591	971,155	6,482	6,391
Interest rate futures	14,554	5	3	25,240	4	8
Interest rate options	8,002	72	84	8,270	85	120
Interest rate caps/floors	27,707	510	953	20,662	275	730
Sub-total	1,130,845	7,315	7,631	1,025,327	6,846	7,249
<b>Foreign exchange (FX) derivatives</b>						
FX contracts	576,320	8,221	8,063	579,745	6,425	5,931
Currency swaps	207,853	8,368	7,106	187,576	7,390	6,329
Currency options	94,173	983	1,008	198,269	1,774	1,629
Sub-total	878,346	17,572	16,177	965,590	15,589	13,889
<b>Equity derivatives</b>						
Equity options	2,934	29	69	2,798	43	80
Equity swaps	1,766	21	33	903	7	25
Sub-total	4,700	50	102	3,701	50	105
<b>Credit derivatives</b>						
Credit default swaps and others	31,969	191	192	46,132	284	389
Sub-total	31,969	191	192	46,132	284	389
<b>Commodity derivatives</b>						
Commodity contracts	1,072	115	52	2,078	335	154
Commodity futures	1,217	52	62	3,062	70	173
Commodity options	742	12	14	366	16	12
Sub-total	3,031	179	128	5,506	421	339
<b>Total derivatives held for trading</b>	<b>2,048,891</b>	<b>25,307</b>	<b>24,230</b>	<b>2,046,256</b>	<b>23,190</b>	<b>21,971</b>
<b>Derivatives held for hedging</b>						
Interest rate swaps held for fair value hedge	13,398	141	90	10,978	98	133
Interest rate swaps held for cash flow hedge	900	5	1	100	–	#
FX contracts held for cash flow hedge	3,630	106	133	5,755	100	8
FX contracts held for hedge of net investment	1,635	7	21	2,201	44	4
Currency swaps held for fair value hedge	–	–	–	1,924	120	13
Currency swaps held for cash flow hedge	2,089	191	22	939	79	16
Currency swaps held for hedge of net investment	–	–	–	1,441	#	#
<b>Total derivatives held for hedging</b>	<b>21,652</b>	<b>450</b>	<b>267</b>	<b>23,338</b>	<b>441</b>	<b>174</b>
<b>Total derivatives</b>	<b>2,070,543</b>	<b>25,757</b>	<b>24,497</b>	<b>2,069,594</b>	<b>23,631</b>	<b>22,145</b>
<b>Impact of netting arrangements recognised for computation of Capital Adequacy Ratio (CAR) (unaudited)</b>		<b>(14,788)</b>	<b>(14,788)</b>		<b>(11,047)</b>	<b>(11,047)</b>
		<b>10,969</b>	<b>9,709</b>		<b>12,584</b>	<b>11,098</b>

# Amount under \$500,000

The contractual or underlying principal amounts of derivative financial instruments of bank and non-bank counterparties amounted to \$1,125 billion (2015: \$1,082 billion) and \$946 billion (2015: \$988 billion) respectively. These positions are mainly booked in Singapore. For purpose of managing its credit exposures, the Group maintains collateral agreements and enters into master netting agreements with most of these counterparties. For those arrangements that comply with the regulatory requirements as set out in MAS Notice 637, the Group recognises the netting arrangements in the computation of its Capital Adequacy Ratios.

## 38 Share-based Compensation Plans

As part of the Group's remuneration policy, the Group provides various share-based compensation plans to foster a culture that aligns employees' interests with shareholders, enable employees to share in the bank's performance and enhance talent retention.

Main Scheme/Plan	Note
<p><b>DBSH Share Plan (Share Plan)</b></p> <ul style="list-style-type: none"> <li>The Share Plan is granted to Group executives as determined by the Committee appointed to administer the Share Plan from time to time.</li> <li>Participants are awarded shares of the Company or, at the Committee's discretion, their equivalent cash value or a combination.</li> <li>Awards consist of main award and retention award (20% of main award). Dividends on unvested shares do not accrue to employees.</li> <li>The vesting of main award is staggered between 2 to 4 years after grant i.e. 33% will vest 2 years after grant; another 33% will vest on the third year and the remaining 34% plus the retention award will vest 4 years after grant.</li> <li>The market price of shares on the grant date is used to estimate the fair value of the shares awarded.</li> <li>Vested and unvested shares are subject to clawback/malus. Conditions that trigger such clawback/malus are in the Corporate Governance section of the Annual Report.</li> <li>Shares are awarded to non-executive directors as part of director's remuneration. Details of these awards are disclosed in the Corporate Governance section of the Annual Report.</li> </ul>	38.1
<p><b>DBSH Employee Share Plan (ESP)</b></p> <ul style="list-style-type: none"> <li>The ESP caters to employees not eligible to participate in the above listed Share Plan. Eligible employees are awarded ordinary shares of the Company, their equivalent cash value or a combination of both (at the discretion of the Committee), when time-based conditions are met.</li> <li>The awards structure and vesting conditions are similar to Share Plan.</li> <li>There are no additional retention awards for shares granted to top performers and key employees.</li> <li>However, in specific cases where the award forms part of an employee's annual performance remuneration, the retention award which constitutes 20% of the shares given in the main award will be granted. The shares in the retention award will vest 4 years after the date of grant. For such cases, vested and unvested shares are subject to clawback/malus. Conditions that trigger such clawback/malus are in the Corporate Governance section of the Annual Report.</li> </ul>	38.1
<p><b>DBSH Share Ownership Scheme</b></p> <ul style="list-style-type: none"> <li>All Singapore-based employees with at least one year of service who hold the rank of Assistant Vice President and below are eligible.</li> <li>Participants contribute up to 10% of monthly salary and the Group will match up to 5% of monthly base salary to buy units of the DBSH's ordinary shares.</li> </ul>	38.2
<p><b>DBSH Share Option Plan (Option Plan)</b></p> <ul style="list-style-type: none"> <li>The Option Plan expired on 19 June 2009. Any outstanding unexercised options as of 1 March 2015 had lapsed following the expiry of all options granted under the plan.</li> </ul>	38.3

### 38.1 DBSH Share Plan and DBSH Employee Share Plan

The following table sets out the movements of the awards during the year.

Number of shares	The Group			
	Share Plan	2016 ESP	Share Plan	2015 ESP
Balance at 1 January	17,368,488	1,998,781	17,216,431	1,777,193
Granted	8,251,608	1,067,078	5,718,522	889,166
Vested	(5,507,188)	(551,646)	(5,154,074)	(471,393)
Forfeited	(449,630)	(226,799)	(412,391)	(196,185)
Balance at 31 December	19,663,278	2,287,414	17,368,488	1,998,781
Weighted average fair value of the shares granted during the year	\$13.72	\$13.69	\$19.50	\$19.51

## 38.2 DBSH Share Ownership Scheme

The outstanding shares held under DBSH Share Ownership Scheme are as follows:

The Group	Ordinary shares			
	2016	Number 2015	Market value (in \$ millions)	
Balance at 1 January	7,282,740	6,593,283	122	136
Balance at 31 December	8,388,820	7,282,740	145	122

## 38.3 DBSH Share Option Plan

The following table sets out movements of the unissued ordinary shares of DBSH under outstanding options.

	The Group			
	Unissued number of ordinary shares under outstanding options		Weighted average exercise price (\$)	
	2016	2015	2016	2015
Balance at 1 January	–	354,877	–	12.81
Movements during the year:				
– Exercised	–	(350,623)	–	12.81
– Forfeited/Expired	–	(4,254)	–	12.81
Balance at 31 December	–	–	–	–

In 2015, 350,623 options were exercised at their contractual exercise prices and the corresponding weighted average market price of the DBSH's shares was \$19.63.

## 39 Related Party Transactions

**39.1** Transactions between the Company and its subsidiaries, including consolidated structured entities, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this Note.

**39.2** During the financial year, the Group had banking transactions with related parties, consisting of associates and key management personnel of the Group. These included the taking of deposits and extension of credit card and other loan facilities. These transactions were made in the ordinary course of business and carried out at arms-length commercial terms, and were not material.

In addition, key management personnel received remuneration for services rendered during the financial year. Non-cash benefits including performance shares were also granted.

**39.3** Total compensation and fees to key management personnel<sup>(a)</sup> are as follows:

In \$ millions	The Group	
	2016	2015
Short-term benefits <sup>(b)</sup>	40	46
Share-based payments <sup>(c)</sup>	30	26
Total	70	72
Of which: Company Directors' remuneration and fees	14	15

(a) Includes Company Directors and members of the Management Committee who have authority and responsibility in planning the activities and direction of the Group. The composition and number of Directors and Management Committee members may differ from year to year

(b) Includes cash bonus based on amount accrued during the year, to be paid in the following year

(c) Share-based payments are expensed over the vesting period in accordance with FRS 102

## 40 Fair Value of Financial Instruments

### 40.1 Valuation Process

The valuation processes within the Group are governed by the Valuation Policy and supporting Standards, which are approved by the Board Risk Management Committee and the Group Market and Liquidity Risk Committee respectively. The policy and standards apply to financial assets and liabilities where mark-to-market or model valuation is required.

The Valuation Policy and supporting Standards govern the revaluation of all financial assets and liabilities that are measured at fair value, covering both market prices as well as model inputs. Financial assets and liabilities are marked directly using reliable and independent market prices or by using reliable and independent market parameters (as model inputs) in conjunction with a valuation model. Products with a liquid market or those traded via an exchange will fall under the former while most over-the-counter (OTC) products will form the latter. Market parameters include interest rate yield curves, credit spreads, exchange prices, dividend yields, option volatilities and foreign exchange rates.

Valuation models go through an assurance process carried out by the Risk Management Group (RMG), independent of the model developers. This assurance process covers the review of the underlying methodology including its logic and conceptual soundness together with the model inputs and outputs. Model assurances are conducted prior to implementation and subject to regular review or when there are significant changes arising from market or portfolio changes. Where necessary, the Group also imposes model reserves and other adjustments in determining fair value. Models are approved by the Group Market and Liquidity Risk Committee.

The majority of OTC derivatives are traded in active markets. Valuations are determined using generally accepted models (for example discounted cash flows, Black-Scholes model, interpolation techniques) based on quoted market prices for similar instruments or underlyings or market parameters.

A process of independent price verification (IPV) is in place to establish the accuracy of the market parameters used when the marking is performed by the Front Office. The IPV process entails independent checks to compare traders' marks to independent sources such as broker/dealer sources or market consensus providers. The results of the IPV are reviewed by independent control functions on a monthly basis.

For illiquid financial instruments where mark-to-market is not possible, the Group will value these products using an approved valuation model. Prices and parameters used as inputs to the model or to any intermediate technique involving a transformation process must be derived using approved market sources. Where possible, the inputs must be checked against multiple sources for reliability and accuracy. Reliance will be placed on the model assurance process established by RMG for assurance of valuation models as fit for purpose.

The Group uses various market accepted benchmark interest rates such as LIBOR and Swap Offer Rates to determine the fair value of the financial instruments.

Where significant unobservable inputs are used in these models, the financial instruments are classified as Level 3 in the fair value hierarchy and valuation adjustments or reserves are taken to provide for any uncertainty in valuations. Valuation adjustments or reserve methodologies are also used to substantiate the significance of unobservable inputs. Such methodologies are approved by the Group Market and Liquidity Risk Committee and governed by the Valuation Policy and supporting Standards.

The main valuation adjustments and reserves are described below:

#### Model and Parameter Uncertainty Adjustments

Valuation uncertainties may occur during fair value measurement either due to uncertainties in the required input parameters or uncertainties in the modelling methods used in the valuation process. In such situations, adjustments may be necessary to take these factors into account.

For example, where market data such as prices or rates for an instrument are no longer observable after an extended period of time, these inputs used to value the financial instruments may no longer be relevant in the current market conditions. In such situations, adjustments may be necessary to address the pricing uncertainty arising from the use of stale market data inputs.

#### Credit Valuation Adjustments

Credit valuation adjustments are taken to reflect the impact on fair value of counterparty credit risk. Credit valuation adjustments are based upon the creditworthiness of the counterparties, magnitude of the current or potential exposure on the underlying transactions, netting and collateral arrangements, and the maturity of the underlying transactions.

#### Funding Valuation Adjustments

Funding valuation adjustments represent an estimate of the adjustment to fair value that a market participant would make in incorporating funding costs and benefits that arise in relation to uncollateralised derivatives positions.

#### Day 1 Profit or Loss (P&L) Reserve

In situations where the market for an instrument is not active and its fair value is established using a valuation model based on significant unobservable market parameters, the Day 1 P&L arising from the difference in transacted price and end-of-day model valuation is set aside as reserves. A market parameter is defined as being significant when its impact on the Day 1 P&L is greater than an internally determined threshold. The Day 1 P&L reserve is released to the income statement when the parameters become observable or when the transaction is closed out or amortised over the duration of the transaction. At year end, the unamortised Day 1 P&L was not material.

#### Bid-Offer Adjustments

The Group often holds, at varying points in time, both long or short positions in financial instruments which are valued using mid-market levels. Bid-offer adjustments are then made to account for close-out costs.

### 40.2 Fair Value Hierarchy

The fair value hierarchy accords the highest level to observable inputs such as unadjusted quoted prices in active markets for identical assets or liabilities and the lowest level to unobservable inputs. The fair value measurement of each financial instrument is categorised in accordance with the same level of the fair value hierarchy as the input with the lowest level that is significant to the entire measurement. If unobservable inputs are deemed significant, the financial instrument will be categorised as Level 3.

Financial instruments that are valued using quoted prices in active markets are classified as Level 1 within the fair value hierarchy. These would include government and sovereign securities, listed equities and corporate debt securities which are actively traded. Derivatives contracts which are traded in an active exchange market are also classified as Level 1 of the valuation hierarchy.

Where fair value is determined using quoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group will determine the fair value based on valuation techniques that use market parameters as

inputs including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data so that reliability of the fair value measurement is high. These would include corporate debt securities, repurchase, reverse repurchase agreements and most of the Group's OTC derivatives.

The Group classifies financial instruments as Level 3 when there is reliance on unobservable inputs to the valuation model attributing to a significant contribution to the instrument value. These would include all input parameters which are derived from historical data, for example asset correlations or certain volatilities as well as unquoted equity securities. The fair value of unquoted equity securities is measured based on the net asset value of the investments. Level 3 inputs also include all quoted security prices that have not been updated for more than 3 months, quoted proxies in active markets for non-similar asset classes (e.g. bonds valued using credit default swap spreads), as well as prices/valuations that are obtained from counterparties. Valuation reserves or pricing adjustments where applicable are used to converge to fair value.

The following table presents assets and liabilities measured at fair value, classified by level within the fair value hierarchy:

In \$ millions	2016				2015			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets</b>								
Financial assets at fair value through profit or loss (FVPL)								
– Government securities and treasury bills	7,713	1,285	–	8,998	4,897	2,672	–	7,569
– Bank and corporate securities	5,022	2,743	42	7,807	4,416	3,858	838	9,112
– Other financial assets	–	9,133	–	9,133	–	6,471	–	6,471
Available-for-sale (AFS) financial assets								
– Government securities and treasury bills	21,352	1,089	–	22,441	24,094	1,173	–	25,267
– Bank and corporate securities <sup>(a)</sup>	14,510	1,598	115	16,223	10,364	2,487	156	13,007
– Other financial assets	–	4,417	–	4,417	–	4,977	–	4,977
Derivatives	57	25,699	1	25,757	76	23,535	20	23,631
<b>Liabilities</b>								
Financial liabilities at fair value through profit or loss (FVPL)								
– Other debt securities	–	5,045	4	5,049	–	5,521	17	5,538
– Other financial liabilities	2,290	1,881	–	4,171	886	2,226	73	3,185
Derivatives	66	24,415	16	24,497	181	21,841	123	22,145

(a) Excludes unquoted equities stated at cost of \$242 million (2015: \$574 million).

The following table presents the changes in Level 3 instruments for the financial year ended:

In \$ millions	The Group					
	Financial assets			Financial liabilities		
	FVPL	AFS	Derivatives	FVPL	Derivatives	
	Bank and corporate securities	Bank and corporate securities		Other debt securities	Other financial liabilities	
<b>2016</b>						
Balance at 1 January	838	156	20	(17)	(73)	(123)
Purchases/ Issues	68	20	–	(4)	–	–
Settlements	(747)	(35)	(24)	16	–	137
Transfers:						
– Transfers into Level 3	14	1	3	–	–	(16)
– Transfers out of Level 3	(127)	(20)	(4)	1	72	2
Gains/(losses) recorded in the income statement	(4)	6	6	–	1	(16)
Gains/(losses) recognised in other comprehensive income	–	(13)	–	–	–	–
Balance at 31 December	42	115	1	(4)	–	(16)
<b>2015</b>						
Balance at 1 January	692	144	11	(8)	–	(135)
Purchases/ Issues	8	1	–	(4)	(48)	–
Settlements	(19)	(18)	(2)	9	–	2
Transfers:						
– Transfers into Level 3	144	21	4	(14)	(49)	(2)
– Transfers out of Level 3	–	(3)	(8)	1	24	14
Gains/(losses) recorded in the income statement	13	10	15	(1)	–	(2)
Gains/(losses) recognised in other comprehensive income	–	1	–	–	–	–
Balance at 31 December	838	156	20	(17)	(73)	(123)

Economic hedges entered into for Level 2 exposures may be classified within a different category (i.e. Level 1) and similarly, hedges entered for Level 3 exposures may also be classified within a different category (i.e. Level 1 and/or Level 2). The effects are presented gross in the table.

During the year, the Group transferred financial assets and liabilities from Level 1 to Level 2 due to reduced market activity and from Level 2 to Level 1 arising from increased market activity.

### Gains and losses on Level 3 financial assets and liabilities measured at fair value

In \$ millions	Net trading income	The Group Net income from investment securities	Total
<b>2016</b>			
Total gain/(loss) for the period included in income statement	(13)	6	(7)
Of which:			
Change in unrealised gain/(loss) for assets and liabilities held at the end of the reporting period	(8)	–	(8)
<b>2015</b>			
Total gain for the period included in income statement	25	10	35
Of which:			
Change in unrealised gain for assets and liabilities held at the end of the reporting period	25	–	25

Fair value gains or losses taken to other comprehensive income are reported in the Statement of Comprehensive Income as “Net valuation taken to equity”.

### Effect of changes in significant unobservable inputs to reflect reasonably possible alternatives

As at 31 December 2016, financial instruments measured with valuation techniques using significant unobservable inputs (Level 3) included equity investments, bank and corporate debt securities, interest rate and credit derivatives and financial liabilities from structured product issuances.

There are limited inter-relationships between unobservable inputs as the financial instruments are usually categorised as Level 3 because of a single unobservable input.

In estimating significance, the Group performed sensitivity analysis based on methodologies applied for fair value adjustments. These adjustments reflect the values which the Group estimates to be appropriate to reflect uncertainties in the inputs used (e.g. based on stress testing methodologies on the unobservable input). The methodologies used can be statistical or based on other relevant approved techniques.

The movement in fair value arising from reasonably possible changes to the significant unobservable inputs is assessed as not significant.

In \$ millions	The Group		Classification	Valuation technique	Unobservable input
	2016	2015			
<b>Assets</b>					
Bank and corporate debt securities	42	815	FVPL	Discounted cash flows	Credit spreads
Bank and corporate debt securities	20	46	AFS	Discounted cash flows	Credit spreads
Equity securities	–	23	FVPL	Equity pricing model	Prices
Equity securities (Unquoted)	95	110	AFS	Net asset value	Net asset value of securities
Derivatives	1	20	FVPL	Discounted cash flows/ CDS models/Option & interest rate pricing model	Credit spreads/ Correlations/ Volatility
Total	158	1,014			
<b>Liabilities</b>					
Other debt securities	4	17	FVPL	Discounted cash flows/ Option pricing model	Credit spreads/ Correlations
Other financial liabilities	–	73	FVPL	CDS models/Option & interest rate pricing model	Credit spreads/ Correlations
Derivatives	16	123	FVPL	Discounted cash flows/ CDS models/Option & interest rate pricing model	Credit spreads/ Correlations/ Volatility
Total	20	213			

### 40.3 Financial assets & liabilities not carried at fair value

For financial assets and liabilities not carried at fair value in the financial statements, the Group has ascertained that their fair values were not materially different from their carrying amounts at year-end.

For cash and balances with central banks, due from banks, loans and advances to customers, as well as due to banks and deposits and balances from customers, the basis of arriving at fair values is by discounting cash flows using the relevant market interest rates for the respective currencies.

For investment debt securities and subordinated term debts issued, fair values are determined based on independent market quotes, where available. Where market prices are not available, fair values are estimated using discounted cash flow method.

For unquoted equities not carried at fair value, fair values have been estimated by referencing to the net tangible asset backing of the investee. Unquoted equities of \$242 million as at 31 December 2016 (2015: \$574 million) were stated at cost less accumulated impairment losses because the fair value cannot be reliably estimated using valuation techniques supported by observable market data. The Group intends to dispose of such instruments through public listing or trade sale.

The fair value of variable interest-bearing as well as short-term financial instruments accounted for at amortised cost is assumed to be approximated by their carrying amounts.

## 41 Credit Risk

### 41.1 Maximum exposure to credit risk

The following table shows the exposure to credit risk of on-balance sheet and off-balance sheet financial instruments, before taking into account any collateral held, other credit enhancements and netting arrangements. For on-balance sheet financial assets, the maximum credit exposure is the carrying amounts. For contingent liabilities, the maximum exposure to credit risk is the amount the Group would have to pay if the instrument is called upon. For undrawn facilities, the maximum exposure to credit risk is the full amount of the undrawn credit facilities granted to customers.

In \$ millions	The Group	
	2016	2015
<b>On-Balance sheet</b>		
Cash and balances with central banks (excluding cash on hand)	<b>23,902</b>	15,759
Government securities and treasury bills	<b>33,401</b>	34,501
Due from banks	<b>30,018</b>	38,285
Derivatives	<b>25,757</b>	23,631
Bank and corporate debt securities	<b>41,439</b>	36,995
Loans and advances to customers	<b>301,516</b>	283,289
Other assets (excluding deferred tax assets)	<b>10,709</b>	11,263
	<b>466,742</b>	443,723
<b>Off-Balance sheet</b>		
Contingent liabilities and commitments (excluding operating lease and capital commitments)	<b>258,047</b>	239,683
<b>Total</b>	<b>724,789</b>	683,406

The Group's exposures to credit risk, measured using the expected gross credit exposures that will arise upon a default of the end obligor are as shown in the Group's Basel II Pillar 3 Disclosures. These exposures, which include both on-balance sheet and off-balance sheet financial instruments, are shown without taking into account any collateral held or netting arrangements.

#### Analysis of Collateral

Whilst the Group's maximum exposure to credit risk is the carrying amount of the assets or, in the case of off-balance sheet instruments, the amount guaranteed, committed, accepted or endorsed, the likely exposure may be lower due to offsetting collateral, credit guarantees and other actions taken to mitigate the Group's exposure.

The description of collateral for each class of financial asset is set out below:

**Balances with central banks, government securities and treasury bills, due from banks and bank and corporate debt securities**  
Collateral is generally not sought for these assets.

#### Derivatives

The Group maintains collateral agreements and enters into master netting agreements with most of the counterparties for derivative transactions. Please refer to Note 37 for the impact of netting arrangements recognised for the computation of Capital Adequacy Ratio (CAR).

## Loans and advances to customers, contingent liabilities and commitments

Certain loans and advances to customers, contingent liabilities and commitments are typically collateralised to a substantial extent. In particular, residential mortgage exposures are generally fully secured by residential properties. Income-producing real estate, which is a sub-set of the Specialised Lending exposure, is fully secured by the underlying assets financed.

The extent to which credit exposures are covered by Basel II-eligible collateral, besides real estate, after the application of the requisite regulatory hair-cuts, is shown in the Group's Basel II Pillar 3 Disclosures. The amounts are a sub-set of the actual collateral arrangements entered by the Group as Basel II imposes strict legal and operational standards before collateral can be admitted as credit risk mitigants. As a result, certain collateral arrangements which do not meet its criteria will not be included. Certain collateral types which are not permitted as credit risk mitigants for credit exposures under the Standardised Approach are also excluded.

## 41.2 Loans and advances to customers

In \$ millions	The Group	
	2016	2015
Loans and advances to customers		
Performing Loans		
– Neither past due nor impaired (i)	299,602	282,946
– Past due but not impaired (ii)	1,397	1,313
Non-Performing Loans		
– Impaired (iii)	4,416	2,612
Total gross loans (Note 18)	305,415	286,871

### (i) Neither past due nor impaired loans by grading and industry

The credit quality of the portfolio of loans and advances that are neither past due nor impaired can be assessed by reference to the loan gradings in MAS Notice 612:

In \$ millions	The Group		
	Pass	Special Mention	Total
<b>2016</b>			
Manufacturing	29,184	1,053	30,237
Building and construction	57,416	514	57,930
Housing loans	63,859	3	63,862
General commerce	44,873	1,005	45,878
Transportation, storage and communications	28,815	1,585	30,400
Financial institutions, investment and holding companies	16,535	71	16,606
Professionals and private individuals (excluding housing loans)	24,387	37	24,424
Others	29,941	324	30,265
Total	295,010	4,592	299,602
<b>2015</b>			
Manufacturing	29,409	791	30,200
Building and construction	54,646	530	55,176
Housing loans	58,023	–	58,023
General commerce	46,459	891	47,350
Transportation, storage and communications	25,541	451	25,992
Financial institutions, investment and holding companies	13,602	18	13,620
Professionals and private individuals (excluding housing loans)	23,492	13	23,505
Others	28,740	340	29,080
Total	279,912	3,034	282,946

## (ii) Past due but not impaired loans by past due period and industry

In \$ millions	The Group			Total
	Less than 30 days past due	30 to 59 days past due	60 to 90 days past due	
<b>2016</b>				
Manufacturing	87	3	4	94
Building and construction	45	1	1	47
Housing loans	370	76	23	469
General commerce	108	10	5	123
Transportation, storage and communications	104	24	9	137
Financial institutions, investment and holding companies	53	–	–	53
Professionals and private individuals (excluding housing loans)	298	65	24	387
Others	82	4	1	87
Total	1,147	183	67	1,397
<b>2015</b>				
Manufacturing	55	18	41	114
Building and construction	63	4	7	74
Housing loans	346	55	23	424
General commerce	158	16	20	194
Transportation, storage and communications	52	4	2	58
Financial institutions, investment and holding companies	5	–	–	5
Professionals and private individuals (excluding housing loans)	328	59	10	397
Others	30	5	12	47
Total	1,037	161	115	1,313

## (iii) Non-performing assets (NPAs)

In \$ millions	The Group	
	2016	2015
Balance at 1 January	2,792	2,513
New NPAs	3,556	1,398
Upgrades, recoveries and translations	(571)	(293)
Write-offs	(921)	(826)
Balance at 31 December	4,856	2,792

## Non-performing assets by grading and industry

In \$ millions	NPAs			The Group		Specific allowances		
	Sub-standard	Doubtful	Loss	Total	Sub-standard	Doubtful	Loss	Total
<b>2016</b>								
Manufacturing	661	142	101	904	73	124	101	298
Building and construction	263	111	7	381	29	100	7	136
Housing loans	121	8	5	134	–	3	5	8
General commerce	523	310	47	880	48	176	47	271
Transportation, storage and communications	1,147	44	236	1,427	37	43	236	316
Financial institutions, investment and holding companies	62	21	–	83	11	4	–	15
Professional and private individuals (excluding housing loans)	254	18	8	280	46	17	8	71
Others	238	29	60	327	71	24	60	155
Total non-performing loans	3,269	683	464	4,416	315	491	464	1,270
Debt securities, contingent liabilities and others	170	109	161	440	23	87	161	271
Total	3,439	792	625	4,856	338	578	625	1,541
Of which: restructured assets	467	139	7	613	91	93	7	191
<b>2015</b>								
Manufacturing	367	121	72	560	53	99	72	224
Building and construction	219	87	28	334	19	73	28	120
Housing loans	112	5	5	122	–	2	5	7
General commerce	497	165	43	705	14	100	43	157
Transportation, storage and communications	223	25	59	307	10	25	59	94
Financial institutions, investment and holding companies	36	50	14	100	10	36	14	60
Professional and private individuals (excluding housing loans)	176	19	8	203	34	16	8	58
Others	206	52	23	281	40	38	23	101
Total non-performing loans	1,836	524	252	2,612	180	389	252	821
Debt securities, contingent liabilities and others	88	70	22	180	26	46	22	94
Total	1,924	594	274	2,792	206	435	274	915
Of which: restructured assets	236	142	8	386	30	82	8	120

## Non-performing assets by geography<sup>(a)</sup>

In \$ millions	The Group	
	NPAs	Specific allowances
<b>2016</b>		
Singapore	1,725	383
Hong Kong	687	187
Rest of Greater China	432	136
South and Southeast Asia	1,188	425
Rest of the World	384	139
Total non-performing loans	4,416	1,270
Debt securities, contingent liabilities and others	440	271
<b>Total</b>	<b>4,856</b>	<b>1,541</b>
<b>2015</b>		
Singapore	506	115
Hong Kong	433	99
Rest of Greater China	387	96
South and Southeast Asia	856	415
Rest of the World	430	96
Total non-performing loans	2,612	821
Debt securities, contingent liabilities and others	180	94
<b>Total</b>	<b>2,792</b>	<b>915</b>

(a) Based on the country of incorporation of the borrower

## Non-performing assets by past due period

In \$ millions	The Group	
	2016	2015
Not overdue	705	520
Less than 90 days past due	698	508
91 to 180 days past due	1,215	424
More than 180 days past due	2,238	1,340
Total past due assets	4,151	2,272
<b>Total</b>	<b>4,856</b>	<b>2,792</b>

## Secured non-performing assets by collateral type

In \$ millions	The Group	
	2016	2015
Properties	973	670
Shares and debentures	312	268
Fixed deposits	11	21
Others	1,318	467
<b>Total</b>	<b>2,614</b>	<b>1,426</b>

## Past due non-performing assets by industry

In \$ millions	The Group	
	2016	2015
Manufacturing	822	502
Building and construction	349	267
Housing loans	110	95
General commerce	687	604
Transportation, storage and communications	1,295	183
Financial institutions, investment and holding companies	74	85
Professional and private individuals (excluding housing loans)	232	158
Others	208	249
	<b>3,777</b>	<b>2,143</b>
Debt securities, contingent liabilities and others	374	129
<b>Total</b>	<b>4,151</b>	<b>2,272</b>

## Past due non-performing assets by geography<sup>(a)</sup>

In \$ millions	The Group	
	2016	2015
Singapore	1,551	410
Hong Kong	522	361
Rest of Greater China	359	312
South and Southeast Asia	1,048	771
Rest of the World	297	289
	<b>3,777</b>	<b>2,143</b>
Debt securities, contingent liabilities and others	374	129
<b>Total</b>	<b>4,151</b>	<b>2,272</b>

(a) Based on the country of incorporation of the borrower

### 41.3 Credit quality of Government securities and treasury bills and Bank and corporate debt securities

The table below presents an analysis of Government securities and treasury bills and Bank and corporate debt securities for the Group by rating agency designation as at 31 December:

Analysed by issue ratings	The Group		
	Singapore Government securities and treasury bills	Other government securities and treasury bills	Bank and corporate debt securities
<b>In \$ millions</b>			
<b>2016</b>			
AAA	11,983	5,454	16,158
AA- to AA+	–	10,715	5,116
A- to A+	–	1,283	4,141
Lower than A-	–	3,966	4,001
Unrated	–	–	12,023
<b>Total</b>	<b>11,983</b>	<b>21,418</b>	<b>41,439</b>
<b>2015</b>			
AAA	12,312	5,812	11,024
AA- to AA+	–	12,466	4,845
A- to A+	–	1,016	5,272
Lower than A-	–	2,895	4,296
Unrated	–	–	11,558
<b>Total</b>	<b>12,312</b>	<b>22,189</b>	<b>36,995</b>

### 41.4 Credit risk by geography<sup>(a)</sup> and industry

Analysed by geography	The Group					Total
	Government securities and treasury bills	Due from banks	Derivatives	Bank and corporate debt securities	Loans and advances to customers (Gross)	
<b>In \$ millions</b>						
<b>2016</b>						
Singapore	11,983	569	2,352	13,310	145,025	173,239
Hong Kong	3,845	148	1,744	1,717	50,223	57,677
Rest of Greater China	2,440	15,576	2,903	2,595	43,060	66,574
South and Southeast Asia	3,964	2,817	1,498	4,580	27,389	40,248
Rest of the World	11,169	10,908	17,260	19,237	39,718	98,292
<b>Total</b>	<b>33,401</b>	<b>30,018</b>	<b>25,757</b>	<b>41,439</b>	<b>305,415</b>	<b>436,030</b>
<b>2015</b>						
Singapore	12,312	261	2,475	12,476	135,860	163,384
Hong Kong	2,708	474	2,999	1,779	50,976	58,936
Rest of Greater China	4,199	16,054	1,966	3,907	45,129	71,255
South and Southeast Asia	2,892	3,011	1,124	4,669	26,443	38,139
Rest of the World	12,390	18,485	15,067	14,164	28,463	88,569
<b>Total</b>	<b>34,501</b>	<b>38,285</b>	<b>23,631</b>	<b>36,995</b>	<b>286,871</b>	<b>420,283</b>

(a) Based on the country of incorporation of the issuer (for debt securities), counterparty (for derivatives), borrower (for loans) or the issuing bank in the case of bank backed export financing

Analysed by industry In \$ millions	Government securities and treasury bills	Due from banks	The Group		Bank and corporate debt securities	Loans and advances to customers (Gross)	Total
			Derivatives				
<b>2016</b>							
Manufacturing	–	–	457		2,632	31,235	34,324
Building and construction	–	–	414		3,215	58,358	61,987
Housing loans	–	–	–		–	64,465	64,465
General commerce	–	–	460		1,063	46,881	48,404
Transportation, storage and communications	–	–	669		2,509	31,964	35,142
Financial institutions, investment and holding companies	–	30,018	22,716		19,291	16,742	88,767
Government	33,401	–	–		–	–	33,401
Professionals and private individuals (excluding housing loans)	–	–	740		–	25,091	25,831
Others	–	–	301		12,729	30,679	43,709
<b>Total</b>	<b>33,401</b>	<b>30,018</b>	<b>25,757</b>		<b>41,439</b>	<b>305,415</b>	<b>436,030</b>
<b>2015</b>							
Manufacturing	–	–	1,038		2,849	30,874	34,761
Building and construction	–	–	330		2,976	55,584	58,890
Housing loans	–	–	–		–	58,569	58,569
General commerce	–	–	920		980	48,249	50,149
Transportation, storage and communications	–	–	801		2,192	26,357	29,350
Financial institutions, investment and holding companies	–	38,285	19,406		15,547	13,725	86,963
Government	34,501	–	–		–	–	34,501
Professionals and private individuals (excluding housing loans)	–	–	606		–	24,105	24,711
Others	–	–	530		12,451	29,408	42,389
<b>Total</b>	<b>34,501</b>	<b>38,285</b>	<b>23,631</b>		<b>36,995</b>	<b>286,871</b>	<b>420,283</b>

## 42 Liquidity Risk

### 42.1 Contractual maturity profile of assets and liabilities

The table below analyses assets and liabilities of the Group as at 31 December based on the remaining period as at balance sheet date to the contractual maturity date:

In \$ millions	The Group								Total
	Less than 7 days	1 week to 1 month	1 to 3 months	3 to 12 months	1 to 3 years	3 to 5 years	More than 5 years	No specific maturity	
<b>2016</b>									
Cash and balances with central banks	15,674	6,853	2,394	1,300	619	–	–	–	26,840
Government securities and treasury bills	470	1,475	3,178	7,524	6,874	4,452	9,428	–	33,401
Due from banks	11,476	2,971	4,197	10,078	1,082	214	–	–	30,018
Derivatives <sup>(a)</sup>	25,757	–	–	–	–	–	–	–	25,757
Bank and corporate securities	23	1,196	919	4,183	14,889	12,213	8,016	3,978	45,417
Loans and advances to customers	27,832	39,568	28,797	44,478	54,008	39,447	67,386	–	301,516
Other assets	5,543	917	1,316	2,324	143	24	32	743	11,042
Associates	–	–	–	–	–	–	–	890	890
Properties and other fixed assets	–	–	–	–	–	–	–	1,572	1,572
Goodwill and intangibles	–	–	–	–	–	–	–	5,117	5,117
<b>Total assets</b>	<b>86,775</b>	<b>52,980</b>	<b>40,801</b>	<b>69,887</b>	<b>77,615</b>	<b>56,350</b>	<b>84,862</b>	<b>12,300</b>	<b>481,570</b>
Due to banks	10,660	2,877	1,094	926	179	179	–	–	15,915
Deposits and balances from customers	239,622	43,131	34,511	26,475	3,127	187	393	–	347,446
Derivatives <sup>(a)</sup>	24,497	–	–	–	–	–	–	–	24,497
Other liabilities	6,500	1,095	2,095	3,231	37	7	128	2,802	15,895
Other debt securities	1,074	3,516	8,891	4,058	5,972	2,168	2,066	–	27,745
Subordinated term debts	–	–	866	–	–	–	2,236	–	3,102
<b>Total liabilities</b>	<b>282,353</b>	<b>50,619</b>	<b>47,457</b>	<b>34,690</b>	<b>9,315</b>	<b>2,541</b>	<b>4,823</b>	<b>2,802</b>	<b>434,600</b>
Non-controlling interests	–	–	–	–	–	–	–	2,361	2,361
Shareholders' funds	–	–	–	–	–	–	–	44,609	44,609
<b>Total equity</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>46,970</b>	<b>46,970</b>

In \$ millions	The Group							No specific maturity	Total
	Less than 7 days	1 week to 1 month	1 to 3 months	3 to 12 months	1 to 3 years	3 to 5 years	More than 5 years		
<b>2015</b>									
Cash and balances with central banks	14,209	1,064	595	1,935	1,026	–	–	–	18,829
Government securities and treasury bills	544	334	2,328	4,535	12,089	4,338	10,333	–	34,501
Due from banks	19,276	3,020	5,799	9,511	381	298	–	–	38,285
Derivatives <sup>(a)</sup>	23,631	–	–	–	–	–	–	–	23,631
Bank and corporate securities	117	241	988	5,148	13,384	9,083	8,034	3,078	40,073
Loans and advances to customers	24,711	36,063	28,343	45,259	51,893	34,646	62,374	–	283,289
Other assets	5,874	949	1,435	1,421	1,211	14	12	646	11,562
Associates	–	–	–	–	–	–	–	1,000	1,000
Properties and other fixed assets	–	–	–	–	–	–	–	1,547	1,547
Goodwill and intangibles	–	–	–	–	–	–	–	5,117	5,117
<b>Total assets</b>	<b>88,362</b>	<b>41,671</b>	<b>39,488</b>	<b>67,809</b>	<b>79,984</b>	<b>48,379</b>	<b>80,753</b>	<b>11,388</b>	<b>457,834</b>
Due to banks	13,575	2,634	1,835	98	36	73	–	–	18,251
Deposits and balances from customers	218,063	42,716	34,018	23,237	1,278	170	652	–	320,134
Derivatives <sup>(a)</sup>	22,145	–	–	–	–	–	–	–	22,145
Other liabilities	4,226	1,189	1,670	2,037	931	16	19	2,316	12,404
Other debt securities	1,765	6,622	13,278	5,174	5,195	4,022	2,022	–	38,078
Subordinated term debts	–	613	–	–	–	–	3,413	–	4,026
<b>Total liabilities</b>	<b>259,774</b>	<b>53,774</b>	<b>50,801</b>	<b>30,546</b>	<b>7,440</b>	<b>4,281</b>	<b>6,106</b>	<b>2,316</b>	<b>415,038</b>
Non-controlling interests	–	–	–	–	–	–	–	2,422	2,422
Shareholders' funds	–	–	–	–	–	–	–	40,374	40,374
<b>Total equity</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>42,796</b>	<b>42,796</b>

(a) Derivative financial assets and liabilities are included in the "Less than 7 days" bucket as they are mainly held for trading. Refer to the table in Note 42.2 on cash flows associated with these derivatives

The above table includes disclosure of the contractual maturity of financial liabilities, which approximates the same analysis on an undiscounted basis as total future interest payments are not material relative to the principal amounts. Assets and liabilities (including non-maturing savings/current deposits) are represented on a contractual basis or in a period when it can legally be withdrawn. On a behavioural basis for liquidity risk analysis, the assets and liabilities cash flows may differ from the contractual basis.

## 42.2 Derivatives

The table below shows the contractual undiscounted cash flows for derivatives settled on net and gross settlement basis:

In \$ millions <sup>(a)</sup>	The Group					Total
	Less than 7 days	1 week to 1 month	1 to 3 months	3 to 12 months	More than 1 year	
<b>2016</b>						
Derivatives settled on a net basis	(461)	3	140	265	1,403	1,350
Derivatives settled on a gross basis						
– inflow	59,091	104,497	171,874	232,808	184,251	752,521
– outflow	(58,909)	(104,280)	(171,858)	(232,889)	(184,409)	(752,345)
<b>2015</b>						
Derivatives settled on a net basis	(398)	3	41	153	457	256
Derivatives settled on a gross basis						
– inflow	48,301	93,374	141,698	263,871	136,811	684,055
– outflow	(48,045)	(93,041)	(141,707)	(263,906)	(136,252)	(682,951)

(a) Positive indicates inflow and negative indicates outflow of funds

## 42.3 Contingent liabilities and commitments

The table below shows the Group's contingent liabilities and commitments based on the remaining period as at the balance sheet date to contractual expiry date:

In \$ millions	The Group				Total
	Less than 1 year	1 to 3 years	3 to 5 years	Over 5 years	
<b>2016</b>					
Guarantees, endorsements and other contingent liabilities	22,714	–	–	–	22,714
Undrawn credit commitments <sup>(a)</sup> and other facilities	206,183	11,970	13,028	4,152	235,333
Operating lease commitments	234	267	42	6	549
Capital commitments	54	12	3	–	69
Total	229,185	12,249	13,073	4,158	258,665
<b>2015</b>					
Guarantees, endorsements and other contingent liabilities	19,901	–	–	–	19,901
Undrawn credit commitments <sup>(a)</sup> and other facilities	197,676	8,985	10,389	2,732	219,782
Operating lease commitments	226	342	84	9	661
Capital commitments	33	8	7	–	48
Total	217,836	9,335	10,480	2,741	240,392

(a) Includes commitments that are unconditionally cancellable at any time by the Group

The Group expects that not all of the contingent liabilities and undrawn credit commitments will be drawn before expiry.

## 43 Capital Management

The Board is responsible for setting the Group's capital management objective, which is to maintain a strong capital position consistent with regulatory requirements under MAS Notice 637 and the expectations of various stakeholders, e.g. customers, investors and rating agencies. The Board articulates this objective in the form of capital targets. This objective is pursued while delivering returns to shareholders and ensuring that adequate capital resources are available for business growth and investment opportunities as well as adverse situations, taking into consideration our strategic plans and risk appetite.

The Group's capital management objective is implemented via a capital management and planning process that is overseen by the Capital Committee. The Chief Financial Officer chairs the Capital Committee. The Capital Committee receives regular updates on the Group's current and projected capital position. A key tool for capital planning is the annual Internal Capital Adequacy Assessment Process (ICAAP) through which the Group assesses its forecast capital supply and demand relative to regulatory requirements and internal capital targets. The ICAAP has a three-year horizon and covers various scenarios, including stress scenarios of differing scope and severity.

The Group is subject to and has complied with the capital adequacy requirements set out in the MAS Notice 637, which effects the Basel Committee on Banking Supervision's capital adequacy framework in Singapore throughout the year. The Group's capital adequacy ratios as at 31 December 2016 have been subject to an external limited assurance review, pursuant to the MAS Notice 609 "Auditor's Report and Additional Information to be submitted with Annual Accounts".

## 44 Segment Reporting

### 44.1 Business segment reporting

The Group's various business segments are described below:

#### Consumer Banking/Wealth Management

Consumer Banking/Wealth Management provides individual customers with a diverse range of banking and related financial services. The products and services available to customers include current and savings accounts, fixed deposits, loans and home finance, cards, payments, investment and insurance products.

#### Institutional Banking

Institutional Banking provides financial services and products to institutional clients including bank and non-bank financial institutions, government-linked companies, large corporates and small and medium-sized businesses. The business focuses on broadening and deepening customer relationships. Products and services comprise the full range of credit facilities from short-term working capital financing to specialised lending. It also provides global transactional services such as cash management, trade finance and securities and fiduciary services; treasury and markets products; corporate finance and advisory banking as well as capital markets solutions.

#### Treasury

Treasury provides treasury services to corporations, institutional and private investors, financial institutions and other market participants. It is primarily involved in sales, structuring, market-making and trading across a broad range of financial products including foreign exchange, interest rate, debt, credit, equity and other structured derivatives. Income from these financial products and services offered to the customers of Consumer Banking/Wealth Management and Institutional Banking, is reflected in the respective segments. Treasury is also responsible for managing surplus funds.

#### Others

Others encompass a range of activities from corporate decisions and include income and expenses not attributed to other business segments, including capital and balance sheet management, funding and liquidity. DBS Vickers Securities and Islamic Bank of Asia are also included in this segment.

The following table analyses the results, total assets and total liabilities of the Group by business segment:

In \$ millions	The Group				Total
	Consumer Banking/ Wealth Management	Institutional Banking	Treasury	Others	
<b>2016</b>					
Net interest income	2,715	3,487	578	525	7,305
Non-interest income	1,564	1,729	551	340	4,184
Total income	4,279	5,216	1,129	865	11,489
Expenses	2,384	1,737	564	287	4,972
Allowances for credit and other losses	129	1,499	–	(194)	1,434
Profit before tax	1,766	1,980	565	772	5,083
Income tax expense					723
Net profit attributable to shareholders					4,238
Total assets before goodwill and intangibles	96,405	231,929	102,701	45,418	476,453
Goodwill and intangibles					5,117
Total assets					481,570
Total liabilities	187,387	167,598	47,836	31,779	434,600
Capital expenditure	87	19	17	198	321
Depreciation <sup>(a)</sup>	39	20	4	212	275
<b>2015</b>					
Net interest income	2,157	3,538	694	711	7,100
Non-interest income	1,390	1,752	446	249	3,837
Total income	3,547	5,290	1,140	960	10,937
Expenses	2,261	1,722	572	345	4,900
Allowances for credit and other losses	116	558	(38)	107	743
Profit before tax	1,170	3,010	606	508	5,294
Income tax expense					727
Net profit attributable to shareholders					4,454
Total assets before goodwill and intangibles	90,685	224,196	91,257	46,579	452,717
Goodwill and intangibles					5,117
Total assets					457,834
Total liabilities	172,723	155,231	43,354	43,730	415,038
Capital expenditure	75	28	12	219	334
Depreciation <sup>(a)</sup>	37	11	4	199	251

(a) Amounts for each business segment are shown before allocation of centralised costs

## 44.2 Geographical segment reporting

Income and net profit attributable to shareholders (Net profit) are based on the country in which the transactions are booked. Total assets are shown by geographical area in which the assets are booked. The total assets, income and net profit are stated after elimination of inter-group assets and revenues.

In \$ millions	The Group					Total
	Singapore	Hong Kong	Rest of Greater China <sup>(a)</sup>	South and Southeast Asia <sup>(b)</sup>	Rest of the World <sup>(c)</sup>	
<b>2016</b>						
Net interest income	4,888	1,317	464	425	211	7,305
Non-interest income	2,652	785	370	292	85	4,184
Total income	7,540	2,102	834	717	296	11,489
Expenses	2,871	961	645	399	96	4,972
Allowances for credit and other losses	658	302	191	196	87	1,434
Profit before tax	4,011	839	(2)	122	113	5,083
Income tax expense	494	126	19	29	55	723
Net profit attributable to shareholders	3,396	713	(21)	92	58	4,238
Total assets before goodwill and intangibles	316,908	73,338	40,436	21,613	24,158	476,453
Goodwill and intangibles	5,083	34	–	–	–	5,117
Total assets	321,991	73,372	40,436	21,613	24,158	481,570
Non-current assets <sup>(d)</sup>	1,941	382	80	53	6	2,462
<b>2015</b>						
Net interest income	4,658	1,330	547	382	183	7,100
Non-interest income	2,151	959	485	179	63	3,837
Total income	6,809	2,289	1,032	561	246	10,937
Expenses	2,816	951	699	343	91	4,900
Allowances for credit and other losses	320	58	140	181	44	743
Profit before tax	3,673	1,280	193	37	111	5,294
Income tax expense	469	189	26	5	38	727
Net profit attributable to shareholders	3,091	1,091	167	32	73	4,454
Total assets before goodwill and intangibles	303,530	73,013	41,784	16,304	18,086	452,717
Goodwill and intangibles	5,083	34	–	–	–	5,117
Total assets	308,613	73,047	41,784	16,304	18,086	457,834
Non-current assets <sup>(d)</sup>	2,022	386	85	46	8	2,547

(a) Rest of Greater China includes branch, subsidiary and associate operations in Mainland China and Taiwan

(b) South and Southeast Asia includes branch, subsidiary and associate operations in India, Indonesia, Malaysia and Vietnam

(c) Rest of the World includes branch operations in South Korea, Japan, Dubai, United Kingdom and Australia

(d) Includes investments in associates, properties and other fixed assets

## 45 Subsequent Event

On 10 February 2017, the Company announced that the Bank had agreed to sell its entire equity interest in DBS China Square Limited (DCS) to an indirect subsidiary of Manulife Financial Corporation. The sale is expected to be completed by the end of March 2017 and will result in a net gain of approximately \$350 million to be recognised in the first quarter of 2017.

As at 31 December 2016, DCS' main asset, PWC Building, was classified as an asset held for sale (refer to Note 26.1). The remaining assets, liabilities and reserves of DCS were not material and hence not classified as held for sale.

# Income statement

for the year ended 31 December 2016

In \$ millions	Note	2016	Bank 2015
<b>Income</b>			
Interest income		7,568	7,080
Interest expense		2,007	1,691
<b>Net interest income</b>		<b>5,561</b>	<b>5,389</b>
Net fee and commission income		1,700	1,536
Net trading income		818	274
Net income from investment securities		299	319
Other income	2	163	514
<b>Non-interest income</b>		<b>2,980</b>	<b>2,643</b>
<b>Total income</b>		<b>8,541</b>	<b>8,032</b>
Employee benefits		1,753	1,667
Other expenses		1,474	1,450
<b>Total expenses</b>		<b>3,227</b>	<b>3,117</b>
<b>Profit before allowances</b>		<b>5,314</b>	<b>4,915</b>
Allowances for credit and other losses		979	435
<b>Profit before tax</b>		<b>4,335</b>	<b>4,480</b>
Income tax expense		615	636
<b>Net profit attributable to shareholders</b>		<b>3,720</b>	<b>3,844</b>

(see notes on pages 180 to 182 which form part of these financial statements)

# Statement of comprehensive income

for the year ended 31 December 2016

In \$ millions	2016	Bank 2015
<b>Net profit</b>	<b>3,720</b>	3,844
<b>Other comprehensive income<sup>(a)</sup>:</b>		
Foreign currency translation differences for foreign operations	<b>48</b>	20
Available-for-sale financial assets and others:		
Net valuation taken to equity	<b>168</b>	(222)
Transferred to income statement	<b>(181)</b>	58
Tax on items taken directly to or transferred from equity	<b>4</b>	7
<b>Other comprehensive income, net of tax</b>	<b>39</b>	(137)
<b>Total comprehensive income attributable to shareholders</b>	<b>3,759</b>	3,707

(a) Items recorded in "Other comprehensive income" above will be reclassified to the income statement when specific conditions are met (e.g. when foreign operations or available-for-sale financial assets are disposed of)

(see notes on pages 180 to 182 which form part of these financial statements)

# Balance sheet

as at 31 December 2016

In \$ millions	Note	2016	Bank 2015
<b>Assets</b>			
Cash and balances with central banks		20,001	11,021
Government securities and treasury bills		27,281	29,181
Due from banks		24,971	32,704
Derivatives		23,994	22,791
Bank and corporate securities		41,700	35,978
Loans and advances to customers		249,744	229,287
Other assets		7,632	8,818
Associates		192	239
Subsidiaries	3	26,381	25,331
Properties and other fixed assets		670	635
Goodwill and intangibles		281	281
<b>Total assets</b>		<b>422,847</b>	396,266
<b>Liabilities</b>			
Due to banks		12,694	15,797
Deposits and balances from customers		266,934	250,082
Derivatives		22,944	21,386
Other liabilities		10,339	8,726
Other debt securities		24,393	34,554
Due to holding company		1,029	1,085
Due to subsidiaries	4	41,205	24,432
Subordinated term debts		2,457	4,026
<b>Total liabilities</b>		<b>381,995</b>	360,088
<b>Net assets</b>		<b>40,852</b>	36,178
<b>Equity</b>			
Share capital	5	24,146	23,496
Other equity instruments	6	1,813	–
Other reserves	7	114	2,435
Revenue reserves	7	14,779	10,247
<b>Shareholders' funds</b>		<b>40,852</b>	36,178
<b>Total equity</b>		<b>40,852</b>	36,178

(see notes on pages 180 to 182 which form part of these financial statements)

# Notes to the supplementary financial statements

for the year ended 31 December 2016

The supplementary financial statements of DBS Bank Ltd (the Bank) are extracted from the Audited Statutory Financial Statements of DBS Bank Ltd and its subsidiaries (the Bank Group) for the financial year ended 31 December 2016. The statutory financial statements of the Bank and the Bank Group which contained an unqualified audit report, will be delivered to the Accounting & Corporate Regulatory Authority in accordance with the Singapore Companies Act.

## 1 Summary of Significant Accounting Policies

The accounting policies applied by the Bank and the Bank Group are consistent with those applied by the Group as disclosed in Note 2 of the "Notes to the Financial Statements" (Notes) in the Group's Consolidated Financial Statements.

## 2 Other Income

Other income includes the following:

In \$ millions	2016	2015
Dividends from subsidiaries	#	475
Dividends from associates	14	10
Total	14	485

# Amount under \$500,000

## 3 Subsidiaries

In \$ millions	2016	2015
Investment in subsidiaries <sup>(a) (b)</sup>	11,471	11,407
Due from subsidiaries	14,910	13,924
Total	26,381	25,331

(a) The carrying amounts of certain investments which are designated as hedged items in a fair value hedge are adjusted for fair value changes attributable to the hedged risks

(b) The carrying amounts presented are net of impairment allowances

## 4 Due to Subsidiaries

In \$ millions	2016	2015
Subordinated term debts issued to DBS Capital Funding II Corporation (Note 4.1)	1,500	1,500
Due to subsidiaries	39,705	22,932
Total	41,205	24,432

**4.1** The \$1,500 million 5.75% subordinated note was issued on 27 May 2008 by the Bank to DBS Capital Funding II Corporation, both wholly-owned subsidiaries of DBSH. Interest is payable in arrears on 15 June and 15 December each year at a fixed rate of 5.75% per annum up to 15 June 2018. Thereafter, interest is payable quarterly in arrears on 15 March, 15 June, 15 September and 15 December each year at a floating rate of three-month Singapore Dollar Swap Offer Rate + 3.415% per annum.

## 5 Share Capital

	Shares ('000)		in \$ millions	
	2016	2015	2016	2015
<b>Ordinary shares</b>				
Balance at 1 January	<b>2,574,643</b>	2,489,381	<b>22,697</b>	21,297
Issue of shares	<b>36,599</b>	85,262	<b>650</b>	1,400
Balance at 31 December	<b>2,611,242</b>	2,574,643	<b>23,347</b>	22,697
<b>Non-cumulative preference shares</b>				
Balance at 1 January				
S\$800m 4.7% Non-Cumulative, Non-Convertible, Non-Voting Preference Shares callable in 2020	<b>8,000</b>	8,000	<b>799</b>	799
Balance at 31 December	<b>8,000</b>	8,000	<b>799</b>	799
Issued share capital at 31 December			<b>24,146</b>	23,496

## 6 Other Equity Instruments

The following perpetual capital securities issued by the Bank are classified as other equity instruments. These instruments are subordinated to all liabilities of the Bank and senior only to ordinary shareholders of the Bank. Their terms require them to be written-off if and when the Monetary Authority of Singapore notifies the Bank that a write-off of the instruments, or a public sector injection of capital (or equivalent support), is necessary, without which the Group would become non-viable. These instruments qualify as Additional Tier 1 capital under the MAS Notice 637.

In \$ millions	Issue Date	Distribution Payment	2016	2015
S\$550m 3.85% Non-Cumulative, Non-Convertible Perpetual Capital Securities First Callable in 2021	1 Sep 2016	Sep	<b>550</b>	–
US\$185m 4.0% Non-Cumulative, Non-Convertible Perpetual Capital Securities First Callable in 2021	1 Sep 2016	Sep	<b>252</b>	–
US\$750m 3.60% Non-Cumulative, Non-Convertible Perpetual Capital Securities First Callable in 2021	7 Sep 2016	Mar/Sep	<b>1,011</b>	–
Total			<b>1,813</b>	–

## 7 Other Reserves and Revenue Reserves

### 7.1 Other reserves

In \$ millions	2016	2015
Available-for-sale revaluation reserves	<b>66</b>	92
Cash flow hedge reserves	<b>21</b>	6
General reserves	–	2,360
Capital reserves	<b>27</b>	(23)
Total	<b>114</b>	2,435

Movements in other reserves of the Bank during the year are as follows:

In \$ millions	Available-for-sale revaluation reserves	Cash flow hedge reserves	General reserves <sup>(a)</sup>	Capital reserves <sup>(b)</sup>	Total
<b>2016</b>					
Balance at 1 January	92	6	2,360	(23)	2,435
Net exchange translation adjustments	(2)	–	–	50	48
Transfer to revenue reserves (Note 7.2)			(2,360)	–	(2,360)
Available-for-sale (AFS) financial assets and others:					
– net valuation taken to equity	210	(42)	–	–	168
– transferred to income statement	(240) <sup>(c)</sup>	59	–	–	(181)
– tax on items taken directly to or transferred from equity	6	(2)	–	–	4
Balance at 31 December	66	21	–	27	114
<b>2015</b>					
Balance at 1 January	288	(33)	2,360	(43)	2,572
Net exchange translation adjustments	–	1	–	20	21
Available-for-sale (AFS) financial assets and others:					
– net valuation taken to equity	(79)	(144)	–	–	(223)
– transferred to income statement	(128) <sup>(c)</sup>	186	–	–	58
– tax on items taken directly to or transferred from equity	11	(4)	–	–	7
Balance at 31 December	92	6	2,360	(23)	2,435

(a) During the year, the Bank transferred \$2.36 billion of general reserves to revenue reserves

(b) Capital reserves include net exchange translation adjustments arising from translation differences on net investments in foreign branches and the related foreign currency instruments designated as a hedge

(c) Include impairment of AFS financial assets of \$1 million (2015: \$NIL)

## 7.2 Revenue reserves

In \$ millions	2016	2015
Balance at 1 January	10,247	7,941
Transfer from general reserves (Note 7.1)	2,360	–
Net profit attributable to shareholders	3,720	3,844
Amount available for distribution	16,327	11,785
Less: Dividends paid to holding company	1,510	1,500
Dividends paid on preference shares	38	38
Balance at 31 December	14,779	10,247

# Directors' statement

The Directors are pleased to submit their statement to the Members, together with the audited balance sheet of DBS Group Holdings Ltd (the Company or DBSH) and the consolidated financial statements of the Company and its subsidiaries (the Group) for the financial year ended 31 December 2016. These have been prepared in accordance with the provisions of the Companies Act, Chapter 50 (the Companies Act) and the Singapore Financial Reporting Standards, as modified by the requirements of Notice to Banks No. 612 "Credit Files, Grading and Provisioning" issued by the Monetary Authority of Singapore.

In the opinion of the Directors, the balance sheet of the Company and the consolidated financial statements of the Group, together with the notes thereon, as set out on pages 121 to 176, are drawn up so as to give a true and fair view of the financial position of the Company and the Group as at 31 December 2016, and the performance, changes in equity and cash flows of the Group for the financial year ended on that date. As at the date of this statement, there are reasonable grounds to believe that the Company and the Group will be able to pay their debts as and when they fall due.

## DBSH Share Plan

During the financial year, time-based awards in respect of an aggregate of 8,251,608 ordinary shares were granted pursuant to the DBSH Share Plan to selected employees of the Group. This included 487,626 ordinary shares comprised in awards granted to the executive Director, Mr Piyush Gupta, which formed part of his remuneration. During the financial year, certain non-executive Directors received an aggregate of 68,136 share awards, which formed part of their directors' fees. Details are set out below.

Directors of the Company	Share awards granted during the financial year under review	Share awards vested during the financial year under review
Peter Seah <sup>(2)</sup>	36,253	43,892
Piyush Gupta	487,626 <sup>(1)</sup>	338,811
Bart Broadman <sup>(2)</sup>	4,367	6,014
Euleen Goh <sup>(2)</sup>	7,188	10,149
Ho Tian Yee <sup>(2)</sup>	4,157	5,165
Nihal Kaviratne CBE <sup>(2)</sup>	4,995	6,359
Andre Sekulic <sup>(2)</sup>	5,284	5,284
Danny Teoh <sup>(2)</sup>	5,892	8,148

(1) Mr Gupta's awards formed part of his remuneration for 2015

(2) The awards of these non-executive Directors formed part of their directors' fees for 2015, which had been approved by the shareholders at DBSH's annual general meeting held on 28 April 2016. All the awards granted to these non-executive Directors during the financial year under review vested immediately upon grant

Information on the DBSH Share Plan is as follows:

- (i) Awards over DBSH's ordinary shares may be granted to Group executives who hold such rank as may be determined by the Compensation and Management Development Committee of DBSH from time to time. Awards may also be granted to (amongst others) executives of associated companies of DBSH who hold such rank as may be determined by the Compensation and Management Development Committee from time to time, and non-executive Directors of DBSH.

The participants of the DBSH Share Plan shall not be eligible to participate in the DBSH Employee Share Plan or other equivalent plans.

- (ii) Where time-based awards are granted, participants are awarded ordinary shares of DBSH or, at the Compensation and Management Development Committee's discretion, their equivalent cash value or a combination of both as part of their deferred bonus, at the end of the prescribed vesting periods. Dividends on unvested shares do not accrue to employees.
- (iii) The DBSH Share Plan shall continue to be in force at the discretion of the Compensation and Management Development Committee, subject to a maximum period of ten years. At an Extraordinary General Meeting held on 8 April 2009, the DBSH Share Plan was extended for another ten years, from 18 September 2009 to 17 September 2019, provided always that the DBSH Share Plan may continue beyond the above stipulated period with the approval of the shareholders of DBSH by ordinary resolution in general meeting and of any relevant authorities which may then be required.
- (iv) Awards under the DBSH Share Plan may be granted at any time in the course of a financial year, and may lapse by reason of cessation of employment or misconduct of the participant, except in cases such as retirement, redundancy, ill health, injury, disability, death, bankruptcy of the participant, or by reason of the participant, being a non-executive Director, ceasing to be a Director, or in the event of a take-over, winding up or reconstruction of DBSH.

- (v) Subject to the prevailing legislation and the rules of the Singapore Exchange, DBSH will have the flexibility to deliver ordinary shares of DBSH to participants upon vesting of their awards by way of an issue of new ordinary shares and/or the transfer of existing ordinary shares (which may include ordinary shares held by the Company in treasury).
- (vi) The class and/or number of ordinary shares of DBSH comprised in an award to the extent not yet vested, and/or which may be granted to participants, are subject to adjustment by reason of any variation in the ordinary share capital of DBSH (whether by way of a capitalisation of profits or reserves or rights issue, reduction, subdivision, consolidation, or distribution) or if DBSH makes a capital distribution or a declaration of a special dividend (whether in cash or in specie), upon the written confirmation of the auditor of DBSH that such adjustment (other than in the case of a capitalisation issue) is fair and reasonable.

## Board of Directors

The Directors in office at the date of this statement are:

Peter Seah Lim Huat	–	Chairman
Piyush Gupta	–	Chief Executive Officer
Bart Joseph Broadman		
Euleen Goh Yiu Kiang		
Ho Tian Yee		
Nihal Vijaya Devadas Kaviratne CBE		
Andre Sekulic		
Danny Teoh Leong Kay		
Woo Foong Pheng (Mrs Ow Foong Pheng)		

Dr Bart Broadman, Mr Ho Tian Yee and Mrs Ow Foong Pheng will retire in accordance with Article 99 of the Company's Constitution at the forthcoming annual general meeting (AGM) and will offer themselves for re-election at the AGM.

## Arrangements to enable Directors to acquire shares or debentures

Neither at the end of, nor at any time during the financial year, was the Company a party to any arrangement, the object of which is to enable the Directors to acquire benefits through the acquisition of shares in, or debentures of, the Company or any other body corporate, save as disclosed in this statement.

## Directors' interest in shares or debentures

The following Directors, who held office at the end of the financial year, had, according to the register of directors' shareholdings required to be kept under Section 164 of the Companies Act, an interest in shares of the Company and related corporations as stated below:

	Holdings in which Directors have a direct interest		Holdings in which Directors are deemed to have an interest	
	As at 31 Dec 2016	As at 1 Jan 2016	As at 31 Dec 2016	As at 1 Jan 2016
<b>DBSH ordinary shares</b>				
Peter Seah	175,911	125,994	–	–
Piyush Gupta	962,007	623,196	318,000	118,000
Bart Broadman	109,876	28,862	–	–
Euleen Goh	45,209	34,245	–	–
Ho Tian Yee	38,591	12,017	–	–
Nihal Kaviratne CBE	16,224	9,865	–	–
Andre Sekulic	17,476	11,611	–	–
Danny Teoh	34,636	25,966	19,099	18,723
Ow Foong Pheng	25,464	24,466	–	–
<b>Share awards (unvested) granted under the DBSH Share Plan</b>				
Peter Seah	–	7,639	–	–
Piyush Gupta <sup>(1)</sup>	1,201,521	1,052,706	–	–
Bart Broadman	–	1,647	–	–
Euleen Goh	–	2,961	–	–
Ho Tian Yee	–	1,008	–	–
Nihal Kaviratne CBE	–	1,364	–	–
Danny Teoh	–	2,256	–	–
<b>DBS Bank 4.7% non-cumulative non-convertible redeemable perpetual preference shares</b>				
Euleen Goh	3,000	3,000	–	–

(1) Mr Gupta's share awards form part of his remuneration. Details of the DBSH Share Plan are set out in Note 38 of the Notes to the 2016 Company's financial statements

There was no change in any of the above-mentioned interests between the end of the financial year and 21 January 2017.

## Audit Committee

The Audit Committee comprises non-executive Directors Mr Danny Teoh (Chairman), Mr Nihal Kaviratne CBE, Mr Peter Seah, Mr Andre Sekulic and Mrs Ow Foong Pheng.

The Audit Committee performed its functions in accordance with the Companies Act, the SGX-ST Listing Manual, the Banking (Corporate Governance) Regulations 2005, the MAS Guidelines for Corporate Governance and the Code of Corporate Governance 2012, which include, inter alia, the following:

- (i) reviewing the Group's consolidated financial statements and financial announcements prior to submission to the Board;
- (ii) reviewing the adequacy and effectiveness of the Group's internal controls;
- (iii) reviewing with the external auditor, its audit plan, its audit report, its evaluation of the internal accounting controls of DBS and assistance given by the management to the external auditor;
- (iv) reviewing the internal auditor's plans and the scope and results of audits; and
- (v) overseeing the adequacy and effectiveness of the internal audit function, and the effectiveness, independence and objectivity of the external auditor.

In its review of the audited financial statements for the financial year ended 31 December 2016, the Audit Committee had discussed with management and the external auditor the accounting principles that were applied and their judgement on the items that might affect the financials. Based on the review and discussions with management and the external auditor, the Audit Committee is of the view that the financial statements are fairly presented in conformity with generally accepted accounting principles in all material aspects.

The Audit Committee has received the requisite information from PricewaterhouseCoopers LLP (PwC) and has considered the financial, business and professional relationship between PwC and the Group. It is of the view that such relationship is compatible with maintaining PwC's independence.

The Audit Committee has recommended, to the Board of Directors, the re-appointment of PwC as independent external auditor at the forthcoming AGM of the Company on 27 April 2017.

## Independent auditor

PricewaterhouseCoopers LLP has expressed its willingness to accept re-appointment as independent external auditor.

On behalf of the Directors

**Peter Seah Lim Huat**

**Piyush Gupta**

15 February 2017  
Singapore

# Independent auditor's report

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## To the members of DBS Group Holdings Ltd (incorporated in Singapore)

### Report on the Audit of the Financial Statements

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#### Our opinion

In our opinion, the accompanying consolidated financial statements of DBS Group Holdings Ltd (the "Company") and its subsidiaries (the "Group") and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs"), including the modification of the requirements of FRS 39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning by Notice to Banks No. 612 "Credit Files, Grading and Provisioning" issued by the Monetary Authority of Singapore ("MAS 612") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2016 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the financial year ended on that date.

#### What we have audited

The financial statements of the Company and the Group, as set out on pages 121 to 176, comprise:

- the consolidated statement of financial position of the Group and statement of financial position of the Company as at 31 December 2016;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows of the Group for the year then ended; and
- the notes to the financial statements, including a summary of significant accounting policies.

#### Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code.

## Our audit approach

### Overview

Audit scope	Materiality	Key audit matters
<ul style="list-style-type: none"> <li>Audit procedures were performed over the Singapore Operations of DBS Bank Ltd and DBS Group (HK) Limited.</li> <li>We identified DBS Bank Ltd Hong Kong Branch, DBS Bank (China) Limited, PT Bank DBS Indonesia, DBS Bank (Taiwan) Limited and DBS Bank Ltd India Branch as component entities where certain account balances were considered to be significant in size in relation to the Group. Consequently, specific audit procedures for these components were performed to obtain sufficient appropriate audit evidence.</li> </ul>	<ul style="list-style-type: none"> <li>We determined the overall Group materiality based on 5% of the Group's profit before tax.</li> </ul>	<ul style="list-style-type: none"> <li>Specific and general allowances for loans and advances to customers</li> <li>Goodwill and intangibles</li> <li>Complex or illiquid financial instruments</li> </ul>

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

### Materiality

The scope of our audit was influenced by our application of materiality. We set certain quantitative thresholds for materiality together with qualitative considerations to help us determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and on the financial statements as a whole.

Based on our professional judgement, we determined materiality for the financial statements as a whole as set out in the table below:

<b>How we determined overall Group materiality</b>	<b>5% of the Group's profit before tax</b>
<b>Rationale for benchmark applied</b>	<b>We chose 'profit before tax' as it is a commonly used benchmark for materiality. We selected 5% based on our professional judgement, noting that it is also within the range of commonly accepted profit-related thresholds.</b>

In performing our audit, we allocated materiality levels to the significant components of the Group. These are less than the overall Group materiality.

### How we developed the audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

In establishing the overall Group audit approach, we determined the extent of audit procedures that are needed to be performed across the Group by us, or by other PwC network firms operating under our instruction who are familiar with the local laws and regulations in each of these territories (the "component auditors"). Where the work was performed by component auditors, we determined the level of involvement we needed to have in the procedures to be able to conclude whether sufficient appropriate audit evidence had been obtained as a basis for our opinion on the Group financial statements as a whole.

In addition, we visited several of the Group's key locations and held a Group audit planning meeting. We also held regular conference calls with the component auditors.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the financial year ended 31 December 2016. These matters were addressed in the context of our audit of the financial statements as a whole; and in forming our opinion thereon and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
<p><b>Specific and general allowances for loans and advances to customers</b></p> <p>At 31 December 2016, the specific allowances for loans and advances to customers of the Group was S\$1,270 million, the majority of which related to Institutional Banking Group (“IBG”) customers. Apart from specific allowances, the Group also recognised general allowances for loans and advances to customers in accordance to the transitional provision set out in MAS 612 (“general provision”) of S\$2,629 million at that date.</p> <p>We focused on this area because of the subjective judgements by management in determining the necessity for, and then estimating the size of, allowances against loans and advances.</p> <p>In particular, we focused on specific allowances for loans and advances to IBG customers because any assessment of impairment can be inherently subjective and involve significant judgement over both timing of recognition of any impairment and the estimation of the size of such impairment. This includes:</p> <ul style="list-style-type: none"> <li>• the principal assumptions underlying the calculation of specific allowances for loans and advances to IBG customers; and</li> <li>• how impairment events that have not yet resulted in a payment default are identified and measured.</li> </ul> <p>In view of the current difficult economic conditions, we focused on borrowers with exposures to China, India and Indonesia, and to the oil and gas support services and other commodities sectors.</p> <p><i>(Refer also to Note 18 to the financial statements)</i></p>	<p>We assessed the design and evaluated the operating effectiveness of the controls over the specific allowances for loans and advances to IBG customers. These controls included:</p> <ul style="list-style-type: none"> <li>• oversight of credit risk by the Credit Risk Committee;</li> <li>• timely review of credit risk;</li> <li>• watch-list identification and monitoring process;</li> <li>• timely identification of impairment events;</li> <li>• classification of loans and advances in line with MAS 612; and</li> <li>• the collateral monitoring and valuation processes.</li> </ul> <p>We determined that we could rely on these controls for the purposes of our audit.</p> <p>We inspected a sample of loans and advances to IBG customers to assess whether we agreed with the classification of loans and advances in line with MAS 612 and, where there is evidence of an impairment loss, whether it had been identified in a timely manner including, where relevant, how forbearance had been considered.</p> <p>Where impairment had been identified, for a sample, we considered the latest developments in relation to the borrower; examined the forecasts of future cash flows prepared by management, the collateral valuation and other sources of repayment to support the calculation of the impairment; challenged the assumptions; tested the calculation; and compared estimates against external evidence where available.</p> <p>For a sample of performing loans and advances to IBG customers which had not been identified by management as potentially impaired, considering the latest developments in relation to the borrower, we challenged management’s assumptions on whether management’s classification was appropriate, using external evidence where available in respect of the relevant borrower.</p> <p>In addition to the controls detailed above on the specific allowances for loans and advances to IBG customers, we also tested the key reconciliations of the underlying data used for the general loan loss provisioning. We determined that we could rely on these controls for the purposes of our audit.</p> <p>The key considerations used by management in assessing the general provision are historical data and management’s assessment of the current economic and credit environment, country and portfolio risks as well as industry practices.</p> <p>We reviewed management’s assessment of the overall calculation of the general provision, including testing management’s calculation of the general provision as at 31 December 2016 in accordance with MAS 612. The amount of the general provision exceeded the minimum MAS 612 requirements.</p>

Key audit matter	How our audit addressed the key audit matter
<p><b>Goodwill and intangibles</b></p> <p>As at 31 December 2016, the Group had S\$5,117 million of goodwill and intangibles as a result of acquisitions in previous years.</p> <p>We focused on this area as management makes significant judgements when estimating future cash flows and growth rates in undertaking its annual goodwill impairment testing.</p> <p>We specifically focused on the following key assumptions used in the discounted cash flow analyses:</p> <ul style="list-style-type: none"> <li>• Cash flow forecasts;</li> <li>• Discount rate; and</li> <li>• Growth rate.</li> </ul> <p><i>(Refer also to Note 27 to the financial statements)</i></p>	<p>We assessed the appropriateness of management's identification of the Group's cash generating units and the process by which indicators of impairment were identified. There were no significant issues noted.</p> <p>For DBS Bank (Hong Kong) Limited's franchise (goodwill of S\$4,631 million as at 31 December 2016), we evaluated management's cash flow forecasts and the process by which they were developed, including verifying the mathematical accuracy of the underlying calculations. Valuation specialists in our team critically assessed the assumptions and methodologies used to forecast the value-in-use and compared key inputs (such as the discount rates and long-term growth rates) to the Group's own historical data, performance and external available trend analysis, industry and economic indicators. Based on the evidence obtained, we found that the estimates used by management were within a reasonable range of expectations in the context of the value-in-use calculations.</p> <p>We reviewed management's stress test over the key assumptions to determine whether any reasonably possible change in these assumptions would not cause an impairment.</p> <p>Additionally, we considered whether the Group's disclosure of the application of judgement in estimating cash flow projections and the sensitivity of the results of those estimates adequately reflects the uncertainties and risks associated with goodwill impairment.</p>
<p><b>Complex or illiquid financial instruments</b></p> <p>At 31 December 2016, the Group had financial assets of S\$158 million and financial liabilities of S\$20 million carried at fair value which are classified as Level 3.</p> <p>We focused on the valuation of Level 3 financial assets and financial liabilities, as management makes significant judgements and assumptions (using valuation models) when valuing these financial instruments, as they are complex or illiquid and the external evidence supporting the Group's valuations is limited due to the lack of a liquid market.</p> <p>Management also makes significant judgements when calculating derivative valuation adjustments, including those made to reflect the cost of funding of uncollateralised derivatives and counterparty credit risk. The methods for calculating some of the adjustments continue to evolve across the banking industry.</p> <p><i>(Refer also to Note 40 to the financial statements)</i></p>	<p>We assessed the design and tested the operating effectiveness of the controls over the Group's complex or illiquid financial instrument valuation processes. These included the controls over:</p> <ul style="list-style-type: none"> <li>• the completeness and accuracy of the data feeds and other inputs into valuation models;</li> <li>• management's testing and approval of new models or revalidation of existing models; and</li> <li>• follow-up on collateral disputes to identify possibly inappropriate valuations.</li> </ul> <p>We determined that we could rely on the controls for the purposes of our audit.</p> <p>We assessed the reasonableness of the methodologies used and the assumptions made for a sample of financial instrument valuations with significant unobservable valuation inputs. We determined that the methodologies and assumptions made were appropriate.</p> <p>In addition, we assessed the appropriateness of the methodologies for the derivative valuation adjustments and did not note any exception.</p>

## Other Information

Management is responsible for the other information. The other information comprises the Directors' Statement included in pages 183 to 186 (but does not include the financial statements and our auditor's report thereon), which we obtained prior to the date of this auditor's report, and the other sections of the Annual Report ("the Other Sections") which are expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Other Sections, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with SSAs.

## Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors, have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Karen Loon.

### **PricewaterhouseCoopers LLP**

Public Accountants and Chartered Accountants

Singapore, 15 February 2017

# Five-year summary

Group	2016	2015	2014	2013	2012
<b>Selected income statement items (\$ millions)</b>					
Total income <sup>(1)</sup>	<b>11,489</b>	10,801	9,618	8,927	8,064
Profit before allowances <sup>(1)</sup>	<b>6,517</b>	5,901	5,288	5,009	4,450
Allowances	<b>1,434</b>	743	667	770	417
Profit before tax	<b>5,083</b>	5,158	4,700	4,318	4,157
Net profit excluding one-time items	<b>4,238</b>	4,318	3,848	3,501	3,359
One-time items <sup>(2)</sup>	–	136	198	171	450
Net profit	<b>4,238</b>	4,454	4,046	3,672	3,809
<b>Selected balance sheet items (\$ millions)</b>					
Total assets	<b>481,570</b>	457,834	440,666	402,008	353,033
Customer loans	<b>301,516</b>	283,289	275,588	248,654	210,519
Total liabilities	<b>434,600</b>	415,038	400,460	364,322	317,035
Customer deposits <sup>(3)</sup>	<b>347,446</b>	320,134	317,173	292,365	253,464
Total shareholders' funds	<b>44,609</b>	40,374	37,708	34,233	31,737
<b>Per ordinary share (\$)</b>					
Earnings excluding one-time items and goodwill charges	<b>1.66</b>	1.71	1.55	1.43	1.39
Earnings	<b>1.66</b>	1.77	1.63	1.50	1.57
Net asset value	<b>16.87</b>	15.82	14.85	13.61	12.96
Dividends	<b>0.60</b>	0.60	0.58	0.58	0.56
<b>Selected financial ratios (%)</b>					
Dividend cover for ordinary shares (number of times)	<b>2.78</b>	2.94	2.80	2.58	2.79
Net interest margin	<b>1.80</b>	1.77	1.68	1.62	1.70
Cost-to-income	<b>43.3</b>	45.4	45.0	43.9	44.8
Return on assets <sup>(4)</sup>	<b>0.92</b>	0.96	0.91	0.91	0.97
Return on shareholders' funds <sup>(4) (5)</sup>	<b>10.1</b>	11.2	10.9	10.8	11.2
Loan/deposit ratio	<b>86.8</b>	88.5	86.9	85.0	83.1
Non-performing loan rate	<b>1.4</b>	0.9	0.9	1.1	1.2
Loss allowance coverage	<b>97</b>	148	163	135	142
<b>Capital adequacy<sup>(6)</sup></b>					
Common Equity Tier 1	<b>14.1</b>	13.5	13.1	13.7	–
Tier I	<b>14.7</b>	13.5	13.1	13.7	14.0
Total	<b>16.2</b>	15.4	15.3	16.3	17.1
Basel III fully phased-in Common Equity Tier 1 <sup>(7)</sup>	<b>13.3</b>	12.4	11.9	11.9	–

(1) Total income and profit before allowances for FY2016 and FY2015 include share of profit or losses of associates

(2) One-time items include gains on sale of investments, an amount set aside to establish the DBS Foundation and a sum donated to National Gallery Singapore

(3) Includes deposits related to fund management activities of institutional investors from 2012 onwards. Prior to 2012, these deposits were classified as "Due to Banks"

(4) Excludes one-time items

(5) Calculated based on net profit attributable to the shareholders net of dividends on preference shares and other equity instruments. Non-controlling interests, preference shares and other equity instruments are not included as equity in the computation of return of equity

(6) With effect from 1 January 2013, Basel III capital adequacy requirements came into effect in Singapore. Changes due to Basel III affected both eligible capital and risk-weighted assets. Unless otherwise stated, capital adequacy disclosures relating to dates prior to 1 January 2013 are calculated in accordance with the then prevailing capital adequacy regulations and are thus not directly comparable to those pertaining to dates from 1 January 2013

(7) Calculated by dividing Common Equity Tier 1 capital after all regulatory adjustments (e.g. goodwill and capital investments exceeding certain thresholds) applicable from 1 January 2018 by RWA as at each reporting date

# Board of Directors

as at 28 February 2017



**Peter Seah Lim Huat, 70**  
**Chairman**

**Non-Executive and Independent Director**

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**Bachelor of Business Administration (Honours)**  
National University of Singapore

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Date of first appointment as a director:	16 November 2009
Date of appointment as Chairman:	1 May 2010
Date of last re-election as a director:	23 April 2015
Length of service as a director:	7 years 3 months

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**Present directorships:**

**Other listed companies**

- |                              |          |
|------------------------------|----------|
| • Level 3 Communications Inc | Director |
| • Singapore Airlines Limited | Chairman |

**Other principal commitments**

- |   |                 |
|---|-----------------|
| • DBS Bank Ltd                                | Chairman        |
| • DBS Bank (Hong Kong) Limited <sup>(1)</sup> | Chairman        |
| • GIC Private Limited                         | Director        |
| • Asia Mobile Holdings Pte Ltd                | Director        |
| • STT Communications Ltd                      | Deputy Chairman |
| • Fullerton Financial Holdings Pte Ltd        | Deputy Chairman |
| • LaSalle College of the Arts Limited         | Chairman        |
| • Singapore Health Services Pte Ltd           | Chairman        |

**Past directorships in listed companies held over the preceding 3 years:**

- |                                    |                 |
|------------------------------------|-----------------|
| • CapitalLand Limited              | Deputy Chairman |
| • StarHub Ltd                      | Director        |
| • STATS ChipPAC Ltd <sup>(2)</sup> | Director        |

(1) Total director's fees received for FY2016: HKD 900,000

(2) STATS ChipPAC Ltd was delisted from the official list of the Singapore Exchange Securities Trading Limited on 19 October 2015.



**Piyush Gupta, 57**  
**Chief Executive Officer**  
**Executive Director**

**Post Graduate Diploma in Management**  
 Indian Institute of Management, Ahmedabad, India

**Bachelor of Arts, Economics**  
 University of Delhi, India

Date of first appointment as a director: 9 November 2009  
 Date of last re-election as a director: 28 April 2016  
 Length of service as a director: 7 years 3 months

**Present directorships:**  
**Other listed companies**  
 Nil

**Other principal commitments**

- DBS Bank Ltd Chief Executive Officer & Director
- DBS Bank (Hong Kong) Limited Vice Chairman
- The Islamic Bank of Asia Limited Director
- Institute of International Finance, Washington Board Member
- Dr Goh Keng Swee Scholarship Fund Director
- MasterCard Asia/Pacific, Middle East and Africa – Regional Advisory Board Director
- SPRING Singapore Deputy Chairman
- Asian Bureau of Finance and Economic Research Council Member
- The Association of Banks in Singapore Vice Chairman
- The Institute of Banking & Finance Council Member
- Sim Kee Boon Institute for Financial Economics Chairman, Advisory Board
- Indian Business-leaders Roundtable under Singapore Indian Development Association (SINDA) Member, Managing Council
- Asia Society Member, Board of Trustees

**Past directorships in listed companies held over the preceding 3 years:**  
 Nil



**Bart Joseph Broadman, 55**  
**Non-Executive and Independent Director**

**Bachelor of Science in Agricultural Science and Management**  
 University of California at Davis

**MBA in Financial Economics**  
 University of Southern California, Graduate School of Business

**Ph.D in Financial Economics**  
 University of Southern California, Graduate School of Business

Date of first appointment as a director: 17 December 2008  
 Date of last re-election as a director: 28 April 2014  
 Length of service as a director: 8 years 3 months

**Present directorships:**  
**Other listed companies**  
 Nil

**Other principal commitments**

- DBS Bank Ltd Director
- Alphadyne Asset Management Pte Ltd Director
- Alphadyne Asset Management, LLC Managing Member
- Alphadyne Capital, LLC Managing Member

**Past directorships in listed companies held over the preceding 3 years:**  
 Nil



## Euleen Goh Yiu Kiang, 61

**Non-Executive and Independent Director**

### Fellow

Institute of Singapore Chartered Accountants

### Associate member

Institute of Chartered Accountants in England and Wales

### Member

Chartered Institute of Taxation, UK

### Associate member

Institute of Financial Services, UK

### Fellow

Singapore Institute of Directors

Date of first appointment as a director:	1 December 2008
Date of last re-election as a director:	28 April 2016
Length of service as a director:	8 years 3 months

### Present directorships:

#### Other listed companies

• CapitaLand Limited	Director
• Royal Dutch Shell PLC	Director
• SATS Ltd	Chairman

#### Other principal commitments

• DBS Bank Ltd	Director
• DBS Foundation Ltd	Chairman
• NorthLight School	Chairman, Board of Governors
• Singapore Chinese Girls' School	Chairman
• Singapore Health Services Pte Ltd	Director
• Cinnamon College, National University of Singapore	Rector
• Temasek Trust	Member, Board of Trustees

### Past directorships in listed companies held over the preceding 3 years:

Nil



## Ho Tian Yee, 64

**Non-Executive and Non-Independent Director**

### Master of Business Administration

University of Chicago

### Bachelor of Arts (Honours), Economics (CNA)

Portsmouth University, UK

Date of first appointment as a director:	29 April 2011
Date of last re-election as a director:	28 April 2014
Length of service as a director:	5 years 10 months

### Present directorships:

#### Other listed companies

• AusNet Services Ltd	Director
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#### Other principal commitments

• DBS Bank Ltd	Director
• Pacific Asset Management (S) Pte Ltd	Managing Director
• Fullerton Fund Management Company Ltd	Chairman <sup>(1)</sup>
• Mount Alvernia Hospital	Director
• Blue Edge Advisors Pte. Ltd.	Investment Advisor

### Past directorships in listed companies held over the preceding 3 years:

Nil

(1) As incumbent Chairman, Mr Ho Tian Yee was appointed as the interim Chief Executive Officer ("CEO") of Fullerton Fund Management Company Ltd in November 2016 after its then CEO left.



## Nihal Vijaya Devadas Kaviratne CBE, 72

**Non-Executive and Independent Director**

### Bachelor of Arts, Economics (Honours)

Bombay University, India

Date of first appointment as a director: 29 April 2011  
 Date of last re-appointment as a director: 28 April 2016  
 Length of service as a director: 5 years 10 months

#### Present directorships:

##### Other listed companies

- Akzo Nobel India Limited Chairman
- GlaxoSmithKline Pharmaceuticals Ltd Director
- Olam International Limited Director
- StarHub Ltd Director

##### Other principal commitments

- DBS Bank Ltd Director
- DBS Foundation Ltd Director
- Caraway Pte. Ltd. Chairman
- Bain & Company SE Asia, Inc Member, Advisory Board for Southeast Asia/Indonesia
- The Department for International Development (DFID) Member, UK Government's DFID Private Sector Portfolio Advisory Committee for India

#### Past directorships in listed companies held over the preceding 3 years:

- SATS Ltd Director



## Andre Sekulic, 66

**Non-Executive and Independent Director**

### University of Sydney

Date of first appointment as a director: 26 April 2012  
 Date of last re-election as a director: 23 April 2015  
 Length of service as a director: 4 years 10 months

#### Present directorships:

##### Other listed companies

Nil

##### Other principal commitments

- DBS Bank Ltd Director
- comGateway (S) Pte Ltd Chairman
- Optal Limited Chairman
- Hussar Pty Ltd Director
- Insourcing International Pty Ltd Director
- Plutus Commerce Inc. Director
- Queenstar Pty Ltd Director
- Royal Motor Yacht Club Broken Bay Director

#### Past directorships in listed companies held over the preceding 3 years:

Nil



## Danny Teoh Leong Kay, 61

**Non-Executive and Independent Director**

### Associate Member

Institute of Chartered Accountants in England and Wales

### Diploma in Accounting

Newcastle-upon-Tyne Polytechnic, England

Date of first appointment as a director:	1 October 2010
Date of last re-election as a director:	28 April 2016
Length of service as a director:	6 years 5 months

### Present directorships:

#### Other listed companies

- Keppel Corporation Limited Director

#### Other principal commitments

- DBS Bank Ltd Director
- DBS Bank (China) Limited<sup>(1)</sup> Director
- DBS Foundation Ltd Director
- Ascendas-Singbridge Pte. Ltd. Director
- Changi Airport Group (Singapore) Pte Ltd Director
- JTC Corporation Director

#### Past directorships in listed companies held over the preceding 3 years:

- CapitaLand Mall Trust Management Limited (the Manager of CapitaLand Mall Trust) Chairman

(1) Total director's fees received for FY2016: CNY 365,000



## Woo Foong Pheng (Mrs Ow Foong Pheng), 53

**Non-Executive and Non-Independent Director**

### Master of Science in Management

Stanford University, USA

### Bachelor of Arts, Politics, Philosophy and Economics

St John's College, Oxford University

Date of first appointment as a director:	26 April 2012
Date of last re-election as a director:	23 April 2015
Length of service as a director:	4 years 10 months

### Present directorships:

#### Other listed companies

Nil

#### Other principal commitments

- DBS Bank Ltd Director
- Ministry of National Development Permanent Secretary
- Centre for Liveable Cities Limited Director

#### Past directorships in listed companies held over the preceding 3 years:

- Mapletree Greater China Commercial Trust Management Ltd (the Manager of Mapletree Greater China Commercial Trust) Director

# Group Management Committee

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## The Group Management Committee comprises 19 members, including members of the Group Executive Committee.

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### Piyush Gupta\*

#### Chief Executive Officer

Piyush is Chief Executive Officer and Director of DBS Group. Prior to joining DBS, Piyush was Citigroup's Chief Executive Officer for Southeast Asia, Australia and New Zealand. Piyush is a member of the Executive Committee of the Institute of International Finance, Washington and a member of the Board of Trustees of Asia Society. His other external appointments include serving as Deputy Chairman of SPRING Singapore and on the boards of The Institute of Banking and Finance and Dr. Goh Keng Swee Scholarship Fund. He is also Chairman of Sim Kee Boon Institute for Financial Economics Advisory Board, and a council member of the Asian Bureau of Finance and Economic Research.

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### Jerry Chen

#### Taiwan

Jerry is the country head of DBS Taiwan. Prior to joining DBS in 2008, he was President of Ta Chong Bank for four years, during which he significantly improved the bank's asset quality to attract foreign investments. Jerry has extensive experience in corporate banking, consumer banking and treasury businesses, and spent over 25 years in Citibank Taiwan.

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### Chng Sok Hui\*

#### Chief Financial Officer

Sok Hui is Chief Financial Officer of DBS Group. Prior to this appointment in October 2008, she was Group Head of Risk Management for six years. Sok Hui is Supervisor of the Board of DBS Bank (China) Limited and a board member of the Inland Revenue Authority of Singapore and Singapore Exchange Limited. She also serves on the Industry Advisory Board of the NUS Centre for Future Ready Graduates

and the International Integrated Reporting Council. Sok Hui was named Best CFO at the Singapore Corporate Awards 2013. In 2014, she was awarded Accountant of the Year at the inaugural Singapore Accountancy Awards.

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### Eng-Kwok Seat Moey

#### Capital Markets

Seat Moey has been with DBS for over 25 years. As Group Head of Capital Markets, Seat Moey oversees and supervises several regional teams responsible for advisory and capital markets, including structuring and executing equity fund raising activities for companies, REITs and Business Trusts. Under her leadership, DBS is a market leader in Singapore and Asia ex-Japan and has won numerous awards including Best Asian Investment Bank in 2015 and 2016 (FinanceAsia), Best Equity House in Singapore since 2004 (FinanceAsia) and Best REIT House in Asia since 2012 (The Asset).

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### Neil Ge

#### China

Neil is the country head of DBS China. A seasoned banker, he has over 25 years of international experience spanning Beijing, Shanghai, Hong Kong, Tokyo and New York. Formerly Managing Director at Credit Suisse's Shanghai office, Neil played an instrumental role in building up the joint venture between Credit Suisse and Founder Securities.

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### David Gledhill\*

#### Chief Information Officer

David brings with him over 25 years of experience in the financial services industry and has spent over 20 years in Asia. Prior to joining DBS in 2008, he worked 20 years at JP Morgan, holding senior regional positions in Technology & Operations.

David manages about 10,000 professionals across the region and is focused on strengthening the bank's technology and infrastructure platform to drive greater resilience, organisational flexibility and innovation. David is a director of Singapore Clearing House Pte Ltd and a member of IBM Advisory Board, as well as a member of National Super Computing Centre Steering

Committee. He is also Board Advisor to Singapore Management University (SMU) School of Information Systems.

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### Lam Chee Kin

#### Legal, Compliance & Secretariat

Chee Kin is Group Head of Legal, Compliance and Secretariat and has upwards of 20 years' experience in financial services. Prior to joining DBS, he held various roles in Standard Chartered Bank, JPMorgan Chase, Rajah & Tann and Allen & Gledhill. Chee Kin also serves on the Disciplinary Committee of SGX, Advisory Panel to the NUS Centre for Banking and Finance Law, and Data Protection Advisory Committee of Singapore. In 2015, Chee Kin was recognised as a Distinguished Fellow by the Institute of Banking and Finance in the field of compliance.

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### Lee Yan Hong

#### Human Resources

With more than 25 years of human resources experience in a diverse range of industries, Yan Hong is responsible for driving the strategic people agenda of DBS. Prior to joining DBS in 2011, Yan Hong was Citigroup's Managing Director of Human Resources, Singapore. She also worked at General Motors and Hewlett Packard previously.

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### Sim S Lim\*

#### Singapore

Sim is the first DBS country head with dedicated oversight for Singapore. He is responsible for helping the bank deliver greater synergy and value across the Singapore franchise. He is also Chairman of DBS Vickers Securities Holdings Pte Ltd. Sim's 34 years of banking experience spans Asia, North America and the Middle East.

Prior to joining DBS, Sim was the President and CEO of Nikko Citigroup Ltd. Sim is Chairman of the Singapore Land Authority and Vice Chairman, ASEAN Business Group, Singapore Business Federation. He sits on the board of Nikko Asset Management Co., Ltd in Japan, ST Engineering and ST Aerospace. He also serves on the Board of Governors for Nanyang Polytechnic.

## Andrew Ng\*

### Treasury & Markets

Andrew joined DBS in 2000 and has over 31 years of experience in the treasury business. Prior to joining DBS, he was Executive Director at Canadian Imperial Bank of Commerce (CIBC) from 1995 to 1999. He set up CIBC's trading platform and derivative capabilities on Asian currencies. Between 1986 and 1995, Andrew was Head of North Asia Trading and Treasurer of Chase Manhattan Bank in Taipei. He is currently President of ACI Singapore – The Financial Markets Association and Chairman of ASIFMA (Asia Securities Industry & Financial Markets Association).

## Jimmy Ng

### Audit

Jimmy is the Head of Audit, responsible for providing assurance to the Board, senior management and regulators on the adequacy and effectiveness of the Group's risk and control governance processes. He plays a key role integrating the three lines of defence, through the innovative use of technology in strengthening the bank's control environment, risk management and governance process.

Jimmy has over 20 years of banking experience in leadership roles across various functions, including technology & operations, risk management, product control and audit. Prior to DBS, his career spanned the globe in multinational corporations such as Morgan Guaranty Trust Company of New York, ABN Amro Bank and Royal Bank of Scotland, across Asia and Europe, including London and Amsterdam.

## Karen Ngui

### Strategic Marketing & Communications

Karen is responsible for corporate communications, brand management, strategic marketing and corporate social responsibility. She has over 25 years of experience in corporate branding, marketing and communications for financial institutions. Prior to joining DBS, she was Global Head of Brand Management and Strategic Marketing for Standard Chartered Bank.

## Sebastian Paredes\*

### Hong Kong

Sebastian is Chief Executive Officer of DBS Bank (Hong Kong) and also Chairman of the Board Risk Management Committee and Non-Executive Director of DBS Bank

(China). An Ecuadorian citizen and a banker for over 25 years, Sebastian has a strong track record in building franchises across multiple markets. Prior to joining DBS, Sebastian was President Director of P.T. Bank Danamon, Indonesia, from 2005 to 2010. Prior to that, he spent 20 years at Citigroup, as Country Head of Ecuador, Honduras, Turkey and Israel and CEO of Sub-Saharan Africa.

## Elbert Pattijn\*

### Chief Risk Officer

Elbert joined DBS in 2007 as Head of Specialised Corporate and Investment Banking, responsible for DBS' corporate and investment banking activities in the region. He was appointed Chief Risk Officer in 2008. Prior to this, he was Head of Debt Products Origination, Asia for ING Bank, where he was in charge of overseeing the Debt Capital Markets, Securitisation and Syndicated Lending product groups. Previously, Elbert held progressively senior positions at Barclays Bank, ABN Amro and ING Group. A Dutch national, Elbert holds a Master of Law from the University of Leiden in the Netherlands.

## Shee Tse Koon

### Strategy & Planning

Tse Koon has 22 years of experience in the banking industry. He started his career at Standard Chartered Bank and has held senior positions in a diverse range of roles across various front and back office functions. He has worked in several countries in Asia, the Middle East and the United Kingdom. Prior to joining DBS, he was CEO of Standard Chartered in Indonesia. Previous to that, he was Head of Governance (Europe, Middle East, Africa & Americas) and also Senior Executive Officer (Standard Chartered, Dubai International Financial Centre), based in the United Arab Emirates; as well as Chief Information Officer and Head of Technology & Operations for Standard Chartered Bank in Singapore.

## Surojit Shome

### India

Surojit is the country head of DBS India. He joined DBS Bank in April 2015. Surojit has more than 30 years of banking experience across corporate and investment banking, capital markets as well as consumer banking since graduating from Xavier School of Management (XLRI) Jamshedpur in 1986. Before he joined DBS, he was CEO of Rabobank in India. Prior to that, he worked for more than 19 years at Citibank before moving to Lehman Brothers and later Nomura Securities.

## Paulus Sutisna

### Indonesia

Paulus is President Director of P.T. Bank DBS Indonesia and responsible for driving business growth in Indonesia. Prior to that, he was HSBC Indonesia's head of client management for global banking and co-head of cash management. Paulus also spent 23 years in various functions in Citibank, including heading the multinational franchise in Indonesia.

## Tan Su Shan\*

### Consumer Banking/ Wealth Management

Su Shan is responsible for leading DBS' regional wealth management and consumer banking business. Prior to joining DBS in 2010, Su Shan was Morgan Stanley's Head of Private Wealth Management for Southeast Asia. She has also worked at Citi Private Bank, responsible for Singapore, Malaysia and Brunei. In October 2014, Su Shan became the first Singaporean to be recognised as the world's "Best Leader in Private Banking" by PWM and The Banker, leading wealth publications by the Financial Times Group.

## Jeanette Wong\*

### Institutional Banking

A seasoned banker with over 30 years of experience, Jeanette oversees DBS' institutional banking group, which includes corporate banking and global transaction services. She was CFO of DBS between 2003 and 2008. Prior to this, Jeanette was at JP Morgan for 16 years, responsible for regional businesses in FX, Fixed Income and Emerging Markets. Jeanette is a Director of DBS Bank China and Chairperson of DBS Bank Taiwan. She is a member of the advisory boards of NUS Business School Management and the University of Chicago Booth School of Business. She also sits on the board of the Singapore International Arbitration Centre, is a member of the Securities Industry Council and is Singapore's alternate APEC Business Advisory Council (ABAC) member.

*Those marked by \* are also in the Group Executive Committee.*

# Main subsidiaries and associated companies

## **DBS Bank Ltd (“DBS Bank”)**

12 Marina Boulevard  
Marina Bay Financial Centre Tower 3  
Singapore 018982  
Tel: (65) 6878 8888  
*100% owned by DBS Group Holdings Ltd*

## **AXS Pte Ltd**

61 Mohamed Sultan Road  
#01-11 Sultan Link  
Singapore 239001  
Tel: (65) 6560 2727  
Fax: (65) 6636 4550  
*26.41% owned by DBS Bank and 59.77% owned by Primefield Company Pte Ltd, a wholly-owned subsidiary of DBS Bank*

## **Central Boulevard Development Pte. Ltd.**

8 Marina Boulevard #04-01  
Marina Bay Financial Centre Tower 1  
Singapore 018981  
*33% owned by Heedum Pte. Ltd., a wholly-owned subsidiary of DBS Bank*

## **Changsheng Fund Management Company Limited**

21F Building A, Chengjian Plaza  
18 Beitaipingzhuang Road  
Haidian District, Beijing 100088  
People’s Republic of China  
Tel: (86 10) 8201 9988  
Fax: (86 10) 8225 5988  
*33% owned by DBS Bank*

## **DBS Asia Capital Limited**

17th Floor, The Center  
99 Queen’s Road Central  
Hong Kong  
Tel: (852) 3668 1148  
Fax: (852) 2868 0250  
*100% owned by DBS Bank*

## **DBS Asia Hub 2 Private Limited**

15th Floor, Tower 2.1  
TSI Waverock IT/ITES SEZ  
Nanakramguda, Gachibowli  
Serilingampally Mandal, Ranga Reddy District  
Hyderabad - 500008  
Telangana, India  
Tel: (91 40) 6752 2222  
*100% owned by DBS Bank*

## **DBS Bank (China) Limited**

Units 1301 & 1801 DBS Bank Tower  
1318 Lujiazui Ring Road  
Pudong New Area, Shanghai 200120  
People’s Republic of China  
Tel: (86 21) 3896 8888  
Fax: (86 21) 3896 8989  
*100% owned by DBS Bank*

## **DBS Bank (Hong Kong) Limited**

11th Floor, The Center  
99 Queen’s Road Central  
Hong Kong  
Tel: (852) 3668 0808  
Fax: (852) 2167 8222  
*100% owned by DBS Diamond Holdings Ltd, a wholly-owned subsidiary of DBS Bank*

## **DBS Bank (Taiwan) Ltd**

15th, 16th, 17th Floor  
No. 32 & 36 Songren Road  
Xinyi District, 110 Taipei City  
Taiwan, R.O.C.  
Tel: (886 2) 6612 9889  
Fax: (886 2) 6612 9285  
*100% owned by DBS Bank*

## **DBS Compass Limited**

11th Floor, One Island East  
18 Westlands Road, Island East  
Hong Kong  
Tel: (852) 2290 8888  
Fax: (852) 2893 0410  
*100% owned by DBS Bank (Hong Kong) Limited*

## **DBS Nominees (Private) Limited**

10 Toh Guan Road, Level 4B  
DBS Asia Gateway  
Singapore 608838  
Tel: (65) 6878 8888  
Fax: (65) 6338 8936  
*100% owned by DBS Bank*

## **DBS Securities (Japan) Company Limited**

15th Floor, Otemahi First Square East Tower  
1-5-1, Otemachi, Chiyoda-ku, Tokyo  
Japan  
Tel: (81 3) 3213 4660  
Fax: (81 3) 3213 4415

## **DBS Trustee Limited**

12 Marina Boulevard  
Marina Bay Financial Centre Tower 3  
Singapore 018982  
Tel: (65) 6878 8888  
Fax: (65) 6878 3977  
*100% owned by DBS Bank*

## **DBS Vickers Securities (Singapore) Pte Ltd**

12 Marina Boulevard Level 3  
Marina Bay Financial Centre Tower 3  
Singapore 018982  
Tel: (65) 6327 2288  
Email: info-sg@dbsonline.com  
*100% owned by DBS Vickers Securities Holdings Pte Ltd, a wholly-owned subsidiary of DBS Bank.*

## **DBSN Services Pte. Ltd.**

10 Toh Guan Road, Level 4B  
DBS Asia Gateway  
Singapore 608838  
Tel: (65) 6878 8888  
Fax: (65) 6338 8936  
*100% owned by DBS Bank*

## **Hwang Capital (Malaysia) Berhad**

Level 8, Wisma Sri Pinang  
60 Green Hall, 10200 Penang  
Malaysia  
Tel: (604) 263 6108  
Fax: (604) 263 6206  
*4.15% owned by DBS Bank and 23.51% owned by DBS Vickers Securities (Malaysia) Pte Ltd, an indirect wholly-owned subsidiary of DBS Bank*

## **Network For Electronic Transfers (Singapore) Pte Ltd**

298 Tiong Bahru Road, #06-01  
Central Plaza  
Singapore 168730  
Tel: (65) 6272 0533/6274 1212  
Fax: (65) 6272 2334  
Email: info@nets.com.sg  
*33.33% owned by DBS Bank*

## **PT Bank DBS Indonesia**

DBS Bank Tower, Lobby  
32nd to 37th Floor, Ciputra World 1  
Jalan Prof. Dr. Satrio Kav. 3-5  
Jakarta 12940  
Indonesia  
Tel: (62 21) 2988 5000  
Fax: (62 21) 2988 5005  
*99% owned by DBS Bank*

## **The Islamic Bank of Asia Limited**

12 Marina Boulevard #15-03  
Marina Bay Financial Centre Tower 3  
Singapore 018982  
Tel: (65) 6878 5522  
Fax: (65) 6878 5500  
*50% owned by DBS Bank*

# International banking offices

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## Australia

**DBS Bank Australia Branch**  
Suite 1901, Level 19, Chifley Tower  
2 Chifley Square, Sydney NSW 2000  
Australia  
Tel: (61 2) 8823 9300  
Fax: (61 2) 8823 9301

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## India

**DBS Bank India**  
Fort House, 3rd Floor  
221, Dr. D.N. Road, Fort  
Mumbai 400001, India  
Tel: (91 22) 6638 8888  
Fax: (91 22) 6638 8899

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## Korea

**DBS Bank Seoul Branch**  
18th Floor, Seoul Finance Center  
136 Sejong-daero Jung-Gu  
Seoul Republic of Korea 04520  
Tel: (822) 6322 2660  
Fax: (822) 6322 2670

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## China

**DBS Bank (China) Limited**  
Units 1301 – 1801 DBS Bank Tower  
1318 Lujiazui Ring Road  
Pudong New Area, Shanghai 200120  
People's Republic of China  
Tel: (86 21) 3896 8888  
Fax: (86 21) 3896 8989

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## Indonesia

**PT Bank DBS Indonesia**  
DBS Bank Tower, Lobby, 32nd – 37th Floor  
Ciputra World 1  
Jalan Prof. Dr. Satrio Kav 3-5  
Jakarta 12940, Indonesia  
Tel: (62 21) 2988 5000  
Fax: (62 21) 2988 5005

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## Macau

**DBS Bank (Hong Kong) Limited,  
Macau Branch**  
Nos 5 a 7E da Rua de Santa Clara,  
Edif. Ribello  
Loja C e D., Macau  
Tel: (853) 2832 9338  
Fax: (853) 2832 3711

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## Hong Kong

**DBS Bank (Hong Kong) Limited**  
11th Floor, The Center  
99 Queen's Road Central  
Hong Kong  
Tel: (852) 3668 0808  
Fax: (852) 2167 8222

**DBS Bank Hong Kong Branch**  
18th Floor, The Center  
99 Queen's Road Central  
Hong Kong  
Tel: (852) 3668 1900  
Fax: (852) 2596 0577

## Japan

**DBS Bank Tokyo Branch**  
Otemachi First Square East Tower 15F  
5-1, Otemachi 1-chome,  
Chiyoda-ku, Tokyo 100-0004  
Tel: (81 3) 3213 4411  
Fax: (81 3) 3213 4415

## Malaysia

**DBS Bank Kuala Lumpur  
Representative Office**  
#08-01, Menara Keck Seng  
203 Jalan Bukit Bintang  
55100 Kuala Lumpur, Malaysia  
Tel: (60 3) 2116 3888  
Fax: (60 3) 2116 3901

**DBS Bank Labuan Branch**  
Level 10 (A) Main Office Tower  
Financial Park Labuan  
Jalan Merdeka  
87000 F.T. Labuan, Malaysia  
Tel: (60 87) 595 500  
Fax: (60 87) 423 376

## Myanmar

**DBS Bank Yangon  
Representative Office**  
Unit 1002 Sakura Tower, Level 10  
339 Bogyoke Aung San Road,  
Kyauktada Township  
Yangon, Myanmar  
Tel: (95 1) 255 299  
Fax: (95 1) 255 239

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## The Philippines

**DBS Bank Manila  
Representative Office**  
22F, The Enterprise Center, Tower 1  
Ayala Avenue corner Paseo de Roxas  
Makati City  
Tel: (632) 869 3876  
Fax: (632) 750 2144

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## Taiwan

**DBS Bank (Taiwan) Limited**  
15F-17F, No36  
Songren Road  
Xinyi District  
Taipei City 110 Taiwan R.O.C  
Tel: (886 2) 6612 9889  
Fax: (886 2) 6612 9285

## Thailand

**DBS Bank Bangkok  
Representative Office**  
989 Siam Piwat Tower Building 15th Floor  
Rama 1 Road, Pathumwan  
Bangkok 10330, Thailand  
Tel: (66 2) 658 1400-1  
Fax: (66 2) 658 1402

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## United Arab Emirates

**DBS Bank Ltd (DIFC Branch)**  
Suite 5, 3rd Floor, Building 3  
Gate Precinct, DIFC  
P.O. Box 506538  
Dubai, UAE  
Tel: (971) 4364 1800  
Fax: (971) 4364 1801

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## United Kingdom

**DBS Bank London Branch**  
4th Floor, Paternoster House  
65 St Paul's Churchyard  
London EC4M 8AB, UK  
Tel: (44 207) 489 6550  
Fax: (44 207) 489 5850

## United States of America

**DBS Bank Los Angeles  
Representative Office**  
725 South Figueroa Street, Suite 2000  
Los Angeles, CA 90017 USA  
Tel: (1 213) 627 0222  
Fax: (1 213) 627 0228

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## Vietnam

**DBS Bank Hanoi  
Representative Office**  
Room 1404  
14th Floor, Pacific Place  
83B Ly Thuong Kiet Street  
Hanoi, Vietnam  
Tel: (84 4) 3946 1688  
Fax: (84 4) 3946 1689

**DBS Bank Ho Chi Minh City Branch**  
11th floor, Saigon Centre  
65 Le Loi Boulevard, District 1  
Ho Chi Minh City, Vietnam  
Tel: (84 8) 3914 7888  
Fax: (84 8) 3914 4488

# Awards and accolades won



## World's Best Digital Bank

Euromoney



### Digital Distribution, Global

Efma Accenture Innovation Awards



### Safest Bank, Asia

Global Finance



### Asia's Best Bank

Euromoney



### Best Bank in Asia/Pacific

IDC Financial Insights Innovation Awards



### Best Wealth Manager, Asia

The Asset



### Best Retail Bank in Asia Pacific

The Asian Banker



### Trailblazer of the Year, Asia

Retail Banker International



### Best Regional Supply Chain Finance Bank, Asia

The Banker



### Best Overall Bank for Cash Management, Asia Pacific

Global Finance



### Best Asian Investment Bank

FinanceAsia



**Best Digital System/Service Initiative, Global**

Banking Technology Awards



**Enterprise Innovator, Asia**

Enterprise Innovation Awards



**Best Digital Bank, ASEAN**

Alpha Southeast Asia



**Most Valuable Banking Brand, ASEAN**

Brand Finance Banking 500



**Best Private Bank for Innovation, Global**

PWM/The Banker



**Best Asian Private Bank**

FinanceAsia



**Leadership in Customer Experience, Asia**

Customer Experience in Financial Services Asia Awards



**Excellence in SME Banking, Asia**

Retail Banker International



**Best Transaction Bank in Asia Pacific**

The Banker



**Best FX Provider, SEA**

Global Finance



**Regional Best Employer, Asia**

Aon Hewitt



**Best CSR, Asia**

Corporate Governance Asia

# Share price



	2012	2013	2014	2015	2016
<b>Share Price (SGD)</b>					
High	14.99	17.90	20.60	21.43	<b>18.32</b>
Low	11.70	14.35	15.66	16.13	<b>13.02</b>
Close	14.84	17.10	20.60	16.69	<b>17.34</b>
Average	13.98	16.19	17.62	19.14	<b>15.44</b>
<b>Per Ordinary Share</b>					
Gross dividend yield (%)	4.0	3.6	3.3	3.1	<b>3.9</b>
Price-to-earning ratio (number of times) <sup>(1)</sup>	10.1	11.3	11.4	11.2	<b>9.3</b>
Price-to-book ratio (number of times)	1.1	1.2	1.2	1.2	<b>0.9</b>

(1) Earnings exclude one-time items and goodwill charges

# Financial calendar

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## 2016

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**3 May**

2016 First Quarter Results

**20 June**

Payment date of Final Dividends on Ordinary Shares for the financial year ended 31 December 2015

**8 August**

2016 Second Quarter Results

**29 September**

Payment date of Interim Dividends on Ordinary Shares for the six months ended 30 June 2016

**31 October**

2016 Third Quarter Results

**31 December**

Financial Year End

## 2017

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**16 February**

2016 Full Year Results

**27 April**

Annual General Meeting

**2 May**

2017 First Quarter Results

**June**

Proposed payment of Final Dividends on Ordinary Shares for the financial year ended 31 December 2016

**4 August**

2017 Second Quarter Results

**6 November**

2017 Third Quarter Results

## 2018

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**February**

2017 Full Year Results

# Shareholding statistics

As at 28 February 2017

- Class of Shares – Ordinary shares  
 Voting Rights – One vote per share  
 Total number of issued ordinary shares – 2,542,658,385 (excluding treasury shares)  
 Treasury Shares – 6,303,700 (representing 0.248% of the total number of issued ordinary shares, excluding treasury shares)

Size of Shareholdings	No. of Shareholders	%	No. of Shares	%*
1 - 99	5,257	9.03	202,866	0.01
100 - 1,000	18,724	32.17	11,453,810	0.45
1,001 - 10,000	29,401	50.52	93,808,246	3.69
10,001 - 1,000,000	4,786	8.23	158,731,048	6.24
1,000,001 and above	29	0.05	2,278,462,415	89.61
<b>Total</b>	<b>58,197</b>	<b>100.00</b>	<b>2,542,658,385</b>	<b>100.00</b>

Location of Shareholders	No. of Shareholders	%	No. of Shares	%*
Singapore	55,111	94.70	2,523,233,856	99.23
Malaysia	1,902	3.27	13,164,733	0.52
Overseas	1,184	2.03	6,259,796	0.25
<b>Total</b>	<b>58,197</b>	<b>100.00</b>	<b>2,542,658,385</b>	<b>100.00</b>

## Twenty largest shareholders (as shown in the register of members and depository register)

Name of Shareholders	No. of Shareholdings	%*
1 CITIBANK NOMINEES SINGAPORE PTE LTD	508,157,126	19.99
2 MAJU HOLDINGS PTE LTD	458,899,869	18.05
3 DBS NOMINEES PTE LTD	386,196,329	15.19
4 TEMASEK HOLDINGS (PRIVATE) LTD	284,145,301	11.18
5 DBSN SERVICES PTE LTD	244,851,872	9.63
6 HSBC (SINGAPORE) NOMINEES PTE LTD	164,547,907	6.47
7 UNITED OVERSEAS BANK NOMINEES PTE LTD	63,140,475	2.48
8 RAFFLES NOMINEES (PTE) LTD	47,021,255	1.85
9 BNP PARIBAS SECURITIES SERVICES	33,504,104	1.32
10 LEE PINEAPPLE COMPANY PTE LTD	19,450,000	0.76
11 DB NOMINEES (S) PTE LTD	13,723,996	0.54
12 LEE FOUNDATION	10,930,886	0.43
13 DBS VICKERS SECURITIES (S) PTE LTD	6,916,340	0.27
14 BNP PARIBAS NOMINEES SINGAPORE PTE LTD	6,522,369	0.26
15 OCBC NOMINEES SINGAPORE PTE LTD	3,809,739	0.15
16 OCBC SECURITIES PRIVATE LTD	3,377,515	0.13
17 MORGAN STANLEY ASIA (SINGAPORE) SECURITIES PTE LTD	3,180,898	0.13
18 UOB KAY HIAN PTE LTD	3,047,959	0.12
19 PHILLIP SECURITIES PTE LTD	2,098,789	0.08
20 SOCIETE GENERALE SINGAPORE BRANCH	2,092,939	0.08
<b>TOTAL</b>	<b>2,265,615,668</b>	<b>89.11</b>

\* Percentage is calculated based on the total number of issued ordinary shares, excluding treasury shares

## Substantial ordinary shareholders (as shown in the register of substantial shareholders as at 28 February 2017)

	Direct Interest No. of Shares	%*	Deemed Interest No. of Shares	%*
Maju Holdings Pte. Ltd.	458,899,869	18.05	0	0.00
Temasek Holdings (Private) Limited	284,145,301	11.18	466,423,409	18.34

\* Percentage is calculated based on the total number of issued ordinary shares, excluding treasury shares

1. Maju Holdings Pte. Ltd. ("Maju") is a wholly-owned subsidiary of Temasek Holdings (Private) Limited ("Temasek").
2. Temasek, a company wholly-owned by the Minister for Finance, is deemed to be interested in all the ordinary shares held by Maju.
3. In addition, Temasek is deemed to be interested in 7,523,540 ordinary shares in which its other subsidiaries and associated companies have or are deemed to have an interest pursuant to Section 4 of the Securities and Futures Act, Chapter 289.

As at 28 February 2017, approximately 70.35% of the issued ordinary shares of DBS Group Holdings Ltd are held by the public and, therefore, Rule 723 of the SGX Listing Manual is complied with.

# Notice of Annual General Meeting

## DBS Group Holdings Ltd

(Incorporated in the Republic of Singapore)

Company Registration No.: 199901152M

### To: All shareholders of DBS Group Holdings Ltd

NOTICE IS HEREBY GIVEN that the Eighteenth Annual General Meeting of the shareholders of DBS Group Holdings Ltd (the "Company" or "DBSH") will be held at Marina Bay Sands Expo and Convention Centre, Level 4, Roselle and Simpor Ballrooms, 10 Bayfront Avenue, Singapore 018956 on Thursday, 27 April 2017 at 2.00 pm to transact the following business:

Routine Business	Ordinary Resolution No.
To receive and adopt the Directors' Statement and Audited Financial Statements for the year ended 31 December 2016 and the Auditor's Report thereon.	Resolution 1
To declare a one-tier tax exempt Final Dividend of 30 cents per ordinary share, for the year ended 31 December 2016. [2015: Final Dividend of 30 cents per ordinary share, one-tier tax exempt]	Resolution 2
To approve the amount of SGD 3,588,490 proposed as Directors' remuneration for the year ended 31 December 2016. [2015: SGD 3,688,541]	Resolution 3
To re-appoint Messrs PricewaterhouseCoopers LLP as Auditor of the Company and to authorise the Directors to fix its remuneration.	Resolution 4
To re-elect the following Directors, who are retiring under article 99 of the Company's Constitution and who, being eligible, offer themselves for re-election: <ul style="list-style-type: none"> <li>(a) Dr Bart Broadman</li> <li>(b) Mr Ho Tian Yee</li> <li>(c) Mrs Ow Foong Pheng</li> </ul> <p><i>Key information on Dr Broadman, Mr Ho and Mrs Ow can be found on pages 195, 196 and 198 respectively of the 2016 Annual Report.</i></p>	Resolution 5 Resolution 6 Resolution 7
Special Business	Ordinary Resolution No.
To consider and, if thought fit, to pass the following Resolutions which will be proposed as ORDINARY RESOLUTIONS:	
That authority be and is hereby given to the Directors of the Company to offer and grant awards in accordance with the provisions of the DBSH Share Plan and to allot and issue from time to time such number of ordinary shares of the Company ("DBSH Ordinary Shares") as may be required to be issued pursuant to the vesting of awards under the DBSH Share Plan, PROVIDED ALWAYS THAT: <ul style="list-style-type: none"> <li>(a) the aggregate number of new DBSH Ordinary Shares (i) issued and/or to be issued pursuant to the DBSH Share Plan; and (ii) issued pursuant to the DBSH Share Option Plan, shall not exceed 5% of the total number of issued shares (excluding treasury shares) of the Company from time to time; and</li> <li>(b) the aggregate number of new DBSH Ordinary Shares under awards to be granted pursuant to the DBSH Share Plan during the period commencing from the date of this Annual General Meeting of the Company and ending on the date of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier, shall not exceed 2% of the total number of issued shares (excluding treasury shares) of the Company from time to time.</li> </ul>	Resolution 8

Special Business	Ordinary Resolution No.
<p>That authority be and is hereby given to the Directors of the Company to:</p> <p>(a) (i) issue shares of the Company (“shares”) whether by way of rights, bonus or otherwise; and/or</p> <p>(ii) make or grant offers, agreements or options (collectively, “Instruments”) that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into shares,</p> <p>at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit; and</p> <p>(b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors while this Resolution was in force,</p> <p>provided that:</p> <p>(1) the aggregate number of shares to be issued pursuant to this Resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 50% of the total number of issued shares (excluding treasury shares) of the Company (as calculated in accordance with paragraph (2) below), of which the aggregate number of shares to be issued other than on a pro rata basis to shareholders of the Company (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) shall be less than 10% of the total number of issued shares (excluding treasury shares) of the Company (as calculated in accordance with paragraph (2) below);</p> <p>(2) (subject to such manner of calculation and adjustments as may be prescribed by the Singapore Exchange Securities Trading Limited (“SGX-ST”) for the purpose of determining the aggregate number of shares that may be issued under paragraph (1) above, the percentage of issued shares shall be based on the total number of issued shares (excluding treasury shares) of the Company at the time this Resolution is passed, after adjusting for:</p> <p>(i) new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time this Resolution is passed; and</p> <p>(ii) any subsequent bonus issue, consolidation or subdivision of shares;</p> <p>(3) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution for the time being of the Company; and</p> <p>(4) (unless revoked or varied by the Company in general meeting) the authority conferred by this Resolution shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier.</p>	<p>Resolution 9</p>
<p>That authority be and is hereby given to the Directors of the Company to allot and issue such number of new ordinary shares of the Company as may be required to be allotted and issued pursuant to the application of the DBSH Scrip Dividend Scheme to the final dividend of 30 cents per ordinary share for the year ended 31 December 2016.</p>	<p>Resolution 10</p>
<p>That authority be and is hereby given to the Directors of the Company to apply the DBSH Scrip Dividend Scheme to any dividend(s) which may be declared for the year ending 31 December 2017 and to allot and issue such number of new ordinary shares of the Company as may be required to be allotted and issued pursuant thereto.</p>	<p>Resolution 11</p>

Special Business	Ordinary Resolution No.
<p>That:</p> <p>(a) for the purposes of Sections 76C and 76E of the Companies Act, Chapter 50 (the “Companies Act”), the exercise by the Directors of the Company of all the powers of the Company to purchase or otherwise acquire issued ordinary shares of the Company (“Ordinary Shares”) not exceeding in aggregate the Maximum Percentage (as hereafter defined), at such price or prices as may be determined by the Directors from time to time up to the Maximum Price (as hereafter defined), whether by way of:</p> <ul style="list-style-type: none"> <li>(i) market purchase(s) on the Singapore Exchange Securities Trading Limited (“SGX-ST”) and/or any other securities exchange on which the Ordinary Shares may for the time being be listed and quoted (“Other Exchange”); and/or</li> <li>(ii) off-market purchase(s) (if effected otherwise than on the SGX-ST or, as the case may be, Other Exchange) in accordance with any equal access scheme(s) as may be determined or formulated by the Directors as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act,</li> </ul> <p>and otherwise in accordance with all other laws and regulations and rules of the SGX-ST or, as the case may be, Other Exchange as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the “Share Purchase Mandate”);</p> <p>(b) unless varied or revoked by the Company in general meeting, the authority conferred on the Directors of the Company pursuant to the Share Purchase Mandate may be exercised by the Directors at any time and from time to time during the period commencing from the date of the passing of this Resolution and expiring on the earliest of:</p> <ul style="list-style-type: none"> <li>(i) the date on which the next Annual General Meeting of the Company is held;</li> <li>(ii) the date by which the next Annual General Meeting of the Company is required by law to be held; and</li> <li>(iii) the date on which purchases and acquisitions of Ordinary Shares pursuant to the Share Purchase Mandate are carried out to the full extent mandated;</li> </ul> <p>(c) in this Resolution:</p> <p>“Average Closing Price” means the average of the closing market prices of an Ordinary Share over the last five market days on which transactions in the Ordinary Shares on the SGX-ST or, as the case may be, Other Exchange were recorded, immediately preceding the date of the market purchase by the Company or, as the case may be, the date of the making of the offer pursuant to the off-market purchase, and deemed to be adjusted, in accordance with the listing rules of the SGX-ST, for any corporate action that occurs after the relevant five-day period;</p> <p>“date of the making of the offer” means the date on which the Company announces its intention to make an offer for the purchase or acquisition of Ordinary Shares from Shareholders, stating therein the purchase price (which shall not be more than the Maximum Price calculated on the basis set out below) for each Ordinary Share and the relevant terms of the equal access scheme for effecting the off-market purchase;</p> <p>“Maximum Percentage” means that number of issued Ordinary Shares representing 1% of the issued Ordinary Shares of the Company as at the date of the passing of this Resolution (excluding any Ordinary Shares which are held as treasury shares as at that date); and</p> <p>“Maximum Price” in relation to an Ordinary Share to be purchased or acquired, means the purchase price (excluding related brokerage, commission, applicable goods and services tax, stamp duties, clearance fees and other related expenses) which shall not exceed:</p> <ul style="list-style-type: none"> <li>(i) in the case of a market purchase of an Ordinary Share, 105% of the Average Closing Price of the Ordinary Shares; and</li> <li>(ii) in the case of an off-market purchase of an Ordinary Share, 105% of the Average Closing Price of the Ordinary Shares; and</li> </ul>	<p>Resolution 12</p>

Special Business	Ordinary Resolution No.
(d) the Directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they and/or he may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this Resolution.	

By Order of the Board

**Goh Peng Fong (Mr)**

Group Secretary  
DBS Group Holdings Ltd

29 March 2017  
Singapore

**Notes:**

1. (a) *A member of the Company who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote at the Meeting. Where such member's form of proxy appoints more than one proxy, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the form of proxy.*
  - (b) *A member of the Company who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.*
- "Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50.*
2. *A member of the Company which is a corporation is entitled to appoint its authorised representative or proxy to vote on its behalf.*
  3. *A proxy need not be a member of the Company.*
  4. *The instrument appointing a proxy or proxies must be deposited at the office of the Company's Share Registrar, Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte Ltd) at 80 Robinson Road, #11-02, Singapore 068898 at least 72 hours before the time for holding the Meeting.*

**Personal data privacy:**

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the

member's personal data by the Company (or its agents or service providers) for the purpose of the processing, administration and analysis by the Company (or its agents or service providers) of proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, take-over rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents or service providers), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees to provide the Company with written evidence of such prior consent upon reasonable request.

**Explanatory notes**

**Routine Business**

**Ordinary Resolution 2: Declaration of final dividend on ordinary shares**

Resolution 2 is to approve the declaration of a final dividend of 30 cents per ordinary share. Please refer to page 103 of the Capital Management and Planning section in the 2016 Annual Report for an explanation of DBSH's dividend policy.

**Ordinary Resolution 3: Directors' remuneration for 2016**

Resolution 3 is to approve the payment of

an aggregate amount of SGD 3,588,490 as Directors' remuneration for the non-executive Directors of the Company for the year ended 31 December 2016. If approved, each of the non-executive Directors (with the exception of Mrs Ow Foong Pheng) will receive 70% of his or her Directors' fees in cash and 30% of his or her Directors' fees in the form of share awards granted pursuant to the DBSH Share Plan. The share awards will not be subject to a vesting period, but will be subject to a selling moratorium whereby each non-executive Director will be required to hold the equivalent of one year's basic retainer for the duration of his or her tenure as a Director, and for one year after the date he or she steps down as a Director. The actual number of shares to be awarded will be determined by reference to the volume-weighted average price of a share on the SGX-ST over the 10 trading days immediately following the date of the forthcoming 2017 Annual General Meeting, rounded down to the nearest share, and any residual balance will be paid in cash. The Director's fees for Mrs Ow Foong Pheng will be paid in cash to a government agency, the Directorship & Consultancy Appointments Council. Please refer to pages 58 and 59 of the Corporate Governance Report in the 2016 Annual Report for more details on the non-executive Directors' remuneration for 2016.

**Ordinary Resolutions 5, 6 and 7: Re-election of Directors retiring under article 99**

- (a) Dr Bart Broadman, upon re-election as a Director of the Company, will remain as a member of each of the Board Risk Management Committee and Compensation and Management Development Committee. Dr Broadman, who will have served as an independent Director beyond 9 years by the end of December 2017, will be re-designated as a non-executive and non-independent Director with effect from 17 December 2017.

- (b) Mr Ho Tian Yee, upon re-election as a Director of the Company, will remain as a member of each of the Nominating Committee and Board Risk Management Committee. Mr Ho, who is the Chairman of Fullerton Fund Management Company Ltd. ("Fullerton"), was appointed as interim CEO of Fullerton in November 2016 after its then CEO left. As Fullerton is a wholly-owned subsidiary of Temasek Holdings (Private) Limited (a substantial shareholder of the Company), Mr Ho is considered non-independent of the substantial shareholder while he is acting as the interim CEO of Fullerton. Mr Ho is a non-executive Director and has no management or business relationships with the Company. The Nominating Committee will re-assess the independence status of Mr Ho when he ceases to be the interim CEO of Fullerton.
- (c) Mrs Ow Foong Pheng, upon re-election as a Director of the Company, will remain as a member of each of the Audit Committee and Nominating Committee. Mrs Ow is considered non-independent of the substantial shareholder as she is a senior civil servant. Mrs Ow is a non-executive Director and has no management or business relationships with the Company.

## Special Business

**Ordinary Resolution 8: DBSH Share Plan**  
Resolution 8 is to empower the Directors to offer and grant awards and to issue ordinary shares of the Company pursuant to the DBSH Share Plan, provided that: (a) the maximum number of ordinary shares which may be issued under the DBSH Share Plan and the DBSH Share Option Plan is limited to 5% of the total number of issued shares of the Company (excluding treasury shares) from time to time; and (b) the aggregate number of new ordinary shares under awards which may be granted pursuant to the DBSH Share Plan from this Annual General Meeting to the next Annual General Meeting shall not exceed 2% of the total number of issued shares of the Company (excluding treasury shares) from time to time. The DBSH Share Option Plan expired on 19 June 2009 and was not extended or replaced. There are no longer any options outstanding under the DBSH Share Option Plan.

### Ordinary Resolution 9: Share Issue Mandate

Resolution 9 is to empower the Directors to issue shares of the Company and to make

or grant instruments (such as warrants or debentures) convertible into shares, and to issue shares in pursuance of such instruments, up to a number not exceeding in total 50% of the total number of issued shares (excluding treasury shares) of the Company, of which the number of shares that may be issued other than on a pro rata basis to shareholders must be less than 10% of the total number of issued shares (excluding treasury shares). For the purpose of determining the aggregate number of shares that may be issued, the percentage of issued shares shall be based on the total number of issued shares (excluding treasury shares) of the Company at the time that Resolution 9 is passed, after adjusting for (a) new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time that Resolution 9 is passed, and (b) any subsequent bonus issue, consolidation or subdivision of shares.

### Ordinary Resolution 10: DBSH Scrip Dividend Scheme

Resolution 10 is to empower the Directors to issue such number of new ordinary shares of the Company as may be required to be issued pursuant to the application of the DBSH Scrip Dividend Scheme (the "Scheme") to the final dividend of 30 cents per ordinary share for the year ended 31 December 2016 ("FY2016").

In the announcement dated 16 February 2017, the Company proposed that the Scheme would be applied to the final dividend for FY2016, subject to shareholder approval being obtained for the said final dividend for FY2016.

### Ordinary Resolution 11: DBSH Scrip Dividend Scheme

Resolution 11 is to authorise the Directors to apply the Scheme to any dividend(s) which may be declared for the year ending 31 December 2017 ("FY2017"), and to empower the Directors to issue such number of new ordinary shares of the Company as may be required to be issued pursuant thereto. The authority conferred by this Resolution will lapse at the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier.

If Resolution 11 is passed at the Annual General Meeting, and if the Directors should decide to apply the Scheme to a dividend declared in respect of FY2017, the current intention is that no discount will be given

for the scrip shares. If the Directors decide not to apply the Scheme to a dividend for FY2017, such dividend will be paid in cash to shareholders in the usual way.

### Ordinary Resolution 12: Proposed renewal of the Share Purchase Mandate

Resolution 12 is to renew the mandate to allow the Company to purchase or otherwise acquire its issued ordinary shares, on the terms and subject to the conditions set out in the Resolution.

The Company intends to use its internal sources of funds to finance its purchase or acquisition of the ordinary shares of the Company ("Ordinary Shares"). The amount of financing required for the Company to purchase or acquire its Ordinary Shares, and the impact on the Company's financial position, cannot be ascertained as at the date of this Notice as these will depend on whether the Ordinary Shares are purchased or acquired out of capital or profits, the number of Ordinary Shares purchased or acquired and the price at which such Ordinary Shares were purchased or acquired.

Based on the existing issued and paid-up Ordinary Shares as at 28 February 2017 (the "Latest Practicable Date") and excluding any Ordinary Shares held in treasury, the purchase by the Company of 1% of its issued Ordinary Shares will result in the purchase or acquisition of 25,426,583 Ordinary Shares.

Assuming that the Company purchases or acquires 25,426,583 Ordinary Shares at the Maximum Price, in the case of both market and off-market purchases, of SGD 19.69 for one Ordinary Share (being the price equivalent to 5% above the average closing prices of the Ordinary Shares traded on the SGX-ST over the last five market days on which transactions were recorded immediately preceding the Latest Practicable Date), the maximum amount of funds required is approximately SGD 0.5 billion.

The financial effects of the purchase or acquisition of such Ordinary Shares by the Company pursuant to the proposed Share Purchase Mandate on the financial statements of the Group and the Company for the financial year ended 31 December 2016 based on these and other assumptions are set out in paragraph 2.7 of the Letter to Shareholders dated 29 March 2017 (the "Letter").

Please refer to the Letter for further details.

# Proxy form

**DBS GROUP HOLDINGS LTD**  
(Incorporated in the Republic of Singapore)  
Company Registration No.: 199901152M

## IMPORTANT:

1. Relevant intermediaries (as defined in Section 181 of the Companies Act, Chapter 50) may appoint more than two proxies to attend, speak and vote at the Annual General Meeting.
2. This Proxy form is not valid for use and shall be ineffective for all intents and purposes if used or purported to be used by CPF/SRS investors who hold ordinary shares through their CPF/SRS funds. CPF/SRS investors should contact their respective Agent Banks/SRS Operators if they have any queries regarding their appointment as proxies.
3. By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 29 March 2017.

## Annual General Meeting

\*I / We \_\_\_\_\_ (NRIC / Passport / Co. Reg No. \_\_\_\_\_ )  
of \_\_\_\_\_

being an Ordinary Shareholder of DBS Group Holdings Ltd (the "Company") hereby appoint

Name	Address	NRIC/Passport number	Proportion of shareholdings (%)

\*and/or

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as \*my/our proxy/proxies, to attend, speak and vote for \*me/us and on \*my/our behalf, at the Eighteenth Annual General Meeting of the Company, to be held at Marina Bay Sands Expo and Convention Centre, Level 4, Roselle and Simpor Ballrooms, 10 Bayfront Avenue, Singapore 018956 on Thursday, 27 April 2017 at 2.00 pm and at any adjournment thereof in the following manner:

No.	Ordinary Resolutions	For	Against
	<b>Routine Business</b>		
1	Adoption of Director's Statement, audited Financial Statements and Auditor's Report		
2	Declaration of Final Dividend on Ordinary Shares		
3	Approval of proposed Directors' remuneration of SGD 3,588,490 for FY2016		
4	Re-appointment of PricewaterhouseCoopers LLP as Auditor		
5	Re-election of Dr Bart Broadman as a Director retiring under article 99		
6	Re-election of Mr Ho Tian Yee as a Director retiring under article 99		
7	Re-election of Mrs Ow Foong Pheng as a Director retiring under article 99		
	<b>Special Business</b>		
8	Authority to grant awards and issue shares under the DBSH Share Plan		
9	General authority to issue shares subject to limits		
10	Authority to issue shares pursuant to the DBSH Scrip Dividend Scheme for the FY2016 Final Dividend		
11	Authority to apply the DBSH Scrip Dividend Scheme to dividends for FY2017, and to issue shares pursuant thereto		
12	Approval of the proposed renewal of the Share Purchase Mandate		

If you wish to exercise all your votes **For** or **Against**, please tick with "✓" within the relevant box. Alternatively, please indicate the number of votes **For** or **Against** each resolution.

The proxy may vote or abstain as the proxy deems fit on any of the above resolutions if no voting instruction is specified, and on any other matter arising at the Annual General Meeting.

Voting will be conducted by poll.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2017.

No. of Ordinary Shares held

\_\_\_\_\_  
Signature or Common Seal of Shareholder

**IMPORTANT PLEASE READ NOTES OVERLEAF.**  
\* delete as appropriate

**Notes:**

- 1 Please insert the total number of ordinary shares ("Ordinary Shares") held by you. If you have Ordinary Shares entered against your name in the Depository Register (maintained by The Central Depository (Pte) Limited), you should insert that number of Ordinary Shares. If you have Ordinary Shares registered in your name in the Register of Members (maintained by or on behalf of the Company), you should insert that number of Ordinary Shares. If you have Ordinary Shares entered against your name in the Depository Register and Ordinary Shares registered in your name in the Register of Members, you should insert the aggregate number of Ordinary Shares.
- 2 (a) A member of the Company ("Member") who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote at the Meeting. Where such Member's form of proxy appoints more than one proxy, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the form of proxy.  
  
(b) A Member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such Member. Where such Member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.  
  
"Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50.
- 3 The Instrument appointing a proxy or proxies must be deposited at the office of the Company's Share Registrar, Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte Ltd) at **80 Robinson Road, #11-02, Singapore 068898** at least 72 hours before the time for holding the Meeting.
- 4 The Instrument appointing a proxy or proxies must be under the hand of the appointer or of his attorney duly authorised in writing. Where the Instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its seal or under the hand of an officer or attorney duly authorised.
- 5 A corporation which is a Member may, in accordance with Section 179 of the Companies Act, Chapter 50, authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Meeting.
- 6 The Company shall be entitled to reject the Instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointer are not ascertainable from the instructions of the appointer specified in the Instrument appointing a proxy or proxies. In addition, in the case of Members whose Ordinary Shares are entered against their names in the Depository Register, the Company may reject any Instrument appointing a proxy or proxies lodged if such Members are not shown to have Ordinary Shares entered against their names in the Depository Register 72 hours before the time appointed for holding the Meeting as certified by The Central Depository (Pte) Limited to the Company.

# Corporate Information

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## Board of Directors

**Peter Seah**  
*Chairman*  
**Piyush Gupta**  
*Chief Executive Officer*  
**Bart Broadman**  
**Euleen Goh**  
**Ho Tian Yee**  
**Nihal Kaviratne CBE**  
**Ow Foong Pheng**  
**Andre Sekulic**  
**Danny Teoh**

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## Audit Committee

**Danny Teoh**  
*Chairman*  
**Nihal Kaviratne CBE**  
**Ow Foong Pheng**  
**Peter Seah**  
**Andre Sekulic**

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## Nominating Committee

**Peter Seah**  
*Chairman*  
**Euleen Goh**  
**Ho Tian Yee**  
**Ow Foong Pheng**  
**Danny Teoh**

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## Board Risk Management Committee

**Euleen Goh**  
*Chairman*  
**Bart Broadman**  
**Ho Tian Yee**  
**Nihal Kaviratne CBE**  
**Peter Seah**  
**Danny Teoh**

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## Board Executive Committee

**Peter Seah**  
*Chairman*  
**Euleen Goh**  
**Piyush Gupta**

## Compensation and Management Development Committee

**Peter Seah**  
*Chairman*  
**Bart Broadman**  
**Euleen Goh**  
**Andre Sekulic**

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## Group Secretary

**Goh Peng Fong**

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## Group Executive Committee

**Piyush Gupta**  
*Chief Executive Officer*  
**Chng Sok Hui**  
*Chief Financial Officer*  
**David Gledhill**  
*Chief Information Officer*  
**Sim S Lim**  
*Singapore*  
**Andrew Ng**  
*Treasury & Markets*  
**Sebastian Paredes**  
*Hong Kong*  
**Elbert Pattijn**  
*Chief Risk Officer*  
**Tan Su Shan**  
*Consumer Banking/  
Wealth Management*  
**Jeanette Wong**  
*Institutional Banking*

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## Group Management Committee

Includes the Group Executive Committee and the following:

**Jerry Chen**  
*Taiwan*  
**Eng-Kwok Seat Moey**  
*Capital Markets*  
**Neil Ge**  
*China*  
**Lam Chee Kin**  
*Legal, Compliance & Secretariat*  
**Lee Yan Hong**  
*Human Resources*  
**Jimmy Ng**  
*Audit*  
**Karen Ngui**  
*Strategic Marketing & Communications*

**Shee Tse Koon**  
*Strategy & Planning*  
**Surojit Shome**  
*India*  
**Paulus Sutisna**  
*Indonesia*

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## Registrar

**Tricor Barbinder Share Registration Services**  
*(a division of Tricor Singapore Pte. Ltd.)*  
**80 Robinson Road, #02-00**  
**Singapore 068898**  
**Tel: (65) 6236 3333**  
**Fax: (65) 6236 3405**

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## Auditor

**PricewaterhouseCoopers LLP**  
**8 Cross Street #17-00**  
**PwC Building**  
**Singapore 048424**

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## Partner in charge of the Audit

**Karen Loon**  
*Appointed on 29 April 2013 (DBS Group Holdings Ltd) and 29 April 2013 (DBS Bank Ltd.)*

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## Registered Office

**12 Marina Boulevard**  
**Marina Bay Financial Centre**  
**Tower 3, Singapore 018982**  
**Tel: (65) 6878 8888**  
**Website: [www.dbs.com](http://www.dbs.com)**

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## Investor Relations

Email: [investor@dbs.com](mailto:investor@dbs.com)

# Asia's Safest, Asia's Best

**Safest Bank in Asia  
2009–2016**  
Global Finance

**Asia's Best Bank  
2016**  
Euromoney

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Marina Bay Financial Centre Tower 3  
Singapore 018982  
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[www.dbs.com](http://www.dbs.com)

Co. Reg. No. 199901152M

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