# AWARDS AND ACCOLADES

#### ALPHA SOUTHEAST ASIA BEST FINANCIAL INSTITUTION AWARDS 2012

- Best Bank in Singapore
- Best Bond House in Singapore
- Best Equity House in Singapore
- Best FX Bank for Corporates & FIs in Singapore
- Best Investment Bank in Singapore
- Best Retail Broker in Singapore (DBS Vickers)
- Best SME Bank in Singapore
- Best Trade Finance Bank in Singapore
- Best Broker in Southeast Asia (DBS Vickers)

### ALPHA SOUTHEAST ASIA DEAL & SOLUTION AWARDS 2012

- Best REIT House of the Year in Southeast Asia
- Best Structured & Commodity
   Trade Solution of the Year in
   Southeast Asia USD 355 million
   (SGD 433 million) account
   receivable purchase solution
   for Huawei
- Best Equity Deal of the Year in Southeast Asia – MYR 6.7 billion (SGD 2.7 billion) IHH equity offering
- Best IPO for Retail Investors in Southeast Asia – USD194 million (SGD 244 million) Bumitama Agri IPO
- Best REIT Deal of the Year in Southeast Asia – USD 275.3 million (MYR 837.5 million) IGB REIT
- Most Innovative Deal of the Year in Southeast Asia – USD 275.3 million (MYR 837.5 million) IGB REIT
- Best Local Currency Bond Deal of the Year in Southeast Asia – USD 1.4 billion (SGD 1.8 billion) Genting Singapore PLC sub perpetual securities
- Best Dual-Listed IPO of the Year in Southeast Asia – MYR 6.7 billion (SGD 2.7 billion) IHH equity offering

### ASIAMONEY BEST DOMESTIC BANKS AWARDS 2012

- Best Domestic Bank in Singapore
- Best Domestic Debt House in Singapore
- Best Domestic Equity House in Singapore

#### **ASIAMONEY BROKERS POLL 2012**

- Ranked 1st for Local Brokerage in Singapore – DBS Vickers
- Ranked 1st for Best Execution in Singapore – DBS Vickers
- Ranked 1st for Best for Overall Country Research in Singapore
   DBS Vickers
- Ranked 1st for Best Overall Sales
   Services in Singapore DBS Vickers
- Ranked 1st for Best Research
   Coverage in Singapore –
   Food, Beverages & Tobacco and
   Telecommunication Services sectors
- Ranked 2nd Best in Sales Trading in Singapore DBS Vickers

### ASIAMONEY PRIVATE BANKING POLL 2012

 Best Domestic Private Bank in Singapore (as voted by HNWIs with > USD 1 million AUM)

### ASIAMONEY CASH MANAGEMENT POLL 2012

- Best Global Cash Management Banks in Asia Pacific
  - Ranked 3rd by small and medium corporates
  - Ranked 5th by large corporates
- Best Foreign Cash Management Bank in China
  - Ranked 3rd by small and large corporates
  - Ranked 4th by medium corporates
- Best Foreign Cash Management Bank in Hong Kong
  - Ranked 1st by small corporates
  - Ranked 2nd by medium corporates
  - Ranked 3rd by large corporates

- Best Foreign Cash Management Bank in India
  - Ranked 3rd by small and medium corporates
  - Ranked 5th by large corporates
- Best Foreign Cash Management Bank in Indonesia
  - Ranked 1st by small corporates
  - Ranked 4th by medium corporates
  - Ranked 3rd by large corporates
- Best Local Cash Management Bank in Singapore
  - Ranked 1st by small, medium and large corporates
- Best Foreign Cash Management Bank in Taiwan
  - Ranked 3rd by small and medium corporates
  - Ranked 4th by large corporates

### ASIAMONEY COUNTRY DEALS OF THE YEAR 2012

- Best Country Deal in Malaysia
   IHH Healthcare MYR 6.73 billion (USD 2.1 billion) IPO
- Best Country Deal in China
   Alibaba Group Holding
   USD 3 billion senior loan facilities

### ASIAMONEY REGIONAL DEALS OF THE YEAR 2012

- Best IPO in Asia IHH
   Healthcare's MYR 6.73 billion
   (USD 2.1 billion) IPO
- Best Local Currency Bond –
   Genting's SGD 1.8 billion perpetual
- Best Syndicated Loan Alibaba
   USD 3 billion senior loan facilities
- Best Leveraged Financing –
   CVC Asia Pacific HKD 2.95 billion
   (USD 380.6 million) leverage
   buyout financing

#### ASIA PACIFIC LOAN MARKET ASSOCIATION ASIA PACIFIC SYNDICATED LOAN AWARDS 2012

- Singapore Loan House of the Year
- Overall Deal of the Year in Asia Pacific – Alibaba Group

- Acquisition Finance Deal of the Year in Asia Pacific – Alibaba Group
- Corporate Deal of the Year in Asia Pacific Noble Group
- Project Finance Deal of the Year in Asia Pacific – Australia Pacific LNG

#### **ASIA RISK AWARDS 2012**

- Derivatives House of the Year in Asia ex-Japan
- House of the Year in Singapore
- House of the Year in Hong Kong

#### THE ASIAN BANKER 500 STRONGEST BANK RANKINGS 2012

• Strongest Bank in Singapore

### THE ASIAN BANKER TRANSACTION BANKING AWARDS 2012

• Best Trade Finance Bank in Singapore

### ASIAN BANKING & FINANCE RETAIL BANKING AWARDS 2012

- Domestic Retail Bank of the Year in Singapore
- Best Branch Innovation in Singapore – Silver

### THE ASSET TRANSACTION BANKING AWARDS 2012

- Best Transaction Bank in Singapore
- Specialist Awards: Best for Emerging Corporates in Asia Pacific

### THE ASSET BEST IN TREASURY & WORKING CAPITAL 2012

- Best Treasury & Working Capital Bank for MNCs/Large Corporates in Indonesia
- Best Treasury & Working Capital Bank for MNCs/Large Corporates in Singapore
- Rising Star Treasury & Working Capital Bank for MNCs/Large Corporates in China
- Best Cash Management Solution in China – Host to host and entrustment loan solution for Family Mart
- Best Cash Management Solution in Indonesia – Payments integration and workflow management for GM Autoworld Indonesia

- Best Electronic Banking Solution in Singapore – Bill collections, lockbox and migration of direct debit authorisations for Diners Club International
- Best Structured Trade Deal in Hong Kong – China West Mining (HK) USD 100 million back-to-back and front-to-back trade credit issuance structure
- Best Structured Trade Deal in Indonesia – Triputra Agro Persada Indonesia USD 250 million structured term loan
- Best Structured Trade Deal in Singapore – Australian International School SGD 150 million structured term loan
- Best Trade Finance Solution in India (Highly Commended) – Uttam Galva Steel USD 60 million pre-export structured trade advance facility
- Best Trade Finance Solution in Indonesia – Pertamina (Persero) USD 100 million financing facility
- Best Trade Finance Solution in Singapore – Supplier Financing Programme for Dairy Farm Group

### THE ASSET SECURITIES AND FUND SERVICES AWARDS 2012

 Best Subcustodian Bank in Singapore

### THE ASSET TRIPLE A COUNTRY AWARDS 2012

- Best Domestic Bank in Singapore
- Best Domestic Investment Bank in Singapore
- Best Domestic Bond House in Singapore
- Best Brokerage House in Singapore
   DBS Vickers
- Best Deal in Singapore Genting Singapore SGD 1.8 billion perpetual subordinated capital securities
- Best Deal in Malaysia IHH Healthcare USD 2.15 billion IPO

### THE ASSET TRIPLE A INVESTMENT AWARDS 2012

- Best Rates Derivatives House for Corporates in Asia
- Best Derivatives House in Singapore

#### THE ASSET TRIPLE A REGIONAL AWARDS 2012

- Best REIT House in Asia
- Best Equity/Best IPO in Asia IHH Healthcare's USD 2.1 billion IPO
- Best Mid-Cap Equity/Best REIT in Asia – Far East Hospitality Trust SGD 718 million IPO
- Best Loan Syndication in Asia Reliance Industries USD 1.5 billion dual tranche syndicated term loan facility
- Best Privatisation/Most Innovative Deal in Asia – Alibaba Group's privatisation of Alibaba.com, acquisition of shares held by Yahoo and related financing
- Best Leveraged Financing in Asia CVC Asia Pacific USD 658 million acquisition of Hong Kong Broadband Network and IDD business from City Telecom

### THE BANKER BANK OF THE YEAR AWARDS 2012

• Bank of the Year in Asia

#### THE BANKER TOP 1000 WORLD BANKS 2012

- Ranked 1st in ASEAN
- Ranked 1st in Singapore
- Ranked 6th in Hong Kong

### BEST PRACTICE MANAGEMENT AWARD 2012

- Grand Award in Hong Kong
- Corporate Wellness Award in Hong Kong

#### **BISNIS INDONESIA AWARDS 2012**

• Best Foreign Bank in Indonesia

### BISNIS INDONESIA BANKING EFFICIENCY AWARDS 2012

• DBS Indonesia

### BUSINESS INDIA BEST BANKS IN INDIA 2012

- Ranked 1st for Business/Employee in India
- Ranked 2nd for Profit/Employee in India

### BUSINESS TODAY-KPMG BEST BANK RANKINGS 2012

- Ranked 1st for Productivity & Efficiency (Mid-sized banks) in India
- Ranked 3rd for Best Mid-sized Bank in India

#### CAPITAL MONTHLY CAPITAL MERITS OF ACHIEVEMENTS IN BANKING & FINANCE AWARDS 2012

 Wealth Management – DBS Treasures Private Client

## CAPITAL WEEKLY THE BEST PERFORMANCE COMPANY AWARDS 2012

• Enterprise Bank in Hong Kong

#### CAPITAL WEEKLY SERVICE AWARDS 2012

- Wealth management services award in Hong Kong
- Foreign exchange services award in Hong Kong

### HONG KONG COUNCIL OF SOCIAL SERVICES

Caring Company Award

#### CHINA ASSOCIATION OF SMALL AND MEDIUM ENTERPRISES

Best SME Product in China
 Equipment Financing

#### **CHINA BUSINESS JOURNAL**

 2012 SME Banking Competitive Excellence Award (Foreign Bank) in China

### CHINA FOREIGN EXCHANGE TRADE SYSTEM

- Best Compliant Trading Member in China
- Best Foreign Currency Trading Member in China
- Best FOREX Member in China
- Best Potential Market Maker in China
- Excellent SPOT Trading Member in China
- Excellent Derivative Trading Member in China
- Top 100 Bank in Interbank CNY market in China

## CHINA BUSINESS NEWS ANNUAL FINANCIAL VALUE RANKING AWARD 2012

 Best Wealth Management Innovation Bank in China

#### COMMERCIAL TIMES TAIWAN SERVICE INDUSTRY NATIONAL SURVEY 2012

• Best Group Service Award in Taiwan

# COMMUNITY INVESTMENT & INCLUSION FUND / LABOUR AND WELFARE BUREAU SOCIAL CAPITAL BUILDERS AWARD 2012

DBS Hong Kong

## CONTACT CENTRE ASSOCIATION OF SINGAPORE INTERNATIONAL CONTACT CENTRE AWARDS 2012

- Best In-House Contact Centre (over 100 seats) Gold
- Best Customer Experience Gold
- Best Innovative Productivity
   Solution Gold

#### CORPORATE GOVERNANCE ASIA 3RD ASIAN EXCELLENCE RECOGNITION AWARDS

- Asia's Best CEO (Investor Relations) in Singapore
- Asia's Best CFO (Investor Relations) in Singapore
- Best Investor Relations by a Singapore company

#### CORPORATE TREASURER ALLIANCE AWARDS 2012

 Best Cash Management Bank in Singapore

### BANKING & PAYMENTS ASIA TRAILBLAZER AWARDS 2012

- Channel Excellence in Mobile Banking in Asia
- Channel Excellence in Social Media in Asia

### DUN & BRADSTREET BANKING AWARDS 2012

 Best Foreign Bank for Priority Sector Lending in India

### **EUROMONEY AWARDS FOR EXCELLENCE 2012**

- Best Bank in Singapore
- Best Investment Bank in Singapore

#### EUROMONEY PRIVATE BANKING SURVEY 2012

• Best Local Private Bank in Singapore

#### **EUROWEEK ASIA AWARDS 2012**

• Best Arranger of Loans for Indonesian Institutional Borrowers

#### FINANCEASIA ACHIEVEMENT AWARDS 2012

- Best China Deal Alibaba Group's privatisation of Alibaba.com, acquisition of shares held by Yahoo and related financing
- Best IPO IHH Healthcare's USD 2.1 billion IPO
- Best Malaysia Deal IHH Healthcare's USD 2.1 billion IPO
- Best Singapore Deal Genting's SGD 1.8 billion perpetual

#### FINANCEASIA COUNTRY AWARDS 2012

- Best Bank in Singapore
- Best Bond House in Singapore
- Best Broker in Singapore
- Best Equity House in Singapore
- Best Foreign Exchange Bank in Singapore
- Best Investment Bank in Singapore

#### GLOBAL ENTREPRENEUR MAGAZINE BANKING INDUSTRY INNOVATION AND SUBDIVISION BUSINESS AWARD 2012

- Best Retail Banking Services (Foreign Bank) in China
- Top 3 Wealth Management Brands (Foreign Bank) in China

#### GLOBAL FINANCE STARS OF CHINA 2012

 Best Foreign Treasury & Cash Management Bank in China

### GLOBAL FINANCE WORLD'S SAFEST BANKS 2012

Safest Bank in Asia

### GLOBAL FINANCE WORLD'S BEST DEVELOPED MARKET BANKS 2012

• Best Bank in Singapore

#### GLOBAL FINANCE WORLD'S BEST FOREIGN EXCHANGE PROVIDERS 2012

- Best FX Bank in Southeast Asia
- Best FX Bank in Indonesia
- Best FX Bank in Singapore

### GLOBAL FINANCE WORLD'S BEST SUB-CUSTODIAN BANKS 2012

 Best Sub-custodian Bank in Singapore

#### GLOBAL FINANCE WORLD'S BEST TRADE FINANCE BANK PROVIDERS 2012

 Best Trade Finance Bank in Singapore

### GLOBAL VIEW MAGAZINE SERVICE SURVEY 2012

 Ranked 2nd for the Financial Industry in Taiwan

#### HONG KONG CALL CENTRE ASSOCIATION AWARD 2012

- Mystery Callers Assessment Gold
- Best Contact Centre in Training and People Development Silver

#### HONG KONG CHAMBER OF SMALL AND MEDIUM BUSINESS BEST SME'S PARTNER 2012

• 2009 – 2012 Best SME's Partner in Hong Kong

#### **HRM AWARDS SINGAPORE 2012**

• Centre for Creative Leadership Award for Best Leadership Development

### IDC FINANCIAL INSIGHTS INNOVATION AWARDS 2012

Innovation in Customer
 Engagement in Singapore –
 DBS Remix

#### **IFR ASIA AWARDS 2012**

- Singapore Bond House of the Year
- Singapore Loan House of the Year
- Domestic Bond of the Year in Asia
   Genting Singapore's
   SGD 1.8 billion perpetual securities
- Loan of the Year in Asia Alibaba Group's USD 3 billion dual-tranche loan
- Malaysia Capital Markets Deal of the Year – IHH Healthcare's MYR 6.73 billion IPO
- India Capital Markets Deal of the Year – Indian Oil Corp's SGD 400 million 10-year bond
- Singapore Capital Markets Deal of the Year – Genting Singapore's SGD 1.8 billion perpetual securities

#### METROBOX (METRO DAILY) PRIME AWARDS FOR BANKING AND FINANCE CORPORATIONS 2012

• Best SME Bank in Hong Kong

#### **MONEY WEEK**

- 2012 Best Product Design and Creation Team in China
- Top 10 Bank Wealth Management Products in China

#### PRIVATE BANKER INTERNATIONAL AWARDS 2012

 Outstanding Private Bank in Southeast Asia

#### PROFESSIONAL WEALTH MANAGEMENT/THE BANKER GLOBAL PRIVATE BANKING AWARDS 2012

• Best Private Bank in Singapore

#### READER'S DIGEST TRUSTED BRANDS AWARDS 2012

 Bank Category Gold Award in Singapore – POSB

### RETAIL BANKER INTERNATIONAL AWARDS 2012

• Best Retail Bank in Asia

#### SECURITIES INVESTORS ASSOCIATION (SINGAPORE) INVESTORS' CHOICE AWARDS 2012

- Most Transparent Company (Finance) in Singapore
- Singapore Corporate Governance Award (Big cap) – 1st runner up
- Internal Audit Excellence Award in Singapore

#### SINGAPORE MANAGEMENT UNIVERSITY INSTITUTE OF SERVICE EXCELLENCE CUSTOMER SATISFACTION INDEX OF SINGAPORE 2012

 Top Bank for Customer Satisfaction in Singapore

### SOCIAL ENTERPRISE ASSOCIATION OF SINGAPORE 2012

• Corporate Award – Gold

#### SOCIAL WELFARE DEPARTMENT VOLUNTEER MOVEMENT AWARD 2012

- Organisation Volunteer Movement Gold Certificate in Hong Kong
- Volunteer Group Volunteer Movement Gold Certificate: DBS Volunteer Action Team
- Volunteer Group Volunteer Movement Gold Certificate:
   DBS Social Enterprise Experience

#### TRENDENCE SINGAPORE'S 100 LEADING GRADUATE EMPLOYERS 2012

- Ranked 1st for Insurance and Financial Services Category
- Ranked 6th overall

#### 21ST CENTURY BUSINESS HERALD GOLD SHELL ASSET MANAGEMENT AWARD

 2011–2012 Best Service Bank in China