

Ten-Year Summary

Group	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999
Selected Income Statement										
Items (\$ millions)										
Total income	6,031	6,163	5,344	4,338	4,479	4,265	4,143	3,387	2,931	2,855
Profit before allowances	3,421	3,545	2,975	2,312	2,523	2,473	2,333	1,670	1,686	1,791
Allowances	784	431	135	203	63	541	544	379	54	1,063
Profit before tax	2,712	3,224	2,910	2,163	2,509	1,992	1,797	1,469	1,675	866
Net profit excluding one-time items and goodwill charges	2,056	2,487	2,175	1,649	1,938	1,491	1,285	907	1,389	897
One-time items ⁽¹⁾	(127)	(209)	94	303	497	–	96	212	–	175
Goodwill charges	–	–	–	1,128	440	430	278	133	–	–
Net profit	1,929	2,278	2,269	824	1,995	1,061	1,103	986	1,389	1,072
Selected Balance Sheet Items										
(\$ millions)										
Total assets	256,718	232,963	197,372	180,204	175,671	159,479	149,425	151,429	111,208	106,465
Customer loans ⁽²⁾	126,481	108,433	86,630	79,462	69,659	64,330	60,704	68,202	52,024	54,370
Total liabilities	232,715	209,805	176,326	161,014	156,796	143,574	133,935	135,802	100,839	95,840
Customer deposits ⁽²⁾	169,858	152,944	131,373	116,884	113,206	108,041	101,315	106,771	80,721	82,268
Ordinary shareholders' funds	19,386	20,048	18,242	16,291	16,011	14,259	13,681	13,007	9,899	9,921
Preference shares	433	433	433	433	433	559	560	595	595	955
Total shareholders' funds	19,819	20,481	18,675	16,724	16,444	14,818	14,241	13,602	10,495	10,876
Per Ordinary Share ⁽³⁾										
Earnings excluding one-time items and goodwill charges	1.14	1.39	1.22	0.94	1.10	0.85	0.74	0.60	0.96	0.68
Earnings	1.07	1.27	1.28	0.46	1.13	0.60	0.64	0.65	0.96	0.82
Net tangible assets	7.69	7.98	7.22	6.41	5.80	4.87	4.48	5.34	7.03	7.18
Net asset value	10.25	10.55	9.79	8.98	8.88	8.18	7.92	7.70	7.03	7.18
Dividends ⁽⁴⁾	0.65	0.68	0.65	0.49	0.34	0.26	0.26	0.26	0.38	0.22
Selected Financial Ratios (%)										
Dividend cover for ordinary shares (number of times)	1.55	2.15	2.46	1.17	4.14	3.03	3.15	3.18	3.32	5.05
Cost-to-income	43.3	42.5	44.3	46.7	43.7	42.0	43.7	50.7	42.5	37.3
Return on assets excluding one-time items and goodwill charges	0.84	1.15	1.15	0.93	1.16	0.97	0.85	0.69	1.28	0.87
Return on assets	0.79	1.06	1.20	0.46	1.19	0.69	0.73	0.75	1.28	1.04
Return on shareholders' funds excluding one-time items and goodwill charges	10.1	12.7	12.3	9.8	12.5	10.1	9.1	8.1	12.9	8.7
Return on shareholders' funds	9.5	11.7	12.8	5.0	12.8	7.3	7.9	8.8	12.9	10.4
Non-performing loans rate	1.5	1.1	1.7	2.1	2.5	5.2	6.1	5.7	7.6	13.0
Loss allowance coverage	114	135	115	97	89	63	59	60	52	53
Capital adequacy										
Tier I	10.1	8.9	10.2	10.6	11.3	10.5	10.3	12.2	14.4	15.7
Total	14.0	13.4	14.5	14.8	15.8	15.1	15.5	17.4	18.9	19.2

Prior years' figures have been restated to make them consistent with current period's presentation

(1) One-time items arise from gains on sale of properties and/or investments, impairment charges for investments and restructuring costs

(2) Includes financial assets/liabilities at fair value through profit or loss

(3) Per ordinary share figures have been adjusted for a bonus issue in 1999 and a rights issue in 2008 (exercised in January 2009)

(4) Dividend amounts are on gross basis prior to Fourth Quarter 2007 and on one-tier tax-exempt basis thereafter. 2000 and 2006 include special dividends of 13 cents and 4 cents respectively