

DBS VIETNAM FACT SHEET

About DBS Group

DBS is a leading financial services group in Asia, with over 200 branches across 15 markets. Headquartered and listed in Singapore, DBS is a market leader in Singapore with over four million customers and also has a growing presence in the three key Asian axes of growth, namely, Greater China, Southeast Asia and South Asia. The bank's strong capital position, as well as "AA-" and "Aa1" credit ratings that are among the highest in the Asia-Pacific region, earned it Global Finance's "Safest Bank in Asia" accolade for three consecutive years, in 2009, 2010 and 2011.

DBS provides the full range of services in consumer, SME and corporate banking activities across Asia and the Middle East. As a bank born and bred in Asia, DBS also understands the intricacies of doing business in the region's most dynamic markets. This market insight and regional connectivity have helped to drive the bank's growth as it sets out to be the Asian bank of choice. The bank believes that building lasting relationships with its customers is an integral part of banking the Asian way.



With its extensive network of operations in Asia and emphasis on engaging and empowering its staff, DBS presents exciting career opportunities. The bank acknowledges the passion, commitment and can-do spirit in all of our 18,000 staff, representing over 30 nationalities. For more information, please visit: www.dbs.com.

About DBS Vietnam

DBS currently operates a representative office in Hanoi, which was opened in July 2008 to spearhead the bank's development of the wholesale banking business. The establishment of the first branch in Ho Chi Minh City will further strengthen DBS' Asia banking franchise. DBS Bank Ltd. - Ho Chi Minh City Branch will soft open for business on 16 September 2010 and will focus on supporting the financial needs of Singapore and Asia-based corporates with business interests in Vietnam. These companies will enjoy access to a comprehensive suite of services, which include credit facilities, trade finance, cash management and treasury advisory. Over time, the Branch will extend its product and service offering to cater to affluent individuals and small and medium-sized enterprises.

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Key Services at Ho Chi Minh City Branch

Credit Facilities

Provide project financing, accounts receivable financing, property financing, hire purchase, overdrafts, revolving credit facilities and access to debt capital markets or private equity funds. DBS Group's vast experience in financing companies from outside the region also means that this branch can better anticipate cross-border financing issues including legal, securities or withholding tax issues.

Trade Finance

Help clients manage the growing complexity and risks in international trade. Will offer total package of trade finance solutions that will can expand our clients' local and international business.

Cash Management

Provide working capital solutions with cash management solutions. This includes making payments, receiving them or ensuring the working capital needs of our clients are looked after.

Treasury & Markets

Leveraging the Asian leading position of DBS Group in treasury operations with an excellent, customer-driven research capability and cutting edge risk management technology and systems, DBS Bank Ltd. - Ho Chi Minh City Branch extends a broad range of capabilities in foreign exchange, interest rates and derivatives, money market and securities trading, to corporations and financial institutions in Vietnam.

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Key Business Advantages

- Focused on Asia, the fastest growing region in the world
- An Asian bank with insights and deep understanding of the ins and outs of doing business with and in Asia
- Entrepreneurial and pioneering, from its roots as a development bank
- Connected to the major growth hubs in Northeast Asia, Southeast Asia and South Asia
- Vietnam is becoming a very important economy in Asia. The new branch will enable DBS to better support our existing corporate customers, many of whom have a presence in Vietnam.

For more information, please contact:

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