

Commission Structure for April - June'2020

Commission Structure for fees received by DBS Bank for Equity Schemes from AMC's

| AMC Name | | 1 | Гор - 30 | * Citie | s | | Beyond - 30 * Cities | | | | | |
|------------------------|-------|------|----------|---------|------|-------|----------------------|------|-------|-------|----|-------|
| AIVIC Name | U | ofro | nt | | Trai | | U | ofro | ont | Trail | | |
| Birla AMC | 0.00% | to | 0.00% | 0.90% | to | 1.30% | 0.00% | to | 0.00% | 2.40% | to | 2.80% |
| BNP Paribas AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| PGIM Pramerica AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| DSP Blackrock AMC | 0.00% | to | 0.00% | 0.85% | to | 1.25% | 0.00% | to | 0.00% | 2.60% | to | 2.85% |
| Franklin Templeton AMC | 0.00% | to | 0.00% | 0.70% | to | 0.95% | 0.00% | to | 0.00% | 2.20% | to | 2.45% |
| HDFC AMC | 0.00% | to | 0.00% | 0.65% | to | 0.95% | 0.00% | to | 0.00% | 2.15% | to | 2.45% |
| HSBC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| ICICI Prudential AMC | 0.00% | to | 0.00% | 0.85% | to | 1.10% | 0.00% | to | 0.00% | 0.85% | to | 2.60% |
| IDFC AMC | 0.00% | to | 0.00% | 1.00% | to | 1.25% | 0.00% | to | 0.00% | 3.00% | to | 3.25% |
| Invesco AMC | 0.00% | to | 0.00% | 1.10% | to | 1.20% | 0.00% | to | 0.00% | 2.10% | to | 2.20% |
| Kotak AMC | 0.00% | to | 0.00% | 0.80% | to | 1.10% | 0.00% | to | 0.00% | 2.35% | to | 2.85% |
| LNT AMC | 0.00% | to | 0.00% | 1.00% | to | 1.05% | 0.00% | to | 0.00% | 1.00% | to | 1.05% |
| MIRAE AMC | 0.00% | to | 0.00% | 0.00% | to | 1.10% | 0.00% | to | 0.00% | 0.00% | to | 2.10% |
| MOSL AMC | 0.00% | to | 0.00% | 0.00% | to | 1.00% | 0.00% | to | 0.00% | 0.00% | to | 1.00% |
| Principal AMC | 0.00% | to | 0.00% | 1.25% | to | 1.60% | 0.00% | to | 0.00% | 2.75% | to | 3.10% |
| Nippon Life AMC | 0.00% | to | 0.00% | 0.80% | to | 1.15% | 0.00% | to | 0.00% | 2.35% | to | 2.90% |
| SBI AMC | 0.00% | to | 0.00% | 0.80% | to | 1.25% | 0.00% | to | 0.00% | 2.25% | to | 2.75% |
| Sundaram AMC | 0.00% | to | 0.00% | 1.05% | to | 1.55% | 0.00% | to | 0.00% | 2.55% | to | 3.05% |
| TATA AMC | 0.00% | to | 0.00% | 1.00% | to | 1.25% | 0.00% | to | 0.00% | 2.50% | to | 2.75% |
| UTI AMC | 0.00% | to | 0.00% | 1.10% | to | 1.30% | 0.00% | to | 0.00% | 2.60% | to | 2.80% |

Types of Schemes

- Equity Funds includes Multi Cap, Large Cap, Large & Mid Cap, Mid Cap, Small Cap, Dividend Yield, Value/Contra Fund, Focussed Fund, Sectoral/Thematic, ELSS fund categories and any other open ended schemes
- Equity Close Ended Funds includes Multi Cap, Large Cap, Large & Mid Cap, Mid Cap, Small Cap, Dividend Yield, Value/Contra Fund, Focussed Fund, Sectoral/Thematic, ELSS fund categories and any other close ended schemes



Commission Structure for fees received by DBS Bank for Debt Schemes from AMC's

| AMC Name | | Top - 30 * Cities | | | | | Beyond - 30 * Cities | | | | | |
|------------------------|-------|-------------------|-------|-------|------|-------|----------------------|----|-------|-------|----|-------|
| AMC Name | U | Upfront | | | Trai | _ | Upfront | | | Trail | | |
| Birla AMC | 0.00% | to | 0.00% | 0.10% | to | 0.85% | 0.00% | to | 0.00% | 0.10% | to | 0.95% |
| BNP Paribas AMC | 0.00% | to | 0.00% | 0.00% | to | 0.60% | 0.00% | to | 0.00% | 0.00% | to | 0.60% |
| PGIM Pramerica AMC | 0.00% | to | 0.00% | 0.60% | to | 1.25% | 0.00% | to | 0.00% | 0.60% | to | 1.75% |
| DSP Blackrock AMC | 0.00% | to | 0.00% | 0.05% | to | 0.70% | 0.00% | to | 0.00% | 0.05% | to | 2.20% |
| Franklin Templeton AMC | 0.00% | to | 0.00% | 0.05% | to | 0.65% | 0.00% | to | 0.00% | 0.05% | to | 0.65% |
| HDFC AMC | 0.00% | to | 0.00% | 0.05% | to | 0.65% | 0.00% | to | 0.00% | 0.05% | to | 1.55% |
| HSBC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.50% | 0.00% | to | 0.00% | 0.00% | to | 0.50% |
| ICICI Prudential AMC | 0.00% | to | 0.00% | 0.05% | to | 0.80% | 0.00% | to | 0.00% | 0.05% | to | 0.80% |
| IDFC AMC | 0.00% | to | 0.00% | 0.05% | to | 0.90% | 0.00% | to | 0.00% | 0.05% | to | 1.40% |
| Invesco AMC | 0.00% | to | 0.00% | 0.00% | to | 0.04% | 0.00% | to | 0.00% | 0.00% | to | 0.04% |
| Kotak AMC | 0.00% | to | 0.00% | 0.03% | to | 0.90% | 0.00% | to | 0.00% | 0.03% | to | 2.65% |
| LNT AMC | 0.00% | to | 0.00% | 0.00% | to | 0.05% | 0.00% | to | 0.00% | 0.00% | to | 0.05% |
| MIRAE AMC | 0.00% | to | 0.00% | 0.00% | to | 0.10% | 0.00% | to | 0.00% | 0.00% | to | 0.10% |
| MOSL AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Principal AMC | 0.00% | to | 0.00% | 0.10% | to | 0.85% | 0.00% | to | 0.00% | 0.10% | to | 0.85% |
| Nippon Life AMC | 0.00% | to | 0.00% | 0.10% | to | 1.10% | 0.00% | to | 0.00% | 0.10% | to | 1.60% |
| SBI AMC | 0.00% | to | 0.00% | 0.05% | to | 0.80% | 0.00% | to | 0.00% | 0.05% | to | 1.05% |
| Sundaram AMC | 0.00% | to | 0.00% | 0.04% | to | 1.00% | 0.00% | to | 0.00% | 0.04% | to | 1.00% |
| TATA AMC | 0.00% | to | 0.00% | 0.20% | to | 0.90% | 0.00% | to | 0.00% | 0.20% | to | 0.90% |
| UTI AMC | 0.00% | to | 0.00% | 0.00% | to | 0.10% | 0.00% | to | 0.00% | 0.00% | to | 0.10% |

Types of Schemes

Debt Funds includes Overnight**, Liquid^**, Ultra Short Duration, Low Duration, Money Market, Short Duration, Medium Duration, Medium to Long Duration, Long Duration, Dynamic Bond, Corporate Bond, Credit Risk^, Banking and PSU, Gilt, Gilt Fund with 10 years constant duration, Floater fund categories

^{**}Provisions of SEBI Circular No SEBI/IMD/DF/19/2010 dated November 26, 2010 shall be followed for Uniform cut-off timings for applicability of Net Asset Value in respect of Liquid Fund and Overnight Fund.

^{^**} All provisions mentioned in SEBI circular SEBI/IMD/CIR No.13/150975/09 dated January 19, 2009 in respect of liquid schemes shall be applicable

[^] Words/ phrases that highlight/ emphasize only the return aspect of the scheme shall not be used in the name of the scheme (for instance Credit Opportunities Fund, High Yield Fund, Credit Advantage etc.)



Commission Structure for fees received by DBS Bank for Hybrid Schemes from AMC's

| AMC Name | | 1 | op - 30 | * Citie | s | | | Be | yond - | - 30 * Cities | | | |
|------------------------|-------|------|---------|---------|------|-------|-------|------|--------|---------------|----|-------|--|
| AIVIC Name | U | ofro | nt | | Гrаi | I | U | ofro | nt | Trail | | | |
| Birla AMC | 0.00% | to | 0.00% | 0.90% | to | 0.95% | 0.00% | to | 0.00% | 2.40% | to | 2.45% | |
| BNP Paribas AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | |
| PGIM Pramerica AMC | 0.00% | to | 0.00% | 0.00% | to | 1.50% | 0.00% | to | 0.00% | 0.00% | to | 1.50% | |
| DSP Blackrock AMC | 0.00% | to | 0.00% | 1.00% | to | 1.10% | 0.00% | to | 0.00% | 2.50% | to | 2.60% | |
| Franklin Templeton AMC | 0.00% | to | 0.00% | 0.00% | to | 0.85% | 0.00% | to | 0.00% | 0.85% | to | 2.35% | |
| HDFC AMC | 0.00% | to | 0.00% | 0.60% | to | 0.95% | 0.00% | to | 0.00% | 2.10% | to | 2.45% | |
| HSBC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | |
| ICICI Prudential AMC | 0.00% | to | 0.00% | 0.50% | to | 1.00% | 0.00% | to | 0.00% | 0.50% | to | 2.50% | |
| IDFC AMC | 0.00% | to | 0.00% | 0.00% | to | 1.10% | 0.00% | to | 0.00% | 0.00% | to | 2.10% | |
| Invesco AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | |
| Kotak AMC | 0.00% | to | 0.00% | 0.50% | to | 0.85% | 0.00% | to | 0.00% | 0.50% | to | 2.60% | |
| LNT AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | |
| MIRAE AMC | 0.00% | to | 0.00% | 0.00% | to | 1.25% | 0.00% | to | 0.00% | 0.00% | to | 2.75% | |
| MOSL AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | |
| Principal AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | |
| Nippon Life AMC | 0.00% | to | 0.00% | 1.10% | to | 1.15% | 0.00% | to | 0.00% | 2.15% | to | 2.65% | |
| SBI AMC | 0.00% | to | 0.00% | 0.80% | to | 0.90% | 0.00% | to | 0.00% | 1.90% | to | 2.30% | |
| Sundaram AMC | 0.00% | to | 0.00% | 1.20% | to | 1.50% | 0.00% | to | 0.00% | 1.50% | to | 2.70% | |
| TATA AMC | 0.00% | to | 0.00% | 1.10% | to | 1.20% | 0.00% | to | 0.00% | 2.60% | to | 2.70% | |
| UTI AMC | 0.00% | to | 0.00% | 0.55% | to | 1.45% | 0.00% | to | 0.00% | 0.55% | to | 2.95% | |

Types of Schemes

Hybrid Funds includes Conservative Hybrid Fund, Balanced Hybrid Fund* / Aggressive Hybrid Fund*, Dynamic Asset Allocation or Balanced Advantage, Multi Asset Allocation ##, Arbitrage Fund, Equity Savings fund categories

^{*} Mutual Funds will be permitted to offer either an Aggressive Hybrid fund or Balanced fund ## Foreign securities will not be treated as a separate asset class



Commission Structure for fees received by DBS Bank for Solution Oriented Schemes from AMC's

| AMC Name | | 1 | op - 30 | * Citie | S | | Beyond - 30 * Cities | | | | | |
|------------------------|-------|---------|---------|---------|---------|-------|----------------------|------|-------|-------|----|-------|
| AIVIC Name | U | Upfront | | | Trail (| | | ofro | nt | Trail | | |
| Birla AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| BNP Paribas AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| PGIM Pramerica AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| DSP Blackrock AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Franklin Templeton AMC | 0.00% | to | 0.00% | 0.00% | to | 0.85% | 0.00% | to | 0.00% | 0.00% | to | 0.85% |
| HDFC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.75% | 0.00% | to | 0.00% | 0.00% | to | 2.25% |
| HSBC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| ICICI Prudential AMC | 0.00% | to | 0.00% | 0.00% | to | 0.85% | 0.00% | to | 0.00% | 0.00% | to | 2.35% |
| IDFC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Invesco AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Kotak AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| LNT AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| MIRAE AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| MOSL AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Principal AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Nippon Life AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| SBI AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Sundaram AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| TATA AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| UTI AMC | 0.00% | to | 0.00% | 0.00% | to | 1.05% | 0.00% | to | 0.00% | 0.00% | to | 2.55% |

Types of Schemes

Solution Oriented Funds includes Retirement Fund, Children's fund categories



Commission Structure for fees received by DBS Bank for Other Schemes from AMC's

| AMC Name | | Top - 30 * Cities | | | | | Beyond - 30 * Cities | | | | | |
|------------------------|-------|-------------------|-------|-------|------|-------|----------------------|----|-------|-------|----|-------|
| AIVIC Name | U | Upfront | | | Trai | | Upfront | | | Trail | | |
| Birla AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| BNP Paribas AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| PGIM Pramerica AMC | 0.00% | to | 0.00% | 0.00% | to | 1.00% | 0.00% | to | 0.00% | 0.00% | to | 2.50% |
| DSP Blackrock AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Franklin Templeton AMC | 0.00% | to | 0.00% | 0.00% | to | 0.90% | 0.00% | to | 0.00% | 0.00% | to | 2.40% |
| HDFC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.15% | 0.00% | to | 0.00% | 0.00% | to | 0.15% |
| HSBC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.10% | 0.00% | to | 0.00% | 0.00% | to | 0.10% |
| ICICI Prudential AMC | 0.00% | to | 0.00% | 0.00% | to | 0.35% | 0.00% | to | 0.00% | 0.00% | to | 0.35% |
| IDFC AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Invesco AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Kotak AMC | 0.00% | to | 0.00% | 0.00% | to | 0.35% | 0.00% | to | 0.00% | 0.00% | to | 0.35% |
| LNT AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| MIRAE AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| MOSL AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| Principal AMC | 0.00% | to | 0.00% | 0.40% | to | 0.75% | 0.00% | to | 0.00% | 0.40% | to | 0.75% |
| Nippon Life AMC | 0.00% | to | 0.00% | 0.00% | to | 0.25% | 0.00% | to | 0.00% | 0.00% | to | 0.25% |
| SBI AMC | 0.00% | to | 0.00% | 0.00% | to | 0.30% | 0.00% | to | 0.00% | 0.00% | to | 0.30% |
| Sundaram AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| TATA AMC | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% | 0.00% | to | 0.00% |
| UTI AMC | 0.00% | to | 0.00% | 0.00% | to | 0.05% | 0.00% | to | 0.00% | 0.00% | to | 0.05% |

Types of Schemes

Other Funds includes Index Funds / Exchange Traded Funds (ETFs), Fund of Funds (FoFs) (Overseas or Domestic) fund categories



Note:

- The list includes all the AMC's that have been approved and distributed by DBS Bank after its internal due diligence process
- The commission structure includes details of upfront and trail commissions received by DBS Bank from AMC for different fund categories.
- The above commission structures have been provided by the Asset Management Company (AMC) and can be changed by the AMC at its sole discretion without any prior intimation or notification
- All Brokerages are subject to GST deductions.
- The commission receivable is also subject to claw back as per guidelines set by regulatory, interpreted and laid down by AMCs.

Referral Products

The bank receives commissions fee per year from the product provider, for referring clients to partner product referral providers.

| SchemeTypes | Management Fees | Set-up |
|--|--|-------------|
| Portfolio Management services | Ranging from 0.60% to 1.75% | Nil |
| Private Equity Fund / Real Estate Fund | Ranging from 0.50% to 1.75% on commitment amount | 0% to 2.00% |
| Structured Product | Ranging from 0.05% to 1.00% | Nil |
| Bonds | Ranging from 0.05 % to 2.00 % | Nil |



Referral Products

DBS Bank has tied-up with following PMS / Private Equity / AIF providers.

| Sr. No. | Name | Туре |
|---------|--|---------------------|
| 1 | Alchemy High Growth Diversified | PMS |
| 2 | ASK - Indian Entrepreneurial Portfolio (IEP) | PMS |
| 3 | ASK- Domestic Resurgence Portfolio (DRP) | PMS |
| 4 | DSP India Enhanced Equity SatCore Fund | AIF |
| 5 | Edelweiss Real Estate Opportunities Fund | AIF |
| 6 | Franklin India Long Short Equity AIF | AIF |
| 7 | ICICI Prudential Contra Portfolio | PMS |
| 8 | ICICI Prudential Enterprising India Portfolio | PMS |
| 9 | ICICI Prudential Real Estate AIF I | AIF |
| 10 | ICICI Prudential Venture Capital Fund - Real Estate Scheme I | AIF |
| 11 | IIFL High Conviction Fund Series 1 | AIF |
| 12 | IIFL Multicap Advantage PMS | PMS |
| 13 | IIFL Multicap PMS | PMS |
| 14 | INDIAREIT Domestic Real Estate Strategy I | PMS |
| 15 | Indiareit Apartment Fund | AIF |
| 16 | Indiareit Fund Scheme IV | AIF |
| 17 | Indiareit Fund Scheme V | AIF |
| 18 | Indiareit Mumbai Redevelopment Fund | AIF |
| 19 | Invesco Asset Management Company Pvt. Ltd | Structured Products |
| 20 | Kotak Special Situations Value Portfolio (SSV) | PMS |
| 21 | LIC Housing Finance Limited Urban Development Fund | AIF |
| 22 | Milestone Domestic Scheme III | AIF |
| 23 | MO India Opportunity Portfolio (IOP) Strategy | PMS |
| 24 | MO Next Trillion Dollar Opportunity Strategy | PMS |
| 25 | MO Value Strategy | PMS |
| 26 | Motilal Oswal Equity Opportunities Fund | AIF |
| 27 | Motilal Oswal Real Estate- India Realty Excellence Fund II | AIF |
| 28 | Motilal Oswal Real Estate- India Realty Excellence Fund III | AIF |
| 29 | Motilal Oswal Real Estate- India Realty Excellence Fund IV | AIF |
| 30 | Nippon India Equity Opportunities AIF – Scheme 5 | AIF |
| 31 | Nippon India High Conviction Equity PMS (HCEP) | PMS |
| 32 | Nippon Life India Asset Management Limited | Structured Products |
| 33 | Tata Asset Management Limited | Structured Products |
| 34 | UTI Structured Debt Opportunities Fund I | AIF |
| 35 | Alchemy Ascent PMS | PMS |
| 36 | Sundaram Alternative Opportunities Fund- ACCORN | AIF |
| 37 | AK Capital Finance | Bonds |
| 38 | AK Capital Services | Bonds |
| 39 | AK StockMart | Bonds |



Commission structure for fees received by DBS Bank for Life Insurance Products

Aditya Birla Sun Life Insurance

| ABSLI Plan Name | Product Type | FYC |
|---------------------------|------------------------------------|---|
| Cancer Shield | Health Plan | 3% * PPT, subject to a maximum of 30% |
| Life Shield | Pure Term | 40.0% |
| Income Assured | Traditional Non-Par | 5 Pay is 15%; 7 Pay is 21%; 10 Pay is 30% |
| Vision Life Income | Traditional Participating | 3% * PPT (Maximum of 35%) |
| Vision Endowment Plus | Traditional Participating | 3% * PPT (Maximum of 35%) |
| Secure Plus Plan | Traditional, Non- Participating | 35% for option A & 27% for Option B |
| Guaranteed Milestone Plan | Traditional Non-Par | 3% * PPT (Maximum of 35%) |
| Fortune elite | ULIP | 15% |
| Wealth secure | ULIP | 15% |

PPT = Premium Payment Term; PT = Policy Term; RP = Regular Premium; SP = Single Premium



Tata AIA Life Insurance

| Plan Name | Product Type | FYC |
|-----------------------------|-----------------------------|------------------------------|
| TATA AIA Smart Income Plus | Traditional Non-Par | PT of 15 Years: 21.0% |
| | | PT of 21 Years: 30.0% |
| | | PT of 25 Years: 35.0% |
| TATA AIA Maha Raksha | Term Plan | 40.0% |
| Supreme | | |
| TATA AIA Sampoorna Raksha+ | Term with Return of Premium | 3% x PPT (Maximum of 35%) |
| | Plan | |
| TATA AIA Wealth Maxima | ULIP | 18.0% |
| TATA AIA Fortune Maxima | ULIP | 18.0% |
| TATA AIA Wealth Pro | ULIP | PPT of 5 years: 15% |
| | | PPT of 7 – 20 Years: 18% |
| TATA AIA Fortune Pro | ULIP | PPT of 5 years: 15% |
| | | PPT of 7 – 20 Years: 18% |
| TATA AIA Money Back Plus | Participating | PT of 16 Years: 18% |
| | | PT of 20 Years: 24% |
| | | PT of 24 Years: 30% |
| TATA AIA Gold Income Plan | Traditional Non-Par | 3% x PPT (Maximum of 35%) |
| TATA AIA Smart Annuity Plan | Traditional Annuity Plan | 2% of Single Premium |
| TATA AIA Guaranteed Return | Traditional Non-Par | 3% x PPT for Regular Premium |
| Insurance Plan | | 2% for Single Premium |

PPT = Premium Payment Term; PT = Policy Term; RP = Regular Premium; SP = Single Premium



Commission structure for fees received by DBS Bank for General Insurance Products of Royal Sundaram General Insurance Company Ltd. (RSA) & Bharti-Axa General Insurance Co. Ltd.

| Product Name | Remuneration | Rate of Remuneration |
|-------------------------|--------------|-----------------------|
| Motor – Private* | IRDA | As per Below Schedule |
| Motor – CV* | IRDA | As per Below Schedule |
| Motor - 2W* | IRDA | As per Below Schedule |
| PA – Individual | IRDA | 15% |
| Critical Illness | IRDA | 15% |
| Fire | IRDA | 11.50% |
| Property / Commercial | IRDA | 11.50% |
| CE | IRDA | 11.50% |
| Travel | IRDA | 15% |
| Health – Individual | IRDA | 15% |
| Home | IRDA | 16.50% |
| Group Health | IRDA | 7.50% |
| Group Personal Accident | IRDA | 7.50% |

Note: All commercial policies sourced by DBS Bank would be restricted to a Sum Assured less than INR 5 Crores as per the Regulatory guidelines

*Updated Remuneration Chart for Motor

The maximum commission or remuneration as a percentage of premium that is allowed for general insurance (motor) is as under:

| S. No. | Year | Maximum Commission/remuneration payable to insurance agents/insurance intermediaries | | | | | | | |
|-----------|--|--|--|--------------------------|-----------|--|--|--|--|
| | | Motor (Compr | Motor (Stand-alone TP) | | | | | | |
| | | Other than 2-wheeler | 2-wheeler | Other than 2- wheeler | 2-wheeler | | | | |
| 1 | Certificate of registration –1 st to 3 rd year | 15% (OD portion) + (Nil - TP portion) | 17.5% (OD portion) + (Nil - TP portion) | 2.5% | 2.5% | | | | |
| 2 | Certificate of registration – 4 th year onwards | 15% (OD portion) + 2.5% (TP portion) | 17.5% (OD portion) + 2.5% (TP portion) | 2.5% | 2.5% | | | | |



Disclaimer

DBS Bank having the Certificate of Registration Number: **0257** issued by the **Insurance Regulatory** and **Development Authority of India (IRDAI)** is the Composite Corporate Agent of:

- 1.**Tata AIA Life Insurance Company Limited** having the Registered office/principal place of business at 14th Floor, Tower A, Peninsula Business Park, Senapati Bapat Marg, Lower Parel, Mumbai 400013.
- 2. **Aditya Birla Sun Life Insurance Company Limited** having the Registered office address at One India bulls Centre, Tower 1, 16th Floor, Jupiter Mill Compound, 841, SenapatiBapat Marg, Elphinstone Road, Mumbai 400013
- 3. **Royal Sundaram General Insurance Company Limited** having the Registered office address at No.21, Patullos Road, Chennai -600 002.
- 4. **Bharti Axa General Insurance Company Limited** having its registered office at 19th Floor, Parinee Crescenzo, Unit No-1902, 'G' Block, Bandra Kurla Complex, Opp. MCA Club, Bandra (E), Mumbai 400051
- 5. **Go Digit General Insurance Limited** and having its corporate office at Atlantis, 95, 4th B Cross Road, Koramangala Industrial Layout, 5th Block, Bengaluru, Karnataka 560095

The Insurance products are offered and underwritten by respective insurance companies. The contract of insurance is between the insurer and the insured and not between the bank and the insured.

For more details on risk factors, terms and conditions, please read sales brochure of insurer carefully before concluding a sale. Tax benefits are available as per the prevailing tax laws, which are subject to change.

Participation by the Bank's clients in the insurance products is purely on a voluntary basis.