### Operating growth trends continue

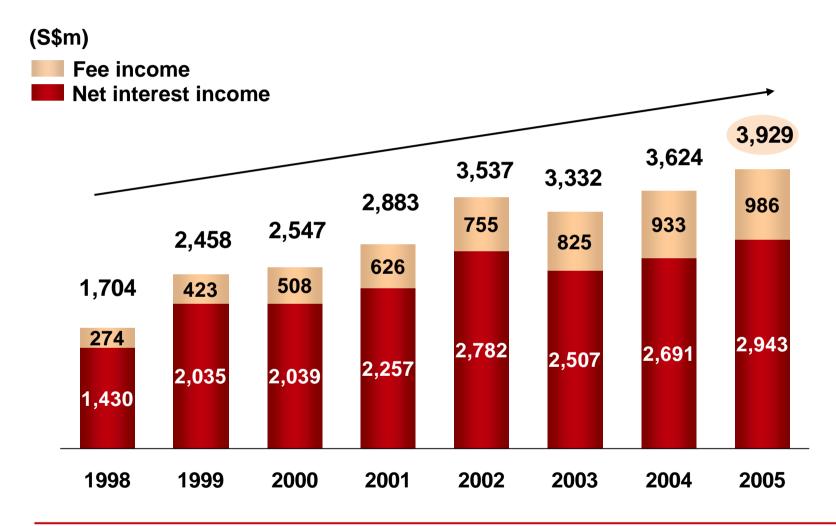
DBS Group Holdings 4Q 2005 financial results February 17, 2006



# Full-year net profit excluding one-time gains and goodwill charges declined 15%

(S\$m)	2005	2004	% change
Full-year 2005 net profit	1,649	1,938	15%
4Q05 net profit	384	432	11%

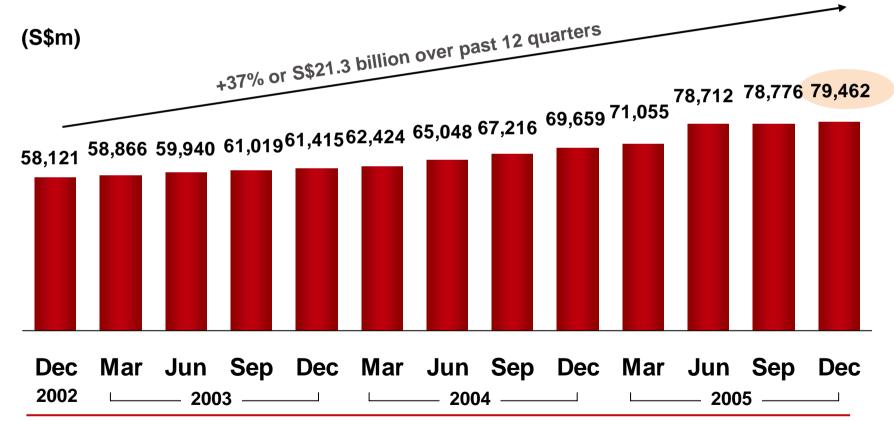
#### Net interest and fee income reached a record high





#### Customer loans grew 14% in 2005

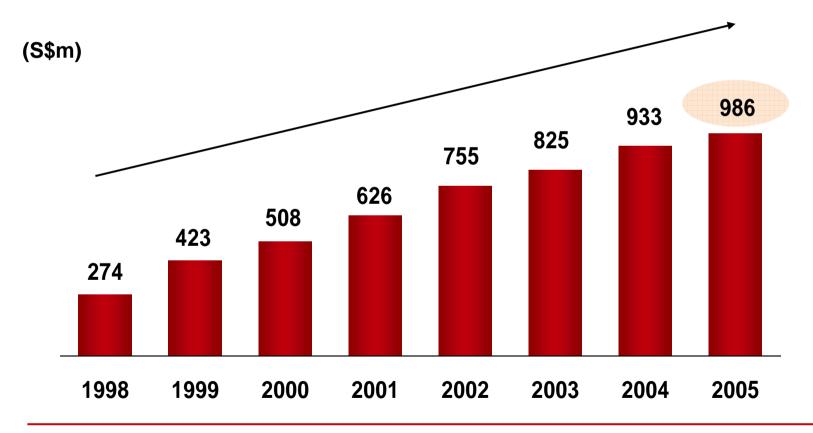
- Net interest income 9% to \$2,943 million
- Net interest margin from 1.87% in 2004 to 1.91% in 2005
- Fourth Quarter 2005 net interest margin 1 to 2.06%, boosting net interest income to quarterly record





#### Fee income rose for the seventh consecutive year

- Fee income up 6% to \$986 million
- Fee income ratio at record 23%





### Larger contribution from higher-return consumer, SME businesses

- Consumer, SME operating profit before tax: S\$1,165 million 24%
- Consumer, SME together accounted for 54% of DBS Group operating profit, from 37% last year



#### Asset quality, credit ratings remain strong

- One of the best asset quality among Asian banks
  - ⇒ NPL rate of 2.1%
  - ⇒ Provision coverage of 97%
- Strong capital ratios
  - ⇒ Tier 1: 10.6%
  - **⇒** Overall: 14.8%
- One of the highest credit ratings among Asian banks
  - ⇒ DBS Bank: Moody's Aa2, S&P's AA-, Fitch's AA-
  - **⇒** DBS Hong Kong (Limited): Moody's A2, S&P's AA-, Fitch's AA-

### Committed to providing higher returns to shareholders

- Fourth-quarter dividend of 17 cents per share, from 15 cents per share in previous quarter
- Total dividends of 58 cents per share for full year 2005, 45% from 2004's 40 cents per share
- Dividend policy reflects our policy of rewarding shareholders with sustainable, progressively rising dividends



### Operating growth trends continue

DBS Group Holdings 4Q 2005 financial results February 17, 2006



#### **Operating growth trends continue**

- GAAP earnings affected by non-operating items
- Sustained growth in customer businesses
- Better sequential operating performance in Hong Kong
- Asset quality remains benign

- One-time gains of S\$303 million from sale of office buildings in Singapore
- Goodwill impairment charge of S\$1,128 million for DBS Hong Kong
- Change in accounting treatment for US\$725m and S\$100m of noncumulative non-convertible preference shares from debt to equity reduced full-year earnings by S\$48 million

**Goodwill impairment charge for DBS Hong Kong – summary (S\$m)** 

**Carrying value (before impairment)** 

as at December 31, 2005 10,765

NTA 3,988

Unamortised goodwill 6,777

Recoverable value as at December 31, 2005 9,637

Goodwill impairment charge 1,128



#### **Goodwill impairment charge for DBS Hong Kong – methodology**

- Discounted cash flow method
- Detailed five-year projections with 2006 2010 net earnings
   Cagr of 8.7%
- Long-term growth rate of 4.5% from 2011
- Discount rate of 9.5%

Change in accounting treatment for non-cumulative non-convertible perpetual preference shares (NCPS)

- Under revised FRS 32, NCPS now accounted for as an equity instrument, not debt. Applied retrospectively
- Under FRS 39, interest rate swap (from fixed to floating) for NCPS now does not qualify as hedge. Applied prospectively from January 1, 2005
- Shareholders' equity as at January 1, 2005 adjusted upwards by S\$95 million due to reversal of hedge accounting
- During course of 2005, marked to market value of swap declined
   S\$48 million, taken to profit and loss account



#### **Operating growth trends continue**

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# 4Q operating income and operating profit improve on year and on quarter

(S\$m)	4Q 2005	4Q 2004	% change	3Q 2005	% change
Net interest income	800	665	20	746	7
Non-interest income	314	372	(16)	307	2
Operating income	1,114	1,037	7	1,053	6
Staff costs	279	257	9	255	9
Other operating expenses	272	263	3	250	9
Operating expenses	551	520	6	505	9
Operating profit	563	517	9	548	3
Provisions / (write-back)	55	(30)	nm	4	>100
Net profit before:	384	432	(11)	419	(8)
Goodwill charges	1,128	110	>100	-	nm
One-time gains	303	-	-	-	-
Net profit / (loss)	(441)	322	nm	419	nm



# Full-year interest and fee income rise, operating profit dampened by market-related activities

(S\$m)	2005	2004	% change
Net interest income	2,943	2,691	9
Non-interest income	1,395	1,788	(22)
Operating income	4,338	4,479	(3)
Staff costs	1,052	993	6
Other operating expenses	974	963	1
Operating expenses	2,026	1,956	4
Operating profit	2,312	2,523	(8)
Provisions	203	63	>100
Net profit before:	1,649	1,938	(15)
Goodwill charges	1,128	440	>100
One-time gains	303	497	(39)
Net profit	824	1,995	(59)

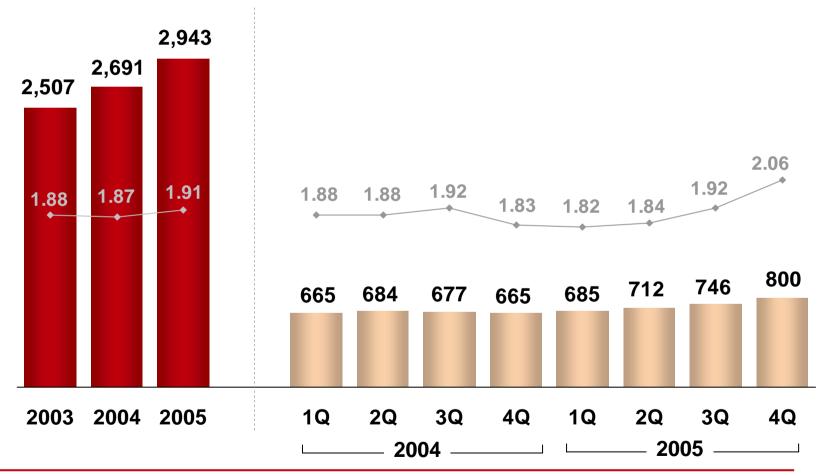


# Interest income drivers improve, other ratios affected by lower non-interest income contribution

(%)	4Q 2005	3Q 2005	4Q 2004	2005	2004
Net interest margin	2.06	1.92	1.83	1.91	1.87
Fee income/total income	22	23	22	23	21
Non-interest income/total income	28	29	36	32	40
Cost/income	49	48	50	47	44
ROE	8.8	9.7	10.6	9.7	12.6
Loans/deposits	68	69	62	68	62
NPL ratio	2.1	2.0	2.5	2.1	2.5

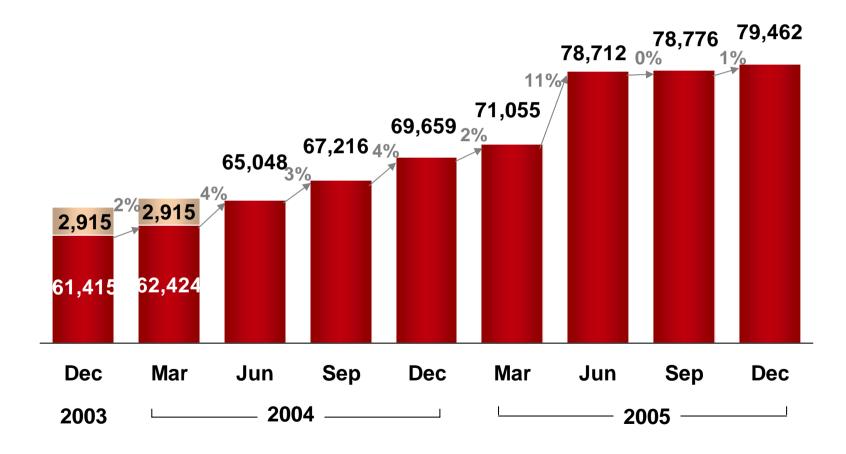
### Loan growth and higher margins boost interest income to annual and quarterly record

(S\$m) → Net interest margin (%)

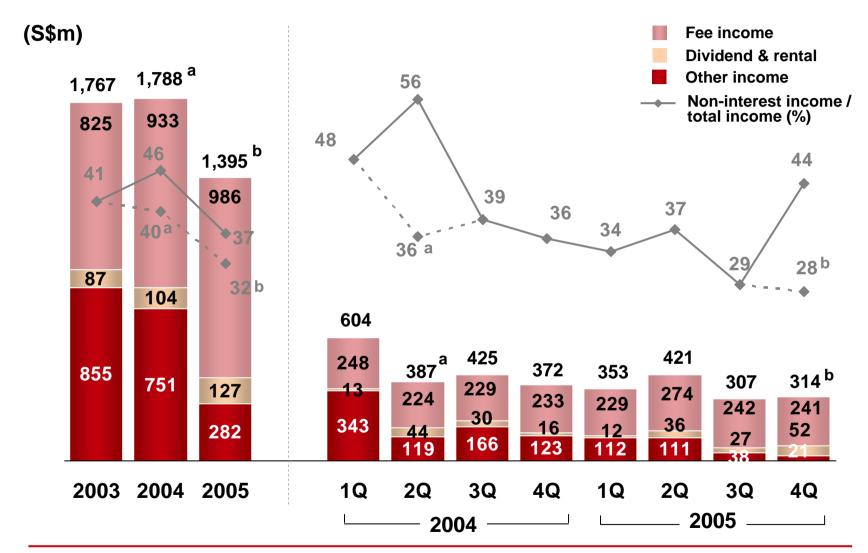


#### Loans expand 14% on year, improving asset mix

(S\$m) DTDB loans



#### Fee incomes rise for seventh year

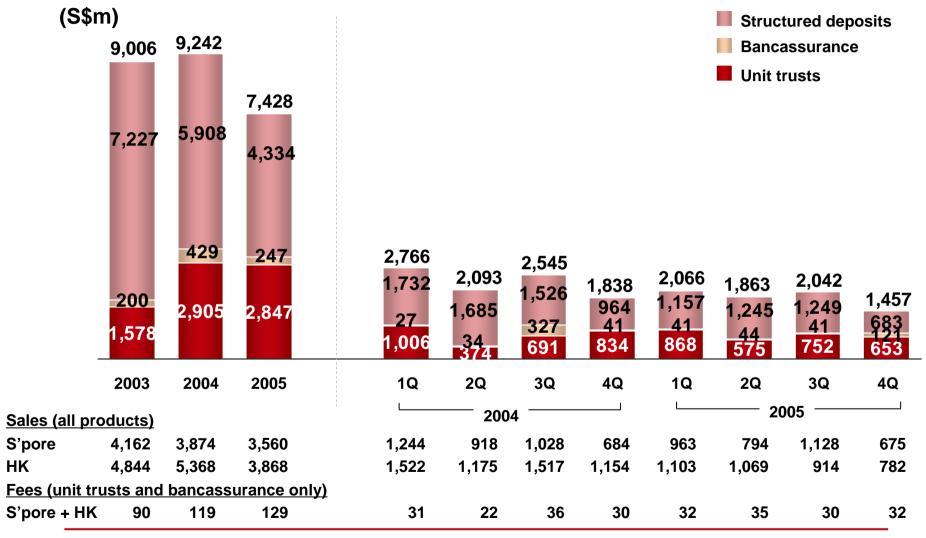


<sup>(</sup>a) Excluding one-time gains of S\$497m

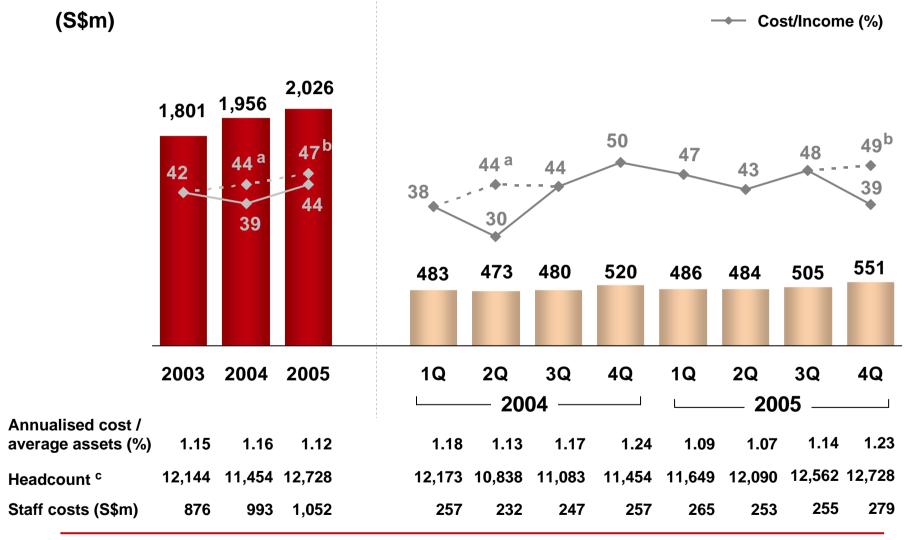


<sup>(</sup>b) Excluding one-time gains of S\$303m

### 4Q and full-year wealth management revenues increase



#### Full-year cost-income ratio within target range



<sup>(</sup>a) Excluding one-time gains of S\$497m



<sup>(</sup>b) Excluding one-time gains of S\$303m

<sup>(</sup>c) At period end

### Full-year operating profit contribution of customer businesses increase

(S\$m)	2005	2004	% change
Consumer Banking	804	671	20
Enterprise Banking	450	484	(7)
Corporate and Investment Banking	498	450	11
Customer business sub-total	1,752	1,605	9
Global Financial Markets	186	553	(66)
Central Treasury Unit	155	327	(53)
Central Operations <sup>a</sup>	219	38	>100
Total	2,312	2,523	(8)



#### **Operating growth trends continue**

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## Hong Kong's operating profit continues to improve on quarter

(S\$m)	4Q 2005	4Q 2004	% change	3Q 2005	% change
Net interest income	275	212	30	247	11
Non-interest income	65	121	(46)	77	(16)
Operating income	340	333	2	324	5
Operating expenses	179	156	15	167	7
Operating profit	161	177	(9)	157	3
Provisions	25	24	4	7	>100
Net profit after tax	117	132	(11)	125	(6)

# Hong Kong's full-year performance lower as operating income falls

(S\$m)	2005	2004	% change
Net interest income	947	899	5
Non-interest income	319	485	(34)
Operating income	1,266	1,384	(9)
Operating expenses	653	598	9
Operating profit	613	786	(22)
Provisions	44	104	(58)
Net profit after tax	481	588	(18)

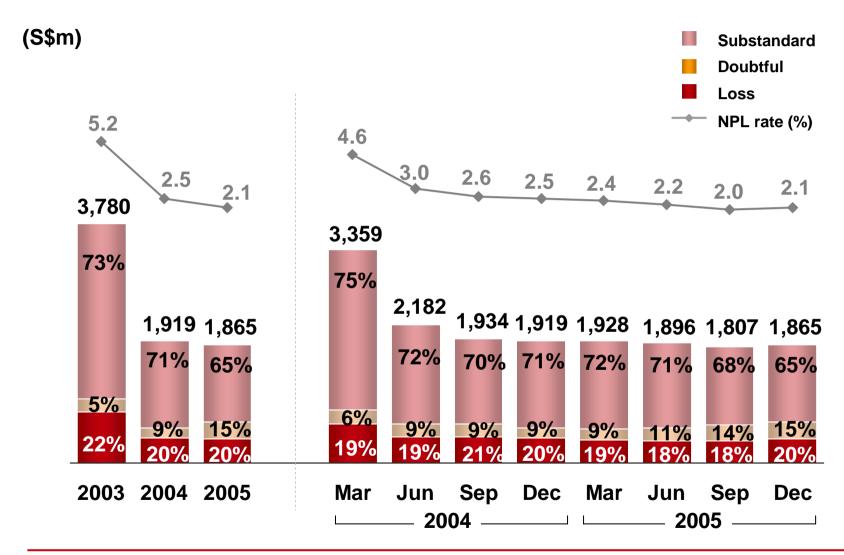
# Hong Kong full-year ratios less favourable, 4Q margins improve on quarter

(%)	4Q 2005	3Q 2005	4Q 2004	2005	2004
Net interest margin	2.42	2.26	2.03	2.18	2.22
Non-interest income/total income	20	24	37	25	35
Cost/income	53	52	48	52	43
ROA	0.94	1.02	1.13	1.00	1.29
Loans/deposits	78	77	75	78	75

#### **Operating growth trends continue**

- GAAP earnings affected by non-operating items
- Sustained growth in customer businesses
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- Asset quality remains benign

#### NPL rate at 2.1%



#### Non-performing assets increase slightly in 4Q

(S\$m)	4Q	4Q	3Q
	2005	2004	2005
NPAs at start of period	1,807	2,182	1,896
New NPAs Net recoveries of existing NPAs Write-offs	250	114	180
	(150)	(283)	(225)
	(42)	(79)	(44)
NPAs at end of period	1,865	1,934	1,807

# Specific provision charges higher in 4Q from lower write-backs

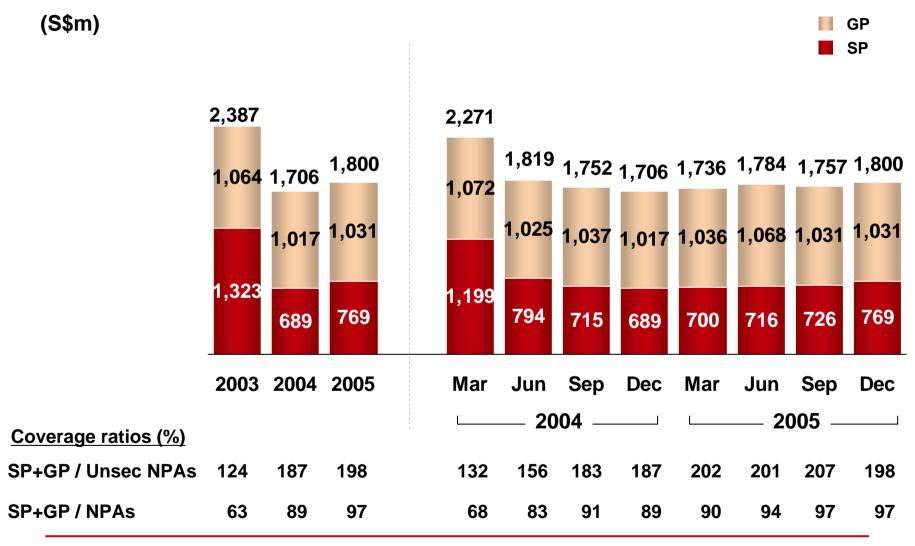
(S\$m)	4Q 2005	4Q 2004	3Q 2005
Add charges for			
New NPLs	86	74	40
Existing NPLs	33	42	49
	119	116	89
Subtract charges for			
Upgrading	1	2	1
Settlements	41	64	40
Recoveries	6	13	18
	48	79	59
Total SP charges	71	37	30



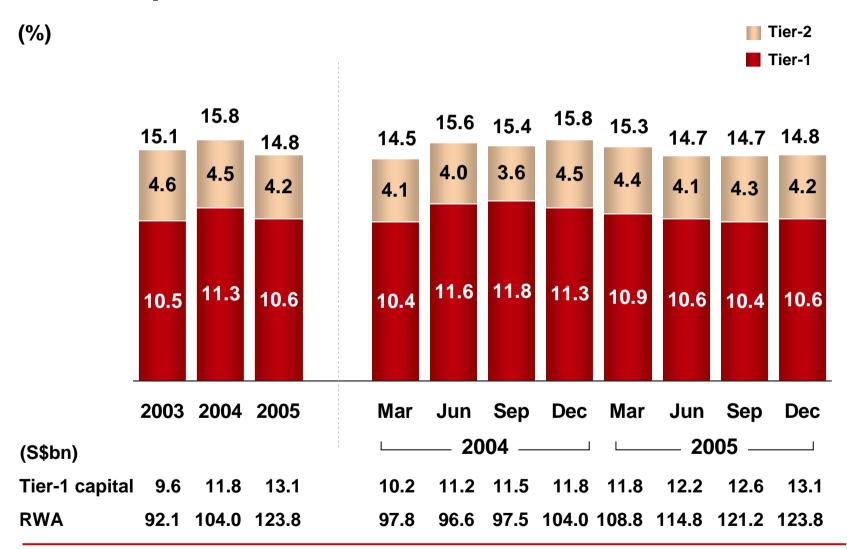
# Specific provision charges for 2005 higher from lower write-backs

(S\$m)	2005	2004	
Add charges for			
New NPLs	223	217	
Existing NPLs	169	179	
	392	396	
Subtract charges for			
Upgrading	7	24	
Settlements	154	245	
Recoveries	35	34	
	196	303	
Total SP charges	196	93	

#### Provision coverage maintained at 97%

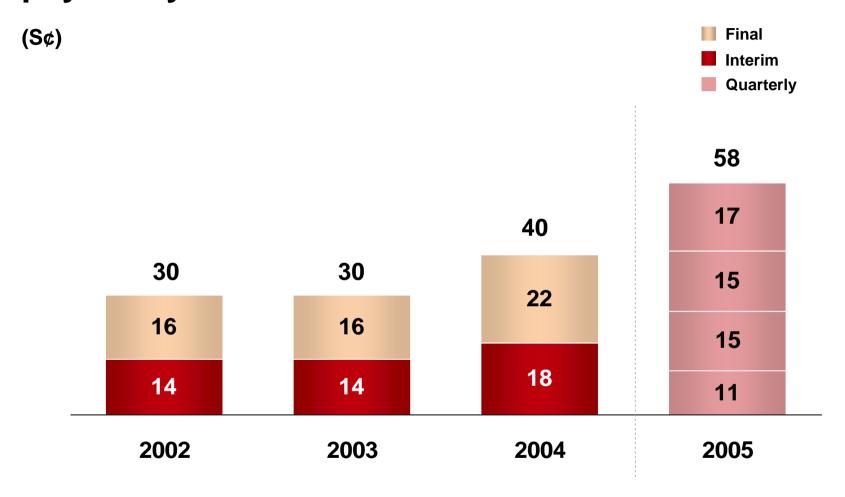


## CAR unchanged on quarter, lower on year as RWA expands





### 4Q dividend rate of 17 cents raises full-year payout by 45% to 58 cents





#### **Operating growth trends continue**

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