



Live more,
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3Q results reflect improving business momentum

**DBS Group Holdings
3Q 2020 financial results
November 5, 2020**

Highlights

3Q net profit up 4% on quarter to \$1.30bn as business momentum recovers

- Net interest income declines 6% due to 9bp fall in net interest margin, underlying loan growth healthy
- Fee income rebounds 17% to pre-Covid levels, third-highest on record
- Total income declines 4% due partly to lower trading income from high base

9M total allowances quadruple to \$2.49bn, including GP of \$1.50bn

- GP reserves up 60% to \$4.02bn over 9M, exceeding Tier-2 eligibility by \$1.2bn
- Allowance coverage at 107% and at 200% after taking collateral into account
- NPA rise 3% on quarter, NPL rate higher at 1.6%

Ample liquidity and healthy capital

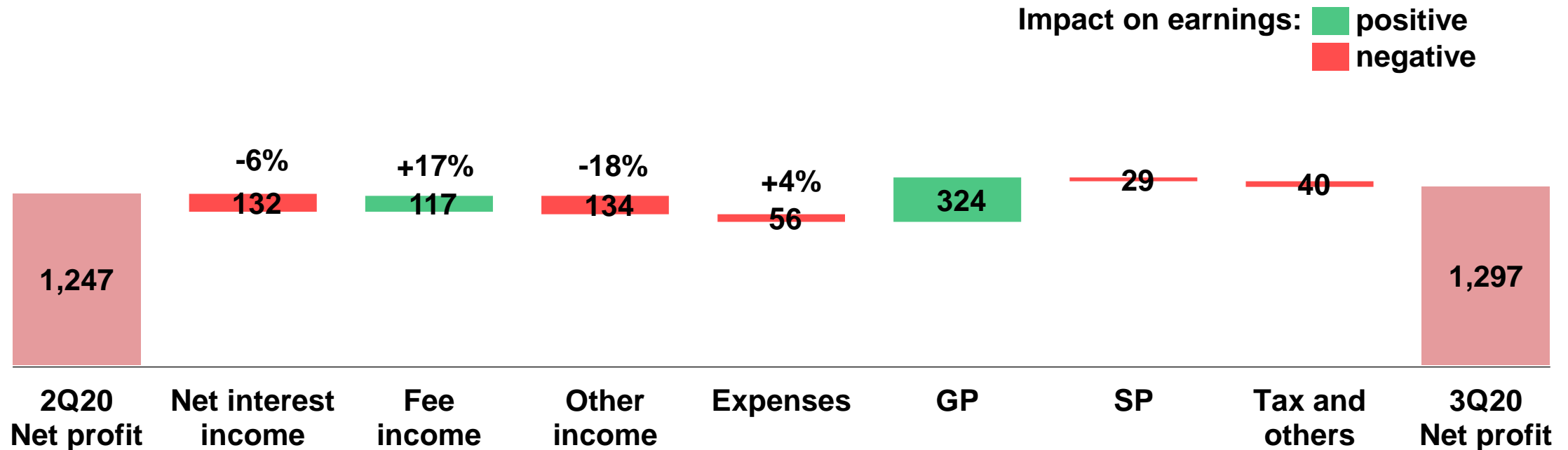
- Ample liquidity with 3Q LCR at 135% and NSFR at 123% as deposits grow 9% over 9M from \$70bn Casa inflows
- CET-1 at 13.9%, comfortably above regulatory requirements

3Q dividend at 18 cents per share

- Payout in line with MAS guidance

3Q net profit up 4% on quarter as fee income rebounds 17%

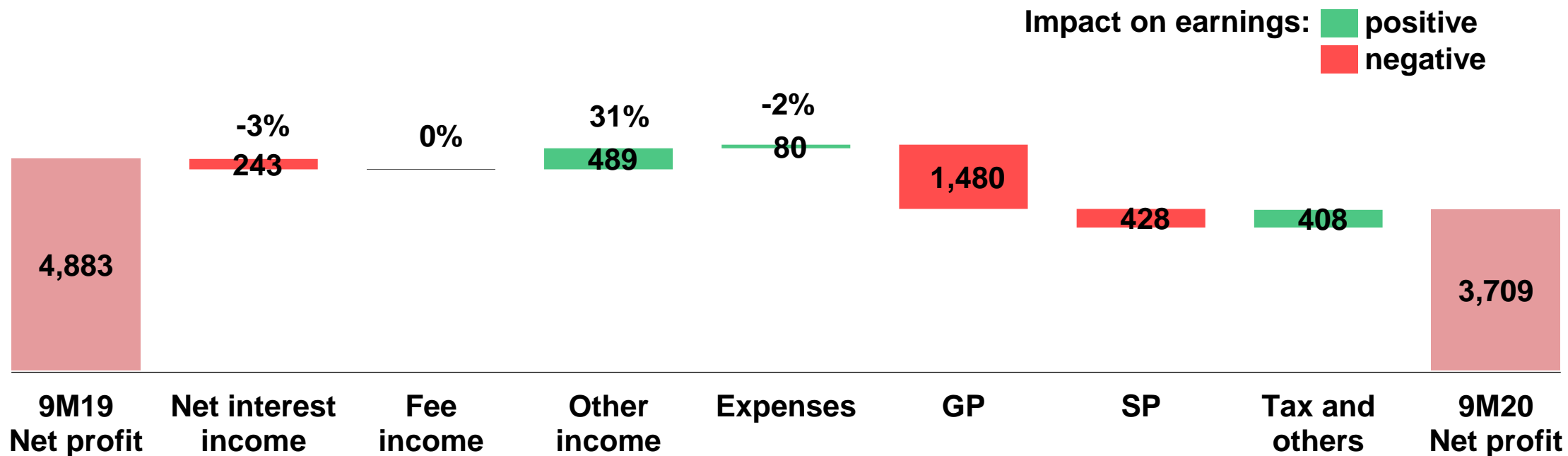
(S\$m)	3Q20	QoQ %	
Total income	3,577	(4)	<ul style="list-style-type: none"> Net interest income down 6% as impact of interest rate cuts in 1H is felt more fully Fee income up 17% led by wealth management and card fees Trading income declines from a high base Pace of total allowances slows after accelerated build-up in 1Q and 2Q
Expenses	1,539	4	
Profit before allowances	2,038	(9)	
Allowances	554	(35)	
Net profit	1,297	4	



Record 9M operating profit enables conservative GP of \$1.50bn

(S\$m)		9M20	YoY %
Total income	record	11,329	2
Expenses		4,578	(2)
Profit before allowances	record	6,751	5
Allowances		2,489	>100
Net profit		3,709	(24)

- Net interest income down 3% as NIM declines 23bp to offset 5% loan growth
- Fee income flat as 3Q rebound offsets weak 2Q
- Other income up 31% as investment gains triple with lower interest rates
- GP of \$1.50bn conservatively set aside against risks arising from the pandemic

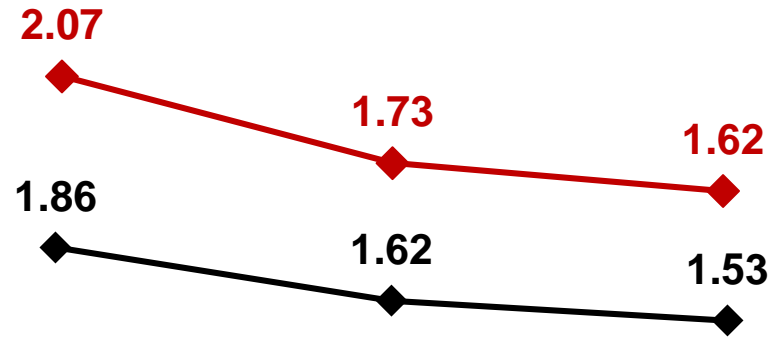
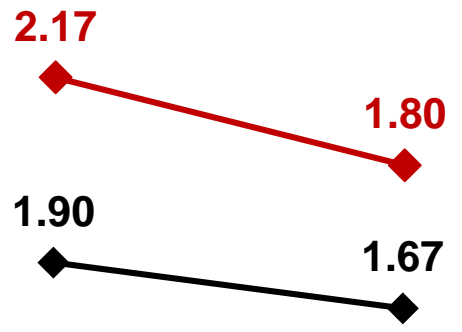


Net interest income down 6% on quarter as NIM tightens 9bp

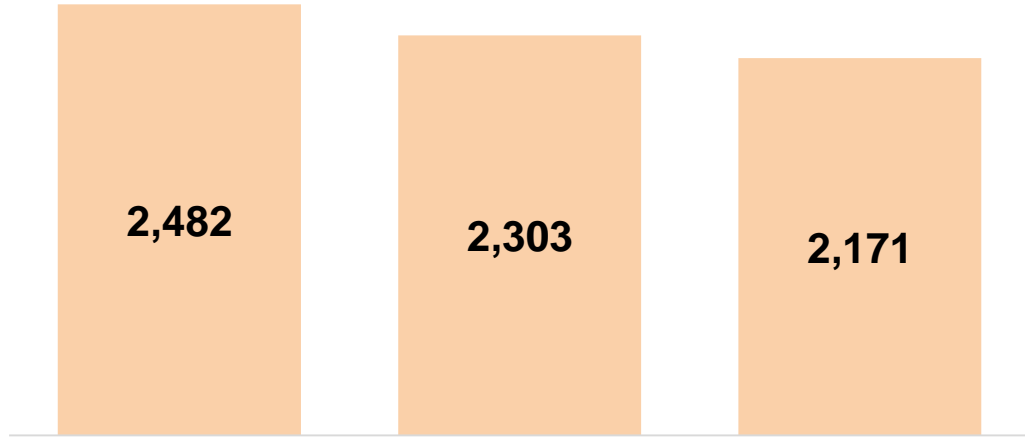
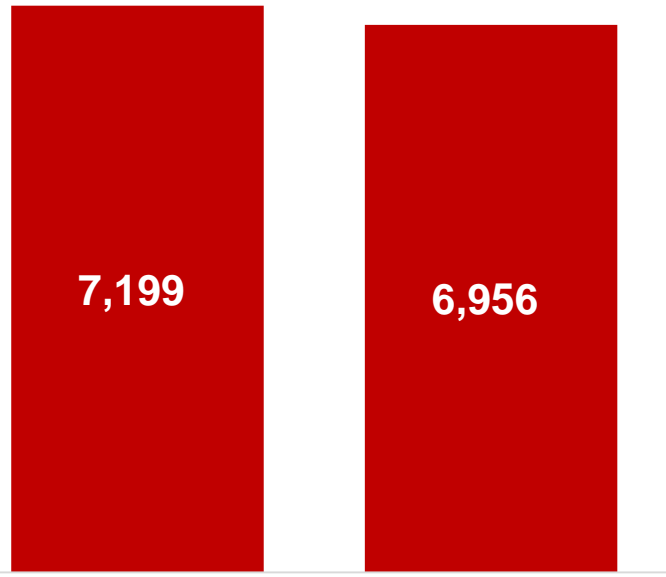
Net interest margin (%)

Excluding TM

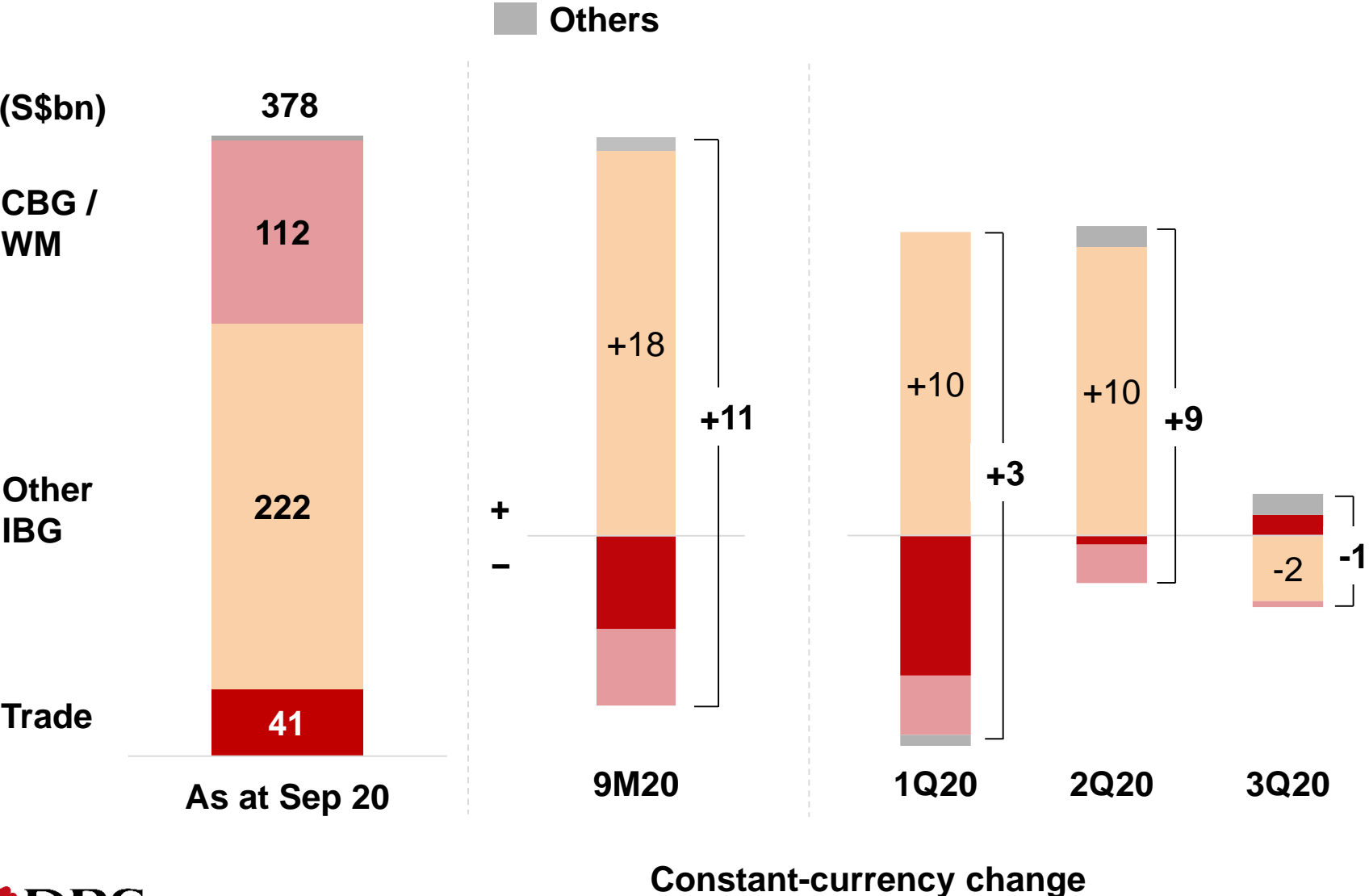
Group



Net interest income (S\$m)



Loans up 3% over 9M, stable on quarter

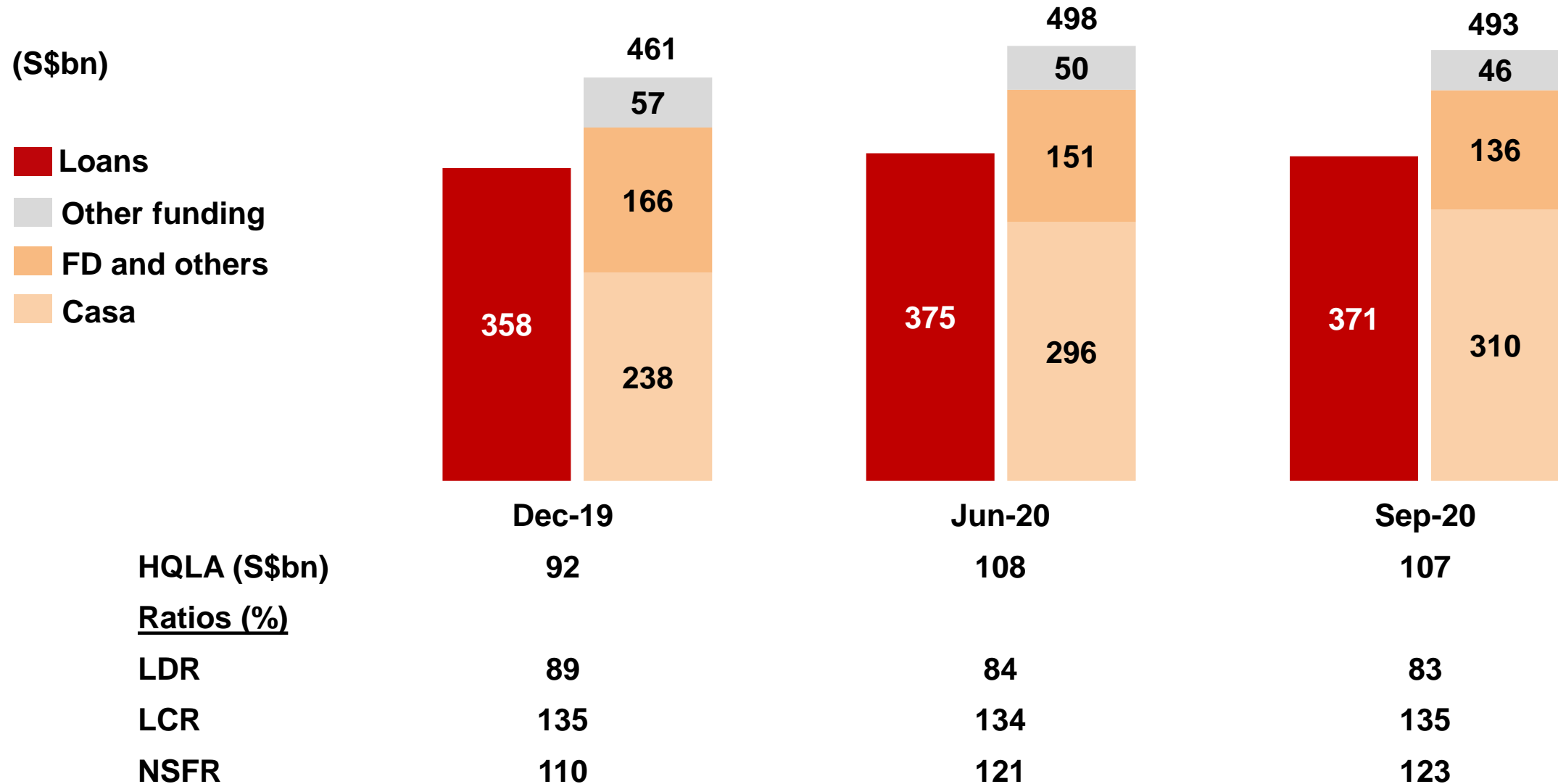


- Loans up \$11 billion or 3% year to date, stable on quarter in constant currency terms
- 3Q non-trade corporate loan drawdowns offset by repayments of short-term facilities
- Singapore housing loans dipped due to the lagged impact of circuit breaker in 2Q. New bookings rebounded strongly in 3Q



Gross loans

Deposits up 1% on quarter, 9% over 9M on \$70bn Casa inflows



HQLA is high quality liquid assets; Other funding comprises senior medium term notes, commercial papers, negotiable certificates of deposit, other debt securities and covered bonds

3Q net fee income rebounds 17% on quarter to pre-Covid levels, third highest on record

(S\$m)

Brokerage

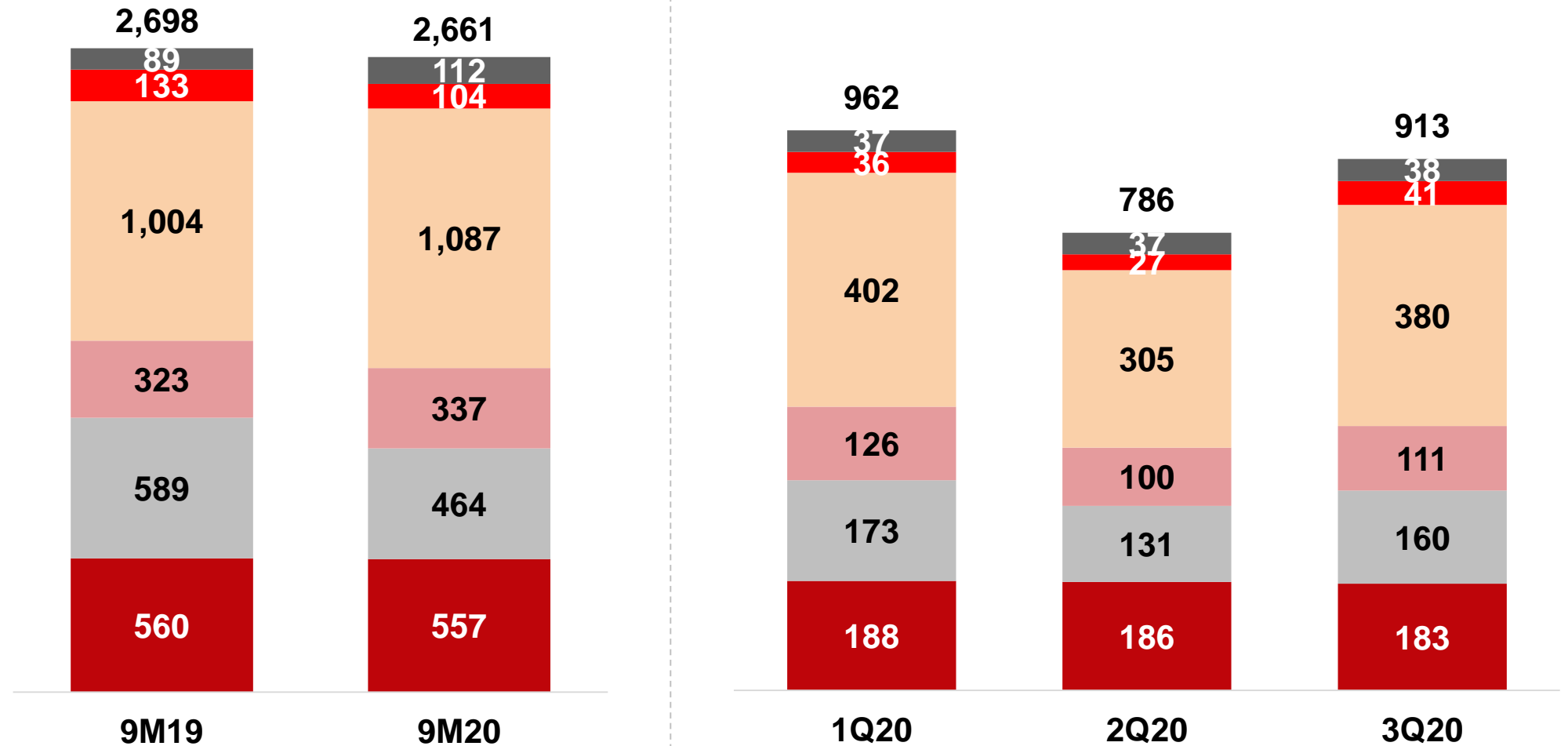
Investment banking

Wealth management

Loan-related

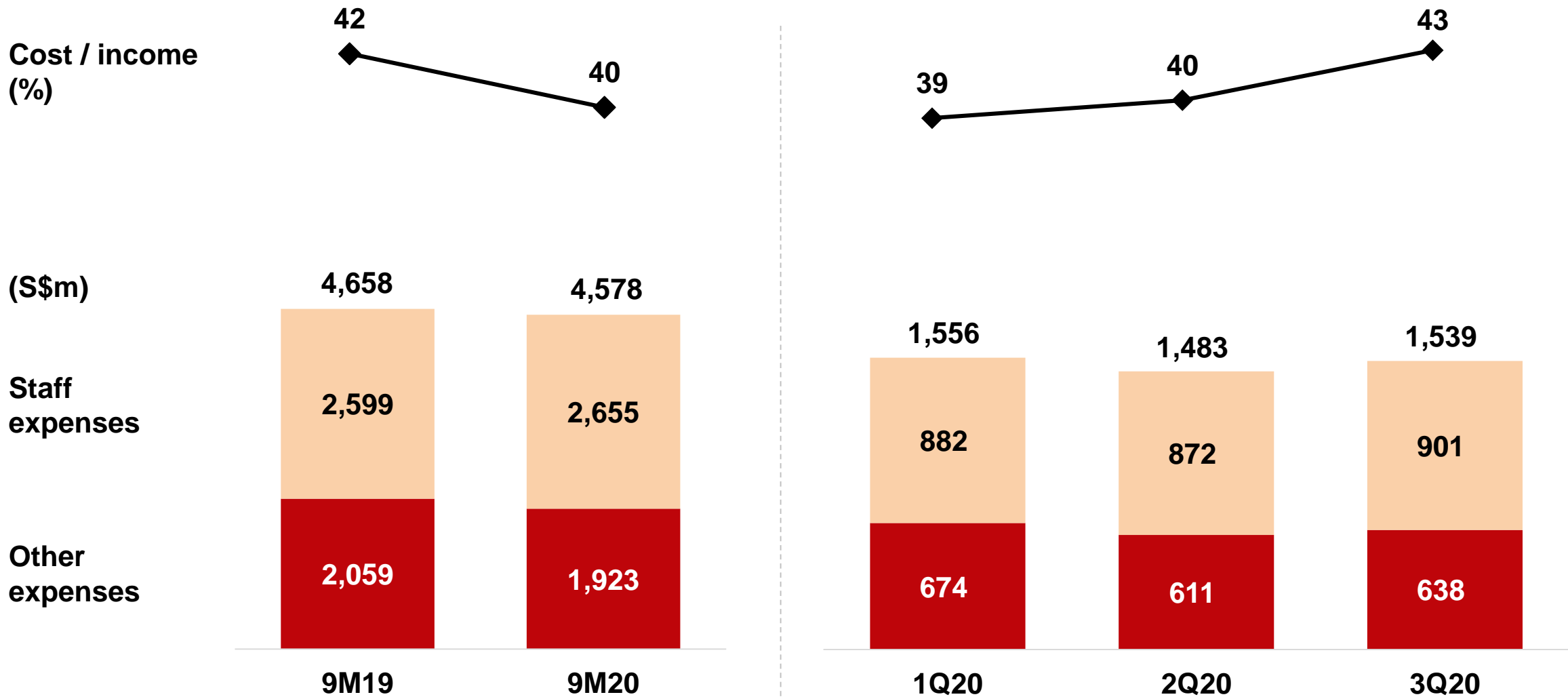
Cards

Transaction services



Gross fee income

9M expenses decline 2%, cost-income ratio at 40%



NPL ratio in line with recent quarters, bulk of new NPA formation in 1Q

(S\$m)	9M19	9M20	1Q20	2Q20	3Q20
NPAs at start of period	5,684	5,773	5,773	6,592	6,354
IBG and others	167	655	620	(201)	236
New NPAs	724	1,551	1,023	115	543
Upgrades, settlements and recoveries	(286)	(489)	(340)	(201)	(78)
Write-offs	(271)	(407)	(63)	(115)	(229)
CBG / WM	43	32	(0)	27	5
Translation	50	57	199	(64)	(78)
NPAs at end of period	5,944	6,517	6,592	6,354	6,517
NPL ratio (%)	1.5	1.6	1.6	1.5	1.6



Quarterly movements may not sum up to nine months as the presentation is based on the classification of the borrower in the respective period

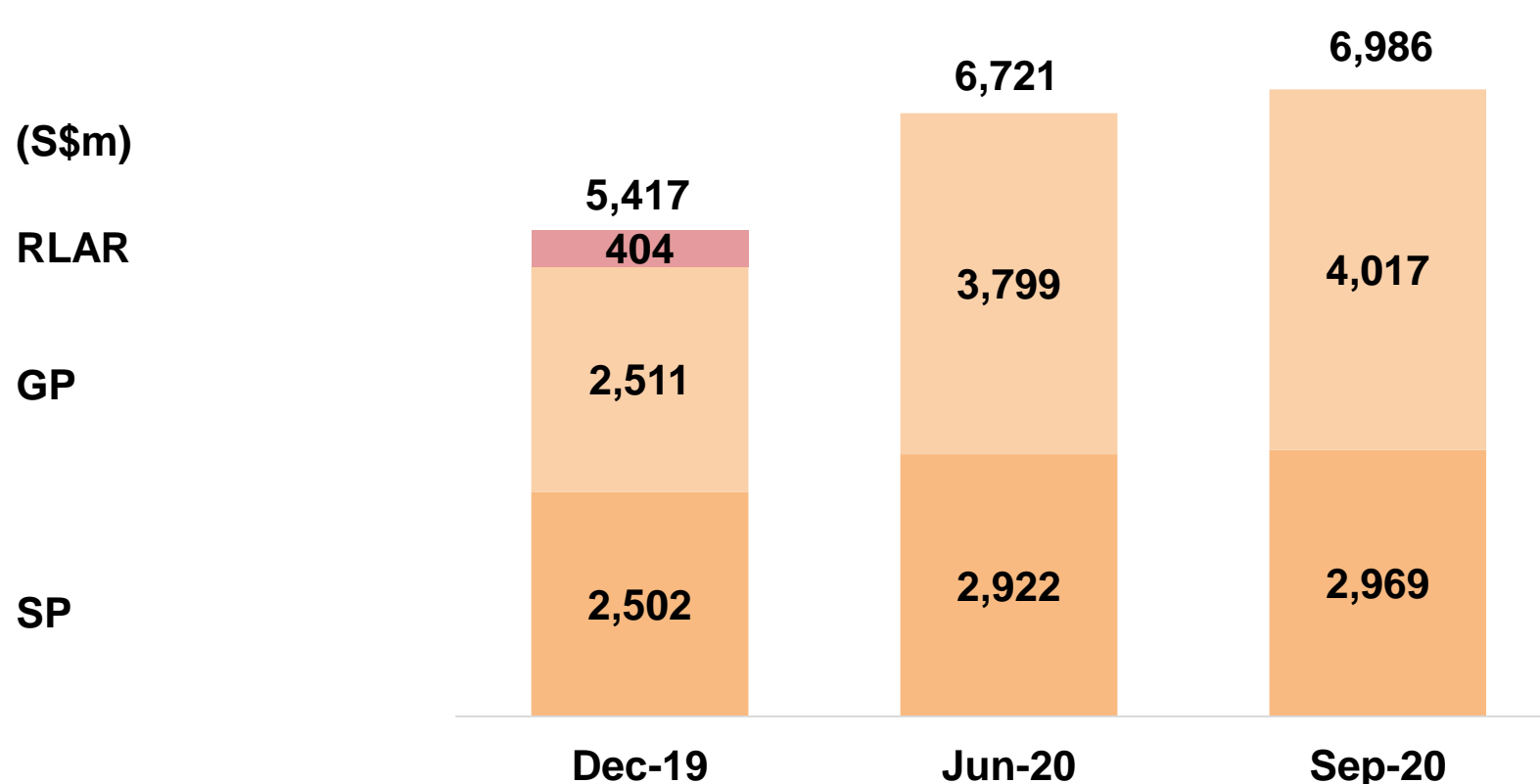
3Q SP at 31bp of loans in line with 1H

(S\$m)	9M19	9M20	1Q20	2Q20	3Q20
IBG and others	369	592	257	146	189
Add charges for	416	723	359	165	212
New NPLs	184	550	315	16	161
Existing NPLs	232	173	44	149	51
Subtract charges for	47	131	102	19	23
Upgrades	1	1	0	0	0
Settlements	31	116	100	15	14
Recoveries	15	14	2	4	9
CBG / WM	141	260	57	96	107
SP charges for loans	510	852	314	242	296
Other credit exposures	53	136	69	47	20
Total SP charges	563	988	383	289	316
SP / loans (bp)	19	30	35	26	31



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GP reserves rise 60% over 9M to \$4.02bn



Conservative GP reserves

- Balance sheet conservatively fortified against risks arising from the Covid-19 pandemic
- GP reserves raised \$1.2bn beyond Tier-2 eligibility, providing future store of CET-1 to buffer against unforeseen credit deterioration
- GP reserves exceed MAS requirement by 32%

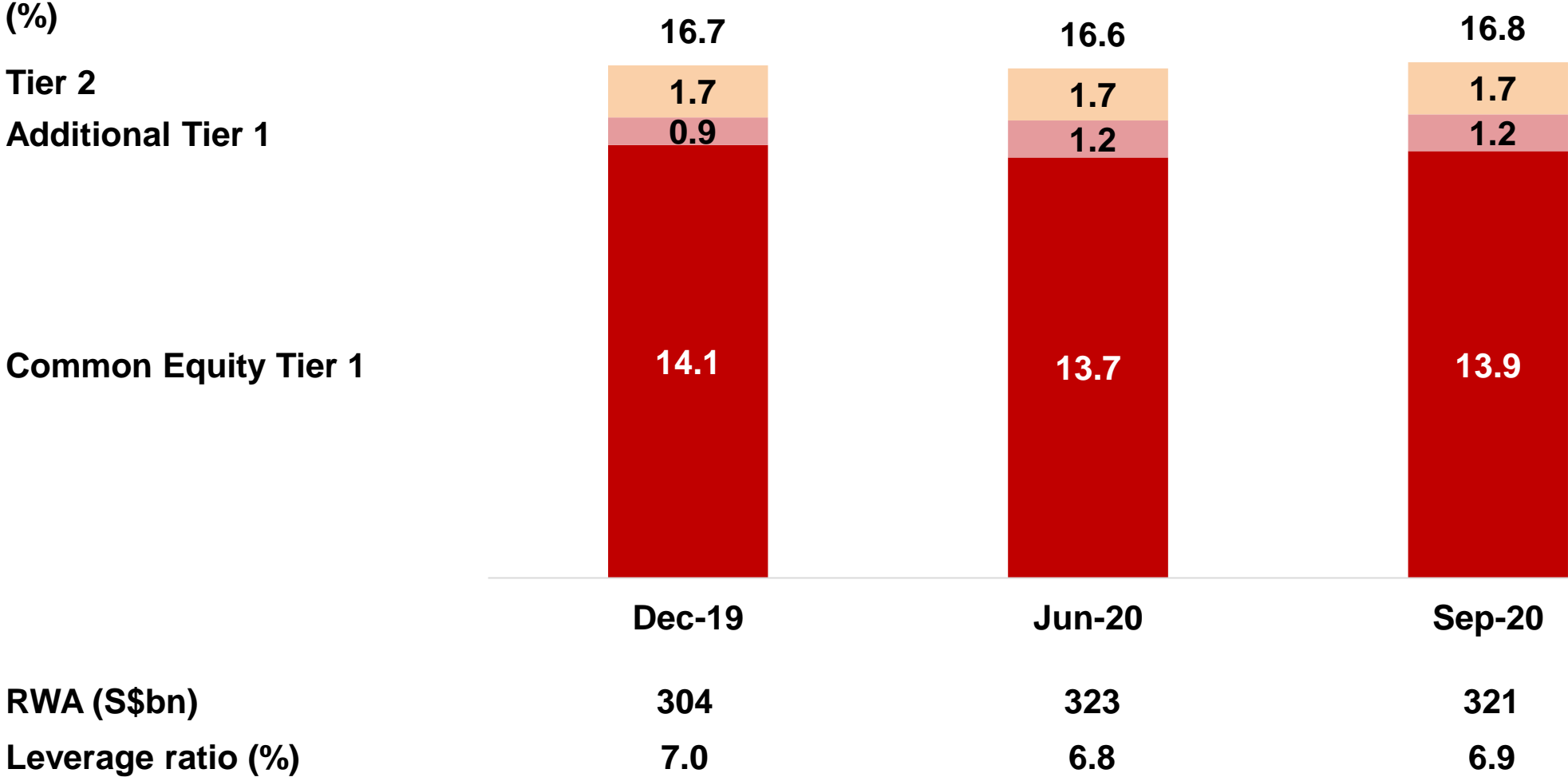
Total allowance reserves as % of:

NPA	94	106	107
Unsecured NPA	191	199	200



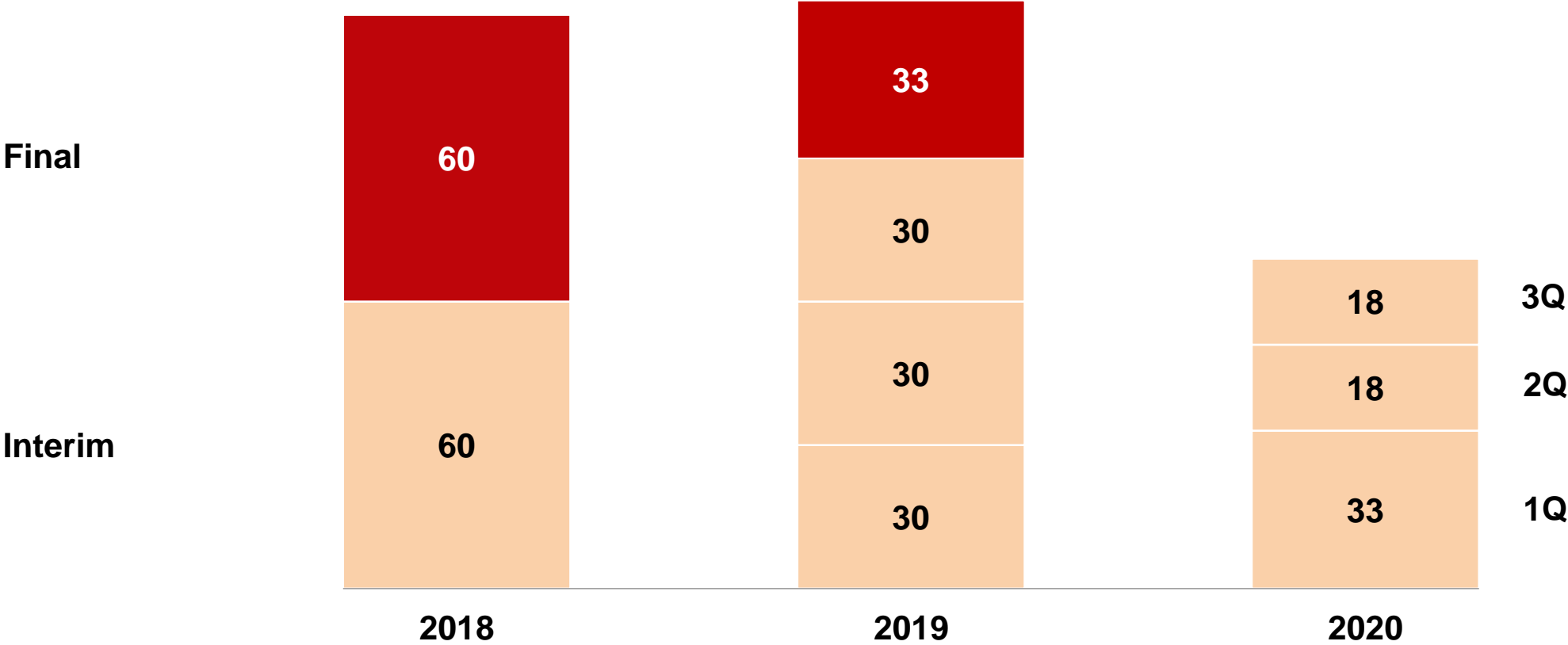
RLAR is regulatory loss allowance reserves which are set aside from retained earnings

Strong CET-1 and leverage ratios



3Q dividend at 18 cents per share

(S¢ per share)



In summary – 3Q results reflect improving business momentum

3Q business momentum recovers to mitigate the impact of low interest rates as regional economies emerge from lockdowns

We will remain vigilant around expenses and leverage digitalisation for efficiency

Total allowances of \$2.49bn taken over 9M in accelerated build up. General allowances exceed amount eligible for consideration as Tier-2 by \$1.2bn

Well-positioned to continue supporting customers and the community through the year ahead



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