# Business trends further strengthen 

DBS Group Holdings 2Q 2010 financial results<br>Jul 30, 2010

## Business trends further strengthen

$\square$ One-time goodwill impairment charge
$\square$ Better operating results underpinned by broad-based business volume growth
$\square$ Lower contribution from Hong Kong due to non-recurring expense
$\square$ Asset quality improves

## One-time goodwill impairment charge

$$
\begin{aligned}
& \text { Carrying value as at June 30, } 2010 \text { (before impairment) } 9,453 \\
& \text { NTA } \\
& \text { Goodwill }
\end{aligned}
$$

Recoverable value as at June 30, 2010
8,435
Goodwill impairment charge 1,018

## One-time goodwill impairment charge

Discounted cash flow method

- Detailed earnings projections for 2010-2014
- Long-term growth rate of 4.5\% from 2015
- Discount rate of 9.5\%

Structural changes have increased likelihood of interest margin compression for DBS Hong Kong

We remain positive on prospects, with previously-announced initiatives to strengthen franchise making progress

No impact on cash flow, liquidity or regulatory capital

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## Net earnings before one-time charge up 35\% on quarter

(S\$m)
Net interest income
Fee income
Trading income
Other income
Non-interest income
Income
Staff expenses
Other expenses
Expenses
Profit before allowances
Allowances
Net profit

| $2 Q$ <br> 2010 | $2 Q$ <br> 2009 | YoY <br> $\%$ | $1 Q$ <br> 2010 | QoQ <br> $\%$ |
| ---: | ---: | ---: | ---: | ---: |
| 1,067 | 1,112 | $(4)$ | 1,066 | 0 |
| 358 | 358 | 0 | 341 | 5 |
| 278 | 172 | 62 | 230 | 21 |
| 112 | 150 | $(25)$ | 76 | 47 |
| 748 | 680 | 10 | 647 | 16 |
| 1,815 | 1,792 | 1 | 1,713 | 6 |
| 362 | 330 | 10 | 338 | 7 |
| 355 | 301 | 18 | 364 | $(2)$ |
| 717 | 631 | 14 | 702 | 2 |
| 1,098 | 1,161 | $(5)$ | 1,011 | 9 |
| 204 | 466 | $(56)$ | 355 | $(43)$ |
| 718 | 552 | 30 | 532 | 35 |

## First-half net profit up 18\% from previous half

(S\$m)

Net interest income
Fee income
Trading income
Other income
Non-interest income
Income
Staff expenses
Other expenses
Expenses
Profit before allowances
Allowances
Net profit

| $\begin{gathered} 1 H \\ 2010 \end{gathered}$ | $\begin{gathered} 1 \mathrm{H} \\ 2009 \end{gathered}$ | $\begin{gathered} \text { YoY } \\ \% \end{gathered}$ | $\begin{gathered} 2 \mathrm{H} \\ 2009 \end{gathered}$ | HoH \% |
| :---: | :---: | :---: | :---: | :---: |
| 2,133 | 2,188 | (3) | 2,267 | (6) |
| 699 | 675 | 4 | 719 | (3) |
| 508 | 322 | 58 | 111 | $>100$ |
| 188 | 269 | (30) | 52 | $>100$ |
| 1,395 | 1,266 | 10 | 882 | 58 |
| 3,528 | 3,454 | 2 | 3,149 | 12 |
| 700 | 657 | 7 | 635 | 10 |
| 719 | 612 | 17 | 700 | 3 |
| 1,419 | 1,269 | 12 | 1,335 | 6 |
| 2,109 | 2,185 | (3) | 1,814 | 16 |
| 559 | 880 | (36) | 649 | (14) |
| 1,250 | 1,008 | 24 | 1,056 | 18 |

## Operating ratios improve

(\%)

Net interest margin
Fee income/total income

Non-interest income/total income

Cost/income

ROE

Loans/deposits

SPlaverage loans (bp)

NPL ratio

| $\begin{gathered} 2 Q \\ 2010 \end{gathered}$ | $\begin{gathered} 1 Q \\ 2010 \end{gathered}$ | $\begin{gathered} 20 \\ 2009 \end{gathered}$ | $\begin{gathered} 1 \mathrm{H} \\ 2010 \end{gathered}$ | $\begin{gathered} 2 \mathrm{H} \\ 2009 \end{gathered}$ | $\begin{gathered} 1 \mathrm{H} \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.84 | 1.93 | 2.01 | 1.88 | 2.03 | 2.01 |
| 20 | 20 | 20 | 20 | 23 | 20 |
| 41 | 38 | 38 | 40 | 28 | 37 |
| 40 | 41 | 35 | 40 | 42 | 37 |
| 11.1 | 8.2 | 9.1 | 9.8 | 8.4 | 8.5 |
| 79 | 74 | 71 | 79 | 71 | 71 |
| 19 | 97 | 83 | 56 | 93 | 77 |
| 2.3 | 2.7 | 2.8 | 2.3 | 2.9 | 2.8 |

## Net interest income flat as margins decline



## Loans up 9\% on quarter



## Non-interest income higher



## Wealth management fees improve



## Expenses rise slightly on quarter



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## Hong Kong's earnings decline due to nonrecurring expense

| (S\$m) | $2 Q$ <br> 2010 | $2 Q$ <br> 2009 | YoY <br> $\%$ | 10 <br> 2010 | QOQ <br> $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 198 | 222 | $(11)$ | 202 | $(2)$ |
| Non-interest income | 165 | 120 | 38 | 165 | 0 |
| Income | 363 | 342 | 6 | 367 | $(1)$ |
| Expenses | 249 | 151 | 65 | 147 | 69 |
| Profit before allowances | 114 | 191 | $(40)$ | 220 | $(48)$ |
| Allowances | 32 | 71 | $(55)$ | 7 | $>100$ |
| Net profit | 65 | 99 | $(34)$ | 180 | $(64)$ |

## Hong Kong's first-half net profit up 27\% on year

| (S\$m) | 1 H <br> 2010 | 1 H <br> 2009 | YoY <br> $\%$ | 2 H <br> 2009 | HoH <br> $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 400 | 446 | $(10)$ | 442 | $(10)$ |
| Non-interest income | 330 | 247 | 34 | 231 | 43 |
| Income | 730 | 693 | 5 | 673 | 8 |
| Expenses | 396 | 301 | 32 | 299 | 32 |
| Profit before allowances | 334 | 392 | $(15)$ | 374 | $(11)$ |
| Allowances | 39 | 159 | $(75)$ | 51 | $(24)$ |
| Net profit | 245 | 193 | 27 | 271 | $(10)$ |

[^0]Based on Singapore GAAP

## Hong Kong's key ratios less favourable

$\left.\begin{array}{l|c|c|c|c|c|c|}\hline \text { (\%) } & \begin{array}{c}2 \mathrm{Q} \\ 2010\end{array} & \begin{array}{c}1 \mathrm{Q} \\ 2010\end{array} & 2 \mathrm{Q} \\ 2009\end{array}\right)$

Contributions from regional operations higher than previous half

| (S\$m) | $\begin{gathered} 1 \mathrm{H} \\ 2010 \end{gathered}$ | $\begin{gathered} 1 \mathrm{H} \\ 2009 \end{gathered}$ | YoY $\%$ | $\begin{gathered} 2 \mathrm{H} \\ 2009 \end{gathered}$ | $\underset{\%}{\mathrm{HoH}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 433 | 414 | 5 | 415 | 4 |
| Non-interest income | 183 | 244 | (25) | 173 | 6 |
| Income | 616 | 658 | (6) | 588 | 5 |
| Expenses | 281 | 233 | 21 | 259 | 8 |
| Profit before allowances | 335 | 425 | (21) | 329 | 2 |
| Allowances | 94 | 123 | (24) | 162 | (42) |
| Net profit | 218 | 232 | (6) | 182 | 20 |

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## NPL rate falls to 2.3\% while allowance coverage

 rises(S\$m)
>90 days overdue <90 days overdue
Not overdue
$\longrightarrow$ NPL ratio (\%)


| SP / Loans (bp) | 9 | 35 | 85 | 70 | 83 | 70 | 116 | 97 | 19 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Cumulative general and specific allowances as \% of:

| NPAs | 135 | 114 | 83 | 97 | 81 | 90 | 83 | 92 | 101 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Unsecured NPAs | 245 | 176 | 108 | 156 | 119 | 128 | 108 | 119 | 126 |

## Rate of new NPA formation falls

|  | 20 | 10 | 20 |
| :--- | :---: | :---: | :---: |
| (S\$m) | 2010 | 2010 | 2009 |
| NPAs at start of period | 4,068 | 4,219 | 3,233 |
|  |  |  |  |
| New NPAs | 115 | 207 | 1,451 |
| Net recoveries of existing NPAs | $(268)$ | $(246)$ | $(313)$ |
| Write-offs | $(191)$ | $(112)$ | $(320)$ |
|  |  |  |  |
| NPAs at end of period | 3,724 | 4,068 | 4,051 |

## Specific allowances for new and existing NPLs decrease

(S\$m)

| $2 Q$ | $1 Q$ | $2 Q$ |
| :---: | :---: | :---: |
| 2010 | 2010 | 2009 |
|  |  |  |
| 29 | 73 | 176 |
| 104 | 311 | 153 |
| 133 | 384 | 329 |
|  |  |  |
| 0 | 0 | 0 |
| 54 | 53 | 50 |
| 11 | 7 | 7 |
| 65 | 60 | 57 |
| 68 | 324 | 272 |

SP I Average loans (bp)
19
97
83

## AFS portfolio well-balanced between investmentgrade government and corporate debt

|  | Jun 10 <br> $(\mathrm{S} \$ \mathrm{~m})$ | Mar 10 <br> $(\mathrm{S} \$ \mathrm{~m})$ |
| :--- | :---: | :---: |
| Singapore government securities | 10,087 | 9,461 |
| Other government securities | 10,351 | 7,160 |
| Corporate debt securities | 10,027 | 10,081 |
| Equities | 1,040 | 1,050 |
| Total | 31,505 | 27,752 |

## CAR declines as RWA increases due to strong loan growth

(\%)

| Tier 2 (Basel I)$\square$ Tier 1 (Basel I) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| $\square$ Tier 2 (Basel II) |  |  | 16.7 | 17.1 | 16.5 |
| $\square$ Tier 1 (Basel II) |  |  | 16.7 |  | 16.5 |
|  | 13.4 | 14.0 | 3.6 | 3.7 | 3.4 |
|  | 4.5 | 3.9 |  |  |  |
|  |  |  | 13.1 | 13.4 | 13.1 |
|  | Dec | Dec | Dec | Mar | Jun |
|  | 2007 | 2008 | 2009 | 2010 | 2010 |
| (S\$bn) |  |  |  |  |  |
| Tier-1 capital | 16.4 | 18.4 | 23.3 | 23.6 | 24.2 |
| RWA | 184.6 | 182.7 | 177.2 | 175.9 | 184.8 |

## 2Q dividend of 14 cents per share

(S $\Phi$
Ordinary (gross)
Ordinary (one-tier)


## In summary - operating trends further strengthen

Higher revenues from sustained business volume growth

Lower allowance charges as asset quality improves; allowance coverage exceeds 100\%

Strong balance sheet, continued focus on execution of strategy

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[^0]:    Figures for Hong Kong geographical basis and converted to S\$ using monthly closing rates.

