### Strong operating performance in challenging environment

DBS Group Holdings 1Q 2009 financial results May 8, 2009

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### Strong operating performance in challenging environment

Record revenues and cost discipline reflect franchise strength

- Earnings from Hong Kong improve on quarter; growth momentum in other regions sustained
- Balance sheet prudently buffered against risks



### Net profit up 19% on quarter, down 24% on year

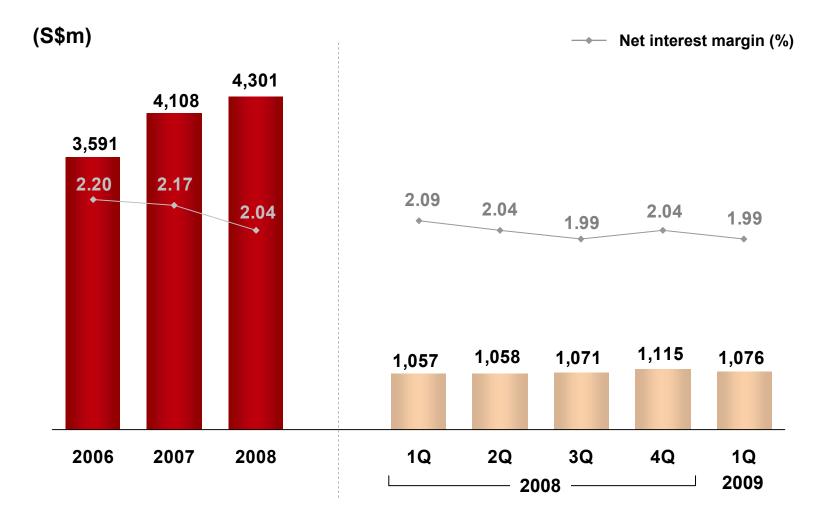
(S\$m)	1Q 2009	YoY %	QoQ %
Net interest income	1,076	2	(3)
Fee income	317	(10)	21
Trading income	150	nm	nm
Other income	119	(48)	1
Non-interest income	586	16	65
Income	1,662	6	13
Staff expenses	327	(7)	(5)
Other expenses	311	2	(9)
Expenses	638	(3)	(7)
Profit before allowances	1,024	13	31
Allowances for credit & other losses	414	>100	54
Net profit	456	(24)	19

#### Several key ratios improve

(%)	1Q 2009	4Q 2008	1Q 2008
Net interest margin	1.99	2.04	2.09
Fee income/total income	19	18	23
Non-interest income/total income	35	24	32
Cost/income	38	47	42
ROE	8.0	7.6	11.6
Loans/deposits	73	74	73
NPL ratio	2.0	1.5	1.0



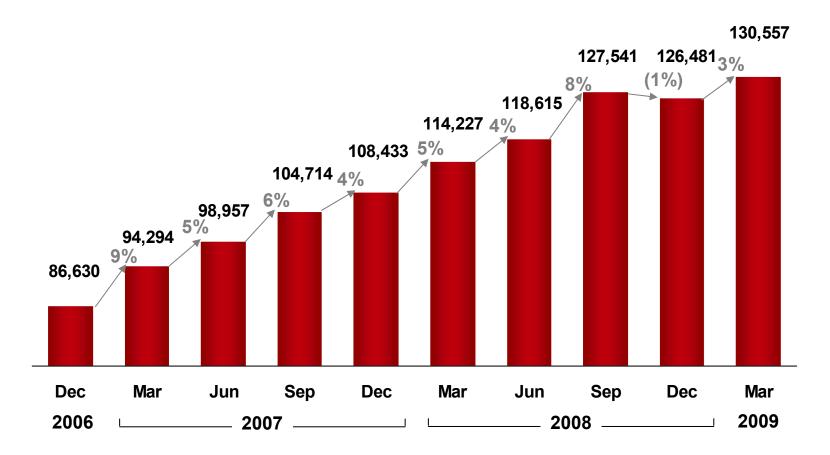
#### Net interest income maintained at recent levels





#### Loans up 3% on quarter and 14% on year

(S\$m)



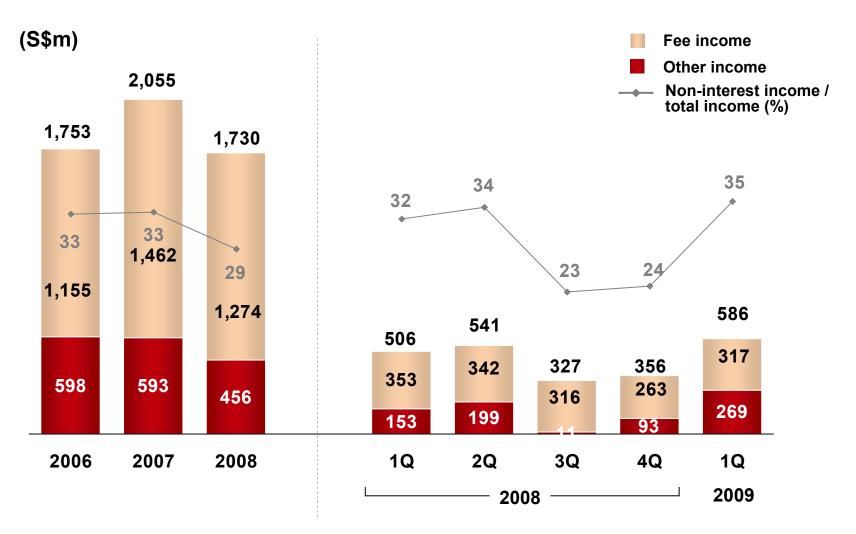


#### Prudent approach to loan growth

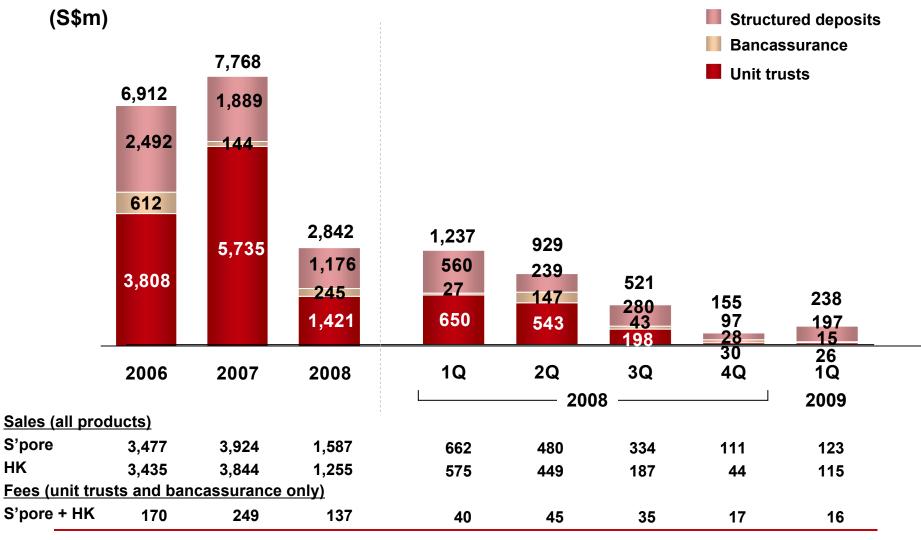
	S\$m	% mix	% growth since				ontributio owth sin	
	Mar 09	Mar 09	Dec 06	Dec 07	Dec 08	Dec 06	Dec 07	Dec 08
By industry								
Manufacturing	16,946	13	56	17	6	13	11	22
Construction	18,786	14	73	44	5	18	25	19
Housing	29,882	22	19	14	2	11	16	11
Commerce	12,426	9	39	24	(5)	8	10	(14)
Transport	13,073	10	70	17	5	12	8	14
Financials	16,988	13	73	22	17	16	13	57
Individuals	10,346	8	28	6	(1)	5	3	(3)
Others	14,337	11	>100	29	(2)	17	14	(6)
Total	132,784	100	51	21	3	100	100	100



# Non-interest income up 65% on quarter as fee and trading incomes rise

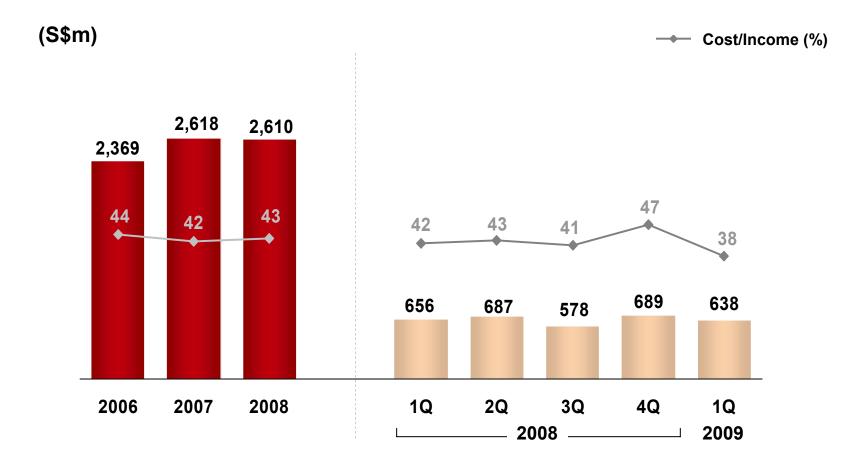


#### Wealth management sales remain weak





#### **Cost-income ratio improves to 38%**





### Strong operating performance in challenging environment

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# Hong Kong's earnings up on quarter on lower expenses and allowances

(S\$m)	1Q 2009	YoY %	QoQ %
Net interest income	224	(0)	1
Non-interest income	127	(28)	11
Income	351	(13)	5
Expenses	150	(13)	(27)
Profit before allowances	201	(12)	55
Allowances for credit & other losses	88	>100	(21)
Net profit	94	(48)	>100



#### Hong Kong ratios improve on quarter

(%)	1Q 2009	4Q 2008	1Q 2008
Net interest margin	1.91	1.82	1.90
Non-interest / total income	36	34	44
Cost/income ratio	43	62	43
ROA	0.70	0.11	1.32
Loans/deposit	80	84	78



### Regional operations deliver strong profit growth

(S\$m)	1Q 2009	YoY %	QoQ %
Net interest income	197	77	30
Non-interest income	155	89	4
Income	352	82	17
Expenses	113	38	(3)
Profit before allowances	239	>100	30
Allowances for credit & other losses	100	>100	79
Net profit	103	36	21



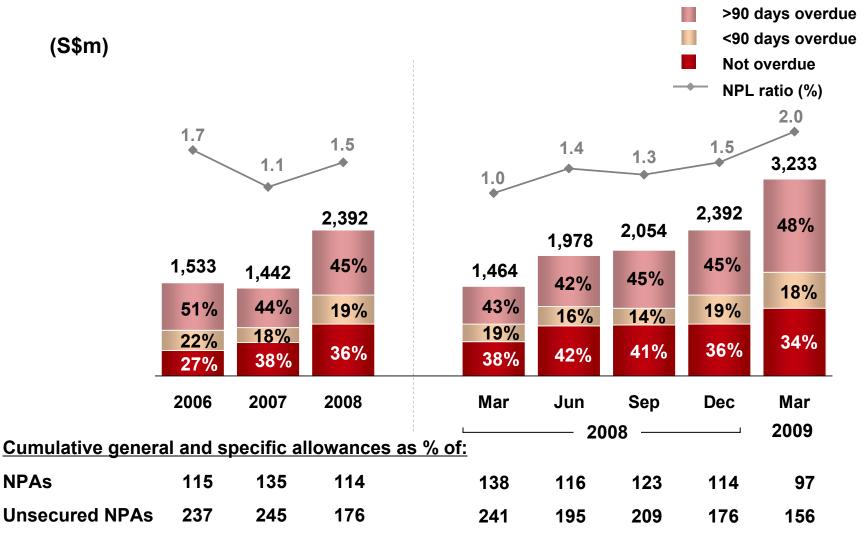
### Strong operating performance in challenging environment

- Record revenues and cost discipline reflect franchise strength
- Earnings from Hong Kong improve on quarter; growth momentum in other regions sustained

Balance sheet prudently buffered against risks



### NPA rise with weaker economy; allowance coverage ratio remains sound





### New NPAs rise and recoveries decline on weaker economic conditions

(S\$m)	1Q 2009	4Q 2008	1Q 2008
NPAs at start of period	2,392	2,054	1,442
New NPAs	926	539	195
Net recoveries of existing NPAs	(11)	(117)	(146)
Write-offs	(74)	(84)	(27)
NPAs at end of period	3,233	2,392	1,464

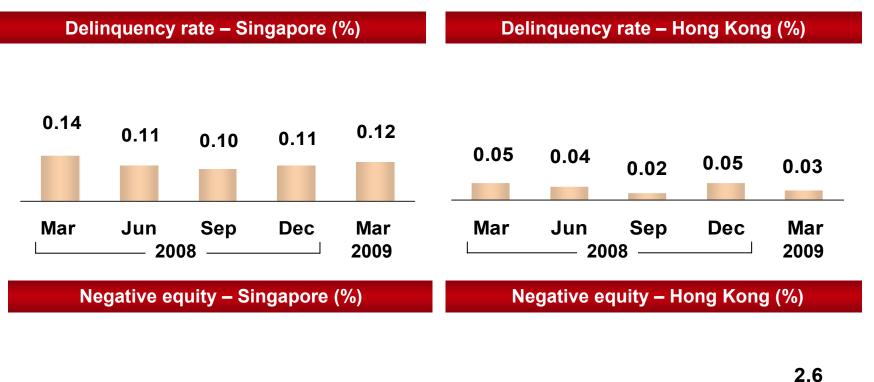


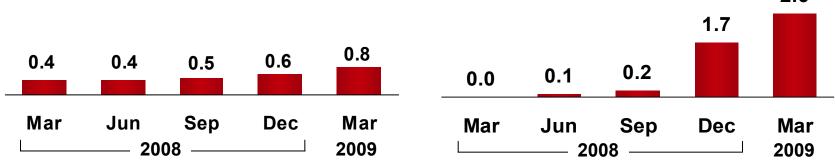
#### NPL rise due to SME and corporate loans

	Gross loans	NPL rate (%)		
	Mar 09 (S\$bn)	Mar 09	<b>Dec 08</b>	
Consumer Banking	35.2	0.9	0.8	
- Singapore	24.4	0.8	0.7	
- Hong Kong	9.1	0.8	0.7	
- Others	1.7	4.0	3.9	
Institutional Banking	91.2	2.2	1.7	
- Singapore	46.0	1.3	1.0	
- Hong Kong	22.5	3.1	2.1	
- Others	22.7	3.2	2.7	
Others	6.4	5.8	3.3	
- Singapore	4.6	5.7	2.0	
- Hong Kong	1.2	8.6	10.1	
- Others	0.6	2.1	1.8	
Total	132.8	2.0	1.5	



#### Housing loan credit quality remains strong

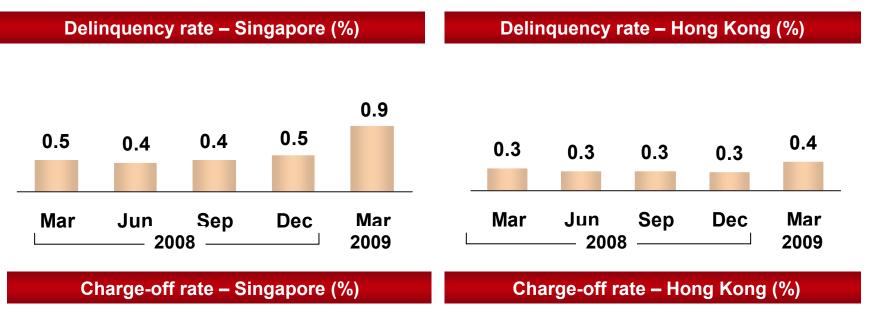


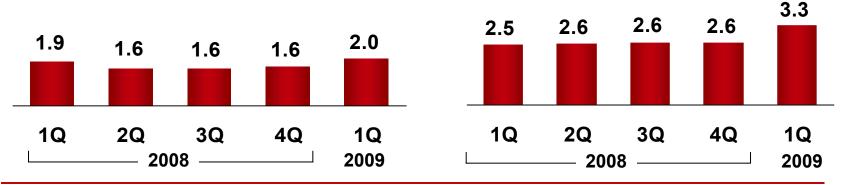


Delinquency defined as past due for 90 days



### Credit card delinquencies remain low despite modest increase





Delinquency defined as past due for 90 days



# Specific allowances for loans little changed from the previous quarter

(S\$m)	1Q 2009	4Q 2008	1Q 2008
Add charges for			
New NPLs	160	198	26
Existing NPLs	111	109	51
	271	307	77
Subtract charges for			
Upgrading	0	0	1
Settlements	37	62	33
Recoveries	9	21	6
	46	83	40
Total SP charges	225	224	37



#### AFS portfolio well-balanced between investmentgrade government and corporate debt

	Mar 09 (S\$m)	Dec 08 (S\$m)
Singapore government securities	11,179	11,734
Other government securities	6,915	4,549
Corporate debt securities	12,366	11,986
Equities	1,081	1,144
Total	31,541	29,413



#### **CDO** allowance coverage adequate

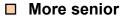
(S\$m)	Amour	nt as at	Cumulative	%	
(0411)	Mar 09	Dec 08	allowances	coverage	
Investment portfolio	1,012	1,056	520	51	
ABS CDOs	276	264	257	93	
Non-ABS CDOs	736	792	263	36	
– CLOs	706	691	243	34	
– Others	30	101	20	67	
Trading portfolio	218	206	_	_	
Total	1,230	1,262	520	_	

#### Non-ABS CDOs in investment portfolio

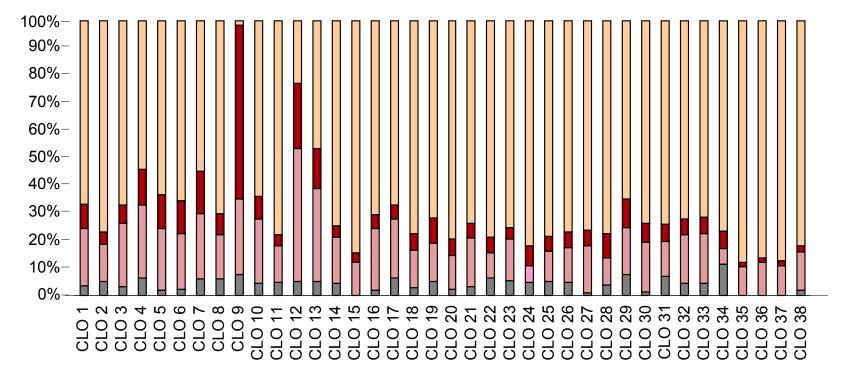
75% are investment grade under Moody's revised methodology Hedges amounting to S\$252m of exposure in place



#### **CLO portfolio remains healthy**



- DBS' invested tranche
- Buffer
- Defaulted





# Derivatives largely in interest rates and foreign exchange

Instrument type	Notional (S\$m)	Positive MTM (S\$m)	Negative MTM (S\$m)
Interest rate	929,499	13,220	(13,552)
Foreign exchange	637,734	11,297	(9,858)
Credit	123,476	5,485	(5,766)
Equity	5,937	146	(226)
Commodity	532	5	(4)
Total	1,697,178	30,153	(29,406)



#### Derivative counterparty risks carefully managed

Counterparty	Notional (S\$m)	Positive MTM (S\$m)	Negative MTM (S\$m)	Net MTM (S\$m)
US bank	27,746	1,043	(618)	425
Singapore corporate	10,061	461	(203)	258
Asian corporate	557	223	(0)	223
Asian corporate	635	207	0	207
Asian corporate	2,798	345	(166)	179
Asian corporate	346	163	0	163
Asian bank	3,552	260	(121)	139
Asian bank	600	107	(1)	106
Middle Eastern bank	751	92	0	92
Asian bank	3,152	187	(106)	81
Asian bank	715	92	(14)	79
Asian corporate	168	72	0	72
Asian bank	2,037	165	(94)	71
Asian bank	5,495	98	(28)	70
Asian bank	250	71	(1)	70
Other entities	1,638,315	26,566	(28,055)	(1,488)
Total	1,697,178	30,153	(29,406)	747

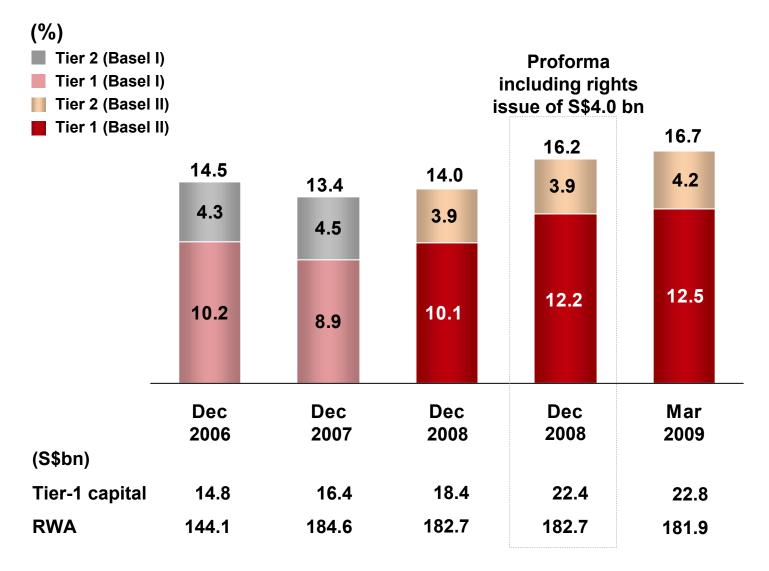


# Few CDS counterparties with net positive MTM of more than S\$20 million

Counterparty	Notional (S\$m)	Positive MTM (S\$m)	Negative MTM (S\$m)	Net MTM (S\$m)
US bank	3,189	250	(157)	93
US bank	5,387	341	(295)	45
US bank	15,391	1,025	(1,001)	24
European bank	11,656	318	(295)	23
European bank	1,901	86	(66)	20



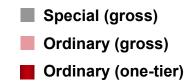
### **Capital ratios remain strong**

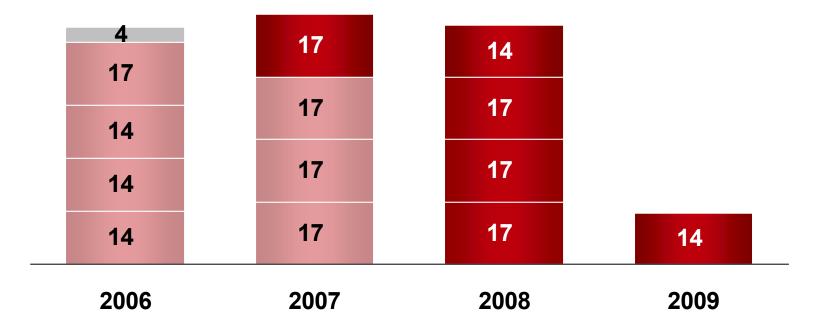




### 1Q dividend of 14 cents per share

(S¢)







### In summary – balance sheet fortified against further headwinds

Operating outlook remains uncertain, with NPLs expected to increase in line with economic weakness

Higher general allowances taken to insure against credit risks

**Capital position remains strong** 

Strong revenues amid challenging conditions and cost discipline attest to underlying franchise strength



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