## Sustained customer franchise growth

DBS Group Holdings 1Q 2006 financial results
April 28, 2006



### First quarter net profit up 39%

(S\$m)	1Q 2006	1Q 2005	% change
Net profit	518	373	<b>1</b> 39%
Return on equity	12.2%	9.0%	1 3.2% pts
Return on assets	1.14%	0.83%	1 0.31% pts



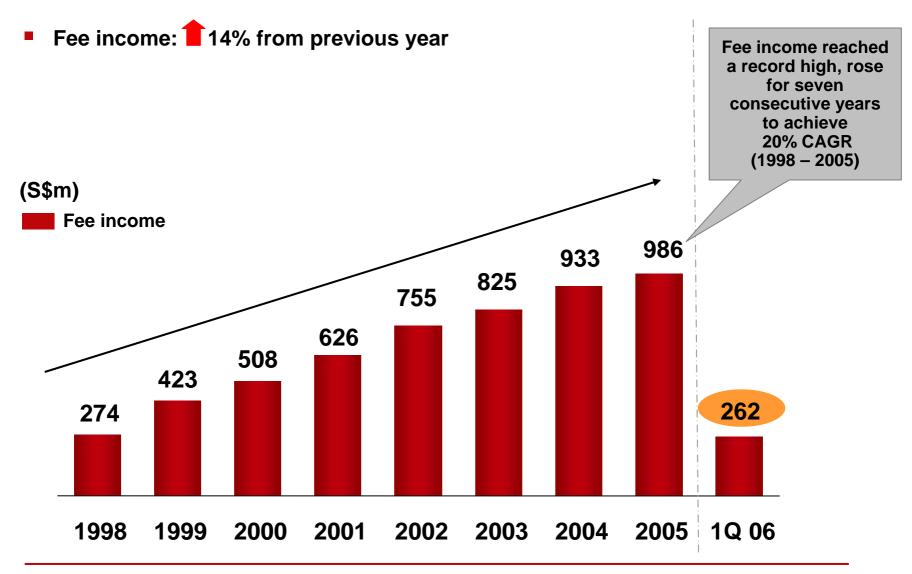
# Strong operating trends; net interest income, net interest margin at record high

- Net interest income: \$850 million, a record high, 24% from previous year
- Net interest margin: 2.23%, highest since we started quarterly reporting in September 2001

(S\$m) **Net interest margin (%)** Net interest income 2.23% 2.06% 1.92% 1.92% 1.88% 1.88% 1.84% 1.83% 1.82% 850 800 746 712 684 685 677 665 665 1Q 2004 2Q 2004 3Q 2004 4Q 2004 1Q 2005 2Q 2005 3Q 2005 4Q 2005 1Q 2006



#### Strong operating trends; continued fee income growth





#### Higher contribution from customer franchise

			Operating profit	
•	<ul><li>Customer franchise</li></ul>		\$623 million	<b>1</b> 68%
	$\Rightarrow$	Consumer	\$304 million	<b>1</b> 64%
	$\Rightarrow$	SME	\$150 million	<b>1</b> 50%
	$\Rightarrow$	Corporate and Investment Banking	\$169 million	<b>1</b> 99%



#### Asset quality, credit ratings remain strong

- One of the best asset quality among Asian banks
  - ⇒ NPL rate of 2.1%
  - ⇒ Provision coverage of 100%
- Strong capital ratios
  - ⇒ Tier 1: 10.2%
  - ⇒ Overall: 14.1%
- One of the highest credit ratings among Asian banks
  - ⇒ DBS Bank: Moody's Aa2, S&P's AA-, Fitch's AA-
  - ⇒ DBS Hong Kong (Limited): Moody's A2, S&P's AA-, Fitch's AA-



#### Delivering progressively rising dividends

- First-quarter dividend of 17 cents per share, from 11 cents per share a year-ago, same as previous quarter
- Dividend policy reflects our policy of rewarding shareholders with sustainable, progressively rising dividends



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# Strong growth in interest and non-interest income boost operating profit by 28% on year

(S\$m)	1Q 2006	YoY %	QoQ %
Net interest income	850	24	6
Fee income	262	14	9
Trading income	108	32	na
Other income	50	19	(45)
Non-interest income	420	19	34
Operating income	1,270	22	14
Staff costs	300	13	8
Other expenses	264	19	(3)
Operating expenses	564	16	2
Operating profit	706	28	25
Provisions	31	(51)	(44)
Net profit	518	39	35

## **Key ratios improve**

(%)	1Q 2006	4Q 2005	1Q 2005
Net interest margin	2.23	2.06	1.82
Fee income/total income	21	22	22
Non-interest income/total income	33	28	34
Cost/income	44	49	47
ROE	12.2	8.8	9.0
Loans/deposits	66	68	61
NPL ratio	2.1	2.1	2.4

#### Interest income at quarterly record as margins rise

(S\$m) **Net interest margin (%)** 2,943 2,691 2,507 2.23 2.06 1.92 1.91 1.87 1.88 1.84 1.82 850 800 746 712 685 2003 2004 2005 **1Q 2Q 3Q 4Q 1Q** 2005 2006

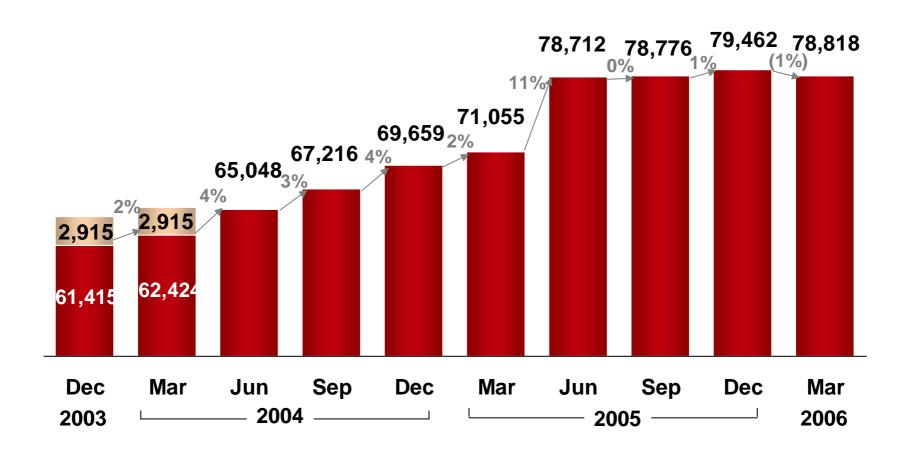


### Operating profit higher on year and on quarter

(S\$m)	1Q 2006	YoY %	QoQ %
Consumer Banking	307	51	26
Enterprise Banking	170	39	28
Corporate and Investment Banking	152	28	(18)
Global Financial Markets	118	42	>100
Central Treasury Unit	70	100	84
Central Operations	(111)	nm	nm
Total	706	28	25

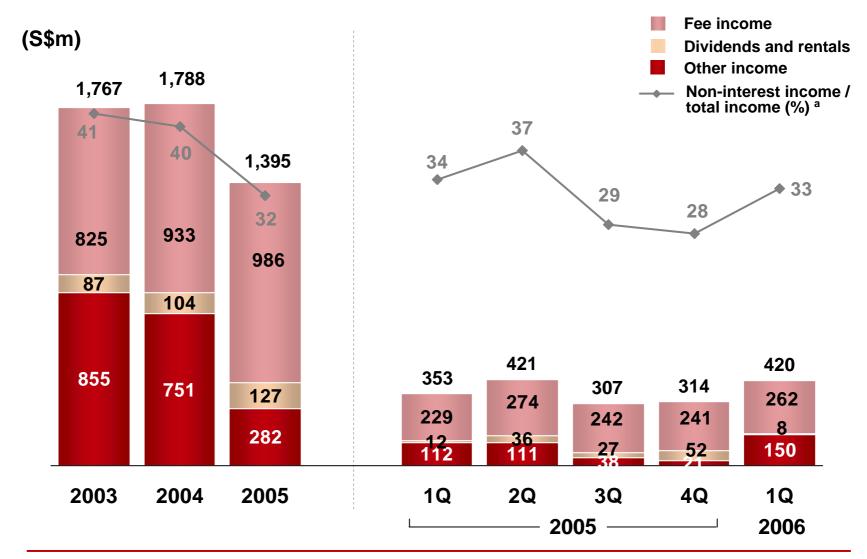
#### Loans expand 11% on year

(S\$m) DTDB loans



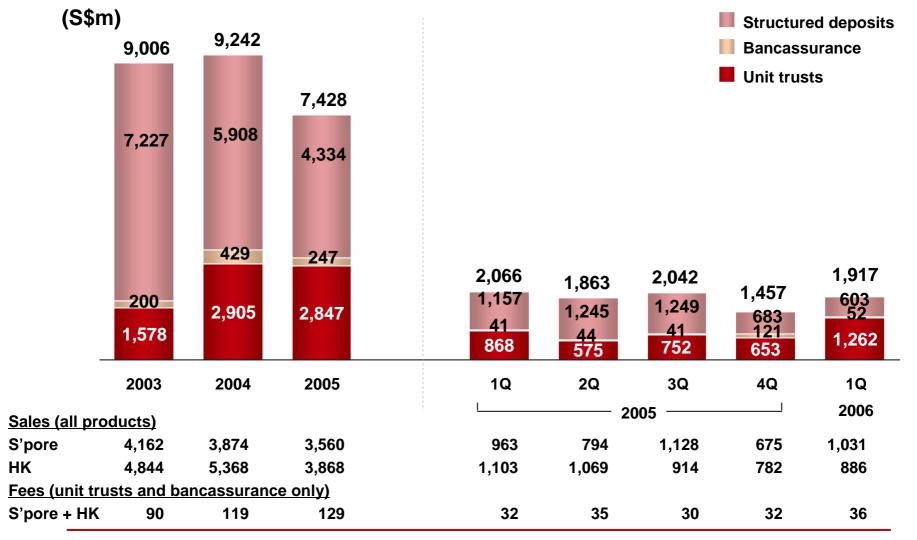


## Fee income up 14% on year

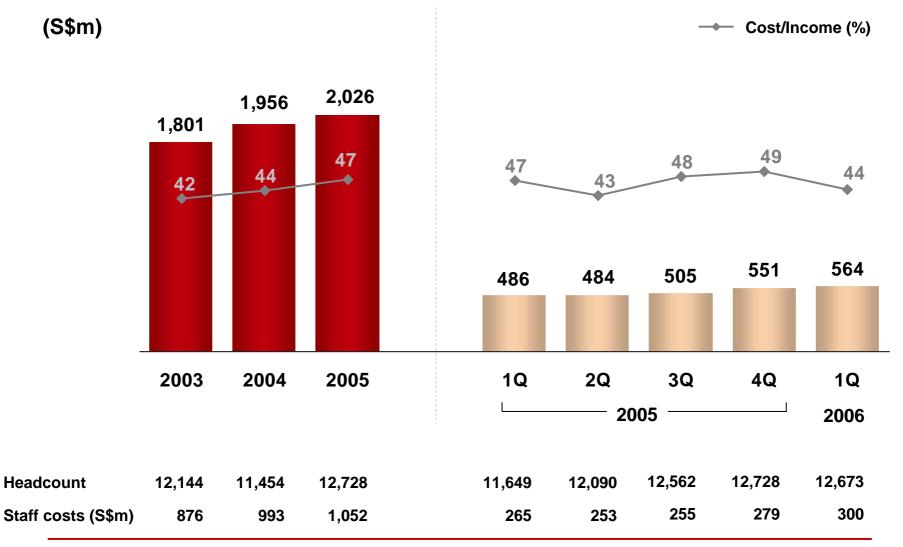




### Wealth management revenues increase



#### Cost-income ratio falls to 44%



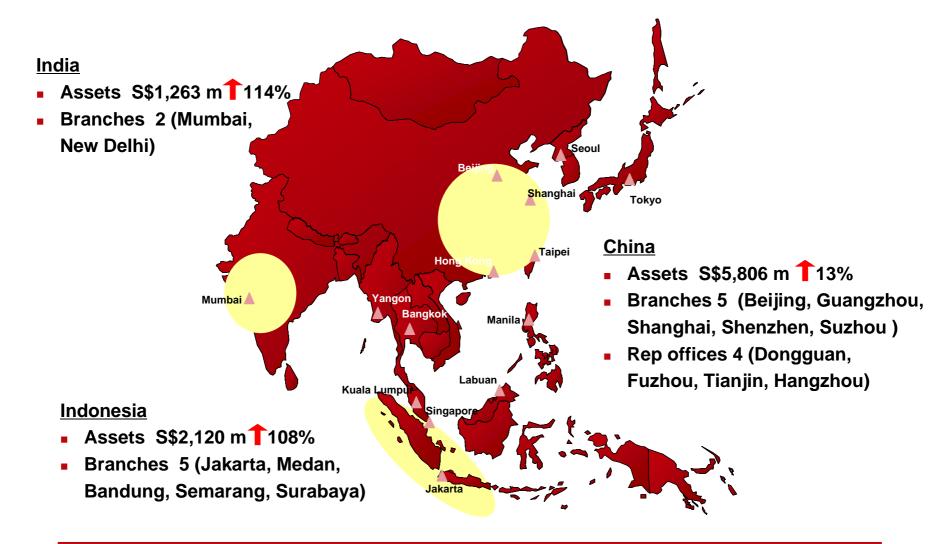
## Hong Kong's operating profit up 36% on year

(S\$m)	1Q 2006	YoY %	QoQ %
Net interest income	278	36	1
Non-interest income	90	(8)	38
Operating income	368	21	8
Operating expenses	162	7	(9)
Operating profit	206	36	28
Provisions	19	>100	(24)
Net profit after tax	156	29	33

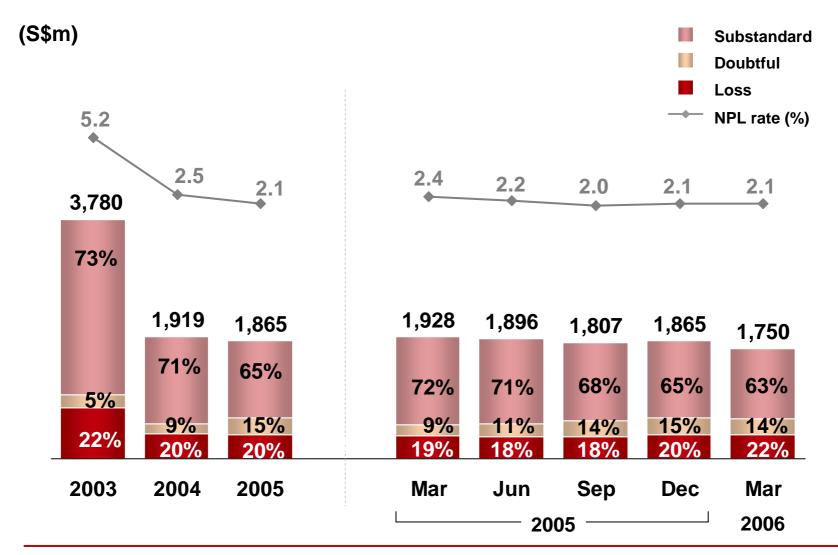
## **Key Hong Kong ratios improve**

(%)	1Q 2006	4Q 2005	1Q 2005
Net interest margin	2.64	2.42	1.98
Non-interest income/total income	24	20	32
Cost/income	44	53	50
ROA	1.34	0.94	1.07
Loans/deposits	77	78	75

# Continued organic regional growth through branch network



#### **NPL** rate stable at 2.1%



## New NPAs decline, recoveries rise

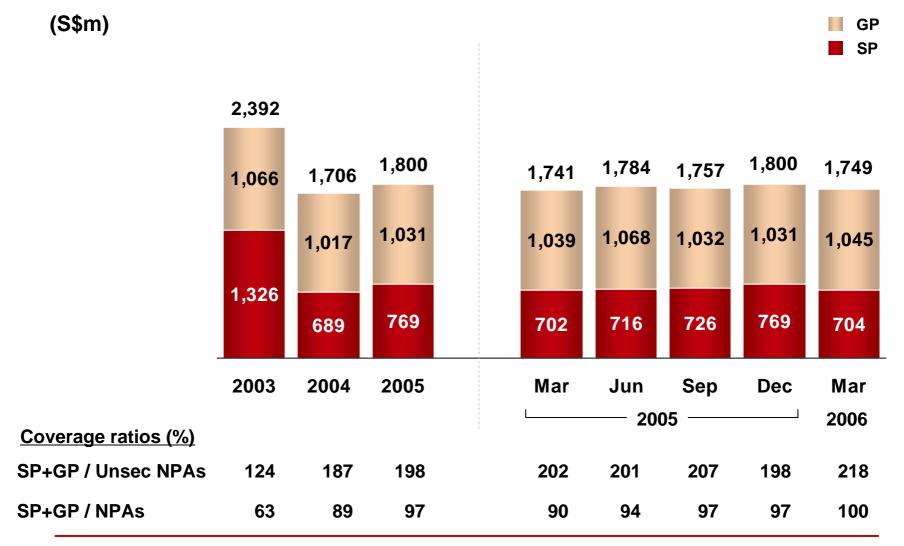
(S\$m)	1Q	1Q	4Q
	2006	2005	2005
NPAs at start of period	1,865	1,919	1,807
New NPAs Net recoveries of existing NPAs Write-offs	170	185	250
	(210)	(135)	(150)
	(75)	(41)	(42)
NPAs at end of period	1,750	1,928	1,865

## Specific provision charges for loans decline

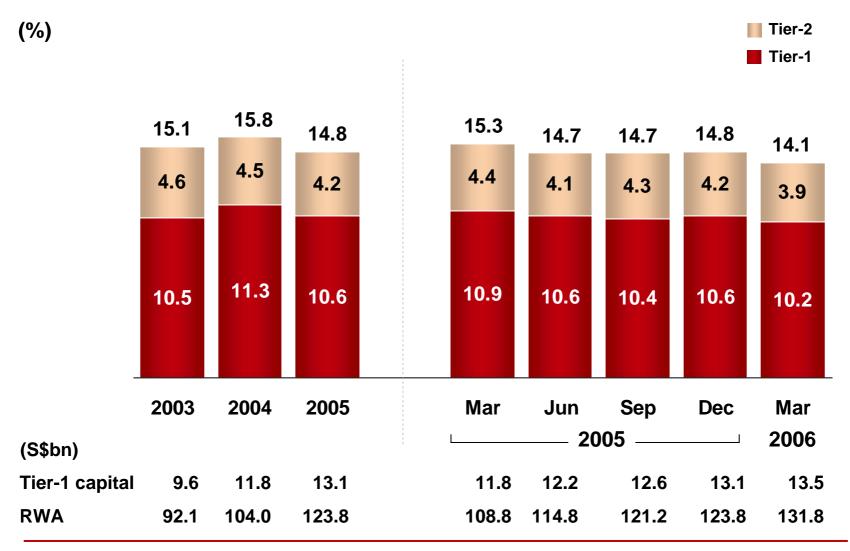
(S\$m)	1Q 2006	1Q 2005	4Q 2005
Add charges for			
New NPLs	39	53	86
Existing NPLs	33	33	33
	72	86	119
Subtract charges for			
Upgrading	3	2	1
Settlements	22	34	41
Recoveries	7	6	6
	32	42	48
Total SP charges	40	44	71



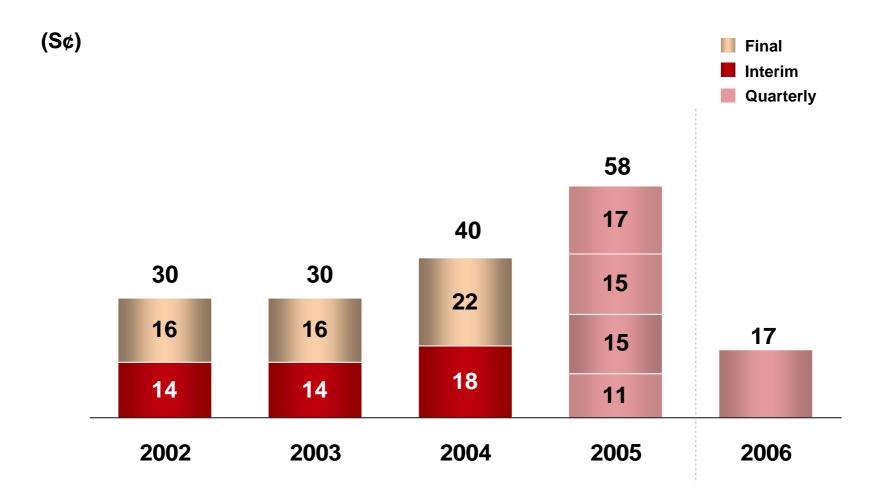
#### Provision coverage rises to 100%



#### **CAR lower as RWA expands**



## Dividend up 55% on year to 17 cents per share





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